

Republic of Botswana

# EXTERNAL TRADE STATISTICS 2009

Price P22.00



# **BOTSWANA EXTERNAL TRADE STATISTICS 2009**

**Published by**  
**Central Statistics Office, Private Bag 0024, Gaborone**  
**Tel: (267) 3671300 Fax: (267) 3952201/3956087**  
**Email: [csobots@gov.bw](mailto:csobots@gov.bw)**  
**Website: [www.cso.gov.bw](http://www.cso.gov.bw)**

**Contact Unit: External Trade Statistics**  
**BBS, Gaborone**  
**Tel: (267) 3934968/3916164/3932563**

**Printed by and obtainable from**  
**Department of Printing and Publishing Services**  
**P/bag 0081, Gaborone**  
**Tel: (267) 3953202 Fax: (267) 3959392**

**March 2011**

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## PREFACE

The 2009 External Trade Statistics Report presents Botswana External Trade Statistics during the year 2009. This report is similar to the 2007 and 2008 External Trade Statistics reports, as it is also based on the General Trade Type while the previous ones were based on the Relaxed Special Trade Type.

Due to broader coverage of the General Trade Type system as compared to the Special Trade Type, figures for the previous years which are carried in this report may be slightly higher than those published in the previous reports. The format of the report however remains the same as in the previous reports.

Commodity classification of Botswana External Trade Statistics is mainly based on Harmonized Commodity Description & Coding System (HS Codes). A few tables are however given on other commodity classifications like the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC). Trade is also given by the International Standard Industrial Classification (ISIC), which groups commodities in Harmonized System, according to the industries whose production is associated with these commodities.

We are very grateful to the Division of Customs & Excise of the Botswana Unified Revenue Service for making available the necessary raw data for compilation of external trade statistics. We hope that users will find this report useful and will keep on giving us feed back on how to improve products of External Trade Statistics Unit.



A. N. Majelantle  
**Government Statistician**

March 2011

## CHAPTER 1: TOTAL TRADE

### 1.0 Introduction

This section deals with the components of total trade, which are: total exports, imports and trade balance. Total exports in this report refer to the sum of domestic exports (exports of Botswana origin) and re-exports (exports that were originally imports and are now being exported for reasons best known to the exporter). Trade balance is the difference between total exports and imports for a given period of time.

The components of External Trade are displayed in Table 1.1 for the period covering 2005 to 2009 (annual). Table 1.2 gives monthly, quarterly and annual figures for 2008 and 2009.

### 1.1 Yearly Total Trade

Displayed in Table 1.1 is the yearly Total Trade, which comprises total exports, imports and trade balance for the years 2005 to 2009. The discussions for these trade flows follow in the sub-sections below and are focused mainly on 2009 trade. Comparisons to 2008 trade situations are also made.

Though data for 2009 backwards was final at the time of compiling this report, there is however a possibility of adjustment of the data in case there were late assessments of transactions related to these years' trade. Also in case some transactions are modified from customs side the modifications will automatically be incorporated into the respective months and years trade data. As a result, it is possible to see totals for these years, which appear in monthly digests, being slightly different from the ones in the annual reports.

#### 1.1.1 Imports

Significant increases are observed from 2005 to 2008 with 2009 having recorded P33, 555.7 million which is a slight decrease of 5.3 *percent* (P1, 888.3 million) below the 2008 value of P35, 444.0 million.

#### 1.1.2 Total Exports

Total exports were consistently increasing from 2005 to 2008 even though the increase was not much between 2007 and 2008. A huge decrease was observed between 2008 and 2009. Total exports value for 2009 stood at P24, 317.6 million, having decreased by 26.1 *percent* (P8, 573.9 million) from the 2008 value of P32, 891.5 million.

#### 1.1.3 Trade Balance

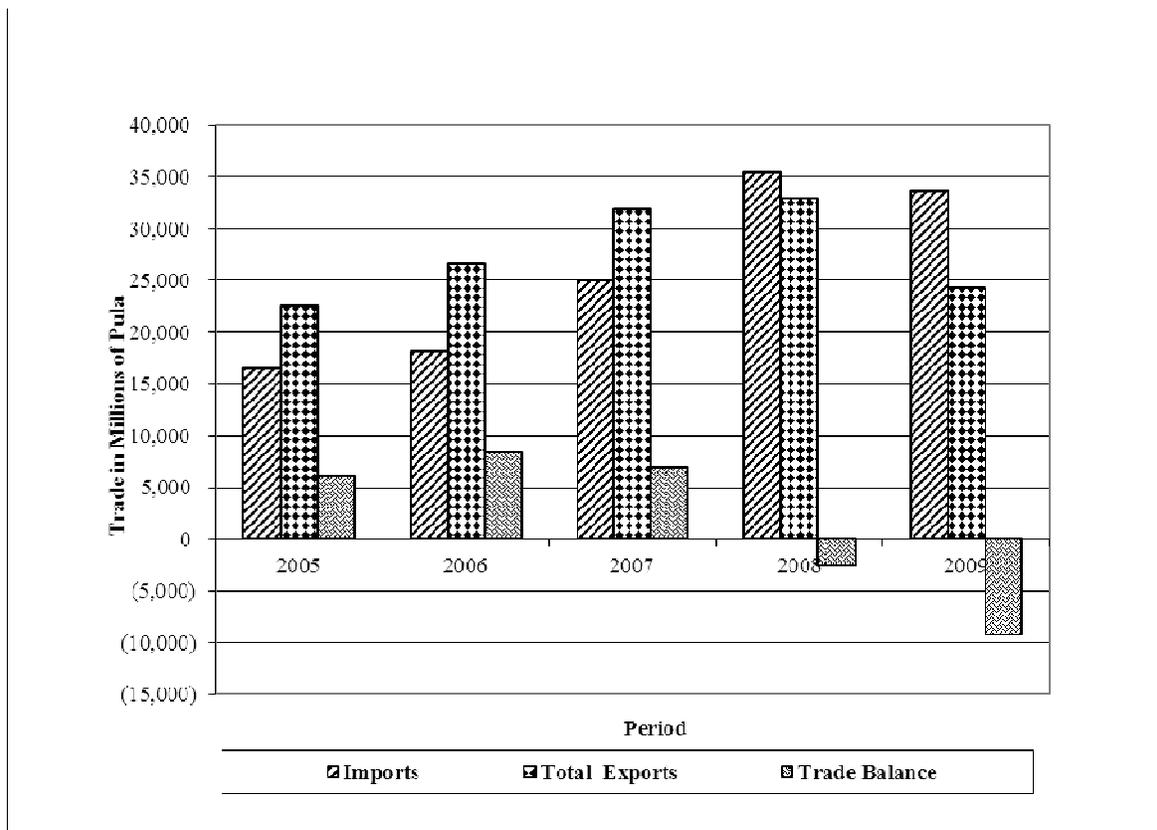
Botswana recorded trade surpluses of P6, 048.3 million in 2005, followed by P8, 480.2 million in 2006 while 2007 registered a trade surplus of P6, 887.0 million. Trade deficits of P2, 552.5 million and P9, 238.1 million were recorded during 2008 and 2009 respectively.

**Table 1.1: Total Trade, 2005 - 2009 (Millions of Pula)**

Flow Type	2005	2006	2007	2008	2009
Imports	16,461.5	18,068.5	24,904.5	35,444.0	33,555.7
Domestic Exports	22,492.9	26,531.1	31,178.3	32,308.0	23,330.2
Re-Exports	16.9	17.6	613.3	583.5	987.3
Total Exports	22,509.8	26,548.7	31,791.6	32,891.5	24,317.6
Trade Balance	6,048.3	8,480.2	6,887.0	(2,552.5)	(9,238.1)

Chart 1.1 derived from Table 1.1, gives the graphical presentation of components of total trade from 2005 to 2009. The graph shows that imports were higher than exports during the year 2009, which reflects a trade deficit of over P9, 000 million.

**Chart 1.1: Total Trade 2005 - 2009 (Millions of Pula)**



## 1.2 Monthly and Quarterly Total Trade

Though this report is supposed to concentrate on annual trade as quarterly and monthly reports are produced separately, some users may want to see all the three sets of data displayed in one report. This section therefore presents components of total trade by month, quarter and year for the period 2008 and 2009 only. These are shown in Table 1.2 and the graphical presentation of the extraction from this table is given in Chart 1.2.

### **1.2.1 Imports**

Table 1.2 shows that the quarterly imports data registered mostly increases for both 2008 and 2009 trade, with some slight decrease experienced from the third quarter of 2008 to the fourth quarter of the same year. Total imports during the first quarter of 2009 were valued at P7, 794.2 million, having decreased by *16.3 percent* (P1, 516.2 million) from the P9, 310.4 million recorded during 2008 fourth quarter.

Comparison of the second and the first quarters of 2009 shows an increase of *3.3 percent* (P261.1 million) from P7, 794.2 million recorded during the first quarter to P8, 055.3 million registered during the second quarter. Total imports during the third quarter of the same year (P8, 453.7 million) registered an increase of *4.9 percent* (P398.4 million) as compared to P8, 055.3 million recorded during the second quarter. The fourth quarter of 2009 shows an increase of *9.4 percent* (P798.8 million) in total imports, from the value of P8, 453.7 million recorded during the third quarter of the same year to P9, 252.5 million during fourth quarter.

The first quarter of 2009 total imports value (P7, 794.2 million) shows an increase of *3.2 percent* (P241.1 million) from the value of P7, 553.1 million recorded during 2008 first quarter. Comparison of import values for the second quarters of 2009 and 2008 shows a decrease of *9.2 percent* (P813.8 million) from the value of P8, 869.1 million registered during the second quarter of 2008 to the value of P8, 055.3 million recorded during the same quarter of the current year (2009).

The third quarter of 2009 total imports were valued at P8, 453.7.0 million, having decreased by *13.0 percent* (P1, 257.7 million) as compared to the value of P9, 711.4 million registered during the corresponding quarter of 2008. The fourth quarter of 2009 total imports, valued at P9, 252.5 million, registered a decrease of *0.6 percent* (P57.9 million) as compared to P9, 310.4 million recorded during the 2008 corresponding quarter.

The trend of monthly import data for 2009 and 2008 can be observed in Chart 1.2 and Table 1.2.

### **1.2.2 Total Exports**

Total exports as discussed here should be understood to mean the sum of domestic exports and re-exports. Discussions on this sub-section are based on Table 1.2.

The value of total exports is heavily dependent on exports of rough diamonds. As a result, total export values will show ups and downs depending on exportation of rough diamonds during specific periods.

Comparison of total exports value for the first quarter of 2009 with that of the fourth quarter of 2008 gives a decrease of *16.1 percent* (P726.4 million), from P4, 504.3 million during 2008 fourth quarter to P3, 777.9 million during 2009 first quarter.

The second quarter of 2009 recorded total exports valued at P6, 978.2 million, giving an increase of *84.7 percent* (P3, 200.3 million) as compared to the value of P3, 777.9 million recorded during the first quarter of the same year. However, the third quarter of 2009 recorded a decrease of *1.3 percent* (P88.8 million) from the value of P6, 978.2 million recorded during the second quarter to P6, 889.4 million during the third quarter of the same year.

During the fourth quarter of 2009, total exports were valued at P6, 672.1 million, having declined by *3.2 percent* (P217.3 million) as compared to P6, 889.4 million recorded during the third quarter of the same year.

Comparison of quarterly total exports during 2009 to the corresponding quarters in 2008 is also of interest. The first quarter of 2009 registered a decrease of *58.9 percent* (P5, 406.8 million) from P9, 184.7 million recorded during the first quarter of 2008 to P3, 777.9 million during the same quarter in 2009.

The second quarter of 2009 also registered a decrease of *17.2 percent* (P1, 454.4 million) in total exports, from P8, 432.6 million recorded during the second quarter of 2008 to P6, 978.2 million during the same quarter of 2009. Comparison of third quarters for 2009 and 2008 shows a decrease of *36.0 percent* (P3, 880.6 million) from the value of P10, 770.0 million to P6, 889.4 million recorded during 2008 and 2009 respectively.

The 2009 fourth quarter total exports were valued at P6, 672.1 million, having increased by *48.1 percent* (P2, 167.7 million) from the value of P4, 504.3 million recorded during the 2008 corresponding quarter.

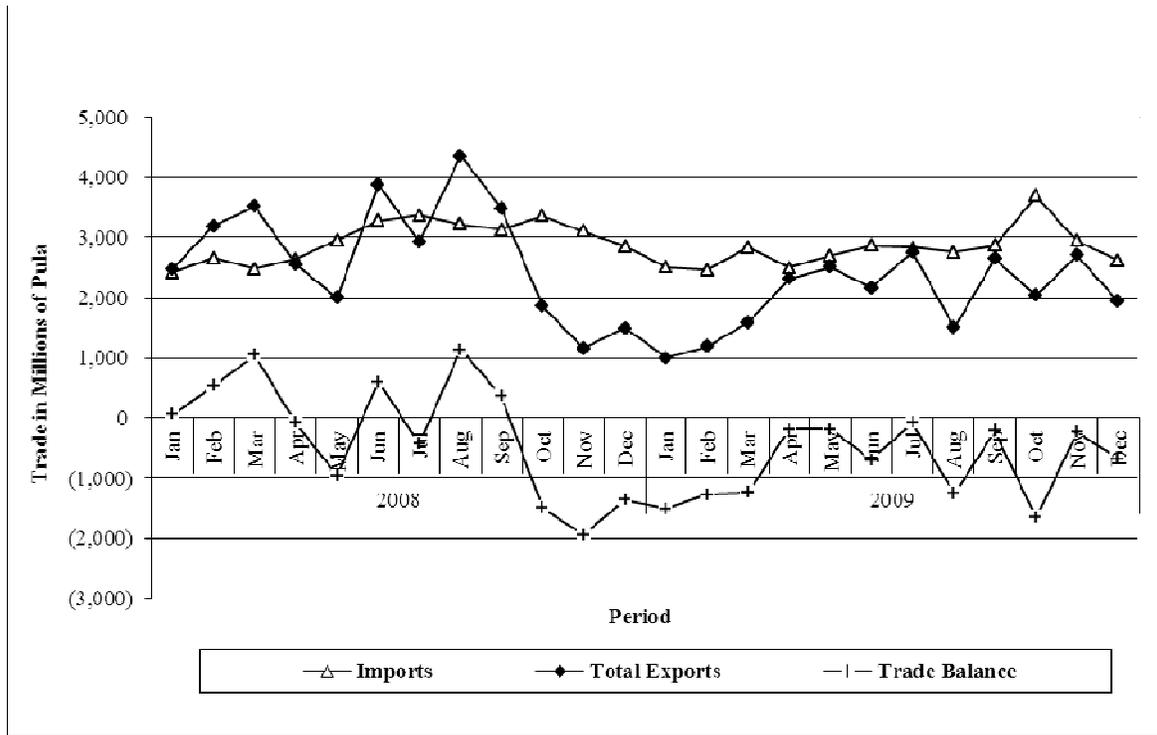
### **1.2.3 Trade Balance**

Trade surpluses were only recorded during January, February, March, June, August and September 2008 only. Trade deficits were recorded during April, May, July, October, November and December of 2008 as well as during the whole period of 2009. Movements on trade balance are better depicted by Chart 1.2 which is based on Table 1.2.

Chart 1.2 derived from Table 1.2, shows a general upward trend with regard to the imports line for the first three quarters of 2008. The imports trend line starts at around P2, 400 million in January 2008 and reaches a peak of just above P3, 000 million between July and November 2008. The import line then decelerates to P2, 500 million between January and April 2009. October 2009 reached the highest peak of just under four billion pula.

The total exports trend line however shows erratic ups and downs, depending on the value of diamonds exports during various months. Total exports value was very low during November 2008, resulting in a huge trade deficit.

**Chart 1.2: Total Trade, 2008 and 2009 (Millions of Pula)**



**Table 1.2: Monthly Total Trade, 2008 and 2009 ('000 Pula)**

<b>Flow Type/Period</b>	<b>Imports</b>	<b>Domestic Exports</b>	<b>Re-Exports</b>	<b>Total Exports</b>	<b>Trade Balance</b>
Jan	2,422,140	2,419,497	59,191	2,478,688	56,547
Feb	2,656,478	3,094,494	94,350	3,188,844	532,366
Mar	2,474,447	3,426,304	90,815	3,517,119	1,042,672
Q1	7,553,066	8,940,295	244,356	9,184,651	1,631,585
Apr	2,640,673	2,479,929	81,808	2,561,737	(78,936)
May	2,954,295	1,969,979	23,899	1,993,878	(960,417)
Jun	3,274,137	3,850,482	26,460	3,876,941	602,804
Q2	8,869,105	8,300,390	132,166	8,432,556	(436,549)
Jul	3,363,366	2,899,669	24,875	2,924,545	(438,822)
Aug	3,219,589	4,315,445	40,081	4,355,526	1,135,938
Sep	3,128,488	3,458,750	31,157	3,489,907	361,419
Q3	9,711,443	10,673,864	96,114	10,769,978	1,058,535
Oct	3,358,155	1,794,250	64,434	1,858,683	(1,499,472)
Nov	3,097,003	1,117,453	36,890	1,154,343	(1,942,661)
Dec	2,855,237	1,481,763	9,549	1,491,312	(1,363,925)
Q4	9,310,396	4,393,466	110,873	4,504,339	(4,806,058)
<b>Total 2008</b>	<b>35,444,010</b>	<b>32,308,014</b>	<b>583,509</b>	<b>32,891,523</b>	<b>(2,552,487)</b>
Jan	2,503,125	871,693	125,232	996,925	(1,506,200)
Feb	2,458,339	1,081,862	106,307	1,188,169	(1,270,170)
Mar	2,832,750	1,523,433	69,395	1,592,828	(1,239,921)
Q1	7,794,214	3,476,989	300,934	3,777,922	(4,016,291)
Apr	2,497,498	2,232,429	76,733	2,309,162	(188,336)
May	2,693,661	2,424,120	84,840	2,508,960	(184,701)
Jun	2,864,126	2,120,945	39,129	2,160,073	(704,053)
Q2	8,055,285	6,777,494	200,701	6,978,195	(1,077,089)
Jul	2,833,492	2,667,322	83,200	2,750,522	(82,970)
Aug	2,758,312	1,356,296	141,436	1,497,732	(1,260,580)
Sep	2,861,893	2,545,719	95,384	2,641,103	(220,790)
Q3	8,453,697	6,569,338	320,020	6,889,358	(1,564,339)
Oct	3,692,985	1,947,756	81,718	2,029,474	(1,663,510)
Nov	2,943,561	2,629,981	77,672	2,707,653	(235,908)
Dec	2,615,967	1,928,668	6,292	1,934,961	(681,007)
Q4	9,252,513	6,506,405	165,683	6,672,088	(2,580,425)
<b>Total 2009</b>	<b>33,555,708</b>	<b>23,330,225</b>	<b>987,338</b>	<b>24,317,563</b>	<b>(9,238,145)</b>

## CHAPTER 2: TRADE BY PRINCIPAL COMMODITIES

### 2.0 Introduction

Principal commodity groups refer to commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; “*Machinery & Electrical Equipment*” which combines machines and electrical appliances; “*Vehicles & Transport Equipment*” which combines vehicles and other equipment used for transport purposes.

In some cases it is difficult to come up with further groups of related chapters or commodities. This is in the case when commodity groupings’ contributions to the total remain minimal. In such cases, the commodities are grouped together under one category called “*Other*”.

### 2.1 Composition of Principal Imports

Principal imports commodity groups are driven mainly by five groups, being *Machinery & Electrical Equipment*; *Food, Beverages & Tobacco*; *Vehicles & Transport Equipment*; *Fuel and Chemicals & Rubber Products*. The discussion on principal imports is based on Table 2.1A which presents values on principal imports and Table 2.1B giving percentage distributions.

During 2009, *Machinery & Electrical Equipment* contributed 17.3 percent (P5, 794.0 million) to total imports (P33, 555.7 million), making the highest group contribution to total imports during that year. This was followed by *Fuel* with 13.5 percent (P4, 513.9 million). The third most contributing group was *Food, Beverages & Tobacco* with 13.2 percent (P4, 435.5 million), then *Vehicles & Transport Equipment* in fourth position with 12.6 percent (P4, 218.5 million) followed by *Chemicals & Rubber Products* on fifth position with 11.2 percent (P3, 752.5 million).

The quarterly data did not show much variation from the yearly data for 2009 with regard to percentage distributions. During the first quarter of 2009, *Machinery & Electrical Equipment* contributed the most to total imports with 17.5 percent (P1, 362.5 million) of P7, 794.2 million, followed by *Vehicles & Transport Equipment* with 15.6 percent (P1, 216.4 million). *Food, Beverages & Tobacco* was closely followed by *Fuel*, contributing 12.8 percent (P994.6 million) and 12.3 percent (P957.4 million) of P7, 794.2 million respectively.

Although Botswana is a large exporter of Diamonds, the agreement between De Beers and Diamond Trading Company (DTC) is that DTC London is the only office that sells to clients. As a result diamond polishing companies in Botswana have to import diamonds. Diamonds polished in Botswana are not necessarily Botswana diamonds only as they come from a pool of diamonds from all over the world. During 2009, imports of Diamonds constituted 7.8 percent (P2, 608.0 million) of total imports (P33, 555.7 million) during the year.

Percentage distributions for other Principal Import Commodity Groups can be viewed on Table 2.1B which is based on Table 2.1A. Chart 2.1 displays percentage distributions for Principal Imports for 2009 as a whole.

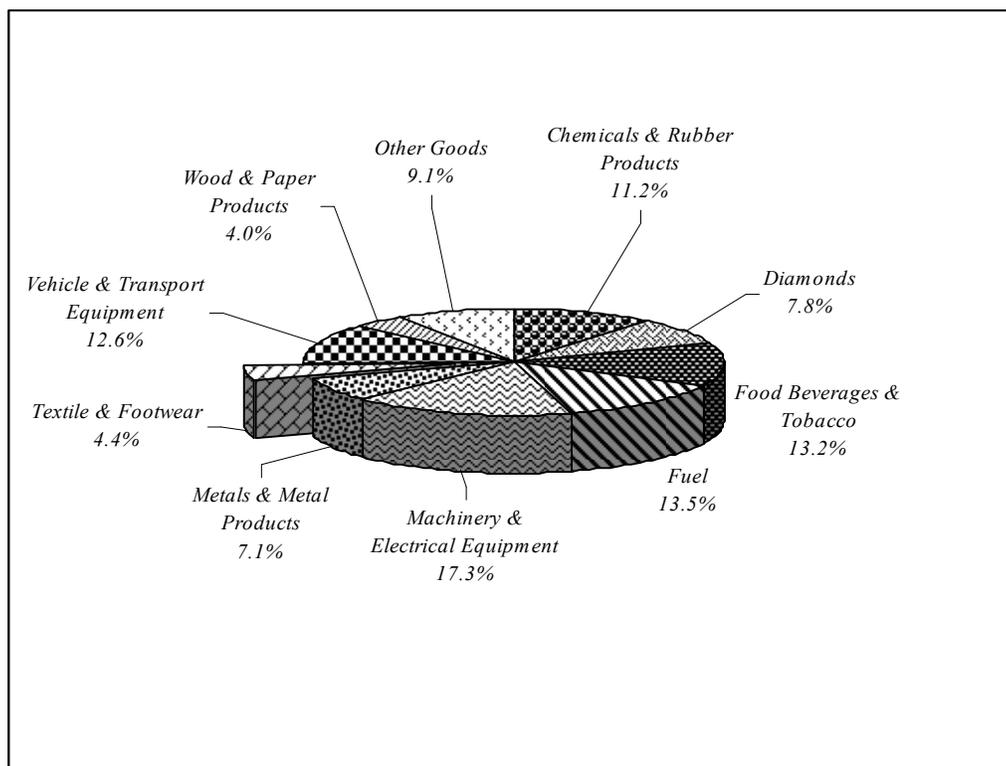
**Table 2.1A: Principal Import Commodity Groups, 2008 and 2009 ('000 Pula)**

Period	Chemicals & Rubber Products	Diamonds	Food, Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Products	Textiles & Footwear	Vehicles & Transport Equip.	Wood & Paper Products	Other Goods	Total Imports
Jan	224,815	136,965	299,680	524,771	430,373	158,023	73,286	284,664	82,572	206,990	2,422,140
Feb	279,586	111,526	317,453	376,273	557,425	293,786	104,347	304,820	94,244	217,018	2,656,478
Mar	278,069	160,144	283,827	414,803	403,407	226,433	102,947	302,371	91,616	210,830	2,474,447
Q1	782,470	408,636	900,960	1,315,847	1,391,205	678,242	280,580	891,856	268,433	634,839	7,553,066
Apr	274,072	116,621	273,580	496,517	510,564	235,801	115,439	307,432	87,838	222,809	2,640,673
May	288,132	429,043	295,059	484,060	459,309	224,855	117,510	369,077	78,502	208,748	2,954,295
Jun	283,986	413,523	358,938	625,511	597,667	285,749	91,277	287,269	106,511	223,706	3,274,137
Q2	846,189	959,187	927,576	1,606,089	1,567,540	746,405	324,226	963,778	272,850	655,264	8,869,105
Jul	372,469	392,994	404,165	612,662	524,125	253,586	107,095	360,893	98,661	236,718	3,363,366
Aug	331,783	379,381	410,620	569,833	543,204	250,567	121,946	265,455	104,446	242,352	3,219,589
Sep	310,132	458,421	357,083	515,517	493,329	216,495	124,047	307,493	111,312	234,660	3,128,488
Q3	1,014,384	1,230,796	1,171,867	1,698,012	1,560,658	720,648	353,087	933,841	314,419	713,730	9,711,443
Oct	368,281	346,718	438,355	489,342	605,550	249,982	156,273	323,297	124,686	255,672	3,358,155
Nov	409,633	73,411	407,112	473,785	547,628	230,375	152,276	373,133	130,096	299,554	3,097,003
Dec	318,167	123,304	431,529	423,127	596,668	173,719	112,148	337,280	95,153	244,142	2,855,237
Q4	1,096,081	543,434	1,276,996	1,386,255	1,749,846	654,075	420,696	1,033,710	349,935	799,368	9,310,396
<b>Total 2008</b>	<b>3,739,124</b>	<b>3,142,052</b>	<b>4,277,399</b>	<b>6,006,203</b>	<b>6,269,249</b>	<b>2,799,371</b>	<b>1,378,590</b>	<b>3,823,185</b>	<b>1,205,637</b>	<b>2,803,201</b>	<b>35,444,010</b>
Jan	288,072	237,121	346,577	340,761	463,884	168,481	87,166	320,467	101,287	149,309	2,503,125
Feb	311,700	193,683	296,601	285,959	420,001	193,879	113,845	321,238	98,089	223,346	2,458,339
Mar	305,472	167,677	351,379	330,638	478,634	175,541	118,446	574,717	101,608	228,638	2,832,750
Q1	905,244	598,480	994,557	957,358	1,362,519	537,901	319,457	1,216,421	300,984	601,293	7,794,214
Apr	263,631	270,122	318,857	341,519	453,071	174,419	119,284	250,710	83,700	222,185	2,497,498
May	334,807	79,737	353,114	325,280	592,116	199,051	135,002	275,456	104,645	294,452	2,693,661
Jun	327,178	253,106	338,599	370,864	482,774	205,265	105,950	394,457	108,970	276,964	2,864,126
Q2	925,615	602,965	1,010,570	1,037,663	1,527,962	578,735	360,236	920,622	297,315	793,601	8,055,285
Jul	305,483	265,098	375,122	399,575	520,684	204,741	118,837	285,639	112,605	245,709	2,833,492
Aug	313,985	310,568	353,067	394,081	408,556	221,636	120,741	258,230	127,114	250,334	2,758,312
Sep	309,718	252,594	365,411	461,725	438,333	220,447	133,674	306,302	116,331	257,357	2,861,893
Q3	929,186	828,260	1,093,599	1,255,382	1,367,573	646,824	373,253	850,171	356,049	753,400	8,453,697
Oct	339,833	394,676	438,409	497,699	599,873	230,104	148,519	598,362	121,903	323,608	3,692,985
Nov	372,040	68,956	423,060	410,397	503,237	233,139	146,622	306,496	142,706	336,909	2,943,561
Dec	280,557	114,614	475,317	355,439	432,880	164,491	118,036	326,404	113,066	235,163	2,615,967
Q4	992,430	578,246	1,336,786	1,263,534	1,535,990	627,734	413,178	1,231,261	377,674	895,680	9,252,513
<b>Total 2009</b>	<b>3,752,474</b>	<b>2,607,950</b>	<b>4,435,511</b>	<b>4,513,938</b>	<b>5,794,045</b>	<b>2,391,194</b>	<b>1,466,123</b>	<b>4,218,475</b>	<b>1,332,023</b>	<b>3,043,975</b>	<b>33,555,708</b>

**Table 2.1B: Principal Import Commodity Groups, 2008 and 2009  
(Percentage Distributions)**

Period	Chemicals & Rubber Products	Diamonds	Food, Beverages & Tobacco	Fuel	Machines & Electric Equip	Metals & Metal Products	Textiles & Footwear	Vehicles & Transport Equip.	Wood & Paper Products	Other Goods	Total Imports
Jan	9.3	5.7	12.4	21.7	17.8	6.5	3.0	11.8	3.4	8.5	100.0
Feb	10.5	4.2	12.0	14.2	21.0	11.1	3.9	11.5	3.5	8.2	100.0
Mar	11.2	6.5	11.5	16.8	16.3	9.2	4.2	12.2	3.7	8.5	100.0
Q1	10.4	5.4	11.9	17.4	18.4	9.0	3.7	11.8	3.6	8.4	100.0
Apr	10.4	4.4	10.4	18.8	19.3	8.9	4.4	11.6	3.3	8.4	100.0
May	9.8	14.5	10.0	16.4	15.5	7.6	4.0	12.5	2.7	7.1	100.0
Jun	8.7	12.6	11.0	19.1	18.3	8.7	2.8	8.8	3.3	6.8	100.0
Q2	9.5	10.8	10.5	18.1	17.7	8.4	3.7	10.9	3.1	7.4	100.0
Jul	11.1	11.7	12.0	18.2	15.6	7.5	3.2	10.7	2.9	7.0	100.0
Aug	10.3	11.8	12.8	17.7	16.9	7.8	3.8	8.2	3.2	7.5	100.0
Sep	9.9	14.7	11.4	16.5	15.8	6.9	4.0	9.8	3.6	7.5	100.0
Q3	10.4	12.7	12.1	17.5	16.1	7.4	3.6	9.6	3.2	7.3	100.0
Oct	11.0	10.3	13.1	14.6	18.0	7.4	4.7	9.6	3.7	7.6	100.0
Nov	13.2	2.4	13.1	15.3	17.7	7.4	4.9	12.0	4.2	9.7	100.0
Dec	11.1	4.3	15.1	14.8	20.9	6.1	3.9	11.8	3.3	8.6	100.0
Q4	11.8	5.8	13.7	14.9	18.8	7.0	4.5	11.1	3.8	8.6	100.0
Total 2008	10.5	8.9	12.1	16.9	17.7	7.9	3.9	10.8	3.4	7.9	100.0
Jan	11.5	9.5	13.8	13.6	18.5	6.7	3.5	12.8	4.0	6.0	100.0
Feb	12.7	7.9	12.1	11.6	17.1	7.9	4.6	13.1	4.0	9.1	100.0
Mar	10.8	5.9	12.4	11.7	16.9	6.2	4.2	20.3	3.6	8.1	100.0
Q1	11.6	7.7	12.8	12.3	17.5	6.9	4.1	15.6	3.9	7.7	100.0
Apr	10.6	10.8	12.8	13.7	18.1	7.0	4.8	10.0	3.4	8.9	100.0
May	12.4	3.0	13.1	12.1	22.0	7.4	5.0	10.2	3.9	10.9	100.0
Jun	11.4	8.8	11.8	12.9	16.9	7.2	3.7	13.8	3.8	9.7	100.0
Q2	11.5	7.5	12.5	12.9	19.0	7.2	4.5	11.4	3.7	9.9	100.0
Jul	10.8	9.4	13.2	14.1	18.4	7.2	4.2	10.1	4.0	8.7	100.0
Aug	11.4	11.3	12.8	14.3	14.8	8.0	4.4	9.4	4.6	9.1	100.0
Sep	10.8	8.8	12.8	16.1	15.3	7.7	4.7	10.7	4.1	9.0	100.0
Q3	11.0	9.8	12.9	14.9	16.2	7.7	4.4	10.1	4.2	8.9	100.0
Oct	9.2	10.7	11.9	13.5	16.2	6.2	4.0	16.2	3.3	8.8	100.0
Nov	12.6	2.3	14.4	13.9	17.1	7.9	5.0	10.4	4.8	11.4	100.0
Dec	10.7	4.4	18.2	13.6	16.5	6.3	4.5	12.5	4.3	9.0	100.0
Q4	10.7	6.2	14.4	13.7	16.6	6.8	4.5	13.3	4.1	9.7	100.0
Total 2009	11.2	7.8	13.2	13.5	17.3	7.1	4.4	12.6	4.0	9.1	100.0

**Chart 2.1: Principal Import Commodity Groups, 2009**



## 2.2 Composition of Principal Exports

Principal Exports consists mainly of four (4) major groups; these being *Diamonds*, *Copper & Nickel*, *Textiles* and *Meat & Meat Product*. Discussions on major export groups are based on Tables 2.2A and 2.2B.

In 2009, *Diamonds* contributed 62.6 percent (P15, 234.1 million) to total exports (P24, 317.6 million), followed by *Copper & Nickel* with 14.9 percent (P3, 621.2 million), *Textiles* with a contribution of 5.8 percent (P1, 417.6 million), then *Meat & Meat Products* with 3.3 percent (P808.4 million).

The quarterly data follows a similar trend to that of the annual data for 2009, with *Diamonds* contributing, 49.8 percent (P1, 881.4 million) of P3, 777.9 million during the first quarter, 67.6 percent (P4, 715.3 million) of P6, 978.2 million during the second quarter, 62.8 percent (P4, 329.9 million) of P6, 889.4 million during the third quarter and 64.6 percent (P4, 307.6 million) of P6, 672.1 during the fourth quarter of that year.

The contributions made by *Copper & Nickel* during the four quarters of 2009 were as follows; 19.8 percent (P749.8 million) of P3, 777.9 million during the first quarter, 10.8 percent (P756.7 million) of P6, 978.2 million during the second quarter, 16.2 percent (P1, 116.7 million) of P6, 889.4 million during the third quarter and 15.0 percent (P998.1 million) of P6, 672.1 million during the fourth quarter of the same year.

Percentage distributions of other commodity groups for 2008 and 2009 can be observed on Table 2.2B while Chart 2.2 displays percentage distributions for principal exports during 2009 only.

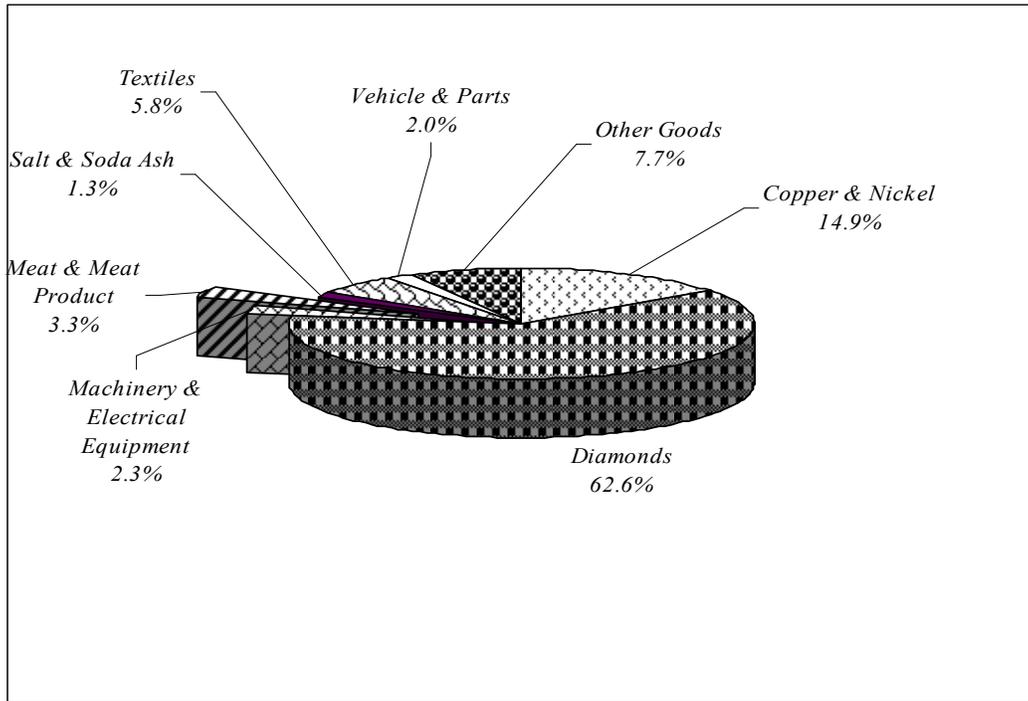
**Table 2.2A: Principal Export Commodity Groups, 2008 and 2009 ('000 Pula)**

Period	Copper Nickel	Diamonds	Hides & Skins	Iron Steel & Related Product	Machine & Electric Equip.	Meat & Meat Product	Plastic & Plastic Product	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Jan	559,183	1,558,780	3,136	16,753	40,841	35,649	7,566	14,829	105,627	24,751	111,572	2,478,688
Feb	468,298	2,299,228	4,134	9,328	58,132	27,158	4,771	20,635	161,969	30,053	105,137	3,188,844
Mar	614,429	2,053,126	3,390	30,182	69,735	37,578	12,677	17,512	164,723	70,007	443,761	3,517,119
Q1	1,641,910	5,911,134	10,661	56,263	168,708	100,385	25,015	52,976	432,320	124,810	660,470	9,184,651
Apr	467,810	1,562,097	6,593	19,749	79,111	82,636	9,925	22,723	106,004	26,183	178,906	2,561,737
May	517,112	996,606	4,562	18,369	47,149	64,679	8,948	17,027	148,690	46,499	124,237	1,993,878
Jun	668,583	2,640,963	4,339	16,517	47,869	96,025	9,665	20,147	181,094	37,019	154,721	3,876,941
Q2	1,653,505	5,199,666	15,494	54,634	174,129	243,340	28,538	59,896	435,788	109,701	457,863	8,432,556
Jul	511,037	1,903,442	3,285	19,237	59,809	67,641	9,270	5,123	139,159	21,830	184,711	2,924,545
Aug	508,226	3,299,071	2,972	17,035	76,350	68,329	12,051	19,875	155,364	45,477	150,776	4,355,526
Sep	550,365	2,394,294	2,729	16,560	56,180	59,748	9,546	18,310	178,681	54,831	148,663	3,489,907
Q3	1,569,627	7,596,807	8,987	52,832	192,339	195,718	30,868	43,308	473,203	122,138	484,150	10,769,978
Oct	561,614	821,528	1,937	13,273	46,453	42,686	16,667	16,105	190,586	27,733	120,102	1,858,683
Nov	284,728	371,165	1,979	7,784	117,521	584	9,285	30,568	190,756	46,149	93,825	1,154,343
Dec	214,003	893,015	729	5,769	76,813	26,091	6,483	18,302	95,147	23,341	131,620	1,491,312
Q4	1,060,345	2,085,708	4,644	26,826	240,787	69,361	32,434	64,974	476,489	97,223	345,547	4,504,339
Total 2008	5,925,387	20,793,315	39,786	190,555	775,963	608,804	116,854	221,155	1,817,800	453,873	1,948,030	32,891,523
Jan	138,075	506,324	1,838	5,728	34,317	23,432	7,248	17,607	167,598	32,384	62,373	996,925
Feb	262,150	551,583	3,340	14,579	37,723	20,572	9,203	18,351	162,502	23,018	85,149	1,188,169
Mar	349,536	823,457	2,949	11,755	53,987	45,065	9,596	6,938	170,291	33,745	85,509	1,592,828
Q1	749,760	1,881,364	8,128	32,062	126,027	89,070	26,046	42,896	500,391	89,148	233,031	3,777,922
Apr	218,344	1,449,660	1,890	9,975	41,841	72,388	6,536	36,044	96,562	49,229	326,692	2,309,162
May	264,409	1,788,895	1,604	9,689	47,422	105,332	9,550	16,325	103,813	42,719	119,201	2,508,960
Jun	273,978	1,476,723	2,571	9,451	43,768	106,965	8,803	23,603	59,948	29,719	124,545	2,160,073
Q2	756,731	4,715,279	6,065	29,115	133,031	284,685	24,888	75,973	260,324	121,667	570,439	6,978,195
Jul	356,532	1,915,417	3,436	8,156	64,038	72,366	7,951	21,089	111,242	64,429	125,866	2,750,522
Aug	306,973	655,263	3,764	10,251	47,334	70,921	8,232	21,570	167,405	59,248	146,772	1,497,732
Sep	453,175	1,759,207	4,106	11,438	41,405	87,634	9,855	26,737	128,151	36,236	83,160	2,641,103
Q3	1,116,680	4,329,887	11,305	29,845	152,777	230,921	26,038	69,396	406,799	159,913	355,798	6,889,358
Oct	407,441	1,165,582	2,739	10,467	53,291	79,224	8,802	38,740	100,593	35,782	126,813	2,029,474
Nov	320,249	1,875,836	3,005	49,577	58,839	62,183	10,560	43,683	98,805	45,846	139,070	2,707,653
Dec	270,365	1,266,167	2,783	5,392	41,438	62,335	6,107	40,876	50,696	38,753	150,047	1,934,961
Q4	998,056	4,307,585	8,527	65,437	153,568	203,742	25,469	123,300	250,094	120,381	415,930	6,672,088
Total 2009	3,621,226	15,234,115	34,025	156,459	565,403	808,418	102,441	311,564	1,417,607	491,109	1,575,197	24,317,563

**Table 2.2B: Principal Export Commodity Groups, 2008 and 2009  
(Percentage Distributions)**

Period	Copper Nickel	Diamond	Hides & Skins	Iron Steel & Related Product	Machine & Electric Equip.	Meat & Meat Product	Plastic & Plastic Product	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Jan	22.6	62.9	0.1	0.7	1.6	1.4	0.3	0.6	4.3	1.0	4.5	100.0
Feb	14.7	72.1	0.1	0.3	1.8	0.9	0.1	0.6	5.1	0.9	3.3	100.0
Mar	17.5	58.4	0.1	0.9	2.0	1.1	0.4	0.5	4.7	2.0	12.6	100.0
Q1	17.9	64.4	0.1	0.6	1.8	1.1	0.3	0.6	4.7	1.4	7.2	100.0
Apr	18.3	61.0	0.3	0.8	3.1	3.2	0.4	0.9	4.1	1.0	7.0	100.0
May	25.9	50.0	0.2	0.9	2.4	3.2	0.4	0.9	7.5	2.3	6.2	100.0
Jun	17.2	68.1	0.1	0.4	1.2	2.5	0.2	0.5	4.7	1.0	4.0	100.0
Q2	19.6	61.7	0.2	0.6	2.1	2.9	0.3	0.7	5.2	1.3	5.4	100.0
Jul	17.5	65.1	0.1	0.7	2.0	2.3	0.3	0.2	4.8	0.7	6.3	100.0
Aug	11.7	75.7	0.1	0.4	1.8	1.6	0.3	0.5	3.6	1.0	3.5	100.0
Sep	15.8	68.6	0.1	0.5	1.6	1.7	0.3	0.5	5.1	1.6	4.3	100.0
Q3	14.6	70.5	0.1	0.5	1.8	1.8	0.3	0.4	4.4	1.1	4.5	100.0
Oct	30.2	44.2	0.1	0.7	2.5	2.3	0.9	0.9	10.3	1.5	6.5	100.0
Nov	24.7	32.2	0.2	0.7	10.2	0.1	0.8	2.6	16.5	4.0	8.1	100.0
Dec	14.3	59.9	0.0	0.4	5.2	1.7	0.4	1.2	6.4	1.6	8.8	100.0
Q4	23.5	46.3	0.1	0.6	5.3	1.5	0.7	1.4	10.6	2.2	7.7	100.0
Total 2008	18.0	63.2	0.1	0.6	2.4	1.9	0.4	0.7	5.5	1.4	5.9	100.0
Jan	13.9	50.8	0.2	0.6	3.4	2.4	0.7	1.8	16.8	3.2	6.3	100.0
Feb	22.1	46.4	0.3	1.2	3.2	1.7	0.8	1.5	13.7	1.9	7.2	100.0
Mar	21.9	51.7	0.2	0.7	3.4	2.8	0.6	0.4	10.7	2.1	5.4	100.0
Q1	19.8	49.8	0.2	0.8	3.3	2.4	0.7	1.1	13.2	2.4	6.2	100.0
Apr	9.5	62.8	0.1	0.4	1.8	3.1	0.3	1.6	4.2	2.1	14.1	100.0
May	10.5	71.3	0.1	0.4	1.9	4.2	0.4	0.7	4.1	1.7	4.8	100.0
Jun	12.7	68.4	0.1	0.4	2.0	5.0	0.4	1.1	2.8	1.4	5.8	100.0
Q2	10.8	67.6	0.1	0.4	1.9	4.1	0.4	1.1	3.7	1.7	8.2	100.0
Jul	13.0	69.6	0.1	0.3	2.3	2.6	0.3	0.8	4.0	2.3	4.6	100.0
Aug	20.5	43.8	0.3	0.7	3.2	4.7	0.5	1.4	11.2	4.0	9.8	100.0
Sep	17.2	66.6	0.2	0.4	1.6	3.3	0.4	1.0	4.9	1.4	3.1	100.0
Q3	16.2	62.8	0.2	0.4	2.2	3.4	0.4	1.0	5.9	2.3	5.2	100.0
Oct	20.1	57.4	0.1	0.5	2.6	3.9	0.4	1.9	5.0	1.8	6.2	100.0
Nov	11.8	69.3	0.1	1.8	2.2	2.3	0.4	1.6	3.6	1.7	5.1	100.0
Dec	14.0	65.4	0.1	0.3	2.1	3.2	0.3	2.1	2.6	2.0	7.8	100.0
Q4	15.0	64.6	0.1	1.0	2.3	3.1	0.4	1.8	3.7	1.8	6.2	100.0
Total 2009	14.9	62.6	0.1	0.6	2.3	3.3	0.4	1.3	5.8	2.0	6.5	100.0

**Chart 2.2: Principal Export Commodity Groups, 2009**



*Note: Other Goods, include All Other Goods not specified as in Table 2.2 B*

## CHAPTER 3: DIRECTION OF TRADE

### 3.0 Introduction

Direction of trade presents trade by major trading partners for principal commodity groups. Section 3.1 discusses principal imports by source at region and country level while Section 3.2 deals with principal exports by destination at region and country level. At country level, only those countries that had significant trade with Botswana during 2009 are shown separately while those with insignificant trade are grouped together under one category referred to as “Other”.

### 3.1 Principal Imports by Source

Botswana sources most of her imports from the Southern Africa Customs Union, especially South Africa. During 2009, *76.0 percent* (P25, 516.5 million) of total imports (P33, 555.7 million) came from South Africa as presented in Tables 3.1A and 3.1C (Refer to the last column).

Imports from the European Union as a whole were valued at P3, 983.1 million, representing *11.9 percent* of total imports during the same year. Four countries from the European Union supplied imports representing more than *1.0 percent* of total imports during 2009. These four countries were the United Kingdom with *6.1 percent* (P2, 042.7 million), France with *1.4 percent* (P473.6 million), Germany with *1.2 percent* (P391.6 million) and Belgium with *1.1 percent* (P383.6 million).

Asia as a whole contributed *7.2 percent* (P2, 406.9 million) of total imports during 2009. Two countries from Asia supplied imports representing more than *1.0 percent* of total imports during 2009; China with *3.3 percent* (P1, 097.4 million) and Israel with *1.2 percent* (P403.5 million).

Imports from the United States of America were valued at P726.5 million, representing *2.2 percent* of total imports during the year. Graphical representation of percentage distributions of imports by major trading partners during 2009 is given on Chart 3.1.

Table 3.1B, which is based on Table 3.1A presents import groups as a percentage of total imports from specific countries or regions during 2009. The column totals of this table give import groups as a percentage of total yearly imports, the same information that is presented in Chapter Two, Chart 2.1.

Imports from South Africa during 2009 comprised mainly of *Fuel, 17.3 percent* (P4, 412.9 million) of P25, 516.5 million. This was followed by *Food, Beverages & Tobacco* with *16.1 percent* (P4, 107.4 million). *Machinery & Electrical Equipment* and *Chemicals & Rubber Products* contributed *14.8 percent* (P3, 774.3 million) and *12.7 percent* (P3, 250.0 million) respectively, of total imports from South Africa during the same period.

Most of the European Union countries supplied commodities falling in four import groups, the five groups being *Machinery & Electrical Equipment, Chemicals & Rubber Products, Vehicles & Transport Equipment, Metal & Metal Products* and *Wood & Paper Products* (Refer to Tables 3.1A and 3.1B).

Imports from Asia comprised mainly of five import groups. These five groups were *Machinery & Electrical Equipment, Vehicles & Transport Equipment, Chemicals & Rubber Products,*

*Textiles & Footwear, Metal & Metal Products.* Imports from China consisted of *Machinery & Electrical Equipment* with 38.3 percent (P420.6 million), *Metal & Metal Products* with 14.6 percent (P160.6 million) and *Vehicles & Transport Equipment* with 12.3 percent (P135.3 million). *Textiles & Footwear* contributed 11.0 percent (P120.3 million) while the contribution of *Chemicals & Rubber Products* was 5.4 percent (P59.7 million) of total imports (P1, 097.4 million) from China.

The United States of America supplied imports falling in four major import groups during 2009. Contributions made by these groups were as follows; *Vehicles & Transport Equipment* with 62.2 percent (P451.6 million), *Machinery & Electrical Equipment* with 23.5 percent (P170.9 million), *Chemicals & Rubber Products* with 4.0 percent (P29.0 million) while *Wood & Paper Products* contributed 1.7 percent (P12.6 million) of total imports from the United States of America during the same year.

Table 3.1C presents percentage distributions for principal import groups by country and region as a percentage of total import groups during 2009. This table is also based on Table 3.1A. Most of imports from all groups during 2009 were sourced from South Africa as shown on Table 3.1C.

With regard to imports of *Machinery & Electrical Equipment* during 2009 (P5, 794.0 million), 65.1 percent (P3, 774.3 million) came from South Africa, 7.3 percent (P420.6 million) from China, 4.7 percent (P271.4 million) from Germany, 3.3 percent (P188.3 million) from Sweden, 3.0 percent (P170.9 million) from the United States of America, and 2.4 percent (P141.4 million) from the United Kingdom.

The other countries that contributed significantly to the supply of “*Machinery & Electrical Equipment*” were France with 1.6 percent (P91.5 million) while 1.4 percent (P79.4 million) was from Austria. Hong Kong and Israel supplied 1.3 percent each during the same year, at values of P72.5 million and P74.9 million respectively while Netherlands contributed 1.0 percent (P56.5 million).

South Africa supplied 97.8 percent (P4, 412.9 million) of total imported *Fuel* (P4, 513.9 million) while 1.4 percent (P62.1 million) came from Namibia. Most of *Food, Beverages & Tobacco* was imported from South Africa during 2009, with 92.6 percent (P4, 107.4 million) of P4, 435.5 million, while Namibia and Zimbabwe contributed 2.4 percent (P105.4 million) and 1.3 percent (P57.3 million) respectively.

*Vehicles & Transport Equipments* were also mostly imported from South Africa, 68.3 percent (P2, 880.2 million) of P4, 218.5 million. United States of America supplied 10.7 percent (P451.6 million), France 6.9 percent (P291.9 million) while Japan contributed 4.6 percent (P193.5 million) of total imports for this group during the same period. China supplied 3.2 percent (P135.3 million), the United Kingdom and Singapore supplied 1.2 percent (P49.3 million) and 1.0 percent (P41.3 million) of the group total respectively.

Most of *Chemicals & Rubber Products* came from South Africa during 2009, 86.6 percent (P3, 250.0 million) of P3, 752.5 million. India supplied 2.3 percent (P85.3 million), the Netherlands contributed 2.0 percent (P76.4 million) while 1.6 percent (P59.7 million) of the same commodity group came from China during the same year.

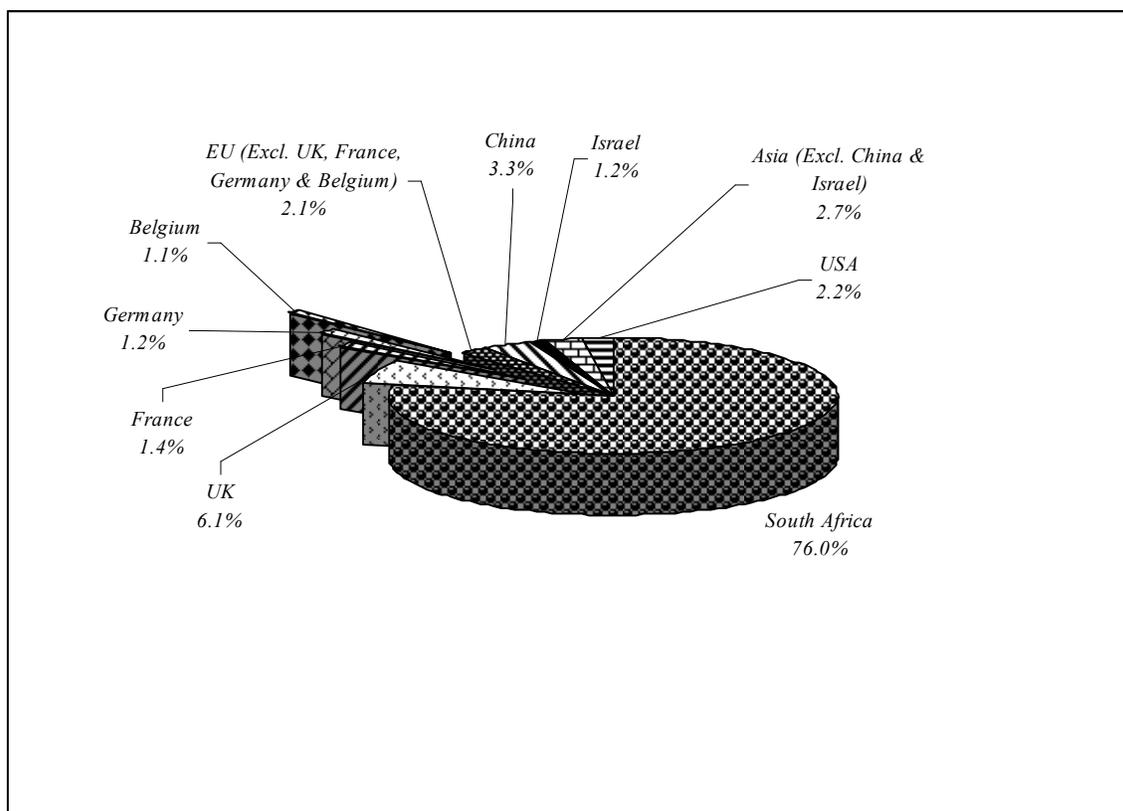
South Africa supplied 88.1 percent (P2, 107.3 million) of *Metal & Metal Products* total imports (P2, 391.2 million) during 2009. China supplied 6.7 percent (P160.6 million), while Zambia supplied 1.1 percent (P25.2 million).

*Textiles & Footwear* imports came mainly from South Africa and Asia during 2009, with 84.7 percent (P1, 241.8 million) from South Africa, 8.2 percent (P120.3 million) from China, 3.0 percent (P44.4 million) from Hong Kong and 1.1 percent came from Taiwan with a value of P15.9 million.

*Diamonds* came mainly from the European Union. The countries that contributed mostly to this group during 2009 were the United Kingdom with 67.3 percent (P1, 755.6 million) and Belgium with 12.6 percent (P329.9 million). The other country that contributed significantly to the importation of *Diamonds* was Israel with 11.7 percent (P305.4 million) of P2, 608.0 million during the year.

The other group that contributed significantly to total imports during 2009 was the *Wood & Paper Products*, with South Africa as the main contributor with 84.0 percent (P1, 118.8 million), followed by Zimbabwe with 6.2 percent (P82.3 million) while the United Kingdom and India supplied 3.5 percent (P46.0 million) and 1.8 percent (P23.5 million) respectively during the year.

**Chart 3.1: Total Imports by Region and Partner, 2009**



Note: Rest of the world includes all other trading partners not specified as in Table 3.1

**Table 3.1A: Principal Import Commodity Groups by Region and Partner, 2009 ('000 Pula)**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Product	Diamonds	Textile & Footwear	Vehicle & Transport Equip.	Wood & Paper Products	Other Goods	Total Imports
South Africa	3,250,015	4,107,440	4,412,922	3,774,262	2,107,268	66,671	1,241,758	2,880,247	1,118,777	2,557,106	25,516,466
Namibia	3,043	105,352	62,079	15,162	234	0	974	12,559	2,524	8,627	210,554
Swaziland	15,950	840	1,429	950	300	0	2,203	4,478	127	246	26,524
Lesotho	0	0	0	49	0	0	9	156	0	36	250
<b>SACU Total</b>	<b>3,269,008</b>	<b>4,213,632</b>	<b>4,476,430</b>	<b>3,790,423</b>	<b>2,107,802</b>	<b>66,671</b>	<b>1,244,944</b>	<b>2,897,440</b>	<b>1,121,428</b>	<b>2,566,015</b>	<b>25,753,794</b>
Zimbabwe	9,978	57,301	9,310	7,064	12,734	0	3,759	6,563	82,273	83,000	271,981
Zambia	336	28,153	211	10,587	25,169	0	235	2,792	2,499	578	70,560
Mauritius	8,452	41,376	0	1,407	1	0	730	0	96	1,213	53,274
Mozambique	620	1,440	25,775	4,626	18	0	237	867	17	241	33,842
Tanzania	2	194	5	18,120	131	0	75	300	3	1,428	20,259
<b>Other SADC</b>	<b>301</b>	<b>9,777</b>	<b>19</b>	<b>317</b>	<b>246</b>	<b>0</b>	<b>35</b>	<b>1,928</b>	<b>2,297</b>	<b>482</b>	<b>15,401</b>
<b>SADC Total</b>	<b>3,288,696</b>	<b>4,351,873</b>	<b>4,511,749</b>	<b>3,832,544</b>	<b>2,146,101</b>	<b>66,671</b>	<b>1,250,016</b>	<b>2,909,889</b>	<b>1,208,614</b>	<b>2,652,958</b>	<b>26,219,111</b>
<b>Other Africa</b>	<b>2,210</b>	<b>1,562</b>	<b>0</b>	<b>9,174</b>	<b>29</b>	<b>0</b>	<b>597</b>	<b>7,580</b>	<b>505</b>	<b>3,795</b>	<b>25,453</b>
<b>Africa Total</b>	<b>3,290,907</b>	<b>4,353,435</b>	<b>4,511,749</b>	<b>3,841,718</b>	<b>2,146,130</b>	<b>66,671</b>	<b>1,250,613</b>	<b>2,917,469</b>	<b>1,209,119</b>	<b>2,656,753</b>	<b>26,244,564</b>
UK	11,188	1,482	391	141,414	4,095	1,755,574	4,514	49,321	45,995	28,679	2,042,652
France	15,256	8,307	1	91,538	1,131	0	43	291,917	1,017	64,347	473,558
Germany	9,299	425	3	271,384	17,455	0	587	20,149	5,761	66,566	391,629
Belgium	23,592	9,039	0	8,668	571	329,890	1,082	3,531	91	7,183	383,648
Sweden	3,665	8	0	188,309	2,967	0	27	2,135	4,109	4,305	205,524
Netherlands	76,408	1,372	0	56,514	189	0	2,165	1,463	539	2,554	141,205
Austria	230	0	0	79,420	391	0	217	76	73	739	81,144
Italy	7,221	333	0	54,503	227	0	1,217	682	32	6,208	70,423
Portugal	10,685	0	0	47,146	108	0	194	353	102	604	59,191
Spain	2,089	0	0	14,174	432	0	1,214	16,659	1	1,383	35,951
Denmark	10,779	40	0	1,973	17,322	0	0	4	119	1,081	31,318
Ireland	6,301	2,399	0	18,703	6	0	11	567	65	252	28,304
Cyprus	14,168	149	0	79	0	0	0	0	3,329	3	17,728
<b>Other EU</b>	<b>808</b>	<b>0</b>	<b>1</b>	<b>10,475</b>	<b>1,509</b>	<b>0</b>	<b>0</b>	<b>19</b>	<b>570</b>	<b>7,474</b>	<b>20,856</b>
<b>EU Total</b>	<b>191,688</b>	<b>23,555</b>	<b>396</b>	<b>984,299</b>	<b>46,403</b>	<b>2,085,464</b>	<b>11,271</b>	<b>386,876</b>	<b>61,802</b>	<b>191,378</b>	<b>3,983,132</b>
China	59,719	32,214	102	420,638	160,562	74,820	120,279	135,313	12,546	81,199	1,097,392
Israel	2,313	0	0	74,853	531	305,365	283	17,598	49	2,462	403,455
Japan	3,524	19	0	10,855	92	0	657	193,533	135	4,999	213,814
India	85,313	5,866	0	52,262	7,077	157	8,934	19,080	23,536	7,277	209,502
Hong Kong	7,727	209	0	72,527	5,883	10,533	44,410	1,033	1,769	6,248	150,339
Singapore	1,248	1,002	0	22,184	510	0	827	41,307	1,056	7,669	75,803
Thailand	1,376	1,657	0	1,926	13	38,996	2,595	437	1,114	890	49,005
Korea	3,965	40	0	4,348	320	0	3,387	30,433	187	4,179	46,859
UAE	2,042	3,106	1,479	25,285	4,051	0	3,133	1,265	1,322	4,474	46,158
Malaysia	12,411	0	0	10,296	4,602	0	8	198	4,032	13,141	44,688
Taiwan	2,000	2	0	14,471	1,501	0	15,916	5,872	676	3,523	43,960
<b>Other Asia</b>	<b>1,399</b>	<b>4,005</b>	<b>11</b>	<b>10,649</b>	<b>1,523</b>	<b>0</b>	<b>1,572</b>	<b>1,023</b>	<b>1,353</b>	<b>4,440</b>	<b>25,974</b>
<b>Asia Total</b>	<b>183,037</b>	<b>48,121</b>	<b>1,591</b>	<b>720,293</b>	<b>186,666</b>	<b>429,872</b>	<b>202,001</b>	<b>447,095</b>	<b>47,775</b>	<b>140,500</b>	<b>2,406,949</b>
USA	28,967	3,720	184	170,926	5,603	20,573	1,115	451,605	12,620	31,150	726,465
Australia	27,599	331	0	31,228	3,436	0	468	2,209	160	15,128	80,558
Canada	24,354	1	0	26,238	479	0	64	547	150	1,536	53,369
Norway	0	15	0	2,849	0	0	25	218	64	152	3,322
<b>Rest ' World</b>	<b>5,924</b>	<b>6,334</b>	<b>17</b>	<b>16,493</b>	<b>2,476</b>	<b>5,371</b>	<b>567</b>	<b>12,456</b>	<b>334</b>	<b>7,377</b>	<b>57,349</b>
<b>Total Imports</b>	<b>3,752,474</b>	<b>4,435,511</b>	<b>4,513,938</b>	<b>5,794,045</b>	<b>2,391,194</b>	<b>2,607,950</b>	<b>1,466,123</b>	<b>4,218,475</b>	<b>1,332,023</b>	<b>3,043,975</b>	<b>33,555,708</b>

**Table 3.1B: Principal Import Commodity Groups as a Percentage of Total Imports  
At Country or Region Level, 2009**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Product	Diamonds	Textile & Footwear	Vehicle & Transport Equip.	Wood & Paper Product	Other Goods	Total Imports
South Africa	12.7	16.1	17.3	14.8	8.3	0.3	4.9	11.3	4.4	10.0	100.0
Namibia	1.4	50.0	29.5	7.2	0.1	-	0.5	6.0	1.2	4.1	100.0
Swaziland	60.1	3.2	5.4	3.6	1.1	-	8.3	16.9	0.5	0.9	100.0
Lesotho	-	-	-	19.5	-	-	3.8	62.3	-	14.4	100.0
SACU Total	12.7	16.4	17.4	14.7	8.2	0.3	4.8	11.3	4.4	10.0	100.0
Zimbabwe	3.7	21.1	3.4	2.6	4.7	-	1.4	2.4	30.2	30.5	100.0
Zambia	0.5	39.9	0.3	15.0	35.7	-	0.3	4.0	3.5	0.8	100.0
Mauritius	15.9	77.7	-	2.6	0.0	-	1.4	-	0.2	2.3	100.0
Mozambique	1.8	4.3	76.2	13.7	0.1	-	0.7	2.6	0.1	0.7	100.0
Tanzania	0.0	1.0	0.0	89.4	0.6	-	0.4	1.5	0.0	7.1	100.0
Other SADC	2.0	63.5	0.1	2.1	1.6	-	0.2	12.5	14.9	3.1	100.0
SADC Total	12.5	16.6	17.2	14.6	8.2	0.3	4.8	11.1	4.6	10.1	100.0
Other Africa	8.7	6.1	-	36.0	0.1	-	2.3	29.8	2.0	14.9	100.0
Africa Total	12.5	16.6	17.2	14.6	8.2	0.3	4.8	11.1	4.6	10.1	100.0
UK	0.5	0.1	0.0	6.9	0.2	85.9	0.2	2.4	2.3	1.4	100.0
France	3.2	1.8	0.0	19.3	0.2	-	0.0	61.6	0.2	13.6	100.0
Germany	2.4	0.1	0.0	69.3	4.5	-	0.1	5.1	1.5	17.0	100.0
Belgium	6.1	2.4	-	2.3	0.1	86.0	0.3	0.9	0.0	1.9	100.0
Sweden	1.8	0.0	-	91.6	1.4	-	0.0	1.0	2.0	2.1	100.0
Netherlands	54.1	1.0	-	40.0	0.1	-	1.5	1.0	0.4	1.8	100.0
Austria	0.3	-	-	97.9	0.5	-	0.3	0.1	0.1	0.9	100.0
Italy	10.3	0.5	-	77.4	0.3	-	1.7	1.0	0.0	8.8	100.0
Portugal	18.1	-	-	79.7	0.2	-	0.3	0.6	0.2	1.0	100.0
Spain	5.8	-	-	39.4	1.2	-	3.4	46.3	0.0	3.8	100.0
Denmark	34.4	0.1	-	6.3	55.3	-	-	0.0	0.4	3.5	100.0
Ireland	22.3	8.5	-	66.1	0.0	-	0.0	2.0	0.2	0.9	100.0
Cyprus	79.9	0.8	-	0.4	-	-	-	-	18.8	0.0	100.0
Other EU	3.9	-	0.0	50.2	7.2	-	-	0.1	2.7	35.8	100.0
EU Total	4.8	0.6	0.0	24.7	1.2	52.4	0.3	9.7	1.6	4.8	100.0
China	5.4	2.9	0.0	38.3	14.6	6.8	11.0	12.3	1.1	7.4	100.0
Israel	0.6	-	-	18.6	0.1	75.7	0.1	4.4	0.0	0.6	100.0
Japan	1.6	0.0	-	5.1	0.0	-	0.3	90.5	0.1	2.3	100.0
India	40.7	2.8	-	24.9	3.4	0.1	4.3	9.1	11.2	3.5	100.0
Hong Kong	5.1	0.1	-	48.2	3.9	7.0	29.5	0.7	1.2	4.2	100.0
Singapore	1.6	1.3	-	29.3	0.7	-	1.1	54.5	1.4	10.1	100.0
Thailand	2.8	3.4	-	3.9	0.0	79.6	5.3	0.9	2.3	1.8	100.0
Korea	8.5	0.1	-	9.3	0.7	-	7.2	64.9	0.4	8.9	100.0
UAE	4.4	6.7	3.2	54.8	8.8	-	6.8	2.7	2.9	9.7	100.0
Malaysia	27.8	-	-	23.0	10.3	-	0.0	0.4	9.0	29.4	100.0
Taiwan	4.6	0.0	-	32.9	3.4	-	36.2	13.4	1.5	8.0	100.0
Other Asia	5.4	15.4	0.0	41.0	5.9	-	6.1	3.9	5.2	17.1	100.0
Asia Total	7.6	2.0	0.1	29.9	7.8	17.9	8.4	18.6	2.0	5.8	100.0
USA	4.0	0.5	0.0	23.5	0.8	2.8	0.2	62.2	1.7	4.3	100.0
Australia	34.3	0.4	-	38.8	4.3	-	0.6	2.7	0.2	18.8	100.0
Canada	45.6	0.0	-	49.2	0.9	-	0.1	1.0	0.3	2.9	100.0
Norway	-	0.4	-	85.8	-	-	0.7	6.6	1.9	4.6	100.0
Rest ' World	10.3	11.0	0.0	28.8	4.3	9.4	1.0	21.7	0.6	12.9	100.0
Total Imports	11.2	13.2	13.5	17.3	7.1	7.8	4.4	12.6	4.0	9.1	100.0

Note: Vehicle & Transport Equip. = Vehicle & Transport Equipment

**Table 3.1C: Principal Import Commodity Groups by Region and Partner as a Percentage of Total Import Group, 2009**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Product	Diamonds	Textile & Footwear	Vehicle & Transp Equip.	Wood & Paper Products	Other Goods	Total Imports
South Africa	86.6	92.6	97.8	65.1	88.1	2.6	84.7	68.3	84.0	84.0	76.0
Namibia	0.1	2.4	1.4	0.3	0.0	-	0.1	0.3	0.2	0.3	0.6
Swaziland	0.4	0.0	0.0	0.0	0.0	-	0.2	0.1	0.0	0.0	0.1
Lesotho	-	-	-	0.0	-	-	0.0	0.0	-	0.0	0.0
<b>SACU Total</b>	<b>87.1</b>	<b>95.0</b>	<b>99.2</b>	<b>65.4</b>	<b>88.1</b>	<b>2.6</b>	<b>84.9</b>	<b>68.7</b>	<b>84.2</b>	<b>84.3</b>	<b>76.7</b>
Zimbabwe	0.3	1.3	0.2	0.1	0.5	-	0.3	0.2	6.2	2.7	0.8
Zambia	0.0	0.6	0.0	0.2	1.1	-	0.0	0.1	0.2	0.0	0.2
Mauritius	0.2	0.9	-	0.0	0.0	-	0.0	-	0.0	0.0	0.2
Mozambique	0.0	0.0	0.6	0.1	0.0	-	0.0	0.0	0.0	0.0	0.1
Tanzania	0.0	0.0	0.0	0.3	0.0	-	0.0	0.0	0.0	0.0	0.1
Other SADC	0.0	0.2	0.0	0.0	0.0	-	0.0	0.0	0.2	0.0	0.0
<b>SADC Total</b>	<b>87.6</b>	<b>98.1</b>	<b>100.0</b>	<b>66.1</b>	<b>89.8</b>	<b>2.6</b>	<b>85.3</b>	<b>69.0</b>	<b>90.7</b>	<b>87.2</b>	<b>78.1</b>
Other Africa	0.1	0.0	-	0.2	0.0	-	0.0	0.2	0.0	0.1	0.1
<b>Africa Total</b>	<b>87.7</b>	<b>98.1</b>	<b>100.0</b>	<b>66.3</b>	<b>89.8</b>	<b>2.6</b>	<b>85.3</b>	<b>69.2</b>	<b>90.8</b>	<b>87.3</b>	<b>78.2</b>
UK	0.3	0.0	0.0	2.4	0.2	67.3	0.3	1.2	3.5	0.9	6.1
France	0.4	0.2	0.0	1.6	0.0	-	0.0	6.9	0.1	2.1	1.4
Germany	0.2	0.0	0.0	4.7	0.7	-	0.0	0.5	0.4	2.2	1.2
Belgium	0.6	0.2	-	0.1	0.0	12.6	0.1	0.1	0.0	0.2	1.1
Sweden	0.1	0.0	-	3.3	0.1	-	0.0	0.1	0.3	0.1	0.6
Netherlands	2.0	0.0	-	1.0	0.0	-	0.1	0.0	0.0	0.1	0.4
Austria	0.0	-	-	1.4	0.0	-	0.0	0.0	0.0	0.0	0.2
Italy	0.2	0.0	-	0.9	0.0	-	0.1	0.0	0.0	0.2	0.2
Portugal	0.3	-	-	0.8	0.0	-	0.0	0.0	0.0	0.0	0.2
Spain	0.1	-	-	0.2	0.0	-	0.1	0.4	0.0	0.0	0.1
Denmark	0.3	0.0	-	0.0	0.7	-	-	0.0	0.0	0.0	0.1
Ireland	0.2	0.1	-	0.3	0.0	-	0.0	0.0	0.0	0.0	0.1
Cyprus	0.4	0.0	-	0.0	-	-	-	-	0.2	0.0	0.1
Other EU	0.0	-	0.0	0.2	0.1	-	-	0.0	0.0	0.2	0.1
<b>EU Total</b>	<b>5.1</b>	<b>0.5</b>	<b>0.0</b>	<b>17.0</b>	<b>1.9</b>	<b>80.0</b>	<b>0.8</b>	<b>9.2</b>	<b>4.6</b>	<b>6.3</b>	<b>11.9</b>
China	1.6	0.7	0.0	7.3	6.7	2.9	8.2	3.2	0.9	2.7	3.3
Israel	0.1	-	-	1.3	0.0	11.7	0.0	0.4	0.0	0.1	1.2
Japan	0.1	0.0	-	0.2	0.0	-	0.0	4.6	0.0	0.2	0.6
India	2.3	0.1	-	0.9	0.3	0.0	0.6	0.5	1.8	0.2	0.6
Hong Kong	0.2	0.0	-	1.3	0.2	0.4	3.0	0.0	0.1	0.2	0.4
Singapore	0.0	0.0	-	0.4	0.0	-	0.1	1.0	0.1	0.3	0.2
Thailand	0.0	0.0	-	0.0	0.0	1.5	0.2	0.0	0.1	0.0	0.1
Korea	0.1	0.0	-	0.1	0.0	-	0.2	0.7	0.0	0.1	0.1
UAE	0.1	0.1	0.0	0.4	0.2	-	0.2	0.0	0.1	0.1	0.1
Malaysia	0.3	-	-	0.2	0.2	-	0.0	0.0	0.3	0.4	0.1
Taiwan	0.1	0.0	-	0.2	0.1	-	1.1	0.1	0.1	0.1	0.1
Other Asia	0.0	0.1	0.0	0.2	0.1	-	0.1	0.0	0.1	0.1	0.1
<b>Asia Total</b>	<b>4.9</b>	<b>1.1</b>	<b>0.0</b>	<b>12.4</b>	<b>7.8</b>	<b>16.5</b>	<b>13.8</b>	<b>10.6</b>	<b>3.6</b>	<b>4.6</b>	<b>7.2</b>
USA	0.8	0.1	0.0	3.0	0.2	0.8	0.1	10.7	0.9	1.0	2.2
Australia	0.7	0.0	-	0.5	0.1	-	0.0	0.1	0.0	0.5	0.2
Canada	0.6	0.0	-	0.5	0.0	-	0.0	0.0	0.0	0.1	0.2
Norway	-	0.0	-	0.0	-	-	0.0	0.0	0.0	0.0	0.0
Rest ' World	0.2	0.1	0.0	0.3	0.1	0.2	0.0	0.3	0.0	0.2	0.2
<b>Total Imports</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

Note: Vehicle & Transport Equip. = Vehicle & Transport Equipment

### 3.2 Principal Exports by Destination

Discussions on major exports by destination for 2009 are based on Tables 3.2A, B and C, with Table 3.2A presenting values while percentage distributions appear on Table 3.2 B and C.

Most of Botswana's exports are destined to the European Union, especially the United Kingdom. During 2009, *58.8 percent* (P14, 292.0 million) of total exports (P24, 317.6 million) went to European Union, with the United Kingdom alone receiving *53.1 percent* (P12, 921.6 million), refer to the last columns of Tables 3.2A and C.

Exports to South Africa were valued at P3, 569.6 million during 2009, representing *14.7 percent* of total exports during that year. Exports destined to Norway were valued at P2, 374.7 million, *9.8 percent* of the total exports during 2009. Zimbabwe received *4.5 percent* (P1, 085.4 million) while Belgium and Israel each received *3.2 percent* at values of P776.0 million and P779.5 million respectively. The two other countries that received exports representing more than *1.0 percent* of total exports during 2009 were China with *2.3 percent* (P565.7 million), Zambia with *1.5 percent* (P365.1 million) and the United States of America with *1.3 percent* (P321.5 million).

Table 3.2A and Table 3.2B show that total exports to the United Kingdom were valued at P12, 921.6 million during 2009, *98.7 percent* (P12, 754.6 million) of this was attributed to *Diamonds*. The same tables show that exports to South Africa were valued at P3, 569.6 million during the same period, consisting mainly of *Textiles* at *32.5 percent* (P1, 159.0 million), *Machinery & Electrical Equipment* and *Meat & Meat Products* each with *10.2 percent* at values of P364.8 million and P364.1 million respectively.

Norway received exports valued at P2, 374.7 million during 2009, consisting mainly of *Copper/Nickel* with a contribution of *94.9 percent* (P2, 253.5 million) of total exports to that country. Exports to Zimbabwe were valued at P1, 085.4 million during 2009, with *63.7 percent* (P691.4 million) being *Copper/ Nickel*, followed by *Machinery & Electrical Equipment* with *5.3 percent* (P57.7 million), while *5.1 percent* (P55.8 million) was attributable to *Textiles*. Belgium and Israel received mostly *Diamonds*. Exports to Belgium were valued at P776.0 million, with *99.9 percent* (P775.3 million) attributable to *Diamonds*. Israel received exports valued at P779.5 million, *99.9 percent* (P778.9 million) was attributed to *Diamonds*. Total exports to Zambia were valued at P365.1 million with *43.9 percent* (P160.4 million) attributed to *Vehicles & Parts*, *11.7 percent* (P42.6 million) to *Machinery & Electrical Equipment* and *9.5 percent* (P34.9 million) to *Salt & Soda Ash*.

Table 3.2C gives major export groups at country or region level as a percentage of the total for a particular major export group. Discussions that follow are based on this table together with Table 3.2A. Botswana's major export, *Diamonds*, contributed *62.6 percent* (P15, 234.1 million) of total exports during 2009. *Diamonds* are the most exported commodity with *83.7 percent* (P12, 754.6 million) of them being destined to the United Kingdom. Belgium and Israel each received *5.1 percent* valued at P775.3 million and P778.9 million respectively. China received *1.8 percent* (P268.1 million) while the USA and Switzerland each, received *1.3 percent* at values of P194.1 million and P205.5 million respectively. Thailand received *1.2 percent* (P185.3 million) of total *Diamonds* exports (P15, 234.1 million) during 2009.

Most of *Copper/Nickel* exports were destined to Norway during 2009, constituting 62.2 percent (P2, 253.5 million) of P3, 621.2 million. Zimbabwe received 19.1 percent (P691.4 million), China got 8.2 percent (P295.3 million), Finland got 5.8 percent (P211.0 million) while South Africa and Canada received 2.6 percent (P92.7 million) and 2.1 percent (P74.9 million) respectively.

*Textile* exports were mainly destined to South Africa and the United States of America during 2009, with the two countries having received 81.8 percent (P1, 159.0 million) and 7.5 percent (P106.7 million) respectively. Zimbabwe received 3.9 percent (P55.8 million), the United Kingdom received 2.9 percent (P40.7 million), Taiwan got 2.0 percent (P27.7 million) while Germany got 1.0 percent (P14.5 million) of *Textile* exports during the same year.

The bulk of *Meat & Meat Products* was destined to the European Union during 2009, having received 51.1 percent (P412.7 million) of P808.4 million. Germany got 23.5 percent (P190.2 million), Greece received 15.7 percent (P126.7 million) while the United Kingdom got 11.8 percent (P95.2 million) of the group total. South Africa received 45.0 percent (P364.1 million) of *Meat & Meat Products* while Reunion received 3.3 percent (P26.6 million) during the same year.

*Machinery & Electrical Equipment* were mainly exported to SADC region during 2009 with South Africa having received 64.5 percent (P364.8 million), followed by Zimbabwe with 10.2 percent (P57.7 million), Zambia with 7.5 percent (P42.6 million) while Namibia got 5.6 percent (P31.8 million) and Malawi 1.3 percent (P7.2 million). Italy got 3.9 percent (P22.3 million) while Sweden received 1.9 percent (P10.6 million).

Most of the *Vehicles & Parts* exports were destined to Africa. South Africa received 40.9 percent (P201.0 million), Zambia received 32.7 percent (P160.4 million), Namibia received 12.0 percent (P58.8 million), Zimbabwe received 7.6 percent (P37.3 million), Cote D'Ivoire received 2.0 percent (P10.0 million) while DRC and Tanzania each got 1.1 percent at values of P5.6 million and P5.2 million respectively during 2009.

*Salt & Soda Ash* was exported to the SADC region only during 2009, especially South Africa. South Africa received 60.3 percent (P187.9 million) of P311.6 million, while DRC got 14.7 percent (P45.7 million). Zimbabwe and Zambia received 13.2 percent (P41.1 million) and 11.2 percent (P34.9 million) respectively, of *Salt & Soda Ash* exports during the same year.

The two commodity groups which did not contribute significantly to total exports are *Iron Steel & Related Products*, and *Plastic & Plastic Products*. These two commodity groups were mainly exported to the SADC region.

**Table 3.2A: Principal Export Commodity Groups by Region and Partner, 2009**  
(\*000 Pula)

	Copper & Nickel	Diamonds	Iron Steel & Related Products	Machines & Electric Equip.	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	92,695	31,302	141,139	364,807	364,058	88,611	187,926	1,158,975	200,975	939,068	3,569,555
Namibia	69	0	2,866	31,812	3	645	0	2,001	58,766	33,394	129,557
Swaziland	0	0	27	1,400	0	422	0	1,247	1,165	7,363	11,624
Lesotho	0	0	2	971	0	0	0	0	99	1,975	3,048
<b>SACU Total</b>	<b>92,764</b>	<b>31,302</b>	<b>144,034</b>	<b>398,990</b>	<b>364,061</b>	<b>89,678</b>	<b>187,926</b>	<b>1,162,223</b>	<b>261,005</b>	<b>981,800</b>	<b>3,713,784</b>
Zimbabwe	691,422	0	4,808	57,668	144	3,554	41,107	55,765	37,332	193,572	1,085,371
Zambia	272	0	5,416	42,566	147	6,010	34,850	4,023	160,412	111,365	365,062
DRC	0	0	582	4,592	0	60	45,696	141	5,553	25,745	82,369
Mozambique	0	0	32	1,172	950	298	0	222	799	43,015	46,489
Malawi	0	0	842	7,156	0	1,973	1,899	894	1,113	2,726	16,602
Tanzania	0	0	148	12	0	0	12	413	5,200	829	6,613
Angola	0	0	76	77	0	39	0	2,730	117	2,987	6,026
Mauritius	0	0	0	0	0	0	0	664	0	279	943
Other SADC	0	0	199	61	0	18	0	8	5	1,062	1,353
<b>SADC Total</b>	<b>784,458</b>	<b>31,303</b>	<b>156,136</b>	<b>512,294</b>	<b>365,302</b>	<b>101,630</b>	<b>311,490</b>	<b>1,227,083</b>	<b>471,536</b>	<b>1,362,439</b>	<b>5,323,670</b>
Reunion	0	0	0	0	26,628	0	0	0	0	779	27,407
Cote D'Ivoire	0	0	46	435	0	3	0	0	10,015	45	10,544
Nigeria	0	0	45	2,548	0	0	0	3	83	2,795	5,474
Kenya	0	0	4	12	0	0	0	0	1,106	1,148	2,270
Ethiopia	0	0	0	13	0	0	0	0	257	1,567	1,838
Uganda	0	0	0	70	0	0	0	21	284	1,252	1,626
Ghana	0	0	0	171	0	0	0	44	0	418	633
Other Africa	0	0	26	878	0	0	54	3	4,816	1,524	7,302
<b>Africa Total</b>	<b>784,458</b>	<b>31,303</b>	<b>156,257</b>	<b>516,422</b>	<b>391,931</b>	<b>101,633</b>	<b>311,544</b>	<b>1,227,153</b>	<b>488,096</b>	<b>1,372,910</b>	<b>5,381,707</b>
Spain	0	0	0	300	0	0	0	6	0	1,218	1,523
Netherlands	0	0	0	1,144	648	0	0	132	0	439	2,363
France	0	0	3	796	0	0	0	0	0	1,589	2,388
Sweden	0	0	0	10,572	0	4	0	0	0	99	10,674
Italy	0	5,944	0	22,314	0	0	0	1	0	219	28,478
Greece	0	0	0	0	126,694	0	0	0	0	2,682	129,376
Germany	0	0	0	276	190,240	0	0	14,482	0	1,377	206,375
Finland	210,996	0	0	219	0	0	0	0	0	47	211,262
Belgium	0	775,285	0	3	0	0	0	1	250	435	775,975
UK	0	12,754,623	0	1,388	95,153	0	0	40,673	24	29,756	12,921,615
Other EU	0	0	0	1,196	0	252	0	0	0	480	1,928
<b>EU Total</b>	<b>210,996</b>	<b>13,535,852</b>	<b>3</b>	<b>38,207</b>	<b>412,735</b>	<b>256</b>	<b>0</b>	<b>55,294</b>	<b>274</b>	<b>38,341</b>	<b>14,291,958</b>
UAE	0	0	0	25	0	88	0	0	24	5	142
Japan	0	0	0	6	0	0	0	0	17	269	293
Hong Kong	0	2,048	1	876	3,743	0	0	1	0	16,480	23,148
Taiwan	0	0	0	505	0	0	0	27,744	0	47	28,297
India	0	33,079	123	558	0	1	0	14	0	1,704	35,479
Thailand	0	185,315	0	0	0	0	0	0	0	0	185,316
China	295,269	268,103	0	256	0	252	0	738	35	1,082	565,734
Israel	0	778,866	0	273	0	0	0	0	0	395	779,534
Saudi Arabia	0	0	0	0	0	0	0	0	227	253	481
Mongolia	0	0	70	0	0	0	0	0	0	133	202
Moldova	0	0	0	44	0	0	0	0	0	39	82
Sri Lanka	0	0	0	48	0	0	0	0	0	194	241
Other Asia	0	0	0	10	0	0	0	1	0	22,382	22,393
<b>Asia Total</b>	<b>295,269</b>	<b>1,267,411</b>	<b>193</b>	<b>2,602</b>	<b>3,743</b>	<b>341</b>	<b>0</b>	<b>28,498</b>	<b>304</b>	<b>42,982</b>	<b>1,641,341</b>
Norway	2,253,531	0	0	0	0	0	0	0	0	121,138	2,374,669
USA	0	194,065	1	3,217	0	206	0	106,655	2,104	15,260	321,509
Switzerland	2,087	205,484	0	109	0	0	0	0	0	12,324	220,005
Canada	74,885	0	0	4,141	0	0	0	1	0	1,920	80,946
Rest' World	0	0	4	705	9	6	19	6	331	4,347	5,428
<b>Total</b>	<b>3,621,226</b>	<b>15,234,115</b>	<b>156,459</b>	<b>565,403</b>	<b>808,418</b>	<b>102,441</b>	<b>311,564</b>	<b>1,417,607</b>	<b>491,109</b>	<b>1,609,222</b>	<b>24,317,563</b>

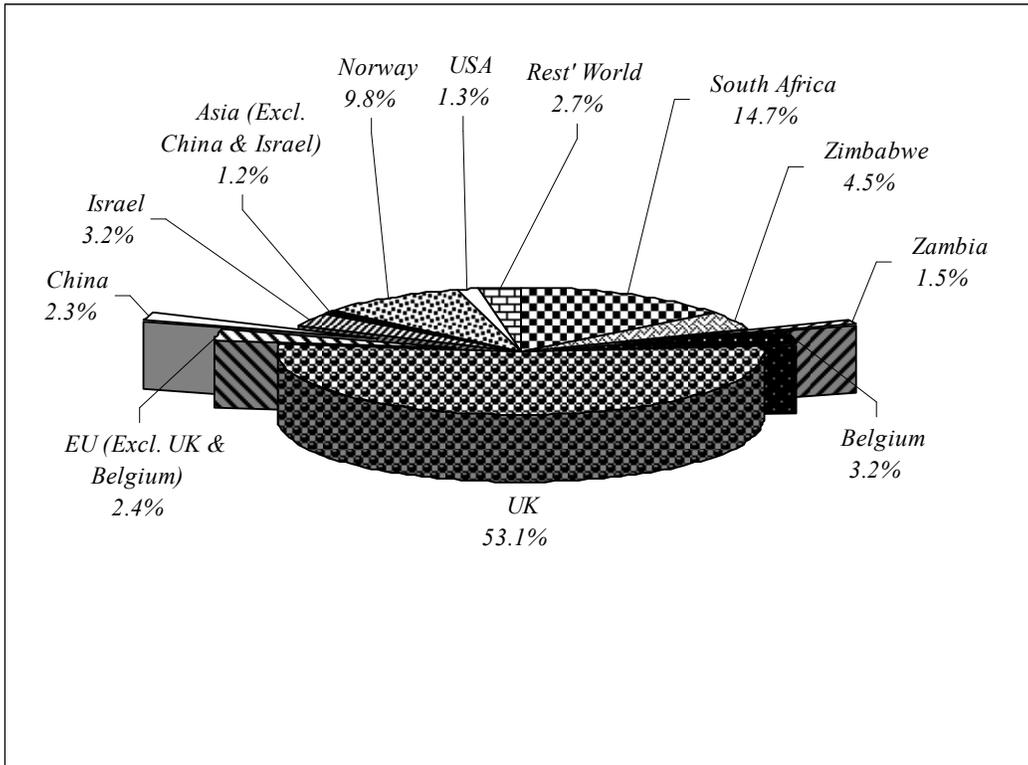
**Table 3.2B: Principal Export Commodity Groups as a Percentage of Total Exports at Country or Region Level, 2009**

	Copper & Nickel	Diamonds	Iron Steel & Related Product	Machines & Electric Equip.	Meat & Meat Product	Plastic & Plastic Product	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	2.6	0.9	4.0	10.2	10.2	2.5	5.3	32.5	5.6	26.3	100.0
Namibia	0.1	-	2.2	24.6	0.0	0.5	-	1.5	45.4	25.8	100.0
Swaziland	-	-	0.2	12.0	-	3.6	-	10.7	10.0	63.3	100.0
Lesotho	-	-	0.1	31.9	-	0.0	-	0.0	3.3	64.8	100.0
SACU Total	2.5	0.8	3.9	10.7	9.8	2.4	5.1	31.3	7.0	26.4	100.0
Zimbabwe	63.7	-	0.4	5.3	0.0	0.3	3.8	5.1	3.4	17.8	100.0
Zambia	0.1	-	1.5	11.7	0.0	1.6	9.5	1.1	43.9	30.5	100.0
DRC	-	-	0.7	5.6	-	0.1	55.5	0.2	6.7	31.3	100.0
Mozambique	-	-	0.1	2.5	2.0	0.6	-	0.5	1.7	92.5	100.0
Malawi	-	-	5.1	43.1	-	11.9	11.4	5.4	6.7	16.4	100.0
Tanzania	-	-	2.2	0.2	-	-	0.2	6.2	78.6	12.5	100.0
Angola	-	-	1.3	1.3	-	0.6	-	45.3	1.9	49.6	100.0
Mauritius	-	-	-	0.0	-	-	-	70.4	-	29.6	100.0
Other SADC	0.0	0.0	14.7	4.5	-	1.3	-	0.6	0.3	78.5	100.0
SADC Total	14.7	0.6	2.9	9.6	6.9	1.9	5.9	23.0	8.9	25.6	100.0
Reunion	-	-	-	-	97.2	-	-	-	-	2.8	100.0
Cote D'Ivoire	-	-	0.4	4.1	-	0.0	-	-	95.0	0.4	100.0
Nigeria	-	-	0.8	46.6	-	-	-	0.0	1.5	51.1	100.0
Kenya	-	-	0.2	0.5	-	-	-	0.0	48.7	50.6	100.0
Ethiopia	-	-	-	0.7	-	-	-	0.0	14.0	85.3	100.0
Uganda	-	-	-	4.3	-	-	-	1.3	17.4	77.0	100.0
Ghana	-	-	-	27.0	-	-	-	7.0	-	66.0	100.0
Other Africa	-	-	0.4	12.0	-	-	0.7	0.0	66.0	20.9	100.0
Africa Total	14.6	0.6	2.9	9.6	7.3	1.9	5.8	22.8	9.1	25.5	100.0
Spain	-	-	-	19.7	-	-	-	0.4	-	80.0	100.0
Netherlands	-	-	-	48.4	27.4	-	-	5.6	-	18.6	100.0
France	-	-	0.1	33.3	-	-	-	0.0	-	66.5	100.0
Sweden	-	-	-	99.0	-	0.0	-	0.0	-	0.9	100.0
Italy	-	20.9	-	78.4	-	-	-	0.0	-	0.8	100.0
Greece	-	-	-	-	97.9	-	-	-	-	2.1	100.0
Germany	-	-	-	0.1	92.2	-	-	7.0	-	0.7	100.0
Finland	99.9	-	-	0.1	-	-	-	-	-	0.0	100.0
Belgium	-	99.9	-	0.0	-	-	-	0.0	0.0	0.1	100.0
UK	-	98.7	-	0.0	0.7	-	-	0.3	0.0	0.2	100.0
Other EU	-	-	-	62.0	-	13.1	-	-	-	24.9	100.0
EU Total	1.5	94.7	0.0	0.3	2.9	0.0	-	0.4	0.0	0.3	100.0
UAE	-	-	-	17.7	-	61.8	-	-	17.0	3.5	100.0
Japan	-	-	-	2.1	-	-	-	-	5.9	92.0	100.0
Hong Kong	-	8.8	0.0	3.8	16.2	-	-	0.0	-	71.2	100.0
Taiwan	-	-	-	1.8	-	-	-	98.0	-	0.2	100.0
India	-	93.2	0.3	1.6	-	0.0	-	0.0	-	4.8	100.0
Thailand	-	100.0	-	-	-	-	-	-	-	-	100.0
China	52.2	47.4	-	0.0	-	0.0	-	0.1	0.0	0.2	100.0
Israel	-	99.9	-	0.0	-	-	-	-	-	0.1	100.0
Saudi Arabia	-	-	-	-	-	-	-	-	47.3	52.7	100.0
Mongolia	-	-	34.4	-	-	-	-	-	-	65.6	100.0
Moldova	-	-	-	53.0	-	-	-	-	-	47.0	100.0
Sri Lanka	-	-	-	19.7	-	-	-	-	-	80.3	100.0
Other Asia	-	-	-	0.0	-	-	-	0.0	-	100.0	100.0
Asia Total	18.0	77.2	0.0	0.2	0.2	0.0	-	1.7	0.0	2.6	100.0
Norway	94.9	-	-	-	-	-	-	-	-	5.1	100.0
USA	-	60.4	0.0	1.0	-	0.1	-	33.2	0.7	4.7	100.0
Switzerland	0.9	93.4	-	0.0	-	-	-	-	-	5.6	100.0
Canada	92.5	-	-	5.1	-	-	-	0.0	-	2.4	100.0
Rest' World	-	-	0.1	13.0	0.2	0.1	0.4	0.1	6.1	80.1	100.0
Total	14.9	62.6	0.6	2.3	3.3	0.4	1.3	5.8	2.0	6.6	100.0

**Table 3.2C: Principal Export Commodity Groups by Region and Partner as a Percentage of Total Export Group, 2009**

	Copper & Nickel	Diamonds	Iron Steel & Related Products	Machinery & Electrical Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	2.6	0.2	90.2	64.5	45.0	86.5	60.3	81.8	40.9	58.4	14.7
Namibia	0.0	-	1.8	5.6	0.0	0.6	-	0.1	12.0	2.1	0.5
Swaziland	-	-	0.0	0.2	-	0.4	-	0.1	0.2	0.5	0.0
Lesotho	-	-	0.0	0.2	-	-	-	-	0.0	0.1	0.0
SACU Total	2.6	0.2	92.1	70.6	45.0	87.5	60.3	82.0	53.1	61.0	15.3
Zimbabwe	19.1	-	3.1	10.2	0.0	3.5	13.2	3.9	7.6	12.0	4.5
Zambia	0.0	-	3.5	7.5	0.0	5.9	11.2	0.3	32.7	6.9	1.5
DRC	-	-	0.4	0.8	-	0.1	14.7	0.0	1.1	1.6	0.3
Mozambique	-	-	0.0	0.2	0.1	0.3	-	0.0	0.2	2.7	0.2
Malawi	-	-	0.5	1.3	-	1.9	0.6	0.1	0.2	0.2	0.1
Tanzania	-	-	0.1	0.0	-	-	0.0	0.0	1.1	0.1	0.0
Angola	-	-	0.0	0.0	-	0.0	-	0.2	0.0	0.2	0.0
Mauritius	-	-	-	-	-	-	-	0.0	-	0.0	0.0
Other SADC	-	-	0.1	0.0	-	0.0	-	0.0	0.0	0.1	0.0
SADC Total	21.7	0.2	99.8	90.6	45.2	99.2	100.0	86.6	96.0	84.7	21.9
Reunion	-	-	-	-	3.3	-	-	-	-	0.0	0.1
Cote D'Ivoire	-	-	0.0	0.1	-	0.0	-	-	2.0	0.0	0.0
Nigeria	-	-	0.0	0.5	-	-	-	0.0	0.0	0.2	0.0
Kenya	-	-	0.0	0.0	-	-	-	-	0.2	0.1	0.0
Ethiopia	-	-	-	0.0	-	-	-	-	0.1	0.1	0.0
Uganda	-	-	-	0.0	-	-	-	0.0	0.1	0.1	0.0
Ghana	-	-	-	0.0	-	-	-	0.0	-	0.0	0.0
Other Africa	-	-	0.2	1.6	-	-	0.2	0.0	9.8	0.9	0.3
Africa Total	21.7	0.2	99.9	91.3	48.5	99.2	100.0	86.6	99.4	85.3	22.1
Spain	-	-	-	0.1	-	-	-	0.0	-	0.1	0.0
Netherlands	-	-	-	0.2	0.1	-	-	0.0	-	0.0	0.0
France	-	-	0.0	0.1	-	-	-	-	-	0.1	0.0
Sweden	-	-	-	1.9	-	0.0	-	-	-	0.0	0.0
Italy	-	0.0	-	3.9	-	-	-	0.0	-	0.0	0.1
Greece	-	-	-	-	15.7	-	-	-	-	0.2	0.5
Germany	-	-	-	0.0	23.5	-	-	1.0	-	0.1	0.8
Finland	5.8	-	-	0.0	-	-	-	-	-	0.0	0.9
Belgium	-	5.1	-	0.0	-	-	-	0.0	0.1	0.0	3.2
UK	-	83.7	-	0.2	11.8	-	-	2.9	0.0	1.8	53.1
Other EU	-	-	-	0.2	-	0.2	-	-	-	0.0	0.0
EU Total	5.8	88.9	0.0	6.8	51.1	0.2	-	3.9	0.1	2.4	58.8
UAE	-	-	-	0.0	-	0.1	-	-	0.0	0.0	0.0
Japan	-	-	-	0.0	-	-	-	-	0.0	0.0	0.0
Hong Kong	-	0.0	0.0	0.2	0.5	-	-	0.0	-	1.0	0.1
Taiwan	-	-	-	0.1	-	-	-	2.0	-	0.0	0.1
India	-	0.2	0.1	0.1	-	0.0	-	0.0	-	0.1	0.1
Thailand	-	1.2	-	-	-	-	-	-	-	-	0.8
China	8.2	1.8	-	0.0	-	0.2	-	0.1	0.0	0.1	2.3
Israel	-	5.1	-	0.0	-	-	-	-	-	0.0	3.2
Saudi Arabia	-	-	-	-	-	-	-	-	0.0	0.0	0.0
Mongolia	-	-	0.0	-	-	-	-	-	-	0.0	0.0
Moldova	-	-	-	0.0	-	-	-	-	-	0.0	0.0
Sri Lanka	-	-	-	0.0	-	-	-	-	-	0.0	0.0
Other Asia	-	-	-	0.0	-	-	-	0.0	-	1.4	0.1
Asia Total	8.2	8.3	0.1	0.5	0.5	0.3	-	2.0	0.1	2.7	6.7
Norway	62.2	-	-	-	-	-	-	-	-	7.5	9.8
USA	-	1.3	0.0	0.6	-	0.2	-	7.5	0.4	0.9	1.3
Switzerland	0.1	1.3	-	0.0	-	-	-	-	-	0.8	0.9
Canada	2.1	-	-	0.7	-	-	-	0.0	-	0.1	0.3
Rest' World	-	-	0.0	0.1	0.0	0.0	0.0	0.0	0.1	0.3	0.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**Chart 3.2: Total Exports by Region and Partner, 2009**



*Note: Rest' World includes all other trading partners not specified as in Table 3.2*

## CHAPTER 4: TRADE AT CHAPTER LEVEL

### 4.0 Introduction

Trade at Chapter level presents external trade at the 2-digit presentation of the Harmonized Commodity Description and Coding System. This trade appears on this section for both imports and exports during 2009. Table 4, which carries data for both imports and exports, presents trade values together with the associated percentage distributions for the 99 chapters of the Harmonized Commodity Description and Coding System.

### 4.1 Total Imports by Chapter

Botswana imports all commodities found in all the 99 Chapters of the Harmonized Commodity Description & Coding System (excluding Chapter 77 which is reserved for future customs use in the coding system). Imports in most chapters, at individual chapter level, contribute less than 2.0 percent of total imports. The discussion will be centered on chapters that contributed not less than 2.0 percent during 2009, and statistics associated with other chapters, can be viewed in Table 4.

During 2009, Chapter 27 which consists of “*Mineral Fuels & Associated Products*” contributed 13.5 percent (P4, 513.9 million) of total imports (P33, 555.7 million). This was followed by Chapter 84 which consists of “*Nuclear reactors, boilers, machinery & mechanical appliances; and parts thereof*” with 9.9 percent (P3, 334.1 million). Chapter 87, consisting of “*Vehicles & Parts*” contributed 9.8 percent (P3, 279.3 million) while Chapter 71 which comprises “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” contributed 7.8 percent (P2, 627.6 million) to total imports.

Some of the chapters that contributed imports valued at 2.0 percent or more of total imports during 2009 were Chapter 85 “*Electrical Machinery & Equipment, Sound Recorders & Reproducers, Television image & Parts*” with 7.3 percent (P2, 460.0 million); Chapter 73 “*Articles of Iron or Steel*” with 3.9 percent (P1, 295.9 million) and Chapter 88 which comprises “*Aircraft, spacecraft and parts thereof*” contributed 2.7 percent (P909.6 million). Chapter 30 which consists of “*Pharmaceutical Products*” contributed 2.4 percent (P797.2 million) while Chapter 39 consisting of “*Plastics & Articles thereof*” contributed 2.2 percent (P729.2 million).

### 4.2 Total Exports by Chapter

Significant contribution to total exports is mainly centered on a few chapters, with contributions in excess of one percent, while most chapters contributed less than 1.0 percent of the yearly total. Total exports consist mainly of minerals, especially rough diamonds. Discussions on total exports at chapter level are confined to chapters that contributed not less than 1.0 percent of the yearly total during 2009, while others can be viewed on Table 4.

During 2009, Chapter 71 which comprises “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” contributed 64.8 percent (P15, 768.2 million) of total exports (P24, 317.6 million). Chapter 75, consisting of “*Nickel & Articles thereof*” contributed 12.3 percent (P2, 991.8 million) of total exports during the same year.

Other chapters that contributed exports valued at more than 1.0 percent of total exports during 2009 were; Chapter 62 comprising “*Articles of Apparel & Clothing Accessories, not Knitted or*

*Crocheted*” and Chapter 02 which contains “*Meat & Meat Products*”, each contributing 3.3 percent to total exports with P800.7 million and P808.4 million respectively. Chapter 26 which consists of “*Ores, Slag & Ash*” made a contribution of 2.6 percent (P627.8 million). Chapter 61 consisting of “*Articles of Apparel & Clothing Accessories, knitted or crocheted*”, and chapter 87 which is made up of “*Vehicles & Parts thereof*” contributed 2.0 percent each with P481.9 million and P491.1 million respectively. Chapter 85 which contains “*Electrical Machinery, Equipment; sound recorders, reproducers, TV image, parts & Accessories*”, made a contribution of 1.3 percent (P310.7 million). Chapter 84; “*Nuclear Reactors, Boilers, Machinery & Mechanical Appliances; Parts thereof*” contributed 1.0 percent (P254.7 million) to total exports during the same period.

Other chapters together with associated percentage contributions can be viewed on Table 4.

**Table 4: Total Exports and Imports at Chapter Level (‘000 Pula), 2009**

Chapter	Description	Imports	%	Total	
				Exports	%
01	Live animals.	48,294	0.1	387	0.0
02	Meat and edible meat offal.	78,865	0.2	808,418	3.3
03	Fish and crustaceans, mollusc and other aquatic invertebrates	22,361	0.1	172	0.0
04	Dairy produce; bird's eggs; natural honey; edible products of animal origin, NES	384,495	1.1	4,443	0.0
05	Products of animal origin, not elsewhere specified or included	8,693	0.0	64	0.0
06	Live trees & other plants, bulbs, roots, and the like; cut flowers and ornamental foliage	8,573	0.0	3	0.0
07	Edible vegetables and certain root and tubers	254,546	0.8	5,804	0.0
08	Edible fruits and nuts; peel of citrus fruit or melon	123,602	0.4	342	0.0
09	Coffee, tea, mate and spices	151,099	0.5	2,409	0.0
10	Cereals	539,016	1.6	19,799	0.1
11	Products of the milling industry; malt; starches; insulin; wheat gluten	209,001	0.6	42,036	0.2
12	Oil seeds and oleaginous fruits; misc. grains, seeds & fruit; industrial/ medicinal	41,647	0.1	6,898	0.0
13	Lac; gums, resins and other vegetable saps and extracts	1,597	0.0	11,985	0.0
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	976	0.0	1	0.0
15	Animal/ vegetable fats, oils, waxes & their cleavage products.	218,752	0.7	5,428	0.0
16	Preparations of fish/ crustaceans, mollusc/ other aquatic invertebrates	73,161	0.2	11,106	0.0
17	Sugar and sugar confectionery	437,093	1.3	105,376	0.4
18	Cocoa and cocoa preparations	49,636	0.1	566	0.0
19	Preparations of cereals, flour, starch or milk; pastry cooks' products	231,708	0.7	45,303	0.2
20	Preparation of vegetables, fruit, nuts or other parts of plants	353,319	1.1	5,845	0.0
21	Miscellaneous edible preparations	305,645	0.9	7,021	0.0
22	Beverages, spirits and vinegar	333,074	1.0	86,731	0.4
23	Residues and waste from the food industries; prepared animal fodder.	187,547	0.6	21,353	0.1
24	Tobacco and manufactured tobacco substitutes	372,811	1.1	53,564	0.2
25	Salt, sulphur; earths and stone; plastering materials, lime and cement	605,525	1.8	127,092	0.5
26	Ores, slag and ash	438,415	1.3	627,815	2.6
27	Mineral fuels, oils, waxes & products of their distillation; bituminous substances	4,513,938	13.5	79,462	0.3
28	Inorganic chemicals; organic/ inorganic compounds of precious, rare earth metals etc	88,444	0.3	203,706	0.8
29	Organic chemicals	68,597	0.2	430	0.0
30	Pharmaceutical products	797,210	2.4	83,527	0.3
31	Fertilisers	104,489	0.3	46	0.0
32	Tanning/ dyeing extracts; their derivatives; etc	198,699	0.6	3,939	0.0
33	Essential oils and resinoid; perfumery, cosmetic or toilet preparations	400,906	1.2	8,969	0.0
34	Soap, organic surface active agents, washing and lubricating prep...etc	440,486	1.3	6,803	0.0
35	Albuminoidal substances; modified starches; glues; enzymes	40,221	0.1	660	0.0
36	Explosives; pyrotechnic prod.; matches; pyrophoric alloys; certain combustible prep	94,569	0.3	18,180	0.1
37	Photographic and cinematographic goods	30,131	0.1	117	0.0
38	Miscellaneous chemical products	284,208	0.8	4,960	0.0
39	Plastics and articles thereof	729,182	2.2	104,720	0.4
40	Rubber and articles thereof	475,333	1.4	3,597	0.0

**Table 4: Total Exports and Imports at Chapter Level ('000 Pula), 2009 continued**

<b>Chapter</b>	<b>Description</b>	<b>Imports</b>	<b>%</b>	<b>Total Exports</b>	<b>%</b>
41	Raw hides and skins (other than furskins) and leather	4,899	0.0	34,025	0.1
42	Articles of leather; saddlery & harness; articles of animal gut (other than silk-worm gut)	52,971	0.2	1,187	0.0
43	Furskins and artificial fur; manufactures thereof	330	0.0	54	0.0
44	Wood and articles of wood; wood charcoal	505,682	1.5	7,502	0.0
45	Cork and articles of cork	604	0.0	177	0.0
46	Manufactures of straw, of esparto or of other plaiting materials	1,794	0.0	46	0.0
47	Pulp of wood /of other fibrous cellulosic material; waste & scrap of paper etc	128	0.0	5,753	0.0
48	Paper or paperboard; articles of paper pulp, of paper or paperboard	590,618	1.8	94,819	0.4
49	Printed books, newspapers, pictures and other products	233,197	0.7	5,125	0.0
50	Silk	760	0.0	9	0.0
51	Wool, fine and coarse animal hair, horsehair yarn and woven fabric	6,135	0.0	260	0.0
52	Cotton	31,279	0.1	685	0.0
53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	7,248	0.0	6	0.0
54	Man-made filaments	16,746	0.0	1,934	0.0
55	Man-made staple fibres	51,770	0.2	4,783	0.0
56	Wadding felts, non wovens;articles thereof	26,694	0.1	1,405	0.0
57	Carpets and other textile floor covering	28,129	0.1	12,409	0.1
58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	12,710	0.0	4,234	0.0
59	Impregnated, coated, covered/laminated textile fabrics; textile articles for industrial use	27,759	0.1	3,788	0.0
60	Knitted or crocheted fabrics	18,008	0.1	2,665	0.0
61	Articles of apparel and clothing accessories, knitted or crocheted	328,344	1.0	481,875	2.0
62	Articles of apparel and clothing accessories, not knitted or crocheted	451,103	1.3	800,729	3.3
63	Other made up textile articles; sets; worn clothing and worn textile articles; rags	140,137	0.4	102,824	0.4
64	Footwear, gaiters and the like; parts of such articles	319,302	1.0	17,542	0.1
65	Headgear and parts thereof	19,338	0.1	5,096	0.0
66	Umbrellas, walking-sticks, seat sticks, whips, riding crops & parts thereof	6,793	0.0	249	0.0
67	Prepared feathers, articles made of feathers/down or human hair; artificial flowers;	11,681	0.0	2,116	0.0
68	Articles of stone, plaster, cement, asbestos, mica or similar materials	124,901	0.4	8,430	0.0
69	Ceramic products	181,305	0.5	1,640	0.0
70	Glass and glassware	122,119	0.4	4,567	0.0
71	Natural/ cultured pearls, precious/semi-precious stones, precious metals...	2,627,585	7.8	15,768,232	64.8
72	Iron and steel	531,321	1.6	82,021	0.3
73	Articles of iron or steel	1,295,935	3.9	74,453	0.3
74	Copper and articles thereof	72,036	0.2	23,425	0.1
75	Nickel and articles thereof	1,493	0.0	2,991,796	12.3
76	Aluminium and articles thereof	112,784	0.3	6,843	0.0
78	Lead and articles thereof	11,682	0.0	4,337	0.0
79	Zinc and articles thereof	43,294	0.1	68	0.0
80	Tin and articles thereof	6,542	0.0	32	0.0
81	Other base metals; cements; articles thereof	1,196	0.0	114	0.0
82	Tools, implements, cutlery, spoons and forks, of base metal; parts	134,483	0.4	8,050	0.0
83	Miscellaneous articles of base metal	180,428	0.5	2,701	0.0
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	3,334,086	9.9	254,711	1.0
85	Electrical machinery, equip.; sound recorders, reproducers, TV image, parts & accessories	2,459,959	7.3	310,691	1.3
86	Railway/tramway locomotives & track fixtures; rolling-stock; parts & accessories.	22,807	0.1	11,561	0.0
87	Vehicles others than railway/ tramway rolling-stock; parts & accessories thereof	3,279,317	9.8	491,109	2.0
88	Aircraft, spacecraft and parts thereof	909,626	2.7	52,954	0.2
89	Ships, boats and floating structures	6,725	0.0	11,003	0.0
90	Opt, photo, cinema, measuring, med; surgical instruments & apparatus.; parts & access thereof	515,454	1.5	18,520	0.1
91	Clocks and watches and parts thereof	6,252	0.0	1,369	0.0
92	Musical instruments; parts and accessories of such articles	5,424	0.0	118	0.0
93	Arms and ammunition; parts and accessories thereof	24,417	0.1	163	0.0
94	Furniture; stuffed furnishing; lamps & lighting fittings, NES	627,368	1.9	25,085	0.1
95	Toys, games and sports requisites; parts and accessories thereof	49,112	0.1	2,344	0.0
96	Miscellaneous manufactured articles	76,441	0.2	938	0.0
97	Works of art, collectors' pieces and antiques	2,924	0.0	1,127	0.0
98	Original equipment components	10	0.0	17	0.0
99	Personal effects, etc.	148,659	0.4	48,778	0.2
<b>Total</b>		<b>33,555,708</b>	<b>100.0</b>	<b>24,317,563</b>	<b>100.0</b>

## CHAPTER 5: MOST TRADED COMMODITIES

### 5.0 Introduction

This section presents the most traded commodities during 2009, for both imports and total exports. As imports into Botswana are of a wide variety, the top 100 imported commodities during 2009 are presented here, while with regard to exports only the top 50 are given since the top 50 exported commodities constitute over 90 percent of total exports. The top 100 imported commodities together with associated percentage distributions are presented in Table 5.1 while Table 5.2 presents the top 50 exported commodities.

### 5.1 The Most Traded Imports

Although Botswana is a large exporter of Diamonds, the agreement between De Beers and the company responsible for sorting diamonds, Diamond Trading Company (DTC), is that DTC London is the only office that sells to clients. As a result diamonds from all over the world are sent to London where they are pooled together and then redistributed to diamond polishing companies. As a result, Botswana exports diamonds and then imports for polishing. The diamonds polished in Botswana are as a result not necessarily Botswana diamonds only as these come from a pool of diamonds from all diamonds exporters over the whole world.

The top most imported commodity during 2009 was “*Non-industrial diamonds unworked or simply sawn, cleaved or bruted*”, with a contribution of 7.6 percent (P2, 545.6 million) of total imports, followed by “*Unleaded Petrol*” with 5.1 percent (P1, 702.3 million).

Other commodities that contributed significantly to total imports during 2009 as presented in Table 5.1, included “*Distillate Fuel*” with 4.8 percent (P1, 607.2 million) and “*Other Vehicles of cylinder capacity exceeding 1,500cm<sup>3</sup> but not exceeding 3,000cm<sup>3</sup>*” (cars) with a value of P759.8 million, representing 2.3 percent of total imports.

“*Electrical Energy*” and “*Portland Cement*” each made a contribution of 1.6 percent to total imports with P535.4 million and P522.0 million respectively. “*Medicaments of mixed or unmixed products, for retail sale*” contributed 1.5 percent to total imports, with P504.3 million. “*Other Motor Vehicles for the Transport of Goods with G.V.M not exceeding 5t NES*” and “*Nickel Ores and Concentrates*” contributed 1.3 percent each to total imports with P452.5 million and P435.1 million respectively. “*Aeroplanes and other aircraft, NES, of an unladen weight 2000-15000 Kg*” contributed 1.1 percent (P359.6 million) to total imports during the year. Other individual commodities in the top 100 imports can be observed in Table 5.1.

### 5.2 The Most Traded Exports

As earnings from exports are heavily dependent on minerals especially rough diamonds, only eight commodities contributed more than 1.0 percent to total exports during 2009. The commodities concerned were “*Rough Diamonds*” with 56.3 percent (P13, 683.3 million), “*Nickel Mattes*” with 12.3 percent (P2, 991.8 million), “*Non Industrial Diamonds, Not Mounted*”, with 6.3 percent (P1, 530.4 million). “*Unwrought gold*” and “*Copper Ores & Concentrates*” each contributed 2.2 percent to total exports with P532.0 million and P529.6 million respectively, “*Fresh or chilled boneless bovine meat*” contributed 1.8 percent (P449.6 million), and “*Frozen boneless bovine meat*” made a contribution of 1.4 percent (P342.0

million). “Women or girls trousers, breeches of other textiles NES” contributed 1.3 percent (P322.5 million). Other commodities can be viewed on Table 5.2.

**Table 5.1: Top 100 Imported Commodities, 2009 (Pula)**

Rank	Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	2,545,643,892	7.6
2	27101102	Petrol	1,702,265,168	5.1
3	27101130	Distillate fuel	1,607,200,878	4.8
4	87032390	Other vehicles of a cylinder capacity exceeding 1500cm <sup>3</sup> but not exceeding 3000cm <sup>3</sup> NES	759,777,306	2.3
5	27160000	Electrical energy	535,363,134	1.6
6	25232900	Portland cement (excl. white)	522,045,852	1.6
7	30049000	Other medicaments of mixed or unmixed products, for retail sale, NES	504,300,650	1.5
8	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t NES	452,505,461	1.3
9	26040000	Nickel ores and concentrates	435,067,692	1.3
10	88023000	Aeroplanes and other aircraft, NES, of an unladen weight 2000-15000kg	359,558,996	1.1
11	88022000	Aeroplanes and other aircraft, NES, of an unladen weight =<2000kg	336,658,150	1.0
12	87089990	Other parts and accessories of motor vehicles	297,550,922	0.9
13	24022000	Cigarettes containing tobacco	267,550,674	0.8
14	10019000	Spelt, common wheat and meslin	209,367,605	0.6
15	17019900	Cane or beet sugar, in solid form, NES	191,565,476	0.6
16	90189000	Instruments and apparatus, NES, for medical, surgical... sciences	188,974,785	0.6
17	30039000	Other medicaments with ≥2 constituents, not for retail sale, NES	186,211,172	0.6
18	84733000	Parts and accessories of the machines	168,047,058	0.5
19	85251090	Other transmission apparatus NES	156,577,288	0.5
20	87042290	Other vehicles for goods with GVM exceeding 5t but not exceeding 20t NES	154,419,685	0.5
21	84749000	Parts of machinery	153,114,710	0.5
22	73089090	Other structures of steel/iron not elsewhere specified	149,769,966	0.4
23	27111900	Petroleum gases and other gaseous hydrocarbons, liquefied, NES	148,971,163	0.4
24	34012000	Soap in other forms, NES	147,966,787	0.4
25	73102100	Cans closed by soldering or crimping of capacity <50l of iron/steel	146,028,184	0.4
26	40111000	New pneumatic tyres, of rubber of a kind used on motor cars	144,247,369	0.4
27	27101152	Other prepared lubricating oils	133,548,920	0.4
28	84295900	Self-propelled bulldozers, excavators..., NES	132,460,424	0.4
29	33049900	Beauty, make-up, skin-care (incl. suntan), NES	130,847,195	0.4
30	87032490	Other vehicles of a cylinder capacity exceeding 3000cm <sup>3</sup>	124,968,636	0.4
31	85442090	Other co-axial cable & other co-axial electric conductors NES	119,689,650	0.4
32	85171200	Telephones for cellular networks or for other wireless networks	117,956,440	0.4
33	87012020	Of a vehicle mass exceeding 1600KG	116,198,965	0.3
34	10063000	Semi-milled or wholly milled rice	114,227,191	0.3
35	44071000	Coniferous wood sawn or chipped lengthwise, sliced or peeled, >6mm thick	111,412,560	0.3
36	88021200	Helicopters of an unladen weight >2000kg	109,974,216	0.3
37	23099090	Other preparations of a kind used in animal feeding NES	107,714,730	0.3
38	38220000	Diagnostic or lab. reagents on a backing; prepared diagnostic or lab. reagents	107,276,801	0.3
39	85256000	Transmission apparatus incorporating reception apparatus	104,985,903	0.3
40	49019900	Printed books, brochures, leaflets and similar printed matter, NES	104,821,372	0.3
41	20099010	Fruit juices of mixtures of juices	101,517,517	0.3
42	48191000	Cartons, boxes and cases, of corrugated paper or paperboard	96,796,805	0.3
43	17049000	Sugar confectionery (incl. white chocolate), not containing cocoa, NES	95,075,104	0.3
44	99990100	New personal imports	94,878,741	0.3
45	87032290	Other vehicles of cylinder capacity exceeding 1000cm <sup>3</sup> but not exceeding 1500cm <sup>3</sup> NES	94,624,423	0.3
46	84314990	Other parts of boring or sinking machinery	90,973,589	0.3
47	85021300	Generating sets with compression-ignition engines, >375 KVA	89,254,326	0.3
48	87019090	Other tractors	87,037,809	0.3
49	87041090	Other dumpers designed for off-highway use not elsewhere specified	86,896,290	0.3
50	84716000	ADP input or output units whether or not containing storage units in same housing	82,516,845	0.2

**Table 5.1: Top 100 Imported Commodities, 2009 (Pula); Continued**

Rank	Code	Description	Value	%
51	85178000	Electrical apparatus for line telephony or line telegraphy, NES	80,454,247	0.2
52	22030090	Other beer made from malt	80,306,530	0.2
53	84292000	Graders and levellers	79,832,068	0.2
54	87042390	Other motor vehicles of G.V.M. exceeding 20t	78,728,853	0.2
55	94060000	Prefabricated buildings	78,397,627	0.2
56	73030000	Tubes, pipes and hollow profiles, of cast iron	76,852,104	0.2
57	10070000	Grain sorghum	76,700,439	0.2
58	39041000	Polyvinyl chloride, not mixed with other substances, in primary forms	76,067,400	0.2
59	21039090	Other sauces & preparations thereof, NES	74,252,530	0.2
60	44031000	Wood in the rough..., treated with paint, stains, creosote, etc	72,410,205	0.2
61	88033000	Parts of aeroplanes or helicopters, NES	72,248,825	0.2
62	84294000	Self-propelled tamping machines and road-rollers	71,452,002	0.2
63	85179090	Other parts for electrical apparatus for line telephone/line telegraphy, NES	71,140,686	0.2
64	94036000	Wooden furniture, NES	70,552,964	0.2
65	39269090	Other articles of plastics and articles of other materials NES	70,441,196	0.2
66	84435900	Printing machinery, NES	69,789,765	0.2
67	48184000	Sanitary towels and tampons, napkins and napkin liners for babies, etc	67,587,066	0.2
68	34022000	Washing and cleaning preparations, put up for retail sale	67,360,864	0.2
69	87021090	Other motor vehicles for the transport of ten or more persons, including driver	65,767,476	0.2
70	64029900	Footwear, NES, not covering the ankle, of rubber or plastics	65,037,018	0.2
71	94035000	Wooden furniture of a kind used in the bedroom (excl. seats)	64,482,124	0.2
72	85043400	Transformers, NES, power handling capacity >500KVA	63,954,626	0.2
73	17011100	Raw cane sugar, in solid form	63,369,258	0.2
74	20098010	Fruit juices of any other single fruit, NES	62,902,151	0.2
75	87042170	Goods vehicles, with diesel or semi-diesel engines, GVW ≤5tonnes	62,487,467	0.2
76	71023900	Non-industrial diamonds, not mounted or set, NES	61,959,325	0.2
77	73083090	Other doors, windows, frames & thresholds for doors, NES	60,990,084	0.2
78	84138100	Pumps for liquids, NES	60,420,713	0.2
79	94041000	Mattress supports	59,763,979	0.2
80	44182000	Doors and their frames and thresholds, of wood	59,332,040	0.2
81	73269090	Other articles of iron or steel wire, NES	59,226,164	0.2
82	85176200	Machines for reception & transmission or regeneration voice image, data including switch	59,203,093	0.2
83	48181000	Toilet paper	59,119,428	0.2
84	15121900	Other sunflower seed or safflower oil & fractions thereof	58,357,150	0.2
85	07019000	Other potatoes, fresh or chilled	58,068,272	0.2
86	85444900	Electric conductors, NES, for a voltage ≤80 V, not fitted with connectors	57,543,695	0.2
87	33072000	Personal deodorants and antiperspirants	56,397,297	0.2
88	84291900	Self-propelled bulldozers and angle dozers, (excl. track laying)	56,013,627	0.2
89	84295190	Other front-end shovel loaders, NES	55,321,922	0.2
90	09109900	Other spices, NES	54,170,719	0.2
91	85369090	Other elec. apparatus for switching or protecting elec. circuits, NES	53,780,486	0.2
92	84151090	Other window/wall type self-contained air conditioning machines NES	53,775,583	0.2
93	94054090	Other electric lamps and lighting fittings NES	53,480,998	0.2
94	11010000	Wheat or meslin flour	53,443,725	0.2
95	84713000	Portable digital ADP machines, weight ≤ 10 KG, with at least CPU, keyboard & display	52,650,002	0.2
96	87059000	Special purpose motor vehicles, NES (e.g. breakdown lorries, etc)	52,645,287	0.2
97	99990000	Used personal effects	52,252,264	0.2
98	10059000	Maize (excl. seed)	51,928,123	0.2
99	72022900	Ferro-silicon, containing by weight ≤55% silicon	51,896,594	0.2
100	38249090	Other chemical products and mixtures NES or included	51,495,494	0.2
<b>Top 100 Imports</b>			<b>18,212,216,030</b>	<b>54.3</b>
<b>Other Goods</b>			<b>15,343,492,149</b>	<b>45.7</b>
<b>Total Imports</b>			<b>33,555,708,179</b>	<b>100.0</b>

**Table 5.2: Top 50 Exported Commodities, 2009 (Pula)**

<b>Rank</b>	<b>Code</b>	<b>Description</b>	<b>Value</b>	<b>%</b>
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	13,683,276,746	56.3
2	75011000	Nickel mattes	2,991,795,859	12.3
3	71023900	Non-industrial diamonds, not mounted or set, NES	1,530,429,905	6.3
4	71081200	Unwrought gold (incl. gold plated with platinum), non-monetary	531,987,755	2.2
5	26030000	Copper ores and concentrates	529,606,514	2.2
6	02013000	Fresh or chilled boneless bovine meat	449,570,845	1.8
7	02023000	Frozen boneless bovine meat	341,954,403	1.4
8	62046900	Women's or girls' trousers, breeches, etc, of other textiles, NES	322,455,391	1.3
9	28362000	Disodium carbonate	199,967,258	0.8
10	62034900	Men's or boys' trousers, breeches of other textiles, NES	174,666,711	0.7
11	61102020	Jerseys, Pullovers, Slipovers, Cardigans, Twinsets, Bed jackets and Jumpers	166,338,533	0.7
12	61099000	T-shirts, singlets, etc, of other textiles, NES, knitted or crocheted	144,454,745	0.6
13	85443000	Ignition wiring sets and other wiring sets for vehicles, aircraft...	112,059,479	0.5
14	25010000	Salt and pure sodium chloride, whether or not cont.g anti-caking agents...; sea water	111,596,654	0.5
15	87012020	Of a vehicle mass exceeding 1600KG	109,809,165	0.5
16	17041000	Chewing gum	98,888,520	0.4
17	87041090	Other dumpers designed for off-highway use, NES	85,135,159	0.4
18	87163900	Trailers and semi-trailers for the transport of goods, NES	72,265,545	0.3
19	26040000	Nickel ores and concentrates	70,486,522	0.3
20	62069000	Women's or girls' blouses, shirts, etc, of other textiles, NES	69,849,152	0.3
21	48194000	Sacks and bags, including cones of paper, paperboard, NES	65,096,930	0.3
22	30023000	Vaccines for veterinary medicine	55,120,467	0.2
23	24022000	Cigarettes containing tobacco	50,253,169	0.2
24	99990000	Used personal effects	47,901,095	0.2
25	22029090	Other non-alcoholic beverages NES	47,555,853	0.2
26	39172190	Other tubes, pipes and hoses, rigid of polymers of ethylene	46,955,355	0.2
27	62043900	Women's or girls' jackets and blazers of other textiles, NES	46,157,864	0.2
28	63014000	Blankets (excl. electric blankets), etc, of synthetic fibres	40,324,070	0.2
29	85071000	Lead-acid accumulators for starting piston engines	39,328,254	0.2
30	62059000	Men's or boys' shirts of other textiles, NES	38,391,963	0.2
31	72012000	Non-alloy pig iron containing, >0.5% phosphorus, in pigs, blocks	37,870,651	0.2
32	87032390	Other vehicles of a cylinder capacity exceeding 1500cm <sup>3</sup> but not exceeding 3000cm <sup>3</sup> NES	34,885,358	0.1
33	62045900	Skirts and divided skirts of other textiles, NES	34,745,131	0.1
34	63026090	Toilet linen	32,840,163	0.1
35	85369090	Other elec. apparatus for switching or protecting elec. circuits NES.	32,419,946	0.1
36	27011200	Bituminous coal, not agglomerated	31,947,990	0.1
37	61069000	Women's or girls' blouses, etc, of other textiles NES, knitted or crocheted	31,902,966	0.1
38	19053100	Sweet biscuits	29,297,085	0.1
39	62046200	Women's or girls' trousers, breeches, etc, of cotton	27,223,698	0.1
40	84071000	Aircraft spark-ignition piston engines	27,203,423	0.1
41	26203000	Ash and residues containing mainly copper	26,226,676	0.1
42	62033900	Men's or boys' jackets and blazers of other textiles, NES	24,861,493	0.1
43	61102090	Other similar articles of cotton NES	24,299,838	0.1
44	22030090	Other beer made from malt	23,036,253	0.1
45	11031300	Groats and meal of maize (corn)	22,659,672	0.1
46	87082900	Parts and accessories of bodies (incl. cabs), NES	21,815,883	0.1
47	61034900	Men's or boys' trousers, etc, of other textiles, knitted or crocheted	21,715,728	0.1
48	27101102	Petrol	21,618,099	0.1
49	72042900	Waste and scrap of alloy steel (excl. stainless)	21,560,991	0.1
50	88033000	Parts of aero planes or helicopters, NES	21,513,351	0.1
<b>Top 50 Exported Commodities</b>			<b>22,823,324,276</b>	<b>93.9</b>
<b>Other Goods</b>			<b>1,494,238,792</b>	<b>6.1</b>
<b>Total Exports</b>			<b>24,317,563,068</b>	<b>100.0</b>

## CHAPTER 6: TRADE BY OTHER COMMODITY CLASSIFICATIONS

### 6.0 Introduction

This chapter gives trade by other commodity classifications. The other commodity classifications discussed here are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC). Trade by International Standard Industrial Classification (ISIC) is also given in this chapter.

### 6.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification is another statistical classification of commodities entering external trade and is designed to provide the commodity aggregates required for purposes of economic analysis, to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections.

This report uses SITC Revision 4, which is based on Harmonized Commodity Description & Coding System of 2007 (HS 2007), and figures presented here are for the Sections and Divisions only. Table 6.1A gives imports while Table 6.1B presents exports.

#### 6.1.1 Imports by Standard International Trade Classification (SITC), 2009

Table 6.1A shows that from a total of P33, 555.7 million worth of imports during 2009, *Machinery & Transport Equipment* (Section 7) contributed 29.9 percent (P10, 032.3 million). Divisions that contributed mostly in this Section were *Road Vehicles, including air-cushion vehicles* (Division 78), with 9.5 percent (P3, 180.5 million) of total imports during the year, followed by *Electrical Machinery, Apparatus & Appliances* (Division 77) with 4.2 percent (P1, 405.4 million) and *Machinery Specialized for Particular Industries* (Division 72) with 4.1 percent at P1, 383.2 million.

Other Divisions that contributed significantly in this Section were *General Industrial Machinery & Equipment* (Division 74) with 3.0 percent (P1, 012.3 million) followed by *Telecommunications & Sound Recording/Reproducing Apparatus* (Division 76) and *Other Transport Equipment* (Division 79) with 2.8 percent each at values of P940.7 million and P935.5 million respectively. *Office Machines and Automatic Data Processing Machines* (Division 75) and *Power-Generating Machinery & Equipment* (Division 71) contributed 1.8 percent (P611.1 million) and 1.2 percent (P419.2 million) respectively.

Section 6, which comprises *Manufactured Goods Classified Chiefly by Material*, contributed 22.5 percent (P7, 564.4 million) to total imports during 2009. Divisions that contributed mostly to this Section were Division 66, *Non-metallic Mineral Manufactures* with 10.7 percent (P3, 576.2 million) of total imports; Division 69, *Manufactures of Metals* with 4.1 percent (P1, 381.8 million); Division 67, *Iron & Steel* with 2.4 percent (P810.8 million); Division 64, *Paper, Paperboard & Articles thereof* with 1.7 percent (P571.3 million); Division 62, *Rubber Manufactures* with 1.4 percent (P454.8 million); and Division 65, *Textile yarn, Fabrics, made-up articles & related products* with 1.0 percent (P345.3 million).

The other section that contributed significantly to total imports during 2009 was Section 3 which comprises *Mineral Fuels, Lubricants & Related Materials*. This section contributed *13.3 percent* (P4, 460.3 million) to total imports. The Divisions that contributed mostly in this Section were *Petroleum, Petroleum Products & Related Materials* with *11.0 percent* (P3, 676.5 million) and *Electric Current* with *1.6 percent* (P535.4 million).

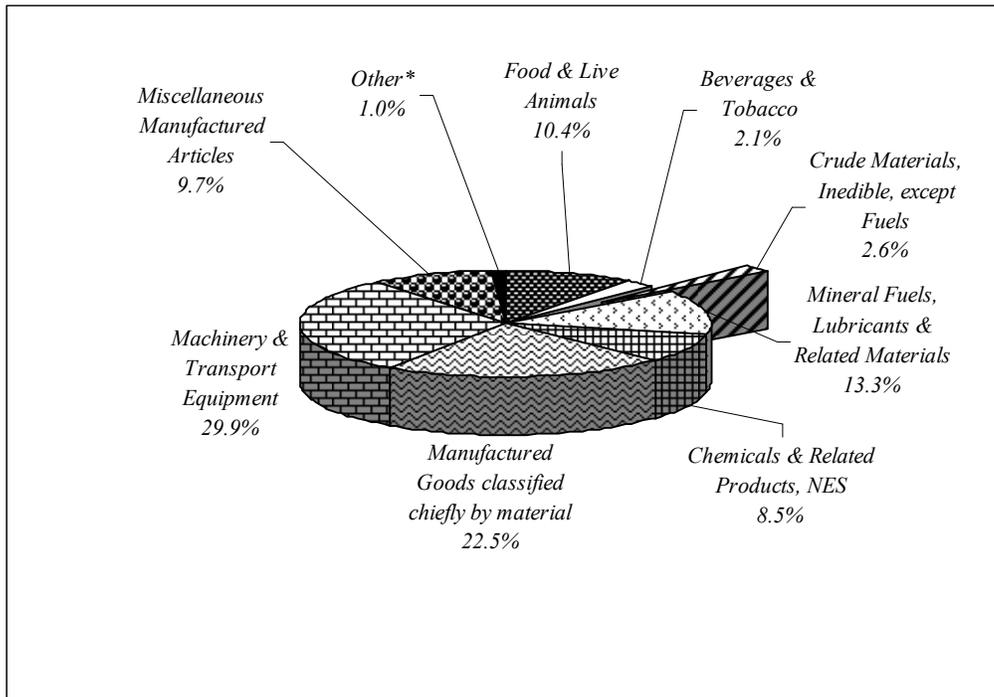
**Table 6.1A: Imports by Standard International Trade Classification (SITC), 2009 (Pula)**

<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>0</b>	<b>Food &amp; Live Animals</b>		
00	Live animals other than animals of division 03	48,293,675	0.1
01	Meat and meat preparations	107,904,631	0.3
02	Dairy products and birds eggs	403,095,505	1.2
03	Fish (not marine mammals), crustaceans, molluscs, aquatic invertebrates & preparations thereof	65,414,380	0.2
04	Cereals and cereal preparations	932,509,128	2.8
05	Vegetables and fruit	730,426,558	2.2
06	Sugars, sugar preparations and honey	440,894,206	1.3
07	Coffee, tea, cocoa, spices, and manufactures thereof	207,441,547	0.6
08	Feeding stuff for animals (not including unmilled cereals)	196,103,324	0.6
09	Miscellaneous edible products and preparations	350,641,503	1.0
	<b>Total Section 0</b>	<b>3,482,724,457</b>	<b>10.4</b>
<b>1</b>	<b>Beverages &amp; Tobacco</b>		
11	Beverages	327,396,762	1.0
12	Tobacco and tobacco manufactures	372,811,126	1.1
	<b>Total Section 1</b>	<b>700,207,888</b>	<b>2.1</b>
<b>2</b>	<b>Crude Materials, Inedible, except Fuels</b>		
21	Hides, skins and fur skins, raw	2,789,713	0.0
22	Oil-seeds and oleaginous fruits	23,088,381	0.1
23	Crude rubber (including synthetic and reclaimed)	3,053,281	0.0
24	Cork and wood	252,265,044	0.8
25	Pulp and waste paper	127,959	0.0
26	Textile fibres( other than wool tops); wastes (not manufactured into yarn or fabric)	12,188,889	0.0
27	Crude fertilizers & minerals (excluding coal, petroleum and precious stones)	94,907,730	0.3
28	Metalliferous ores and metal scrap	443,079,593	1.3
29	Crude animal and vegetable materials NES.	27,474,393	0.1
	<b>Total Section 2</b>	<b>858,974,983</b>	<b>2.6</b>
<b>3</b>	<b>Mineral Fuels, Lubricants &amp; Related Materials</b>		
32	Coal, coke and briquettes	25,133,468	0.1
33	Petroleum, petroleum products and related materials	3,676,531,241	11.0
34	Gas, natural and manufactured	223,258,138	0.7
35	Electric current	535,363,134	1.6
	<b>Total Section 3</b>	<b>4,460,285,981</b>	<b>13.3</b>
<b>4</b>	<b>Animal &amp; Vegetable Oils, Fats &amp; Waxes</b>		
41	Animal oils and fats	1,617,513	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	186,320,673	0.6
43	Animal/ vegetable fats & oils, processed; waxes; inedible mixtures/ preparations; NES	6,623,391	0.0
	<b>Total Section 4</b>	<b>194,561,577</b>	<b>0.6</b>

**Table 6.1A: Imports by Standard International Trade Classification (SITC),  
2009 (Pula); continued**

<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>5</b>	<b>Chemicals &amp; Related Products, NES</b>		
51	Organic chemicals	64,788,296	0.2
52	Inorganic chemicals	88,417,824	0.3
53	Dyeing, tanning and colouring materials	212,301,558	0.6
54	Medicinal and pharmaceutical products	809,518,070	2.4
55	Essential oils, resinoids & perfume materials; toilet, polishing & cleansing preparations	798,671,190	2.4
56	Fertilizers (other than those of group 272)	102,035,243	0.3
57	Plastics in primary forms	219,923,232	0.7
58	Plastics in non-primary forms	166,999,472	0.5
59	Chemical materials and products, NES.	398,989,897	1.2
	<b>Total Section 5</b>	<b>2,861,644,782</b>	<b>8.5</b>
<b>6</b>	<b>Manufactured Goods classified chiefly by material</b>		
61	Leather, leather manufactures, NES., and dressed fur skins	4,867,174	0.0
62	Rubber manufactures, NES.	454,788,728	1.4
63	Cork and wood manufactures (excluding furniture)	254,021,897	0.8
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	571,337,586	1.7
65	Textile yarn, fabrics, made-up articles, NES., and related products	345,330,520	1.0
66	Non-metallic mineral manufactures, NES.	3,576,219,836	10.7
67	Iron and steel	810,834,283	2.4
68	Non-ferrous metals	165,185,933	0.5
69	Manufactures of metals, NES.	1,381,834,414	4.1
	<b>Total Section 6</b>	<b>7,564,420,371</b>	<b>22.5</b>
<b>7</b>	<b>Machinery &amp; Transport Equipment</b>		
71	Power-generating machinery and equipment	419,225,704	1.2
72	Machinery specialized for particular industries	1,383,207,632	4.1
73	Metalworking machinery	144,398,902	0.4
74	General industrial machinery & equipment; machine parts, NES.	1,012,300,068	3.0
75	Office machines and automatic data-processing machines	611,091,105	1.8
76	Telecommunications and sound-recording and reproducing apparatus and equipment	940,739,791	2.8
77	Electrical machinery, apparatus & appliances, NES & electrical parts thereof	1,405,357,870	4.2
78	Road vehicles (including air-cushion vehicles)	3,180,539,609	9.5
79	Other transport equipment	935,455,941	2.8
	<b>Total Section 7</b>	<b>10,032,316,622</b>	<b>29.9</b>
<b>8</b>	<b>Miscellaneous Manufactured Articles</b>		
81	Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures and fittings, NES.	215,692,482	0.6
82	Furniture & parts thereof; bedding, mattresses & supports, cushions etc	426,684,775	1.3
83	Travel goods, handbags and similar containers	41,193,272	0.1
84	Articles of apparel and clothing accessories	828,921,137	2.5
85	Footwear	319,301,596	1.0
87	Professional, scientific and controlling instruments and apparatus, NES	409,452,279	1.2
88	Photographic apparatus, equipment & supplies; optical goods, NES; watches & clocks	83,998,427	0.3
89	Miscellaneous manufactured articles, NES.	925,006,436	2.8
	<b>Total Section 8</b>	<b>3,250,250,404</b>	<b>9.7</b>
<b>9</b>	<b>Commodities &amp; transactions not classified elsewhere in the SITC</b>		
93	Special transactions and commodities not classified according to kind	150,306,917	0.4
97	Gold, non-monetary (excluding gold ores and concentrates)	14,197	0.0
	<b>Total Section 9</b>	<b>150,321,114</b>	<b>0.4</b>
	<b>Total Imports</b>	<b>33,555,708,179</b>	<b>100.0</b>

**Chart 6.1A: Imports by Standard International Trade Classification (SITC), 2009**



Note: NES= Not Elsewhere Specified;  
 Other\*: All other commodities not specified as in Table 6.1A

## 6.1.2 Exports by Standard International Trade Classification (SITC), 2009

The Section that contributed the most to total exports during 2009 was Section 6, which consists of “*Manufactured Goods classified chiefly by material*”. This Section accounted for 64.3 percent (P15, 635.2 million) of total exports (P24, 317.6 million) during the year. The Division that contributed the most in this Section was Division 66 which comprises “*Non-metallic mineral manufactures not elsewhere specified*”. This Division contributed 62.7 percent (P15, 244.0 million) of total exports during the year. This is the Division that contains Diamonds.

Section 2, consisting of “*Crude Materials inedible, except Fuels*”, contributed 15.9 percent (P3, 863.2 million) to total exports during 2009. The Division that contributed the most in this Section was Division 28, which comprises “*Metalliferous Ores and Scrap Metal*”, with 15.1 percent (P3, 682.6 million) of total exports during the year. This is the Division that contains Copper/Nickel.

“*Miscellaneous Manufactured Articles*” (Section 8) contributed 5.7 percent (P1, 393.2 million) to total exports during 2009, with Division 84, “*Articles of Apparel & Clothing Accessories*” contributing 5.3 percent (P1, 288.3 million) of the overall total.

“*Machinery & Transport Equipment*” (Section 7) contributed 4.7 percent (P1, 133.5 million) to total exports during 2009 with Division 78, “*Road Vehicles*” contributing 2.0 percent (P485.0 million) and Division 77, “*Electrical Machinery, Apparatus, Appliances & Parts thereof*”, with 1.0 percent (P241.6 million). “*Food & Live Animals*” (Section 0) contributed 4.4 percent (P1, 080.9 million) to total exports during the year, with most contribution coming from “*Meat & Meat Preparations*” (Division 01), having contributed 3.4 percent (P817.7 million).

**Table 6.1B: Exports by Standard International Trade Classification (SITC), 2009 (Pula)**

Section	Division	Value	%
<b>0</b>	<b>Food &amp; Live Animals</b>		
00	Live animals other than animals of division 03	386,697	0.0
01	Meat and meat preparations	817,702,733	3.4
02	Dairy products and birds eggs	4,351,318	0.0
03	Fish, crustaceans, molluscs, aquatic invertebrates & preparations thereof	1,989,053	0.0
04	Cereals and cereal preparations	86,842,367	0.4
05	Vegetables and fruit	22,894,079	0.1
06	Sugars, sugar preparations and honey	105,407,701	0.4
07	Coffee, tea, cocoa, spices, and manufactures thereof	3,045,481	0.0
08	Feeding stuff for animals (not including unmilled cereals)	21,352,917	0.1
09	Miscellaneous edible products and preparations	16,949,240	0.1
	<b>Total Section 0</b>	<b>1,080,921,586</b>	<b>4.4</b>
<b>1</b>	<b>Beverages &amp; Tobacco</b>		
11	Beverages	86,327,709	0.4
12	Tobacco and tobacco manufactures	53,563,734	0.2
	<b>Total Section 1</b>	<b>139,891,443</b>	<b>0.6</b>

**Table 6.1B: Exports by Standard International Trade Classification (SITC),  
2009 (Pula); continued**

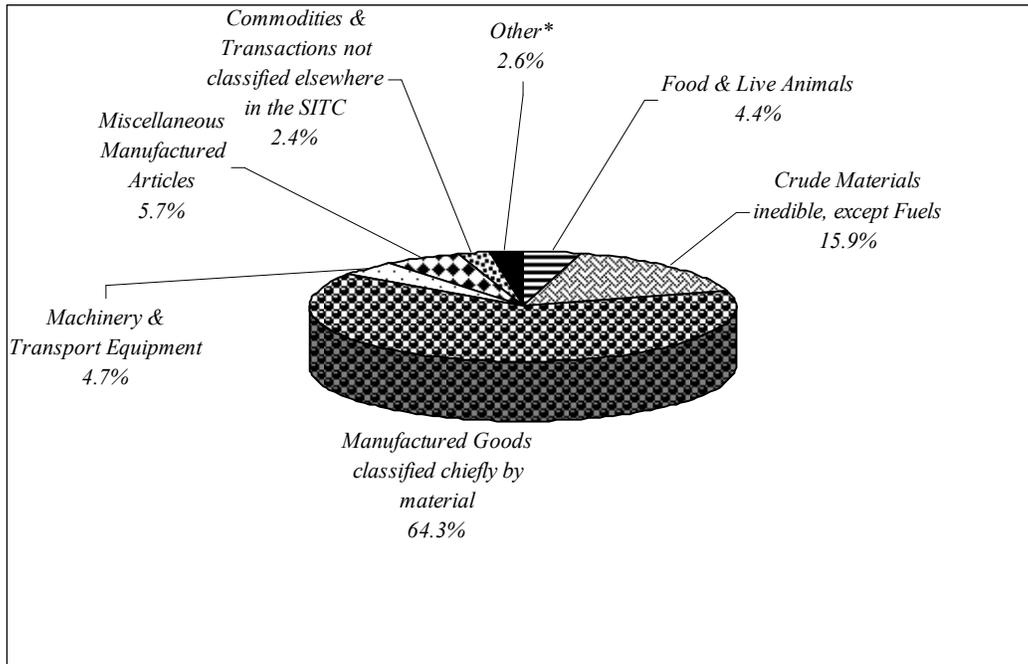
<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>2</b>	<b>Crude Materials inedible, except Fuels</b>		
21	Hides, skins and fur skins, raw	20,911,661	0.1
22	Oil-seeds and oleaginous fruits	6,892,130	0.0
23	Crude rubber (including synthetic and reclaimed)	25,014	0.0
24	Cork and wood	647,615	0.0
25	Pulp and waste paper	5,753,329	0.0
26	Textile fibres (other than wool tops & other combed wool),wastes (not manufac. into yarn or fabric)	699,571	0.0
27	Crude fertilizers, crude minerals (excluding coal, petroleum and precious stones)	133,570,328	0.5
28	Metalliferous ores and metal scrap	3,682,639,891	15.1
29	Crude animal and vegetable materials, NES	12,056,499	0.0
	<b>Total Section 2</b>	<b>3,863,196,038</b>	<b>15.9</b>
<b>3</b>	<b>Mineral Fuels, Lubricants &amp; Related Materials</b>		
32	Coal, coke and briquettes	32,637,997	0.1
33	Petroleum, petroleum products and related materials	44,068,484	0.2
34	Gas, natural and manufactured	1,593,095	0.0
35	Electric current	63,108	0.0
	<b>Total Section 3</b>	<b>78,362,684</b>	<b>0.3</b>
<b>4</b>	<b>Animal &amp; Vegetable Oil Fats &amp; Waxes</b>		
41	Animal oils and fats	2,369,295	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	2,226,631	0.0
43	Animal or veg fats & oils, processed; waxes; inedible mixtures/ preparations of animal/ vegetable fats/oils, NES	212,861	0.0
	<b>Total Section 4</b>	<b>4,808,787</b>	<b>0.0</b>
<b>5</b>	<b>Chemicals &amp; Related Products; NES</b>		
51	Organic chemicals	525,860	0.0
52	Inorganic chemicals	203,705,673	0.8
53	Dyeing, tanning and colouring materials	4,320,479	0.0
54	Medicinal and pharmaceutical products	83,785,201	0.3
55	Essential oils and resinoids and perfume materials; toilet, polishing and cleansing preparations	15,200,176	0.1
56	Fertilizers	19,167	0.0
57	Plastics in primary forms	25,909,468	0.1
58	Plastics in non-primary forms	50,562,986	0.2
59	Chemical materials and products, NES.	23,626,923	0.1
	<b>Total Section 5</b>	<b>407,655,933</b>	<b>1.7</b>
<b>6</b>	<b>Manufactured Goods classified chiefly by material</b>		
61	Leather, leather manufactures, NES, and dressed fur skins	13,360,215	0.1
62	Rubber manufactures, NES.	3,524,432	0.0
63	Cork and wood manufactures (excluding furniture)	7,031,318	0.0
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	94,741,496	0.4
65	Textile yarn, fabrics, made-up articles, NES, and related products	120,535,089	0.5
66	Non-metallic mineral manufactures, NES.	15,243,975,638	62.7
67	Iron and steel	57,070,501	0.2
68	Non-ferrous metals	16,670,818	0.1
69	Manufactures of metals, NES.	78,293,449	0.3
	<b>Total Section 6</b>	<b>15,635,202,956</b>	<b>64.3</b>

**Table 6.1B: Exports by Standard International Trade Classification (SITC),  
2009 (Pula); continued**

<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>7</b>	<b>Machinery &amp; Transport Equipment</b>		
71	Power-generating machinery and equipment	70,018,708	0.3
72	Machinery specialized for particular industries	107,214,175	0.4
73	Metalworking machinery	12,018,007	0.0
74	General industrial machinery and equipment, and machine parts, NES.	56,657,024	0.2
75	Office machines and automatic data-processing machines	19,612,092	0.1
76	Telecommunications and sound-recording and reproducing apparatus and equipment	66,078,365	0.3
77	Electrical machinery, apparatus, appliances, & parts thereof	241,649,394	1.0
78	Road vehicles (including air-cushion vehicles)	485,047,510	2.0
79	Other transport equipment	75,217,265	0.3
	<b>Total Section 7</b>	<b>1,133,512,540</b>	<b>4.7</b>
<b>8</b>	<b>Miscellaneous Manufactured Articles</b>		
81	Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures & fittings, NES.	3,321,636	0.0
82	Furniture & parts thereof; bedding, mattresses & supports, cushions & similar stuffed furnishings	22,419,728	0.1
83	Travel goods, handbags and similar containers	497,158	0.0
84	Articles of apparel and clothing accessories	1,288,274,983	5.3
85	Footwear	17,541,523	0.1
87	Professional, scientific and controlling instruments and apparatus, NES.	13,588,965	0.1
88	Photographic apparatus, equipment, supplies and optical goods, NES; watches & clocks	3,475,155	0.0
89	Miscellaneous manufactured articles, NES.	44,106,742	0.2
	<b>Total Section 8</b>	<b>1,393,225,890</b>	<b>5.7</b>
<b>9</b>	<b>Commodities &amp; Transactions not classified elsewhere in the SITC</b>		
93	Special transactions and commodities not classified according to kind	48,797,456	0.2
97	Gold, non-monetary (excluding gold ores and concentrates)	531,987,755	2.2
	<b>Total Section 9</b>	<b>580,785,211</b>	<b>2.4</b>
	<b>Total Exports</b>	<b>24,317,563,068</b>	<b>100.0</b>

*Note: NES= Not Elsewhere Specified*

**Chart 6.1B: Exports by Standard International Trade Classification (SITC), 2009**



Note: Other\*; All other commodities not specified as in Table 6.1B

## 6.2 Broad Economic Categories (BEC)

The Broad Economic Categories classification was designed to serve as a means for converting trade data compiled in terms of SITC into end use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

Broad Economic Categories has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis.

The discussion here is based only on the seven (7) sections of the Broad Economic Categories.

### 6.2.1 Imports by Broad Economic Classification (BEC), 2009

During 2009, imports by Broad Economic Categories, consisted mainly of “*Industrial Supplies not elsewhere specified*” (Section 2). This Section contributed 29.9 percent (P10, 041.1 million) of total imports (P33, 555.7 million) during the year (Table 6.2). Most contribution in this Section came from Division 22 “*Industrial supplies, processed*”, with 20.0 percent (P6, 719.5 million) of total imports during the year.

“Capital Goods (Excluding Transport Equipment) Parts & Accessories”, Section 4, constituted 17.3 percent (P5, 818.5 million) of total imports during 2009, with 11.9 percent (P4, 007.5 million) attributable to Division 41; “Capital Goods (Excluding Transport Equipment)”.

Section 5, “Transport Equipment, Parts & Accessories” constituted 14.0 percent (P4, 683.2 million) of total imports during 2009 with Division 52, “Other Transport Equipment” contributing 7.0 percent (P2, 352.5 million). Section 3, “Fuel & Lubricants”, constituted 13.2 percent (P4, 444.5 million) of total imports during the year. This contribution was coming mainly from Division 32 “Fuel & Lubricants, Processed” with a contribution of 13.1 percent (P4, 412.4 million) of total imports during the year.

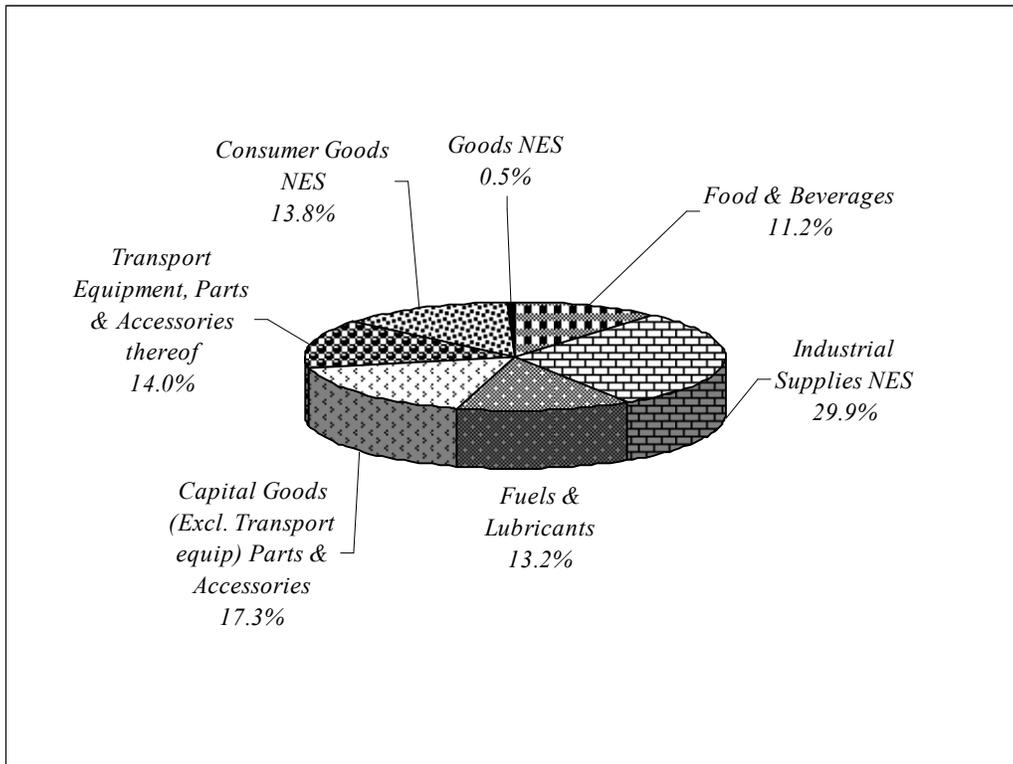
Contributions made by other Sections and Divisions of the Broad Economic Categories can be observed in Table 6.2 and Chart 6.3 A.

**Table 6.2: Trade by Broad Economic Category (BEC), 2009 (Pula)**

Section	Division	Imports	%	Total Exports	%
<b>Section 1:</b>	<b>Food &amp; Beverages</b>				
11	Food and beverages in primary form	1,122,915,856	3.3	33,952,782	0.1
12	Food and beverages, processed	2,652,078,002	7.9	1,130,674,736	4.6
	<b>Total Section 1</b>	<b>3,774,993,858</b>	<b>11.2</b>	<b>1,164,627,518</b>	<b>4.8</b>
<b>Section 2:</b>	<b>Industrial Supplies not elsewhere specified</b>				
21	Industrial supplies, NES, primary form	3,321,568,098	9.9	14,546,854,164	59.8
22	Industrial supplies, processed	6,719,491,500	20.0	5,761,197,773	23.7
	<b>Total Section 2</b>	<b>10,041,059,598</b>	<b>29.9</b>	<b>20,308,051,937</b>	<b>83.5</b>
<b>Section 3:</b>	<b>Fuels &amp; Lubricants</b>				
31	Fuel and lubricants, primary form	32,116,143	0.1	32,680,436	0.1
32	Fuel and lubricants, processed	4,412,357,112	13.1	41,942,516	0.2
	<b>Total Section 3</b>	<b>4,444,473,255</b>	<b>13.2</b>	<b>74,622,952</b>	<b>0.3</b>
<b>Section 4:</b>	<b>Capital Goods (Excl. Transport equip) Parts &amp; Accessories</b>				
41	Capital goods (except transport equipment)	4,007,516,594	11.9	226,381,205	0.9
42	Parts and accessories of capital goods	1,810,954,867	5.4	123,930,224	0.5
	<b>Total Section 4</b>	<b>5,818,471,461</b>	<b>17.3</b>	<b>350,311,429</b>	<b>1.4</b>
<b>Section 5:</b>	<b>Transport Equipment, Parts &amp; Accessories thereof</b>				
51	Passenger motor cars	1,093,941,392	3.3	53,956,741	0.2
52	Other transport equipment	2,352,471,622	7.0	427,788,419	1.8
53	Parts & accessories of transport equipment	1,236,750,861	3.7	284,362,105	1.2
	<b>Total Section 5</b>	<b>4,683,163,875</b>	<b>14.0</b>	<b>766,107,265</b>	<b>3.2</b>
<b>Section 6:</b>	<b>Consumer Goods not elsewhere specified</b>				
61	Durable consumer goods NES	682,687,677	2.0	64,387,316	0.3
62	Semi-durable durable consumer goods NES	1,652,478,519	4.9	1,274,554,738	5.2
63	Non-durable consumer goods NES	2,294,025,297	6.8	265,793,710	1.1
	<b>Total Section 6</b>	<b>4,629,191,493</b>	<b>13.8</b>	<b>1,604,735,764</b>	<b>6.6</b>
<b>Section 7:</b>	<b>Goods not elsewhere specified</b>				
7	Goods not elsewhere specified	164,354,639	0.5	49,106,203	0.2
	<b>Total</b>	<b>33,555,708,179</b>	<b>100.0</b>	<b>24,317,563,068</b>	<b>100.0</b>

Note: NES= Not Elsewhere Specified

**Chart 6.2A: Imports by Broad Economic Categories, 2009**



Note: NES= Not Elsewhere Specified

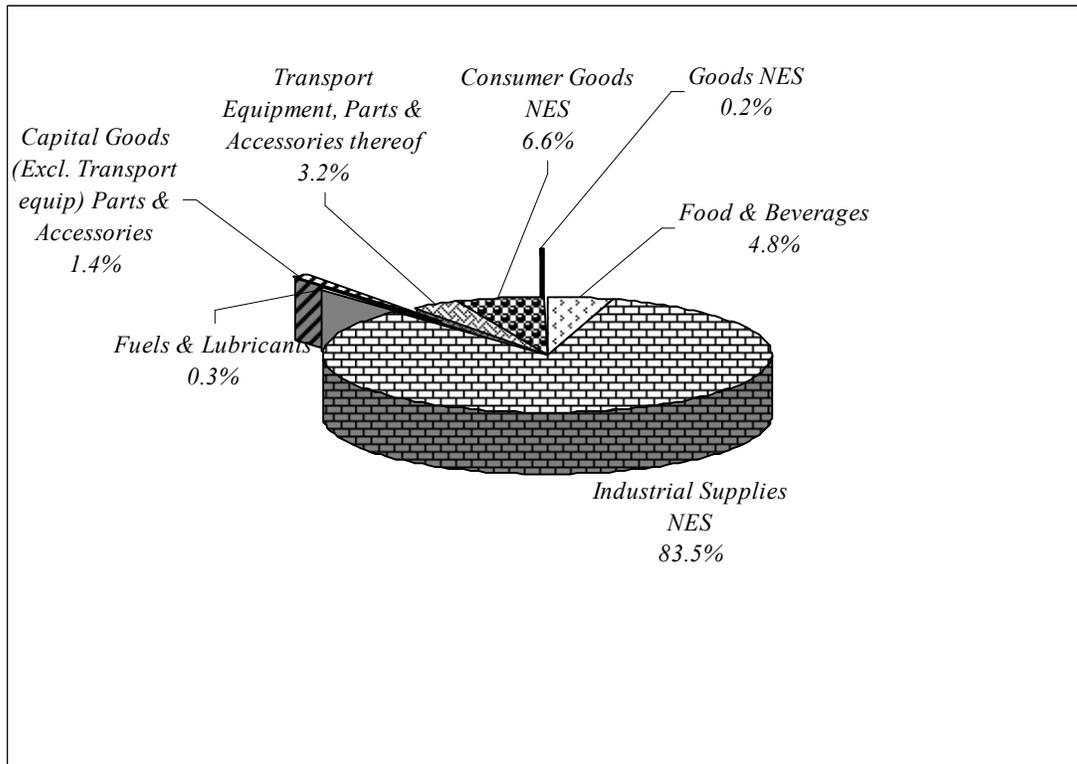
### 6.2.2 Exports by Broad Economic Classification (BEC), 2009

It is also of interest to look at the commodities that are exported by Broad Economic Categories. This data is also presented in Table 6.2 together with the imports data. This table shows that during 2009, almost 84 percent of total exports were “*Industrial Supplies not elsewhere specified*”; Section 2. The Section contributed 83.5 percent (P20, 308.1 million) to total exports (P24, 317.6 million) during 2009, with 59.8 percent (P14, 546.9 million) attributable to Division 21, “*Industrial Supplies in primary form*”, and 23.7 percent (P5, 761.2 million) contributed by Division 22, “*Industrial Supplies, Processed*”.

Section 6; “*Consumer Goods not elsewhere specified*” contributed 6.6 percent (P1, 604.7 million) to total exports during the year, with 5.2 percent (P1, 274.6 million) attributable to Division 62, “*Semi-durable Consumer Goods*”. Section 1, *Food & Beverages* made a contribution of 4.8 percent (P1, 164.6 million) during the year, with 4.6 percent (P1, 130.7 million) attributable to Division 12, “*Food and Beverages processed*”.

Contributions made by other Sections and Divisions of the Broad Economic Categories to total exports during 2009 can be observed in Table 6.2 and Chart 6.2 B.

**Chart 6.2B: Exports by Broad Economic Categories, 2009**



Note: NES= Not Elsewhere Specified

### 6.3 Trade by International Standard Industrial Classification (ISIC)

Trade by International Standard Industrial Classifications presents trade by the various industrial activities. ISIC is a classification of economic entities according to their activities. It is a basic tool for studying economic phenomena, fostering international comparability of data, providing guidance for the development of national classifications and for promoting the development of sound national statistical systems. This report presents data in ISIC Revision 3, based on HS 2007.

#### 6.3.1 Imports by International Standard Industrial Classification (ISIC), 2009

Data on trade by International Standard Classification (ISIC) for 2009 is presented in Table 6.3 for both imports and exports. During 2009, imports were destined mainly to the *Manufacturing* industry, 86.8 percent (P29, 110.1 million) of P33, 555.7 million. *Mining & Quarrying* imported 9.3 percent (P3, 126.3 million) while *Agriculture, Hunting & Forestry* received 3.2 percent (P1, 057.7 million) of total imports during the year.

### 6.3.2 Exports by International Standard Industrial Classification (ISIC), 2009

Exports were from two industries mainly, *Mining & Quarrying* and the *Manufacturing* industries. Between them, the two industries exported *99.1 percent* (P24, 094.6 million) of total exports (P24, 317.6 million). *Mining and Quarrying* exported *59.4 percent* (P14, 451.6 million) while the *Manufacturing* industry exported *39.7 percent* (P9, 642.9 million) of total exports during the year.

**Table 6.3: Trade by International Standard Industrial Classification (ISIC), 2009 ('000 Pula)**

<b>Economic Activity</b>	<b>Imports</b>	<b>%</b>	<b>Total Exports</b>	<b>%</b>
Agriculture, hunting and forestry	1,057,748	3.2	54,091	0.2
Fishing	2,725	0.0	181	0.0
Mining and quarrying	3,126,327	9.3	14,451,640	59.4
Manufacturing	29,110,052	86.8	9,642,911	39.7
Electricity, gas and water supply	1,007	0.0	61	0.0
Construction	-	-	-	-
Wholesale and retail trade; repair of motor vehicles, motorcycles and personal and household goods	-	-	-	-
Hotels and restaurants	-	-	-	-
Transport, storage and communications	-	-	-	-
Financial intermediation	-	-	-	-
Real estate, renting and business activities	6,626	0.0	93	0.0
Public administration and defence; compulsory social security	-	-	-	-
Education	-	-	-	-
Health and social work	-	-	-	-
Other community, social and personal service activities	7,140	0.0	1,161	0.0
Activities of private households as employers and undifferentiated production activities of private households	148,659	0.4	48,778	0.2
Extraterritorial organizations and bodies	-	-	-	-
Other commodities not classified in ISIC	95,425	0.3	118,648	0.5
<b>Total</b>	<b>33,555,708</b>	<b>100.0</b>	<b>24,317,563</b>	<b>100.0</b>

## 7.0 SOURCES AND METHODS OF EXTERNAL TRADE STATISTICS

Botswana trade statistics are compiled by External Trade Statistics Unit of the Central Statistics Office (CSO). External trade statistics here refers to trade in goods only (International Merchandise Trade Statistics). Trade Statistics in services are compiled by the Central Bank (Bank of Botswana). The primary source of external trade data is Customs & Excise Division which is part of Botswana Unified Revenue Service. Customs & Excise is responsible for data capture for both computerized and manual borders and the monthly raw data files are transferred to CSO for data processing, in electronic form.

Up to 2006 External Trade Statistics Annual Report, Botswana was practicing the Relaxed Special Trade Type. The Relaxed Special Trade Type takes into account goods that have been cleared for local consumption in the case of imports, and those that are exported permanently. This means that only goods that have been imported into Botswana and have been cleared by customs to be consumed in Botswana are recorded for external trade statistics as imports. In the case of exports, only goods that have been cleared by customs as being exported for consumption by the outside world are recorded as exports. Also forming part of trade statistics are goods that are imported or exported for inward/outward customs processing.

As from 2007 External Trade Statistics Annual Report, the Botswana External Trade database has been revised to cater for General Trade Type as per the United Nations Statistics Division recommendations. The General Trade Type gives a complete coverage of external trade compared to the Special Trade Type.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country.

**Domestic exports:** Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world.

**Re-Exports:** Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of Botswana (for various reasons best known to individual exporters) for consumption in the outside world

**Imports:** Goods imported from the outside world, into Botswana for local consumption

**Trade Balance (Net Export):** This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it sells as exports.

## 8.0 ABBREVIATIONS USED

SADC	Southern African Development Community
SACU	Southern African Customs Union
EU	European Union
SITC	Standard International Trade Classification
BEC	Broad Economic Categories
ISIC	International Standard Industrial Classification
UK	United Kingdom
USA	United States of America
UAE	United Arab Emirates

## 9.0 APPENDICES

### Appendix 1 Principal Imports list

Chemicals & Rubber Products: *Chapters 28-40*  
Food, Beverages & Tobacco: *Chapters 01-24*  
Furniture: *Chapter 94*  
Machinery & Electric Equipment: *Chapters 84 & 85*  
Metals & Metal Products: *Chapters 72-83*  
Vehicle & Transport Equipment: *Chapters 86-89*  
Wood & Paper Products: *Chapters 44-49*  
Other Goods: This is the residual of Total Imports and Principal Imports

### Appendix 2 Principal Exports list

Copper & Nickel: *Commodities (26030000, 26040000, 75011000, 74011000)*  
Diamonds: *Commodities (71021000, 71022100, 71022900, 71023100, 71023900)*  
Gold: *Commodities (71081100, 71081200, 71081300)*  
Hides & Skins: *Chapter 41*  
Iron Steel & Related Products: *Chapters 72 & 73*  
Machinery & Electric Equipment: *Chapters 84 & 85*  
Meat & Meat Products: *Chapter 02*  
Salt & Soda Ash: *Commodities (25010000, 2836200)*  
Textiles: *Chapters 50-63*  
Vehicles & Parts: *Chapters 87*  
Plastic & Plastic Products: *Chapters 39*  
Other Goods: This is the residual of Total Exports and Principal Exports

### **Appendix 3 Standard International Trade Classification**

- 0 Food and Live animals
- 1 Beverages and tobacco
- 2 Crude materials inedible, except fuels
- 3 Mineral fuels, lubricants and related materials
- 4 Animal and vegetable oils fats and waxes
- 5 Chemicals and related products not elsewhere specified
- 6 Manufactured goods classified chiefly by material
- 7 Machinery and transport equipment
- 8 Miscellaneous manufactured articles
- 9 Commodities & transactions not classified elsewhere in the SITC

### **Appendix 4 Broad Economic Categories**

- 1 Food and beverages
- 2 Industrial supplies not elsewhere specified
- 3 Fuels and lubricants
- 4 Capital goods (excluding transport equipment), parts & accessories
- 5 Transport equipment, parts and accessories thereof
- 6 Consumer goods not elsewhere specified
- 7 Goods not elsewhere specified

### **Appendix 5 International Standard Industrial Classification**

- A Agriculture, hunting and forestry
- B Fishing
- C Mining and quarrying
- D Manufacturing
- E Electricity, gas and water supply
- F Construction
- G Wholesale & retail trade; repair of motor vehicles, motorcycles, personal & h/h goods
- H Hotels and restaurants
- I Transport, storage and communications
- J Financial intermediation
- K Real estate, renting and business activities
- L Public administration and defence; compulsory social security
- M Education
- N Health and social work
- O Other community, social and personal service activities
- P Activities of private h/h as employers & undifferentiated production activities of private h/h
- Q Extraterritorial organizations and bodies
- R Other Commodities not classified in ISIC

*Note: h/h= Households*

## **10.0 OTHER RELATED REPORTS**

1. External Trade Monthly Digest
2. External Trade Quarterly Digest

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## PREFACE

The 2009 External Trade Statistics Report presents Botswana External Trade Statistics during the year 2009. This report is similar to the 2007 and 2008 External Trade Statistics reports, as it is also based on the General Trade Type while the previous ones were based on the Relaxed Special Trade Type.

Due to broader coverage of the General Trade Type system as compared to the Special Trade Type, figures for the previous years which are carried in this report may be slightly higher than those published in the previous reports. The format of the report however remains the same as in the previous reports.

Commodity classification of Botswana External Trade Statistics is mainly based on Harmonized Commodity Description & Coding System (HS Codes). A few tables are however given on other commodity classifications like the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC). Trade is also given by the International Standard Industrial Classification (ISIC), which groups commodities in Harmonized System, according to the industries whose production is associated with these commodities.

We are very grateful to the Division of Customs & Excise of the Botswana Unified Revenue Service for making available the necessary raw data for compilation of external trade statistics. We hope that users will find this report useful and will keep on giving us feed back on how to improve products of External Trade Statistics Unit.



A. N. Majelantle  
**Government Statistician**

March 2011

## CHAPTER 1: TOTAL TRADE

### 1.0 Introduction

This section deals with the components of total trade, which are: total exports, imports and trade balance. Total exports in this report refer to the sum of domestic exports (exports of Botswana origin) and re-exports (exports that were originally imports and are now being exported for reasons best known to the exporter). Trade balance is the difference between total exports and imports for a given period of time.

The components of External Trade are displayed in Table 1.1 for the period covering 2005 to 2009 (annual). Table 1.2 gives monthly, quarterly and annual figures for 2008 and 2009.

### 1.1 Yearly Total Trade

Displayed in Table 1.1 is the yearly Total Trade, which comprises total exports, imports and trade balance for the years 2005 to 2009. The discussions for these trade flows follow in the sub-sections below and are focused mainly on 2009 trade. Comparisons to 2008 trade situations are also made.

Though data for 2009 backwards was final at the time of compiling this report, there is however a possibility of adjustment of the data in case there were late assessments of transactions related to these years' trade. Also in case some transactions are modified from customs side the modifications will automatically be incorporated into the respective months and years trade data. As a result, it is possible to see totals for these years, which appear in monthly digests, being slightly different from the ones in the annual reports.

#### 1.1.1 Imports

Significant increases are observed from 2005 to 2008 with 2009 having recorded P33, 555.7 million which is a slight decrease of 5.3 *percent* (P1, 888.3 million) below the 2008 value of P35, 444.0 million.

#### 1.1.2 Total Exports

Total exports were consistently increasing from 2005 to 2008 even though the increase was not much between 2007 and 2008. A huge decrease was observed between 2008 and 2009. Total exports value for 2009 stood at P24, 317.6 million, having decreased by 26.1 *percent* (P8, 573.9 million) from the 2008 value of P32, 891.5 million.

#### 1.1.3 Trade Balance

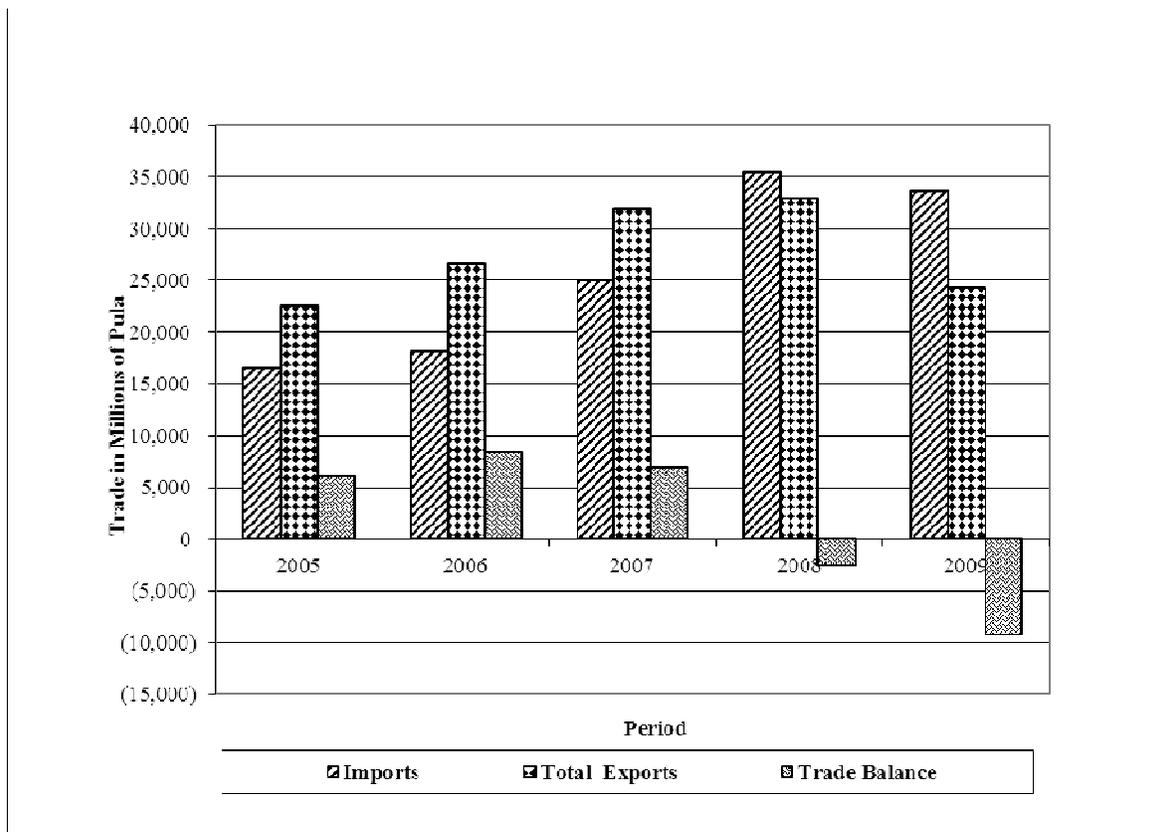
Botswana recorded trade surpluses of P6, 048.3 million in 2005, followed by P8, 480.2 million in 2006 while 2007 registered a trade surplus of P6, 887.0 million. Trade deficits of P2, 552.5 million and P9, 238.1 million were recorded during 2008 and 2009 respectively.

**Table 1.1: Total Trade, 2005 - 2009 (Millions of Pula)**

Flow Type	2005	2006	2007	2008	2009
Imports	16,461.5	18,068.5	24,904.5	35,444.0	33,555.7
Domestic Exports	22,492.9	26,531.1	31,178.3	32,308.0	23,330.2
Re-Exports	16.9	17.6	613.3	583.5	987.3
Total Exports	22,509.8	26,548.7	31,791.6	32,891.5	24,317.6
Trade Balance	6,048.3	8,480.2	6,887.0	(2,552.5)	(9,238.1)

Chart 1.1 derived from Table 1.1, gives the graphical presentation of components of total trade from 2005 to 2009. The graph shows that imports were higher than exports during the year 2009, which reflects a trade deficit of over P9, 000 million.

**Chart 1.1: Total Trade 2005 - 2009 (Millions of Pula)**



## 1.2 Monthly and Quarterly Total Trade

Though this report is supposed to concentrate on annual trade as quarterly and monthly reports are produced separately, some users may want to see all the three sets of data displayed in one report. This section therefore presents components of total trade by month, quarter and year for the period 2008 and 2009 only. These are shown in Table 1.2 and the graphical presentation of the extraction from this table is given in Chart 1.2.

### **1.2.1 Imports**

Table 1.2 shows that the quarterly imports data registered mostly increases for both 2008 and 2009 trade, with some slight decrease experienced from the third quarter of 2008 to the fourth quarter of the same year. Total imports during the first quarter of 2009 were valued at P7, 794.2 million, having decreased by *16.3 percent* (P1, 516.2 million) from the P9, 310.4 million recorded during 2008 fourth quarter.

Comparison of the second and the first quarters of 2009 shows an increase of *3.3 percent* (P261.1 million) from P7, 794.2 million recorded during the first quarter to P8, 055.3 million registered during the second quarter. Total imports during the third quarter of the same year (P8, 453.7 million) registered an increase of *4.9 percent* (P398.4 million) as compared to P8, 055.3 million recorded during the second quarter. The fourth quarter of 2009 shows an increase of *9.4 percent* (P798.8 million) in total imports, from the value of P8, 453.7 million recorded during the third quarter of the same year to P9, 252.5 million during fourth quarter.

The first quarter of 2009 total imports value (P7, 794.2 million) shows an increase of *3.2 percent* (P241.1 million) from the value of P7, 553.1 million recorded during 2008 first quarter. Comparison of import values for the second quarters of 2009 and 2008 shows a decrease of *9.2 percent* (P813.8 million) from the value of P8, 869.1 million registered during the second quarter of 2008 to the value of P8, 055.3 million recorded during the same quarter of the current year (2009).

The third quarter of 2009 total imports were valued at P8, 453.7.0 million, having decreased by *13.0 percent* (P1, 257.7 million) as compared to the value of P9, 711.4 million registered during the corresponding quarter of 2008. The fourth quarter of 2009 total imports, valued at P9, 252.5 million, registered a decrease of *0.6 percent* (P57.9 million) as compared to P9, 310.4 million recorded during the 2008 corresponding quarter.

The trend of monthly import data for 2009 and 2008 can be observed in Chart 1.2 and Table 1.2.

### **1.2.2 Total Exports**

Total exports as discussed here should be understood to mean the sum of domestic exports and re-exports. Discussions on this sub-section are based on Table 1.2.

The value of total exports is heavily dependent on exports of rough diamonds. As a result, total export values will show ups and downs depending on exportation of rough diamonds during specific periods.

Comparison of total exports value for the first quarter of 2009 with that of the fourth quarter of 2008 gives a decrease of *16.1 percent* (P726.4 million), from P4, 504.3 million during 2008 fourth quarter to P3, 777.9 million during 2009 first quarter.

The second quarter of 2009 recorded total exports valued at P6, 978.2 million, giving an increase of *84.7 percent* (P3, 200.3 million) as compared to the value of P3, 777.9 million recorded during the first quarter of the same year. However, the third quarter of 2009 recorded a decrease of *1.3 percent* (P88.8 million) from the value of P6, 978.2 million recorded during the second quarter to P6, 889.4 million during the third quarter of the same year.

During the fourth quarter of 2009, total exports were valued at P6, 672.1 million, having declined by *3.2 percent* (P217.3 million) as compared to P6, 889.4 million recorded during the third quarter of the same year.

Comparison of quarterly total exports during 2009 to the corresponding quarters in 2008 is also of interest. The first quarter of 2009 registered a decrease of *58.9 percent* (P5, 406.8 million) from P9, 184.7 million recorded during the first quarter of 2008 to P3, 777.9 million during the same quarter in 2009.

The second quarter of 2009 also registered a decrease of *17.2 percent* (P1, 454.4 million) in total exports, from P8, 432.6 million recorded during the second quarter of 2008 to P6, 978.2 million during the same quarter of 2009. Comparison of third quarters for 2009 and 2008 shows a decrease of *36.0 percent* (P3, 880.6 million) from the value of P10, 770.0 million to P6, 889.4 million recorded during 2008 and 2009 respectively.

The 2009 fourth quarter total exports were valued at P6, 672.1 million, having increased by *48.1 percent* (P2, 167.7 million) from the value of P4, 504.3 million recorded during the 2008 corresponding quarter.

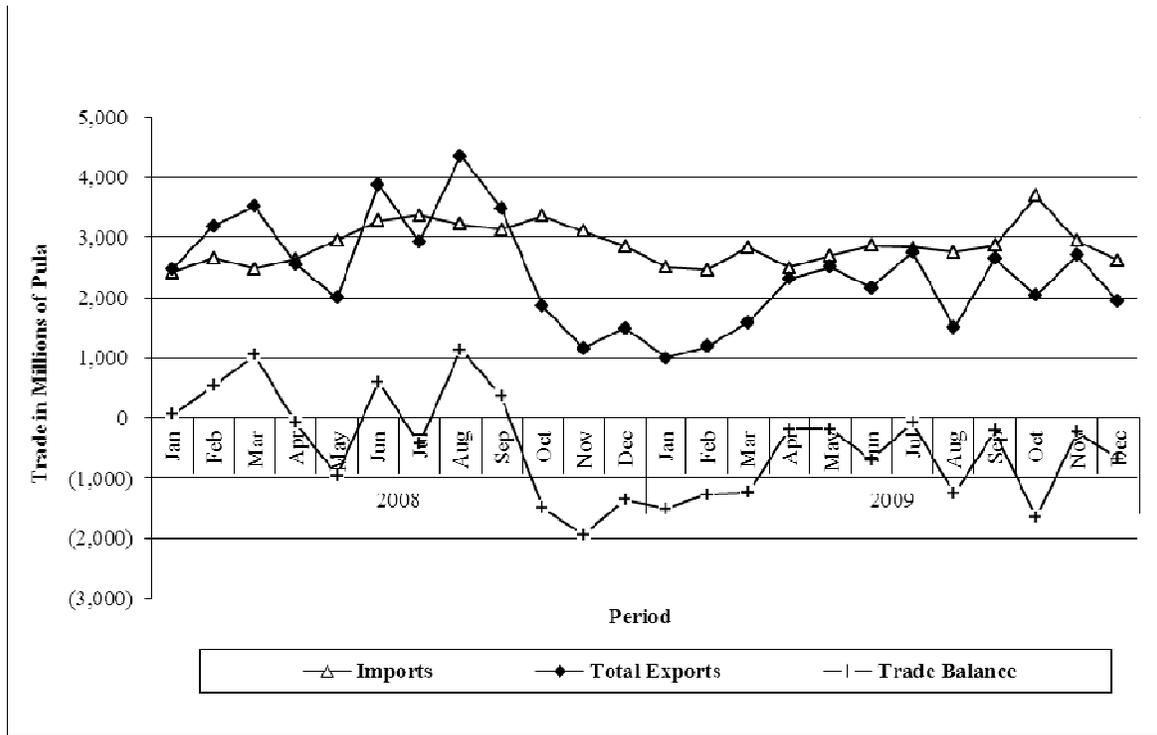
### **1.2.3 Trade Balance**

Trade surpluses were only recorded during January, February, March, June, August and September 2008 only. Trade deficits were recorded during April, May, July, October, November and December of 2008 as well as during the whole period of 2009. Movements on trade balance are better depicted by Chart 1.2 which is based on Table 1.2.

Chart 1.2 derived from Table 1.2, shows a general upward trend with regard to the imports line for the first three quarters of 2008. The imports trend line starts at around P2, 400 million in January 2008 and reaches a peak of just above P3, 000 million between July and November 2008. The import line then decelerates to P2, 500 million between January and April 2009. October 2009 reached the highest peak of just under four billion pula.

The total exports trend line however shows erratic ups and downs, depending on the value of diamonds exports during various months. Total exports value was very low during November 2008, resulting in a huge trade deficit.

**Chart 1.2: Total Trade, 2008 and 2009 (Millions of Pula)**



**Table 1.2: Monthly Total Trade, 2008 and 2009 ('000 Pula)**

<b>Flow Type/Period</b>	<b>Imports</b>	<b>Domestic Exports</b>	<b>Re-Exports</b>	<b>Total Exports</b>	<b>Trade Balance</b>
Jan	2,422,140	2,419,497	59,191	2,478,688	56,547
Feb	2,656,478	3,094,494	94,350	3,188,844	532,366
Mar	2,474,447	3,426,304	90,815	3,517,119	1,042,672
Q1	7,553,066	8,940,295	244,356	9,184,651	1,631,585
Apr	2,640,673	2,479,929	81,808	2,561,737	(78,936)
May	2,954,295	1,969,979	23,899	1,993,878	(960,417)
Jun	3,274,137	3,850,482	26,460	3,876,941	602,804
Q2	8,869,105	8,300,390	132,166	8,432,556	(436,549)
Jul	3,363,366	2,899,669	24,875	2,924,545	(438,822)
Aug	3,219,589	4,315,445	40,081	4,355,526	1,135,938
Sep	3,128,488	3,458,750	31,157	3,489,907	361,419
Q3	9,711,443	10,673,864	96,114	10,769,978	1,058,535
Oct	3,358,155	1,794,250	64,434	1,858,683	(1,499,472)
Nov	3,097,003	1,117,453	36,890	1,154,343	(1,942,661)
Dec	2,855,237	1,481,763	9,549	1,491,312	(1,363,925)
Q4	9,310,396	4,393,466	110,873	4,504,339	(4,806,058)
<b>Total 2008</b>	<b>35,444,010</b>	<b>32,308,014</b>	<b>583,509</b>	<b>32,891,523</b>	<b>(2,552,487)</b>
Jan	2,503,125	871,693	125,232	996,925	(1,506,200)
Feb	2,458,339	1,081,862	106,307	1,188,169	(1,270,170)
Mar	2,832,750	1,523,433	69,395	1,592,828	(1,239,921)
Q1	7,794,214	3,476,989	300,934	3,777,922	(4,016,291)
Apr	2,497,498	2,232,429	76,733	2,309,162	(188,336)
May	2,693,661	2,424,120	84,840	2,508,960	(184,701)
Jun	2,864,126	2,120,945	39,129	2,160,073	(704,053)
Q2	8,055,285	6,777,494	200,701	6,978,195	(1,077,089)
Jul	2,833,492	2,667,322	83,200	2,750,522	(82,970)
Aug	2,758,312	1,356,296	141,436	1,497,732	(1,260,580)
Sep	2,861,893	2,545,719	95,384	2,641,103	(220,790)
Q3	8,453,697	6,569,338	320,020	6,889,358	(1,564,339)
Oct	3,692,985	1,947,756	81,718	2,029,474	(1,663,510)
Nov	2,943,561	2,629,981	77,672	2,707,653	(235,908)
Dec	2,615,967	1,928,668	6,292	1,934,961	(681,007)
Q4	9,252,513	6,506,405	165,683	6,672,088	(2,580,425)
<b>Total 2009</b>	<b>33,555,708</b>	<b>23,330,225</b>	<b>987,338</b>	<b>24,317,563</b>	<b>(9,238,145)</b>

## CHAPTER 2: TRADE BY PRINCIPAL COMMODITIES

### 2.0 Introduction

Principal commodity groups refer to commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; “*Machinery & Electrical Equipment*” which combines machines and electrical appliances; “*Vehicles & Transport Equipment*” which combines vehicles and other equipment used for transport purposes.

In some cases it is difficult to come up with further groups of related chapters or commodities. This is in the case when commodity groupings’ contributions to the total remain minimal. In such cases, the commodities are grouped together under one category called “*Other*”.

### 2.1 Composition of Principal Imports

Principal imports commodity groups are driven mainly by five groups, being *Machinery & Electrical Equipment*; *Food, Beverages & Tobacco*; *Vehicles & Transport Equipment*; *Fuel and Chemicals & Rubber Products*. The discussion on principal imports is based on Table 2.1A which presents values on principal imports and Table 2.1B giving percentage distributions.

During 2009, *Machinery & Electrical Equipment* contributed 17.3 percent (P5, 794.0 million) to total imports (P33, 555.7 million), making the highest group contribution to total imports during that year. This was followed by *Fuel* with 13.5 percent (P4, 513.9 million). The third most contributing group was *Food, Beverages & Tobacco* with 13.2 percent (P4, 435.5 million), then *Vehicles & Transport Equipment* in fourth position with 12.6 percent (P4, 218.5 million) followed by *Chemicals & Rubber Products* on fifth position with 11.2 percent (P3, 752.5 million).

The quarterly data did not show much variation from the yearly data for 2009 with regard to percentage distributions. During the first quarter of 2009, *Machinery & Electrical Equipment* contributed the most to total imports with 17.5 percent (P1, 362.5 million) of P7, 794.2 million, followed by *Vehicles & Transport Equipment* with 15.6 percent (P1, 216.4 million). *Food, Beverages & Tobacco* was closely followed by *Fuel*, contributing 12.8 percent (P994.6 million) and 12.3 percent (P957.4 million) of P7, 794.2 million respectively.

Although Botswana is a large exporter of Diamonds, the agreement between De Beers and Diamond Trading Company (DTC) is that DTC London is the only office that sells to clients. As a result diamond polishing companies in Botswana have to import diamonds. Diamonds polished in Botswana are not necessarily Botswana diamonds only as they come from a pool of diamonds from all over the world. During 2009, imports of Diamonds constituted 7.8 percent (P2, 608.0 million) of total imports (P33, 555.7 million) during the year.

Percentage distributions for other Principal Import Commodity Groups can be viewed on Table 2.1B which is based on Table 2.1A. Chart 2.1 displays percentage distributions for Principal Imports for 2009 as a whole.

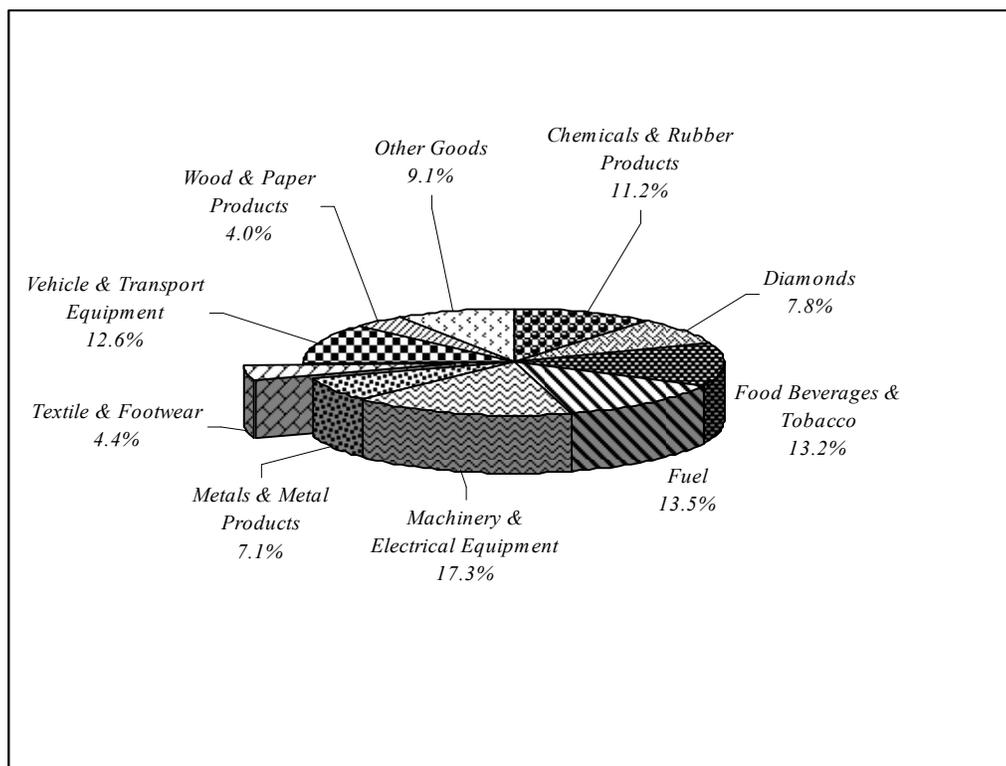
**Table 2.1A: Principal Import Commodity Groups, 2008 and 2009 ('000 Pula)**

Period	Chemicals & Rubber Products	Diamonds	Food, Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Products	Textiles & Footwear	Vehicles & Transport Equip.	Wood & Paper Products	Other Goods	Total Imports
Jan	224,815	136,965	299,680	524,771	430,373	158,023	73,286	284,664	82,572	206,990	2,422,140
Feb	279,586	111,526	317,453	376,273	557,425	293,786	104,347	304,820	94,244	217,018	2,656,478
Mar	278,069	160,144	283,827	414,803	403,407	226,433	102,947	302,371	91,616	210,830	2,474,447
Q1	782,470	408,636	900,960	1,315,847	1,391,205	678,242	280,580	891,856	268,433	634,839	7,553,066
Apr	274,072	116,621	273,580	496,517	510,564	235,801	115,439	307,432	87,838	222,809	2,640,673
May	288,132	429,043	295,059	484,060	459,309	224,855	117,510	369,077	78,502	208,748	2,954,295
Jun	283,986	413,523	358,938	625,511	597,667	285,749	91,277	287,269	106,511	223,706	3,274,137
Q2	846,189	959,187	927,576	1,606,089	1,567,540	746,405	324,226	963,778	272,850	655,264	8,869,105
Jul	372,469	392,994	404,165	612,662	524,125	253,586	107,095	360,893	98,661	236,718	3,363,366
Aug	331,783	379,381	410,620	569,833	543,204	250,567	121,946	265,455	104,446	242,352	3,219,589
Sep	310,132	458,421	357,083	515,517	493,329	216,495	124,047	307,493	111,312	234,660	3,128,488
Q3	1,014,384	1,230,796	1,171,867	1,698,012	1,560,658	720,648	353,087	933,841	314,419	713,730	9,711,443
Oct	368,281	346,718	438,355	489,342	605,550	249,982	156,273	323,297	124,686	255,672	3,358,155
Nov	409,633	73,411	407,112	473,785	547,628	230,375	152,276	373,133	130,096	299,554	3,097,003
Dec	318,167	123,304	431,529	423,127	596,668	173,719	112,148	337,280	95,153	244,142	2,855,237
Q4	1,096,081	543,434	1,276,996	1,386,255	1,749,846	654,075	420,696	1,033,710	349,935	799,368	9,310,396
Total 2008	3,739,124	3,142,052	4,277,399	6,006,203	6,269,249	2,799,371	1,378,590	3,823,185	1,205,637	2,803,201	35,444,010
Jan	288,072	237,121	346,577	340,761	463,884	168,481	87,166	320,467	101,287	149,309	2,503,125
Feb	311,700	193,683	296,601	285,959	420,001	193,879	113,845	321,238	98,089	223,346	2,458,339
Mar	305,472	167,677	351,379	330,638	478,634	175,541	118,446	574,717	101,608	228,638	2,832,750
Q1	905,244	598,480	994,557	957,358	1,362,519	537,901	319,457	1,216,421	300,984	601,293	7,794,214
Apr	263,631	270,122	318,857	341,519	453,071	174,419	119,284	250,710	83,700	222,185	2,497,498
May	334,807	79,737	353,114	325,280	592,116	199,051	135,002	275,456	104,645	294,452	2,693,661
Jun	327,178	253,106	338,599	370,864	482,774	205,265	105,950	394,457	108,970	276,964	2,864,126
Q2	925,615	602,965	1,010,570	1,037,663	1,527,962	578,735	360,236	920,622	297,315	793,601	8,055,285
Jul	305,483	265,098	375,122	399,575	520,684	204,741	118,837	285,639	112,605	245,709	2,833,492
Aug	313,985	310,568	353,067	394,081	408,556	221,636	120,741	258,230	127,114	250,334	2,758,312
Sep	309,718	252,594	365,411	461,725	438,333	220,447	133,674	306,302	116,331	257,357	2,861,893
Q3	929,186	828,260	1,093,599	1,255,382	1,367,573	646,824	373,253	850,171	356,049	753,400	8,453,697
Oct	339,833	394,676	438,409	497,699	599,873	230,104	148,519	598,362	121,903	323,608	3,692,985
Nov	372,040	68,956	423,060	410,397	503,237	233,139	146,622	306,496	142,706	336,909	2,943,561
Dec	280,557	114,614	475,317	355,439	432,880	164,491	118,036	326,404	113,066	235,163	2,615,967
Q4	992,430	578,246	1,336,786	1,263,534	1,535,990	627,734	413,178	1,231,261	377,674	895,680	9,252,513
Total 2009	3,752,474	2,607,950	4,435,511	4,513,938	5,794,045	2,391,194	1,466,123	4,218,475	1,332,023	3,043,975	33,555,708

**Table 2.1B: Principal Import Commodity Groups, 2008 and 2009  
(Percentage Distributions)**

Period	Chemicals & Rubber Products	Diamonds	Food, Beverages & Tobacco	Fuel	Machines & Electric Equip	Metals & Metal Products	Textiles & Footwear	Vehicles & Transport Equip.	Wood & Paper Products	Other Goods	Total Imports
Jan	9.3	5.7	12.4	21.7	17.8	6.5	3.0	11.8	3.4	8.5	100.0
Feb	10.5	4.2	12.0	14.2	21.0	11.1	3.9	11.5	3.5	8.2	100.0
Mar	11.2	6.5	11.5	16.8	16.3	9.2	4.2	12.2	3.7	8.5	100.0
Q1	10.4	5.4	11.9	17.4	18.4	9.0	3.7	11.8	3.6	8.4	100.0
Apr	10.4	4.4	10.4	18.8	19.3	8.9	4.4	11.6	3.3	8.4	100.0
May	9.8	14.5	10.0	16.4	15.5	7.6	4.0	12.5	2.7	7.1	100.0
Jun	8.7	12.6	11.0	19.1	18.3	8.7	2.8	8.8	3.3	6.8	100.0
Q2	9.5	10.8	10.5	18.1	17.7	8.4	3.7	10.9	3.1	7.4	100.0
Jul	11.1	11.7	12.0	18.2	15.6	7.5	3.2	10.7	2.9	7.0	100.0
Aug	10.3	11.8	12.8	17.7	16.9	7.8	3.8	8.2	3.2	7.5	100.0
Sep	9.9	14.7	11.4	16.5	15.8	6.9	4.0	9.8	3.6	7.5	100.0
Q3	10.4	12.7	12.1	17.5	16.1	7.4	3.6	9.6	3.2	7.3	100.0
Oct	11.0	10.3	13.1	14.6	18.0	7.4	4.7	9.6	3.7	7.6	100.0
Nov	13.2	2.4	13.1	15.3	17.7	7.4	4.9	12.0	4.2	9.7	100.0
Dec	11.1	4.3	15.1	14.8	20.9	6.1	3.9	11.8	3.3	8.6	100.0
Q4	11.8	5.8	13.7	14.9	18.8	7.0	4.5	11.1	3.8	8.6	100.0
Total 2008	10.5	8.9	12.1	16.9	17.7	7.9	3.9	10.8	3.4	7.9	100.0
Jan	11.5	9.5	13.8	13.6	18.5	6.7	3.5	12.8	4.0	6.0	100.0
Feb	12.7	7.9	12.1	11.6	17.1	7.9	4.6	13.1	4.0	9.1	100.0
Mar	10.8	5.9	12.4	11.7	16.9	6.2	4.2	20.3	3.6	8.1	100.0
Q1	11.6	7.7	12.8	12.3	17.5	6.9	4.1	15.6	3.9	7.7	100.0
Apr	10.6	10.8	12.8	13.7	18.1	7.0	4.8	10.0	3.4	8.9	100.0
May	12.4	3.0	13.1	12.1	22.0	7.4	5.0	10.2	3.9	10.9	100.0
Jun	11.4	8.8	11.8	12.9	16.9	7.2	3.7	13.8	3.8	9.7	100.0
Q2	11.5	7.5	12.5	12.9	19.0	7.2	4.5	11.4	3.7	9.9	100.0
Jul	10.8	9.4	13.2	14.1	18.4	7.2	4.2	10.1	4.0	8.7	100.0
Aug	11.4	11.3	12.8	14.3	14.8	8.0	4.4	9.4	4.6	9.1	100.0
Sep	10.8	8.8	12.8	16.1	15.3	7.7	4.7	10.7	4.1	9.0	100.0
Q3	11.0	9.8	12.9	14.9	16.2	7.7	4.4	10.1	4.2	8.9	100.0
Oct	9.2	10.7	11.9	13.5	16.2	6.2	4.0	16.2	3.3	8.8	100.0
Nov	12.6	2.3	14.4	13.9	17.1	7.9	5.0	10.4	4.8	11.4	100.0
Dec	10.7	4.4	18.2	13.6	16.5	6.3	4.5	12.5	4.3	9.0	100.0
Q4	10.7	6.2	14.4	13.7	16.6	6.8	4.5	13.3	4.1	9.7	100.0
Total 2009	11.2	7.8	13.2	13.5	17.3	7.1	4.4	12.6	4.0	9.1	100.0

**Chart 2.1: Principal Import Commodity Groups, 2009**



## 2.2 Composition of Principal Exports

Principal Exports consists mainly of four (4) major groups; these being *Diamonds*, *Copper & Nickel*, *Textiles* and *Meat & Meat Product*. Discussions on major export groups are based on Tables 2.2A and 2.2B.

In 2009, *Diamonds* contributed 62.6 percent (P15, 234.1 million) to total exports (P24, 317.6 million), followed by *Copper & Nickel* with 14.9 percent (P3, 621.2 million), *Textiles* with a contribution of 5.8 percent (P1, 417.6 million), then *Meat & Meat Products* with 3.3 percent (P808.4 million).

The quarterly data follows a similar trend to that of the annual data for 2009, with *Diamonds* contributing, 49.8 percent (P1, 881.4 million) of P3, 777.9 million during the first quarter, 67.6 percent (P4, 715.3 million) of P6, 978.2 million during the second quarter, 62.8 percent (P4, 329.9 million) of P6, 889.4 million during the third quarter and 64.6 percent (P4, 307.6 million) of P6, 672.1 during the fourth quarter of that year.

The contributions made by *Copper & Nickel* during the four quarters of 2009 were as follows; 19.8 percent (P749.8 million) of P3, 777.9 million during the first quarter, 10.8 percent (P756.7 million) of P6, 978.2 million during the second quarter, 16.2 percent (P1, 116.7 million) of P6, 889.4 million during the third quarter and 15.0 percent (P998.1 million) of P6, 672.1 million during the fourth quarter of the same year.

Percentage distributions of other commodity groups for 2008 and 2009 can be observed on Table 2.2B while Chart 2.2 displays percentage distributions for principal exports during 2009 only.

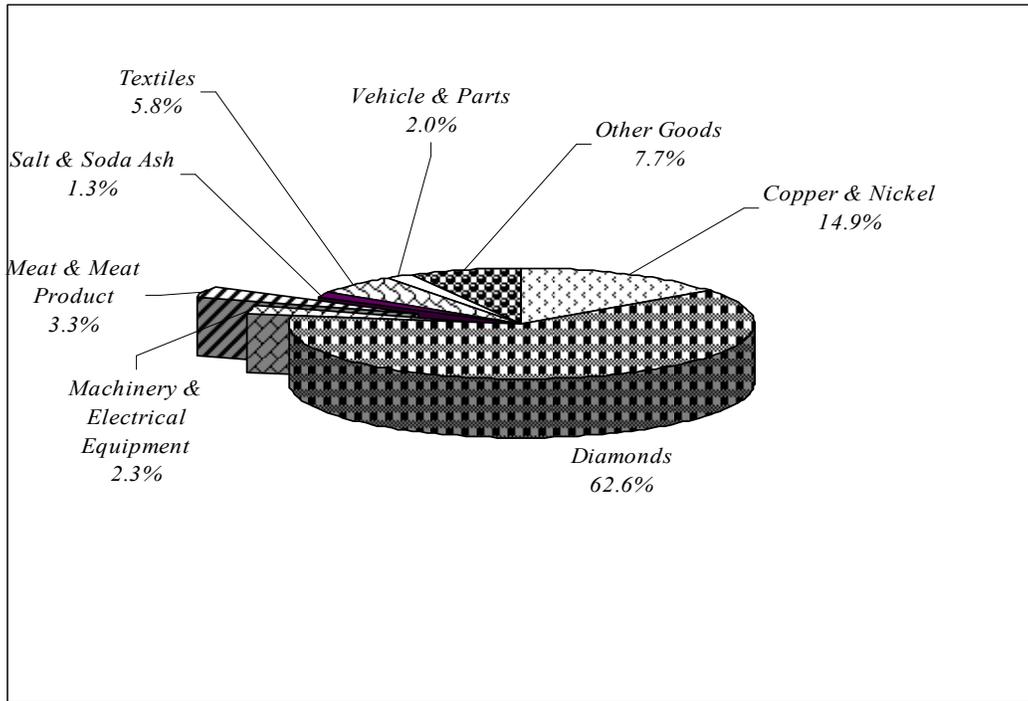
**Table 2.2A: Principal Export Commodity Groups, 2008 and 2009 ('000 Pula)**

Period	Copper Nickel	Diamonds	Hides & Skins	Iron Steel & Related Product	Machine & Electric Equip.	Meat & Meat Product	Plastic & Plastic Product	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Jan	559,183	1,558,780	3,136	16,753	40,841	35,649	7,566	14,829	105,627	24,751	111,572	2,478,688
Feb	468,298	2,299,228	4,134	9,328	58,132	27,158	4,771	20,635	161,969	30,053	105,137	3,188,844
Mar	614,429	2,053,126	3,390	30,182	69,735	37,578	12,677	17,512	164,723	70,007	443,761	3,517,119
Q1	1,641,910	5,911,134	10,661	56,263	168,708	100,385	25,015	52,976	432,320	124,810	660,470	9,184,651
Apr	467,810	1,562,097	6,593	19,749	79,111	82,636	9,925	22,723	106,004	26,183	178,906	2,561,737
May	517,112	996,606	4,562	18,369	47,149	64,679	8,948	17,027	148,690	46,499	124,237	1,993,878
Jun	668,583	2,640,963	4,339	16,517	47,869	96,025	9,665	20,147	181,094	37,019	154,721	3,876,941
Q2	1,653,505	5,199,666	15,494	54,634	174,129	243,340	28,538	59,896	435,788	109,701	457,863	8,432,556
Jul	511,037	1,903,442	3,285	19,237	59,809	67,641	9,270	5,123	139,159	21,830	184,711	2,924,545
Aug	508,226	3,299,071	2,972	17,035	76,350	68,329	12,051	19,875	155,364	45,477	150,776	4,355,526
Sep	550,365	2,394,294	2,729	16,560	56,180	59,748	9,546	18,310	178,681	54,831	148,663	3,489,907
Q3	1,569,627	7,596,807	8,987	52,832	192,339	195,718	30,868	43,308	473,203	122,138	484,150	10,769,978
Oct	561,614	821,528	1,937	13,273	46,453	42,686	16,667	16,105	190,586	27,733	120,102	1,858,683
Nov	284,728	371,165	1,979	7,784	117,521	584	9,285	30,568	190,756	46,149	93,825	1,154,343
Dec	214,003	893,015	729	5,769	76,813	26,091	6,483	18,302	95,147	23,341	131,620	1,491,312
Q4	1,060,345	2,085,708	4,644	26,826	240,787	69,361	32,434	64,974	476,489	97,223	345,547	4,504,339
Total 2008	5,925,387	20,793,315	39,786	190,555	775,963	608,804	116,854	221,155	1,817,800	453,873	1,948,030	32,891,523
Jan	138,075	506,324	1,838	5,728	34,317	23,432	7,248	17,607	167,598	32,384	62,373	996,925
Feb	262,150	551,583	3,340	14,579	37,723	20,572	9,203	18,351	162,502	23,018	85,149	1,188,169
Mar	349,536	823,457	2,949	11,755	53,987	45,065	9,596	6,938	170,291	33,745	85,509	1,592,828
Q1	749,760	1,881,364	8,128	32,062	126,027	89,070	26,046	42,896	500,391	89,148	233,031	3,777,922
Apr	218,344	1,449,660	1,890	9,975	41,841	72,388	6,536	36,044	96,562	49,229	326,692	2,309,162
May	264,409	1,788,895	1,604	9,689	47,422	105,332	9,550	16,325	103,813	42,719	119,201	2,508,960
Jun	273,978	1,476,723	2,571	9,451	43,768	106,965	8,803	23,603	59,948	29,719	124,545	2,160,073
Q2	756,731	4,715,279	6,065	29,115	133,031	284,685	24,888	75,973	260,324	121,667	570,439	6,978,195
Jul	356,532	1,915,417	3,436	8,156	64,038	72,366	7,951	21,089	111,242	64,429	125,866	2,750,522
Aug	306,973	655,263	3,764	10,251	47,334	70,921	8,232	21,570	167,405	59,248	146,772	1,497,732
Sep	453,175	1,759,207	4,106	11,438	41,405	87,634	9,855	26,737	128,151	36,236	83,160	2,641,103
Q3	1,116,680	4,329,887	11,305	29,845	152,777	230,921	26,038	69,396	406,799	159,913	355,798	6,889,358
Oct	407,441	1,165,582	2,739	10,467	53,291	79,224	8,802	38,740	100,593	35,782	126,813	2,029,474
Nov	320,249	1,875,836	3,005	49,577	58,839	62,183	10,560	43,683	98,805	45,846	139,070	2,707,653
Dec	270,365	1,266,167	2,783	5,392	41,438	62,335	6,107	40,876	50,696	38,753	150,047	1,934,961
Q4	998,056	4,307,585	8,527	65,437	153,568	203,742	25,469	123,300	250,094	120,381	415,930	6,672,088
Total 2009	3,621,226	15,234,115	34,025	156,459	565,403	808,418	102,441	311,564	1,417,607	491,109	1,575,197	24,317,563

**Table 2.2B: Principal Export Commodity Groups, 2008 and 2009  
(Percentage Distributions)**

Period	Copper Nickel	Diamond	Hides & Skins	Iron Steel & Related Product	Machine & Electric Equip.	Meat & Meat Product	Plastic & Plastic Product	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Jan	22.6	62.9	0.1	0.7	1.6	1.4	0.3	0.6	4.3	1.0	4.5	100.0
Feb	14.7	72.1	0.1	0.3	1.8	0.9	0.1	0.6	5.1	0.9	3.3	100.0
Mar	17.5	58.4	0.1	0.9	2.0	1.1	0.4	0.5	4.7	2.0	12.6	100.0
Q1	17.9	64.4	0.1	0.6	1.8	1.1	0.3	0.6	4.7	1.4	7.2	100.0
Apr	18.3	61.0	0.3	0.8	3.1	3.2	0.4	0.9	4.1	1.0	7.0	100.0
May	25.9	50.0	0.2	0.9	2.4	3.2	0.4	0.9	7.5	2.3	6.2	100.0
Jun	17.2	68.1	0.1	0.4	1.2	2.5	0.2	0.5	4.7	1.0	4.0	100.0
Q2	19.6	61.7	0.2	0.6	2.1	2.9	0.3	0.7	5.2	1.3	5.4	100.0
Jul	17.5	65.1	0.1	0.7	2.0	2.3	0.3	0.2	4.8	0.7	6.3	100.0
Aug	11.7	75.7	0.1	0.4	1.8	1.6	0.3	0.5	3.6	1.0	3.5	100.0
Sep	15.8	68.6	0.1	0.5	1.6	1.7	0.3	0.5	5.1	1.6	4.3	100.0
Q3	14.6	70.5	0.1	0.5	1.8	1.8	0.3	0.4	4.4	1.1	4.5	100.0
Oct	30.2	44.2	0.1	0.7	2.5	2.3	0.9	0.9	10.3	1.5	6.5	100.0
Nov	24.7	32.2	0.2	0.7	10.2	0.1	0.8	2.6	16.5	4.0	8.1	100.0
Dec	14.3	59.9	0.0	0.4	5.2	1.7	0.4	1.2	6.4	1.6	8.8	100.0
Q4	23.5	46.3	0.1	0.6	5.3	1.5	0.7	1.4	10.6	2.2	7.7	100.0
Total 2008	18.0	63.2	0.1	0.6	2.4	1.9	0.4	0.7	5.5	1.4	5.9	100.0
Jan	13.9	50.8	0.2	0.6	3.4	2.4	0.7	1.8	16.8	3.2	6.3	100.0
Feb	22.1	46.4	0.3	1.2	3.2	1.7	0.8	1.5	13.7	1.9	7.2	100.0
Mar	21.9	51.7	0.2	0.7	3.4	2.8	0.6	0.4	10.7	2.1	5.4	100.0
Q1	19.8	49.8	0.2	0.8	3.3	2.4	0.7	1.1	13.2	2.4	6.2	100.0
Apr	9.5	62.8	0.1	0.4	1.8	3.1	0.3	1.6	4.2	2.1	14.1	100.0
May	10.5	71.3	0.1	0.4	1.9	4.2	0.4	0.7	4.1	1.7	4.8	100.0
Jun	12.7	68.4	0.1	0.4	2.0	5.0	0.4	1.1	2.8	1.4	5.8	100.0
Q2	10.8	67.6	0.1	0.4	1.9	4.1	0.4	1.1	3.7	1.7	8.2	100.0
Jul	13.0	69.6	0.1	0.3	2.3	2.6	0.3	0.8	4.0	2.3	4.6	100.0
Aug	20.5	43.8	0.3	0.7	3.2	4.7	0.5	1.4	11.2	4.0	9.8	100.0
Sep	17.2	66.6	0.2	0.4	1.6	3.3	0.4	1.0	4.9	1.4	3.1	100.0
Q3	16.2	62.8	0.2	0.4	2.2	3.4	0.4	1.0	5.9	2.3	5.2	100.0
Oct	20.1	57.4	0.1	0.5	2.6	3.9	0.4	1.9	5.0	1.8	6.2	100.0
Nov	11.8	69.3	0.1	1.8	2.2	2.3	0.4	1.6	3.6	1.7	5.1	100.0
Dec	14.0	65.4	0.1	0.3	2.1	3.2	0.3	2.1	2.6	2.0	7.8	100.0
Q4	15.0	64.6	0.1	1.0	2.3	3.1	0.4	1.8	3.7	1.8	6.2	100.0
Total 2009	14.9	62.6	0.1	0.6	2.3	3.3	0.4	1.3	5.8	2.0	6.5	100.0

**Chart 2.2: Principal Export Commodity Groups, 2009**



*Note: Other Goods, include All Other Goods not specified as in Table 2.2 B*

## CHAPTER 3: DIRECTION OF TRADE

### 3.0 Introduction

Direction of trade presents trade by major trading partners for principal commodity groups. Section 3.1 discusses principal imports by source at region and country level while Section 3.2 deals with principal exports by destination at region and country level. At country level, only those countries that had significant trade with Botswana during 2009 are shown separately while those with insignificant trade are grouped together under one category referred to as “Other”.

### 3.1 Principal Imports by Source

Botswana sources most of her imports from the Southern Africa Customs Union, especially South Africa. During 2009, *76.0 percent* (P25, 516.5 million) of total imports (P33, 555.7 million) came from South Africa as presented in Tables 3.1A and 3.1C (Refer to the last column).

Imports from the European Union as a whole were valued at P3, 983.1 million, representing *11.9 percent* of total imports during the same year. Four countries from the European Union supplied imports representing more than *1.0 percent* of total imports during 2009. These four countries were the United Kingdom with *6.1 percent* (P2, 042.7 million), France with *1.4 percent* (P473.6 million), Germany with *1.2 percent* (P391.6 million) and Belgium with *1.1 percent* (P383.6 million).

Asia as a whole contributed *7.2 percent* (P2, 406.9 million) of total imports during 2009. Two countries from Asia supplied imports representing more than *1.0 percent* of total imports during 2009; China with *3.3 percent* (P1, 097.4 million) and Israel with *1.2 percent* (P403.5 million).

Imports from the United States of America were valued at P726.5 million, representing *2.2 percent* of total imports during the year. Graphical representation of percentage distributions of imports by major trading partners during 2009 is given on Chart 3.1.

Table 3.1B, which is based on Table 3.1A presents import groups as a percentage of total imports from specific countries or regions during 2009. The column totals of this table give import groups as a percentage of total yearly imports, the same information that is presented in Chapter Two, Chart 2.1.

Imports from South Africa during 2009 comprised mainly of *Fuel, 17.3 percent* (P4, 412.9 million) of P25, 516.5 million. This was followed by *Food, Beverages & Tobacco* with *16.1 percent* (P4, 107.4 million). *Machinery & Electrical Equipment* and *Chemicals & Rubber Products* contributed *14.8 percent* (P3, 774.3 million) and *12.7 percent* (P3, 250.0 million) respectively, of total imports from South Africa during the same period.

Most of the European Union countries supplied commodities falling in four import groups, the five groups being *Machinery & Electrical Equipment, Chemicals & Rubber Products, Vehicles & Transport Equipment, Metal & Metal Products* and *Wood & Paper Products* (Refer to Tables 3.1A and 3.1B).

Imports from Asia comprised mainly of five import groups. These five groups were *Machinery & Electrical Equipment, Vehicles & Transport Equipment, Chemicals & Rubber Products,*

*Textiles & Footwear, Metal & Metal Products.* Imports from China consisted of *Machinery & Electrical Equipment* with 38.3 percent (P420.6 million), *Metal & Metal Products* with 14.6 percent (P160.6 million) and *Vehicles & Transport Equipment* with 12.3 percent (P135.3 million). *Textiles & Footwear* contributed 11.0 percent (P120.3 million) while the contribution of *Chemicals & Rubber Products* was 5.4 percent (P59.7 million) of total imports (P1, 097.4 million) from China.

The United States of America supplied imports falling in four major import groups during 2009. Contributions made by these groups were as follows; *Vehicles & Transport Equipment* with 62.2 percent (P451.6 million), *Machinery & Electrical Equipment* with 23.5 percent (P170.9 million), *Chemicals & Rubber Products* with 4.0 percent (P29.0 million) while *Wood & Paper Products* contributed 1.7 percent (P12.6 million) of total imports from the United States of America during the same year.

Table 3.1C presents percentage distributions for principal import groups by country and region as a percentage of total import groups during 2009. This table is also based on Table 3.1A. Most of imports from all groups during 2009 were sourced from South Africa as shown on Table 3.1C.

With regard to imports of *Machinery & Electrical Equipment* during 2009 (P5, 794.0 million), 65.1 percent (P3, 774.3 million) came from South Africa, 7.3 percent (P420.6 million) from China, 4.7 percent (P271.4 million) from Germany, 3.3 percent (P188.3 million) from Sweden, 3.0 percent (P170.9 million) from the United States of America, and 2.4 percent (P141.4 million) from the United Kingdom.

The other countries that contributed significantly to the supply of “*Machinery & Electrical Equipment*” were France with 1.6 percent (P91.5 million) while 1.4 percent (P79.4 million) was from Austria. Hong Kong and Israel supplied 1.3 percent each during the same year, at values of P72.5 million and P74.9 million respectively while Netherlands contributed 1.0 percent (P56.5 million).

South Africa supplied 97.8 percent (P4, 412.9 million) of total imported *Fuel* (P4, 513.9 million) while 1.4 percent (P62.1 million) came from Namibia. Most of *Food, Beverages & Tobacco* was imported from South Africa during 2009, with 92.6 percent (P4, 107.4 million) of P4, 435.5 million, while Namibia and Zimbabwe contributed 2.4 percent (P105.4 million) and 1.3 percent (P57.3 million) respectively.

*Vehicles & Transport Equipments* were also mostly imported from South Africa, 68.3 percent (P2, 880.2 million) of P4, 218.5 million. United States of America supplied 10.7 percent (P451.6 million), France 6.9 percent (P291.9 million) while Japan contributed 4.6 percent (P193.5 million) of total imports for this group during the same period. China supplied 3.2 percent (P135.3 million), the United Kingdom and Singapore supplied 1.2 percent (P49.3 million) and 1.0 percent (P41.3 million) of the group total respectively.

Most of *Chemicals & Rubber Products* came from South Africa during 2009, 86.6 percent (P3, 250.0 million) of P3, 752.5 million. India supplied 2.3 percent (P85.3 million), the Netherlands contributed 2.0 percent (P76.4 million) while 1.6 percent (P59.7 million) of the same commodity group came from China during the same year.

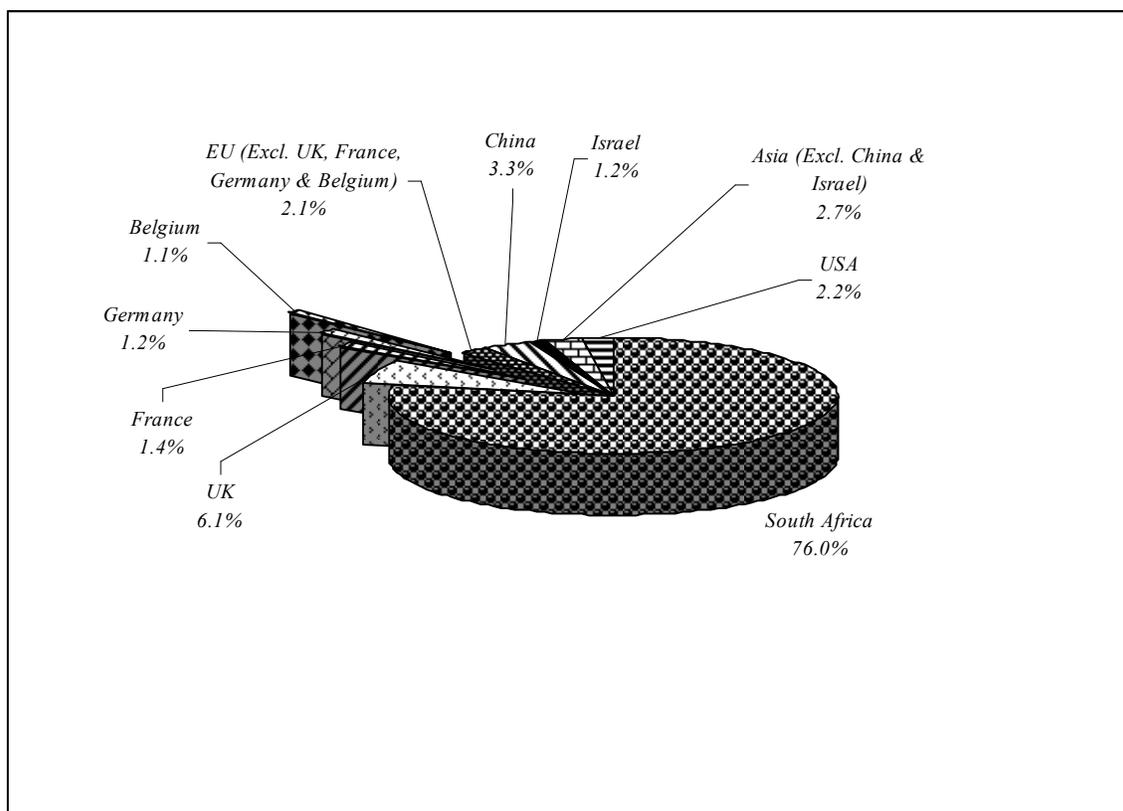
South Africa supplied 88.1 percent (P2, 107.3 million) of *Metal & Metal Products* total imports (P2, 391.2 million) during 2009. China supplied 6.7 percent (P160.6 million), while Zambia supplied 1.1 percent (P25.2 million).

*Textiles & Footwear* imports came mainly from South Africa and Asia during 2009, with 84.7 percent (P1, 241.8 million) from South Africa, 8.2 percent (P120.3 million) from China, 3.0 percent (P44.4 million) from Hong Kong and 1.1 percent came from Taiwan with a value of P15.9 million.

*Diamonds* came mainly from the European Union. The countries that contributed mostly to this group during 2009 were the United Kingdom with 67.3 percent (P1, 755.6 million) and Belgium with 12.6 percent (P329.9 million). The other country that contributed significantly to the importation of *Diamonds* was Israel with 11.7 percent (P305.4 million) of P2, 608.0 million during the year.

The other group that contributed significantly to total imports during 2009 was the *Wood & Paper Products*, with South Africa as the main contributor with 84.0 percent (P1, 118.8 million), followed by Zimbabwe with 6.2 percent (P82.3 million) while the United Kingdom and India supplied 3.5 percent (P46.0 million) and 1.8 percent (P23.5 million) respectively during the year.

**Chart 3.1: Total Imports by Region and Partner, 2009**



Note: Rest of the world includes all other trading partners not specified as in Table 3.1

**Table 3.1A: Principal Import Commodity Groups by Region and Partner, 2009 ('000 Pula)**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Product	Diamonds	Textile & Footwear	Vehicle & Transport Equip.	Wood & Paper Products	Other Goods	Total Imports
South Africa	3,250,015	4,107,440	4,412,922	3,774,262	2,107,268	66,671	1,241,758	2,880,247	1,118,777	2,557,106	25,516,466
Namibia	3,043	105,352	62,079	15,162	234	0	974	12,559	2,524	8,627	210,554
Swaziland	15,950	840	1,429	950	300	0	2,203	4,478	127	246	26,524
Lesotho	0	0	0	49	0	0	9	156	0	36	250
<b>SACU Total</b>	<b>3,269,008</b>	<b>4,213,632</b>	<b>4,476,430</b>	<b>3,790,423</b>	<b>2,107,802</b>	<b>66,671</b>	<b>1,244,944</b>	<b>2,897,440</b>	<b>1,121,428</b>	<b>2,566,015</b>	<b>25,753,794</b>
Zimbabwe	9,978	57,301	9,310	7,064	12,734	0	3,759	6,563	82,273	83,000	271,981
Zambia	336	28,153	211	10,587	25,169	0	235	2,792	2,499	578	70,560
Mauritius	8,452	41,376	0	1,407	1	0	730	0	96	1,213	53,274
Mozambique	620	1,440	25,775	4,626	18	0	237	867	17	241	33,842
Tanzania	2	194	5	18,120	131	0	75	300	3	1,428	20,259
<b>Other SADC</b>	<b>301</b>	<b>9,777</b>	<b>19</b>	<b>317</b>	<b>246</b>	<b>0</b>	<b>35</b>	<b>1,928</b>	<b>2,297</b>	<b>482</b>	<b>15,401</b>
<b>SADC Total</b>	<b>3,288,696</b>	<b>4,351,873</b>	<b>4,511,749</b>	<b>3,832,544</b>	<b>2,146,101</b>	<b>66,671</b>	<b>1,250,016</b>	<b>2,909,889</b>	<b>1,208,614</b>	<b>2,652,958</b>	<b>26,219,111</b>
<b>Other Africa</b>	<b>2,210</b>	<b>1,562</b>	<b>0</b>	<b>9,174</b>	<b>29</b>	<b>0</b>	<b>597</b>	<b>7,580</b>	<b>505</b>	<b>3,795</b>	<b>25,453</b>
<b>Africa Total</b>	<b>3,290,907</b>	<b>4,353,435</b>	<b>4,511,749</b>	<b>3,841,718</b>	<b>2,146,130</b>	<b>66,671</b>	<b>1,250,613</b>	<b>2,917,469</b>	<b>1,209,119</b>	<b>2,656,753</b>	<b>26,244,564</b>
UK	11,188	1,482	391	141,414	4,095	1,755,574	4,514	49,321	45,995	28,679	2,042,652
France	15,256	8,307	1	91,538	1,131	0	43	291,917	1,017	64,347	473,558
Germany	9,299	425	3	271,384	17,455	0	587	20,149	5,761	66,566	391,629
Belgium	23,592	9,039	0	8,668	571	329,890	1,082	3,531	91	7,183	383,648
Sweden	3,665	8	0	188,309	2,967	0	27	2,135	4,109	4,305	205,524
Netherlands	76,408	1,372	0	56,514	189	0	2,165	1,463	539	2,554	141,205
Austria	230	0	0	79,420	391	0	217	76	73	739	81,144
Italy	7,221	333	0	54,503	227	0	1,217	682	32	6,208	70,423
Portugal	10,685	0	0	47,146	108	0	194	353	102	604	59,191
Spain	2,089	0	0	14,174	432	0	1,214	16,659	1	1,383	35,951
Denmark	10,779	40	0	1,973	17,322	0	0	4	119	1,081	31,318
Ireland	6,301	2,399	0	18,703	6	0	11	567	65	252	28,304
Cyprus	14,168	149	0	79	0	0	0	0	3,329	3	17,728
<b>Other EU</b>	<b>808</b>	<b>0</b>	<b>1</b>	<b>10,475</b>	<b>1,509</b>	<b>0</b>	<b>0</b>	<b>19</b>	<b>570</b>	<b>7,474</b>	<b>20,856</b>
<b>EU Total</b>	<b>191,688</b>	<b>23,555</b>	<b>396</b>	<b>984,299</b>	<b>46,403</b>	<b>2,085,464</b>	<b>11,271</b>	<b>386,876</b>	<b>61,802</b>	<b>191,378</b>	<b>3,983,132</b>
China	59,719	32,214	102	420,638	160,562	74,820	120,279	135,313	12,546	81,199	1,097,392
Israel	2,313	0	0	74,853	531	305,365	283	17,598	49	2,462	403,455
Japan	3,524	19	0	10,855	92	0	657	193,533	135	4,999	213,814
India	85,313	5,866	0	52,262	7,077	157	8,934	19,080	23,536	7,277	209,502
Hong Kong	7,727	209	0	72,527	5,883	10,533	44,410	1,033	1,769	6,248	150,339
Singapore	1,248	1,002	0	22,184	510	0	827	41,307	1,056	7,669	75,803
Thailand	1,376	1,657	0	1,926	13	38,996	2,595	437	1,114	890	49,005
Korea	3,965	40	0	4,348	320	0	3,387	30,433	187	4,179	46,859
UAE	2,042	3,106	1,479	25,285	4,051	0	3,133	1,265	1,322	4,474	46,158
Malaysia	12,411	0	0	10,296	4,602	0	8	198	4,032	13,141	44,688
Taiwan	2,000	2	0	14,471	1,501	0	15,916	5,872	676	3,523	43,960
<b>Other Asia</b>	<b>1,399</b>	<b>4,005</b>	<b>11</b>	<b>10,649</b>	<b>1,523</b>	<b>0</b>	<b>1,572</b>	<b>1,023</b>	<b>1,353</b>	<b>4,440</b>	<b>25,974</b>
<b>Asia Total</b>	<b>183,037</b>	<b>48,121</b>	<b>1,591</b>	<b>720,293</b>	<b>186,666</b>	<b>429,872</b>	<b>202,001</b>	<b>447,095</b>	<b>47,775</b>	<b>140,500</b>	<b>2,406,949</b>
USA	28,967	3,720	184	170,926	5,603	20,573	1,115	451,605	12,620	31,150	726,465
Australia	27,599	331	0	31,228	3,436	0	468	2,209	160	15,128	80,558
Canada	24,354	1	0	26,238	479	0	64	547	150	1,536	53,369
Norway	0	15	0	2,849	0	0	25	218	64	152	3,322
<b>Rest ' World</b>	<b>5,924</b>	<b>6,334</b>	<b>17</b>	<b>16,493</b>	<b>2,476</b>	<b>5,371</b>	<b>567</b>	<b>12,456</b>	<b>334</b>	<b>7,377</b>	<b>57,349</b>
<b>Total Imports</b>	<b>3,752,474</b>	<b>4,435,511</b>	<b>4,513,938</b>	<b>5,794,045</b>	<b>2,391,194</b>	<b>2,607,950</b>	<b>1,466,123</b>	<b>4,218,475</b>	<b>1,332,023</b>	<b>3,043,975</b>	<b>33,555,708</b>

**Table 3.1B: Principal Import Commodity Groups as a Percentage of Total Imports  
At Country or Region Level, 2009**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Product	Diamonds	Textile & Footwear	Vehicle & Transport Equip.	Wood & Paper Product	Other Goods	Total Imports
South Africa	12.7	16.1	17.3	14.8	8.3	0.3	4.9	11.3	4.4	10.0	100.0
Namibia	1.4	50.0	29.5	7.2	0.1	-	0.5	6.0	1.2	4.1	100.0
Swaziland	60.1	3.2	5.4	3.6	1.1	-	8.3	16.9	0.5	0.9	100.0
Lesotho	-	-	-	19.5	-	-	3.8	62.3	-	14.4	100.0
SACU Total	12.7	16.4	17.4	14.7	8.2	0.3	4.8	11.3	4.4	10.0	100.0
Zimbabwe	3.7	21.1	3.4	2.6	4.7	-	1.4	2.4	30.2	30.5	100.0
Zambia	0.5	39.9	0.3	15.0	35.7	-	0.3	4.0	3.5	0.8	100.0
Mauritius	15.9	77.7	-	2.6	0.0	-	1.4	-	0.2	2.3	100.0
Mozambique	1.8	4.3	76.2	13.7	0.1	-	0.7	2.6	0.1	0.7	100.0
Tanzania	0.0	1.0	0.0	89.4	0.6	-	0.4	1.5	0.0	7.1	100.0
Other SADC	2.0	63.5	0.1	2.1	1.6	-	0.2	12.5	14.9	3.1	100.0
SADC Total	12.5	16.6	17.2	14.6	8.2	0.3	4.8	11.1	4.6	10.1	100.0
Other Africa	8.7	6.1	-	36.0	0.1	-	2.3	29.8	2.0	14.9	100.0
Africa Total	12.5	16.6	17.2	14.6	8.2	0.3	4.8	11.1	4.6	10.1	100.0
UK	0.5	0.1	0.0	6.9	0.2	85.9	0.2	2.4	2.3	1.4	100.0
France	3.2	1.8	0.0	19.3	0.2	-	0.0	61.6	0.2	13.6	100.0
Germany	2.4	0.1	0.0	69.3	4.5	-	0.1	5.1	1.5	17.0	100.0
Belgium	6.1	2.4	-	2.3	0.1	86.0	0.3	0.9	0.0	1.9	100.0
Sweden	1.8	0.0	-	91.6	1.4	-	0.0	1.0	2.0	2.1	100.0
Netherlands	54.1	1.0	-	40.0	0.1	-	1.5	1.0	0.4	1.8	100.0
Austria	0.3	-	-	97.9	0.5	-	0.3	0.1	0.1	0.9	100.0
Italy	10.3	0.5	-	77.4	0.3	-	1.7	1.0	0.0	8.8	100.0
Portugal	18.1	-	-	79.7	0.2	-	0.3	0.6	0.2	1.0	100.0
Spain	5.8	-	-	39.4	1.2	-	3.4	46.3	0.0	3.8	100.0
Denmark	34.4	0.1	-	6.3	55.3	-	-	0.0	0.4	3.5	100.0
Ireland	22.3	8.5	-	66.1	0.0	-	0.0	2.0	0.2	0.9	100.0
Cyprus	79.9	0.8	-	0.4	-	-	-	-	18.8	0.0	100.0
Other EU	3.9	-	0.0	50.2	7.2	-	-	0.1	2.7	35.8	100.0
EU Total	4.8	0.6	0.0	24.7	1.2	52.4	0.3	9.7	1.6	4.8	100.0
China	5.4	2.9	0.0	38.3	14.6	6.8	11.0	12.3	1.1	7.4	100.0
Israel	0.6	-	-	18.6	0.1	75.7	0.1	4.4	0.0	0.6	100.0
Japan	1.6	0.0	-	5.1	0.0	-	0.3	90.5	0.1	2.3	100.0
India	40.7	2.8	-	24.9	3.4	0.1	4.3	9.1	11.2	3.5	100.0
Hong Kong	5.1	0.1	-	48.2	3.9	7.0	29.5	0.7	1.2	4.2	100.0
Singapore	1.6	1.3	-	29.3	0.7	-	1.1	54.5	1.4	10.1	100.0
Thailand	2.8	3.4	-	3.9	0.0	79.6	5.3	0.9	2.3	1.8	100.0
Korea	8.5	0.1	-	9.3	0.7	-	7.2	64.9	0.4	8.9	100.0
UAE	4.4	6.7	3.2	54.8	8.8	-	6.8	2.7	2.9	9.7	100.0
Malaysia	27.8	-	-	23.0	10.3	-	0.0	0.4	9.0	29.4	100.0
Taiwan	4.6	0.0	-	32.9	3.4	-	36.2	13.4	1.5	8.0	100.0
Other Asia	5.4	15.4	0.0	41.0	5.9	-	6.1	3.9	5.2	17.1	100.0
Asia Total	7.6	2.0	0.1	29.9	7.8	17.9	8.4	18.6	2.0	5.8	100.0
USA	4.0	0.5	0.0	23.5	0.8	2.8	0.2	62.2	1.7	4.3	100.0
Australia	34.3	0.4	-	38.8	4.3	-	0.6	2.7	0.2	18.8	100.0
Canada	45.6	0.0	-	49.2	0.9	-	0.1	1.0	0.3	2.9	100.0
Norway	-	0.4	-	85.8	-	-	0.7	6.6	1.9	4.6	100.0
Rest ' World	10.3	11.0	0.0	28.8	4.3	9.4	1.0	21.7	0.6	12.9	100.0
Total Imports	11.2	13.2	13.5	17.3	7.1	7.8	4.4	12.6	4.0	9.1	100.0

Note: Vehicle & Transport Equip. = Vehicle & Transport Equipment

**Table 3.1C: Principal Import Commodity Groups by Region and Partner as a Percentage of Total Import Group, 2009**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machines & Electric Equip.	Metals & Metal Product	Diamonds	Textile & Footwear	Vehicle & Transp Equip.	Wood & Paper Products	Other Goods	Total Imports
South Africa	86.6	92.6	97.8	65.1	88.1	2.6	84.7	68.3	84.0	84.0	76.0
Namibia	0.1	2.4	1.4	0.3	0.0	-	0.1	0.3	0.2	0.3	0.6
Swaziland	0.4	0.0	0.0	0.0	0.0	-	0.2	0.1	0.0	0.0	0.1
Lesotho	-	-	-	0.0	-	-	0.0	0.0	-	0.0	0.0
<b>SACU Total</b>	<b>87.1</b>	<b>95.0</b>	<b>99.2</b>	<b>65.4</b>	<b>88.1</b>	<b>2.6</b>	<b>84.9</b>	<b>68.7</b>	<b>84.2</b>	<b>84.3</b>	<b>76.7</b>
Zimbabwe	0.3	1.3	0.2	0.1	0.5	-	0.3	0.2	6.2	2.7	0.8
Zambia	0.0	0.6	0.0	0.2	1.1	-	0.0	0.1	0.2	0.0	0.2
Mauritius	0.2	0.9	-	0.0	0.0	-	0.0	-	0.0	0.0	0.2
Mozambique	0.0	0.0	0.6	0.1	0.0	-	0.0	0.0	0.0	0.0	0.1
Tanzania	0.0	0.0	0.0	0.3	0.0	-	0.0	0.0	0.0	0.0	0.1
<b>Other SADC</b>	<b>0.0</b>	<b>0.2</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>-</b>	<b>0.0</b>	<b>0.0</b>	<b>0.2</b>	<b>0.0</b>	<b>0.0</b>
<b>SADC Total</b>	<b>87.6</b>	<b>98.1</b>	<b>100.0</b>	<b>66.1</b>	<b>89.8</b>	<b>2.6</b>	<b>85.3</b>	<b>69.0</b>	<b>90.7</b>	<b>87.2</b>	<b>78.1</b>
<b>Other Africa</b>	<b>0.1</b>	<b>0.0</b>	<b>-</b>	<b>0.2</b>	<b>0.0</b>	<b>-</b>	<b>0.0</b>	<b>0.2</b>	<b>0.0</b>	<b>0.1</b>	<b>0.1</b>
<b>Africa Total</b>	<b>87.7</b>	<b>98.1</b>	<b>100.0</b>	<b>66.3</b>	<b>89.8</b>	<b>2.6</b>	<b>85.3</b>	<b>69.2</b>	<b>90.8</b>	<b>87.3</b>	<b>78.2</b>
UK	0.3	0.0	0.0	2.4	0.2	67.3	0.3	1.2	3.5	0.9	6.1
France	0.4	0.2	0.0	1.6	0.0	-	0.0	6.9	0.1	2.1	1.4
Germany	0.2	0.0	0.0	4.7	0.7	-	0.0	0.5	0.4	2.2	1.2
Belgium	0.6	0.2	-	0.1	0.0	12.6	0.1	0.1	0.0	0.2	1.1
Sweden	0.1	0.0	-	3.3	0.1	-	0.0	0.1	0.3	0.1	0.6
Netherlands	2.0	0.0	-	1.0	0.0	-	0.1	0.0	0.0	0.1	0.4
Austria	0.0	-	-	1.4	0.0	-	0.0	0.0	0.0	0.0	0.2
Italy	0.2	0.0	-	0.9	0.0	-	0.1	0.0	0.0	0.2	0.2
Portugal	0.3	-	-	0.8	0.0	-	0.0	0.0	0.0	0.0	0.2
Spain	0.1	-	-	0.2	0.0	-	0.1	0.4	0.0	0.0	0.1
Denmark	0.3	0.0	-	0.0	0.7	-	-	0.0	0.0	0.0	0.1
Ireland	0.2	0.1	-	0.3	0.0	-	0.0	0.0	0.0	0.0	0.1
Cyprus	0.4	0.0	-	0.0	-	-	-	-	0.2	0.0	0.1
<b>Other EU</b>	<b>0.0</b>	<b>-</b>	<b>0.0</b>	<b>0.2</b>	<b>0.1</b>	<b>-</b>	<b>-</b>	<b>0.0</b>	<b>0.0</b>	<b>0.2</b>	<b>0.1</b>
<b>EU Total</b>	<b>5.1</b>	<b>0.5</b>	<b>0.0</b>	<b>17.0</b>	<b>1.9</b>	<b>80.0</b>	<b>0.8</b>	<b>9.2</b>	<b>4.6</b>	<b>6.3</b>	<b>11.9</b>
China	1.6	0.7	0.0	7.3	6.7	2.9	8.2	3.2	0.9	2.7	3.3
Israel	0.1	-	-	1.3	0.0	11.7	0.0	0.4	0.0	0.1	1.2
Japan	0.1	0.0	-	0.2	0.0	-	0.0	4.6	0.0	0.2	0.6
India	2.3	0.1	-	0.9	0.3	0.0	0.6	0.5	1.8	0.2	0.6
Hong Kong	0.2	0.0	-	1.3	0.2	0.4	3.0	0.0	0.1	0.2	0.4
Singapore	0.0	0.0	-	0.4	0.0	-	0.1	1.0	0.1	0.3	0.2
Thailand	0.0	0.0	-	0.0	0.0	1.5	0.2	0.0	0.1	0.0	0.1
Korea	0.1	0.0	-	0.1	0.0	-	0.2	0.7	0.0	0.1	0.1
UAE	0.1	0.1	0.0	0.4	0.2	-	0.2	0.0	0.1	0.1	0.1
Malaysia	0.3	-	-	0.2	0.2	-	0.0	0.0	0.3	0.4	0.1
Taiwan	0.1	0.0	-	0.2	0.1	-	1.1	0.1	0.1	0.1	0.1
<b>Other Asia</b>	<b>0.0</b>	<b>0.1</b>	<b>0.0</b>	<b>0.2</b>	<b>0.1</b>	<b>-</b>	<b>0.1</b>	<b>0.0</b>	<b>0.1</b>	<b>0.1</b>	<b>0.1</b>
<b>Asia Total</b>	<b>4.9</b>	<b>1.1</b>	<b>0.0</b>	<b>12.4</b>	<b>7.8</b>	<b>16.5</b>	<b>13.8</b>	<b>10.6</b>	<b>3.6</b>	<b>4.6</b>	<b>7.2</b>
USA	0.8	0.1	0.0	3.0	0.2	0.8	0.1	10.7	0.9	1.0	2.2
Australia	0.7	0.0	-	0.5	0.1	-	0.0	0.1	0.0	0.5	0.2
Canada	0.6	0.0	-	0.5	0.0	-	0.0	0.0	0.0	0.1	0.2
Norway	-	0.0	-	0.0	-	-	0.0	0.0	0.0	0.0	0.0
<b>Rest ' World</b>	<b>0.2</b>	<b>0.1</b>	<b>0.0</b>	<b>0.3</b>	<b>0.1</b>	<b>0.2</b>	<b>0.0</b>	<b>0.3</b>	<b>0.0</b>	<b>0.2</b>	<b>0.2</b>
<b>Total Imports</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>

Note: Vehicle & Transport Equip. = Vehicle & Transport Equipment

### 3.2 Principal Exports by Destination

Discussions on major exports by destination for 2009 are based on Tables 3.2A, B and C, with Table 3.2A presenting values while percentage distributions appear on Table 3.2 B and C.

Most of Botswana's exports are destined to the European Union, especially the United Kingdom. During 2009, *58.8 percent* (P14, 292.0 million) of total exports (P24, 317.6 million) went to European Union, with the United Kingdom alone receiving *53.1 percent* (P12, 921.6 million), refer to the last columns of Tables 3.2A and C.

Exports to South Africa were valued at P3, 569.6 million during 2009, representing *14.7 percent* of total exports during that year. Exports destined to Norway were valued at P2, 374.7 million, *9.8 percent* of the total exports during 2009. Zimbabwe received *4.5 percent* (P1, 085.4 million) while Belgium and Israel each received *3.2 percent* at values of P776.0 million and P779.5 million respectively. The two other countries that received exports representing more than *1.0 percent* of total exports during 2009 were China with *2.3 percent* (P565.7 million), Zambia with *1.5 percent* (P365.1 million) and the United States of America with *1.3 percent* (P321.5 million).

Table 3.2A and Table 3.2B show that total exports to the United Kingdom were valued at P12, 921.6 million during 2009, *98.7 percent* (P12, 754.6 million) of this was attributed to *Diamonds*. The same tables show that exports to South Africa were valued at P3, 569.6 million during the same period, consisting mainly of *Textiles* at *32.5 percent* (P1, 159.0 million), *Machinery & Electrical Equipment* and *Meat & Meat Products* each with *10.2 percent* at values of P364.8 million and P364.1 million respectively.

Norway received exports valued at P2, 374.7 million during 2009, consisting mainly of *Copper/Nickel* with a contribution of *94.9 percent* (P2, 253.5 million) of total exports to that country. Exports to Zimbabwe were valued at P1, 085.4 million during 2009, with *63.7 percent* (P691.4 million) being *Copper/ Nickel*, followed by *Machinery & Electrical Equipment* with *5.3 percent* (P57.7 million), while *5.1 percent* (P55.8 million) was attributable to *Textiles*. Belgium and Israel received mostly *Diamonds*. Exports to Belgium were valued at P776.0 million, with *99.9 percent* (P775.3 million) attributable to *Diamonds*. Israel received exports valued at P779.5 million, *99.9 percent* (P778.9 million) was attributed to *Diamonds*. Total exports to Zambia were valued at P365.1 million with *43.9 percent* (P160.4 million) attributed to *Vehicles & Parts*, *11.7 percent* (P42.6 million) to *Machinery & Electrical Equipment* and *9.5 percent* (P34.9 million) to *Salt & Soda Ash*.

Table 3.2C gives major export groups at country or region level as a percentage of the total for a particular major export group. Discussions that follow are based on this table together with Table 3.2A. Botswana's major export, *Diamonds*, contributed *62.6 percent* (P15, 234.1 million) of total exports during 2009. *Diamonds* are the most exported commodity with *83.7 percent* (P12, 754.6 million) of them being destined to the United Kingdom. Belgium and Israel each received *5.1 percent* valued at P775.3 million and P778.9 million respectively. China received *1.8 percent* (P268.1 million) while the USA and Switzerland each, received *1.3 percent* at values of P194.1 million and P205.5 million respectively. Thailand received *1.2 percent* (P185.3 million) of total *Diamonds* exports (P15, 234.1 million) during 2009.

Most of *Copper/Nickel* exports were destined to Norway during 2009, constituting 62.2 percent (P2, 253.5 million) of P3, 621.2 million. Zimbabwe received 19.1 percent (P691.4 million), China got 8.2 percent (P295.3 million), Finland got 5.8 percent (P211.0 million) while South Africa and Canada received 2.6 percent (P92.7 million) and 2.1 percent (P74.9 million) respectively.

*Textile* exports were mainly destined to South Africa and the United States of America during 2009, with the two countries having received 81.8 percent (P1, 159.0 million) and 7.5 percent (P106.7 million) respectively. Zimbabwe received 3.9 percent (P55.8 million), the United Kingdom received 2.9 percent (P40.7 million), Taiwan got 2.0 percent (P27.7 million) while Germany got 1.0 percent (P14.5 million) of *Textile* exports during the same year.

The bulk of *Meat & Meat Products* was destined to the European Union during 2009, having received 51.1 percent (P412.7 million) of P808.4 million. Germany got 23.5 percent (P190.2 million), Greece received 15.7 percent (P126.7 million) while the United Kingdom got 11.8 percent (P95.2 million) of the group total. South Africa received 45.0 percent (P364.1 million) of *Meat & Meat Products* while Reunion received 3.3 percent (P26.6 million) during the same year.

*Machinery & Electrical Equipment* were mainly exported to SADC region during 2009 with South Africa having received 64.5 percent (P364.8 million), followed by Zimbabwe with 10.2 percent (P57.7 million), Zambia with 7.5 percent (P42.6 million) while Namibia got 5.6 percent (P31.8 million) and Malawi 1.3 percent (P7.2 million). Italy got 3.9 percent (P22.3 million) while Sweden received 1.9 percent (P10.6 million).

Most of the *Vehicles & Parts* exports were destined to Africa. South Africa received 40.9 percent (P201.0 million), Zambia received 32.7 percent (P160.4 million), Namibia received 12.0 percent (P58.8 million), Zimbabwe received 7.6 percent (P37.3 million), Cote D'Ivoire received 2.0 percent (P10.0 million) while DRC and Tanzania each got 1.1 percent at values of P5.6 million and P5.2 million respectively during 2009.

*Salt & Soda Ash* was exported to the SADC region only during 2009, especially South Africa. South Africa received 60.3 percent (P187.9 million) of P311.6 million, while DRC got 14.7 percent (P45.7 million). Zimbabwe and Zambia received 13.2 percent (P41.1 million) and 11.2 percent (P34.9 million) respectively, of *Salt & Soda Ash* exports during the same year.

The two commodity groups which did not contribute significantly to total exports are *Iron Steel & Related Products*, and *Plastic & Plastic Products*. These two commodity groups were mainly exported to the SADC region.

**Table 3.2A: Principal Export Commodity Groups by Region and Partner, 2009**  
(\*000 Pula)

	Copper & Nickel	Diamonds	Iron Steel & Related Products	Machines & Electric Equip.	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	92,695	31,302	141,139	364,807	364,058	88,611	187,926	1,158,975	200,975	939,068	3,569,555
Namibia	69	0	2,866	31,812	3	645	0	2,001	58,766	33,394	129,557
Swaziland	0	0	27	1,400	0	422	0	1,247	1,165	7,363	11,624
Lesotho	0	0	2	971	0	0	0	0	99	1,975	3,048
<b>SACU Total</b>	<b>92,764</b>	<b>31,302</b>	<b>144,034</b>	<b>398,990</b>	<b>364,061</b>	<b>89,678</b>	<b>187,926</b>	<b>1,162,223</b>	<b>261,005</b>	<b>981,800</b>	<b>3,713,784</b>
Zimbabwe	691,422	0	4,808	57,668	144	3,554	41,107	55,765	37,332	193,572	1,085,371
Zambia	272	0	5,416	42,566	147	6,010	34,850	4,023	160,412	111,365	365,062
DRC	0	0	582	4,592	0	60	45,696	141	5,553	25,745	82,369
Mozambique	0	0	32	1,172	950	298	0	222	799	43,015	46,489
Malawi	0	0	842	7,156	0	1,973	1,899	894	1,113	2,726	16,602
Tanzania	0	0	148	12	0	0	12	413	5,200	829	6,613
Angola	0	0	76	77	0	39	0	2,730	117	2,987	6,026
Mauritius	0	0	0	0	0	0	0	664	0	279	943
Other SADC	0	0	199	61	0	18	0	8	5	1,062	1,353
<b>SADC Total</b>	<b>784,458</b>	<b>31,303</b>	<b>156,136</b>	<b>512,294</b>	<b>365,302</b>	<b>101,630</b>	<b>311,490</b>	<b>1,227,083</b>	<b>471,536</b>	<b>1,362,439</b>	<b>5,323,670</b>
Reunion	0	0	0	0	26,628	0	0	0	0	779	27,407
Cote D'Ivoire	0	0	46	435	0	3	0	0	10,015	45	10,544
Nigeria	0	0	45	2,548	0	0	0	3	83	2,795	5,474
Kenya	0	0	4	12	0	0	0	0	1,106	1,148	2,270
Ethiopia	0	0	0	13	0	0	0	0	257	1,567	1,838
Uganda	0	0	0	70	0	0	0	21	284	1,252	1,626
Ghana	0	0	0	171	0	0	0	44	0	418	633
Other Africa	0	0	26	878	0	0	54	3	4,816	1,524	7,302
<b>Africa Total</b>	<b>784,458</b>	<b>31,303</b>	<b>156,257</b>	<b>516,422</b>	<b>391,931</b>	<b>101,633</b>	<b>311,544</b>	<b>1,227,153</b>	<b>488,096</b>	<b>1,372,910</b>	<b>5,381,707</b>
Spain	0	0	0	300	0	0	0	6	0	1,218	1,523
Netherlands	0	0	0	1,144	648	0	0	132	0	439	2,363
France	0	0	3	796	0	0	0	0	0	1,589	2,388
Sweden	0	0	0	10,572	0	4	0	0	0	99	10,674
Italy	0	5,944	0	22,314	0	0	0	1	0	219	28,478
Greece	0	0	0	0	126,694	0	0	0	0	2,682	129,376
Germany	0	0	0	276	190,240	0	0	14,482	0	1,377	206,375
Finland	210,996	0	0	219	0	0	0	0	0	47	211,262
Belgium	0	775,285	0	3	0	0	0	1	250	435	775,975
UK	0	12,754,623	0	1,388	95,153	0	0	40,673	24	29,756	12,921,615
Other EU	0	0	0	1,196	0	252	0	0	0	480	1,928
<b>EU Total</b>	<b>210,996</b>	<b>13,535,852</b>	<b>3</b>	<b>38,207</b>	<b>412,735</b>	<b>256</b>	<b>0</b>	<b>55,294</b>	<b>274</b>	<b>38,341</b>	<b>14,291,958</b>
UAE	0	0	0	25	0	88	0	0	24	5	142
Japan	0	0	0	6	0	0	0	0	17	269	293
Hong Kong	0	2,048	1	876	3,743	0	0	1	0	16,480	23,148
Taiwan	0	0	0	505	0	0	0	27,744	0	47	28,297
India	0	33,079	123	558	0	1	0	14	0	1,704	35,479
Thailand	0	185,315	0	0	0	0	0	0	0	0	185,316
China	295,269	268,103	0	256	0	252	0	738	35	1,082	565,734
Israel	0	778,866	0	273	0	0	0	0	0	395	779,534
Saudi Arabia	0	0	0	0	0	0	0	0	227	253	481
Mongolia	0	0	70	0	0	0	0	0	0	133	202
Moldova	0	0	0	44	0	0	0	0	0	39	82
Sri Lanka	0	0	0	48	0	0	0	0	0	194	241
Other Asia	0	0	0	10	0	0	0	1	0	22,382	22,393
<b>Asia Total</b>	<b>295,269</b>	<b>1,267,411</b>	<b>193</b>	<b>2,602</b>	<b>3,743</b>	<b>341</b>	<b>0</b>	<b>28,498</b>	<b>304</b>	<b>42,982</b>	<b>1,641,341</b>
Norway	2,253,531	0	0	0	0	0	0	0	0	121,138	2,374,669
USA	0	194,065	1	3,217	0	206	0	106,655	2,104	15,260	321,509
Switzerland	2,087	205,484	0	109	0	0	0	0	0	12,324	220,005
Canada	74,885	0	0	4,141	0	0	0	1	0	1,920	80,946
Rest' World	0	0	4	705	9	6	19	6	331	4,347	5,428
<b>Total</b>	<b>3,621,226</b>	<b>15,234,115</b>	<b>156,459</b>	<b>565,403</b>	<b>808,418</b>	<b>102,441</b>	<b>311,564</b>	<b>1,417,607</b>	<b>491,109</b>	<b>1,609,222</b>	<b>24,317,563</b>

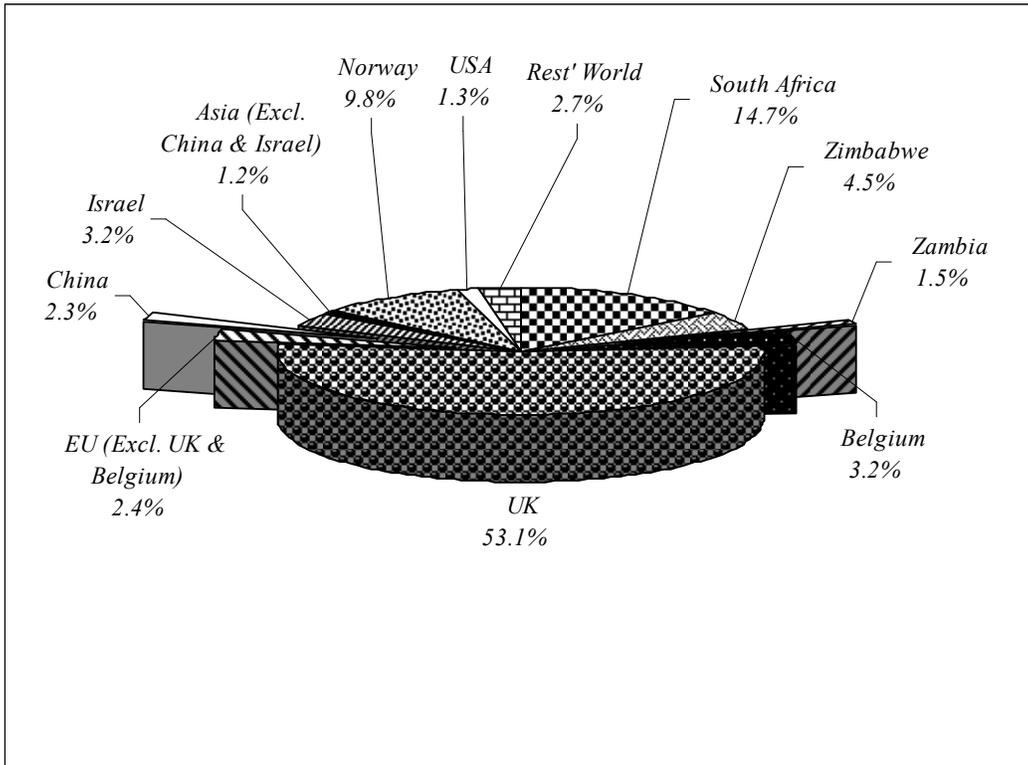
**Table 3.2B: Principal Export Commodity Groups as a Percentage of Total Exports at Country or Region Level, 2009**

	Copper & Nickel	Diamonds	Iron Steel & Related Product	Machines & Electric Equip.	Meat & Meat Product	Plastic & Plastic Product	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	2.6	0.9	4.0	10.2	10.2	2.5	5.3	32.5	5.6	26.3	100.0
Namibia	0.1	-	2.2	24.6	0.0	0.5	-	1.5	45.4	25.8	100.0
Swaziland	-	-	0.2	12.0	-	3.6	-	10.7	10.0	63.3	100.0
Lesotho	-	-	0.1	31.9	-	0.0	-	0.0	3.3	64.8	100.0
SACU Total	2.5	0.8	3.9	10.7	9.8	2.4	5.1	31.3	7.0	26.4	100.0
Zimbabwe	63.7	-	0.4	5.3	0.0	0.3	3.8	5.1	3.4	17.8	100.0
Zambia	0.1	-	1.5	11.7	0.0	1.6	9.5	1.1	43.9	30.5	100.0
DRC	-	-	0.7	5.6	-	0.1	55.5	0.2	6.7	31.3	100.0
Mozambique	-	-	0.1	2.5	2.0	0.6	-	0.5	1.7	92.5	100.0
Malawi	-	-	5.1	43.1	-	11.9	11.4	5.4	6.7	16.4	100.0
Tanzania	-	-	2.2	0.2	-	-	0.2	6.2	78.6	12.5	100.0
Angola	-	-	1.3	1.3	-	0.6	-	45.3	1.9	49.6	100.0
Mauritius	-	-	-	0.0	-	-	-	70.4	-	29.6	100.0
Other SADC	0.0	0.0	14.7	4.5	-	1.3	-	0.6	0.3	78.5	100.0
SADC Total	14.7	0.6	2.9	9.6	6.9	1.9	5.9	23.0	8.9	25.6	100.0
Reunion	-	-	-	-	97.2	-	-	-	-	2.8	100.0
Cote D'Ivoire	-	-	0.4	4.1	-	0.0	-	-	95.0	0.4	100.0
Nigeria	-	-	0.8	46.6	-	-	-	0.0	1.5	51.1	100.0
Kenya	-	-	0.2	0.5	-	-	-	0.0	48.7	50.6	100.0
Ethiopia	-	-	-	0.7	-	-	-	0.0	14.0	85.3	100.0
Uganda	-	-	-	4.3	-	-	-	1.3	17.4	77.0	100.0
Ghana	-	-	-	27.0	-	-	-	7.0	-	66.0	100.0
Other Africa	-	-	0.4	12.0	-	-	0.7	0.0	66.0	20.9	100.0
Africa Total	14.6	0.6	2.9	9.6	7.3	1.9	5.8	22.8	9.1	25.5	100.0
Spain	-	-	-	19.7	-	-	-	0.4	-	80.0	100.0
Netherlands	-	-	-	48.4	27.4	-	-	5.6	-	18.6	100.0
France	-	-	0.1	33.3	-	-	-	0.0	-	66.5	100.0
Sweden	-	-	-	99.0	-	0.0	-	0.0	-	0.9	100.0
Italy	-	20.9	-	78.4	-	-	-	0.0	-	0.8	100.0
Greece	-	-	-	-	97.9	-	-	-	-	2.1	100.0
Germany	-	-	-	0.1	92.2	-	-	7.0	-	0.7	100.0
Finland	99.9	-	-	0.1	-	-	-	-	-	0.0	100.0
Belgium	-	99.9	-	0.0	-	-	-	0.0	0.0	0.1	100.0
UK	-	98.7	-	0.0	0.7	-	-	0.3	0.0	0.2	100.0
Other EU	-	-	-	62.0	-	13.1	-	-	-	24.9	100.0
EU Total	1.5	94.7	0.0	0.3	2.9	0.0	-	0.4	0.0	0.3	100.0
UAE	-	-	-	17.7	-	61.8	-	-	17.0	3.5	100.0
Japan	-	-	-	2.1	-	-	-	-	5.9	92.0	100.0
Hong Kong	-	8.8	0.0	3.8	16.2	-	-	0.0	-	71.2	100.0
Taiwan	-	-	-	1.8	-	-	-	98.0	-	0.2	100.0
India	-	93.2	0.3	1.6	-	0.0	-	0.0	-	4.8	100.0
Thailand	-	100.0	-	-	-	-	-	-	-	-	100.0
China	52.2	47.4	-	0.0	-	0.0	-	0.1	0.0	0.2	100.0
Israel	-	99.9	-	0.0	-	-	-	-	-	0.1	100.0
Saudi Arabia	-	-	-	-	-	-	-	-	47.3	52.7	100.0
Mongolia	-	-	34.4	-	-	-	-	-	-	65.6	100.0
Moldova	-	-	-	53.0	-	-	-	-	-	47.0	100.0
Sri Lanka	-	-	-	19.7	-	-	-	-	-	80.3	100.0
Other Asia	-	-	-	0.0	-	-	-	0.0	-	100.0	100.0
Asia Total	18.0	77.2	0.0	0.2	0.2	0.0	-	1.7	0.0	2.6	100.0
Norway	94.9	-	-	-	-	-	-	-	-	5.1	100.0
USA	-	60.4	0.0	1.0	-	0.1	-	33.2	0.7	4.7	100.0
Switzerland	0.9	93.4	-	0.0	-	-	-	-	-	5.6	100.0
Canada	92.5	-	-	5.1	-	-	-	0.0	-	2.4	100.0
Rest' World	-	-	0.1	13.0	0.2	0.1	0.4	0.1	6.1	80.1	100.0
Total	14.9	62.6	0.6	2.3	3.3	0.4	1.3	5.8	2.0	6.6	100.0

**Table 3.2C: Principal Export Commodity Groups by Region and Partner as a Percentage of Total Export Group, 2009**

	Copper & Nickel	Diamonds	Iron Steel & Related Products	Machinery & Electrical Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	2.6	0.2	90.2	64.5	45.0	86.5	60.3	81.8	40.9	58.4	14.7
Namibia	0.0	-	1.8	5.6	0.0	0.6	-	0.1	12.0	2.1	0.5
Swaziland	-	-	0.0	0.2	-	0.4	-	0.1	0.2	0.5	0.0
Lesotho	-	-	0.0	0.2	-	-	-	-	0.0	0.1	0.0
SACU Total	2.6	0.2	92.1	70.6	45.0	87.5	60.3	82.0	53.1	61.0	15.3
Zimbabwe	19.1	-	3.1	10.2	0.0	3.5	13.2	3.9	7.6	12.0	4.5
Zambia	0.0	-	3.5	7.5	0.0	5.9	11.2	0.3	32.7	6.9	1.5
DRC	-	-	0.4	0.8	-	0.1	14.7	0.0	1.1	1.6	0.3
Mozambique	-	-	0.0	0.2	0.1	0.3	-	0.0	0.2	2.7	0.2
Malawi	-	-	0.5	1.3	-	1.9	0.6	0.1	0.2	0.2	0.1
Tanzania	-	-	0.1	0.0	-	-	0.0	0.0	1.1	0.1	0.0
Angola	-	-	0.0	0.0	-	0.0	-	0.2	0.0	0.2	0.0
Mauritius	-	-	-	-	-	-	-	0.0	-	0.0	0.0
Other SADC	-	-	0.1	0.0	-	0.0	-	0.0	0.0	0.1	0.0
SADC Total	21.7	0.2	99.8	90.6	45.2	99.2	100.0	86.6	96.0	84.7	21.9
Reunion	-	-	-	-	3.3	-	-	-	-	0.0	0.1
Cote D'Ivoire	-	-	0.0	0.1	-	0.0	-	-	2.0	0.0	0.0
Nigeria	-	-	0.0	0.5	-	-	-	0.0	0.0	0.2	0.0
Kenya	-	-	0.0	0.0	-	-	-	-	0.2	0.1	0.0
Ethiopia	-	-	-	0.0	-	-	-	-	0.1	0.1	0.0
Uganda	-	-	-	0.0	-	-	-	0.0	0.1	0.1	0.0
Ghana	-	-	-	0.0	-	-	-	0.0	-	0.0	0.0
Other Africa	-	-	0.2	1.6	-	-	0.2	0.0	9.8	0.9	0.3
Africa Total	21.7	0.2	99.9	91.3	48.5	99.2	100.0	86.6	99.4	85.3	22.1
Spain	-	-	-	0.1	-	-	-	0.0	-	0.1	0.0
Netherlands	-	-	-	0.2	0.1	-	-	0.0	-	0.0	0.0
France	-	-	0.0	0.1	-	-	-	-	-	0.1	0.0
Sweden	-	-	-	1.9	-	0.0	-	-	-	0.0	0.0
Italy	-	0.0	-	3.9	-	-	-	0.0	-	0.0	0.1
Greece	-	-	-	-	15.7	-	-	-	-	0.2	0.5
Germany	-	-	-	0.0	23.5	-	-	1.0	-	0.1	0.8
Finland	5.8	-	-	0.0	-	-	-	-	-	0.0	0.9
Belgium	-	5.1	-	0.0	-	-	-	0.0	0.1	0.0	3.2
UK	-	83.7	-	0.2	11.8	-	-	2.9	0.0	1.8	53.1
Other EU	-	-	-	0.2	-	0.2	-	-	-	0.0	0.0
EU Total	5.8	88.9	0.0	6.8	51.1	0.2	-	3.9	0.1	2.4	58.8
UAE	-	-	-	0.0	-	0.1	-	-	0.0	0.0	0.0
Japan	-	-	-	0.0	-	-	-	-	0.0	0.0	0.0
Hong Kong	-	0.0	0.0	0.2	0.5	-	-	0.0	-	1.0	0.1
Taiwan	-	-	-	0.1	-	-	-	2.0	-	0.0	0.1
India	-	0.2	0.1	0.1	-	0.0	-	0.0	-	0.1	0.1
Thailand	-	1.2	-	-	-	-	-	-	-	-	0.8
China	8.2	1.8	-	0.0	-	0.2	-	0.1	0.0	0.1	2.3
Israel	-	5.1	-	0.0	-	-	-	-	-	0.0	3.2
Saudi Arabia	-	-	-	-	-	-	-	-	0.0	0.0	0.0
Mongolia	-	-	0.0	-	-	-	-	-	-	0.0	0.0
Moldova	-	-	-	0.0	-	-	-	-	-	0.0	0.0
Sri Lanka	-	-	-	0.0	-	-	-	-	-	0.0	0.0
Other Asia	-	-	-	0.0	-	-	-	0.0	-	1.4	0.1
Asia Total	8.2	8.3	0.1	0.5	0.5	0.3	-	2.0	0.1	2.7	6.7
Norway	62.2	-	-	-	-	-	-	-	-	7.5	9.8
USA	-	1.3	0.0	0.6	-	0.2	-	7.5	0.4	0.9	1.3
Switzerland	0.1	1.3	-	0.0	-	-	-	-	-	0.8	0.9
Canada	2.1	-	-	0.7	-	-	-	0.0	-	0.1	0.3
Rest' World	-	-	0.0	0.1	0.0	0.0	0.0	0.0	0.1	0.3	0.0
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**Chart 3.2: Total Exports by Region and Partner, 2009**



*Note: Rest' World includes all other trading partners not specified as in Table 3.2*

## CHAPTER 4: TRADE AT CHAPTER LEVEL

### 4.0 Introduction

Trade at Chapter level presents external trade at the 2-digit presentation of the Harmonized Commodity Description and Coding System. This trade appears on this section for both imports and exports during 2009. Table 4, which carries data for both imports and exports, presents trade values together with the associated percentage distributions for the 99 chapters of the Harmonized Commodity Description and Coding System.

### 4.1 Total Imports by Chapter

Botswana imports all commodities found in all the 99 Chapters of the Harmonized Commodity Description & Coding System (excluding Chapter 77 which is reserved for future customs use in the coding system). Imports in most chapters, at individual chapter level, contribute less than 2.0 percent of total imports. The discussion will be centered on chapters that contributed not less than 2.0 percent during 2009, and statistics associated with other chapters, can be viewed in Table 4.

During 2009, Chapter 27 which consists of “*Mineral Fuels & Associated Products*” contributed 13.5 percent (P4, 513.9 million) of total imports (P33, 555.7 million). This was followed by Chapter 84 which consists of “*Nuclear reactors, boilers, machinery & mechanical appliances; and parts thereof*” with 9.9 percent (P3, 334.1 million). Chapter 87, consisting of “*Vehicles & Parts*” contributed 9.8 percent (P3, 279.3 million) while Chapter 71 which comprises “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” contributed 7.8 percent (P2, 627.6 million) to total imports.

Some of the chapters that contributed imports valued at 2.0 percent or more of total imports during 2009 were Chapter 85 “*Electrical Machinery & Equipment, Sound Recorders & Reproducers, Television image & Parts*” with 7.3 percent (P2, 460.0 million); Chapter 73 “*Articles of Iron or Steel*” with 3.9 percent (P1, 295.9 million) and Chapter 88 which comprises “*Aircraft, spacecraft and parts thereof*” contributed 2.7 percent (P909.6 million). Chapter 30 which consists of “*Pharmaceutical Products*” contributed 2.4 percent (P797.2 million) while Chapter 39 consisting of “*Plastics & Articles thereof*” contributed 2.2 percent (P729.2 million).

### 4.2 Total Exports by Chapter

Significant contribution to total exports is mainly centered on a few chapters, with contributions in excess of one percent, while most chapters contributed less than 1.0 percent of the yearly total. Total exports consist mainly of minerals, especially rough diamonds. Discussions on total exports at chapter level are confined to chapters that contributed not less than 1.0 percent of the yearly total during 2009, while others can be viewed on Table 4.

During 2009, Chapter 71 which comprises “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” contributed 64.8 percent (P15, 768.2 million) of total exports (P24, 317.6 million). Chapter 75, consisting of “*Nickel & Articles thereof*” contributed 12.3 percent (P2, 991.8 million) of total exports during the same year.

Other chapters that contributed exports valued at more than 1.0 percent of total exports during 2009 were; Chapter 62 comprising “*Articles of Apparel & Clothing Accessories, not Knitted or*

*Crocheted*” and Chapter 02 which contains “*Meat & Meat Products*”, each contributing 3.3 percent to total exports with P800.7 million and P808.4 million respectively. Chapter 26 which consists of “*Ores, Slag & Ash*” made a contribution of 2.6 percent (P627.8 million). Chapter 61 consisting of “*Articles of Apparel & Clothing Accessories, knitted or crocheted*”, and chapter 87 which is made up of “*Vehicles & Parts thereof*” contributed 2.0 percent each with P481.9 million and P491.1 million respectively. Chapter 85 which contains “*Electrical Machinery, Equipment; sound recorders, reproducers, TV image, parts & Accessories*”, made a contribution of 1.3 percent (P310.7 million). Chapter 84; “*Nuclear Reactors, Boilers, Machinery & Mechanical Appliances; Parts thereof*” contributed 1.0 percent (P254.7 million) to total exports during the same period.

Other chapters together with associated percentage contributions can be viewed on Table 4.

**Table 4: Total Exports and Imports at Chapter Level (‘000 Pula), 2009**

Chapter	Description	Imports	%	Total	
				Exports	%
01	Live animals.	48,294	0.1	387	0.0
02	Meat and edible meat offal.	78,865	0.2	808,418	3.3
03	Fish and crustaceans, mollusc and other aquatic invertebrates	22,361	0.1	172	0.0
04	Dairy produce; bird's eggs; natural honey; edible products of animal origin, NES	384,495	1.1	4,443	0.0
05	Products of animal origin, not elsewhere specified or included	8,693	0.0	64	0.0
06	Live trees & other plants, bulbs, roots, and the like; cut flowers and ornamental foliage	8,573	0.0	3	0.0
07	Edible vegetables and certain root and tubers	254,546	0.8	5,804	0.0
08	Edible fruits and nuts; peel of citrus fruit or melon	123,602	0.4	342	0.0
09	Coffee, tea, mate and spices	151,099	0.5	2,409	0.0
10	Cereals	539,016	1.6	19,799	0.1
11	Products of the milling industry; malt; starches; insulin; wheat gluten	209,001	0.6	42,036	0.2
12	Oil seeds and oleaginous fruits; misc. grains, seeds & fruit; industrial/ medicinal	41,647	0.1	6,898	0.0
13	Lac; gums, resins and other vegetable saps and extracts	1,597	0.0	11,985	0.0
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	976	0.0	1	0.0
15	Animal/ vegetable fats, oils, waxes & their cleavage products.	218,752	0.7	5,428	0.0
16	Preparations of fish/ crustaceans, mollusc/ other aquatic invertebrates	73,161	0.2	11,106	0.0
17	Sugar and sugar confectionery	437,093	1.3	105,376	0.4
18	Cocoa and cocoa preparations	49,636	0.1	566	0.0
19	Preparations of cereals, flour, starch or milk; pastry cooks' products	231,708	0.7	45,303	0.2
20	Preparation of vegetables, fruit, nuts or other parts of plants	353,319	1.1	5,845	0.0
21	Miscellaneous edible preparations	305,645	0.9	7,021	0.0
22	Beverages, spirits and vinegar	333,074	1.0	86,731	0.4
23	Residues and waste from the food industries; prepared animal fodder.	187,547	0.6	21,353	0.1
24	Tobacco and manufactured tobacco substitutes	372,811	1.1	53,564	0.2
25	Salt, sulphur; earths and stone; plastering materials, lime and cement	605,525	1.8	127,092	0.5
26	Ores, slag and ash	438,415	1.3	627,815	2.6
27	Mineral fuels, oils, waxes & products of their distillation; bituminous substances	4,513,938	13.5	79,462	0.3
28	Inorganic chemicals; organic/ inorganic compounds of precious, rare earth metals etc	88,444	0.3	203,706	0.8
29	Organic chemicals	68,597	0.2	430	0.0
30	Pharmaceutical products	797,210	2.4	83,527	0.3
31	Fertilisers	104,489	0.3	46	0.0
32	Tanning/ dyeing extracts; their derivatives; etc	198,699	0.6	3,939	0.0
33	Essential oils and resinoid; perfumery, cosmetic or toilet preparations	400,906	1.2	8,969	0.0
34	Soap, organic surface active agents, washing and lubricating prep...etc	440,486	1.3	6,803	0.0
35	Albuminoidal substances; modified starches; glues; enzymes	40,221	0.1	660	0.0
36	Explosives; pyrotechnic prod.; matches; pyrophoric alloys; certain combustible prep	94,569	0.3	18,180	0.1
37	Photographic and cinematographic goods	30,131	0.1	117	0.0
38	Miscellaneous chemical products	284,208	0.8	4,960	0.0
39	Plastics and articles thereof	729,182	2.2	104,720	0.4
40	Rubber and articles thereof	475,333	1.4	3,597	0.0

**Table 4: Total Exports and Imports at Chapter Level ('000 Pula), 2009 continued**

<b>Chapter</b>	<b>Description</b>	<b>Imports</b>	<b>%</b>	<b>Total Exports</b>	<b>%</b>
41	Raw hides and skins (other than furskins) and leather	4,899	0.0	34,025	0.1
42	Articles of leather; saddlery & harness; articles of animal gut (other than silk-worm gut)	52,971	0.2	1,187	0.0
43	Furskins and artificial fur; manufactures thereof	330	0.0	54	0.0
44	Wood and articles of wood; wood charcoal	505,682	1.5	7,502	0.0
45	Cork and articles of cork	604	0.0	177	0.0
46	Manufactures of straw, of esparto or of other plaiting materials	1,794	0.0	46	0.0
47	Pulp of wood /of other fibrous cellulosic material; waste & scrap of paper etc	128	0.0	5,753	0.0
48	Paper or paperboard; articles of paper pulp, of paper or paperboard	590,618	1.8	94,819	0.4
49	Printed books, newspapers, pictures and other products	233,197	0.7	5,125	0.0
50	Silk	760	0.0	9	0.0
51	Wool, fine and coarse animal hair, horsehair yarn and woven fabric	6,135	0.0	260	0.0
52	Cotton	31,279	0.1	685	0.0
53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	7,248	0.0	6	0.0
54	Man-made filaments	16,746	0.0	1,934	0.0
55	Man-made staple fibres	51,770	0.2	4,783	0.0
56	Wadding felts, non wovens;articles thereof	26,694	0.1	1,405	0.0
57	Carpets and other textile floor covering	28,129	0.1	12,409	0.1
58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	12,710	0.0	4,234	0.0
59	Impregnated, coated, covered/laminated textile fabrics; textile articles for industrial use	27,759	0.1	3,788	0.0
60	Knitted or crocheted fabrics	18,008	0.1	2,665	0.0
61	Articles of apparel and clothing accessories, knitted or crocheted	328,344	1.0	481,875	2.0
62	Articles of apparel and clothing accessories, not knitted or crocheted	451,103	1.3	800,729	3.3
63	Other made up textile articles; sets; worn clothing and worn textile articles; rags	140,137	0.4	102,824	0.4
64	Footwear, gaiters and the like; parts of such articles	319,302	1.0	17,542	0.1
65	Headgear and parts thereof	19,338	0.1	5,096	0.0
66	Umbrellas, walking-sticks, seat sticks, whips, riding crops & parts thereof	6,793	0.0	249	0.0
67	Prepared feathers, articles made of feathers/down or human hair; artificial flowers;	11,681	0.0	2,116	0.0
68	Articles of stone, plaster, cement, asbestos, mica or similar materials	124,901	0.4	8,430	0.0
69	Ceramic products	181,305	0.5	1,640	0.0
70	Glass and glassware	122,119	0.4	4,567	0.0
71	Natural/ cultured pearls, precious/semi-precious stones, precious metals...	2,627,585	7.8	15,768,232	64.8
72	Iron and steel	531,321	1.6	82,021	0.3
73	Articles of iron or steel	1,295,935	3.9	74,453	0.3
74	Copper and articles thereof	72,036	0.2	23,425	0.1
75	Nickel and articles thereof	1,493	0.0	2,991,796	12.3
76	Aluminium and articles thereof	112,784	0.3	6,843	0.0
78	Lead and articles thereof	11,682	0.0	4,337	0.0
79	Zinc and articles thereof	43,294	0.1	68	0.0
80	Tin and articles thereof	6,542	0.0	32	0.0
81	Other base metals; cements; articles thereof	1,196	0.0	114	0.0
82	Tools, implements, cutlery, spoons and forks, of base metal; parts	134,483	0.4	8,050	0.0
83	Miscellaneous articles of base metal	180,428	0.5	2,701	0.0
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	3,334,086	9.9	254,711	1.0
85	Electrical machinery, equip.; sound recorders, reproducers, TV image, parts & accessories	2,459,959	7.3	310,691	1.3
86	Railway/tramway locomotives & track fixtures; rolling-stock; parts & accessories.	22,807	0.1	11,561	0.0
87	Vehicles others than railway/ tramway rolling-stock; parts & accessories thereof	3,279,317	9.8	491,109	2.0
88	Aircraft, spacecraft and parts thereof	909,626	2.7	52,954	0.2
89	Ships, boats and floating structures	6,725	0.0	11,003	0.0
90	Opt, photo, cinema, measuring, med; surgical instruments & apparatus.; parts & access thereof	515,454	1.5	18,520	0.1
91	Clocks and watches and parts thereof	6,252	0.0	1,369	0.0
92	Musical instruments; parts and accessories of such articles	5,424	0.0	118	0.0
93	Arms and ammunition; parts and accessories thereof	24,417	0.1	163	0.0
94	Furniture; stuffed furnishing; lamps & lighting fittings, NES	627,368	1.9	25,085	0.1
95	Toys, games and sports requisites; parts and accessories thereof	49,112	0.1	2,344	0.0
96	Miscellaneous manufactured articles	76,441	0.2	938	0.0
97	Works of art, collectors' pieces and antiques	2,924	0.0	1,127	0.0
98	Original equipment components	10	0.0	17	0.0
99	Personal effects, etc.	148,659	0.4	48,778	0.2
<b>Total</b>		<b>33,555,708</b>	<b>100.0</b>	<b>24,317,563</b>	<b>100.0</b>

## CHAPTER 5: MOST TRADED COMMODITIES

### 5.0 Introduction

This section presents the most traded commodities during 2009, for both imports and total exports. As imports into Botswana are of a wide variety, the top 100 imported commodities during 2009 are presented here, while with regard to exports only the top 50 are given since the top 50 exported commodities constitute over 90 percent of total exports. The top 100 imported commodities together with associated percentage distributions are presented in Table 5.1 while Table 5.2 presents the top 50 exported commodities.

### 5.1 The Most Traded Imports

Although Botswana is a large exporter of Diamonds, the agreement between De Beers and the company responsible for sorting diamonds, Diamond Trading Company (DTC), is that DTC London is the only office that sells to clients. As a result diamonds from all over the world are sent to London where they are pooled together and then redistributed to diamond polishing companies. As a result, Botswana exports diamonds and then imports for polishing. The diamonds polished in Botswana are as a result not necessarily Botswana diamonds only as these come from a pool of diamonds from all diamonds exporters over the whole world.

The top most imported commodity during 2009 was “*Non-industrial diamonds unworked or simply sawn, cleaved or bruted*”, with a contribution of 7.6 percent (P2, 545.6 million) of total imports, followed by “*Unleaded Petrol*” with 5.1 percent (P1, 702.3 million).

Other commodities that contributed significantly to total imports during 2009 as presented in Table 5.1, included “*Distillate Fuel*” with 4.8 percent (P1, 607.2 million) and “*Other Vehicles of cylinder capacity exceeding 1,500cm<sup>3</sup> but not exceeding 3,000cm<sup>3</sup>*” (cars) with a value of P759.8 million, representing 2.3 percent of total imports.

“*Electrical Energy*” and “*Portland Cement*” each made a contribution of 1.6 percent to total imports with P535.4 million and P522.0 million respectively. “*Medicaments of mixed or unmixed products, for retail sale*” contributed 1.5 percent to total imports, with P504.3 million. “*Other Motor Vehicles for the Transport of Goods with G.V.M not exceeding 5t NES*” and “*Nickel Ores and Concentrates*” contributed 1.3 percent each to total imports with P452.5 million and P435.1 million respectively. “*Aeroplanes and other aircraft, NES, of an unladen weight 2000-15000 Kg*” contributed 1.1 percent (P359.6 million) to total imports during the year. Other individual commodities in the top 100 imports can be observed in Table 5.1.

### 5.2 The Most Traded Exports

As earnings from exports are heavily dependent on minerals especially rough diamonds, only eight commodities contributed more than 1.0 percent to total exports during 2009. The commodities concerned were “*Rough Diamonds*” with 56.3 percent (P13, 683.3 million), “*Nickel Mattes*” with 12.3 percent (P2, 991.8 million), “*Non Industrial Diamonds, Not Mounted*”, with 6.3 percent (P1, 530.4 million). “*Unwrought gold*” and “*Copper Ores & Concentrates*” each contributed 2.2 percent to total exports with P532.0 million and P529.6 million respectively, “*Fresh or chilled boneless bovine meat*” contributed 1.8 percent (P449.6 million), and “*Frozen boneless bovine meat*” made a contribution of 1.4 percent (P342.0

million). “Women or girls trousers, breeches of other textiles NES” contributed 1.3 percent (P322.5 million). Other commodities can be viewed on Table 5.2.

**Table 5.1: Top 100 Imported Commodities, 2009 (Pula)**

Rank	Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	2,545,643,892	7.6
2	27101102	Petrol	1,702,265,168	5.1
3	27101130	Distillate fuel	1,607,200,878	4.8
4	87032390	Other vehicles of a cylinder capacity exceeding 1500cm <sup>3</sup> but not exceeding 3000cm <sup>3</sup> NES	759,777,306	2.3
5	27160000	Electrical energy	535,363,134	1.6
6	25232900	Portland cement (excl. white)	522,045,852	1.6
7	30049000	Other medicaments of mixed or unmixed products, for retail sale, NES	504,300,650	1.5
8	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t NES	452,505,461	1.3
9	26040000	Nickel ores and concentrates	435,067,692	1.3
10	88023000	Aeroplanes and other aircraft, NES, of an unladen weight 2000-15000kg	359,558,996	1.1
11	88022000	Aeroplanes and other aircraft, NES, of an unladen weight =<2000kg	336,658,150	1.0
12	87089990	Other parts and accessories of motor vehicles	297,550,922	0.9
13	24022000	Cigarettes containing tobacco	267,550,674	0.8
14	10019000	Spelt, common wheat and meslin	209,367,605	0.6
15	17019900	Cane or beet sugar, in solid form, NES	191,565,476	0.6
16	90189000	Instruments and apparatus, NES, for medical, surgical... sciences	188,974,785	0.6
17	30039000	Other medicaments with ≥2 constituents, not for retail sale, NES	186,211,172	0.6
18	84733000	Parts and accessories of the machines	168,047,058	0.5
19	85251090	Other transmission apparatus NES	156,577,288	0.5
20	87042290	Other vehicles for goods with GVM exceeding 5t but not exceeding 20t NES	154,419,685	0.5
21	84749000	Parts of machinery	153,114,710	0.5
22	73089090	Other structures of steel/iron not elsewhere specified	149,769,966	0.4
23	27111900	Petroleum gases and other gaseous hydrocarbons, liquefied, NES	148,971,163	0.4
24	34012000	Soap in other forms, NES	147,966,787	0.4
25	73102100	Cans closed by soldering or crimping of capacity <50l of iron/steel	146,028,184	0.4
26	40111000	New pneumatic tyres, of rubber of a kind used on motor cars	144,247,369	0.4
27	27101152	Other prepared lubricating oils	133,548,920	0.4
28	84295900	Self-propelled bulldozers, excavators..., NES	132,460,424	0.4
29	33049900	Beauty, make-up, skin-care (incl. suntan), NES	130,847,195	0.4
30	87032490	Other vehicles of a cylinder capacity exceeding 3000cm <sup>3</sup>	124,968,636	0.4
31	85442090	Other co-axial cable & other co-axial electric conductors NES	119,689,650	0.4
32	85171200	Telephones for cellular networks or for other wireless networks	117,956,440	0.4
33	87012020	Of a vehicle mass exceeding 1600KG	116,198,965	0.3
34	10063000	Semi-milled or wholly milled rice	114,227,191	0.3
35	44071000	Coniferous wood sawn or chipped lengthwise, sliced or peeled, >6mm thick	111,412,560	0.3
36	88021200	Helicopters of an unladen weight >2000kg	109,974,216	0.3
37	23099090	Other preparations of a kind used in animal feeding NES	107,714,730	0.3
38	38220000	Diagnostic or lab. reagents on a backing; prepared diagnostic or lab. reagents	107,276,801	0.3
39	85256000	Transmission apparatus incorporating reception apparatus	104,985,903	0.3
40	49019900	Printed books, brochures, leaflets and similar printed matter, NES	104,821,372	0.3
41	20099010	Fruit juices of mixtures of juices	101,517,517	0.3
42	48191000	Cartons, boxes and cases, of corrugated paper or paperboard	96,796,805	0.3
43	17049000	Sugar confectionery (incl. white chocolate), not containing cocoa, NES	95,075,104	0.3
44	99990100	New personal imports	94,878,741	0.3
45	87032290	Other vehicles of cylinder capacity exceeding 1000cm <sup>3</sup> but not exceeding 1500cm <sup>3</sup> NES	94,624,423	0.3
46	84314990	Other parts of boring or sinking machinery	90,973,589	0.3
47	85021300	Generating sets with compression-ignition engines, >375 KVA	89,254,326	0.3
48	87019090	Other tractors	87,037,809	0.3
49	87041090	Other dumpers designed for off-highway use not elsewhere specified	86,896,290	0.3
50	84716000	ADP input or output units whether or not containing storage units in same housing	82,516,845	0.2

**Table 5.1: Top 100 Imported Commodities, 2009 (Pula); Continued**

Rank	Code	Description	Value	%
51	85178000	Electrical apparatus for line telephony or line telegraphy, NES	80,454,247	0.2
52	22030090	Other beer made from malt	80,306,530	0.2
53	84292000	Graders and levellers	79,832,068	0.2
54	87042390	Other motor vehicles of G.V.M. exceeding 20t	78,728,853	0.2
55	94060000	Prefabricated buildings	78,397,627	0.2
56	73030000	Tubes, pipes and hollow profiles, of cast iron	76,852,104	0.2
57	10070000	Grain sorghum	76,700,439	0.2
58	39041000	Polyvinyl chloride, not mixed with other substances, in primary forms	76,067,400	0.2
59	21039090	Other sauces & preparations thereof, NES	74,252,530	0.2
60	44031000	Wood in the rough..., treated with paint, stains, creosote, etc	72,410,205	0.2
61	88033000	Parts of aeroplanes or helicopters, NES	72,248,825	0.2
62	84294000	Self-propelled tamping machines and road-rollers	71,452,002	0.2
63	85179090	Other parts for electrical apparatus for line telephone/line telegraphy, NES	71,140,686	0.2
64	94036000	Wooden furniture, NES	70,552,964	0.2
65	39269090	Other articles of plastics and articles of other materials NES	70,441,196	0.2
66	84435900	Printing machinery, NES	69,789,765	0.2
67	48184000	Sanitary towels and tampons, napkins and napkin liners for babies, etc	67,587,066	0.2
68	34022000	Washing and cleaning preparations, put up for retail sale	67,360,864	0.2
69	87021090	Other motor vehicles for the transport of ten or more persons, including driver	65,767,476	0.2
70	64029900	Footwear, NES, not covering the ankle, of rubber or plastics	65,037,018	0.2
71	94035000	Wooden furniture of a kind used in the bedroom (excl. seats)	64,482,124	0.2
72	85043400	Transformers, NES, power handling capacity >500KVA	63,954,626	0.2
73	17011100	Raw cane sugar, in solid form	63,369,258	0.2
74	20098010	Fruit juices of any other single fruit, NES	62,902,151	0.2
75	87042170	Goods vehicles, with diesel or semi-diesel engines, GVW ≤5tonnes	62,487,467	0.2
76	71023900	Non-industrial diamonds, not mounted or set, NES	61,959,325	0.2
77	73083090	Other doors, windows, frames & thresholds for doors, NES	60,990,084	0.2
78	84138100	Pumps for liquids, NES	60,420,713	0.2
79	94041000	Mattress supports	59,763,979	0.2
80	44182000	Doors and their frames and thresholds, of wood	59,332,040	0.2
81	73269090	Other articles of iron or steel wire, NES	59,226,164	0.2
82	85176200	Machines for reception & transmission or regeneration voice image, data including switch	59,203,093	0.2
83	48181000	Toilet paper	59,119,428	0.2
84	15121900	Other sunflower seed or safflower oil & fractions thereof	58,357,150	0.2
85	07019000	Other potatoes, fresh or chilled	58,068,272	0.2
86	85444900	Electric conductors, NES, for a voltage ≤80 V, not fitted with connectors	57,543,695	0.2
87	33072000	Personal deodorants and antiperspirants	56,397,297	0.2
88	84291900	Self-propelled bulldozers and angle dozers, (excl. track laying)	56,013,627	0.2
89	84295190	Other front-end shovel loaders, NES	55,321,922	0.2
90	09109900	Other spices, NES	54,170,719	0.2
91	85369090	Other elec. apparatus for switching or protecting elec. circuits, NES	53,780,486	0.2
92	84151090	Other window/wall type self-contained air conditioning machines NES	53,775,583	0.2
93	94054090	Other electric lamps and lighting fittings NES	53,480,998	0.2
94	11010000	Wheat or meslin flour	53,443,725	0.2
95	84713000	Portable digital ADP machines, weight ≤ 10 KG, with at least CPU, keyboard & display	52,650,002	0.2
96	87059000	Special purpose motor vehicles, NES (e.g. breakdown lorries, etc)	52,645,287	0.2
97	99990000	Used personal effects	52,252,264	0.2
98	10059000	Maize (excl. seed)	51,928,123	0.2
99	72022900	Ferro-silicon, containing by weight ≤55% silicon	51,896,594	0.2
100	38249090	Other chemical products and mixtures NES or included	51,495,494	0.2
<b>Top 100 Imports</b>			<b>18,212,216,030</b>	<b>54.3</b>
<b>Other Goods</b>			<b>15,343,492,149</b>	<b>45.7</b>
<b>Total Imports</b>			<b>33,555,708,179</b>	<b>100.0</b>

**Table 5.2: Top 50 Exported Commodities, 2009 (Pula)**

Rank	Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	13,683,276,746	56.3
2	75011000	Nickel mattes	2,991,795,859	12.3
3	71023900	Non-industrial diamonds, not mounted or set, NES	1,530,429,905	6.3
4	71081200	Unwrought gold (incl. gold plated with platinum), non-monetary	531,987,755	2.2
5	26030000	Copper ores and concentrates	529,606,514	2.2
6	02013000	Fresh or chilled boneless bovine meat	449,570,845	1.8
7	02023000	Frozen boneless bovine meat	341,954,403	1.4
8	62046900	Women's or girls' trousers, breeches, etc, of other textiles, NES	322,455,391	1.3
9	28362000	Disodium carbonate	199,967,258	0.8
10	62034900	Men's or boys' trousers, breeches of other textiles, NES	174,666,711	0.7
11	61102020	Jerseys, Pullovers, Slipovers, Cardigans, Twinsets, Bed jackets and Jumpers	166,338,533	0.7
12	61099000	T-shirts, singlets, etc, of other textiles, NES, knitted or crocheted	144,454,745	0.6
13	85443000	Ignition wiring sets and other wiring sets for vehicles, aircraft...	112,059,479	0.5
14	25010000	Salt and pure sodium chloride, whether or not cont.g anti-caking agents...; sea water	111,596,654	0.5
15	87012020	Of a vehicle mass exceeding 1600KG	109,809,165	0.5
16	17041000	Chewing gum	98,888,520	0.4
17	87041090	Other dumpers designed for off-highway use, NES	85,135,159	0.4
18	87163900	Trailers and semi-trailers for the transport of goods, NES	72,265,545	0.3
19	26040000	Nickel ores and concentrates	70,486,522	0.3
20	62069000	Women's or girls' blouses, shirts, etc, of other textiles, NES	69,849,152	0.3
21	48194000	Sacks and bags, including cones of paper, paperboard, NES	65,096,930	0.3
22	30023000	Vaccines for veterinary medicine	55,120,467	0.2
23	24022000	Cigarettes containing tobacco	50,253,169	0.2
24	99990000	Used personal effects	47,901,095	0.2
25	22029090	Other non-alcoholic beverages NES	47,555,853	0.2
26	39172190	Other tubes, pipes and hoses, rigid of polymers of ethylene	46,955,355	0.2
27	62043900	Women's or girls' jackets and blazers of other textiles, NES	46,157,864	0.2
28	63014000	Blankets (excl. electric blankets), etc, of synthetic fibres	40,324,070	0.2
29	85071000	Lead-acid accumulators for starting piston engines	39,328,254	0.2
30	62059000	Men's or boys' shirts of other textiles, NES	38,391,963	0.2
31	72012000	Non-alloy pig iron containing, >0.5% phosphorus, in pigs, blocks	37,870,651	0.2
32	87032390	Other vehicles of a cylinder capacity exceeding 1500cm <sup>3</sup> but not exceeding 3000cm <sup>3</sup> NES	34,885,358	0.1
33	62045900	Skirts and divided skirts of other textiles, NES	34,745,131	0.1
34	63026090	Toilet linen	32,840,163	0.1
35	85369090	Other elec. apparatus for switching or protecting elec. circuits NES.	32,419,946	0.1
36	27011200	Bituminous coal, not agglomerated	31,947,990	0.1
37	61069000	Women's or girls' blouses, etc, of other textiles NES, knitted or crocheted	31,902,966	0.1
38	19053100	Sweet biscuits	29,297,085	0.1
39	62046200	Women's or girls' trousers, breeches, etc, of cotton	27,223,698	0.1
40	84071000	Aircraft spark-ignition piston engines	27,203,423	0.1
41	26203000	Ash and residues containing mainly copper	26,226,676	0.1
42	62033900	Men's or boys' jackets and blazers of other textiles, NES	24,861,493	0.1
43	61102090	Other similar articles of cotton NES	24,299,838	0.1
44	22030090	Other beer made from malt	23,036,253	0.1
45	11031300	Groats and meal of maize (corn)	22,659,672	0.1
46	87082900	Parts and accessories of bodies (incl. cabs), NES	21,815,883	0.1
47	61034900	Men's or boys' trousers, etc, of other textiles, knitted or crocheted	21,715,728	0.1
48	27101102	Petrol	21,618,099	0.1
49	72042900	Waste and scrap of alloy steel (excl. stainless)	21,560,991	0.1
50	88033000	Parts of aero planes or helicopters, NES	21,513,351	0.1
<b>Top 50 Exported Commodities</b>			<b>22,823,324,276</b>	<b>93.9</b>
<b>Other Goods</b>			<b>1,494,238,792</b>	<b>6.1</b>
<b>Total Exports</b>			<b>24,317,563,068</b>	<b>100.0</b>

## CHAPTER 6: TRADE BY OTHER COMMODITY CLASSIFICATIONS

### 6.0 Introduction

This chapter gives trade by other commodity classifications. The other commodity classifications discussed here are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC). Trade by International Standard Industrial Classification (ISIC) is also given in this chapter.

### 6.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification is another statistical classification of commodities entering external trade and is designed to provide the commodity aggregates required for purposes of economic analysis, to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections.

This report uses SITC Revision 4, which is based on Harmonized Commodity Description & Coding System of 2007 (HS 2007), and figures presented here are for the Sections and Divisions only. Table 6.1A gives imports while Table 6.1B presents exports.

#### 6.1.1 Imports by Standard International Trade Classification (SITC), 2009

Table 6.1A shows that from a total of P33, 555.7 million worth of imports during 2009, *Machinery & Transport Equipment* (Section 7) contributed 29.9 percent (P10, 032.3 million). Divisions that contributed mostly in this Section were *Road Vehicles, including air-cushion vehicles* (Division 78), with 9.5 percent (P3, 180.5 million) of total imports during the year, followed by *Electrical Machinery, Apparatus & Appliances* (Division 77) with 4.2 percent (P1, 405.4 million) and *Machinery Specialized for Particular Industries* (Division 72) with 4.1 percent at P1, 383.2 million.

Other Divisions that contributed significantly in this Section were *General Industrial Machinery & Equipment* (Division 74) with 3.0 percent (P1, 012.3 million) followed by *Telecommunications & Sound Recording/Reproducing Apparatus* (Division 76) and *Other Transport Equipment* (Division 79) with 2.8 percent each at values of P940.7 million and P935.5 million respectively. *Office Machines and Automatic Data Processing Machines* (Division 75) and *Power-Generating Machinery & Equipment* (Division 71) contributed 1.8 percent (P611.1 million) and 1.2 percent (P419.2 million) respectively.

Section 6, which comprises *Manufactured Goods Classified Chiefly by Material*, contributed 22.5 percent (P7, 564.4 million) to total imports during 2009. Divisions that contributed mostly to this Section were Division 66, *Non-metallic Mineral Manufactures* with 10.7 percent (P3, 576.2 million) of total imports; Division 69, *Manufactures of Metals* with 4.1 percent (P1, 381.8 million); Division 67, *Iron & Steel* with 2.4 percent (P810.8 million); Division 64, *Paper, Paperboard & Articles thereof* with 1.7 percent (P571.3 million); Division 62, *Rubber Manufactures* with 1.4 percent (P454.8 million); and Division 65, *Textile yarn, Fabrics, made-up articles & related products* with 1.0 percent (P345.3 million).

The other section that contributed significantly to total imports during 2009 was Section 3 which comprises *Mineral Fuels, Lubricants & Related Materials*. This section contributed *13.3 percent* (P4, 460.3 million) to total imports. The Divisions that contributed mostly in this Section were *Petroleum, Petroleum Products & Related Materials* with *11.0 percent* (P3, 676.5 million) and *Electric Current* with *1.6 percent* (P535.4 million).

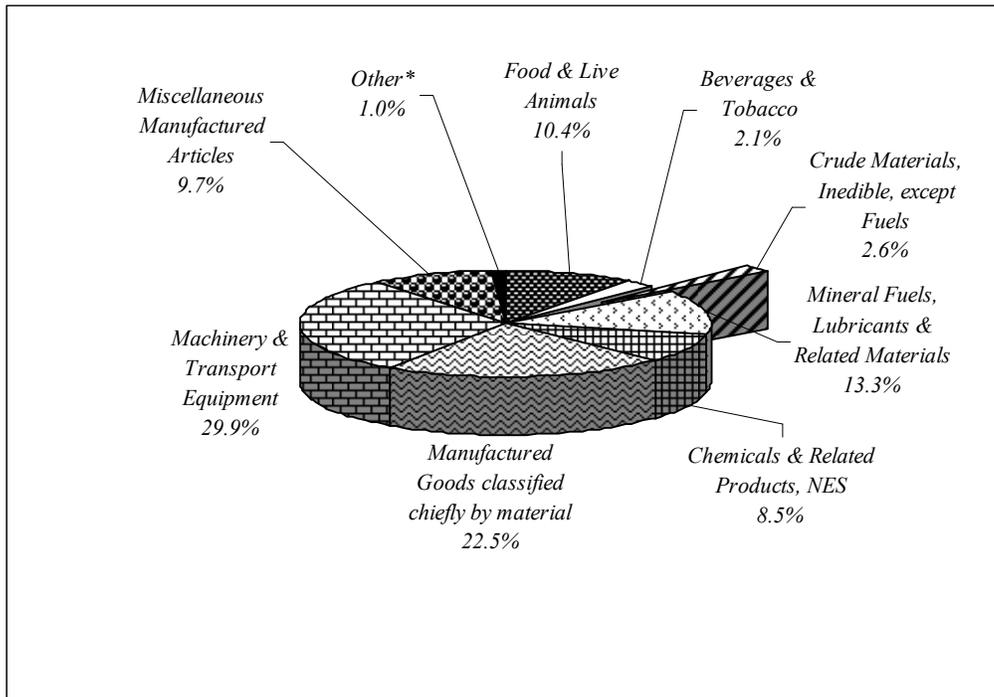
**Table 6.1A: Imports by Standard International Trade Classification (SITC), 2009 (Pula)**

<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>0</b>	<b>Food &amp; Live Animals</b>		
00	Live animals other than animals of division 03	48,293,675	0.1
01	Meat and meat preparations	107,904,631	0.3
02	Dairy products and birds eggs	403,095,505	1.2
03	Fish (not marine mammals), crustaceans, molluscs, aquatic invertebrates & preparations thereof	65,414,380	0.2
04	Cereals and cereal preparations	932,509,128	2.8
05	Vegetables and fruit	730,426,558	2.2
06	Sugars, sugar preparations and honey	440,894,206	1.3
07	Coffee, tea, cocoa, spices, and manufactures thereof	207,441,547	0.6
08	Feeding stuff for animals (not including unmilled cereals)	196,103,324	0.6
09	Miscellaneous edible products and preparations	350,641,503	1.0
	<b>Total Section 0</b>	<b>3,482,724,457</b>	<b>10.4</b>
<b>1</b>	<b>Beverages &amp; Tobacco</b>		
11	Beverages	327,396,762	1.0
12	Tobacco and tobacco manufactures	372,811,126	1.1
	<b>Total Section 1</b>	<b>700,207,888</b>	<b>2.1</b>
<b>2</b>	<b>Crude Materials, Inedible, except Fuels</b>		
21	Hides, skins and fur skins, raw	2,789,713	0.0
22	Oil-seeds and oleaginous fruits	23,088,381	0.1
23	Crude rubber (including synthetic and reclaimed)	3,053,281	0.0
24	Cork and wood	252,265,044	0.8
25	Pulp and waste paper	127,959	0.0
26	Textile fibres( other than wool tops); wastes (not manufactured into yarn or fabric)	12,188,889	0.0
27	Crude fertilizers & minerals (excluding coal, petroleum and precious stones)	94,907,730	0.3
28	Metalliferous ores and metal scrap	443,079,593	1.3
29	Crude animal and vegetable materials NES.	27,474,393	0.1
	<b>Total Section 2</b>	<b>858,974,983</b>	<b>2.6</b>
<b>3</b>	<b>Mineral Fuels, Lubricants &amp; Related Materials</b>		
32	Coal, coke and briquettes	25,133,468	0.1
33	Petroleum, petroleum products and related materials	3,676,531,241	11.0
34	Gas, natural and manufactured	223,258,138	0.7
35	Electric current	535,363,134	1.6
	<b>Total Section 3</b>	<b>4,460,285,981</b>	<b>13.3</b>
<b>4</b>	<b>Animal &amp; Vegetable Oils, Fats &amp; Waxes</b>		
41	Animal oils and fats	1,617,513	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	186,320,673	0.6
43	Animal/ vegetable fats & oils, processed; waxes; inedible mixtures/ preparations; NES	6,623,391	0.0
	<b>Total Section 4</b>	<b>194,561,577</b>	<b>0.6</b>

**Table 6.1A: Imports by Standard International Trade Classification (SITC),  
2009 (Pula); continued**

<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>5</b>	<b>Chemicals &amp; Related Products, NES</b>		
51	Organic chemicals	64,788,296	0.2
52	Inorganic chemicals	88,417,824	0.3
53	Dyeing, tanning and colouring materials	212,301,558	0.6
54	Medicinal and pharmaceutical products	809,518,070	2.4
55	Essential oils, resinoids & perfume materials; toilet, polishing & cleansing preparations	798,671,190	2.4
56	Fertilizers (other than those of group 272)	102,035,243	0.3
57	Plastics in primary forms	219,923,232	0.7
58	Plastics in non-primary forms	166,999,472	0.5
59	Chemical materials and products, NES.	398,989,897	1.2
	<b>Total Section 5</b>	<b>2,861,644,782</b>	<b>8.5</b>
<b>6</b>	<b>Manufactured Goods classified chiefly by material</b>		
61	Leather, leather manufactures, NES., and dressed fur skins	4,867,174	0.0
62	Rubber manufactures, NES.	454,788,728	1.4
63	Cork and wood manufactures (excluding furniture)	254,021,897	0.8
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	571,337,586	1.7
65	Textile yarn, fabrics, made-up articles, NES., and related products	345,330,520	1.0
66	Non-metallic mineral manufactures, NES.	3,576,219,836	10.7
67	Iron and steel	810,834,283	2.4
68	Non-ferrous metals	165,185,933	0.5
69	Manufactures of metals, NES.	1,381,834,414	4.1
	<b>Total Section 6</b>	<b>7,564,420,371</b>	<b>22.5</b>
<b>7</b>	<b>Machinery &amp; Transport Equipment</b>		
71	Power-generating machinery and equipment	419,225,704	1.2
72	Machinery specialized for particular industries	1,383,207,632	4.1
73	Metalworking machinery	144,398,902	0.4
74	General industrial machinery & equipment; machine parts, NES.	1,012,300,068	3.0
75	Office machines and automatic data-processing machines	611,091,105	1.8
76	Telecommunications and sound-recording and reproducing apparatus and equipment	940,739,791	2.8
77	Electrical machinery, apparatus & appliances, NES & electrical parts thereof	1,405,357,870	4.2
78	Road vehicles (including air-cushion vehicles)	3,180,539,609	9.5
79	Other transport equipment	935,455,941	2.8
	<b>Total Section 7</b>	<b>10,032,316,622</b>	<b>29.9</b>
<b>8</b>	<b>Miscellaneous Manufactured Articles</b>		
81	Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures and fittings, NES.	215,692,482	0.6
82	Furniture & parts thereof; bedding, mattresses & supports, cushions etc	426,684,775	1.3
83	Travel goods, handbags and similar containers	41,193,272	0.1
84	Articles of apparel and clothing accessories	828,921,137	2.5
85	Footwear	319,301,596	1.0
87	Professional, scientific and controlling instruments and apparatus, NES	409,452,279	1.2
88	Photographic apparatus, equipment & supplies; optical goods, NES; watches & clocks	83,998,427	0.3
89	Miscellaneous manufactured articles, NES.	925,006,436	2.8
	<b>Total Section 8</b>	<b>3,250,250,404</b>	<b>9.7</b>
<b>9</b>	<b>Commodities &amp; transactions not classified elsewhere in the SITC</b>		
93	Special transactions and commodities not classified according to kind	150,306,917	0.4
97	Gold, non-monetary (excluding gold ores and concentrates)	14,197	0.0
	<b>Total Section 9</b>	<b>150,321,114</b>	<b>0.4</b>
	<b>Total Imports</b>	<b>33,555,708,179</b>	<b>100.0</b>

**Chart 6.1A: Imports by Standard International Trade Classification (SITC), 2009**



Note: NES= Not Elsewhere Specified;  
 Other\*: All other commodities not specified as in Table 6.1A

## 6.1.2 Exports by Standard International Trade Classification (SITC), 2009

The Section that contributed the most to total exports during 2009 was Section 6, which consists of “*Manufactured Goods classified chiefly by material*”. This Section accounted for 64.3 percent (P15, 635.2 million) of total exports (P24, 317.6 million) during the year. The Division that contributed the most in this Section was Division 66 which comprises “*Non-metallic mineral manufactures not elsewhere specified*”. This Division contributed 62.7 percent (P15, 244.0 million) of total exports during the year. This is the Division that contains Diamonds.

Section 2, consisting of “*Crude Materials inedible, except Fuels*”, contributed 15.9 percent (P3, 863.2 million) to total exports during 2009. The Division that contributed the most in this Section was Division 28, which comprises “*Metalliferous Ores and Scrap Metal*”, with 15.1 percent (P3, 682.6 million) of total exports during the year. This is the Division that contains Copper/Nickel.

“*Miscellaneous Manufactured Articles*” (Section 8) contributed 5.7 percent (P1, 393.2 million) to total exports during 2009, with Division 84, “*Articles of Apparel & Clothing Accessories*” contributing 5.3 percent (P1, 288.3 million) of the overall total.

“*Machinery & Transport Equipment*” (Section 7) contributed 4.7 percent (P1, 133.5 million) to total exports during 2009 with Division 78, “*Road Vehicles*” contributing 2.0 percent (P485.0 million) and Division 77, “*Electrical Machinery, Apparatus, Appliances & Parts thereof*”, with 1.0 percent (P241.6 million). “*Food & Live Animals*” (Section 0) contributed 4.4 percent (P1, 080.9 million) to total exports during the year, with most contribution coming from “*Meat & Meat Preparations*” (Division 01), having contributed 3.4 percent (P817.7 million).

**Table 6.1B: Exports by Standard International Trade Classification (SITC), 2009 (Pula)**

Section	Division	Value	%
<b>0</b>	<b>Food &amp; Live Animals</b>		
00	Live animals other than animals of division 03	386,697	0.0
01	Meat and meat preparations	817,702,733	3.4
02	Dairy products and birds eggs	4,351,318	0.0
03	Fish, crustaceans, molluscs, aquatic invertebrates & preparations thereof	1,989,053	0.0
04	Cereals and cereal preparations	86,842,367	0.4
05	Vegetables and fruit	22,894,079	0.1
06	Sugars, sugar preparations and honey	105,407,701	0.4
07	Coffee, tea, cocoa, spices, and manufactures thereof	3,045,481	0.0
08	Feeding stuff for animals (not including unmilled cereals)	21,352,917	0.1
09	Miscellaneous edible products and preparations	16,949,240	0.1
	<b>Total Section 0</b>	<b>1,080,921,586</b>	<b>4.4</b>
<b>1</b>	<b>Beverages &amp; Tobacco</b>		
11	Beverages	86,327,709	0.4
12	Tobacco and tobacco manufactures	53,563,734	0.2
	<b>Total Section 1</b>	<b>139,891,443</b>	<b>0.6</b>

**Table 6.1B: Exports by Standard International Trade Classification (SITC),  
2009 (Pula); continued**

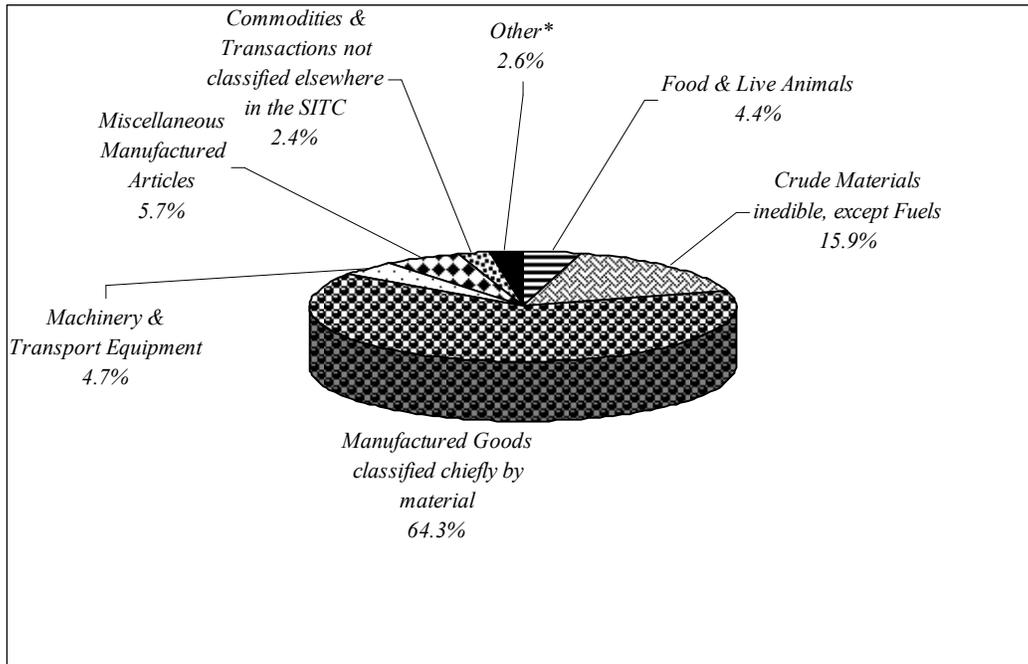
<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>2</b>	<b>Crude Materials inedible, except Fuels</b>		
21	Hides, skins and fur skins, raw	20,911,661	0.1
22	Oil-seeds and oleaginous fruits	6,892,130	0.0
23	Crude rubber (including synthetic and reclaimed)	25,014	0.0
24	Cork and wood	647,615	0.0
25	Pulp and waste paper	5,753,329	0.0
26	Textile fibres (other than wool tops & other combed wool),wastes (not manufac. into yarn or fabric)	699,571	0.0
27	Crude fertilizers, crude minerals (excluding coal, petroleum and precious stones)	133,570,328	0.5
28	Metalliferous ores and metal scrap	3,682,639,891	15.1
29	Crude animal and vegetable materials, NES	12,056,499	0.0
	<b>Total Section 2</b>	<b>3,863,196,038</b>	<b>15.9</b>
<b>3</b>	<b>Mineral Fuels, Lubricants &amp; Related Materials</b>		
32	Coal, coke and briquettes	32,637,997	0.1
33	Petroleum, petroleum products and related materials	44,068,484	0.2
34	Gas, natural and manufactured	1,593,095	0.0
35	Electric current	63,108	0.0
	<b>Total Section 3</b>	<b>78,362,684</b>	<b>0.3</b>
<b>4</b>	<b>Animal &amp; Vegetable Oil Fats &amp; Waxes</b>		
41	Animal oils and fats	2,369,295	0.0
42	Fixed vegetable fats and oils, crude, refined or fractionated	2,226,631	0.0
43	Animal or veg fats & oils, processed; waxes; inedible mixtures/ preparations of animal/ vegetable fats/oils, NES	212,861	0.0
	<b>Total Section 4</b>	<b>4,808,787</b>	<b>0.0</b>
<b>5</b>	<b>Chemicals &amp; Related Products; NES</b>		
51	Organic chemicals	525,860	0.0
52	Inorganic chemicals	203,705,673	0.8
53	Dyeing, tanning and colouring materials	4,320,479	0.0
54	Medicinal and pharmaceutical products	83,785,201	0.3
55	Essential oils and resinoids and perfume materials; toilet, polishing and cleansing preparations	15,200,176	0.1
56	Fertilizers	19,167	0.0
57	Plastics in primary forms	25,909,468	0.1
58	Plastics in non-primary forms	50,562,986	0.2
59	Chemical materials and products, NES.	23,626,923	0.1
	<b>Total Section 5</b>	<b>407,655,933</b>	<b>1.7</b>
<b>6</b>	<b>Manufactured Goods classified chiefly by material</b>		
61	Leather, leather manufactures, NES, and dressed fur skins	13,360,215	0.1
62	Rubber manufactures, NES.	3,524,432	0.0
63	Cork and wood manufactures (excluding furniture)	7,031,318	0.0
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	94,741,496	0.4
65	Textile yarn, fabrics, made-up articles, NES, and related products	120,535,089	0.5
66	Non-metallic mineral manufactures, NES.	15,243,975,638	62.7
67	Iron and steel	57,070,501	0.2
68	Non-ferrous metals	16,670,818	0.1
69	Manufactures of metals, NES.	78,293,449	0.3
	<b>Total Section 6</b>	<b>15,635,202,956</b>	<b>64.3</b>

**Table 6.1B: Exports by Standard International Trade Classification (SITC),  
2009 (Pula); continued**

<b>Section</b>	<b>Division</b>	<b>Value</b>	<b>%</b>
<b>7</b>	<b>Machinery &amp; Transport Equipment</b>		
71	Power-generating machinery and equipment	70,018,708	0.3
72	Machinery specialized for particular industries	107,214,175	0.4
73	Metalworking machinery	12,018,007	0.0
74	General industrial machinery and equipment, and machine parts, NES.	56,657,024	0.2
75	Office machines and automatic data-processing machines	19,612,092	0.1
76	Telecommunications and sound-recording and reproducing apparatus and equipment	66,078,365	0.3
77	Electrical machinery, apparatus, appliances, & parts thereof	241,649,394	1.0
78	Road vehicles (including air-cushion vehicles)	485,047,510	2.0
79	Other transport equipment	75,217,265	0.3
	<b>Total Section 7</b>	<b>1,133,512,540</b>	<b>4.7</b>
<b>8</b>	<b>Miscellaneous Manufactured Articles</b>		
81	Prefabricated buildings; sanitary, plumbing, heating and lighting fixtures & fittings, NES.	3,321,636	0.0
82	Furniture & parts thereof; bedding, mattresses & supports, cushions & similar stuffed furnishings	22,419,728	0.1
83	Travel goods, handbags and similar containers	497,158	0.0
84	Articles of apparel and clothing accessories	1,288,274,983	5.3
85	Footwear	17,541,523	0.1
87	Professional, scientific and controlling instruments and apparatus, NES.	13,588,965	0.1
88	Photographic apparatus, equipment, supplies and optical goods, NES; watches & clocks	3,475,155	0.0
89	Miscellaneous manufactured articles, NES.	44,106,742	0.2
	<b>Total Section 8</b>	<b>1,393,225,890</b>	<b>5.7</b>
<b>9</b>	<b>Commodities &amp; Transactions not classified elsewhere in the SITC</b>		
93	Special transactions and commodities not classified according to kind	48,797,456	0.2
97	Gold, non-monetary (excluding gold ores and concentrates)	531,987,755	2.2
	<b>Total Section 9</b>	<b>580,785,211</b>	<b>2.4</b>
	<b>Total Exports</b>	<b>24,317,563,068</b>	<b>100.0</b>

*Note: NES= Not Elsewhere Specified*

**Chart 6.1B: Exports by Standard International Trade Classification (SITC), 2009**



Note: Other\*: All other commodities not specified as in Table 6.1B

## 6.2 Broad Economic Categories (BEC)

The Broad Economic Categories classification was designed to serve as a means for converting trade data compiled in terms of SITC into end use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

Broad Economic Categories has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis.

The discussion here is based only on the seven (7) sections of the Broad Economic Categories.

### 6.2.1 Imports by Broad Economic Classification (BEC), 2009

During 2009, imports by Broad Economic Categories, consisted mainly of “*Industrial Supplies not elsewhere specified*” (Section 2). This Section contributed 29.9 percent (P10, 041.1 million) of total imports (P33, 555.7 million) during the year (Table 6.2). Most contribution in this Section came from Division 22 “*Industrial supplies, processed*”, with 20.0 percent (P6, 719.5 million) of total imports during the year.

“Capital Goods (Excluding Transport Equipment) Parts & Accessories”, Section 4, constituted 17.3 percent (P5, 818.5 million) of total imports during 2009, with 11.9 percent (P4, 007.5 million) attributable to Division 41; “Capital Goods (Excluding Transport Equipment)”.

Section 5, “Transport Equipment, Parts & Accessories” constituted 14.0 percent (P4, 683.2 million) of total imports during 2009 with Division 52, “Other Transport Equipment” contributing 7.0 percent (P2, 352.5 million). Section 3, “Fuel & Lubricants”, constituted 13.2 percent (P4, 444.5 million) of total imports during the year. This contribution was coming mainly from Division 32 “Fuel & Lubricants, Processed” with a contribution of 13.1 percent (P4, 412.4 million) of total imports during the year.

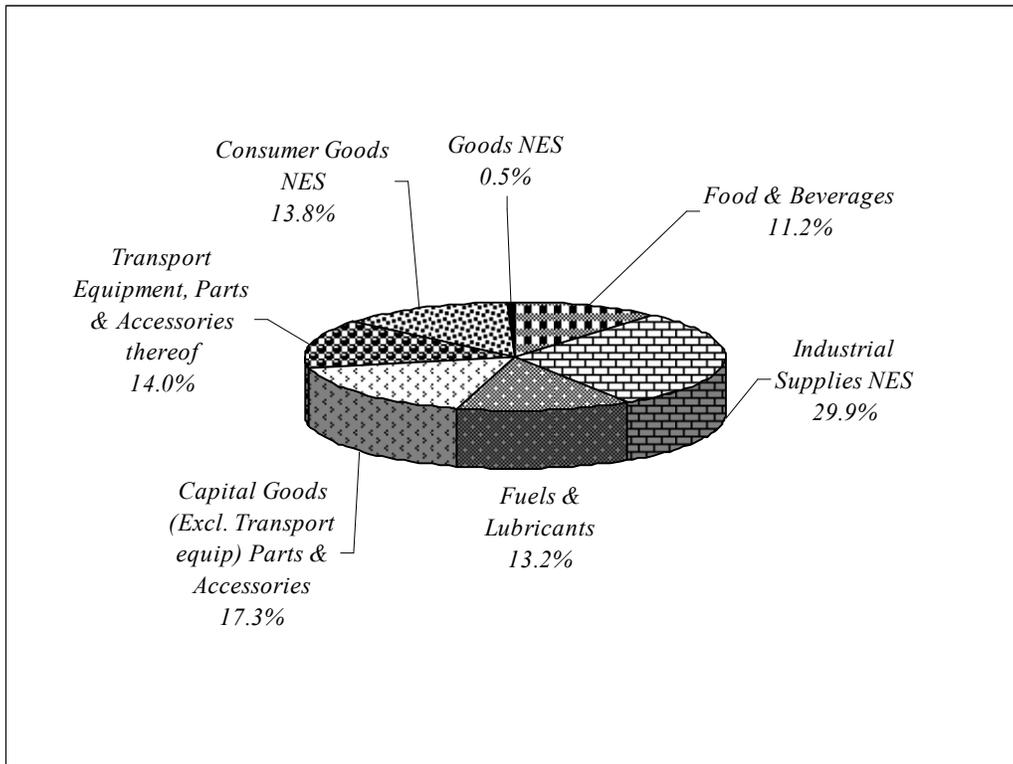
Contributions made by other Sections and Divisions of the Broad Economic Categories can be observed in Table 6.2 and Chart 6.3 A.

**Table 6.2: Trade by Broad Economic Category (BEC), 2009 (Pula)**

Section	Division	Imports	%	Total Exports	%
<b>Section 1:</b>	<b>Food &amp; Beverages</b>				
11	Food and beverages in primary form	1,122,915,856	3.3	33,952,782	0.1
12	Food and beverages, processed	2,652,078,002	7.9	1,130,674,736	4.6
	<b>Total Section 1</b>	<b>3,774,993,858</b>	<b>11.2</b>	<b>1,164,627,518</b>	<b>4.8</b>
<b>Section 2:</b>	<b>Industrial Supplies not elsewhere specified</b>				
21	Industrial supplies, NES, primary form	3,321,568,098	9.9	14,546,854,164	59.8
22	Industrial supplies, processed	6,719,491,500	20.0	5,761,197,773	23.7
	<b>Total Section 2</b>	<b>10,041,059,598</b>	<b>29.9</b>	<b>20,308,051,937</b>	<b>83.5</b>
<b>Section 3:</b>	<b>Fuels &amp; Lubricants</b>				
31	Fuel and lubricants, primary form	32,116,143	0.1	32,680,436	0.1
32	Fuel and lubricants, processed	4,412,357,112	13.1	41,942,516	0.2
	<b>Total Section 3</b>	<b>4,444,473,255</b>	<b>13.2</b>	<b>74,622,952</b>	<b>0.3</b>
<b>Section 4:</b>	<b>Capital Goods (Excl. Transport equip) Parts &amp; Accessories</b>				
41	Capital goods (except transport equipment)	4,007,516,594	11.9	226,381,205	0.9
42	Parts and accessories of capital goods	1,810,954,867	5.4	123,930,224	0.5
	<b>Total Section 4</b>	<b>5,818,471,461</b>	<b>17.3</b>	<b>350,311,429</b>	<b>1.4</b>
<b>Section 5:</b>	<b>Transport Equipment, Parts &amp; Accessories thereof</b>				
51	Passenger motor cars	1,093,941,392	3.3	53,956,741	0.2
52	Other transport equipment	2,352,471,622	7.0	427,788,419	1.8
53	Parts & accessories of transport equipment	1,236,750,861	3.7	284,362,105	1.2
	<b>Total Section 5</b>	<b>4,683,163,875</b>	<b>14.0</b>	<b>766,107,265</b>	<b>3.2</b>
<b>Section 6:</b>	<b>Consumer Goods not elsewhere specified</b>				
61	Durable consumer goods NES	682,687,677	2.0	64,387,316	0.3
62	Semi-durable durable consumer goods NES	1,652,478,519	4.9	1,274,554,738	5.2
63	Non-durable consumer goods NES	2,294,025,297	6.8	265,793,710	1.1
	<b>Total Section 6</b>	<b>4,629,191,493</b>	<b>13.8</b>	<b>1,604,735,764</b>	<b>6.6</b>
<b>Section 7:</b>	<b>Goods not elsewhere specified</b>				
7	Goods not elsewhere specified	164,354,639	0.5	49,106,203	0.2
	<b>Total</b>	<b>33,555,708,179</b>	<b>100.0</b>	<b>24,317,563,068</b>	<b>100.0</b>

Note: NES= Not Elsewhere Specified

**Chart 6.2A: Imports by Broad Economic Categories, 2009**



Note: NES= Not Elsewhere Specified

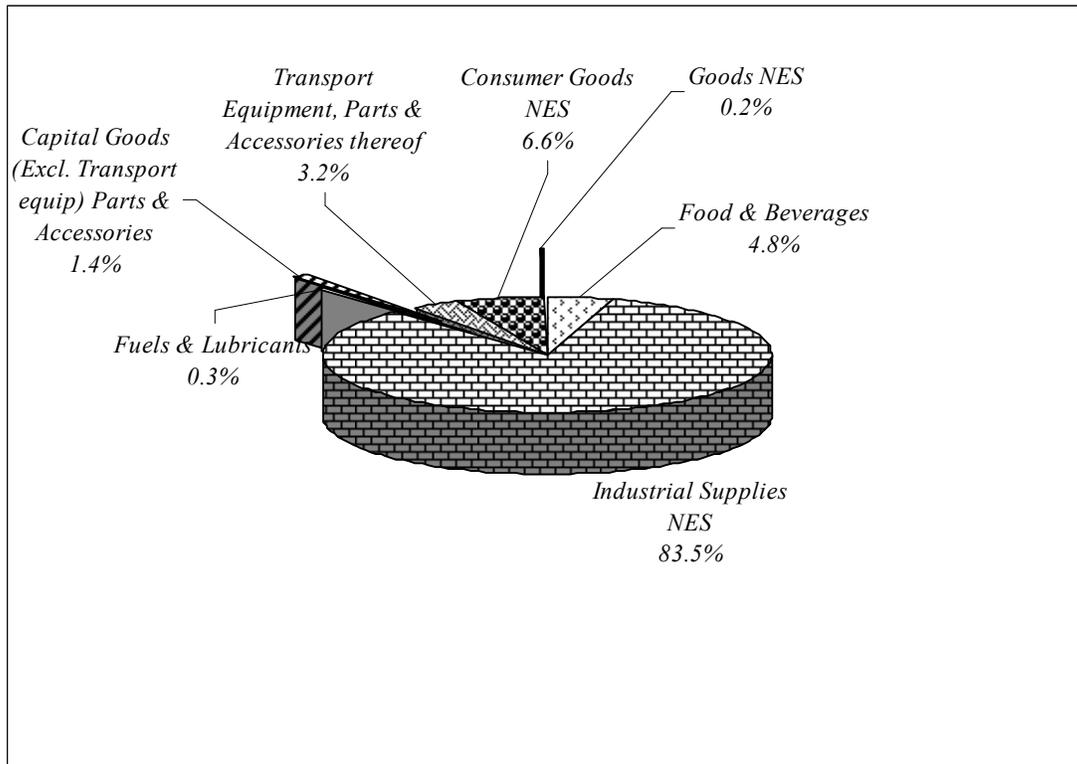
### 6.2.2 Exports by Broad Economic Classification (BEC), 2009

It is also of interest to look at the commodities that are exported by Broad Economic Categories. This data is also presented in Table 6.2 together with the imports data. This table shows that during 2009, almost 84 percent of total exports were “*Industrial Supplies not elsewhere specified*”; Section 2. The Section contributed 83.5 percent (P20, 308.1 million) to total exports (P24, 317.6 million) during 2009, with 59.8 percent (P14, 546.9 million) attributable to Division 21, “*Industrial Supplies in primary form*”, and 23.7 percent (P5, 761.2 million) contributed by Division 22, “*Industrial Supplies, Processed*”.

Section 6; “*Consumer Goods not elsewhere specified*” contributed 6.6 percent (P1, 604.7 million) to total exports during the year, with 5.2 percent (P1, 274.6 million) attributable to Division 62, “*Semi-durable Consumer Goods*”. Section 1, *Food & Beverages* made a contribution of 4.8 percent (P1, 164.6 million) during the year, with 4.6 percent (P1, 130.7 million) attributable to Division 12, “*Food and Beverages processed*”.

Contributions made by other Sections and Divisions of the Broad Economic Categories to total exports during 2009 can be observed in Table 6.2 and Chart 6.2 B.

**Chart 6.2B: Exports by Broad Economic Categories, 2009**



Note: NES= Not Elsewhere Specified

### 6.3 Trade by International Standard Industrial Classification (ISIC)

Trade by International Standard Industrial Classifications presents trade by the various industrial activities. ISIC is a classification of economic entities according to their activities. It is a basic tool for studying economic phenomena, fostering international comparability of data, providing guidance for the development of national classifications and for promoting the development of sound national statistical systems. This report presents data in ISIC Revision 3, based on HS 2007.

#### 6.3.1 Imports by International Standard Industrial Classification (ISIC), 2009

Data on trade by International Standard Classification (ISIC) for 2009 is presented in Table 6.3 for both imports and exports. During 2009, imports were destined mainly to the *Manufacturing* industry, 86.8 percent (P29, 110.1 million) of P33, 555.7 million. *Mining & Quarrying* imported 9.3 percent (P3, 126.3 million) while *Agriculture, Hunting & Forestry* received 3.2 percent (P1, 057.7 million) of total imports during the year.

### 6.3.2 Exports by International Standard Industrial Classification (ISIC), 2009

Exports were from two industries mainly, *Mining & Quarrying* and the *Manufacturing* industries. Between them, the two industries exported *99.1 percent* (P24, 094.6 million) of total exports (P24, 317.6 million). *Mining and Quarrying* exported *59.4 percent* (P14, 451.6 million) while the *Manufacturing* industry exported *39.7 percent* (P9, 642.9 million) of total exports during the year.

**Table 6.3: Trade by International Standard Industrial Classification (ISIC), 2009 ('000 Pula)**

<b>Economic Activity</b>	<b>Imports</b>	<b>%</b>	<b>Total Exports</b>	<b>%</b>
Agriculture, hunting and forestry	1,057,748	3.2	54,091	0.2
Fishing	2,725	0.0	181	0.0
Mining and quarrying	3,126,327	9.3	14,451,640	59.4
Manufacturing	29,110,052	86.8	9,642,911	39.7
Electricity, gas and water supply	1,007	0.0	61	0.0
Construction	-	-	-	-
Wholesale and retail trade; repair of motor vehicles, motorcycles and personal and household goods	-	-	-	-
Hotels and restaurants	-	-	-	-
Transport, storage and communications	-	-	-	-
Financial intermediation	-	-	-	-
Real estate, renting and business activities	6,626	0.0	93	0.0
Public administration and defence; compulsory social security	-	-	-	-
Education	-	-	-	-
Health and social work	-	-	-	-
Other community, social and personal service activities	7,140	0.0	1,161	0.0
Activities of private households as employers and undifferentiated production activities of private households	148,659	0.4	48,778	0.2
Extraterritorial organizations and bodies	-	-	-	-
Other commodities not classified in ISIC	95,425	0.3	118,648	0.5
<b>Total</b>	<b>33,555,708</b>	<b>100.0</b>	<b>24,317,563</b>	<b>100.0</b>

## 7.0 SOURCES AND METHODS OF EXTERNAL TRADE STATISTICS

Botswana trade statistics are compiled by External Trade Statistics Unit of the Central Statistics Office (CSO). External trade statistics here refers to trade in goods only (International Merchandise Trade Statistics). Trade Statistics in services are compiled by the Central Bank (Bank of Botswana). The primary source of external trade data is Customs & Excise Division which is part of Botswana Unified Revenue Service. Customs & Excise is responsible for data capture for both computerized and manual borders and the monthly raw data files are transferred to CSO for data processing, in electronic form.

Up to 2006 External Trade Statistics Annual Report, Botswana was practicing the Relaxed Special Trade Type. The Relaxed Special Trade Type takes into account goods that have been cleared for local consumption in the case of imports, and those that are exported permanently. This means that only goods that have been imported into Botswana and have been cleared by customs to be consumed in Botswana are recorded for external trade statistics as imports. In the case of exports, only goods that have been cleared by customs as being exported for consumption by the outside world are recorded as exports. Also forming part of trade statistics are goods that are imported or exported for inward/outward customs processing.

As from 2007 External Trade Statistics Annual Report, the Botswana External Trade database has been revised to cater for General Trade Type as per the United Nations Statistics Division recommendations. The General Trade Type gives a complete coverage of external trade compared to the Special Trade Type.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country.

**Domestic exports:** Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world.

**Re-Exports:** Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of Botswana (for various reasons best known to individual exporters) for consumption in the outside world

**Imports:** Goods imported from the outside world, into Botswana for local consumption

**Trade Balance (Net Export):** This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it sells as exports.

## 8.0 ABBREVIATIONS USED

SADC	Southern African Development Community
SACU	Southern African Customs Union
EU	European Union
SITC	Standard International Trade Classification
BEC	Broad Economic Categories
ISIC	International Standard Industrial Classification
UK	United Kingdom
USA	United States of America
UAE	United Arab Emirates

## 9.0 APPENDICES

### Appendix 1 Principal Imports list

Chemicals & Rubber Products: *Chapters 28-40*  
Food, Beverages & Tobacco: *Chapters 01-24*  
Furniture: *Chapter 94*  
Machinery & Electric Equipment: *Chapters 84 & 85*  
Metals & Metal Products: *Chapters 72-83*  
Vehicle & Transport Equipment: *Chapters 86-89*  
Wood & Paper Products: *Chapters 44-49*  
Other Goods: This is the residual of Total Imports and Principal Imports

### Appendix 2 Principal Exports list

Copper & Nickel: *Commodities (26030000, 26040000, 75011000, 74011000)*  
Diamonds: *Commodities (71021000, 71022100, 71022900, 71023100, 71023900)*  
Gold: *Commodities (71081100, 71081200, 71081300)*  
Hides & Skins: *Chapter 41*  
Iron Steel & Related Products: *Chapters 72 & 73*  
Machinery & Electric Equipment: *Chapters 84 & 85*  
Meat & Meat Products: *Chapter 02*  
Salt & Soda Ash: *Commodities (25010000, 2836200)*  
Textiles: *Chapters 50-63*  
Vehicles & Parts: *Chapters 87*  
Plastic & Plastic Products: *Chapters 39*  
Other Goods: This is the residual of Total Exports and Principal Exports

### **Appendix 3 Standard International Trade Classification**

- 0 Food and Live animals
- 1 Beverages and tobacco
- 2 Crude materials inedible, except fuels
- 3 Mineral fuels, lubricants and related materials
- 4 Animal and vegetable oils fats and waxes
- 5 Chemicals and related products not elsewhere specified
- 6 Manufactured goods classified chiefly by material
- 7 Machinery and transport equipment
- 8 Miscellaneous manufactured articles
- 9 Commodities & transactions not classified elsewhere in the SITC

### **Appendix 4 Broad Economic Categories**

- 1 Food and beverages
- 2 Industrial supplies not elsewhere specified
- 3 Fuels and lubricants
- 4 Capital goods (excluding transport equipment), parts & accessories
- 5 Transport equipment, parts and accessories thereof
- 6 Consumer goods not elsewhere specified
- 7 Goods not elsewhere specified

### **Appendix 5 International Standard Industrial Classification**

- A Agriculture, hunting and forestry
- B Fishing
- C Mining and quarrying
- D Manufacturing
- E Electricity, gas and water supply
- F Construction
- G Wholesale & retail trade; repair of motor vehicles, motorcycles, personal & h/h goods
- H Hotels and restaurants
- I Transport, storage and communications
- J Financial intermediation
- K Real estate, renting and business activities
- L Public administration and defence; compulsory social security
- M Education
- N Health and social work
- O Other community, social and personal service activities
- P Activities of private h/h as employers & undifferentiated production activities of private h/h
- Q Extraterritorial organizations and bodies
- R Other Commodities not classified in ISIC

*Note: h/h= Households*

## **10.0 OTHER RELATED REPORTS**

1. External Trade Monthly Digest
2. External Trade Quarterly Digest