

# Transport & Infrastructure Stats Brief Q1 2018

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## STATISTICS BOTSWANA

## 1. INTRODUCTION

This Stats Brief presents a summary of the latest Transport and Infrastructure Statistics for Quarter 1 of 2018, which contains data relating to the months of January to March 2018.

This brief consists of four sections, which are as follows;

- Air Transport
- Motor Vehicle Registrations
- Railway Transport
- Water Transport

The Air Transport section deals with aircraft and air passenger movements, while the section on Motor Vehicles Registrations deals with motor vehicle first registrations and license renewals. Railway Transport section highlights statistics on quantity of goods carried by rail and revenue generated from the conveyance of those goods. Water transport shows movement of vehicles and passengers who use the Pontoon to cross the Zambezi River to and from Zambia, DRC and Angola.



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## 2. EXECUTIVE SUMMARY

### 2.1 Air Transport

Air transport gives the movement of aircrafts and air passengers both locally and internationally. The movements are classified into scheduled, non-scheduled and private movements. Scheduled aircrafts refers to commercial airlines operating on a time table while non-scheduled aircrafts refers to commercial aircrafts which do not have to operate using a time table but operate as and when needed. Private movements refer to non-commercial individual aircrafts.

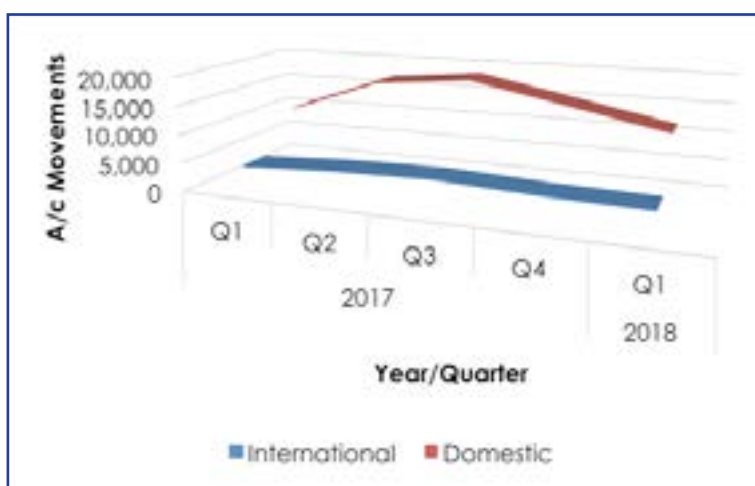
#### 2.1.1 Aircraft Movements.

A total of 15,696 movements were recorded in Q1 2018. The bulk of the movements were domestic, constituting 74.2 percent of the total aircraft movements registered and the remaining 25.8 percent were international movements. Aircraft movements recorded a decrease of 19.5 percent compared to the previous quarter, Q4 2017. Compared to Q1 2017, there was an increase of 5.9 percent. Both international and domestic movements registered a decrease of 8.8 and 22.6 percent respectively compared to the previous quarter. Ghanzi was closed until further notice. Details are shown in **Table 1** and **Figure 1** below.

##### 2.1.1.1 Aircraft Movement by Type of Flight

Out of the 15,696 flight movements, 71.3 percent were non-scheduled. Scheduled and private movements contributed 24.8 percent and 3.9 percent of the total aircraft movements recorded this quarter. In comparison to the previous quarter Q4, 2017, all types of movements recorded a decrease. The highest decrease was registered for private movements with 24.5 percent. Non-scheduled movements followed with 23.5 percent while scheduled movements increased by 3.9 percent. Compared to the same quarter of the previous year, private movements did not register any change, scheduled movements and non-scheduled increased by 2.6 and 7.4 percent respectively. See **Table 2** and **Figure 2** below.

**Figure 1: Aircraft Movements by Year and Quarter**



**Table 1: Aircraft Movements by Quarter and Type of Movement, Q1 2015 - Q1 2018**

| Year/ Quarter                        | Type of Movement        |                    | Total  |               |
|--------------------------------------|-------------------------|--------------------|--------|---------------|
|                                      | International Movements | Domestic Movements |        |               |
| <i>Number</i>                        |                         |                    |        |               |
| 2015                                 | Q1                      | 4,228              | 10,583 | <b>14,811</b> |
|                                      | Q2                      | 4,914              | 14,355 | <b>19,269</b> |
|                                      | Q3                      | 5,336              | 16,184 | <b>21,520</b> |
|                                      | Q4                      | 4,789              | 14,083 | <b>18,872</b> |
| 2016                                 | Q1                      | 4,423              | 11,030 | <b>15,453</b> |
|                                      | Q2                      | 5,027              | 15,316 | <b>20,343</b> |
|                                      | Q3                      | 5,416              | 17,419 | <b>22,835</b> |
|                                      | Q4                      | 4,607              | 13,841 | <b>18,448</b> |
| 2017                                 | Q1                      | 3,985              | 10,839 | <b>14,824</b> |
|                                      | Q2                      | 4,867              | 16,819 | <b>21,686</b> |
|                                      | Q3                      | 5,214              | 18,391 | <b>23,605</b> |
|                                      | Q4                      | 4,449              | 15,039 | <b>19,488</b> |
| 2018                                 | Q1                      | 4,056              | 11,640 | <b>15,696</b> |
| <i>Percent of Total</i>              |                         |                    |        |               |
| 2015                                 | Q1                      | 28.5               | 71.5   | <b>100</b>    |
|                                      | Q2                      | 25.5               | 74.5   | <b>100</b>    |
|                                      | Q3                      | 24.8               | 75.2   | <b>100</b>    |
|                                      | Q4                      | 25.4               | 74.6   | <b>100</b>    |
| 2016                                 | Q1                      | 28.6               | 71.4   | <b>100</b>    |
|                                      | Q2                      | 24.7               | 75.3   | <b>100</b>    |
|                                      | Q3                      | 23.7               | 76.3   | <b>100</b>    |
|                                      | Q4                      | 25.0               | 75.0   | <b>100</b>    |
| 2017                                 | Q1                      | 26.9               | 73.1   | <b>100</b>    |
|                                      | Q2                      | 22.4               | 77.6   | <b>100</b>    |
|                                      | Q3                      | 22.1               | 77.9   | <b>100</b>    |
|                                      | Q4                      | 22.8               | 77.2   | <b>100</b>    |
| 2018                                 | Q1                      | 25.8               | 74.2   | <b>100</b>    |
| <i>Quarter - to - Quarter Change</i> |                         |                    |        |               |
| 2015                                 | Q1                      | (8.5)              | (26.9) | <b>(22.5)</b> |
|                                      | Q2                      | 16.2               | 35.6   | <b>30.1</b>   |
|                                      | Q3                      | 8.6                | 12.7   | <b>11.7</b>   |
|                                      | Q4                      | (10.3)             | (13.0) | <b>(12.3)</b> |
| 2016                                 | Q1                      | (7.6)              | (21.7) | <b>(18.1)</b> |
|                                      | Q2                      | 13.7               | 38.9   | <b>31.6</b>   |
|                                      | Q3                      | 7.7                | 13.7   | <b>12.2</b>   |
|                                      | Q4                      | (14.9)             | (20.5) | <b>(19.2)</b> |
| 2017                                 | Q1                      | (16)               | (28)   | <b>(24)</b>   |
|                                      | Q2                      | 22.1               | 55.2   | <b>46.3</b>   |
|                                      | Q3                      | 7.1                | 9.3    | <b>8.8</b>    |
|                                      | Q4                      | (14.7)             | (18.2) | <b>(17.4)</b> |
| 2018                                 | Q1                      | (8.8)              | (22.6) | <b>(19.5)</b> |

Source: Civil Aviation Authority Botswana

**Table 2: Aircraft Movements by Quarter and Type of Flight, Q1 2015 - Q1 2018**

| Year/ Quarter                        | Flight Type |               |         |        | Total         |
|--------------------------------------|-------------|---------------|---------|--------|---------------|
|                                      | Scheduled   | Non Scheduled | Private |        |               |
| <i>Number</i>                        |             |               |         |        |               |
| 2015                                 | Q1          | 3,830         | 10,229  | 752    | <b>14,811</b> |
|                                      | Q2          | 4,050         | 14,354  | 865    | <b>19,269</b> |
|                                      | Q3          | 4,290         | 16,377  | 853    | <b>21,520</b> |
|                                      | Q4          | 4,344         | 13,855  | 673    | <b>18,872</b> |
| 2016                                 | Q1          | 4,299         | 10,601  | 553    | <b>15,453</b> |
|                                      | Q2          | 4,387         | 15,222  | 734    | <b>20,343</b> |
|                                      | Q3          | 4,327         | 17,657  | 851    | <b>22,835</b> |
|                                      | Q4          | 4,170         | 13,619  | 659    | <b>18,448</b> |
| 2017                                 | Q1          | 3,798         | 10,413  | 613    | <b>14,824</b> |
|                                      | Q2          | 4,047         | 16,746  | 893    | <b>21,686</b> |
|                                      | Q3          | 4,187         | 18,608  | 810    | <b>23,605</b> |
|                                      | Q4          | 4,057         | 14,619  | 812    | <b>19,488</b> |
| 2018                                 | Q1          | 3,897         | 11,186  | 613    | <b>15,696</b> |
| <i>Percent of Total</i>              |             |               |         |        |               |
| 2015                                 | Q1          | 25.9          | 69.1    | 5.1    | <b>100</b>    |
|                                      | Q2          | 21.0          | 74.5    | 4.5    | <b>100</b>    |
|                                      | Q3          | 19.9          | 76.1    | 4.0    | <b>100</b>    |
|                                      | Q4          | 23.0          | 73.4    | 3.6    | <b>100</b>    |
| 2016                                 | Q1          | 27.8          | 68.6    | 3.6    | <b>100</b>    |
|                                      | Q2          | 21.6          | 74.8    | 3.6    | <b>100</b>    |
|                                      | Q3          | 19.0          | 77.3    | 3.7    | <b>100</b>    |
|                                      | Q4          | 22.6          | 73.8    | 3.6    | <b>100</b>    |
| 2017                                 | Q1          | 25.6          | 70.2    | 4.1    | <b>100</b>    |
|                                      | Q2          | 18.7          | 77.2    | 4.1    | <b>100</b>    |
|                                      | Q3          | 17.7          | 78.8    | 3.4    | <b>100</b>    |
|                                      | Q4          | 20.8          | 75.0    | 4.2    | <b>100</b>    |
| 2018                                 | Q1          | 24.8          | 71.3    | 3.9    | <b>100</b>    |
| <i>Quarter - to - Quarter Change</i> |             |               |         |        |               |
| 2015                                 | Q1          | 1.8           | (30.6)  | (5.3)  | <b>(23.8)</b> |
|                                      | Q2          | 5.7           | 40.3    | 15.0   | <b>30.1</b>   |
|                                      | Q3          | 5.9           | 14.1    | (1.4)  | <b>11.7</b>   |
|                                      | Q4          | 1.3           | (15.4)  | (21.1) | <b>(12.3)</b> |
| 2016                                 | Q1          | (1.0)         | (23.5)  | (17.8) | <b>(18.1)</b> |
|                                      | Q2          | 2.0           | 43.6    | 32.7   | <b>31.6</b>   |
|                                      | Q3          | (1.4)         | 16.0    | 15.9   | <b>12.2</b>   |
|                                      | Q4          | (3.6)         | (22.9)  | (22.6) | <b>(19.2)</b> |
| 2017                                 | Q1          | (8.9)         | (23.5)  | (7.0)  | <b>(19.6)</b> |
|                                      | Q2          | 6.6           | 60.8    | 45.7   | <b>46.3</b>   |
|                                      | Q3          | 3.5           | 11.1    | (9.3)  | <b>8.8</b>    |
|                                      | Q4          | (3.1)         | (21.4)  | 0.2    | <b>(17.4)</b> |
| 2018                                 | Q1          | (3.9)         | (23.5)  | (24.5) | <b>(19.5)</b> |

Source: Civil Aviation Authority Botswana

**Figure 2: Aircraft Movements by Type of Flight**



During the quarter under review, the majority of domestic movements (87.9 percent) were non-scheduled whereas for international movements, the bulk of the movements were scheduled (71.2 percent). For domestic movements non-scheduled arrivals accounted for 44.0 percent of total domestic movements while departures accounted for 43.9 percent. For international movements both schedule arrivals and schedule departures registered 35.6 percentage each of total international movements. See **Table 3**.

**Table 3 : Aircraft Movements by Type of flight, Q1 2018**

| Type of Flight          | Type of Movement        |               |               |
|-------------------------|-------------------------|---------------|---------------|
|                         | International           | Domestic      | Total         |
|                         | <i>Number</i>           |               |               |
| Scheduled Arrival       | 1,443                   | 506           | 1,949         |
| Scheduled Departure     | 1,443                   | 505           | 1,948         |
| Non Scheduled Arrival   | 457                     | 5,122         | 5,579         |
| Non Scheduled Departure | 501                     | 5,106         | 5,607         |
| Private Arrival         | 110                     | 201           | 311           |
| Private Departure       | 102                     | 200           | 302           |
| <b>Total</b>            | <b>4,056</b>            | <b>11,640</b> | <b>15,696</b> |
|                         | <i>Percent of Total</i> |               |               |
| Scheduled Arrival       | 35.6                    | 4.3           | 12.4          |
| Scheduled Departure     | 35.6                    | 4.3           | 12.4          |
| Non Scheduled Arrival   | 11.3                    | 44.0          | 35.5          |
| Non Scheduled Departure | 12.4                    | 43.9          | 35.7          |
| Private Arrival         | 2.7                     | 1.7           | 2.0           |
| Private Departure       | 2.5                     | 1.7           | 1.9           |
| <b>Total</b>            | <b>100</b>              | <b>100</b>    | <b>100</b>    |
|                         | <i>Percent of Total</i> |               |               |
| Scheduled Arrival       | 74.0                    | 26.0          | 100           |
| Scheduled Departure     | 74.1                    | 25.9          | 100           |
| Non Scheduled Arrival   | 8.2                     | 91.8          | 100           |
| Non Scheduled Departure | 8.9                     | 91.1          | 100           |
| Private Arrival         | 35.4                    | 64.6          | 100           |
| Private Departure       | 33.8                    | 66.2          | 100           |
| <b>Total</b>            | <b>25.8</b>             | <b>74.2</b>   | <b>100</b>    |

Source: Civil Aviation Authority Botswana

### 2.1.1.2 Aircraft Movements by Airport and Month

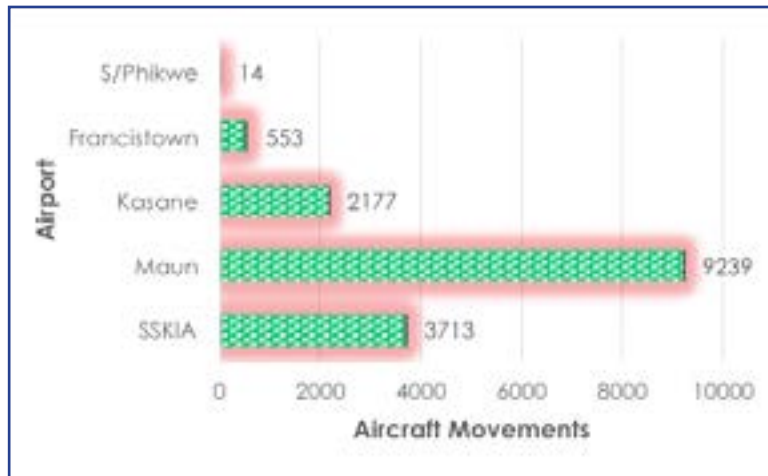
The bulk of aircraft movements were recorded in Maun, with 58.9 percent of total aircraft movements. Sir Seretse Khama International Airport (SSKIA) contributed 23.7 percent of total aircraft movements making it the second highest in aircraft movements. The Airport which received the least number of aircraft movements were S/Phikwe contributing only 0.1 percent. Ghanzi airport was close during this quarter under review. The month of March registered most aircraft movements, with 40.7 percent of the total aircraft movements. January and February contributed 31.6 percent and 27.7 percent of total aircraft movements respectively. See **Table 4**.

**Table 4: Aircraft Movements by Airport and Month, Q1 2018**

| Airport                 | Monthly Aircraft Movements |              |              | Total         |
|-------------------------|----------------------------|--------------|--------------|---------------|
|                         | Jan                        | Feb          | March        |               |
| SSKIA                   | 1,169                      | 1,138        | 1,406        | <b>3,713</b>  |
| Maun                    | 2,980                      | 2,470        | 3,789        | <b>9,239</b>  |
| Kasane                  | 622                        | 568          | 987          | <b>2,177</b>  |
| Francistown             | 184                        | 169          | 200          | <b>553</b>    |
| S/Phikwe                | 2                          | 4            | 8            | <b>14</b>     |
| Ghanzi                  | -                          | -            | -            | <b>-</b>      |
| <b>Total</b>            | <b>4,957</b>               | <b>4,349</b> | <b>6,390</b> | <b>15,696</b> |
| <i>Percent of Total</i> |                            |              |              |               |
| SSKIA                   | 23.6                       | 26.2         | 22.0         | <b>23.7</b>   |
| Maun                    | 60.1                       | 56.8         | 59.3         | <b>58.9</b>   |
| Kasane                  | 12.5                       | 13.1         | 15.4         | <b>13.9</b>   |
| Francistown             | 3.7                        | 3.9          | 3.1          | <b>3.5</b>    |
| S/Phikwe                | -                          | 0.1          | 0.1          | <b>0.1</b>    |
| Ghanzi                  | -                          | -            | -            | <b>-</b>      |
| <b>Total</b>            | <b>100</b>                 | <b>100</b>   | <b>100</b>   | <b>100</b>    |
| <i>Percent of Total</i> |                            |              |              |               |
| SSKIA                   | 31.5                       | 30.6         | 37.9         | <b>100</b>    |
| Maun                    | 32.3                       | 26.7         | 41.0         | <b>100</b>    |
| Kasane                  | 28.6                       | 26.1         | 45.3         | <b>100</b>    |
| Francistown             | 33.3                       | 30.6         | 36.2         | <b>100</b>    |
| S/Phikwe                | 14.3                       | 28.6         | 57.1         | <b>100</b>    |
| Ghanzi                  | -                          | -            | -            | <b>-</b>      |
| <b>Total</b>            | <b>31.6</b>                | <b>27.7</b>  | <b>40.7</b>  | <b>100</b>    |

Source: Civil Aviation Authority Botswana

**Figure 3: Aircraft Movements by Airport, Q1 2018**



### 2.1.1.3 Aircraft Movements by Airport and Type of Movement

In Q1 2018, the majority of the international movements were recorded at Sir Seretse Khama International Airport (SSKIA); this was 67.2 percent of the total international aircraft movements. The bulk of the domestic movements were recorded at Maun Airport and this was 73.3 percent of the total domestic movements. Kasane airport recorded 14.7 percent of total domestic aircraft movements. Ghanzi airport was closed during this quarter under review. This is shown in [Table 5](#).



**Table 5: Aircraft Movements by Airport and Type of Movement, Q1 2016 - Q1 2018**

| Year/<br>Quarter | Airport       |               |               |              |            |           |           |               |
|------------------|---------------|---------------|---------------|--------------|------------|-----------|-----------|---------------|
|                  |               | SSKIA         | Maun          | Kasane       | F/town     | S/Phikwe  | Ghanzi    | Total         |
|                  |               | <i>Number</i> |               |              |            |           |           |               |
| 2016 Q1          | International | 3,126         | 670           | 438          | 169        | 16        | 4         | 4,423         |
|                  | Domestic      | 1,232         | 7,792         | 1,526        | 406        | 31        | 43        | 11,030        |
|                  | <b>Total</b>  | <b>4,358</b>  | <b>8,462</b>  | <b>1,964</b> | <b>575</b> | <b>47</b> | <b>47</b> | <b>15,453</b> |
| 2016 Q2          | International | 3,243         | 943           | 614          | 214        | 6         | 7         | 5,027         |
|                  | Domestic      | 1,177         | 11,011        | 2,585        | 500        | 15        | 28        | 15,316        |
|                  | <b>Total</b>  | <b>4,420</b>  | <b>11,954</b> | <b>3,199</b> | <b>714</b> | <b>21</b> | <b>35</b> | <b>20,343</b> |
| 2016 Q3          | International | 3,227         | 1,101         | 818          | 245        | 9         | 16        | 5,416         |
|                  | Domestic      | 1,312         | 12,217        | 3,355        | 487        | 16        | 32        | 17,419        |
|                  | <b>Total</b>  | <b>4,539</b>  | <b>13,318</b> | <b>4,173</b> | <b>732</b> | <b>25</b> | <b>48</b> | <b>22,835</b> |
| 2016 Q4          | International | 2,989         | 884           | 524          | 200        | 2         | 8         | 4,607         |
|                  | Domestic      | 1,133         | 10,168        | 2,161        | 331        | 16        | 32        | 13,841        |
|                  | <b>Total</b>  | <b>4,122</b>  | <b>11,052</b> | <b>2,685</b> | <b>531</b> | <b>18</b> | <b>40</b> | <b>18,448</b> |
| 2017 Q1          | International | 2,758         | 631           | 425          | 159        | 4         | 8         | 3,985         |
|                  | Domestic      | 1,027         | 7,956         | 1,480        | 349        | 12        | 15        | 10,839        |
|                  | <b>Total</b>  | <b>3,785</b>  | <b>8,587</b>  | <b>1,905</b> | <b>508</b> | <b>16</b> | <b>23</b> | <b>14,824</b> |
| 2017 Q2          | International | 2,932         | 929           | 736          | 218        | 23        | 29        | 4,867         |
|                  | Domestic      | 1,211         | 12,147        | 2,943        | 440        | 53        | 25        | 16,819        |
|                  | <b>Total</b>  | <b>4,143</b>  | <b>13,076</b> | <b>3,679</b> | <b>658</b> | <b>76</b> | <b>54</b> | <b>21,686</b> |
| 2017 Q3          | International | 2,993         | 1,167         | 835          | 203        | 5         | 11        | 5,214         |
|                  | Domestic      | 1,140         | 13,391        | 3,431        | 399        | 18        | 12        | 18,391        |
|                  | <b>Total</b>  | <b>4,133</b>  | <b>14,558</b> | <b>4,266</b> | <b>602</b> | <b>23</b> | <b>23</b> | <b>23,605</b> |
| 2017 Q4          | International | 2,814         | 873           | 572          | 176        | 4         | 10        | 4,449         |
|                  | Domestic      | 1,105         | 11,211        | 2,311        | 359        | 20        | 33        | 15,039        |
|                  | <b>Total</b>  | <b>3,919</b>  | <b>12,084</b> | <b>2,883</b> | <b>535</b> | <b>24</b> | <b>43</b> | <b>19,488</b> |
| 2018 Q1          | International | 2,724         | 706           | 468          | 156        | 2         | -         | 4,056         |
|                  | Domestic      | 989           | 8,533         | 1,709        | 397        | 12        | -         | 11,640        |
|                  | <b>Total</b>  | <b>3,713</b>  | <b>9,239</b>  | <b>2,177</b> | <b>553</b> | <b>14</b> | <b>-</b>  | <b>15,696</b> |

**Table 5 Continued: Aircraft Movements by Airport and Type of Movement, Q1 2016 - Q1 2018**

| Year/<br>Quarter        | Airport |               |             |             |             |            |            |            |            |
|-------------------------|---------|---------------|-------------|-------------|-------------|------------|------------|------------|------------|
|                         |         | SSKIA         | Maun        | Kasane      | F/town      | S/Phikwe   | Ghanzi     | Total      |            |
| <i>Percent of Total</i> |         |               |             |             |             |            |            |            |            |
| 2016                    | Q1      | <b>Total</b>  | <b>24.0</b> | <b>57.6</b> | <b>14.8</b> | <b>3.0</b> | <b>0.4</b> | <b>0.2</b> | <b>100</b> |
|                         |         | International | 70.7        | 15.1        | 9.9         | 3.8        | 0.4        | 0.1        | 100        |
|                         |         | Domestic      | 11.2        | 70.6        | 13.8        | 3.7        | 0.3        | 0.4        | 100        |
|                         | Q2      | <b>Total</b>  | <b>28.2</b> | <b>54.8</b> | <b>12.7</b> | <b>3.7</b> | <b>0.3</b> | <b>0.3</b> | <b>100</b> |
|                         |         | International | 64.5        | 18.8        | 12.2        | 4.3        | 0.1        | 0.1        | 100        |
|                         |         | Domestic      | 7.7         | 71.9        | 16.9        | 3.3        | 0.1        | 0.2        | 100        |
|                         | Q3      | <b>Total</b>  | <b>21.7</b> | <b>58.8</b> | <b>15.7</b> | <b>3.5</b> | <b>0.1</b> | <b>0.2</b> | <b>100</b> |
|                         |         | International | 59.6        | 20.3        | 15.1        | 4.5        | 0.2        | 0.3        | 100        |
|                         |         | Domestic      | 7.5         | 70.1        | 19.3        | 2.8        | 0.1        | 0.2        | 100        |
|                         | Q4      | <b>Total</b>  | <b>19.9</b> | <b>58.3</b> | <b>18.3</b> | <b>3.2</b> | <b>0.1</b> | <b>0.2</b> | <b>100</b> |
|                         |         | International | 64.9        | 19.2        | 11.4        | 4.3        | 0.0        | 0.2        | 100        |
|                         |         | Domestic      | 8.2         | 73.5        | 15.6        | 2.4        | 0.1        | 0.2        | 100        |
| 2017                    | Q1      | <b>Total</b>  | <b>22.3</b> | <b>59.9</b> | <b>14.6</b> | <b>2.9</b> | <b>0.1</b> | <b>0.2</b> | <b>100</b> |
|                         |         | International | 69.2        | 15.8        | 10.7        | 4.0        | 0.1        | 0.2        | 100        |
|                         |         | Domestic      | 9.5         | 73.4        | 13.7        | 3.2        | 0.1        | 0.1        | 100        |
|                         | Q2      | <b>Total</b>  | <b>25.5</b> | <b>57.9</b> | <b>12.9</b> | <b>3.4</b> | <b>0.1</b> | <b>0.2</b> | <b>100</b> |
|                         |         | International | 60.2        | 19.1        | 15.1        | 4.5        | 0.5        | 0.6        | 100        |
|                         |         | Domestic      | 7.2         | 72.2        | 17.5        | 2.6        | 0.3        | 0.1        | 100        |
|                         | Q3      | <b>Total</b>  | <b>19.1</b> | <b>60.3</b> | <b>17.0</b> | <b>3.0</b> | <b>0.4</b> | <b>0.2</b> | <b>100</b> |
|                         |         | International | 57.4        | 22.4        | 16.0        | 3.9        | 0.1        | 0.2        | 100        |
|                         |         | Domestic      | 6.2         | 72.8        | 18.7        | 2.2        | 0.1        | 0.1        | 100        |
|                         | Q4      | <b>Total</b>  | <b>17.5</b> | <b>61.7</b> | <b>18.1</b> | <b>2.6</b> | <b>0.1</b> | <b>0.1</b> | <b>100</b> |
|                         |         | International | 63.3        | 19.6        | 12.9        | 4.0        | 0.1        | 0.2        | 100        |
|                         |         | Domestic      | 7.3         | 74.5        | 15.4        | 2.4        | 0.1        | 0.2        | 100        |
| 2018                    | Q1      | <b>Total</b>  | <b>20.1</b> | <b>62.0</b> | <b>14.8</b> | <b>2.7</b> | <b>0.1</b> | <b>0.2</b> | <b>100</b> |
|                         |         | International | 67.2        | 17.4        | 11.5        | 3.8        | -          | -          | 100        |
|                         |         | Domestic      | 8.5         | 73.3        | 14.7        | 3.4        | -          | -          | 100        |
|                         |         | <b>Total</b>  | <b>23.7</b> | <b>58.9</b> | <b>13.9</b> | <b>3.5</b> | <b>0.1</b> | <b>-</b>   | <b>100</b> |

Source: Civil Aviation Authority Botswana

## 2.1.2 Air Passenger Movements

A total number of 169,415 passenger movements were recorded in Q1 2018, which is a decline of 17.2 percent from 204,642 passenger movements recorded in the previous quarter Q4 2017. Most of the passenger movements were international (59.5 percent), while 40.5 percent were domestic. International passenger movements decreased by 16.8 percent, while domestic passenger movements declined by 17.8 percent. Compared to the same quarter in the previous year, Q1 2017, there was an increase of 6.2 percent in passenger movements. See [Table 6](#) below.

**Table 6: Air Passenger Traffic by Quarter and Movement, Q1 2015 - Q1 2018**

| Month/<br>Quarter                | Type of Movement |          | Total  |                |
|----------------------------------|------------------|----------|--------|----------------|
|                                  | International    | Domestic |        |                |
| <i>Number</i>                    |                  |          |        |                |
| 2015                             | Q1               | 89,136   | 62,122 | <b>151,258</b> |
|                                  | Q2               | 101,420  | 77,973 | <b>179,393</b> |
|                                  | Q3               | 117,923  | 88,392 | <b>206,315</b> |
|                                  | Q4               | 104,221  | 79,719 | <b>183,940</b> |
| 2016                             | Q1               | 92,132   | 67,394 | <b>159,526</b> |
|                                  | Q2               | 108,868  | 84,589 | <b>193,457</b> |
|                                  | Q3               | 121,876  | 93,812 | <b>215,688</b> |
|                                  | Q4               | 116,227  | 79,248 | <b>195,475</b> |
| 2017                             | Q1               | 98,740   | 60,844 | <b>159,584</b> |
|                                  | Q2               | 120,915  | 90,532 | <b>211,447</b> |
|                                  | Q3               | 133,090  | 98,196 | <b>231,286</b> |
|                                  | Q4               | 121,131  | 83,511 | <b>204,642</b> |
| 2018                             | Q1               | 100,803  | 68,612 | <b>169,415</b> |
| <i>Percent of Total</i>          |                  |          |        |                |
| 2015                             | Q1               | 58.9     | 41.1   | <b>100</b>     |
|                                  | Q2               | 56.5     | 43.5   | <b>100</b>     |
|                                  | Q3               | 57.2     | 42.8   | <b>100</b>     |
|                                  | Q4               | 56.7     | 43.3   | <b>100</b>     |
| 2016                             | Q1               | 57.8     | 42.2   | <b>100</b>     |
|                                  | Q2               | 56.3     | 43.7   | <b>100</b>     |
|                                  | Q3               | 56.5     | 43.5   | <b>100</b>     |
|                                  | Q4               | 59.5     | 40.5   | <b>100</b>     |
| 2017                             | Q1               | 61.9     | 38.1   | <b>100</b>     |
|                                  | Q2               | 57.2     | 42.8   | <b>100</b>     |
|                                  | Q3               | 57.5     | 42.5   | <b>100</b>     |
|                                  | Q4               | 59.2     | 40.8   | <b>100</b>     |
| 2018                             | Q1               | 59.5     | 40.5   | <b>100</b>     |
| <i>Quarter-to-Quarter Change</i> |                  |          |        |                |
| 2015                             | Q1               | (13.2)   | (26.1) | <b>(19.0)</b>  |
|                                  | Q2               | 13.8     | 25.5   | <b>18.6</b>    |
|                                  | Q3               | 16.3     | 13.4   | <b>15.0</b>    |
|                                  | Q4               | (11.6)   | (9.8)  | <b>(10.8)</b>  |
| 2016                             | Q1               | (11.6)   | (15.5) | <b>(13.3)</b>  |
|                                  | Q2               | 18.2     | 25.5   | <b>21.3</b>    |
|                                  | Q3               | 11.9     | 10.9   | <b>11.5</b>    |
|                                  | Q4               | (4.6)    | (15.5) | <b>(9.4)</b>   |
| 2017                             | Q1               | (15.0)   | (23.2) | <b>(18.4)</b>  |
|                                  | Q2               | 22.5     | 48.8   | <b>32.5</b>    |
|                                  | Q3               | 10.1     | 8.5    | <b>9.4</b>     |
|                                  | Q4               | (9.0)    | (15.0) | <b>(11.5)</b>  |
| 2018                             | Q1               | (16.8)   | (17.8) | <b>(17.2)</b>  |

Source: Civil Aviation Authority Botswana

### 2.1.2.1 Air Passenger Movements by Quarter and Type of Flight

During the quarter under review, scheduled passenger movements contributed 79.2 percent of the total movements while non – scheduled and private contributed 19.5 percent and 1.1 percent respectively. Compared to the previous quarter, Q4 2017, private movement recorded an increase of 3.8 percent while scheduled and non-Scheduled movements decreased by 23.9 percent and 11.4 percent respectively. Compared to Q1 2017, all the flight types recorded an increase. Scheduled passenger movements increased by 5.4 percent, while non-scheduled and private passenger movements increased by 9.5 and 1.4 percent respectively. See **Table 7**.

**Table 7: Air Passenger Traffic By type of Flight,  
Q1 2015 - Q1 2018**

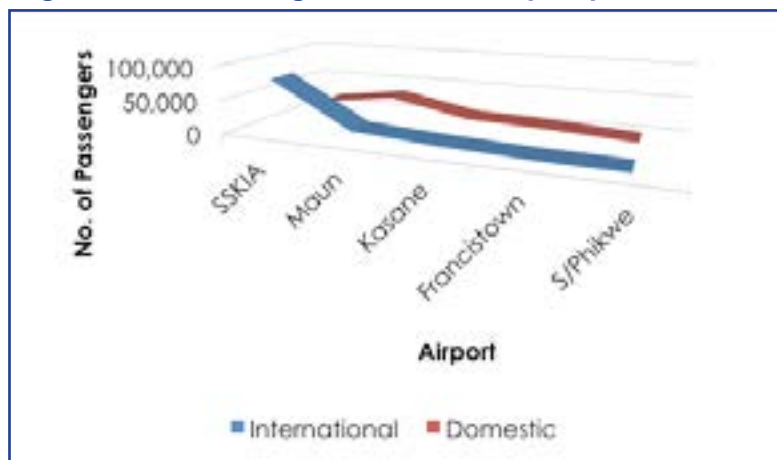
| Year/ Quarter                    |    | Type of Flight |               |         |                |
|----------------------------------|----|----------------|---------------|---------|----------------|
|                                  |    | Scheduled      | Non-Scheduled | Private | Total          |
| <i>Number</i>                    |    |                |               |         |                |
| 2015                             | Q1 | 120,145        | 28,846        | 2,267   | <b>151,258</b> |
|                                  | Q2 | 134,855        | 41,967        | 2,571   | <b>179,393</b> |
|                                  | Q3 | 154,098        | 49,867        | 2,350   | <b>206,315</b> |
|                                  | Q4 | 140,716        | 40,839        | 2,385   | <b>183,940</b> |
| 2016                             | Q1 | 127,444        | 30,679        | 1,403   | <b>159,526</b> |
|                                  | Q2 | 147,890        | 44,466        | 1,101   | <b>193,457</b> |
|                                  | Q3 | 160,236        | 53,449        | 2,003   | <b>215,688</b> |
|                                  | Q4 | 150,802        | 42,626        | 2,047   | <b>195,475</b> |
| 2017                             | Q1 | 127,199        | 30,229        | 2,156   | <b>159,584</b> |
|                                  | Q2 | 156,923        | 52,052        | 2,472   | <b>211,447</b> |
|                                  | Q3 | 169,251        | 59,476        | 2,559   | <b>231,286</b> |
|                                  | Q4 | 158,032        | 44,503        | 2,107   | <b>204,642</b> |
| 2018                             | Q1 | 134,131        | 33,097        | 2,187   | <b>169,415</b> |
| <i>Percent of Total</i>          |    |                |               |         |                |
| 2015                             | Q1 | 79.4           | 19.1          | 1.5     | <b>100</b>     |
|                                  | Q2 | 75.2           | 23.4          | 1.4     | <b>100</b>     |
|                                  | Q3 | 74.7           | 2.4           | 0.1     | <b>100</b>     |
|                                  | Q4 | 76.5           | 22.2          | 1.3     | <b>100</b>     |
| 2016                             | Q1 | 79.9           | 19.2          | 0.9     | <b>100</b>     |
|                                  | Q2 | 76.4           | 23.0          | 0.6     | <b>100</b>     |
|                                  | Q3 | 74.3           | 24.8          | 0.9     | <b>100</b>     |
|                                  | Q4 | 77.1           | 21.8          | 1.0     | <b>100</b>     |
| 2017                             | Q1 | 79.7           | 18.9          | 1.4     | <b>100</b>     |
|                                  | Q2 | 74.2           | 24.6          | 1.2     | <b>100</b>     |
|                                  | Q3 | 73.2           | 25.7          | 1.1     | <b>100</b>     |
|                                  | Q4 | 77.2           | 21.8          | 1.0     | <b>100</b>     |
| 2018                             | Q1 | 79.2           | 19.5          | 1.1     | <b>100</b>     |
| <i>Quarter-to-Quarter Change</i> |    |                |               |         |                |
| 2015                             | Q1 | (14.3)         | (34.5)        | (15.1)  | <b>(19.0)</b>  |
|                                  | Q2 | 12.2           | 45.5          | 13.4    | <b>18.6</b>    |
|                                  | Q3 | 14.3           | 18.8          | (8.6)   | <b>15.0</b>    |
|                                  | Q4 | (8.7)          | (18.1)        | 1.5     | <b>(10.8)</b>  |
| 2016                             | Q1 | (9.4)          | (24.9)        | (41.2)  | <b>(13.3)</b>  |
|                                  | Q2 | 16.0           | 44.9          | (21.5)  | <b>21.3</b>    |
|                                  | Q3 | 8.3            | 20.2          | 81.9    | <b>11.5</b>    |
|                                  | Q4 | (5.9)          | (20.2)        | 2.2     | <b>(9.4)</b>   |
| 2017                             | Q1 | (18.6)         | (41.0)        | 5.1     | <b>(22.5)</b>  |
|                                  | Q2 | 23.4           | 72.2          | 14.7    | <b>32.5</b>    |
|                                  | Q3 | 7.9            | 14.3          | 3.5     | <b>9.4</b>     |
|                                  | Q4 | (6.6)          | (25.2)        | (17.7)  | <b>(11.5)</b>  |
| 2018                             | Q1 | (15.1)         | (25.6)        | 3.8     | <b>(17.2)</b>  |

Source: Civil Aviation Authority Botswana

### 2.1.2.2 Air Passenger Movements by Airport

Ghanzi airport was closed during this quarter under review. SSKIA contributed 56.6 percent of total passenger movements which was the highest in all airports. It was followed by Maun with 27.8 percent of total passenger movements. While SSKIA recorded 77.5 percent of total international traffic, Maun recorded 48.5 percent of total domestic passenger movements. All the airports recorded a decrease in the number of passenger movements compared to the previous quarter, Q4 2017. SSKIA and Maun recorded a decrease of 13.9 and 23.3 percent respectively. The most notable decrease was at Selebi Phikwe with 50.6 percent. Compared to the same quarter of the previous year, Q1 2017, only S/Phikwe recorded a decrease of 27.6 percent, while the rest of the airports recorded an increase in passenger movements. See **Table 8**.

**Figure 4: Air Passenger Movement by Airport, Q1 2018**



**Table 8: Air Passenger Traffic by Flight Type and Airport, 2016 - Q1 2018**

| Year/ Quarter |               | Airport        |               |               |               |            |            | Total          |
|---------------|---------------|----------------|---------------|---------------|---------------|------------|------------|----------------|
|               |               | SSKIA          | Maun          | Kasane        | Francistown   | S/Phikwe   | Ghanzi     |                |
|               |               | <i>Number</i>  |               |               |               |            |            |                |
| 2016 Q1       | International | 71,153         | 13,094        | 5,679         | 2,134         | 54         | 18         | 92,132         |
|               | Domestic      | 20,470         | 30,605        | 8,764         | 7,340         | 98         | 117        | 67,394         |
|               | <b>Total</b>  | <b>91,623</b>  | <b>43,699</b> | <b>14,443</b> | <b>9,474</b>  | <b>152</b> | <b>135</b> | <b>159,526</b> |
| Q2            | International | 76,665         | 21,912        | 8,134         | 2,126         | 7          | 24         | 108,868        |
|               | Domestic      | 21,746         | 39,252        | 14,785        | 8,720         | 34         | 52         | 84,589         |
|               | <b>Total</b>  | <b>98,411</b>  | <b>61,164</b> | <b>22,919</b> | <b>10,846</b> | <b>41</b>  | <b>76</b>  | <b>193,457</b> |
| Q3            | International | 81,192         | 26,855        | 11,599        | 2,181         | 12         | 37         | 121,876        |
|               | Domestic      | 22,809         | 42,800        | 18,811        | 9,266         | 46         | 80         | 93,812         |
|               | <b>Total</b>  | <b>104,001</b> | <b>69,655</b> | <b>30,410</b> | <b>11,447</b> | <b>58</b>  | <b>117</b> | <b>215,688</b> |
| Q4            | International | 87,864         | 18,538        | 7,788         | 2,007         | 5          | 25         | 116,227        |
|               | Domestic      | 20,966         | 38,071        | 12,233        | 7,840         | 65         | 73         | 79,248         |
|               | <b>Total</b>  | <b>108,830</b> | <b>56,609</b> | <b>20,021</b> | <b>9,847</b>  | <b>70</b>  | <b>98</b>  | <b>195,475</b> |
| 2017 Q1       | International | 78,035         | 12,551        | 6,047         | 2,088         | 4          | 15         | 98,740         |
|               | Domestic      | 16,629         | 29,822        | 7,653         | 6,654         | 54         | 32         | 60,844         |
|               | <b>Total</b>  | <b>94,664</b>  | <b>42,373</b> | <b>13,700</b> | <b>8,742</b>  | <b>58</b>  | <b>47</b>  | <b>159,584</b> |
| Q2            | International | 84,938         | 23,306        | 10,490        | 2,117         | 32         | 32         | 120,915        |
|               | Domestic      | 20,768         | 44,085        | 18,187        | 7,397         | 74         | 21         | 90,532         |
|               | <b>Total</b>  | <b>105,706</b> | <b>67,391</b> | <b>28,677</b> | <b>9,514</b>  | <b>106</b> | <b>53</b>  | <b>211,447</b> |
| Q3            | International | 91,855         | 27,393        | 11,491        | 2,328         | 6          | 17         | 133,090        |
|               | Domestic      | 21,079         | 48,659        | 20,736        | 7,653         | 55         | 14         | 98,196         |
|               | <b>Total</b>  | <b>112,934</b> | <b>76,052</b> | <b>32,227</b> | <b>9,981</b>  | <b>61</b>  | <b>31</b>  | <b>231,286</b> |
| Q4            | International | 91,147         | 19,395        | 8,566         | 1,981         | 12         | 30         | 121,131        |
|               | Domestic      | 20,189         | 42,123        | 13,805        | 7,268         | 73         | 53         | 83,511         |
|               | <b>Total</b>  | <b>111,336</b> | <b>61,518</b> | <b>22,371</b> | <b>9,249</b>  | <b>85</b>  | <b>83</b>  | <b>204,642</b> |
| 2018 Q1       | International | 78,092         | 13,882        | 6,674         | 2,145         | 10         | -          | 100,803        |
|               | Domestic      | 17,741         | 33,293        | 10,612        | 6,934         | 32         | -          | 68,612         |
|               | <b>Total</b>  | <b>95,833</b>  | <b>47,175</b> | <b>17,286</b> | <b>9,079</b>  | <b>42</b>  | <b>-</b>   | <b>169,415</b> |

**Table 8 Continued: Air Passenger Traffic by Flight Type and Airport, 2016 - Q1 2018**

| Year/ Quarter           |               | Airport       |             |             |             |            |            | Total      |            |
|-------------------------|---------------|---------------|-------------|-------------|-------------|------------|------------|------------|------------|
|                         |               | SSKIA         | Maun        | Kasane      | Francistown | S/Phikwe   | Ghanzi     |            |            |
| <i>Percent of Total</i> |               |               |             |             |             |            |            |            |            |
| 2016                    | Q1            | International | 77.2        | 14.2        | 6.2         | 2.3        | 0.1        | -          | 100        |
|                         |               | Domestic      | 30.4        | 45.4        | 13.0        | 10.9       | 0.1        | 0.2        | 100        |
|                         |               | <b>Total</b>  | <b>57.4</b> | <b>27.4</b> | <b>9.1</b>  | <b>5.9</b> | <b>0.1</b> | <b>0.1</b> | <b>100</b> |
|                         | Q2            | International | 70.4        | 20.1        | 7.5         | 2.0        | -          | -          | 100        |
|                         |               | Domestic      | 25.7        | 46.4        | 17.5        | 10.3       | -          | 0.1        | 100        |
|                         |               | <b>Total</b>  | <b>50.9</b> | <b>31.6</b> | <b>11.8</b> | <b>5.6</b> | <b>-</b>   | <b>-</b>   | <b>100</b> |
|                         | Q3            | International | 66.6        | 22.0        | 9.5         | 1.8        | -          | -          | 100        |
|                         |               | Domestic      | 24.3        | 45.6        | 20.1        | 9.9        | -          | 0.1        | 100        |
|                         |               | <b>Total</b>  | <b>48.2</b> | <b>32.3</b> | <b>0.0</b>  | <b>5.3</b> | <b>-</b>   | <b>0.1</b> | <b>100</b> |
|                         | Q4            | International | 75.6        | 15.9        | 6.7         | 1.7        | -          | -          | 100        |
|                         |               | Domestic      | 26.5        | 48.0        | 15.4        | 9.9        | 0.1        | 0.1        | 100        |
|                         |               | <b>Total</b>  | <b>55.7</b> | <b>29.0</b> | <b>10.2</b> | <b>5.0</b> | <b>-</b>   | <b>0.1</b> | <b>100</b> |
| 2017                    | Q1            | International | 79.0        | 12.7        | 6.1         | 2.1        | -          | -          | 100        |
|                         |               | Domestic      | 27.3        | 49.0        | 12.6        | 10.9       | 0.1        | 0.1        | 100        |
|                         |               | <b>Total</b>  | <b>59.3</b> | <b>26.6</b> | <b>8.6</b>  | <b>5.5</b> | <b>-</b>   | <b>-</b>   | <b>100</b> |
|                         | Q2            | International | 70.2        | 19.3        | 8.7         | 1.8        | -          | -          | 100        |
|                         |               | Domestic      | 22.9        | 48.7        | 20.1        | 8.2        | 0.1        | -          | 100        |
|                         |               | <b>Total</b>  | <b>50.0</b> | <b>31.9</b> | <b>13.6</b> | <b>4.5</b> | <b>0.1</b> | <b>-</b>   | <b>100</b> |
|                         | Q3            | International | 69.0        | 20.6        | 8.6         | 1.7        | -          | -          | 100        |
|                         |               | Domestic      | 21.5        | 49.6        | 21.1        | 7.8        | 0.1        | -          | 100        |
|                         |               | <b>Total</b>  | <b>48.8</b> | <b>32.9</b> | <b>13.9</b> | <b>4.3</b> | <b>-</b>   | <b>-</b>   | <b>100</b> |
|                         | Q4            | International | 75.2        | 16.0        | 7.1         | 1.6        | -          | -          | 100        |
|                         |               | Domestic      | 24.2        | 50.4        | 16.5        | 8.7        | -          | 0.1        | 100        |
|                         |               | <b>Total</b>  | <b>54.4</b> | <b>30.1</b> | <b>10.9</b> | <b>4.5</b> | <b>-</b>   | <b>-</b>   | <b>100</b> |
| 2018 Q1                 | International | 77.5          | 13.8        | 6.6         | 2.1         | -          | -          | 100        |            |
|                         | Domestic      | 25.9          | 48.5        | 15.5        | 10.1        | -          | -          | 100        |            |
|                         | <b>Total</b>  | <b>56.6</b>   | <b>27.8</b> | <b>10.2</b> | <b>5.4</b>  | <b>-</b>   | <b>-</b>   | <b>100</b> |            |

Source: Civil Aviation Authority Botswana

### 2.1.2.3 Air Passenger Movements by Airport and Type of Flight

SSKIA recorded the highest number of scheduled passenger movements (69.3 percent) of the total movements at SSKIA. Maun recorded 16.7 percent of the total scheduled movements, while Kasane and Francistown recorded 7.6 and 6.4 percent respectively. The bulk of non-scheduled aircraft movements were found in Maun airport with 74.6 percent of all the non - scheduled passenger movements followed by Kasane with 20.3 percent. SSKIA recorded a high number of private passenger movements (76.0 percent). See **Table 9**.



**Table 9: Air Passenger Movement by Airport and Type of Flight, Q1 2018**

| Airport                 | Type of Flight |               |              |                | Q4 2017        |
|-------------------------|----------------|---------------|--------------|----------------|----------------|
|                         | Scheduled      | Non Scheduled | Private      | Total          |                |
| SSKIA                   | 92,891         | 1,279         | 1,663        | <b>95,833</b>  | <b>111,336</b> |
| Maun                    | 22,422         | 24,705        | 48           | <b>47,175</b>  | <b>61,518</b>  |
| Kasane                  | 10,212         | 6,729         | 345          | <b>17,286</b>  | <b>22,371</b>  |
| Francistown             | 8,606          | 384           | 89           | <b>9,079</b>   | <b>9,249</b>   |
| S/Phikwe                | -              | -             | 42           | <b>42</b>      | <b>85</b>      |
| Ghanzi                  | -              | -             | -            | -              | <b>83</b>      |
| <b>Total</b>            | <b>134,131</b> | <b>33,097</b> | <b>2,187</b> | <b>169,415</b> | <b>204,642</b> |
| <i>Percent of Total</i> |                |               |              |                |                |
| SSKIA                   | 69.3           | 3.9           | 76.0         | <b>56.6</b>    | <b>54.4</b>    |
| Maun                    | 16.7           | 74.6          | 2.2          | <b>27.8</b>    | <b>30.1</b>    |
| Kasane                  | 7.6            | 20.3          | 15.8         | <b>10.2</b>    | <b>10.9</b>    |
| Francistown             | 6.4            | 1.2           | 4.1          | <b>5.4</b>     | <b>4.5</b>     |
| S/Phikwe                | -              | -             | 1.9          | -              | -              |
| Ghanzi                  | -              | -             | -            | -              | -              |
| <b>Total</b>            | <b>100</b>     | <b>100</b>    | <b>100</b>   | <b>100</b>     | <b>100</b>     |

Source: Civil Aviation Authority of Botswana

## 2.2. Motor Vehicle Registration

This section deals with first registration and renewal of vehicle licenses. First registrations are done at DRTS offices only. Renewals of vehicles are done annually at the Department of Road Transport and Safety (DRTS) as well as at Post Offices throughout the country and some stores, like Sefalana Cash and Carry.

### 2.2.1. Motor Vehicle First Registrations

This section looks at vehicles that were registered for the first time. These vehicles could be brand new, used or rebuilt.

#### 2.2.1.1 Motor Vehicle First Registration by Quarter & Type

There were 12,583 first registrations this quarter, Q1 2018. Out of these, 9,658 were passenger cars, which was 76.8 percent of total first registrations. The type of vehicle with the second highest number of first registrations was vans accounting for 7.0 percent of total first registrations. Tankers and horses registered the least number of first registrations with 0.3 percent.

There was a decrease of 16.2 percent in the number of first registrations this quarter compared to Q4 2017. All types of vehicles realized a decline in first registrations. Passenger cars decreased by 16.4 percent, a notable decline was realized in tractors, which went down by 49.3 percent.

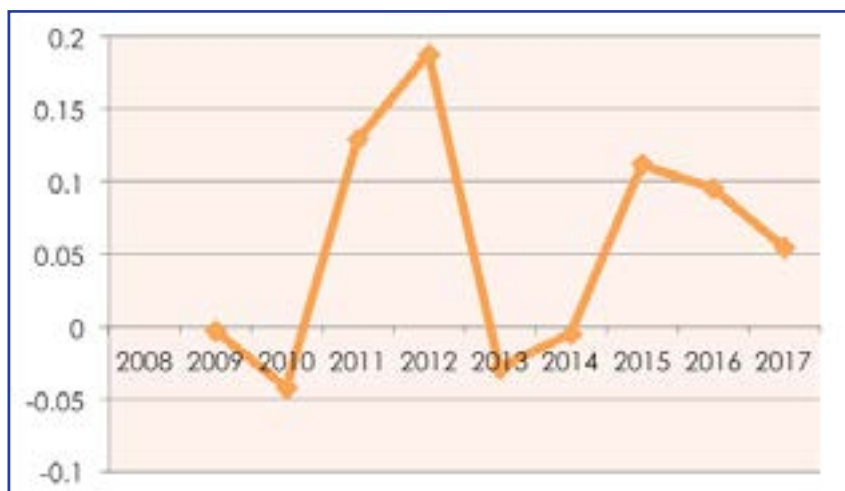
Compared to the same quarter of the previous year, first registrations increased by 15.7 percent. Vans, tankers and horses recorded a decrease of 6.8 and 20.8 percent respectively, while the rest of vehicle types registered an increase. See [Table 10](#) and [Figure 5](#).

**Table 10: Motor Vehicle First Registrations by Type of Vehicle, 2008 - Q1 2018**

| Year/Quarter   | Body Type      |       |        |       |              |          |          |                |        | Total         |
|----------------|----------------|-------|--------|-------|--------------|----------|----------|----------------|--------|---------------|
|                | Passenger Cars | Vans  | Trucks | Buses | Motor Cycles | Tractors | Trailers | Tankers\Horses | Others |               |
| <b>2008</b>    | 20,037         | 5,912 | 3,031  | 1,031 | 255          | 430      | 1,792    | 392            | 533    | <b>33,413</b> |
| <b>2009</b>    | 19,354         | 5,831 | 2,970  | 1,136 | 241          | 801      | 2,029    | 396            | 567    | <b>33,325</b> |
| <b>2010</b>    | 20,972         | 4,040 | 2,581  | 1,084 | 249          | 671      | 1,825    | 259            | 248    | <b>31,929</b> |
| <b>2011</b>    | 25,204         | 3,426 | 2,723  | 1,058 | 241          | 825      | 1,894    | 434            | 239    | <b>36,044</b> |
| <b>2012</b>    | 31,471         | 4,160 | 2,499  | 1,313 | 219          | 771      | 1,799    | 392            | 202    | <b>42,826</b> |
| <b>2013</b>    | 31,122         | 3,661 | 2,254  | 1,419 | 186          | 773      | 1,768    | 264            | 172    | <b>41,619</b> |
| <b>2014</b>    | 29,319         | 4,963 | 2,149  | 1,600 | 234          | 852      | 1,786    | 234            | 276    | <b>41,413</b> |
| <b>2015</b>    | 34,372         | 4,380 | 2,183  | 1,692 | 246          | 764      | 1,937    | 218            | 253    | <b>46,045</b> |
| <b>2016</b>    | 37,562         | 4,654 | 2,611  | 2,160 | 213          | 718      | 2,042    | 176            | 288    | <b>50,424</b> |
| <b>2017</b>    | 40,847         | 3,667 | 2,895  | 2,134 | 174          | 803      | 2,125    | 241            | 316    | <b>53,202</b> |
| <b>2014 Q1</b> | 5,803          | 1,352 | 486    | 344   | 63           | 137      | 329      | 56             | 92     | <b>8,662</b>  |
| <b>Q2</b>      | 7,008          | 1,110 | 558    | 391   | 63           | 136      | 404      | 67             | 63     | <b>9,800</b>  |
| <b>Q3</b>      | 7,986          | 1,346 | 547    | 427   | 81           | 204      | 475      | 78             | 67     | <b>11,211</b> |
| <b>Q4</b>      | 8,522          | 1,155 | 558    | 438   | 27           | 375      | 578      | 33             | 54     | <b>11,740</b> |
| <b>2015 Q1</b> | 6,574          | 1,056 | 456    | 362   | 60           | 164      | 419      | 40             | 74     | <b>9,205</b>  |
| <b>Q2</b>      | 8,176          | 1,069 | 528    | 384   | 52           | 126      | 437      | 54             | 59     | <b>10,885</b> |
| <b>Q3</b>      | 9,541          | 1,081 | 606    | 447   | 63           | 183      | 505      | 71             | 50     | <b>12,547</b> |
| <b>Q4</b>      | 10,081         | 1,174 | 593    | 499   | 71           | 291      | 576      | 53             | 70     | <b>13,408</b> |
| <b>2016 Q1</b> | 7,667          | 1,121 | 527    | 444   | 54           | 121      | 419      | 41             | 57     | <b>10,451</b> |
| <b>Q2</b>      | 9,267          | 1,254 | 666    | 475   | 54           | 124      | 478      | 60             | 93     | <b>12,471</b> |
| <b>Q3</b>      | 9,497          | 1,015 | 706    | 578   | 42           | 154      | 527      | 37             | 78     | <b>12,634</b> |
| <b>Q4</b>      | 11,131         | 1,264 | 712    | 663   | 63           | 319      | 618      | 38             | 60     | <b>14,868</b> |
| <b>2017 Q1</b> | 8,114          | 940   | 623    | 478   | 27           | 148      | 441      | 48             | 57     | <b>10,876</b> |
| <b>Q2</b>      | 10,178         | 960   | 706    | 503   | 37           | 122      | 512      | 78             | 84     | <b>13,180</b> |
| <b>Q3</b>      | 10,997         | 849   | 808    | 566   | 58           | 164      | 548      | 60             | 89     | <b>14,139</b> |
| <b>Q4</b>      | 11,558         | 918   | 758    | 587   | 52           | 369      | 624      | 55             | 86     | <b>15,007</b> |
| <b>2018 Q1</b> | 9,658          | 876   | 743    | 484   | 42           | 187      | 478      | 38             | 77     | <b>12,583</b> |

Source: DRTS, Ministry of Transport and Communications

**Figure 5: Percentage Year to Year Change, 2008 -Q1 2017**



## 2.2.1.2 Motor Vehicle First Registration by Vehicle Type

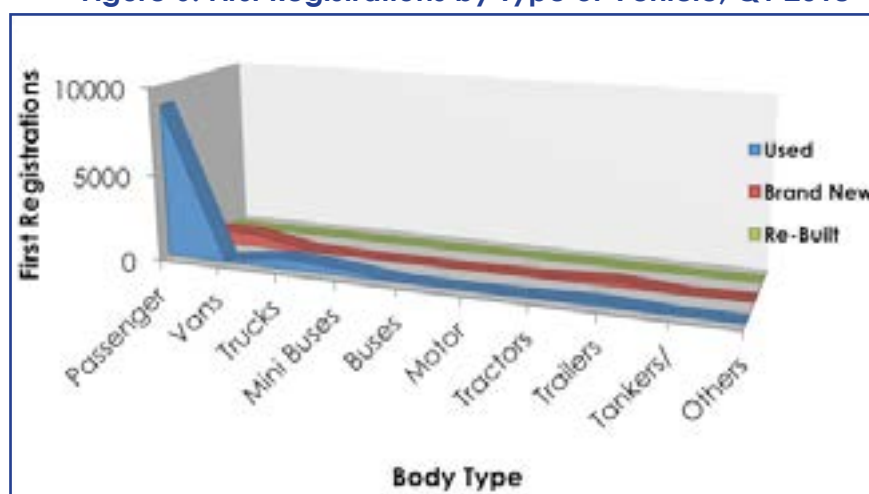
In Q1 2018, used vehicles made up 82.2 percent of the total first registrations. Brand new and re-built vehicles contributed 17.6 percent and 0.2 percent of the total first registrations respectively. The majority of the passenger cars were used with 91.5 percent of the total passenger cars. Other types of vehicles with a higher percentage of used vehicles were mini buses (92.4 percent), trucks (83.2 percent) and buses with 62.9 percent. See [Table 11](#) and [Figure 6](#).

**Table 11: Vehicle Type by Body Type, Q1 2018**

|                                   | Body Type      |            |            |            |            |              |            |            |                |            | Total         | Q4 2017       |
|-----------------------------------|----------------|------------|------------|------------|------------|--------------|------------|------------|----------------|------------|---------------|---------------|
|                                   | Passenger Cars | Vans       | Trucks     | Mini Buses | Buses      | Motor cycles | Tractors   | Trailers   | Tankers/Horses | Others     |               |               |
| Used                              | 8,840          | 141        | 618        | 415        | 22         | 7            | 78         | 195        | 16             | 13         | <b>10,345</b> | <b>12,802</b> |
| Brand New                         | 808            | 735        | 124        | 33         | 13         | 35           | 109        | 276        | 22             | 64         | <b>2,219</b>  | <b>2,181</b>  |
| Re-Built                          | 10             | -          | 1          | 1          | -          | -            | -          | 7          | -              | -          | <b>19</b>     | <b>24</b>     |
| <b>Total</b>                      | <b>9,658</b>   | <b>876</b> | <b>743</b> | <b>449</b> | <b>35</b>  | <b>42</b>    | <b>187</b> | <b>478</b> | <b>38</b>      | <b>77</b>  | <b>12,583</b> | <b>15,007</b> |
| <i>Percent of Total</i>           |                |            |            |            |            |              |            |            |                |            |               |               |
| Used                              | 91.5           | 16.1       | 83.2       | 92.4       | 62.9       | 16.7         | 41.7       | 40.8       | 42.1           | 16.9       | <b>82.2</b>   | <b>85.3</b>   |
| Brand New                         | 8.4            | 83.9       | 16.7       | 7.3        | 37.1       | 83.3         | 58.3       | 57.7       | 57.9           | 83.1       | <b>17.6</b>   | <b>14.5</b>   |
| Re-Built                          | 0.1            | -          | 0.1        | 0.2        | -          | -            | -          | 1.5        | -              | -          | <b>0.2</b>    | <b>0.2</b>    |
| <b>Total</b>                      | <b>100</b>     | <b>100</b> | <b>100</b> | <b>100</b> | <b>100</b> | <b>100</b>   | <b>100</b> | <b>100</b> | <b>100</b>     | <b>100</b> | <b>100</b>    | <b>100</b>    |
| <i>Percent of Type of Vehicle</i> |                |            |            |            |            |              |            |            |                |            |               |               |
| Used                              | 85             | 1.4        | 6.0        | 4.0        | -          | -            | 0.8        | 1.9        | -              | -          | <b>100</b>    |               |
| Brand New                         | 36.4           | 33.1       | 5.6        | 1.5        | 0.6        | 1.6          | 4.9        | 12.4       | 1.0            | 2.9        | <b>100</b>    |               |
| Re-Built                          | 52.6           | -          | 5.3        | 5.3        | -          | -            | -          | 36.8       | -              | -          | <b>100</b>    |               |
| <b>Total</b>                      | <b>76.8</b>    | <b>7.0</b> | <b>5.9</b> | <b>3.6</b> | <b>0.3</b> | <b>0.3</b>   | <b>1.5</b> | <b>3.8</b> | <b>0.3</b>     | <b>0.6</b> | <b>100</b>    |               |

**Source:** Department of Road Transport and Safety, Ministry of Transport and Communications

**Figure 6: First Registrations by Type of Vehicle, Q1 2018**



The majority of the vehicles registered for the first time during this quarter were from Japan (73.0 percent) and most of these vehicles were used (99.4 percent). The Republic of South Africa produced 83.8 percent of the brand new vehicles imported into the country. RSA contributed the second highest number of vehicles registered with 17.9 percent of the total first registrations. The highest number of re-built vehicles was from Japan with 57.9 percent. See [Table 12](#) and [Figure 7](#) below.

Figure 7: Vehicle First Registrations by Country of Origin, Q1 2018

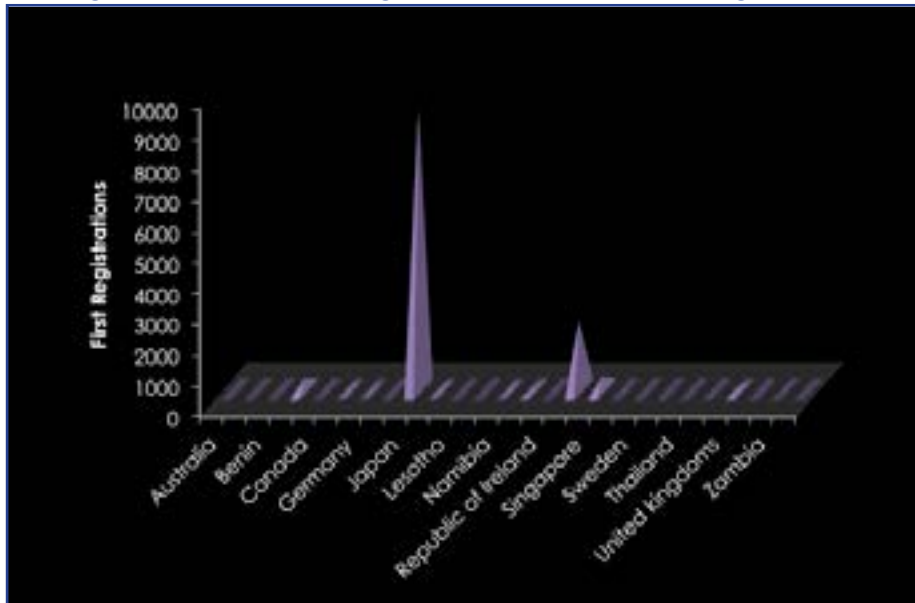


Table 12: Motor Vehicle First Registrations by Vehicle Type and Country, Q1 2018

| Country                  | Vehicle Type  |              |           | Total         |
|--------------------------|---------------|--------------|-----------|---------------|
|                          | Used          | Brand New    | Rebuilt   |               |
| Australia                | 3             | -            | -         | 3             |
| Belgium                  | 2             | -            | -         | 2             |
| Benin                    | -             | 1            | -         | 1             |
| Botswana                 | 208           | 151          | 7         | 366           |
| Canada                   | 1             | -            | -         | 1             |
| China                    | 1             | 21           | -         | 22            |
| Germany                  | 11            | 1            | -         | 12            |
| Italy                    | 1             | -            | -         | 1             |
| Japan                    | 9,123         | 46           | 11        | 9,180         |
| Korea                    | -             | 21           | -         | 21            |
| Lesotho                  | 4             | -            | -         | 4             |
| Malawi                   | 1             | -            | -         | 1             |
| Namibia                  | 13            | 6            | -         | 19            |
| Pakistan                 | 5             | 94           | -         | 99            |
| Republic of Ireland      | 2             | -            | -         | 2             |
| Republic of South Africa | 389           | 1,859        | -         | 2,248         |
| Singapore                | 421           | 1            | 1         | 423           |
| Slovakia                 | -             | 5            | -         | 5             |
| Sweden                   | 2             | -            | -         | 2             |
| Switzerland              | 1             | -            | -         | 1             |
| Thailand                 | 1             | -            | -         | 1             |
| Turkey                   | -             | 1            | -         | 1             |
| United Kingdoms          | 146           | 8            | -         | 154           |
| United States of America | 5             | -            | -         | 5             |
| Zambia                   | 1             | 4            | -         | 5             |
| Zimbabwe                 | 4             | -            | -         | 4             |
| <b>Total</b>             | <b>10,345</b> | <b>2,219</b> | <b>19</b> | <b>12,583</b> |

Source: DRTS, Ministry of Transport and Communications

### 2.2.1.3 Motor Vehicle First Registration by Registration Station

The registration station which recorded the highest number of first registrations was Gaborone with 68.1 percent and Francistown followed with 8.7 percent. The least number of first registrations was registered at Gumare with 2 vehicles only. At Hukuntsi, Mogoditshane and Shakawe no vehicles were registered, for Mogoditshane it was due to temporary closure of the station. Compared to the previous quarter, vehicles registered for the first time in Gaborone declined by 16.2 percent, while Francistown registrations decreased by 18.2 percent. See [Table 13](#) and [Table 13a](#).

**Table 13: Motor Vehicle First Registrations by Station and Body Type, Q1 2018**

| Station      | Body Type      |            |            |            |           |              |            |            |                |           | Total         | Total Q4 2017 |
|--------------|----------------|------------|------------|------------|-----------|--------------|------------|------------|----------------|-----------|---------------|---------------|
|              | Passenger Cars | Vans       | Trucks     | Mini Buses | Buses     | Motor Cycles | Tractors   | Trailers   | Tankers\Horses | Others    |               |               |
| Bobonong     | 4              | 1          | -          | -          | -         | -            | -          | -          | -              | -         | 5             | 8             |
| Francistown  | 797            | 103        | 76         | 40         | 5         | 1            | 8          | 53         | 4              | 5         | 1,092         | 1,335         |
| Gaborone     | 6,911          | 466        | 466        | 328        | 22        | 21           | 75         | 228        | 18             | 34        | 8,569         | 10,221        |
| Ghanzi       | 37             | 4          | 3          | 1          | -         | -            | 6          | 7          | -              | -         | 58            | 67            |
| Gumare       | 1              | 1          | -          | -          | -         | -            | -          | -          | -              | -         | 2             | 3             |
| Hukuntsi     | -              | -          | -          | -          | -         | -            | -          | -          | -              | -         | -             | -             |
| Jwaneng      | 41             | 5          | 3          | 4          | 1         | -            | 8          | 9          | -              | 1         | 72            | 115           |
| Kang         | 6              | -          | -          | -          | -         | -            | -          | -          | -              | -         | 6             | 7             |
| Kanye        | 36             | 2          | 4          | 5          | -         | -            | 8          | 3          | -              | 2         | 60            | 82            |
| Kasane       | 11             | 1          | -          | -          | -         | 2            | -          | 9          | -              | 1         | 24            | 30            |
| Letlhakane   | 45             | 2          | 2          | 2          | 1         | -            | 3          | 4          | -              | -         | 59            | 81            |
| Lobatse      | 533            | 5          | 48         | 32         | 3         | 2            | 12         | 29         | 4              | 3         | 671           | 710           |
| Mahalapye    | 84             | 38         | 3          | 5          | -         | -            | 12         | 10         | -              | 1         | 153           | 173           |
| Masunga      | 4              | 1          | -          | -          | -         | -            | -          | -          | -              | -         | 5             | 4             |
| Maun         | 203            | 80         | 17         | 4          | 1         | 3            | 1          | 28         | 1              | 2         | 340           | 395           |
| Mochudi      | 129            | 6          | 17         | 1          | 1         | -            | 15         | 12         | 1              | 17        | 199           | 174           |
| Mogoditsane  | -              | -          | -          | -          | -         | -            | -          | -          | -              | -         | -             | -             |
| Molepolole   | 219            | 8          | 58         | 16         | -         | -            | 9          | 17         | -              | -         | 327           | 461           |
| Palapye      | 117            | 7          | 8          | 1          | -         | -            | 6          | 29         | 1              | -         | 169           | 230           |
| Ramotswa     | 267            | 50         | 23         | 5          | -         | 13           | 3          | 9          | 7              | 11        | 388           | 508           |
| S/Phikwe     | 128            | 31         | 9          | 3          | -         | -            | 11         | 19         | -              | -         | 201           | 216           |
| Serowe       | 75             | 64         | 4          | 2          | 1         | -            | 7          | 9          | 1              | -         | 163           | 149           |
| Shakawe      | -              | -          | -          | -          | -         | -            | -          | -          | -              | -         | -             | 3             |
| Sowa         | 3              | -          | -          | -          | -         | -            | -          | 1          | -              | -         | 4             | 4             |
| Tsabong      | 4              | 1          | 1          | -          | -         | -            | 2          | 2          | 1              | -         | 11            | 19            |
| Tutume       | 3              | -          | 1          | -          | -         | -            | 1          | -          | -              | -         | 5             | 12            |
| <b>Total</b> | <b>9,658</b>   | <b>876</b> | <b>743</b> | <b>449</b> | <b>35</b> | <b>42</b>    | <b>187</b> | <b>478</b> | <b>38</b>      | <b>77</b> | <b>12,583</b> | <b>15,007</b> |

Source: Department of Road Transport and Safety, Ministry of Transport and Communications

**Table 13a: Motor Vehicle First Registrations by Station and Body Type, Q1 2018**

| Station      | Body Type      |            |            |            |            |              |            |            |                |            | Total       |
|--------------|----------------|------------|------------|------------|------------|--------------|------------|------------|----------------|------------|-------------|
|              | Passenger Cars | Vans       | Trucks     | Mini Buses | Buses      | Motor Cycles | Tractors   | Trailers   | Tankers/Horses | Others     |             |
| Bobonong     | 0.0            | 0.1        | -          | -          | -          | -            | -          | -          | -              | -          | <b>0.0</b>  |
| Francistown  | 8.3            | 11.8       | 10.2       | 8.9        | 14.3       | 2.4          | 4.3        | 11.1       | 10.5           | 6.5        | <b>8.7</b>  |
| Gaborone     | 71.6           | 53.2       | 62.7       | 73.1       | 62.9       | 50.0         | 40.1       | 47.7       | 47.4           | 44.2       | <b>68.1</b> |
| Ghanzi       | 0.4            | 0.5        | 0.4        | 0.2        | -          | -            | 3.2        | 1.5        | -              | -          | <b>0.5</b>  |
| Gumare       | 0.0            | 0.1        | -          | -          | -          | -            | -          | -          | -              | -          | <b>-</b>    |
| Hukuntsi     | -              | -          | -          | -          | -          | -            | -          | -          | -              | -          | <b>-</b>    |
| Jwaneng      | 0.4            | 0.6        | 0.4        | 0.9        | 2.9        | -            | 4.3        | 1.9        | -              | 1.3        | <b>0.6</b>  |
| Kang         | 0.1            | -          | -          | -          | -          | -            | -          | -          | -              | -          | <b>0.0</b>  |
| Kanye        | 0.4            | 0.2        | 0.5        | 1.1        | -          | -            | 4.3        | 0.6        | -              | 2.6        | <b>0.5</b>  |
| Kasane       | 0.1            | 0.1        | -          | -          | -          | 4.8          | -          | 1.9        | -              | 1.3        | <b>0.2</b>  |
| Letlhakane   | 0.5            | 0.2        | 0.3        | 0.4        | 2.9        | -            | 1.6        | 0.8        | -              | -          | <b>0.5</b>  |
| Lobatse      | 5.5            | 0.6        | 6.5        | 7.1        | 8.6        | 4.8          | 6.4        | 6.1        | 10.5           | 3.9        | <b>5.3</b>  |
| Mahalapye    | 0.9            | 4.3        | 0.4        | 1.1        | -          | -            | 6.4        | 2.1        | -              | 1.3        | <b>1.2</b>  |
| Masunga      | 0.0            | 0.1        | -          | -          | -          | -            | -          | -          | -              | -          | <b>0.0</b>  |
| Maun         | 2.1            | 9.1        | 2.3        | 0.9        | 2.9        | 7.1          | 0.5        | 5.9        | 2.6            | 2.6        | <b>2.7</b>  |
| Mochudi      | 1.3            | 0.7        | 2.3        | 0.2        | 2.9        | -            | 8.0        | 2.5        | 2.6            | 22.1       | <b>1.6</b>  |
| Mogoditsane  | -              | -          | -          | -          | -          | -            | -          | -          | -              | -          | <b>-</b>    |
| Molepolole   | 2.3            | 0.9        | 7.8        | 3.6        | -          | -            | 4.8        | 3.6        | -              | -          | <b>2.6</b>  |
| Palapye      | 1.2            | 0.8        | 1.1        | 0.2        | -          | -            | 3.2        | 6.1        | 2.6            | -          | <b>1.3</b>  |
| Ramotswa     | 2.8            | 5.7        | 3.1        | 1.1        | -          | 31.0         | 1.6        | 1.9        | 18.4           | 14.3       | <b>3.1</b>  |
| S/Phikwe     | 1.3            | 3.5        | 1.2        | 0.7        | -          | -            | 5.9        | 4.0        | -              | -          | <b>1.6</b>  |
| Serowe       | 0.8            | 7.3        | 0.5        | 0.4        | 2.9        | -            | 3.7        | 1.9        | 2.6            | -          | <b>1.3</b>  |
| Shakawe      | -              | -          | -          | -          | -          | -            | -          | -          | -              | -          | <b>-</b>    |
| Sowa         | 0.0            | -          | -          | -          | -          | -            | -          | 0.2        | -              | -          | <b>0.0</b>  |
| Tsabong      | 0.0            | 0.1        | 0.1        | -          | -          | -            | 1.1        | 0.4        | 2.6            | -          | <b>0.1</b>  |
| Tutume       | 0.0            | -          | 0.1        | -          | -          | -            | 0.5        | -          | -              | -          | <b>0.0</b>  |
| <b>Total</b> | <b>100</b>     | <b>100</b> | <b>100</b> | <b>100</b> | <b>100</b> | <b>100</b>   | <b>100</b> | <b>100</b> | <b>100</b>     | <b>100</b> | <b>100</b>  |

Source: Department of Road Transport and Safety, Ministry of Transport and Communications

### 2.2.1.4 First Registrations by Make

During the quarter under review, there were no first registrations for the make of Daewoo. Majority of the trailers were Home – made, that is 99.4 percent of Home – made vehicles and the remaining 0.6 percent was for “Other” body type. Massey Ferguson was the only make of Tractors that was registered this quarter. Toyota continued to dominate the vehicle market, as it contributed 40.3 percent to total first registrations. Toyota was followed by Honda with 15.1 percent. Mazda contributed 8.1 percent while Nissan and Volkswagen accounted for 6.0 and 7.3 percent respectively.

Compared to the previous quarter, Q4 2017, most of the makes recorded a decline in the number of first registrations; Ford recorded the largest decline of 59.1 percent. For those makes that recorded an increase, Tata had the highest increase with 63.6 percent. Details shown in **Table 14** & **Table 14a**.

**Table 14: Privately Owned Vehicles: First Registrations by Type and Make of Vehicle, Q1 2018**

| Make            | Body Type      |            |            |            |           |              |            |            |                |           | Total         | Q4 2017       |
|-----------------|----------------|------------|------------|------------|-----------|--------------|------------|------------|----------------|-----------|---------------|---------------|
|                 | Passenger Cars | Vans       | Trucks     | Mini Buses | Buses     | Motor cycles | Tractors   | Trailers   | Tankers/Horses | Others    |               |               |
| Audi            | 211            | -          | -          | -          | -         | -            | -          | -          | -              | -         | 211           | 266           |
| BMW             | 486            | -          | -          | -          | -         | 2            | -          | -          | -              | -         | 488           | 824           |
| Chevro          | 32             | 3          | -          | -          | -         | -            | -          | -          | -              | -         | 35            | 29            |
| Chrysler        | 4              | -          | -          | -          | -         | -            | -          | -          | -              | -         | 4             | -             |
| Daewoo          | -              | -          | -          | -          | -         | -            | -          | -          | -              | -         | -             | -             |
| Dodge           | 5              | -          | -          | -          | -         | -            | -          | -          | -              | -         | 5             | 8             |
| Ford            | 20             | 51         | 1          | 1          | 1         | -            | -          | -          | -              | -         | 74            | 181           |
| Hino            | 1              | -          | 70         | -          | 5         | -            | -          | -          | 1              | -         | 77            | 60            |
| Home-made       | -              | -          | -          | -          | -         | -            | -          | 177        | -              | 1         | 178           | 240           |
| Honda           | 1,894          | -          | 2          | -          | -         | 9            | -          | -          | -              | -         | 1,905         | 1960          |
| Hyundai         | 72             | 1          | 2          | -          | -         | -            | -          | -          | -              | -         | 75            | 98            |
| Isuzu           | 1              | 81         | 8          | 2          | 1         | -            | -          | -          | 1              | -         | 94            | 119           |
| Iveco           | -              | 2          | 5          | -          | 2         | -            | -          | -          | -              | -         | 9             | 11            |
| Jeep            | 51             | -          | -          | -          | -         | -            | -          | -          | -              | -         | 51            | 62            |
| Kia             | 27             | -          | 8          | -          | -         | -            | -          | -          | -              | -         | 35            | 39            |
| Land Rover      | 48             | 7          | -          | -          | -         | -            | -          | -          | -              | -         | 55            | 58            |
| Lexus           | 49             | -          | -          | -          | -         | -            | -          | -          | -              | -         | 49            | -             |
| Mahindra        | -              | -          | 1          | -          | -         | -            | -          | -          | -              | -         | 1             | 1             |
| MAN             | -              | -          | 12         | -          | 1         | -            | -          | -          | 1              | -         | 14            | 29            |
| Massey Ferguson | -              | -          | -          | -          | -         | -            | 118        | -          | -              | -         | 118           | 168           |
| Mazda           | 913            | 9          | 61         | 35         | -         | -            | -          | -          | -              | -         | 1,018         | 1295          |
| M/Benz          | 359            | 2          | 33         | 7          | 6         | -            | -          | -          | 1              | -         | 408           | 480           |
| Mitsubishi      | 68             | 4          | 21         | 7          | 4         | -            | -          | -          | -              | -         | 104           | 122           |
| Nissan          | 344            | 191        | 114        | 94         | 3         | -            | 1          | -          | 1              | 1         | 749           | 881           |
| Opel            | 11             | -          | -          | -          | -         | -            | -          | -          | -              | -         | 11            | 16            |
| Peugeot         | 7              | -          | -          | -          | -         | -            | -          | -          | -              | -         | 7             | 5             |
| Renault         | 3              | -          | 2          | -          | -         | -            | -          | -          | 1              | -         | 6             | 5             |
| Scania          | -              | -          | 27         | -          | 4         | -            | -          | -          | 18             | -         | 49            | 31            |
| Subaru          | 39             | -          | -          | -          | -         | -            | -          | -          | -              | -         | 39            | -             |
| Tata            | 4              | -          | 19         | -          | 1         | -            | -          | -          | -              | 12        | 36            | 22            |
| Toyota          | 3,970          | 503        | 294        | 302        | 2         | -            | -          | -          | 1              | -         | 5,072         | 5848          |
| VW              | 910            | 11         | -          | 1          | 1         | -            | -          | -          | -              | -         | 923           | 1092          |
| Volvo           | 70             | -          | 24         | -          | 4         | -            | -          | -          | 3              | -         | 101           | 106           |
| Yamaha          | -              | -          | -          | -          | -         | 13           | -          | -          | -              | -         | 13            | 20            |
| Other           | 59             | 11         | 39         | -          | -         | 18           | 68         | 301        | 10             | 63        | 569           | 931           |
| <b>Total</b>    | <b>9,658</b>   | <b>876</b> | <b>743</b> | <b>449</b> | <b>35</b> | <b>42</b>    | <b>187</b> | <b>478</b> | <b>38</b>      | <b>77</b> | <b>12,583</b> | <b>15,007</b> |

Source: Department of Road Transport and Safety, Ministry of Transport and Communications

**Table 14a: Motor Vehicle First Registrations (Percent) by Make and Body Type, Q1 2018**

| Make            | Body Type      |            |            |            |            |              |            |            |                |            | Total      |
|-----------------|----------------|------------|------------|------------|------------|--------------|------------|------------|----------------|------------|------------|
|                 | Passenger Cars | Vans       | Trucks     | Mini Buses | Buses      | Motor Cycles | Tractors   | Trailers   | Tankers/Horses | Others     |            |
| Audi            | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| BMW             | 99.6           | -          | -          | -          | -          | 0.4          | -          | -          | -              | -          | 100        |
| Chevro          | 91.4           | 8.6        | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Chrysler        | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Daewoo          | -              | -          | -          | -          | -          | -            | -          | -          | -              | -          | -          |
| Dodge           | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Ford            | 27.0           | 68.9       | 1.4        | 1.4        | 1.4        | -            | -          | -          | -              | -          | 100        |
| Hino            | 1.3            | -          | 90.9       | -          | 6.5        | -            | -          | -          | 1.3            | -          | 100        |
| Home-made       | -              | -          | -          | -          | -          | -            | -          | 99.4       | -              | 0.6        | 100        |
| Honda           | 99.4           | -          | 0.1        | -          | -          | 0.5          | -          | -          | -              | -          | 100        |
| Hyundai         | 96.0           | 1.3        | 2.7        | -          | -          | -            | -          | -          | -              | -          | 100        |
| Isuzu           | 1.1            | 86.2       | 8.5        | 2.1        | 1.1        | -            | -          | -          | 1.1            | -          | 100        |
| Iveco           | -              | 22.2       | 55.6       | -          | 22.2       | -            | -          | -          | -              | -          | 100        |
| Jeep            | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Kia             | 77.1           | -          | 22.9       | -          | -          | -            | -          | -          | -              | -          | 100        |
| Land Rover      | 87.3           | 12.7       | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Lexus           | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Mahindra        | -              | -          | 100.0      | -          | -          | -            | -          | -          | -              | -          | 100        |
| MAN             | -              | -          | 85.7       | -          | 7.1        | -            | -          | -          | 7.1            | -          | 100        |
| Massey Ferguson | -              | -          | -          | -          | -          | -            | 100.0      | -          | -              | -          | 100        |
| Mazda           | 89.7           | 0.9        | 6.0        | 3.4        | -          | -            | -          | -          | -              | -          | 100        |
| M/Benz          | 88.0           | 0.5        | 8.1        | 1.7        | 1.5        | -            | -          | -          | 0.2            | -          | 100        |
| Mitsubishi      | 65.4           | 3.8        | 20.2       | 6.7        | 3.8        | -            | -          | -          | -              | -          | 100        |
| Nissan          | 45.9           | 25.5       | 15.2       | 12.6       | 0.4        | -            | 0.1        | -          | 0.1            | 0.1        | 100        |
| Opel            | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Peugeot         | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Renault         | 50.0           | -          | 33.3       | -          | -          | -            | -          | -          | 16.7           | -          | 100        |
| Scania          | -              | -          | 55.1       | -          | 8.2        | -            | -          | -          | 36.7           | -          | 100        |
| Subaru          | 100.0          | -          | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Tata            | 11.1           | -          | 52.8       | -          | 2.8        | -            | -          | -          | -              | 33.3       | 100        |
| Toyota          | 78.3           | 9.9        | 5.8        | 6.0        | 0.0        | -            | -          | -          | 0.0            | -          | 100        |
| VW              | 98.6           | 1.2        | -          | 0.1        | 0.1        | -            | -          | -          | -              | -          | 100        |
| Volvo           | 69.3           | -          | 23.8       | -          | 4.0        | -            | -          | -          | 3.0            | -          | 100        |
| Yamaha          | -              | -          | -          | -          | -          | 100.0        | -          | -          | -              | -          | 100        |
| Other           | 10.4           | 1.9        | 6.9        | -          | -          | 3.2          | 12.0       | 52.9       | 1.8            | 11.1       | 100        |
| <b>Total</b>    | <b>76.8</b>    | <b>7.0</b> | <b>5.9</b> | <b>3.6</b> | <b>0.3</b> | <b>0.3</b>   | <b>1.5</b> | <b>3.8</b> | <b>0.3</b>     | <b>0.6</b> | <b>100</b> |



## 2.2.1.5 First Registrations by Month

In Q1 2018, majority of the first registrations were done during the month of March with 38.4 percent, and the remaining 29.7 percent and 31.9 percent were for January and February. All the months recorded an increase in first registrations when compared to the same months of the previous year; first registrations done in January increased by 45.5 percent and for February and March, registrations increased by 7.0 percent and 6.0 percent respectively. See [Table 15](#) below.

**Table 15: Motor Vehicle First Registrations by Month and Body Type, 2017 - Q1 2018**

| Year/ | Month        | Body Type      |            |            |            |           |              |            |            |           |           | Total         | 2016 Total    |
|-------|--------------|----------------|------------|------------|------------|-----------|--------------|------------|------------|-----------|-----------|---------------|---------------|
|       |              | Passenger Cars | Vans       | Trucks     | Mini Buses | Buses     | Motor Cycles | Tractors   | Trailers   | Horses    | Others    |               |               |
| 2017  | January      | 1,770          | 270        | 151        | 139        | 11        | 5            | 53         | 152        | 6         | 15        | <b>2,572</b>  | <b>3,099</b>  |
|       | February     | 2,854          | 320        | 220        | 138        | 6         | 18           | 53         | 107        | 17        | 19        | <b>3,752</b>  | <b>3,421</b>  |
|       | March        | 3,490          | 350        | 252        | 171        | 13        | 4            | 42         | 182        | 25        | 23        | <b>4,552</b>  | <b>3,931</b>  |
|       | <b>Total</b> | <b>8,114</b>   | <b>940</b> | <b>623</b> | <b>448</b> | <b>30</b> | <b>27</b>    | <b>148</b> | <b>441</b> | <b>48</b> | <b>57</b> | <b>10,876</b> | <b>10,451</b> |
|       | April        | 2,878          | 312        | 212        | 155        | 10        | 9            | 40         | 152        | 35        | 30        | <b>3,833</b>  | <b>4,278</b>  |
|       | May          | 3,390          | 319        | 207        | 167        | 10        | 12           | 39         | 161        | 20        | 25        | <b>4,350</b>  | <b>3,901</b>  |
|       | June         | 3,910          | 329        | 287        | 152        | 9         | 16           | 43         | 199        | 23        | 29        | <b>4,997</b>  | <b>4,292</b>  |
|       | <b>Total</b> | <b>10,178</b>  | <b>960</b> | <b>706</b> | <b>474</b> | <b>29</b> | <b>37</b>    | <b>122</b> | <b>512</b> | <b>78</b> | <b>84</b> | <b>13,180</b> | <b>12,471</b> |
|       | July         | 3,188          | 220        | 263        | 153        | 9         | 25           | 30         | 173        | 17        | 28        | <b>4,106</b>  | <b>3,892</b>  |
|       | August       | 4,112          | 324        | 285        | 204        | 10        | 25           | 69         | 192        | 20        | 39        | <b>5,280</b>  | <b>4,488</b>  |
|       | September    | 3,697          | 305        | 260        | 180        | 10        | 8            | 65         | 183        | 23        | 22        | <b>4,753</b>  | <b>4,254</b>  |
|       | <b>Total</b> | <b>10,997</b>  | <b>849</b> | <b>808</b> | <b>537</b> | <b>29</b> | <b>58</b>    | <b>164</b> | <b>548</b> | <b>60</b> | <b>89</b> | <b>14,139</b> | <b>12,634</b> |
| 2018  | October      | 3,459          | 253        | 244        | 194        | 7         | 7            | 109        | 167        | 24        | 33        | <b>4,497</b>  | <b>4,195</b>  |
|       | November     | 3,811          | 339        | 284        | 189        | 13        | 38           | 158        | 243        | 13        | 32        | <b>5,120</b>  | <b>4,905</b>  |
|       | December     | 4,288          | 326        | 230        | 163        | 21        | 7            | 102        | 214        | 18        | 21        | <b>5,390</b>  | <b>5,768</b>  |
|       | <b>Total</b> | <b>11,558</b>  | <b>918</b> | <b>758</b> | <b>546</b> | <b>41</b> | <b>52</b>    | <b>369</b> | <b>624</b> | <b>55</b> | <b>86</b> | <b>15,007</b> | <b>14,868</b> |
|       | January      | 2,930          | 209        | 199        | 138        | 4         | 10           | 78         | 144        | 14        | 17        | <b>3,743</b>  |               |
|       | February     | 3,086          | 264        | 237        | 133        | 12        | 17           | 61         | 154        | 14        | 37        | <b>4,015</b>  |               |
|       | March        | 3,642          | 403        | 307        | 178        | 19        | 15           | 48         | 180        | 10        | 23        | <b>4,825</b>  |               |
|       | <b>Total</b> | <b>9,658</b>   | <b>876</b> | <b>743</b> | <b>449</b> | <b>35</b> | <b>42</b>    | <b>187</b> | <b>478</b> | <b>38</b> | <b>77</b> | <b>12,583</b> |               |

Source: Department of Road Transport and Safety

## 2.2.2 Motor Vehicle Renewals

### 2.2.2.1 Motor Vehicle Renewals by Quarter & Body Type

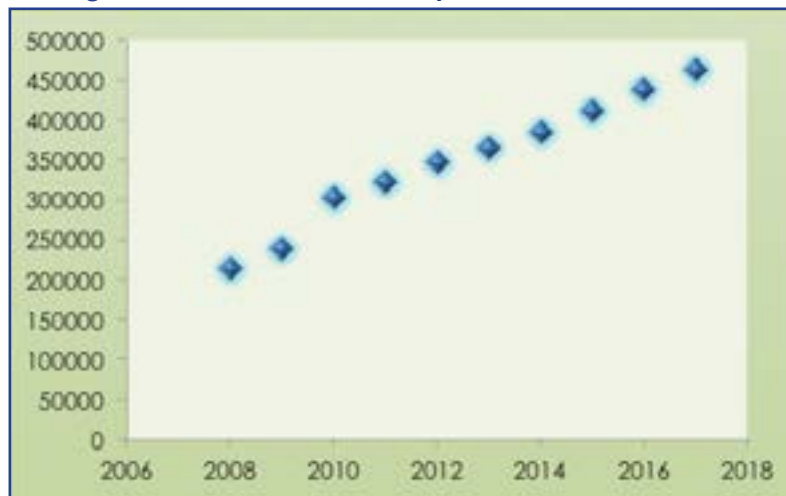
There were 104,245 license renewals this quarter. The majority of these renewals were passenger cars contributing 61.9 percent of the total renewals. These were followed by vans with 21.0 percent. Compared to the previous quarter, renewals decreased by 18.9 percent and the decrease was felt across all the vehicle types with the most notable decrease being in tractors with 51.0 percent. Tractors were followed by passenger cars with 21.1 percent. In comparison to the same quarter of the previous year, Q1 2017, renewals increased by 5.5 percent. This is shown in [Table 16](#) and [Figure 8](#).

**Table 16: Motor Vehicle Licence Renewals by Body Type, 2008 - Q1 2018**

| Year        | Body Type      |        |        |        |              |          |          |                |        | Total          |                |
|-------------|----------------|--------|--------|--------|--------------|----------|----------|----------------|--------|----------------|----------------|
|             | Passenger-Cars | Vans   | Trucks | Buses  | Motor Cycles | Tractors | Trailers | Tankers/Horses | Others |                |                |
| <b>2008</b> | 99,581         | 76,845 | 11,073 | 9,189  | 703          | 2,678    | 9,469    | 1,413          | 1,364  | <b>212,315</b> |                |
| <b>2009</b> | 113,941        | 81,400 | 13,240 | 9,840  | 801          | 2,993    | 10,814   | 1,604          | 2,902  | <b>237,535</b> |                |
| <b>2010</b> | 153,989        | 91,715 | 18,652 | 12,243 | 1,286        | 4,162    | 14,688   | 2,464          | 2,303  | <b>301,502</b> |                |
| <b>2011</b> | 170,827        | 91,463 | 19,879 | 12,325 | 1,373        | 4,633    | 15,611   | 2,584          | 2,365  | <b>321,060</b> |                |
| <b>2012</b> | 191,613        | 93,585 | 21,089 | 12,893 | 1,413        | 4,944    | 16,510   | 2,893          | 2,049  | <b>346,989</b> |                |
| <b>2013</b> | 205,854        | 93,842 | 21,790 | 13,696 | 1,398        | 5,108    | 17,135   | 2,717          | 1,996  | <b>363,536</b> |                |
| <b>2014</b> | 221,469        | 96,397 | 22,751 | 14,465 | 1,419        | 5,333    | 17,760   | 2,513          | 2,006  | <b>384,113</b> |                |
| <b>2015</b> | 243,358        | 97,885 | 23,926 | 15,651 | 1,495        | 5,657    | 18,773   | 2,515          | 2,101  | <b>411,361</b> |                |
| <b>2016</b> | 263,322        | 99,271 | 25,597 | 16,681 | 2,037        | 5,846    | 19,720   | 2,525          | 2,100  | <b>437,099</b> |                |
| <b>2017</b> | 284,898        | 99,333 | 26,955 | 17,733 | 1,563        | 5,966    | 21,016   | 2,508          | 2,222  | <b>462,194</b> |                |
| <b>2015</b> | <b>Q1</b>      | 50,084 | 22,158 | 5,451  | 3,494        | 361      | 1,153    | 4,046          | 581    | 592            | <b>87,920</b>  |
|             | <b>Q2</b>      | 58,332 | 24,056 | 6,061  | 3,801        | 392      | 956      | 4,317          | 674    | 525            | <b>99,114</b>  |
|             | <b>Q3</b>      | 64,576 | 25,431 | 6,194  | 4,033        | 392      | 1,516    | 5,125          | 622    | 502            | <b>108,391</b> |
|             | <b>Q4</b>      | 70,366 | 26,240 | 6,220  | 4,323        | 350      | 2,032    | 5,285          | 638    | 482            | <b>115,936</b> |
| <b>2016</b> | <b>Q1</b>      | 53,937 | 22,150 | 5,638  | 3,694        | 385      | 1,014    | 4,088          | 573    | 518            | <b>91,997</b>  |
|             | <b>Q2</b>      | 65,054 | 25,248 | 6,659  | 3,690        | 826      | 1,069    | 4,624          | 699    | 554            | <b>108,423</b> |
|             | <b>Q3</b>      | 68,540 | 25,144 | 6,534  | 4,446        | 383      | 1,520    | 5,348          | 676    | 559            | <b>113,150</b> |
|             | <b>Q4</b>      | 75,791 | 26,729 | 6,766  | 4,851        | 443      | 2,243    | 5,660          | 577    | 469            | <b>123,529</b> |
| <b>2017</b> | <b>Q1</b>      | 59,070 | 22,724 | 6,093  | 3,927        | 371      | 1,114    | 4,393          | 573    | 556            | <b>98,821</b>  |
|             | <b>Q2</b>      | 69,114 | 24,809 | 6,683  | 4,299        | 374      | 1,053    | 5,004          | 691    | 515            | <b>112,542</b> |
|             | <b>Q3</b>      | 75,727 | 25,645 | 7,271  | 4,657        | 422      | 1,595    | 5,713          | 645    | 611            | <b>122,286</b> |
|             | <b>Q4</b>      | 80,987 | 26,155 | 6,908  | 4,850        | 396      | 2,204    | 5,906          | 599    | 540            | <b>128,545</b> |
| <b>2018</b> | <b>Q1</b>      | 63,889 | 22,670 | 6,414  | 4,162        | 335      | 1,079    | 4,562          | 567    | 567            | <b>104,245</b> |

Source: Department of Road Transport and Safety, Ministry of Transport & Communications

**Figure 8: Vehicle Renewals by Year, 2008 - Q1 2018**



### 2.2.2.2 Motor Vehicle Renewals by Month

During the quarter under review, most of the vehicle licenses were renewed during the month of March with 38.1 percent and 30.2 percent renewed during the month of January. The remaining 31.7 percent of the renewals were done during the month of February. All the three months (January – March) recorded indicated an increase compared to the same quarter of the previous year; they increased by 12.1 percent, 3.0 percent and 2.7 percent respectively. See [Table 17](#) below.

**Table 17: Motor Vehicle Renewals by Month and Body Type, 2017 - Q1 2018**

| Year/<br>Quarter | Body Type         |               |               |               |              |                 |            |              |                    |            | Total      | 2016<br>Total  |                |
|------------------|-------------------|---------------|---------------|---------------|--------------|-----------------|------------|--------------|--------------------|------------|------------|----------------|----------------|
|                  | Passenger<br>Cars | Vans          | Trucks        | Mini<br>Buses | Buses        | Motor<br>Cycles | Tractors   | Trailers     | Horses/<br>Tankers | Others     |            |                |                |
| <i>Number</i>    |                   |               |               |               |              |                 |            |              |                    |            |            |                |                |
| <b>2017</b>      | Jan               | 16,546        | 6,529         | 1,726         | 1,095        | 108             | 126        | 361          | 1,302              | 156        | 167        | <b>28,116</b>  | <b>25,804</b>  |
|                  | Feb               | 19,075        | 7,484         | 1,960         | 1,110        | 116             | 107        | 408          | 1,389              | 199        | 167        | <b>32,015</b>  | <b>31,281</b>  |
|                  | Mar               | 23,449        | 8,711         | 2,407         | 1,331        | 167             | 138        | 345          | 1,702              | 218        | 222        | <b>38,690</b>  | <b>34,912</b>  |
|                  | <b>Q1</b>         | <b>59,070</b> | <b>22,724</b> | <b>6,093</b>  | <b>3,536</b> | <b>391</b>      | <b>371</b> | <b>1,114</b> | <b>4,393</b>       | <b>573</b> | <b>556</b> | <b>98,821</b>  | <b>91,997</b>  |
| <b>2017</b>      | Apr               | 20,483        | 7,480         | 2,039         | 1,221        | 133             | 133        | 282          | 1,575              | 199        | 143        | <b>33,688</b>  | <b>33,628</b>  |
|                  | May               | 20,481        | 7,413         | 2,026         | 1,200        | 143             | 112        | 334          | 1,493              | 260        | 167        | <b>33,629</b>  | <b>36,019</b>  |
|                  | Jun               | 28,150        | 9,916         | 2,618         | 1,432        | 170             | 129        | 437          | 1,936              | 232        | 205        | <b>45,225</b>  | <b>38,776</b>  |
|                  | <b>Q2</b>         | <b>69,114</b> | <b>24,809</b> | <b>6,683</b>  | <b>3,853</b> | <b>446</b>      | <b>374</b> | <b>1,053</b> | <b>5,004</b>       | <b>691</b> | <b>515</b> | <b>112,542</b> | <b>108,423</b> |
| <b>2017</b>      | Jul               | 23,572        | 7,913         | 2,257         | 1,240        | 128             | 113        | 391          | 1,771              | 222        | 176        | <b>37,783</b>  | <b>32,852</b>  |
|                  | Aug               | 26,781        | 8,886         | 2,718         | 1,540        | 160             | 150        | 606          | 1,976              | 205        | 234        | <b>43,256</b>  | <b>41,982</b>  |
|                  | Sep               | 25,374        | 8,846         | 2,296         | 1,445        | 144             | 159        | 598          | 1,966              | 218        | 201        | <b>41,247</b>  | <b>38,316</b>  |
|                  | <b>Q3</b>         | <b>75,727</b> | <b>25,645</b> | <b>7,271</b>  | <b>4,225</b> | <b>432</b>      | <b>422</b> | <b>1,595</b> | <b>5,713</b>       | <b>645</b> | <b>611</b> | <b>122,286</b> | <b>113,150</b> |
| <b>2017</b>      | Oct               | 25,243        | 8,675         | 2,320         | 1,480        | 140             | 118        | 764          | 1,804              | 245        | 199        | <b>40,988</b>  | <b>37,307</b>  |
|                  | Nov               | 28,924        | 9,136         | 2,485         | 1,453        | 195             | 167        | 792          | 2,055              | 196        | 209        | <b>45,612</b>  | <b>44,285</b>  |
|                  | Dec               | 26,820        | 8,344         | 2,103         | 1,401        | 181             | 111        | 648          | 2,047              | 132        | 132        | <b>41,919</b>  | <b>41,937</b>  |
|                  | <b>Q4</b>         | <b>80,987</b> | <b>26,155</b> | <b>6,908</b>  | <b>4,334</b> | <b>516</b>      | <b>396</b> | <b>2,204</b> | <b>5,906</b>       | <b>599</b> | <b>540</b> | <b>128,545</b> | <b>123,529</b> |
| <b>2018</b>      | Jan               | 19,206        | 6,823         | 1,970         | 1,142        | 108             | 98         | 463          | 1,400              | 150        | 169        | <b>31,529</b>  |                |
|                  | Feb               | 20,214        | 7,201         | 2,045         | 1,168        | 116             | 122        | 308          | 1,408              | 201        | 206        | <b>32,989</b>  |                |
|                  | Mar               | 24,469        | 8,646         | 2,399         | 1,462        | 166             | 115        | 308          | 1,754              | 216        | 192        | <b>39,727</b>  |                |
|                  | <b>Q1</b>         | <b>63,889</b> | <b>22,670</b> | <b>6,414</b>  | <b>3,772</b> | <b>390</b>      | <b>335</b> | <b>1,079</b> | <b>4,562</b>       | <b>567</b> | <b>567</b> | <b>104,245</b> |                |

Source: Department of Road Transport and Safety, Ministry of Transport & Communications

### 2.2.2.3 Motor Vehicle Renewals by Make

Most of the renewals were of the make of Toyota, it constituted 47.3 percent of the total renewals. Toyota was followed by Nissan with 7.4 percent, Mazda with 6.4 percent and Honda with 5.7 percent. Of all the vehicle types renewed 61.3 percent were passenger cars, followed by vans with 21.7 percent. Motor Cycles had the least number of renewals with 0.3 percent of total renewals. See [Tables 18 & 18a](#).

**Table 18: Motor Vehicle Renewals by Make and Body Type, Q1 2018**

| Make            | Body Type      |               |              |              |            |              |              |              |                |            | Total          |
|-----------------|----------------|---------------|--------------|--------------|------------|--------------|--------------|--------------|----------------|------------|----------------|
|                 | Passenger Cars | Vans          | Trucks       | Mini Buses   | Buses      | Motor cycles | Tractors     | Trailers     | Tankers/Horses | Others     |                |
| Audi            | 1,241          | -             | -            | -            | -          | -            | -            | -            | -              | -          | 1,241          |
| BMW             | 3,082          | -             | -            | -            | -          | 13           | -            | -            | -              | -          | 3,095          |
| Chevro          | 475            | 323           | 2            | -            | -          | -            | -            | -            | -              | -          | 800            |
| Chrysler        | 96             | 1             | -            | -            | -          | -            | -            | -            | -              | -          | 97             |
| Daewoo          | 35             | -             | -            | -            | -          | -            | -            | -            | -              | 1          | 36             |
| Dodge           | 97             | 3             | -            | -            | -          | -            | -            | -            | -              | -          | 100            |
| Ford            | 777            | 1,548         | 7            | 22           | 3          | -            | 133          | -            | -              | -          | 2,490          |
| Hino            | 1              | 2             | 335          | 2            | 27         | -            | 2            | 2            | 9              | 2          | 382            |
| Home-made       | -              | -             | 2            | -            | -          | -            | -            | 1,215        | -              | 4          | 1,221          |
| Honda           | 5,835          | 1             | 3            | -            | -          | 89           | -            | -            | -              | -          | 5,928          |
| Hyundai         | 773            | 58            | 54           | 14           | -          | -            | -            | -            | -              | -          | 899            |
| Isuzu           | 53             | 2,296         | 135          | 17           | 13         | -            | -            | -            | 7              | 2          | 2,523          |
| Iveco           | -              | 5             | 22           | 18           | 14         | -            | -            | -            | -              | -          | 59             |
| Jeep            | 444            | 5             | -            | -            | -          | -            | -            | -            | -              | -          | 449            |
| Kia             | 501            | 60            | 73           | 6            | -          | -            | -            | -            | -              | -          | 640            |
| Land Rover      | 635            | 275           | -            | -            | -          | -            | -            | -            | -              | -          | 910            |
| M/Benz          | 2,771          | 35            | 308          | 108          | 112        | -            | -            | -            | 54             | 5          | 3,393          |
| Mahindra        | 10             | 80            | 8            | -            | -          | -            | 7            | -            | -              | -          | 105            |
| MAN             | -              | -             | 91           | -            | 12         | -            | -            | -            | 47             | 4          | 154            |
| Massey Ferguson | -              | -             | -            | -            | -          | -            | 572          | 1            | -              | -          | 573            |
| Mazda           | 5,107          | 885           | 384          | 347          | -          | -            | -            | -            | -              | -          | 6,723          |
| Mitsubishi      | 1,071          | 160           | 154          | 62           | 15         | -            | -            | -            | -              | 5          | 1,467          |
| Nissan          | 2,912          | 3,164         | 1,151        | 458          | 26         | -            | 2            | -            | 19             | 18         | 7,750          |
| Opel            | 406            | 238           | -            | 3            | -          | -            | -            | -            | -              | -          | 647            |
| Peugeot         | 132            | 14            | -            | 18           | -          | -            | -            | -            | -              | -          | 164            |
| Renault         | 84             | 6             | 8            | -            | -          | -            | -            | -            | 3              | -          | 101            |
| Scania          | -              | -             | 120          | -            | 60         | -            | 3            | -            | 239            | 2          | 424            |
| Subaru          | 400            | 1             | -            | -            | -          | -            | -            | -            | -              | -          | 401            |
| Tata            | 10             | 61            | 107          | 5            | 20         | -            | -            | -            | 1              | -          | 204            |
| Toyota          | 30,826         | 12,803        | 3,052        | 2,566        | 38         | -            | -            | -            | 2              | 27         | 49,314         |
| Volvo           | 758            | -             | 88           | -            | 24         | -            | 3            | -            | 87             | 14         | 974            |
| VW              | 4,715          | 175           | 3            | 100          | 13         | -            | -            | -            | -              | -          | 5,006          |
| Yamaha          | -              | -             | -            | -            | -          | 121          | -            | -            | -              | -          | 121            |
| Other           | 642            | 471           | 307          | 26           | 13         | 112          | 357          | 3,344        | 99             | 483        | 5,854          |
| <b>Total</b>    | <b>63,889</b>  | <b>22,670</b> | <b>6,414</b> | <b>3,772</b> | <b>390</b> | <b>335</b>   | <b>1,079</b> | <b>4,562</b> | <b>567</b>     | <b>567</b> | <b>104,245</b> |

Source: Department of Road Transport and Safety, Ministry of Transport and Communications

**Table 18a: Motor Vehicle Renewals (Percent) by Make and Body Type, Q1 2018**

| Make            | Body Type      |             |            |            |            |              |            |            |                |            | Total      |
|-----------------|----------------|-------------|------------|------------|------------|--------------|------------|------------|----------------|------------|------------|
|                 | Passenger Cars | Vans        | Trucks     | Mini Buses | Buses      | Motor Cycles | Tractors   | Trailers   | Tankers/Horses | Others     |            |
| Audi            | 100.0          | -           | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| BMW             | 99.6           | -           | -          | -          | -          | 0.4          | -          | -          | -              | -          | 100        |
| Chevro          | 59.4           | 40.4        | 0.3        | -          | -          | -            | -          | -          | -              | -          | 100        |
| Chrysler        | 99.0           | 1.0         | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Daewoo          | 97.2           | -           | -          | -          | -          | -            | -          | -          | -              | 2.8        | 100        |
| Dodge           | 97.0           | 3.0         | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Ford            | 31.2           | 62.2        | 0.3        | 0.9        | 0.1        | -            | 5.3        | -          | -              | -          | 100        |
| Hino            | 0.3            | 0.5         | 87.7       | 0.5        | 7.1        | -            | 0.5        | 0.5        | 2.4            | 0.5        | 100        |
| Home-made       | -              | -           | 0.2        | -          | -          | -            | -          | 99.5       | -              | 0.3        | 100        |
| Honda           | 98.4           | 0.0         | 0.1        | -          | -          | 1.5          | -          | -          | -              | -          | 100        |
| Hyundai         | 86.0           | 6.5         | 6.0        | 1.6        | -          | -            | -          | -          | -              | -          | 100        |
| Isuzu           | 2.1            | 91.0        | 5.4        | 0.7        | 0.5        | -            | -          | -          | 0.3            | 0.1        | 100        |
| Iveco           | 0.0            | 8.5         | 37.3       | 30.5       | 23.7       | -            | -          | -          | -              | -          | 100        |
| Jeep            | 98.9           | 1.1         | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Kia             | 78.3           | 9.4         | 11.4       | 0.9        | -          | -            | -          | -          | -              | -          | 100        |
| Land Rover      | 69.8           | 30.2        | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Mahindra        | 81.7           | 1.0         | 9.1        | 3.2        | 3.3        | -            | -          | -          | 1.6            | 0.1        | 100        |
| MAN             | 9.5            | 76.2        | 7.6        | -          | -          | -            | 6.7        | -          | -              | -          | 100        |
| Massey Ferguson | -              | -           | 59.1       | -          | 7.8        | -            | 0.0        | -          | 30.5           | 2.6        | 100        |
| Mazda           | -              | -           | -          | -          | -          | -            | 99.8       | 0.2        | -              | -          | 100        |
| M/Benz          | 76.0           | 13.2        | 5.7        | 5.2        | -          | -            | -          | -          | -              | -          | 100        |
| Mitsubishi      | 73.0           | 10.9        | 10.5       | 4.2        | 1.0        | -            | -          | -          | -              | 0.3        | 100        |
| Nissan          | 37.6           | 40.8        | 14.9       | 5.9        | 0.3        | -            | -          | -          | 0.2            | 0.2        | 100        |
| Opel            | 62.8           | 36.8        | -          | 0.5        | -          | -            | -          | -          | -              | -          | 100        |
| Peugeot         | 80.5           | 8.5         | -          | 11.0       | -          | -            | -          | -          | -              | -          | 100        |
| Renault         | 83.2           | 5.9         | 7.9        | -          | -          | -            | -          | -          | 3.0            | -          | 100        |
| Scania          | -              | -           | 28.3       | -          | 14.2       | -            | 0.7        | -          | 56.4           | 0.5        | 100        |
| Subaru          | 99.8           | 0.2         | -          | -          | -          | -            | -          | -          | -              | -          | 100        |
| Tata            | 4.9            | 29.9        | 52.5       | 2.5        | 9.8        | -            | -          | -          | 0.5            | 0.0        | 100        |
| Toyota          | 62.5           | 26.0        | 6.2        | 5.2        | 0.1        | -            | -          | -          | 0.0            | 0.1        | 100        |
| VW              | 77.8           | -           | 9.0        | -          | 2.5        | -            | 0.3        | -          | 8.9            | 1.4        | 100        |
| Volvo           | 94.2           | 3.5         | 0.1        | 2.0        | 0.3        | -            | -          | -          | -              | -          | 100        |
| Yamaha          | -              | -           | -          | -          | -          | 100.0        | -          | -          | -              | -          | 100        |
| Other           | 11.0           | 8.0         | 5.2        | 0.4        | 0.2        | 1.9          | 6.1        | 57.1       | 1.7            | 8.3        | 100        |
| <b>Total</b>    | <b>61.3</b>    | <b>21.7</b> | <b>6.2</b> | <b>3.6</b> | <b>0.4</b> | <b>0.3</b>   | <b>1.0</b> | <b>4.4</b> | <b>0.5</b>     | <b>0.5</b> | <b>100</b> |

Source: Department of Road Transport and Safety, Ministry of Transport and Communications

## 2.3. Rail Transport

Rail Transport deals with passengers and goods transported by rail and the revenue generated from the transportation of these goods and passengers.

### 2.3.1. Goods Traffic

Botswana Origin is comprised of Total Exports and Local Traffic goods while those goods referred to as Botswana Total is an addition of Total Imports and Botswana Origin goods. Total Traffic is made up of Total Exports, Total Imports, Local Traffic and Transit Traffic. Local traffic is goods transported within Botswana and Transit Traffic is goods transported through Botswana to other countries

A total of 421,445 net tonnes were transported using rail in Q1 2018. Compared to the previous quarter this was an increase of 22.2 percent. Compared to the same quarter of the previous year, Q1 2017 net tonnes increased by 11.2 percent. Imported rail goods increased by 48.8 percent and exported rail goods decreased by 3.2 percent, compared to the previous quarter. Compared to Q4, 2017, there was an increase in local traffic (25.0 percent), goods that originated from Botswana (2.2 percent) and total goods from Botswana (18.9 percent). Transit traffic also increased compared to Q4 2017. Botswana total which is total imports plus Botswana origin accounted for 96.2 percent of total goods transported in Q1 2018. Goods that originated from Botswana accounted for 52.9 percent of rail goods. See [Table 19](#) below.

**Table 19: Rail Goods Traffic by Direction (Net tonnes), 2007 - Q1 2018**

| Year/<br>Quarter | Imports       |               |                  | Exports  |             |                  | Local<br>Traffic | Botswana<br>Origin | Botswana<br>Total | Transit<br>Traffic | Total<br>Traffic |
|------------------|---------------|---------------|------------------|----------|-------------|------------------|------------------|--------------------|-------------------|--------------------|------------------|
|                  | From<br>North | From<br>South | Total<br>Imports | To North | To<br>South | Total<br>Exports |                  |                    |                   |                    |                  |
| <b>2007</b>      | 113,883       | 758,577       | <b>872,460</b>   | 77,435   | 456,327     | <b>533,762</b>   | 342,761          | 876,523            | 1,748,983         | 1,677              | <b>1,750,660</b> |
| <b>2008</b>      | 74,742        | 768,265       | <b>843,007</b>   | 48,618   | 483,322     | <b>531,940</b>   | 336,942          | 868,882            | 1,711,889         | 47,610             | <b>1,759,499</b> |
| <b>2009</b>      | 60,670        | 1,010,605     | <b>1,071,275</b> | 25,594   | 494,325     | <b>519,919</b>   | 292,981          | 822,900            | 1,894,175         | 33,276             | <b>1,927,451</b> |
| <b>2010</b>      | 62,639        | 1,002,555     | <b>1,065,194</b> | 69,247   | 467,737     | <b>536,984</b>   | 304,633          | 841,617            | 1,906,811         | 104,000            | <b>2,010,811</b> |
| <b>2011</b>      | 76,754        | 1,047,444     | <b>1,124,198</b> | 94,665   | 457,907     | <b>552,572</b>   | 318,998          | 871,569            | 1,995,767         | 39,044             | <b>2,034,811</b> |
| <b>2012</b>      | 53,753        | 960,040       | <b>1,013,793</b> | 106,189  | 456,579     | <b>562,768</b>   | 345,451          | 908,219            | 1,922,012         | 62,884             | <b>1,984,896</b> |
| <b>2013</b>      | 28,060        | 840,037       | <b>868,097</b>   | 107,763  | 490,021     | <b>597,785</b>   | 310,277          | 908,061            | 1,776,158         | 107,000            | <b>1,883,158</b> |
| <b>2014</b>      | 14,905        | 723,487       | <b>738,393</b>   | 109,010  | 588,897     | <b>697,907</b>   | 277,507          | 975,414            | 1,713,807         | 126,006            | <b>1,839,813</b> |
| <b>2015</b>      | 46,325        | 796,248       | <b>842,574</b>   | 70,316   | 667,566     | <b>737,882</b>   | 341,549          | 1,079,431          | 1,922,005         | 85,000             | <b>2,007,005</b> |
| <b>2016</b>      | 12,924        | 702,184       | <b>715,108</b>   | 53,544   | 608,071     | <b>661,615</b>   | 265,379          | 926,994            | 1,642,102         | 415,300            | <b>2,057,402</b> |
| <b>2017</b>      | 16,431        | 542,934       | <b>559,365</b>   | 67,330   | 593,501     | <b>660,831</b>   | 210,223          | 871,054            | 1,430,419         | 112,000            | <b>1,542,419</b> |
| <b>2012 Q1</b>   | 16,069        | 225,092       | <b>241,161</b>   | 32,094   | 98,360      | <b>130,454</b>   | 89,576           | 220,030            | 461,191           | 29,000             | <b>490,191</b>   |
| <b>Q2</b>        | 10,570        | 257,367       | <b>267,937</b>   | 29,686   | 106,831     | <b>136,517</b>   | 70,648           | 207,165            | 475,102           | 11,000             | <b>486,102</b>   |
| <b>Q3</b>        | 7,412         | 250,174       | <b>257,586</b>   | 22,828   | 137,403     | <b>160,231</b>   | 89,268           | 249,499            | 507,085           | 18,000             | <b>525,085</b>   |
| <b>Q4</b>        | 19,702        | 227,407       | <b>247,109</b>   | 21,581   | 113,985     | <b>135,566</b>   | 95,959           | 231,525            | 478,634           | 4,884              | <b>483,518</b>   |
| <b>2013 Q1</b>   | 12,905        | 202,174       | <b>215,080</b>   | 22,362   | 122,047     | <b>144,409</b>   | 90,969           | 235,378            | 450,457           | 19,000             | <b>469,457</b>   |
| <b>Q2</b>        | 10,642        | 197,475       | <b>208,117</b>   | 26,003   | 126,246     | <b>152,249</b>   | 87,020           | 239,268            | 447,385           | 39,000             | <b>486,385</b>   |
| <b>Q3</b>        | 4,332         | 225,080       | <b>229,412</b>   | 33,957   | 118,933     | <b>152,891</b>   | 73,148           | 226,038            | 455,450           | 27,000             | <b>482,450</b>   |
| <b>Q4</b>        | 181           | 215,307       | <b>215,488</b>   | 25,442   | 122,795     | <b>148,237</b>   | 59,140           | 207,377            | 422,865           | 22,000             | <b>444,865</b>   |
| <b>2014 Q1</b>   | 753           | 182,071       | <b>182,824</b>   | 28,972   | 136,534     | <b>165,506</b>   | 59,778           | 225,284            | 408,108           | 33,000             | <b>441,108</b>   |
| <b>Q2</b>        | 3,972         | 175,808       | <b>179,780</b>   | 28,775   | 151,927     | <b>180,702</b>   | 70,743           | 251,445            | 431,225           | 27,005             | <b>458,230</b>   |
| <b>Q3</b>        | 7,626         | 194,996       | <b>202,622</b>   | 26,984   | 152,635     | <b>179,620</b>   | 75,655           | 255,275            | 457,897           | 40,001             | <b>497,898</b>   |
| <b>Q4</b>        | 2,554         | 170,612       | <b>173,166</b>   | 24,279   | 147,801     | <b>172,080</b>   | 71,330           | 243,410            | 416,576           | 26,000             | <b>442,576</b>   |
| <b>2015 Q1</b>   | 9,052         | 203,170       | <b>212,221</b>   | 12,631   | 142,130     | <b>154,761</b>   | 76,831           | 231,592            | 443,813           | 29,000             | <b>472,813</b>   |
| <b>Q2</b>        | 9,079         | 174,512       | <b>183,591</b>   | 17,689   | 164,752     | <b>182,441</b>   | 82,952           | 265,392            | 448,983           | 28,000             | <b>476,983</b>   |
| <b>Q3</b>        | 13,715        | 219,126       | <b>232,841</b>   | 24,176   | 184,094     | <b>208,270</b>   | 95,796           | 304,066            | 536,907           | 19,000             | <b>555,907</b>   |
| <b>Q4</b>        | 14,480        | 199,441       | <b>213,921</b>   | 15,821   | 176,590     | <b>192,411</b>   | 85,970           | 278,381            | 492,302           | 9,000              | <b>501,302</b>   |
| <b>2016 Q1</b>   | 8,365         | 169,072       | <b>177,437</b>   | 11,666   | 156,323     | <b>167,989</b>   | 38,983           | 206,972            | 384,409           | 301,300            | <b>685,709</b>   |
| <b>Q2</b>        | 741           | 180,926       | <b>181,667</b>   | 8,194    | 152,276     | <b>160,470</b>   | 70,929           | 231,399            | 413,066           | 31,000             | <b>444,066</b>   |
| <b>Q3</b>        | 825           | 200,627       | <b>201,452</b>   | 15,594   | 160,774     | <b>176,368</b>   | 83,646           | 260,014            | 461,466           | 9,000              | <b>470,466</b>   |
| <b>Q4</b>        | 2,993         | 151,559       | <b>154,552</b>   | 18,090   | 138,698     | <b>156,788</b>   | 71,821           | 228,609            | 383,161           | 74,000             | <b>457,161</b>   |
| <b>2017 Q1</b>   | 1,930         | 143,995       | <b>145,925</b>   | 13,061   | 118,403     | <b>131,464</b>   | 58,712           | 190,176            | 336,101           | 43,000             | <b>379,101</b>   |
| <b>Q2</b>        | 719           | 143,585       | <b>144,304</b>   | 14,315   | 150,614     | <b>164,929</b>   | 49,870           | 214,799            | 359,103           | 33,000             | <b>392,103</b>   |
| <b>Q3</b>        | 2,944         | 143,616       | <b>146,560</b>   | 22,296   | 165,928     | <b>188,224</b>   | 59,560           | 247,784            | 394,344           | 32,000             | <b>426,344</b>   |
| <b>Q4</b>        | 10,838        | 111,738       | <b>122,576</b>   | 17,658   | 158,556     | <b>176,214</b>   | 42,081           | 218,295            | 340,871           | 4,000              | <b>344,871</b>   |
| <b>2018 Q1</b>   | 3,666         | 178,666       | <b>182,332</b>   | 17,459   | 153,043     | <b>170,502</b>   | 52,611           | 223,113            | 405,445           | 16,000             | <b>421,445</b>   |

Source: Botswana Railways

The bulk of the goods (40.1 percent) were transported by rail in January. February and March accounted for 31.2 and 28.6 percent respectively. For both imports and exports, most of the goods were imported and exported during the month of January (46.9 and 36.7 percent respectively). Compared to the same months of the previous year only January and February registered an increase in total goods transported. Goods transported in January and February increased by 16.2 and 45.5 percent respectively. Goods transported in March went down by 15.7 percent. See [Table 20](#) above.



**Table 20: Rail Goods Traffic by Direction (Net tonnes) by Month, 2015 - Q1 2018**

| Year/Month | Imports    |               |                | Exports        |               |                | Local Traffic  | Botswana Origin | Botswana Total | Transit Traffic | Total Traffic  |                |
|------------|------------|---------------|----------------|----------------|---------------|----------------|----------------|-----------------|----------------|-----------------|----------------|----------------|
|            | From North | From South    | Total Imports  | To North       | To South      | Total Exports  |                |                 |                |                 |                |                |
| 2015       | Jan        | 3,078         | 67,711         | <b>70,789</b>  | 5,742         | 68,182         | <b>73,924</b>  | 22,507          | 96,432         | 167,220         | 9,000          | <b>176,220</b> |
|            | Feb        | 618           | 60,484         | <b>61,102</b>  | 3,097         | 42,935         | <b>46,032</b>  | 22,772          | 68,804         | 129,906         | 8,000          | <b>137,906</b> |
|            | Mar        | 5,356         | 74,975         | <b>80,331</b>  | 3,791         | 31,013         | <b>34,804</b>  | 31,552          | 66,356         | 146,686         | 12,000         | <b>158,686</b> |
|            | <b>Q1</b>  | <b>9,052</b>  | <b>203,170</b> | <b>212,221</b> | <b>12,631</b> | <b>142,130</b> | <b>154,761</b> | <b>76,831</b>   | <b>231,592</b> | <b>443,813</b>  | <b>29,000</b>  | <b>472,813</b> |
|            | Apr        | 3,531         | 50,459         | <b>53,990</b>  | 4,718         | 48,372         | <b>53,089</b>  | 27,155          | 80,245         | 134,235         | 10,000         | <b>144,235</b> |
|            | May        | 3,203         | 54,278         | <b>57,480</b>  | 6,802         | 52,717         | <b>59,519</b>  | 26,504          | 86,024         | 143,504         | 6,000          | <b>149,504</b> |
|            | June       | 2,345         | 69,775         | <b>72,120</b>  | 6,169         | 63,663         | <b>69,832</b>  | 29,292          | 99,124         | 171,244         | 12,000         | <b>183,244</b> |
|            | <b>Q2</b>  | <b>9,079</b>  | <b>174,512</b> | <b>183,591</b> | <b>17,689</b> | <b>164,752</b> | <b>182,441</b> | <b>82,952</b>   | <b>265,392</b> | <b>448,983</b>  | <b>28,000</b>  | <b>476,983</b> |
|            | July       | 3,810         | 78,786         | <b>82,596</b>  | 7,025         | 61,972         | <b>68,997</b>  | 29,561          | 98,558         | 181,154         | 10,000         | <b>191,154</b> |
|            | Aug        | 6,256         | 60,963         | <b>67,219</b>  | 9,450         | 56,186         | <b>65,636</b>  | 36,685          | 102,321        | 169,540         | 5,000          | <b>174,540</b> |
|            | Sept       | 3,649         | 79,377         | <b>83,026</b>  | 7,701         | 65,936         | <b>73,637</b>  | 29,550          | 103,187        | 186,213         | 4,000          | <b>190,213</b> |
|            | <b>Q3</b>  | <b>13,715</b> | <b>219,126</b> | <b>232,841</b> | <b>24,176</b> | <b>184,094</b> | <b>208,270</b> | <b>95,796</b>   | <b>304,066</b> | <b>536,907</b>  | <b>19,000</b>  | <b>555,907</b> |
|            | Oct        | 5,877         | 64,438         | <b>70,315</b>  | 5,772         | 57,370         | <b>63,142</b>  | 30,524          | 93,666         | 163,981         | 6,000          | <b>169,981</b> |
|            | Nov        | 3,980         | 67,019         | <b>70,999</b>  | 7,233         | 57,215         | <b>64,448</b>  | 30,019          | 94,467         | 165,466         | 2,000          | <b>167,466</b> |
|            | Dec        | 4,623         | 67,984         | <b>72,607</b>  | 2,816         | 62,005         | <b>64,821</b>  | 25,427          | 90,248         | 162,855         | 1,000          | <b>163,855</b> |
|            | <b>Q4</b>  | <b>14,480</b> | <b>199,441</b> | <b>213,921</b> | <b>15,821</b> | <b>176,590</b> | <b>192,411</b> | <b>85,970</b>   | <b>278,381</b> | <b>492,302</b>  | <b>9,000</b>   | <b>501,302</b> |
| 2016       | Jan        | 2,495         | 61,952         | <b>64,447</b>  | 6,762         | 60,871         | <b>67,633</b>  | 8,075           | 75,708         | 140,155         | 149,000        | <b>289,155</b> |
|            | Feb        | 4,367         | 53,012         | <b>57,379</b>  | 1,511         | 54,975         | <b>56,486</b>  | 13,995          | 70,481         | 127,860         | 139,000        | <b>266,860</b> |
|            | Mar        | 1,503         | 54,108         | <b>55,611</b>  | 3,393         | 40,477         | <b>43,870</b>  | 16,913          | 60,783         | 116,394         | 13,300         | <b>129,694</b> |
|            | <b>Q1</b>  | <b>8,365</b>  | <b>169,072</b> | <b>177,437</b> | <b>11,666</b> | <b>156,323</b> | <b>167,989</b> | <b>38,983</b>   | <b>206,972</b> | <b>384,409</b>  | <b>301,300</b> | <b>685,709</b> |
|            | April      | 324           | 60,225         | <b>60,549</b>  | 2,724         | 49,450         | <b>52,174</b>  | 24,907          | 77,081         | 137,630         | 7,000          | <b>144,630</b> |
|            | May        | 292           | 63,164         | <b>63,456</b>  | 2,104         | 52,871         | <b>54,975</b>  | 22,114          | 77,089         | 140,545         | 14,000         | <b>154,545</b> |
|            | June       | 125           | 57,537         | <b>57,662</b>  | 3,366         | 49,955         | <b>53,321</b>  | 23,908          | 77,229         | 134,891         | 10,000         | <b>144,891</b> |
|            | <b>Q2</b>  | <b>741</b>    | <b>180,926</b> | <b>181,667</b> | <b>8,194</b>  | <b>152,276</b> | <b>160,470</b> | <b>70,929</b>   | <b>231,399</b> | <b>413,066</b>  | <b>31,000</b>  | <b>444,066</b> |
|            | July       | 133           | 52,196         | <b>52,329</b>  | 4,584         | 57,668         | <b>62,252</b>  | 26,624          | 88,876         | 141,205         | 7,000          | <b>148,205</b> |
|            | Aug        | 100           | 82,148         | <b>82,248</b>  | 5,432         | 53,563         | <b>58,995</b>  | 29,981          | 88,976         | 171,224         | 1,000          | <b>172,224</b> |
|            | Sept       | 592           | 66,283         | <b>66,875</b>  | 5,578         | 49,543         | <b>55,121</b>  | 27,041          | 82,162         | 149,037         | 1,000          | <b>150,037</b> |
|            | <b>Q3</b>  | <b>825</b>    | <b>200,627</b> | <b>201,452</b> | <b>15,594</b> | <b>160,774</b> | <b>176,368</b> | <b>83,646</b>   | <b>260,014</b> | <b>461,466</b>  | <b>9,000</b>   | <b>470,466</b> |
|            | Oct        | 754           | 50,795         | <b>51,549</b>  | 8,038         | 53,482         | <b>61,520</b>  | 22,177          | 83,697         | 135,246         | 11,000         | <b>146,246</b> |
|            | Nov        | 2,099         | 64,304         | <b>66,403</b>  | 4,972         | 48,756         | <b>53,728</b>  | 24,507          | 78,235         | 144,638         | 20,000         | <b>164,638</b> |
|            | Dec        | 140           | 36,460         | <b>36,600</b>  | 5,080         | 36,460         | <b>41,540</b>  | 25,137          | 66,677         | 103,277         | 43,000         | <b>146,277</b> |
|            | <b>Q4</b>  | <b>2,993</b>  | <b>151,559</b> | <b>154,552</b> | <b>18,090</b> | <b>138,698</b> | <b>156,788</b> | <b>71,821</b>   | <b>228,609</b> | <b>383,161</b>  | <b>74,000</b>  | <b>457,161</b> |
| 2017       | Jan        | 964           | 56,551         | <b>57,515</b>  | 5,604         | 43,180         | <b>48,784</b>  | 27,308          | 76,092         | 133,607         | 12,000         | <b>145,607</b> |
|            | Feb        | 260           | 29,097         | <b>29,357</b>  | 1,729         | 31,052         | <b>32,781</b>  | 14,276          | 47,057         | 76,414          | 14,000         | <b>90,414</b>  |
|            | Mar        | 706           | 58,347         | <b>59,053</b>  | 5,728         | 44,171         | <b>49,899</b>  | 17,128          | 67,027         | 126,080         | 17,000         | <b>143,080</b> |
|            | <b>Q1</b>  | <b>1,930</b>  | <b>143,995</b> | <b>145,925</b> | <b>13,061</b> | <b>118,403</b> | <b>131,464</b> | <b>58,712</b>   | <b>190,176</b> | <b>336,101</b>  | <b>43,000</b>  | <b>379,101</b> |
|            | Apr        | 20            | 46,956         | <b>46,976</b>  | 5,106         | 49,819         | <b>54,925</b>  | 15,826          | 70,751         | 117,727         | 23,000         | <b>140,727</b> |
|            | May        | 93            | 53,143         | <b>53,237</b>  | 2,232         | 54,474         | <b>56,706</b>  | 14,610          | 71,317         | 124,553         | 9,000          | <b>133,553</b> |
|            | June       | 606           | 43,486         | <b>44,091</b>  | 6,977         | 46,320         | <b>53,298</b>  | 19,434          | 72,731         | 116,823         | 1,000          | <b>117,823</b> |
|            | <b>Q2</b>  | <b>719</b>    | <b>143,585</b> | <b>144,304</b> | <b>14,315</b> | <b>150,614</b> | <b>164,929</b> | <b>49,870</b>   | <b>214,799</b> | <b>359,103</b>  | <b>33,000</b>  | <b>392,103</b> |
|            | July       | 133           | 52,196         | <b>52,329</b>  | 4,584         | 57,668         | <b>62,252</b>  | 26,624          | 88,876         | 141,205         | 7,000          | <b>148,205</b> |
|            | Aug        | 1,980         | 51,164         | <b>53,144</b>  | 9,629         | 48,898         | <b>58,527</b>  | 15,797          | 74,324         | 127,468         | 9,000          | <b>136,468</b> |
|            | Sept       | 831           | 40,256         | <b>41,087</b>  | 8,083         | 59,362         | <b>67,445</b>  | 17,139          | 84,584         | 125,671         | 16,000         | <b>141,671</b> |
|            | <b>Q3</b>  | <b>2,944</b>  | <b>143,616</b> | <b>146,560</b> | <b>22,296</b> | <b>165,928</b> | <b>188,224</b> | <b>59,560</b>   | <b>247,784</b> | <b>394,344</b>  | <b>32,000</b>  | <b>426,344</b> |
|            | Oct        | 655           | 40,299         | <b>40,954</b>  | 7,008         | 61,123         | <b>68,131</b>  | 15,180          | 83,311         | 124,265         | 2,000          | <b>126,265</b> |
|            | Nov        | 8,996         | 44,097         | <b>53,093</b>  | 7,650         | 50,017         | <b>57,667</b>  | 12,151          | 69,818         | 122,911         | 1,000          | <b>123,911</b> |
|            | Dec        | 1,187         | 27,342         | <b>28,529</b>  | 3,000         | 47,416         | <b>50,416</b>  | 14,750          | 65,166         | 93,695          | 1,000          | <b>94,695</b>  |
|            | <b>Q4</b>  | <b>10,838</b> | <b>111,738</b> | <b>122,576</b> | <b>17,658</b> | <b>158,556</b> | <b>176,214</b> | <b>42,081</b>   | <b>218,295</b> | <b>340,871</b>  | <b>4,000</b>   | <b>344,871</b> |
| 2018       | Jan        | 2,173         | 83,283         | <b>85,456</b>  | 6,162         | 56,441         | <b>62,603</b>  | 21,121          | 83,724         | 169,180         | -              | <b>169,180</b> |
|            | Feb        | 1,102         | 48,242         | <b>49,344</b>  | 5,695         | 45,727         | <b>51,422</b>  | 16,828          | 68,250         | 117,594         | 14,000         | <b>131,594</b> |
|            | Mar        | 391           | 47,141         | <b>47,532</b>  | 5,602         | 50,875         | <b>56,477</b>  | 14,662          | 71,139         | 118,671         | 2,000          | <b>120,671</b> |
|            | <b>Q1</b>  | <b>3,666</b>  | <b>178,666</b> | <b>182,332</b> | <b>17,459</b> | <b>153,043</b> | <b>170,502</b> | <b>52,611</b>   | <b>223,113</b> | <b>405,445</b>  | <b>16,000</b>  | <b>421,445</b> |

Source: Botswana Railways, Ministry of Transport and Communications

## 2.3.2 Revenue

A total revenue of P86.1 million was generated in Q1 2018, which was an increase of 26.9 percent compared to the previous quarter Q4 2017. In comparison to the same quarter of the previous year, there was a 15.6 percent increase. Botswana Total (an addition of total imports and goods that originated from Botswana) contributed 91.0 percent to the total revenue. Botswana total was followed by Botswana origin with 58.0 percent. The category of goods that contributed the least amount to revenue was imports from the North with 0.8 percent. See **Table 21** below.

**Table 21: Revenue from Goods Traffic ('000 Pula), 2007 - Q1 2018**

| Year/<br>Quarter | Imports       |               |                  | Exports     |             |                  | Total            |                    |                   |                    |                  |
|------------------|---------------|---------------|------------------|-------------|-------------|------------------|------------------|--------------------|-------------------|--------------------|------------------|
|                  | From<br>North | From<br>South | Total<br>Imports | To<br>North | To<br>South | Total<br>Exports | Local<br>Traffic | Botswana<br>Origin | Botswana<br>Total | Transit<br>Traffic | Total<br>Traffic |
| <b>2007</b>      | 6,971         | 19,329        | <b>26,300</b>    | 6,858       | 59,782      | <b>66,640</b>    | 39,896           | 106,536            | 132,836           | 179                | <b>133,015</b>   |
| <b>2008</b>      | 4,891         | 68,517        | <b>73,408</b>    | 4,568       | 69,181      | <b>73,749</b>    | 35,624           | 109,373            | 182,781           | 22,351             | <b>205,132</b>   |
| <b>2009</b>      | 3,472         | 99,185        | <b>102,657</b>   | 3,708       | 71,576      | <b>75,284</b>    | 29,535           | 104,819            | 207,476           | 3,814              | <b>211,290</b>   |
| <b>2010</b>      | 3,507         | 99,093        | <b>102,600</b>   | 8,815       | 72,358      | <b>81,173</b>    | 38,106           | 119,279            | 221,879           | 11,403             | <b>233,282</b>   |
| <b>2011</b>      | 5,640         | 104,980       | <b>110,620</b>   | 12,741      | 81,400      | <b>94,141</b>    | 45,166           | 139,307            | 249,927           | 5,486              | <b>255,413</b>   |
| <b>2012</b>      | 3,939         | 115,705       | <b>119,644</b>   | 15,859      | 102,133     | <b>117,992</b>   | 47,117           | 165,172            | 284,816           | 8,320              | <b>293,136</b>   |
| <b>2013</b>      | 2,460         | 117,333       | <b>119,793</b>   | 17,822      | 106,419     | <b>124,241</b>   | 47,312           | 171,554            | 291,346           | 21,641             | <b>312,987</b>   |
| <b>2014</b>      | 1,724         | 110,850       | <b>112,574</b>   | 18,747      | 118,164     | <b>136,911</b>   | 45,220           | 182,131            | 294,705           | 23,456             | <b>318,161</b>   |
| <b>2015</b>      | 7,863         | 127,385       | <b>135,248</b>   | 13,115      | 132,745     | <b>145,860</b>   | 58,825           | 204,685            | 339,933           | 16,332             | <b>356,265</b>   |
| <b>2016</b>      | 4,843         | 107,712       | <b>112,555</b>   | 8,312       | 124,215     | <b>132,527</b>   | 48,534           | 181,061            | 293,616           | 29,403             | <b>323,019</b>   |
| <b>2012 Q1</b>   | 1,079         | 26,598        | <b>27,677</b>    | 4,412       | 30,810      | <b>35,222</b>    | 11,404           | 46,626             | 74,303            | 3,033              | <b>77,336</b>    |
| <b>Q2</b>        | 955           | 32,286        | <b>33,241</b>    | 4,586       | 20,433      | <b>25,019</b>    | 10,486           | 35,505             | 68,746            | 1,748              | <b>70,494</b>    |
| <b>Q3</b>        | 611           | 28,414        | <b>29,025</b>    | 3,524       | 27,663      | <b>31,187</b>    | 13,120           | 44,307             | 73,332            | 2,784              | <b>76,116</b>    |
| <b>Q4</b>        | 1,294         | 28,407        | <b>29,701</b>    | 3,337       | 23,227      | <b>26,564</b>    | 12,170           | 38,734             | 68,435            | 755                | <b>69,190</b>    |
| <b>2013 Q1</b>   | 1,045         | 28,337        | <b>29,382</b>    | 3,462       | 25,347      | <b>28,809</b>    | 13,242           | 42,051             | 71,432            | 3,223              | <b>74,655</b>    |
| <b>Q2</b>        | 986           | 26,011        | <b>26,997</b>    | 4,372       | 27,495      | <b>31,867</b>    | 13,310           | 45,177             | 72,174            | 6,315              | <b>78,489</b>    |
| <b>Q3</b>        | 400           | 33,292        | <b>33,692</b>    | 5,784       | 26,470      | <b>32,254</b>    | 11,346           | 43,600             | 77,292            | 5,612              | <b>82,904</b>    |
| <b>Q4</b>        | 29            | 29,693        | <b>29,722</b>    | 4,205       | 27,107      | <b>31,312</b>    | 9,414            | 40,726             | 70,448            | 6,491              | <b>76,939</b>    |
| <b>2014 Q1</b>   | 100           | 26,238        | <b>26,338</b>    | 4,926       | 28,588      | <b>33,514</b>    | 9,178            | 42,692             | 69,030            | 7,424              | <b>76,454</b>    |
| <b>Q2</b>        | 391           | 29,329        | <b>29,720</b>    | 4,969       | 29,616      | <b>34,585</b>    | 11,393           | 45,978             | 75,698            | 6,604              | <b>82,302</b>    |
| <b>Q3</b>        | 865           | 28,753        | <b>29,618</b>    | 4,736       | 30,620      | <b>35,356</b>    | 12,633           | 47,989             | 77,607            | 4,722              | <b>82,329</b>    |
| <b>Q4</b>        | 368           | 26,530        | <b>26,898</b>    | 4,116       | 29,340      | <b>33,456</b>    | 12,016           | 45,472             | 72,370            | 4,706              | <b>77,076</b>    |
| <b>2015 Q1</b>   | 1,472         | 27,683        | <b>29,155</b>    | 2,208       | 27,516      | <b>29,724</b>    | 10,219           | 39,943             | 69,098            | 6,344              | <b>75,442</b>    |
| <b>Q2</b>        | 1,473         | 25,205        | <b>26,678</b>    | 3,217       | 31,260      | <b>34,477</b>    | 14,684           | 49,161             | 75,839            | 4,263              | <b>80,102</b>    |
| <b>Q3</b>        | 2,444         | 31,177        | <b>33,621</b>    | 4,794       | 37,082      | <b>41,876</b>    | 17,086           | 58,962             | 92,583            | 4,134              | <b>96,717</b>    |
| <b>Q4</b>        | 2,474         | 43,320        | <b>45,794</b>    | 2,896       | 36,887      | <b>39,783</b>    | 16,836           | 56,619             | 102,413           | 1,591              | <b>104,004</b>   |
| <b>2016 Q1</b>   | 1,649         | 24,899        | <b>26,548</b>    | 1,679       | 32,828      | <b>34,507</b>    | 8,031            | 42,538             | 69,086            | 7,377              | <b>76,463</b>    |
| <b>Q2</b>        | 1,391         | 27,111        | <b>28,502</b>    | 1,473       | 29,561      | <b>31,034</b>    | 11,838           | 42,872             | 71,374            | 5,782              | <b>77,156</b>    |
| <b>Q3</b>        | 1,224         | 31,464        | <b>32,688</b>    | 1,914       | 32,636      | <b>34,550</b>    | 14,022           | 48,572             | 81,260            | 4,737              | <b>85,997</b>    |
| <b>Q4</b>        | 579           | 24,238        | <b>24,817</b>    | 3,246       | 29,190      | <b>32,436</b>    | 14,643           | 47,079             | 71,896            | 11,507             | <b>83,403</b>    |
| <b>2017 Q1</b>   | 362           | 21,846        | <b>22,208</b>    | 2,115       | 24,892      | <b>27,007</b>    | 12,601           | 39,608             | 61,816            | 12,692             | <b>74,508</b>    |
| <b>Q2</b>        | 415           | 17,516        | <b>17,931</b>    | 2,733       | 31,028      | <b>33,761</b>    | 11,034           | 44,795             | 62,726            | 5,650              | <b>68,376</b>    |
| <b>Q3</b>        | 791           | 20,535        | <b>21,326</b>    | 4,035       | 35,776      | <b>39,811</b>    | 11,673           | 51,484             | 72,810            | 5,161              | <b>77,971</b>    |
| <b>Q4</b>        | 1,354         | 18,523        | <b>19,877</b>    | 3,177       | 35,222      | <b>38,399</b>    | 9,265            | 47,664             | 67,541            | 319                | <b>67,860</b>    |
| <b>2018 Q1</b>   | 704           | 27,690        | <b>28,394</b>    | 3,194       | 34,496      | <b>37,690</b>    | 12,252           | 49,942             | 78,336            | 7,760              | <b>86,096</b>    |

Source: Botswana Railways, Ministry of Transport and Communications

The month of January contributed most to the total revenue with 38.1 percent, while the months of February and March accounted for 29.1 and 32.8 percent respectively. See [Table 22](#) below.

**Table 22: Revenue from Goods Traffic ('000 Pula) by Month, 2016 - Q1 2018**

| Year/ Month | Imports    |              |               | Exports       |              |               | Local Traffic | Botswana Origin | Botswana Total | Transit Traffic | Total Traffic |               |
|-------------|------------|--------------|---------------|---------------|--------------|---------------|---------------|-----------------|----------------|-----------------|---------------|---------------|
|             | From North | From South   | Total Imports | To North      | To South     | Total Exports |               |                 |                |                 |               |               |
| 2016        | Jan        | 560          | 9,506         | 10,066        | 1,217        | 12,378        | 13,595        | 1,604           | 15,199         | 25,265          | 2,024         | 27,289        |
|             | Feb        | 819          | 8,105         | 8,924         | 278          | 11,410        | 11,688        | 3,011           | 14,699         | 23,623          | 2,144         | 25,767        |
|             | Mar        | 270          | 7,288         | 7,558         | 184          | 9,040         | 9,224         | 3,416           | 12,640         | 20,198          | 3,209         | 23,407        |
|             | <b>Q1</b>  | <b>1,649</b> | <b>24,899</b> | <b>26,548</b> | <b>1,679</b> | <b>32,828</b> | <b>34,507</b> | <b>8,031</b>    | <b>42,538</b>  | <b>69,086</b>   | <b>7,377</b>  | <b>76,463</b> |
|             | April      | 606          | 9,055         | 9,661         | 488          | 10,108        | 10,596        | 4,322           | 14,918         | 24,579          | 1,459         | 26,038        |
|             | May        | 561          | 9,566         | 10,127        | 374          | 10,446        | 10,820        | 3,700           | 14,520         | 24,647          | 2,881         | 27,528        |
|             | June       | 224          | 8,490         | 8,714         | 611          | 9,007         | 9,618         | 3,816           | 13,434         | 22,148          | 1,442         | 23,590        |
|             | <b>Q2</b>  | <b>1,391</b> | <b>27,111</b> | <b>28,502</b> | <b>1,473</b> | <b>29,561</b> | <b>31,034</b> | <b>11,838</b>   | <b>42,872</b>  | <b>71,374</b>   | <b>5,782</b>  | <b>77,156</b> |
|             | July       | 237          | 8,799         | 9,036         | 820          | 11,585        | 12,405        | 4,609           | 17,014         | 26,050          | 1,643         | 27,693        |
|             | Aug        | 883          | 11,999        | 12,882        | 993          | 10,570        | 11,563        | 4,884           | 16,447         | 29,329          | 1,734         | 31,063        |
|             | Sept       | 104          | 10,666        | 10,770        | 101          | 10,481        | 10,582        | 4,529           | 15,111         | 25,881          | 1,360         | 27,241        |
|             | <b>Q3</b>  | <b>1,224</b> | <b>31,464</b> | <b>32,688</b> | <b>1,914</b> | <b>32,636</b> | <b>34,550</b> | <b>14,022</b>   | <b>48,572</b>  | <b>81,260</b>   | <b>4,737</b>  | <b>85,997</b> |
|             | Oct        | 147          | 10,500        | 10,647        | 1,468        | 10,500        | 11,968        | 4,353           | 16,321         | 26,968          | 799           | 27,767        |
|             | Nov        | 423          | 8,120         | 8,543         | 839          | 9,373         | 10,212        | 4,997           | 15,209         | 23,752          | 3,648         | 27,400        |
|             | Dec        | 9            | 5,618         | 5,627         | 939          | 9,317         | 10,256        | 5,293           | 15,549         | 21,176          | 7,060         | 28,236        |
|             | <b>Q4</b>  | <b>579</b>   | <b>24,238</b> | <b>24,817</b> | <b>3,246</b> | <b>29,190</b> | <b>32,436</b> | <b>14,643</b>   | <b>47,079</b>  | <b>71,896</b>   | <b>11,507</b> | <b>83,403</b> |
| 2017        | Jan        | 203          | 9,248         | 9,451         | 1,023        | 9,248         | 10,271        | 5,893           | 16,164         | 25,615          | 3,028         | 28,643        |
|             | Feb        | 23           | 3,838         | 3,861         | 321          | 6,884         | 7,205         | 2,845           | 10,050         | 13,911          | 1,813         | 15,724        |
|             | Mar        | 136          | 8,760         | 8,896         | 771          | 8,760         | 9,531         | 3,863           | 13,394         | 22,290          | 7,851         | 30,141        |
|             | <b>Q1</b>  | <b>362</b>   | <b>21,846</b> | <b>22,208</b> | <b>2,115</b> | <b>24,892</b> | <b>27,007</b> | <b>12,601</b>   | <b>39,608</b>  | <b>61,816</b>   | <b>12,692</b> | <b>74,508</b> |
|             | Apr        | 2            | 5,480         | 5,482         | 958          | 10,506        | 11,464        | 3,484           | 14,948         | 20,430          | 4,753         | 25,183        |
|             | May        | 280          | 6,969         | 7,249         | 438          | 11,292        | 11,730        | 3,398           | 15,128         | 22,377          | 998           | 23,375        |
|             | June       | 133          | 5,067         | 5,200         | 1,337        | 9,230         | 10,567        | 4,152           | 14,719         | 19,919          | -101          | 19,818        |
|             | <b>Q2</b>  | <b>415</b>   | <b>17,516</b> | <b>17,931</b> | <b>2,733</b> | <b>31,028</b> | <b>33,761</b> | <b>11,034</b>   | <b>44,795</b>  | <b>62,726</b>   | <b>5,650</b>  | <b>68,376</b> |
|             | July       | 237          | 8,799         | 9,036         | 820          | 11,585        | 12,405        | 4,609           | 17,014         | 26,050          | 1,643         | 27,693        |
|             | Aug        | 374          | 6,512         | 6,886         | 1,760        | 11,235        | 12,995        | 3,246           | 16,241         | 23,127          | -119          | 23,008        |
|             | Sept       | 180          | 5,224         | 5,404         | 1,455        | 12,956        | 14,411        | 3,818           | 18,229         | 23,633          | 3,637         | 27,270        |
|             | <b>Q3</b>  | <b>791</b>   | <b>20,535</b> | <b>21,326</b> | <b>4,035</b> | <b>35,776</b> | <b>39,811</b> | <b>11,673</b>   | <b>51,484</b>  | <b>72,810</b>   | <b>5,161</b>  | <b>77,971</b> |
|             | Oct        | 143          | 5,161         | 5,304         | 1,240        | 13,154        | 14,394        | 3,086           | 17,480         | 22,784          | 303           | 23,087        |
|             | Nov        | 954          | 8,221         | 9,175         | 1,370        | 11,416        | 12,786        | 2,565           | 15,351         | 24,526          | -180          | 24,346        |
|             | Dec        | 257          | 5,141         | 5,398         | 567          | 10,652        | 11,219        | 3,614           | 14,833         | 20,231          | 196           | 20,427        |
|             | <b>Q4</b>  | <b>1,354</b> | <b>18,523</b> | <b>19,877</b> | <b>3,177</b> | <b>35,222</b> | <b>38,399</b> | <b>9,265</b>    | <b>47,664</b>  | <b>67,541</b>   | <b>319</b>    | <b>67,860</b> |
| 2018        | Jan        | 381          | 9,332         | 9,713         | 1,171        | 12,994        | 14,165        | 5,893           | 20,058         | 29,771          | 3,028         | 32,799        |
|             | Feb        | 238          | 7,745         | 7,983         | 1,026        | 10,889        | 11,915        | 3,327           | 15,242         | 23,225          | 1,813         | 25,038        |
|             | Mar        | 85           | 10,613        | 10,698        | 997          | 10,613        | 11,610        | 3,032           | 14,642         | 25,340          | 2,919         | 28,259        |
|             | <b>Q1</b>  | <b>704</b>   | <b>27,690</b> | <b>28,394</b> | <b>3,194</b> | <b>34,496</b> | <b>37,690</b> | <b>12,252</b>   | <b>49,942</b>  | <b>78,336</b>   | <b>7,760</b>  | <b>86,096</b> |

Source: Botswana Railways, Ministry of Transport and Communications

### 2.3.3 Rail Passengers

During the quarter under review, 30,910 passengers used the rail, which is a decrease of 26.4 percent compared to the previous quarter Q4 2017. The passengers preferred the standard class with 56.8 percent of passengers using Standard. The Business and the Sleeper classes contributed 16.0 and 27.3 percent to total passengers carried by rail respectively. The month of January had the highest number of passengers with 39.6 percent, while February and March accounted for 29.0 and 31.4 percent respectively.

A total of P1.2 million was generated during this quarter and the majority of it was generated during the month of January. This was a decrease of 74.3 percent when compared to the previous quarter, Q4 2017. See **Table 23**

**Table 23: Train Passengers By Class and Revenue Q2 2016 - Q1 2018**

| Year          | Month        | Sleeper Class | Business Class | Standard class | Total Passengers | Revenue ('000 Pula) |
|---------------|--------------|---------------|----------------|----------------|------------------|---------------------|
| <i>Number</i> |              |               |                |                |                  |                     |
| <b>2016</b>   | Apr          | -             | 1,641          | 6,647          | 8,288            | 426                 |
|               | May          | -             | 1,563          | 7,252          | 8,815            | 1,000               |
|               | Jun          | -             | 1,712          | 7,216          | 8,928            | 778                 |
| <b>Q2</b>     | <b>Total</b> | <b>-</b>      | <b>4,916</b>   | <b>21,115</b>  | <b>26,031</b>    | <b>2,204</b>        |
|               | July         | -             | 2,853          | 13,122         | 15,975           | 1,241               |
|               | Aug          | -             | 2,593          | 8,768          | 11,361           | 1,234               |
|               | Sept         | 443           | 2,936          | 10,871         | 14,250           | 1,127               |
| <b>Q3</b>     | <b>Total</b> | <b>443</b>    | <b>8,382</b>   | <b>32,761</b>  | <b>41,586</b>    | <b>3,602</b>        |
|               | Oct          | 906           | 2,173          | 7,276          | 10,355           | 984                 |
|               | Nov          | 443           | 1,631          | 7,938          | 10,012           | 1,107               |
|               | Dec          | 1570          | 3,564          | 16,154         | 21,288           | 2,120               |
| <b>Q4</b>     | <b>Total</b> | <b>2,919</b>  | <b>7,368</b>   | <b>31,368</b>  | <b>41,655</b>    | <b>4,211</b>        |
| <b>2017</b>   | Jan          | 956           | 1,806          | 9,473          | 12,235           | 1,171               |
|               | Feb          | 622           | 883            | 4,093          | 5,598            | 931                 |
|               | Mar          | 568           | 822            | 3,743          | 5,133            | 569                 |
| <b>Q1</b>     | <b>Total</b> | <b>2,146</b>  | <b>3,511</b>   | <b>17,309</b>  | <b>22,966</b>    | <b>2,671</b>        |
|               | Apr          | 1521          | 2,180          | 9,410          | 13,111           | 1365                |
|               | May          | 1411          | 1,624          | 7,318          | 10,353           | 1,242               |
|               | Jun          | 1242          | 1,403          | 7,688          | 10,333           | 1153                |
| <b>Q2</b>     | <b>Total</b> | <b>4,174</b>  | <b>5,207</b>   | <b>24,416</b>  | <b>33,797</b>    | <b>3,760</b>        |
|               | July         | 1,395         | 225            | 9,648          | 11,268           | 1,458               |
|               | Aug          | 1,471         | 1,828          | 8,451          | 11,750           | 1,325               |
|               | Sept         | 1,440         | 2,005          | 9,507          | 12,952           | 1,372               |
| <b>Q3</b>     | <b>Total</b> | <b>4,306</b>  | <b>4,058</b>   | <b>27,606</b>  | <b>35,970</b>    | <b>4,155</b>        |
|               | Oct          | 1545          | 1821           | 9007           | 12,373           | 1,389               |
|               | Nov          | 1542          | 1726           | 7910           | 11,178           | 1,168               |
|               | Dec          | 1780          | 4065           | 12573          | 18,418           | 2,008               |
| <b>Q4</b>     | <b>Total</b> | <b>4,867</b>  | <b>7,612</b>   | <b>29,490</b>  | <b>41,969</b>    | <b>4,565</b>        |
| <b>2018</b>   | Jan          | 956           | 1806           | 9473           | 12,235           | 1,171               |
|               | Feb          | 6594          | 1546           | 836            | 8,976            | 0.931               |
|               | Mar          | 885           | 1581           | 7233           | 9,699            | 0.862               |
| <b>Q1</b>     | <b>Total</b> | <b>8,435</b>  | <b>4,933</b>   | <b>17,542</b>  | <b>30,910</b>    | <b>1,173</b>        |

Source: Botswana Railways, Ministry of Transport and Communications

## 2.4 Water Transport

Kazungula Ferry is used for the transportation of both goods and passengers to countries in the north mainly Angola, Democratic Republic of Congo (DRC), Zambia and Zimbabwe.

### 2.4.1 Pontoon Passengers

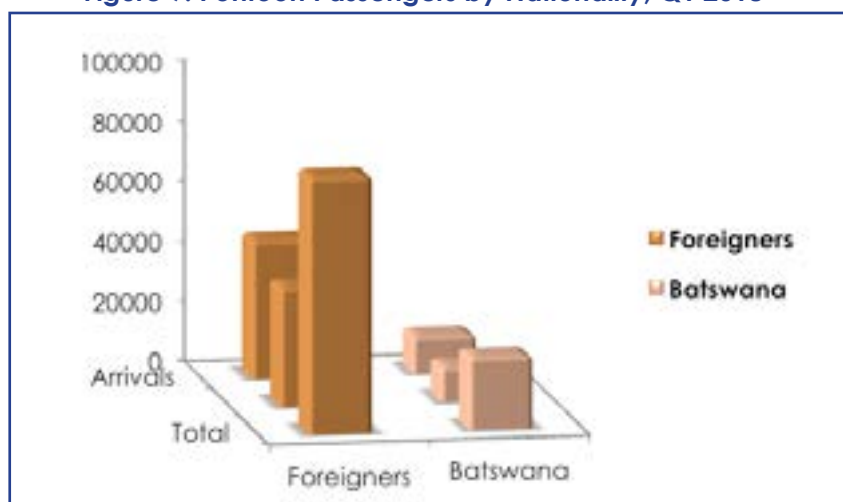
A total of 109,504 passengers used the pontoon to cross in and out of the country in Q1 2018, 77.9 percent of them were foreigners while 22.1 percent were Batswana. There was an increase of 1.6 percent in the number of passengers compared to the previous quarter, Q4 2017. Compared to the same quarter of the previous year, Q1 2017, the increase was 13.0 percent. Out of 85,299 foreign passengers, 53.7 of them were arrivals while 46.3 percent were departures. The same pattern was observed on Batswana where 52.0 percent of them were arrivals and 48.0 percent were departures. See [Table 24](#) and [Figure 9](#).

**Table 24: Kazungula Pontoon Passengers by Quarter and Nationality Q1 2013 - Q1 2018**

|               |           | Foreigners |            |                | Batswana |            |               | Grand Total    |
|---------------|-----------|------------|------------|----------------|----------|------------|---------------|----------------|
|               |           | Arrivals   | Departures | Total          | Arrivals | Departures | Total         |                |
| <i>Number</i> |           |            |            |                |          |            |               |                |
| <b>2013</b>   | <b>Q1</b> | 39,662     | 37,061     | <b>76,723</b>  | 5,006    | 4,311      | <b>9,317</b>  | <b>86,040</b>  |
|               | <b>Q2</b> | 46,349     | 47,466     | <b>93,815</b>  | 6,406    | 6,456      | <b>12,862</b> | <b>106,677</b> |
|               | <b>Q3</b> | 53,309     | 55,371     | <b>108,680</b> | 7,467    | 7,595      | <b>15,062</b> | <b>123,742</b> |
|               | <b>Q4</b> | 51,503     | 54,673     | <b>106,176</b> | 7,750    | 8,031      | <b>15,781</b> | <b>121,957</b> |
| <b>2014</b>   | <b>Q1</b> | 44,227     | 43,588     | <b>87,815</b>  | 6,084    | 5,900      | <b>11,984</b> | <b>99,799</b>  |
|               | <b>Q2</b> | 46,429     | 47,886     | <b>94,315</b>  | 8,899    | 9,017      | <b>17,916</b> | <b>112,231</b> |
|               | <b>Q3</b> | 52,374     | 54,985     | <b>107,359</b> | 9,876    | 9,811      | <b>19,687</b> | <b>127,046</b> |
|               | <b>Q4</b> | 44,982     | 46,803     | <b>91,785</b>  | 8,675    | 9,021      | <b>17,696</b> | <b>109,481</b> |
| <b>2015</b>   | <b>Q1</b> | 40,783     | 39,279     | <b>80,062</b>  | 8,245    | 8,152      | <b>16,397</b> | <b>96,459</b>  |
|               | <b>Q2</b> | 45,572     | 48,057     | <b>93,629</b>  | 11,432   | 11,435     | <b>22,867</b> | <b>116,496</b> |
|               | <b>Q3</b> | 52,830     | 55,969     | <b>108,799</b> | 14,548   | 14,771     | <b>29,319</b> | <b>138,118</b> |
|               | <b>Q4</b> | 46,471     | 49,753     | <b>96,224</b>  | 14,651   | 14,792     | <b>29,443</b> | <b>125,667</b> |
| <b>2016</b>   | <b>Q1</b> | 43,361     | 41,278     | <b>84,639</b>  | 11,463   | 11,442     | <b>22,905</b> | <b>107,544</b> |
|               | <b>Q2</b> | 45,690     | 47,418     | <b>93,108</b>  | 13,711   | 14,124     | <b>27,835</b> | <b>120,943</b> |
|               | <b>Q3</b> | 51,386     | 51,365     | <b>102,751</b> | 16,303   | 16,029     | <b>32,332</b> | <b>135,083</b> |
|               | <b>Q4</b> | 48,759     | 50,723     | <b>99,482</b>  | 15,416   | 15,890     | <b>31,306</b> | <b>130,788</b> |
| <b>2017</b>   | <b>Q1</b> | 38,459     | 36,337     | <b>74,796</b>  | 11,117   | 11,001     | <b>22,118</b> | <b>96,914</b>  |
|               | <b>Q2</b> | 52,250     | 54,025     | <b>106,275</b> | 16,544   | 17,590     | <b>34,134</b> | <b>140,409</b> |
|               | <b>Q3</b> | 54,833     | 48,893     | <b>103,726</b> | 18,596   | 16,603     | <b>35,199</b> | <b>138,925</b> |
|               | <b>Q4</b> | 46,258     | 28,718     | <b>74,976</b>  | 17,058   | 15,741     | <b>32,799</b> | <b>107,775</b> |
| <b>2018</b>   | <b>Q1</b> | 45,823     | 39,476     | <b>85,299</b>  | 12,592   | 11,613     | <b>24,205</b> | <b>109,504</b> |

Source: Kazungula Immigration Office, Ministry of Labour and Home Affairs

Figure 9: Pontoon Passengers by Nationality, Q1 2018



In Q1 2018, most of the passengers travelled during the month of March, which is 34.7 percent of the total passenger movements recorded. The months of January and February contributed 33.0 percent and 32.3 percent respectively. Comparing these months to the same months of the previous year, the month of March still registered the majority of pontoon passengers with 39.0 percent, and January and February recorded 33.4 and 27.7 percent respectively. See [Table 25](#) below

Table 25: Kazungula Pontoon Passengers by Month, 2017 - Q1 2018

| Year/Month   | Arrivals      |               |               | Departures    |               |               | Grand Total    |                |
|--------------|---------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|
|              | Batswana      | Foreigners    | Total         | Batswana      | Foreigners    | Total         |                |                |
| 2017         | Jan           | 3,554         | 13,415        | 16,969        | 3,409         | 11,946        | 15,355         | 32,324         |
|              | Feb           | 3,027         | 10,453        | 13,480        | 3,047         | 10,299        | 13,346         | 26,826         |
|              | March         | 4,536         | 14,591        | 19,127        | 4,545         | 14,092        | 18,637         | 37,764         |
|              | <b>Total</b>  | <b>11,117</b> | <b>38,459</b> | <b>49,576</b> | <b>11,001</b> | <b>36,337</b> | <b>47,338</b>  | <b>96,914</b>  |
|              | April         | 5,565         | 18,055        | 23,620        | 5,759         | 17,813        | 23,572         | 47,192         |
|              | May           | 4,915         | 14,881        | 19,796        | 5,207         | 15,698        | 20,905         | 40,701         |
|              | June          | 6,064         | 19,314        | 25,378        | 6,624         | 20,514        | 27,138         | 52,516         |
|              | <b>Total</b>  | <b>16,544</b> | <b>52,250</b> | <b>68,794</b> | <b>17,590</b> | <b>54,025</b> | <b>71,615</b>  | <b>140,409</b> |
|              | July          | 7,492         | 22,281        | 29,773        | 6,365         | 19,037        | 25,402         | 55,175         |
|              | August        | 5,058         | 16,040        | 21,098        | 4,587         | 13,988        | 18,575         | 39,673         |
|              | Sept          | 6,046         | 16,512        | 22,558        | 5,651         | 15,868        | 21,519         | 44,077         |
|              | <b>Total</b>  | <b>18,596</b> | <b>54,833</b> | <b>73,429</b> | <b>16,603</b> | <b>48,893</b> | <b>65,496</b>  | <b>138,925</b> |
| 2018         | Oct           | 6,204         | 17,538        | 23,742        | 5,868         | 1,600         | 7,468          | 31,210         |
|              | Nov           | 5,146         | 14,626        | 19,772        | 4,794         | 13,441        | 18,235         | 38,007         |
|              | Dec           | 5,708         | 14,094        | 19,802        | 5,079         | 13,677        | 18,756         | 38,558         |
|              | <b>Total</b>  | <b>17,058</b> | <b>46,258</b> | <b>63,316</b> | <b>15,741</b> | <b>28,718</b> | <b>44,459</b>  | <b>107,775</b> |
|              | Jan           | 3,898         | 15,844        | 19,742        | 3,397         | 12,946        | 16,343         | 36,085         |
| Feb          | 3,882         | 15,049        | 18,931        | 3,429         | 13,064        | 16,493        | 35,424         |                |
| March        | 4,812         | 14,930        | 19,742        | 4,787         | 13,466        | 18,253        | 37,995         |                |
| <b>Total</b> | <b>12,592</b> | <b>45,823</b> | <b>58,415</b> | <b>11,613</b> | <b>39,476</b> | <b>51,089</b> | <b>109,504</b> |                |

Source: Kazungula Immigration Office

## 2.4.2 Vehicles carried by Pontoon

During the quarter under review, Q1 2018, 15,581 vehicles were transported using the pontoon. This was an increase of 2.0 percent from the number of vehicles transported in the previous quarter. The number of vehicles transported into the country increased by 5.8 percent compared to the number of the previous quarter, Q4 2017 while the vehicles transported out declined by 1.0 percent. In contrast to the same quarter of the previous year, Q1 2017, the total number of vehicles transported increased by 18.6 percent and vehicles transported in and vehicles transported out increased by 16.6 percent and 20.3 percent respectively. See **Table 26** below.

**Table 26: Kazungula Pontoon Transportation of vehicles by Quarter, Q1 2015 - Q1 2018**

| Year/Quarter                    | Vehicles In | Vehicles Out | Total  |               |
|---------------------------------|-------------|--------------|--------|---------------|
| 2015                            | Q1          | 6,292        | 10,676 | <b>16,968</b> |
|                                 | Q2          | 5,288        | 10,341 | <b>15,629</b> |
|                                 | Q3          | 6,345        | 12,090 | <b>18,435</b> |
|                                 | Q4          | 8,758        | 13,284 | <b>22,042</b> |
| 2016                            | Q1          | 12,026       | 9,030  | <b>21,056</b> |
|                                 | Q2          | 5,702        | 7,931  | <b>13,633</b> |
|                                 | Q3          | 5,551        | 7,593  | <b>13,144</b> |
|                                 | Q4          | 6,981        | 8,354  | <b>15,335</b> |
| 2017                            | Q1          | 5,947        | 7,188  | <b>13,135</b> |
|                                 | Q2          | 5,279        | 7,173  | <b>12,452</b> |
|                                 | Q3          | 6,027        | 8,060  | <b>14,087</b> |
|                                 | Q4          | 6,550        | 8,731  | <b>15,281</b> |
| 2018                            | Q1          | 6,933        | 8,648  | <b>15,581</b> |
| <i>Quarter - Quarter Change</i> |             |              |        |               |
| 2015                            | Q1          | 38.1         | 22.4   | <b>27.8</b>   |
|                                 | Q2          | (16.0)       | (3.1)  | <b>(7.9)</b>  |
|                                 | Q3          | 20.0         | 16.9   | <b>18.0</b>   |
|                                 | Q4          | 38.0         | 9.9    | <b>19.6</b>   |
| 2016                            | Q1          | 37.3         | (32.0) | <b>(4.5)</b>  |
|                                 | Q2          | (52.6)       | (12.2) | <b>(35.3)</b> |
|                                 | Q3          | (2.6)        | (4.3)  | <b>(3.6)</b>  |
|                                 | Q4          | 25.8         | 10.0   | <b>16.7</b>   |
| 2017                            | Q1          | (14.8)       | (14.0) | <b>(14.3)</b> |
|                                 | Q2          | (11.2)       | (0.2)  | <b>(5.2)</b>  |
|                                 | Q3          | 14.2         | 12.4   | <b>13.1</b>   |
|                                 | Q4          | 8.7          | 8.3    | <b>8.5</b>    |
| 2018                            | Q1          | 5.8          | (1.0)  | <b>2.0</b>    |

Source: Botswana Unified Revenue Services (BURS)

Most of the vehicles were transported during the month of January and that was 35.5 percent of the total vehicles transported this quarter; 54.3 percent of these were vehicles leaving the country and the remaining 45.7 percent were vehicles entering the country. Compared to the same months of the previous year, most of the vehicles were transported during the month of February. **Table 27** and **Figure 10** below.

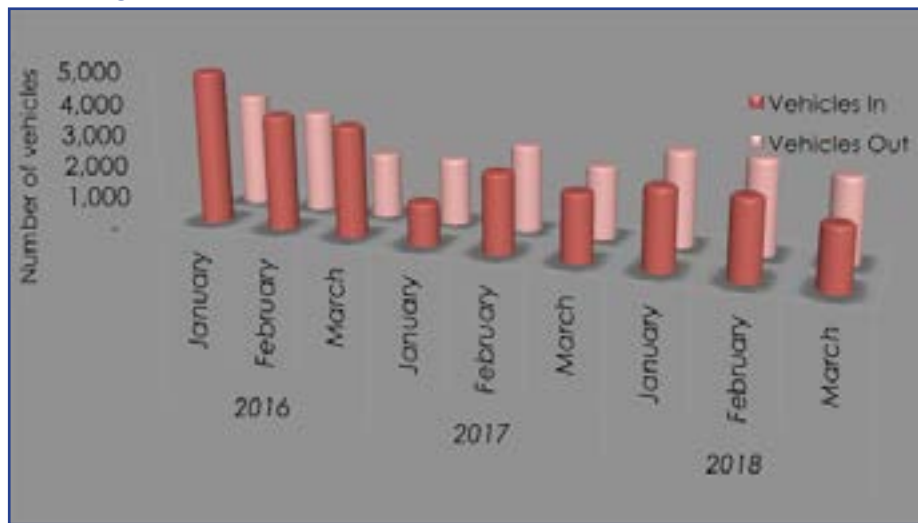
**Table 27: Kazungula Pontoon Transportation of vehicles by Month, 2016 - Q1 2018**

| Year          | Month     | Vehicles In | Vehicles Out | Total        |
|---------------|-----------|-------------|--------------|--------------|
| <i>Number</i> |           |             |              |              |
| 2016          | January   | 4,875       | 3,667        | <b>8,542</b> |
|               | February  | 3,656       | 3,273        | <b>6,929</b> |
|               | March     | 3,495       | 2,090        | <b>5,585</b> |
|               | April     | 1,930       | 2,424        | <b>4,354</b> |
|               | May       | 2,056       | 2,604        | <b>4,660</b> |
|               | June      | 1,716       | 2,604        | <b>4,320</b> |
|               | July      | 900         | 1,368        | <b>2,268</b> |
|               | August    | 2,312       | 2,959        | <b>5,271</b> |
|               | September | 2,339       | 3,266        | <b>5,605</b> |
|               | October   | 2,325       | 3,266        | <b>5,591</b> |
|               | November  | 2,173       | 2,015        | <b>4,188</b> |
|               | December  | 2,483       | 3,073        | <b>5,556</b> |
| 2017          | January   | 1,336       | 2,119        | <b>3,455</b> |
|               | February  | 2,484       | 2,767        | <b>5,251</b> |
|               | March     | 2,127       | 2,302        | <b>4,429</b> |
|               | April     | 1,923       | 2,567        | <b>4,490</b> |
|               | May       | 1,536       | 2,656        | <b>4,192</b> |
|               | June      | 1,820       | 1,950        | <b>3,770</b> |
|               | July      | 1,920       | 2,464        | <b>4,384</b> |
|               | August    | 2,040       | 2,850        | <b>4,890</b> |
|               | September | 2,067       | 2,746        | <b>4,813</b> |
|               | October   | 2,112       | 2,754        | <b>4,866</b> |
|               | November  | 2,139       | 2,902        | <b>5,041</b> |
|               | December  | 2,299       | 3,075        | <b>5,374</b> |
| 2018          | January   | 2,527       | 3,002        | <b>5,529</b> |
|               | February  | 2,472       | 2,977        | <b>5,449</b> |
|               | March     | 1,934       | 2,669        | <b>4,603</b> |

Source: Botswana Unified Revenue Services (BURS)



Figure 10: Vehicle Transportation by Month, Q1 2018



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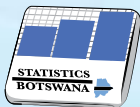
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