



EXTERNAL TRADE STATISTICS 2008

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Preface

The 2008 External Trade Statistics Report presents Botswana External Trade Statistics during the year 2008. This report is similar to the 2007 External Trade Statistics Report, as it is also based on the General Trade Type while the previous ones were based on the Relaxed Special Trade Type.

Due to broader coverage of the General Trade Type system as compared to the Special Trade Type, figures for the previous years which are carried in this report may slightly be higher than those published in the previous reports. The format of the report however remains the same as in the previous reports.

Commodity classification of Botswana External Trade Statistics is mainly based on Harmonized Commodity Description & Coding System (HS Codes). A few tables are however given on other commodity classifications like the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC). Trade is also given by the International Standard Industrial Classification (ISIC), which groups commodities in Harmonized System, according to the industries whose production, those commodities are associated.

We are very grateful to the Division of Customs & Excise of the Botswana Unified Revenue Service for making available the necessary raw data for compilation of external trade statistics. We hope that users will find this report useful and will keep on giving us feed back on how to improve products of External Trade Statistics Unit.



A. N. Majelantle
Government Statistician

November 2010

CHAPTER 1: TOTAL TRADE

1.0 Introduction

This section deals with the components of total trade, which are: total exports, imports and trade balance. Total exports in this report refer to the sum of domestic exports (exports of Botswana origin) and re-exports (exports that were originally imports and are now being exported for reasons best known to the exporter). Trade balance is the difference between total exports and imports for a given period of time.

The components of External Trade are displayed in Table 1.1 for the period covering 2004 to 2008 (annual). Table 1.2 gives monthly, quarterly and annual figures for 2007 and 2008.

1.1 Yearly Total Trade

Displayed in Table 1.1 is the yearly Total Trade, which comprises of total exports, imports and trade balance for the years 2004 to 2008. The discussions for these trade flows follow in the sub-sections below and are focused mainly on the 2008 trade. Comparisons to the 2007 trade situations are also made.

Though data for 2008 backwards, was final at the time of compiling this report, there is however, a possibility of adjustment of the data in case there were late assessments of transactions related to these years' trade. Also in case some transactions are modified from customs side the modifications will automatically be incorporated into the respective months and years trade data. As a result, it is possible to see totals for these years, which appear in monthly digests, being slightly different from the ones in the annual reports.

1.1.1 Imports

Imports values for 2004 to 2005 did not show much difference, being just over 16 billion Pula. However, significant increases are observed from 2005 onwards, with 2008 having recorded P35, 428.4 million which is *42.3 percent* (P10, 524.7 million) above the 2007 value of P24, 903.7 million.

1.1.2 Total Exports

Total exports were consistently increasing over the period under consideration even though the increase was not much. Total exports value for 2008 stood at P32, 889.1 million, having increased by *3.5 percent* from the 2007 value of P31, 791.6 million.

1.1.3 Trade balance

Throughout the five year period under consideration, Botswana recorded trade deficits during 2004 and 2008, where deficit of P31.9 million and P2, 539.3 million were registered respectively. The 2005, 2006 and 2007 trade years recorded trade surpluses, with 2005 having

recorded the lowest value of P6, 048.3 million, followed by 2007 with P6, 887.9 million and the 2006 with the highest trade surplus of P8, 480.2 million.

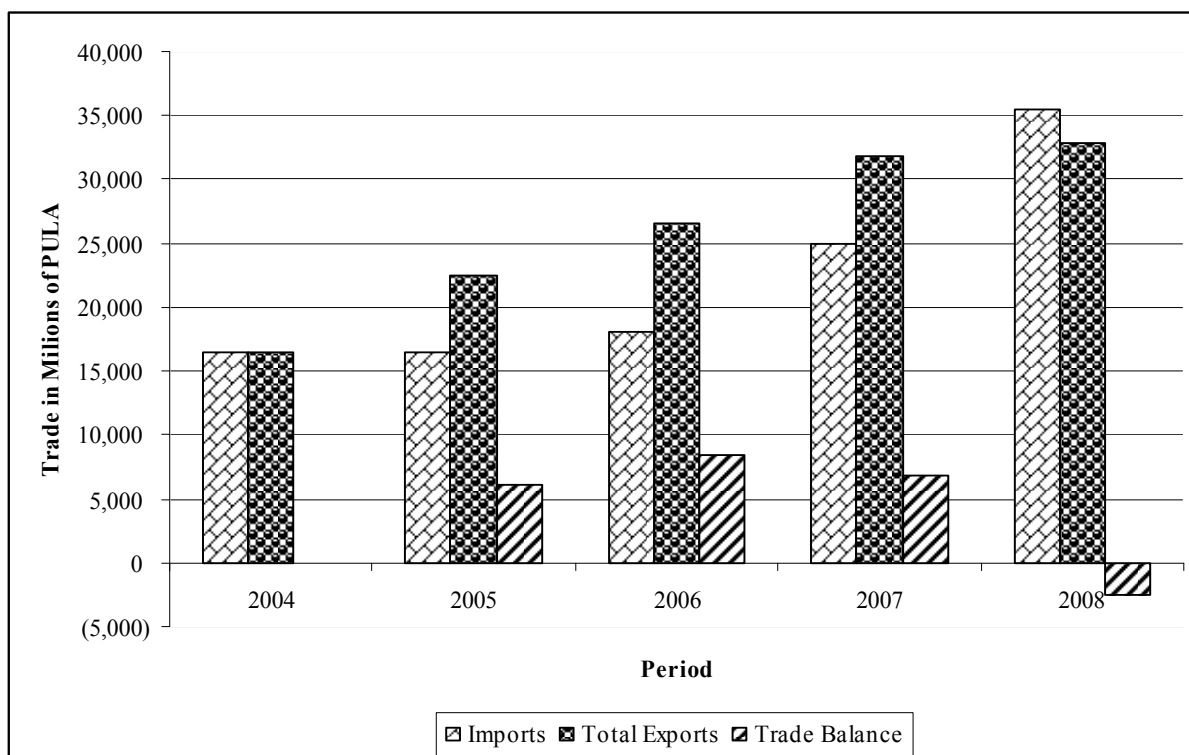
Table 1.1: Total Trade, 2004 - 2008 (Millions of Pula)

Flow Type	2004	2005	2006	2007	2008
Imports	16,534.4	16,461.5	18,068.5	24,903.7	35,428.4
Re-Exports	22.9	16.9	17.6	613.3	583.5
Domestic Exports	16,479.7	22,492.9	26,531.1	31,178.3	32,305.6
Total Exports	16,502.6	22,509.8	26,548.7	31,791.6	32,889.1
Trade Balance	(31.9)	6,048.3	8,480.2	6,887.9	(2,539.3)

() denotes negative numbers

Chart 1.1 derived from Table 1.1, gives the graphical presentation of components of total trade from 2004 to 2008. The graph shows that imports were higher than exports during the year 2008, which reflects a trade deficit of over P2, 000 million.

Chart 1.1: Total Trade 2004 to 2008 (Millions of Pula)



1.2 Monthly and Quarterly Trade

Though this report is supposed to concentrate on annual trade as quarterly and monthly reports are produced separately, some users may want to see all the three sets of data displayed in one report. This section therefore presents components of total trade by month, quarter and year for the period 2007 and 2008 only. These are shown in Table 1.2 and the graphical presentation of the extraction from this table is given in Chart 1.2.

1.2.1 Imports

Table 1.2 shows that the quarterly imports data registered increases for both 2007 and 2008 trade. Total imports during the first quarter of 2008 were valued at P7, 552.2 million, having decreased by 0.7 *percent* (P50.8 million) from the P7, 603.0 million recorded during 2007 fourth quarter.

Comparison of the second and the first quarters of 2008 shows an increase of 17.4 *percent* (P1, 315.2 million) from P7, 552.2 million recorded during the first quarter to P8, 867.4 million registered during the second quarter. Total imports during the third quarter of the same year (P9, 708.9 million) registered an increase of 9.5 *percent* (P841.5 million) as compared to P8, 867.4 million recorded during the second quarter. The fourth quarter of 2008 shows a decrease of 4.2 *percent* (P409.1 million) in total imports, from the value of P9, 709.0 million recorded during the third quarter of the same year to P9, 299.9 million during fourth quarter.

The first quarter of 2008 total imports value (P7, 552.2 million) shows an increase of 53.6 *percent* (P2, 634.0 million) from the value of P4, 918.2 million recorded during 2007 first quarter. Comparison of import values for the second quarters of 2008 and 2007 show an increase of 46.5 *percent* (P2, 814.3 million) from the value of P6, 053.1 million registered during the second quarter of 2007 to the value of P8, 867.4 million recorded during the same quarter of the current year (2008).

The third quarter of 2008 total imports were valued at P9, 709.0 million, having increased by 53.4 *percent* (P3, 379.6 million) as compared to the value of P6, 329.3 million registered during the corresponding quarter of 2007. The fourth quarter of 2008 total imports, valued at P9, 299.9 million, registered an increase of 22.3 *percent* (P1, 696.9 million) as compared to P7, 603.0 million recorded during the 2007 corresponding quarter.

The trend of monthly import data for 2008 and 2007 can be observed in Chart 1.2.

1.2.2 Total Exports

Total exports as discussed here should be understood to mean the sum of domestic exports and re-exports. Discussions on this sub-section are based in Table 1.2.

The value of total exports is heavily dependent on exports of rough diamonds. As a result, total export values will show ups and downs depending on exportation of rough diamonds during specific periods

Comparison of total exports value for the first quarter of 2008 with that of the fourth quarter of 2007 gives an increase of *35.2 percent* (P2, 392.6 million), from P6, 792.1 million during 2007 fourth quarter to P9, 184.7 million during 2008 first quarter.

The second quarter of 2008 recorded total exports valued at P8, 430.7 million, giving a decrease of *8.2 percent* (P754.0 million) as compared to the value of P9, 184.7 million recorded during the first quarter of the same year. However, the third quarter of 2008 recorded an increase of *27.7 percent* (P2, 339.2 million) from the value of P8, 430.7 million recorded during the second quarter to P10, 769.9 million during the third quarter of the same year.

During the fourth quarter of 2008, total exports were valued at P4, 503.8 million, having declined by *58.2 percent* (P6, 266.1 million) as compared to P10, 769.9 million recorded during the third quarter of the same year.

Comparison of quarterly total exports during 2008 to the corresponding quarters in 2007 is also of interest. The first quarter of 2008 registered an increase of *1.2 percent* (P107.8 million) from P9, 076.9 million recorded during the first quarter of 2007 to P9, 184.7 million during the same quarter in 2008.

The second quarter of 2008 also registered an increase of *18.8 percent* (P1, 333.6 million) in total exports, from P7, 097.2 million recorded during the second quarter of 2007 to P8, 430.7 million during the same quarter of 2008. Comparison of third quarters for 2008 and 2007 shows an increase of *22.0 percent* (P1, 944.5 million) from the value of P8, 825.4 million to P10, 769.9 million recorded during 2007 and 2008 respectively.

The 2008 fourth quarter total exports were valued at P4, 503.8 million, having decreased by *33.7 percent* (P2, 288.3 million) from the value of P6, 792.1 million recorded during the 2007 corresponding quarter.

1.2.3 Trade Balance

During 2007 and 2008, Botswana External Trade registered trade surpluses while trade deficits were recorded during November and December of 2007 as well as during April, May, July, October, November and December of 2008. Most of the trade deficits were recorded during the year 2008. Movements on trade balance are better depicted by Chart 1.2 which is based on Table 1.2.

Chart 1.2 derived from Table 1.2, shows a general upward trend with regard to the imports line for the two years under consideration. The imports trend line starts at around P1.5 billion in January 2007 and reaches the highest peak of just above P3, 000 million during July 2008.

The total exports trend line however shows erratic ups and downs, depending on the value of diamonds exports during various months. Total exports value was very low during November 2008, resulting in a huge trade deficit.

Chart 1.2: Total Trade, 2007 and 2008 (Millions of Pula)

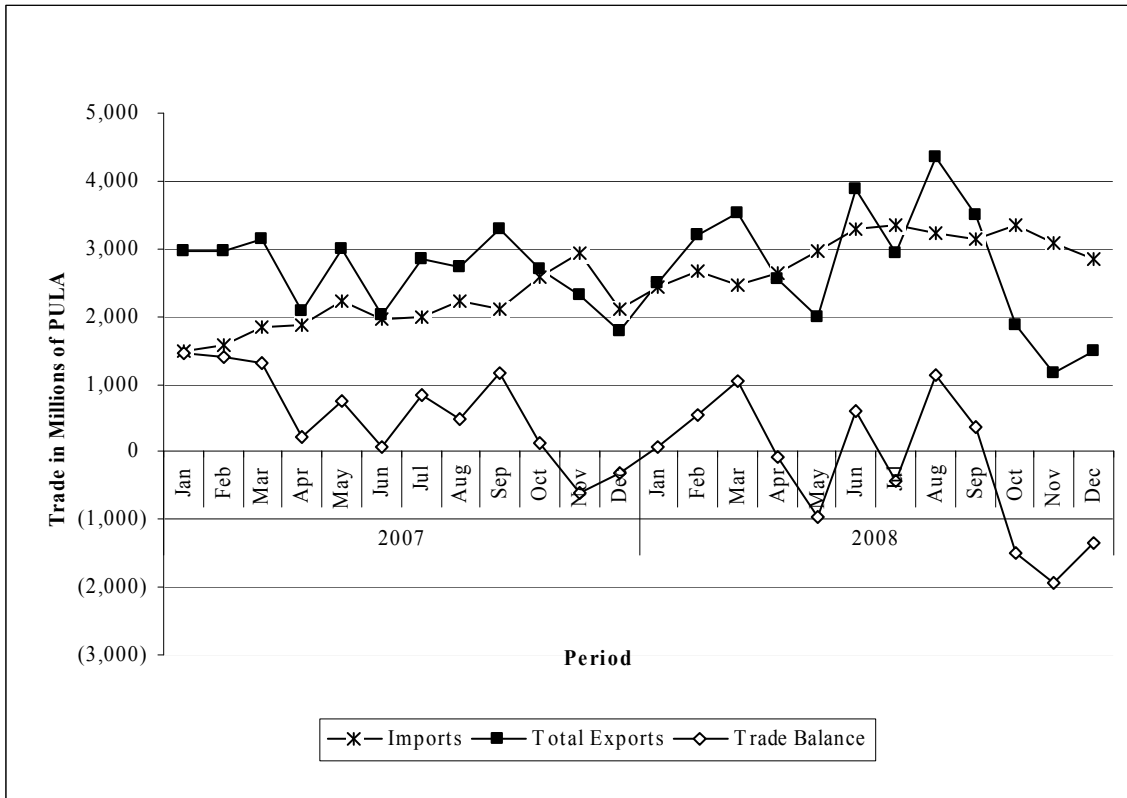


Table 1.2: Monthly Total Trade, 2007 & 2008 ('000 Pula)

Flow Type/ Period	Imports	Re- Exports	Domestic Exports	Total Exports	Trade Balance
Jan	1,491,534	25,022	2,937,662	2,962,685	1,471,151
Feb	1,579,899	43,602	2,925,209	2,968,811	1,388,912
Mar	1,846,810	76,720	3,068,682	3,145,402	1,298,592
Q1	4,918,243	145,344	8,931,554	9,076,898	4,158,655
Apr	1,858,413	44,056	2,042,812	2,086,868	228,455
May	2,229,822	72,686	2,911,358	2,984,044	754,222
Jun	1,964,850	46,035	1,980,216	2,026,250	61,400
Q2	6,053,086	162,777	6,934,386	7,097,163	1,044,077
Jul	1,987,319	62,987	2,775,594	2,838,582	851,263
Aug	2,222,186	40,055	2,673,483	2,713,538	491,353
Sep	2,119,821	45,326	3,227,992	3,273,317	1,153,496
Q3	6,329,325	148,368	8,677,069	8,825,437	2,496,112
Oct	2,577,464	83,126	2,611,225	2,694,351	116,888
Nov	2,921,108	49,171	2,271,292	2,320,462	(600,646)
Dec	2,104,428	24,498	1,752,763	1,777,262	(327,166)
Q4	7,603,000	156,795	6,635,280	6,792,076	(810,924)
Total 2007	24,903,654	613,284	31,178,289	31,791,573	6,887,919
Jan	2,422,001	59,191	2,419,497	2,478,688	56,686
Feb	2,656,269	94,350	3,094,494	3,188,844	532,575
Mar	2,473,937	90,815	3,426,304	3,517,119	1,043,182
Q1	7,552,208	244,356	8,940,295	9,184,651	1,632,443
Apr	2,640,574	81,808	2,478,117	2,559,925	(80,650)
May	2,953,659	23,899	1,969,974	1,993,872	(959,786)
Jun	3,273,177	26,460	3,850,482	3,876,941	603,764
Q2	8,867,411	132,166	8,298,573	8,430,739	(436,672)
Jul	3,361,500	24,875	2,899,669	2,924,545	(436,955)
Aug	3,219,505	40,081	4,315,445	4,355,526	1,136,022
Sep	3,127,946	31,157	3,458,683	3,489,841	361,895
Q3	9,708,951	96,114	10,673,797	10,769,912	1,060,961
Oct	3,357,218	64,434	1,794,219	1,858,653	(1,498,565)
Nov	3,095,070	36,890	1,116,946	1,153,836	(1,941,234)
Dec	2,847,575	9,549	1,481,752	1,491,302	(1,356,274)
Q4	9,299,863	110,873	4,392,917	4,503,790	(4,796,073)
Total 2008	35,428,432	583,509	32,305,582	32,889,091	(2,539,341)

Note :() Denotes negative numbers

CHAPTER 2: TRADE BY PRINCIPAL COMMODITIES

2.0 Introduction

Principal commodity groups refer to commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; “*Machinery & Electrical Equipment*” which combines machines and electrical appliances; “*Vehicles & Transport Equipment*” which combines vehicles and other equipment used for transport purposes.

In some cases it is difficult to come up with further groups of related chapters or commodities. This is in the case when commodity groupings’ contributions to the total remain minimal. In such cases, the commodities are grouped together under one category called “*Other*”.

2.1. Composition of Principal Imports

Principal imports commodity groups are driven mainly by five groups, being *Machinery & Electrical Equipment*; *Food, Beverages & Tobacco*; *Vehicles & Transport Equipment*; *Fuel* and *Chemicals & Rubber Products*. The discussion on principal imports is based on Table 2.1A which presents values on principal imports and Table 2.1B giving percentage distributions.

During 2008, *Machinery & Electrical Equipment* contributed 17.7 percent (P6, 267.6 million) to total imports (P35, 428.4 million), making the highest group contribution to total imports during that year. This was followed by *Fuel* with 17.0 percent (P6, 005.5 million). The third most contributing group was *Food, Beverages & Tobacco* with 12.1 percent (P4, 277.0 million), then *Vehicles & Transport Equipment* in fourth position with 10.8 percent (P3, 813.6 million) being followed by *Chemicals & Rubber Products* on fifth position with 10.6 percent (P3, 738.3 million).

The quarterly data did not show much variation from the yearly data for 2008 with regard to percentage distributions. During the first quarter of 2008, *Machinery & Electrical Equipment* contributed the most to total imports with 18.4 percent (P1, 390.8 million) of P7, 552.2 million, followed by *Fuel* with 17.4 percent (P1, 315.8 million). *Food, Beverages & Tobacco* was closely followed by *Vehicles & Transport Equipment*, contributing 11.9 percent (P901.0 million) and 11.8 percent (P891.4 million) of P7, 552.2 million respectively.

Percentage distributions for other Principal Import Commodity Groups can be viewed on Table 2.1B which is based on Table 2.1A. Chart 2.1 displays percentage distributions for Principal Imports for 2008 as a whole.

Table 2.1A: Principal Import Commodity Groups, 2007 and 2008 ('000 Pula)

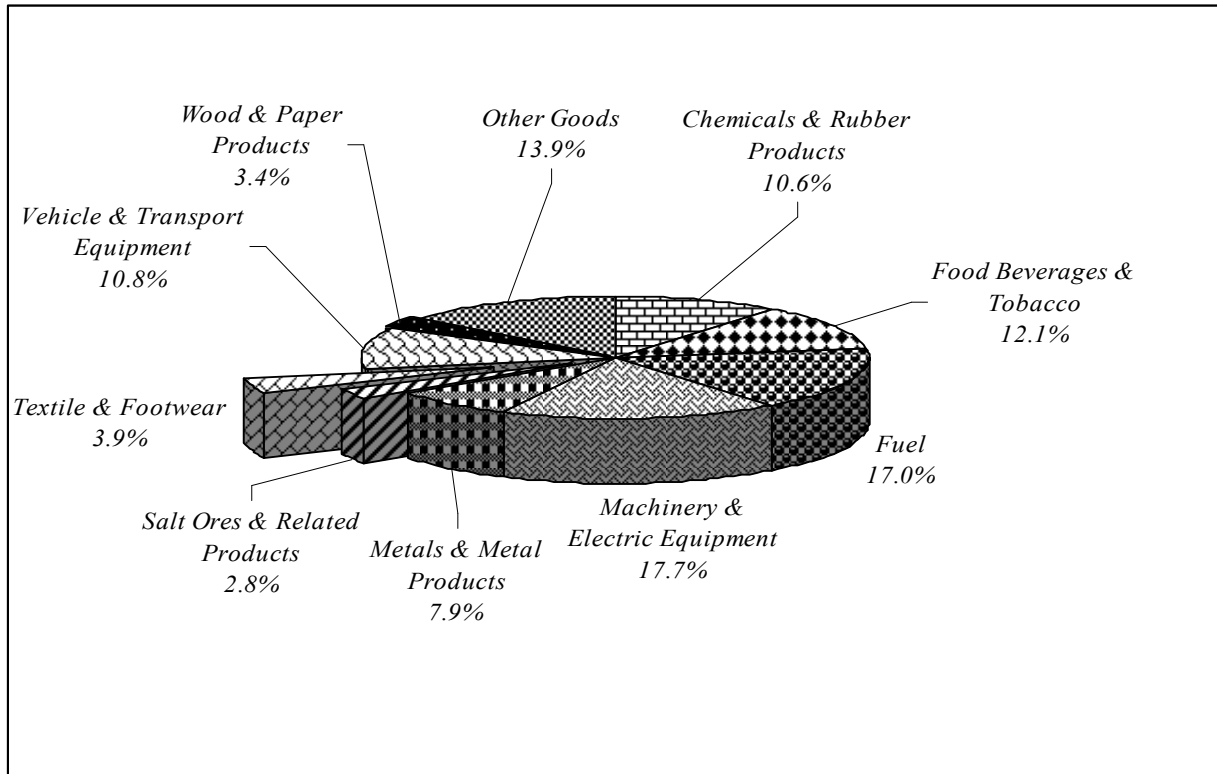
Period	CRP	FBT	Fuel	MEE	MMP	SO & RP	T&F	VTE	WPP	Other Goods	Total Imports
Jan	204,023	222,800	253,939	276,392	90,446	44,904	58,351	158,045	60,382	122,252	1,491,534
Feb	202,048	219,382	238,370	253,472	131,745	48,998	82,372	194,551	63,240	145,720	1,579,899
Mar	270,945	237,834	267,158	345,550	140,628	48,148	99,239	218,301	73,305	145,702	1,846,810
Q1	677,015	680,017	759,466	875,415	362,819	142,050	239,962	570,898	196,928	413,674	4,918,243
Apr	246,236	230,239	266,325	376,277	133,483	27,902	87,227	211,716	59,389	219,620	1,858,413
May	327,858	263,829	325,035	409,787	190,567	30,527	109,659	301,799	78,572	192,189	2,229,822
Jun	272,733	262,832	347,958	326,588	162,916	31,773	74,831	236,950	75,047	173,221	1,964,850
Q2	846,827	756,901	939,318	1,112,652	486,966	90,202	271,717	750,465	213,008	585,030	6,053,086
Jul	248,916	274,056	329,719	368,455	170,945	25,500	84,931	203,943	80,038	200,815	1,987,319
Aug	297,005	297,726	388,924	426,906	179,878	32,646	101,546	245,102	93,729	158,725	2,222,186
Sep	254,853	290,573	354,516	364,741	176,079	31,831	101,259	201,864	73,521	270,584	2,119,821
Q3	800,774	862,355	1,073,160	1,160,102	526,902	89,977	287,735	650,908	247,288	630,124	6,329,325
Oct	301,993	354,140	382,486	483,295	233,473	75,414	137,092	303,096	83,111	223,364	2,577,464
Nov	311,087	364,298	397,427	644,626	248,082	89,920	130,049	345,818	105,305	284,497	2,921,108
Dec	217,658	316,755	328,384	370,320	166,616	90,127	78,412	286,018	92,398	157,741	2,104,428
Q4	830,737	1,035,192	1,108,296	1,498,240	648,172	255,460	345,553	934,932	280,814	665,603	7,603,000
Total 2007	3,155,353	3,334,465	3,880,241	4,646,410	2,024,859	577,689	1,144,968	2,907,203	938,038	2,294,430	24,903,654
Jan	224,815	299,680	524,771	430,234	158,023	93,877	73,286	284,664	82,572	250,079	2,422,001
Feb	279,586	317,453	376,273	557,216	293,786	87,171	104,347	304,820	94,244	241,373	2,656,269
Mar	278,069	283,827	414,803	403,372	226,433	82,813	102,947	301,895	91,616	288,161	2,473,937
Q1	782,470	900,960	1,315,847	1,390,822	678,242	263,861	280,580	891,379	268,433	779,613	7,552,208
Apr	274,072	273,482	496,517	510,564	235,801	77,214	115,439	307,432	87,838	262,217	2,640,574
May	288,132	295,059	483,504	459,309	224,855	97,289	117,510	369,077	78,502	540,423	2,953,659
Jun	283,725	358,938	625,509	597,149	285,718	87,571	91,275	287,128	106,511	549,654	3,273,177
Q2	845,928	927,478	1,605,530	1,567,022	746,374	262,074	324,224	963,637	272,850	1,352,293	8,867,411
Jul	372,469	404,165	612,662	524,057	252,414	94,617	107,095	360,266	98,661	535,095	3,361,500
Aug	331,705	410,620	569,833	543,204	250,561	91,657	121,946	265,455	104,446	530,077	3,219,505
Sep	310,129	356,937	515,368	493,312	216,287	84,750	124,047	307,473	111,312	608,331	3,127,946
Q3	1,014,304	1,171,721	1,697,864	1,560,574	719,262	271,023	353,087	933,194	314,419	1,673,502	9,708,951
Oct	367,998	438,278	489,342	604,984	249,977	83,267	156,273	323,297	124,686	519,116	3,357,218
Nov	409,421	407,057	473,785	547,533	229,940	70,949	152,262	372,412	130,096	301,615	3,095,070
Dec	318,159	431,474	423,127	596,635	173,719	53,618	112,148	329,715	95,153	313,827	2,847,575
Q4	1,095,578	1,276,809	1,386,255	1,749,152	653,636	207,835	420,682	1,025,423	349,935	1,134,559	9,299,863
Total 2008	3,738,280	4,276,968	6,005,495	6,267,570	2,797,515	1,004,794	1,378,573	3,813,634	1,205,636	4,939,968	35,428,432

Note: FBT=Food Beverages & Tobacco; MEE=Machinery & Electric Equipment; MMP=Metals & Metal Products; VTE=Vehicle & Transport Equipment; WPP=Wood & Paper Products; SO&RP=Salt Ores & Related Products; CRP=Chemicals & Rubber Products; T&F=Textile & Footwear

**Table 2.1B: Principal Import Commodity Groups, 2007 - 2008
(Percentage Distributions)**

Period	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machinery & Electric Equipment	Metals & Metal Products	Salt Ores & Related Products	Textile & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
Jan	13.7	14.9	17.0	18.5	6.1	3.0	3.9	10.6	4.0	8.2	100.0
Feb	12.8	13.9	15.1	16.0	8.3	3.1	5.2	12.3	4.0	9.2	100.0
Mar	14.7	12.9	14.5	18.7	7.6	2.6	5.4	11.8	4.0	7.9	100.0
Q1	13.8	13.8	15.4	17.8	7.4	2.9	4.9	11.6	4.0	8.4	100.0
Apr	13.2	12.4	14.3	20.2	7.2	1.5	4.7	11.4	3.2	11.8	100.0
May	14.7	11.8	14.6	18.4	8.5	1.4	4.9	13.5	3.5	8.6	100.0
Jun	13.9	13.4	17.7	16.6	8.3	1.6	3.8	12.1	3.8	8.8	100.0
Q2	14.0	12.5	15.5	18.4	8.0	1.5	4.5	12.4	3.5	9.7	100.0
Jul	12.5	13.8	16.6	18.5	8.6	1.3	4.3	10.3	4.0	10.1	100.0
Aug	13.4	13.4	17.5	19.2	8.1	1.5	4.6	11.0	4.2	7.1	100.0
Sep	12.0	13.7	16.7	17.2	8.3	1.5	4.8	9.5	3.5	12.8	100.0
Q3	12.7	13.6	17.0	18.3	8.3	1.4	4.5	10.3	3.9	10.0	100.0
Oct	11.7	13.7	14.8	18.8	9.1	2.9	5.3	11.8	3.2	8.7	100.0
Nov	10.6	12.5	13.6	22.1	8.5	3.1	4.5	11.8	3.6	9.7	100.0
Dec	10.3	15.1	15.6	17.6	7.9	4.3	3.7	13.6	4.4	7.5	100.0
Q4	10.9	13.6	14.6	19.7	8.5	3.4	4.5	12.3	3.7	8.8	100.0
Total 2007	12.7	13.4	15.6	18.7	8.1	2.3	4.6	11.7	3.8	9.2	100.0
Jan	9.3	12.4	21.7	17.8	6.5	3.9	3.0	11.8	3.4	10.3	100.0
Feb	10.5	12.0	14.2	21.0	11.1	3.3	3.9	11.5	3.5	9.1	100.0
Mar	11.2	11.5	16.8	16.3	9.2	3.3	4.2	12.2	3.7	11.6	100.0
Q1	10.4	11.9	17.4	18.4	9.0	3.5	3.7	11.8	3.6	10.3	100.0
Apr	10.4	10.4	18.8	19.3	8.9	2.9	4.4	11.6	3.3	9.9	100.0
May	9.8	10.0	16.4	15.6	7.6	3.3	4.0	12.5	2.7	18.3	100.0
Jun	8.7	11.0	19.1	18.2	8.7	2.7	2.8	8.8	3.3	16.8	100.0
Q2	9.5	10.5	18.1	17.7	8.4	3.0	3.7	10.9	3.1	15.3	100.0
Jul	11.1	12.0	18.2	15.6	7.5	2.8	3.2	10.7	2.9	15.9	100.0
Aug	10.3	12.8	17.7	16.9	7.8	2.8	3.8	8.2	3.2	16.5	100.0
Sep	9.9	11.4	16.5	15.8	6.9	2.7	4.0	9.8	3.6	19.4	100.0
Q3	10.4	12.1	17.5	16.1	7.4	2.8	3.6	9.6	3.2	17.2	100.0
Oct	11.0	13.1	14.6	18.0	7.4	2.5	4.7	9.6	3.7	15.5	100.0
Nov	13.2	13.2	15.3	17.7	7.4	2.3	4.9	12.0	4.2	9.7	100.0
Dec	11.2	15.2	14.9	21.0	6.1	1.9	3.9	11.6	3.3	11.0	100.0
Q4	11.8	13.7	14.9	18.8	7.0	2.2	4.5	11.0	3.8	12.2	100.0
Total 2008	10.6	12.1	17.0	17.7	7.9	2.8	3.9	10.8	3.4	13.9	100.0

Chart 2.1: Principal Import Commodity Groups (2008)



Note: Other Goods, include All Other Goods not specified as in Table 2.1 B

2.2 Composition of Principal Exports

Principal Exports consists mainly of four (4) major groups; these being *Diamonds*, *Copper & Nickel*, *Textiles* and *Machinery & Electrical Equipment*. Discussions on major export groups are based on Tables 2.2A and 2.2B.

In 2008, *Diamonds* contributed 63.2 percent (P20, 793.3 million) to total exports (P32, 889.1 million), followed by *Copper & Nickel* with 18.0 percent (P5, 923.6 million), *Textiles* with a contribution of 5.5 percent (P1, 817.7 million), then *Machinery & Electrical Equipment* with 2.4 percent (P776.0 million).

The quarterly data follows a similar trend to that of the annual data for 2008, with *Diamonds* contributing, 64.4 percent (P5, 911.1 million) of P9, 184.7 million during the first quarter, 61.7 percent (P5, 199.7 million) of P8, 430.7 million during the second quarter, 70.5 percent (P7, 596.8 million) of P10, 769.9 million during the third quarter and 46.3 percent (P2, 085.7 million) of P4, 503.8 during the fourth quarter of that year.

The contributions made by *Copper & Nickel* during the four quarters of 2008 were as follows; 17.9 percent (P1, 641.9 million) of P9, 184.7 million during the first quarter, 19.6 percent (P1, 651.7 million) of P8, 430.7 million during the second quarter, 14.6 percent (P1, 569.6 million) of

P10, 769.9 million during the third quarter and 23.5 percent (P1, 060.3 million) of P4, 503.8 million of during the fourth quarter of the same year.

Percentage distributions of other commodity groups for 2007 and 2008 can be observed on Table 2.2B while Chart 2.2 displays percentage distributions for principal exports during 2008 only.

Table 2.2A: Principal Export Commodity Groups, 2007 and 2008 ('000 Pula)

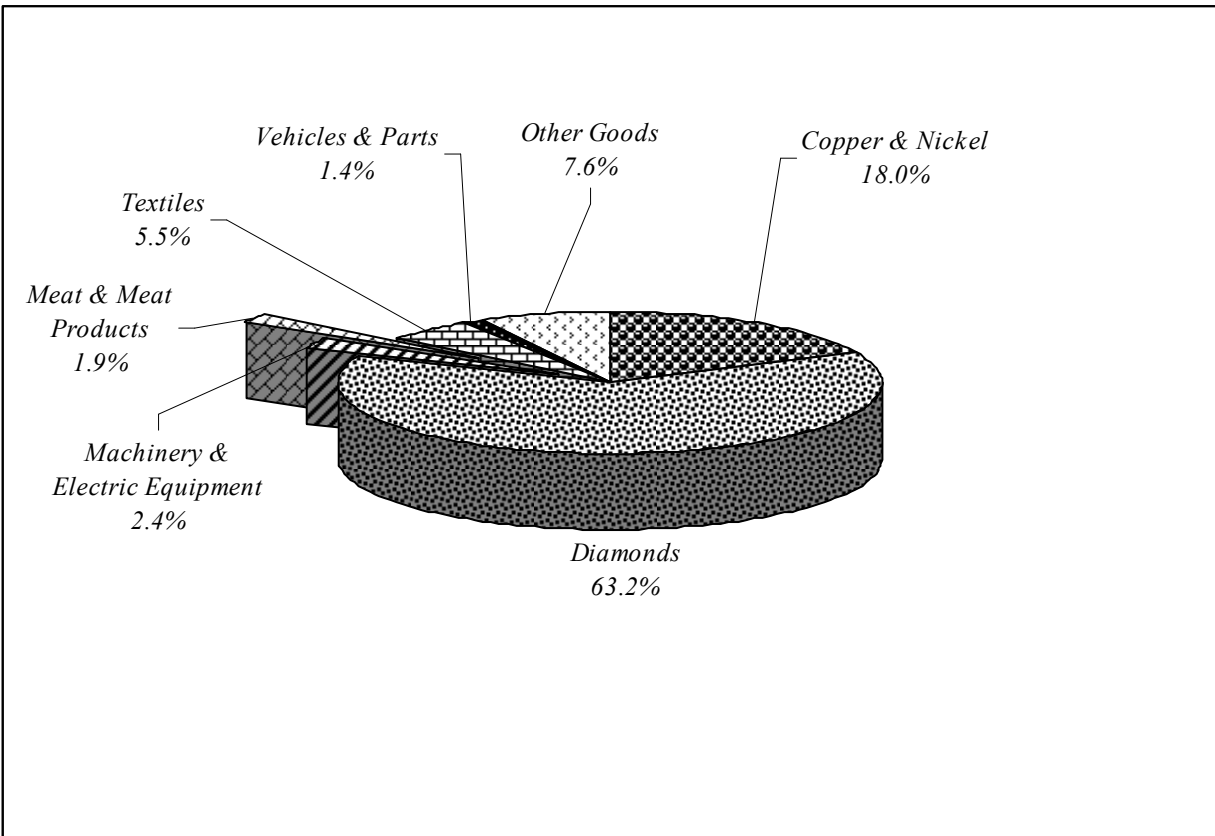
Period	C&N	Diamonds	H&S	IS&RP	M&EE	M&MP	P&PP	Salt & Soda	Textiles	V&P	Other Goods	Total Exports
Jan	515,363	2,033,838	3,923	8,496	30,924	16,911	7,824	21,841	234,385	22,480	66,700	2,962,685
Feb	505,637	2,013,258	2,501	10,016	29,149	73,936	11,098	15,911	212,248	25,835	69,222	2,968,811
Mar	759,065	1,842,542	5,232	13,385	18,278	75,299	12,449	17,235	323,577	25,350	52,988	3,145,402
Q1	1,780,065	5,889,638	11,656	31,897	78,351	166,145	31,371	54,987	770,211	73,665	188,910	9,076,898
Apr	597,666	1,198,524	4,334	12,355	22,755	74,040	8,728	10,489	66,793	8,887	82,298	2,086,868
May	718,339	1,850,474	4,579	13,772	28,795	92,774	12,882	20,527	164,067	22,218	55,617	2,984,044
Jun	585,585	992,328	6,432	14,701	27,066	94,846	13,626	17,267	175,106	20,078	79,214	2,026,250
Q2	1,901,590	4,041,326	15,345	40,828	78,616	261,661	35,236	48,283	405,966	51,184	217,128	7,097,163
Jul	508,725	1,928,414	5,383	12,636	26,566	67,181	11,808	14,429	186,599	10,978	65,863	2,838,582
Aug	159,734	2,090,673	4,083	7,802	33,617	66,432	8,629	15,270	216,409	11,446	99,443	2,713,538
Sep	534,092	2,355,654	8,604	12,902	31,204	60,506	9,750	14,785	144,132	16,574	85,117	3,273,317
Q3	1,202,551	6,374,740	18,069	33,340	91,387	194,119	30,186	44,483	547,140	38,998	250,423	8,825,437
Oct	516,827	1,753,687	3,674	10,348	42,468	33,092	5,896	16,063	215,740	6,822	89,734	2,694,351
Nov	549,646	1,397,249	5,319	17,302	71,347	24,220	16,293	16,397	103,351	29,195	90,143	2,320,462
Dec	820,449	586,760	2,088	9,039	39,131	15,586	9,367	13,234	144,205	18,827	118,576	1,777,262
Q4	1,886,922	3,737,696	11,081	36,689	152,946	72,898	31,556	45,694	463,297	54,844	298,453	6,792,076
Total 2007	6,771,129	20,043,401	56,150	142,754	401,300	694,823	128,350	193,448	2,186,613	218,691	954,915	31,791,573
Jan	559,183	1,558,780	3,136	16,753	40,841	35,649	7,566	14,829	105,627	24,751	111,572	2,478,688
Feb	468,298	2,299,228	4,134	9,328	58,132	27,158	4,771	20,635	161,969	30,053	105,137	3,188,844
Mar	614,429	2,053,126	3,390	30,182	69,735	37,578	12,677	17,512	164,723	70,007	443,761	3,517,119
Q1	1,641,910	5,911,134	10,661	56,263	168,708	100,385	25,015	52,976	432,320	124,810	660,470	9,184,651
Apr	465,998	1,562,097	6,593	19,749	79,111	82,636	9,925	22,723	106,004	26,183	178,906	2,559,925
May	517,112	996,606	4,562	18,369	47,149	64,679	8,948	17,027	148,690	46,499	124,231	1,993,872
Jun	668,583	2,640,963	4,339	16,517	47,869	96,025	9,665	20,147	181,094	37,019	154,721	3,876,941
Q2	1,651,693	5,199,666	15,494	54,634	174,129	243,340	28,538	59,896	435,788	109,701	457,858	8,430,739
Jul	511,037	1,903,442	3,285	19,237	59,809	67,641	9,270	5,123	139,159	21,830	184,711	2,924,545
Aug	508,226	3,299,071	2,972	17,035	76,350	68,329	12,051	19,875	155,364	45,477	150,776	4,355,526
Sep	550,365	2,394,294	2,729	16,560	56,173	59,748	9,546	18,310	178,681	54,831	148,603	3,489,841
Q3	1,569,627	7,596,807	8,987	52,832	192,332	195,718	30,868	43,308	473,203	122,138	484,090	10,769,912
Oct	561,614	821,528	1,937	13,273	46,453	42,686	16,667	16,105	190,586	27,733	120,071	1,858,653
Nov	284,728	371,165	1,979	7,784	117,521	584	9,285	30,568	190,624	46,149	93,450	1,153,836
Dec	214,003	893,015	729	5,769	76,813	26,091	6,483	18,302	95,147	23,339	131,611	1,491,302
Q4	1,060,345	2,085,708	4,644	26,826	240,787	69,361	32,434	64,974	476,357	97,221	345,132	4,503,790
Total 2008	5,923,575	20,793,315	39,786	190,555	775,956	608,804	116,854	221,155	1,817,668	453,871	1,947,550	32,889,091

NOTE: C&N= Copper & Nickel; H&S=Hides & Skin; IS&RP=Iron Steel & Related Products; M&EE=Machinery & Electrical Equipment, M&MP=Meat & Meat Products; P&PP=Plastic & Plastic Products; V&P=Vehicle & Parts

**Table 2.2B: Principal Export Commodity Groups, 2007 and 2008
(Percentage Distributions)**

Period	Copper & Nickel	Diamonds	Hides & Skins	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
Jan	17.4	68.6	0.1	0.3	1.0	0.6	0.3	0.7	7.9	0.8	2.3	100.0
Feb	17.0	67.8	0.1	0.3	1.0	2.5	0.4	0.5	7.1	0.9	2.3	100.0
Mar	24.1	58.6	0.2	0.4	0.6	2.4	0.4	0.5	10.3	0.8	1.7	100.0
Q1	19.6	64.9	0.1	0.4	0.9	1.8	0.3	0.6	8.5	0.8	2.1	100.0
Apr	28.6	57.4	0.2	0.6	1.1	3.5	0.4	0.5	3.2	0.4	3.9	100.0
May	24.1	62.0	0.2	0.5	1.0	3.1	0.4	0.7	5.5	0.7	1.9	100.0
Jun	28.9	49.0	0.3	0.7	1.3	4.7	0.7	0.9	8.6	1.0	3.9	100.0
Q2	26.8	56.9	0.2	0.6	1.1	3.7	0.5	0.7	5.7	0.7	3.1	100.0
Jul	17.9	67.9	0.2	0.4	0.9	2.4	0.4	0.5	6.6	0.4	2.3	100.0
Aug	5.9	77.0	0.2	0.3	1.2	2.4	0.3	0.6	8.0	0.4	3.7	100.0
Sep	16.3	72.0	0.3	0.4	1.0	1.8	0.3	0.5	4.4	0.5	2.6	100.0
Q3	13.6	72.2	0.2	0.4	1.0	2.2	0.3	0.5	6.2	0.4	2.8	100.0
Oct	19.2	65.1	0.1	0.4	1.6	1.2	0.2	0.6	8.0	0.3	3.3	100.0
Nov	23.7	60.2	0.2	0.7	3.1	1.0	0.7	0.7	4.5	1.3	3.9	100.0
Dec	46.2	33.0	0.1	0.5	2.2	0.9	0.5	0.7	8.1	1.1	6.7	100.0
Q4	27.8	55.0	0.2	0.5	2.3	1.1	0.5	0.7	6.8	0.8	4.4	100.0
Total 2007	21.3	63.0	0.2	0.4	1.3	2.2	0.4	0.6	6.9	0.7	3.0	100.0
Jan	22.6	62.9	0.1	0.7	1.6	1.4	0.3	0.6	4.3	1.0	4.5	100.0
Feb	14.7	72.1	0.1	0.3	1.8	0.9	0.1	0.6	5.1	0.9	3.3	100.0
Mar	17.5	58.4	0.1	0.9	2.0	1.1	0.4	0.5	4.7	2.0	12.6	100.0
Q1	17.9	64.4	0.1	0.6	1.8	1.1	0.3	0.6	4.7	1.4	7.2	100.0
Apr	18.2	61.0	0.3	0.8	3.1	3.2	0.4	0.9	4.1	1.0	7.0	100.0
May	25.9	50.0	0.2	0.9	2.4	3.2	0.4	0.9	7.5	2.3	6.2	100.0
Jun	17.2	68.1	0.1	0.4	1.2	2.5	0.2	0.5	4.7	1.0	4.0	100.0
Q2	19.6	61.7	0.2	0.6	2.1	2.9	0.3	0.7	5.2	1.3	5.4	100.0
Jul	17.5	65.1	0.1	0.7	2.0	2.3	0.3	0.2	4.8	0.7	6.3	100.0
Aug	11.7	75.7	0.1	0.4	1.8	1.6	0.3	0.5	3.6	1.0	3.5	100.0
Sep	15.8	68.6	0.1	0.5	1.6	1.7	0.3	0.5	5.1	1.6	4.3	100.0
Q3	14.6	70.5	0.1	0.5	1.8	1.8	0.3	0.4	4.4	1.1	4.5	100.0
Oct	30.2	44.2	0.1	0.7	2.5	2.3	0.9	0.9	10.3	1.5	6.5	100.0
Nov	24.7	32.2	0.2	0.7	10.2	0.1	0.8	2.6	16.5	4.0	8.1	100.0
Dec	14.4	59.9	0.0	0.4	5.2	1.7	0.4	1.2	6.4	1.6	8.8	100.0
Q4	23.5	46.3	0.1	0.6	5.3	1.5	0.7	1.4	10.6	2.2	7.7	100.0
Total 2008	18.0	63.2	0.1	0.6	2.4	1.9	0.4	0.7	5.5	1.4	5.9	100.0

Chart 2.2: Principal Export Commodity Groups (2008)



Note: Other Good, include All Other Goods not specified as in Table 2.2 B

CHAPTER 3: DIRECTION OF TRADE

3.0 Introduction

Direction of trade presents trade by major trading partners for principal commodity groups. Section 3.1 discusses principal imports by source at region and country level while Section 3.2 deals with principal exports by destination at region and country level. At country level, only those countries that had significant trade with Botswana during 2008 are shown separately while those with insignificant trade are grouped together under one category referred to as “*Other*”.

3.1 Principal Imports by Source

Botswana sources most of her imports from the Southern Africa Customs Union, especially South Africa. During 2008, *77.3 percent* (P27, 388.1 million) of total imports P35, 428.4 million came from South Africa as presented in Tables 3.1A and 3.1C (Refer to the last column).

Imports from the European Union as a whole were valued at P4, 002.2 million, representing *11.3 percent* of total imports during the same year. Two countries from the European Union supplied imports representing more than *1.0 percent* of total imports during 2008, these two countries being Belgium with *1.9 percent* (P663.1 million) and the United Kingdom with *6.0 percent* (P2, 142.6 million).

Asia as a whole contributed *7.6 percent* (P2, 688.7 million) of total imports during 2008. Two countries from Asia supplied imports representing more than *1.0 percent* of total imports during 2008; China with *2.9 percent* (P1, 024.3 million) and Israel with *1.6 percent* (P583.0 million).

Imports from the United States of America were valued at P458.1 million, representing *1.3 percent* of total imports during the year. Graphical representation of percentage distributions of imports by major trading partners during 2008 is given on Chart 3.1.

Table 3.1B, which is based on Table 3.1A presents import groups as a percentage of total imports from specific countries or regions during 2008. The column totals of this table give import groups as a percentage of total yearly imports, the same information that as presented in Chapter Two, Chart 2.1.

Imports from South Africa during 2008 comprised mainly of *Fuel, 21.6 percent* (P5, 926.5 million) of P27, 388.1 million. This was followed by *Machinery & Electrical Equipment* with *16.1 percent* (P4, 396.6 million). *Food, Beverages & Tobacco* and *Chemicals & Rubber Products* contributed *14.6 percent* (P4, 004.4 million) and *11.4 percent* (P3, 121.2 million) respectively, of total imports from South Africa during the same period.

Most of the European Union countries supplied commodities falling in four import groups, the four groups being *Machinery & Electrical Equipment, Chemicals & Rubber Products, Vehicles & Transport Equipment* and *Metal & Metal Products*. (Refer to Table 3.1B).

Imports from Asia mainly comprised six import groups. These six groups were *Machinery & Electrical Equipment*, *Vehicles & Transport Equipment*, *Chemicals & Rubber Products*, *Textiles & Footwear*, *Metal & Metal Products* and *Food, Beverages & Tobacco*. Imports from China consisted of *Machinery & Electrical Equipment* with 26.7 percent (P273.1 million), *Textiles & Footwear* with 16.0 percent (P164.1 million) and *Metal & Metal Products* with 12.8 percent (P130.6 million). *Chemicals & Rubber Products* contributed 9.6 percent (P98.0 million), *Vehicles & Transport Equipment* 9.5 percent (P96.9 million) and *Food, Beverages & Tobacco* made a contribution of 3.4 percent (P34.5 million) of total imports (P1, 024.3) million from China.

The United States of America supplied imports falling in four major import groups during 2008. Contributions made by these groups were as follows; *Machinery & Electrical Equipment* 37.5 percent (P172.0 million), *Vehicles & Transport Equipment* 22.0 percent (P100.9 million), *Chemicals & Rubber Products* 18.7 percent (P85.8 million) while *Metal & Metal Products* contributed 7.5 percent (P34.3 million) of total imports from the United States of America during the same year.

Table 3.1C presents percentage distributions for principal import groups by country and region as a percentage of total import groups during 2008. This table is also based on Table 3.1A. Most of imports from all groups during 2008 were sourced from South Africa as shown on Table 3.1C.

With regard to imports of *Machinery & Electrical Equipment* during 2008, 70.1 percent (P4, 396.6 million) came from South Africa, 4.4 percent (P273.1 million) from China, 3.9 percent (P243.8 million) from Germany, 2.9 percent (P182.0 million) from Sweden, 2.7 percent (P172.0 million) from the United States of America, 2.5 percent (P154.9 million) from Italy, 2.1 percent (P133.4 million) from the United Kingdom.

The other countries that contributed significantly to the supply of “*Machinery & Electrical Equipment*” were Belgium with 1.8 percent (P112.6 million), while 1.2 percent (P77.6 million) was from France. India and Israel supplied 1.1 percent each during the same year, at values of P66.3 million and P66.6 million respectively.

South Africa supplied 98.7 percent (P5, 926.5 million) *Fuel* of total imports while 1.2 percent (P74.2 million) came from Namibia. Most of *Food, Beverages & Tobacco* was imported from South Africa during 2008, thus 93.6 percent (P4, 004.4 million) of P4, 277.0 million, while Namibia and Zimbabwe contributed 2.1 percent (P88.8 million) and 1.3 percent (P55.6 million) respectively.

Vehicles & Transport Equipments were also mostly imported from South Africa, 79.6 percent (P3, 036.5 million) of P3, 813.6 million. Japan supplied 5.6 percent (P214.8 million), the United States of America 2.6 percent (P100.9 million) while China contributed 2.5 percent (P96.9 million) of total imports for this group (P3, 813.6 million) during the same period. Singapore supplied 2.0 percent (P76.1 million), France and the United Kingdom supplied 1.3 percent (P49.2 million) and 1.0 percent (P37.2 million) of the group total respectively.

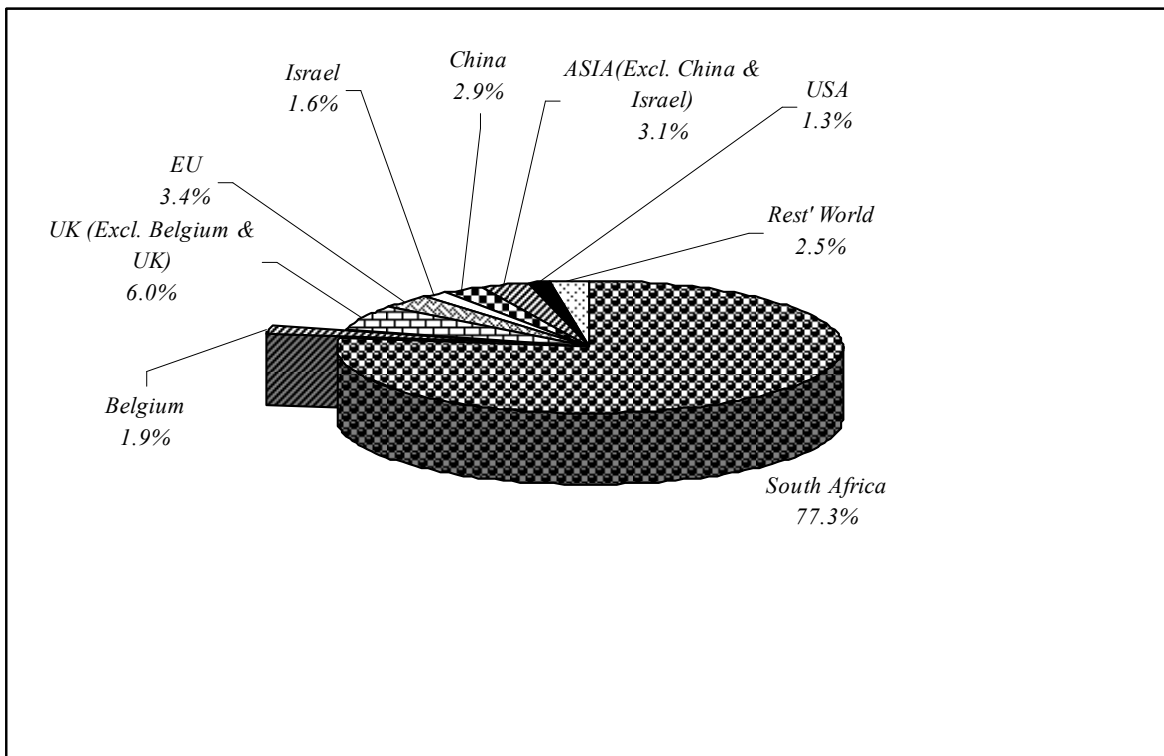
Most of *Chemicals & Rubber Products* came from South Africa during 2008, 83.5 percent (P3, 121.2 million) of P3, 738.3 million. India supplied 3.0 percent (P112.8 million), China

contributed 2.6 percent (P97, 962 million), the United States of America made a contribution of 2.3 percent (P85.8 million), while 1.5 percent (P47.5 million) of the same commodity group came from United Kingdom during the same year.

South Africa supplied 88.4 percent (P2, 474.1 million) of *Metal & Metal Products* total imports during 2008. China supplied 4.7 percent (P130.6 million), Zimbabwe 2.0 percent (P55.8 million) while India and the United States of America supplied 1.3 percent (P35.1 million) and 1.2 percent (P34.3 million) respectively.

Textile & Footwear imports came mainly from South Africa and Asia during 2008, with 77.1 percent (P1, 062.8 million) from South Africa, 11.9 percent (P164.1 million) from China, 5.0 percent (P69.5 million) from Hong Kong and 1.7 percent came from Taiwan with a value of P23.0 million.

Chart 3.1: Total Imports by Region and Partner (2008)



Note: Rest of the world includes all other trading partners not specified as in Table 3.1

Table 3.1A: Principal Import Commodity Groups by Region and Partner- 2008 ('000 Pula)

	CRP	FBT	Fuel	MEE	MMP	SO&RP	TF	VTE	WPP	Other Goods	Total
South Africa	3,121,217	4,004,407	5,926,460	4,396,569	2,474,101	938,487	1,062,807	3,036,507	1,021,927	1,405,662	27,388,145
Namibia	2,776	88,766	74,159	8,989	294	1,393	988	11,506	1,403	8,069	198,343
Swaziland	7,622	2,185	-	24	11	-	3,015	67	117	441	13,483
Lesotho	-	-	-	-	-	-	-	116	-	115	230
SACU Total	3,131,616	4,095,357	6,000,620	4,405,582	2,474,405	939,880	1,066,811	3,048,196	1,023,447	1,414,287	27,600,201
Zimbabwe	8,915	55,649	1,332	4,533	55,769	63,737	8,243	31,218	77,929	14,895	322,220
Zambia	4,935	16,190	-	1,555	14,929	23	440	4,376	8,389	1,530	52,368
Mauritius	16,429	6	-	2,305	4	-	47	-	535	174	19,499
Malawi	627	10,961	-	34	-	-	990	163	2,940	221	15,935
Angola	44	3,611	-	57	-	-	493	93	373	178	4,848
Other SADC	41	239	1,163	1,951	159	-	88	4,632	259	1,516	10,046
SADC Tot	3,162,606	4,182,013	6,003,115	4,416,017	2,545,265	1,003,639	1,077,112	3,088,677	1,113,872	1,432,801	28,025,117
Other Africa	2,063	647	274	2,625	18	-	560	1,095	3,372	4,896	15,550
Africa Tot	3,164,669	4,182,660	6,003,389	4,418,642	2,545,283	1,003,639	1,077,672	3,089,772	1,117,244	1,437,697	28,040,667
Ireland	1,534	605	-	15,011	4	-	-	312	777	2,427	20,670
Denmark	30,018	6,445	-	2,141	9,358	-	32	680	38	736	49,449
Spain	152	6,199	-	11,013	811	-	5,048	3,736	609	29,738	57,307
Portugal	16,770	318	-	49,615	165	-	259	-	163	799	68,090
Netherlands	12,932	47	-	54,677	129	-	1,787	5,032	168	5,426	80,197
France	10,217	525	-	77,633	954	-	642	49,168	8,469	25,972	173,579
Italy	1,802	4,759	-	154,920	228	126	203	26,217	305	3,700	192,261
Sweden	2,965	-	-	182,035	768	-	-	2,011	4,176	1,985	193,940
Germany	9,375	41	5	243,751	12,339	121	1,790	19,444	2,103	15,235	304,205
Belgium	13,144	17,763	3	112,574	985	-	65	22,706	150	495,689	663,080
UK	56,716	190	90	133,366	4,440	431	3,212	37,161	32,396	1,874,600	2,142,602
Other EU	19,225	52	-	28,175	1,237	-	36	3	148	7,939	56,815
EU Tot	174,852	36,946	98	1,064,911	31,419	679	13,073	166,470	49,502	2,464,246	4,002,196
Malaysia	12,807	87	-	3,761	1,876	-	263	316	4,299	5,025	28,434
Korea	5,278	63	2	6,027	115	1	497	19,046	193	12,615	43,836
Taiwan	6,414	12	-	13,844	3,568	18	22,982	3,014	1,163	3,256	54,271
UAE	6,914	1,597	446	48,127	4,483	2	3,093	3,296	251	9,021	77,231
Thailand	507	991	-	3,503	331	-	3,020	653	1,540	77,433	87,979
Singapore	6,922	843	-	12,649	511	-	1,022	76,052	157	17,426	115,581
Hong Kong	1,077	25	-	24,116	3,051	5	69,524	2,392	655	23,224	124,070
Japan	8,138	2,033	-	12,308	572	124	246	214,783	63	3,015	241,282
India	112,797	5,713	-	66,265	35,070	97	13,198	14,967	10,647	30,285	289,039
Israel	582	1	-	66,617	419	2	34	5,818	325	509,204	583,000
China	97,962	34,487	104	273,114	130,640	173	164,094	96,922	12,401	214,365	1,024,261
Other Asia	1,250	3,615	1,188	612	1,396	-	7,563	284	944	2,903	19,753
Asia Tot	260,647	49,467	1,739	530,943	182,033	421	285,535	437,543	32,638	907,771	2,688,737
USA	85,774	999	5	172,029	34,338	16	1,134	100,857	5,446	57,472	458,069
Australia	22,649	391	-	17,166	358	39	108	2,990	72	5,758	49,531
Canada	12,816	-	2	49,944	496	-	68	679	103	15,928	80,036
Norway	64	-	-	814	-	-	247	-	9	456	1,589
Rest' World	16,809	6,506	263	13,122	3,588	-	737	15,322	623	50,639	107,607
Total	3,738,280	4,276,968	6,005,495	6,267,570	2,797,515	1,004,794	1,378,573	3,813,634	1,205,636	4,939,968	35,428,432

Note: CRP= Chemicals & Rubber Products; FBT= Food Beverages & Tobacco; MEE= Machinery & Electric Equipment; MMP= Metals & Metal Products; SO&RP= Salt Ores & Related Products; TF= Textile & Footwear; VTE= Vehicle & Transport Equipment; WPP= Wood & Paper Product

**Table 3.1B: Principal Import Commodity Groups as a Percentage of Total Imports
At Country or Region Level – 2008**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machinery & Electric Equipment	Metals & Metal Products	Salt Ores & Related Products	Textile & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total
South											
Africa	11.4	14.6	21.6	16.1	9.0	3.4	3.9	11.1	3.7	5.1	100.0
Namibia	1.4	44.8	37.4	4.5	0.1	0.7	0.5	5.8	0.7	4.1	100.0
Swaziland	56.5	16.2	-	0.2	0.1	-	22.4	0.5	0.9	3.3	100.0
Lesotho	-	-	-	-	-	-	-	50.2	-	49.8	100.0
SACU											
Total	11.3	14.8	21.7	16.0	9.0	3.4	3.9	11.0	3.7	5.1	100.0
Zimbabwe	2.8	17.3	0.4	1.4	17.3	19.8	2.6	9.7	24.2	4.6	100.0
Zambia	9.4	30.9	-	3.0	28.5	0.0	0.8	8.4	16.0	2.9	100.0
Mauritius	84.3	0.0	-	11.8	0.0	-	0.2	-	2.7	0.9	100.0
Malawi	3.9	68.8	-	0.2	-	-	6.2	1.0	18.4	1.4	100.0
Angola	0.9	74.5	-	1.2	-	-	10.2	1.9	7.7	3.7	100.0
Other											
SADC	0.4	2.4	11.6	19.4	1.6	-	0.9	46.1	2.6	15.1	100.0
SADC Tot	11.3	14.9	21.4	15.8	9.1	3.6	3.8	11.0	4.0	5.1	100.0
Other											
Africa	13.3	4.2	1.8	16.9	0.1	-	3.6	7.0	21.7	31.5	100.0
Africa Tot	11.3	14.9	21.4	15.8	9.1	3.6	3.8	11.0	4.0	5.1	100.0
Ireland	7.4	2.9	-	72.6	0.0	-	-	1.5	3.8	11.7	100.0
Denmark	60.7	13.0	-	4.3	18.9	-	0.1	1.4	0.1	1.5	100.0
Spain	0.3	10.8	-	19.2	1.4	-	8.8	6.5	1.1	51.9	100.0
Portugal	24.6	0.5	-	72.9	0.2	-	0.4	-	0.2	1.2	100.0
Netherlands	16.1	0.1	-	68.2	0.2	-	2.2	6.3	0.2	6.8	100.0
France	5.9	0.3	-	44.7	0.5	-	0.4	28.3	4.9	15.0	100.0
Italy	0.9	2.5	-	80.6	0.1	0.1	0.1	13.6	0.2	1.9	100.0
Sweden	1.5	-	-	93.9	0.4	-	-	1.0	2.2	1.0	100.0
Germany	3.1	0.0	0.0	80.1	4.1	0.0	0.6	6.4	0.7	5.0	100.0
Belgium	2.0	2.7	0.0	17.0	0.1	-	0.0	3.4	0.0	74.8	100.0
UK	2.6	0.0	0.0	6.2	0.2	0.0	0.1	1.7	1.5	87.5	100.0
Other EU	33.8	0.1	-	49.6	2.2	-	0.1	-	0.3	14.0	100.0
EU Tot	4.4	0.9	-	26.6	0.8	0.0	0.3	4.2	1.2	61.6	100.0
Malaysia	45.0	0.3	-	13.2	6.6	-	0.9	1.1	15.1	17.7	100.0
Korea	12.0	0.1	0.0	13.7	0.3	0.0	1.1	43.4	0.4	28.8	100.0
Taiwan	11.8	-	-	25.5	6.6	0.0	42.3	5.6	2.1	6.0	100.0
UAE	9.0	2.1	0.6	62.3	5.8	0.0	4.0	4.3	0.3	11.7	100.0
Thailand	0.6	1.1	-	4.0	0.4	-	3.4	0.7	1.8	88.0	100.0
Singapore	6.0	0.7	-	10.9	0.4	-	0.9	65.8	0.1	15.1	100.0
Hong Kong	0.9	-	-	19.4	2.5	0.0	56.0	1.9	0.5	18.7	100.0
Japan	3.4	0.8	-	5.1	0.2	0.1	0.1	89.0	0.0	1.2	100.0
India	39.0	2.0	-	22.9	12.1	0.0	4.6	5.2	3.7	10.5	100.0
Israel	0.1	-	-	11.4	0.1	0.0	0.0	1.0	0.1	87.3	100.0
China	9.6	3.4	0.0	26.7	12.8	0.0	16.0	9.5	1.2	20.9	100.0
Other Asia	6.3	18.3	6.0	3.1	7.1	-	38.3	1.4	4.8	14.7	100.0
Asia Tot	9.7	1.8	0.1	19.7	6.8	0.0	10.6	16.3	1.2	33.8	100.0
USA	18.7	0.2	0.0	37.6	7.5	0.0	0.2	22.0	1.2	12.5	100.0
Australia	45.7	0.8	-	34.7	0.7	0.1	0.2	6.0	0.1	11.6	100.0
Canada	16.0	-	0.0	62.4	0.6	-	0.1	0.8	0.1	19.9	100.0
Norway	4.0	-	-	51.2	-	-	15.5	-	0.5	28.7	100.0
Rest' World	15.6	6.0	0.2	12.2	3.3	-	0.7	14.2	0.6	47.1	100.0
Total Imports	10.6	12.1	17.0	17.7	7.9	2.8	3.9	10.8	3.4	13.9	100.0

Table 3.1C: Principal Import Commodity Groups by Region and Partner as a Percentage of Total Import Group - 2008

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machinery & Electric Equipment	Metals & Metal Products	Salt Ores & Related Products	Textile & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total
South Africa	83.5	93.6	98.7	70.1	88.4	93.4	77.1	79.6	84.8	28.5	77.3
Namibia	0.1	2.1	1.2	0.1	0.0	0.1	0.1	0.3	0.1	0.2	0.6
Swaziland	0.2	0.1	-	0.0	0.0	-	0.2	0.0	0.0	0.0	0.0
Lesotho	-	-	-	-	-	-	-	0.0	-	0.0	0.0
SACU Total	83.8	95.8	99.9	70.3	88.5	93.5	77.4	79.9	84.9	28.6	77.9
Zimbabwe	0.2	1.3	0.0	0.1	2.0	6.3	0.6	0.8	6.5	0.3	0.9
Zambia	0.1	0.4	-	0.0	0.5	0.0	0.0	0.1	0.7	0.0	0.1
Mauritius	0.4	0.0	-	0.0	0.0	-	0.0	-	0.0	0.0	0.1
Malawi	0.0	0.3	-	0.0	-	-	0.1	0.0	0.2	0.0	0.0
Angola	0.0	0.1	-	0.0	-	-	0.0	0.0	0.0	0.0	0.0
Other SADC	0.0	0.0	0.0	0.0	0.0	-	0.0	0.1	0.0	0.0	0.0
SADC Tot	84.6	97.8	100.0	70.5	91.0	99.9	78.1	81.0	92.4	29.0	79.1
Other Africa	0.1	0.0	0.0	0.0	0.0	-	0.0	0.0	0.3	0.1	0.0
Africa Tot	84.7	97.8	100.0	70.5	91.0	99.9	78.2	81.0	92.7	29.1	79.1
Ireland	0.0	0.0	-	0.2	0.0	-	-	0.0	0.1	0.0	0.1
Denmark	0.8	0.2	-	0.0	0.3	-	0.0	0.0	0.0	0.0	0.1
Spain	0.0	0.1	-	0.2	0.0	-	0.4	0.1	0.1	0.6	0.2
Portugal	0.4	0.0	-	0.8	0.0	-	0.0	-	0.0	0.0	0.2
Netherlands	0.3	0.0	-	0.9	0.0	-	0.1	0.1	0.0	0.1	0.2
France	0.3	0.0	-	1.2	0.0	-	0.0	1.3	0.7	0.5	0.5
Italy	0.0	0.1	-	2.5	0.0	0.0	0.0	0.7	0.0	0.1	0.5
Sweden	0.1	-	-	2.9	0.0	-	-	0.1	0.3	0.0	0.5
Germany	0.3	0.0	0.0	3.9	0.4	0.0	0.1	0.5	0.2	0.3	0.9
Belgium	0.4	0.4	0.0	1.8	0.0	-	0.0	0.6	0.0	10.0	1.9
UK	1.5	0.0	0.0	2.1	0.2	0.0	0.2	1.0	2.7	37.9	6.0
Other EU	0.5	0.0	-	0.4	0.0	-	0.0	0.0	0.0	0.2	0.2
EU Tot	4.7	0.9	0.0	17.0	1.1	0.1	0.9	4.4	4.1	49.9	11.3
Malaysia	0.3	0.0	-	0.1	0.1	-	0.0	0.0	0.4	0.1	0.1
Korea	0.1	0.0	0.0	0.1	0.0	0.0	0.0	0.5	0.0	0.3	0.1
Taiwan	0.2	0.0	-	0.2	0.1	0.0	1.7	0.1	0.1	0.1	0.2
UAE	0.2	0.0	0.0	0.8	0.2	0.0	0.2	0.1	0.0	0.2	0.2
Thailand	0.0	0.0	-	0.1	0.0	-	0.2	0.0	0.1	1.6	0.2
Singapore	0.2	0.0	-	0.2	0.0	-	0.1	2.0	0.0	0.4	0.3
Hong Kong	0.0	0.0	-	0.4	0.1	0.0	5.0	0.1	0.1	0.5	0.4
Japan	0.2	0.0	-	0.2	0.0	0.0	0.0	5.6	0.0	0.1	0.7
India	3.0	0.1	-	1.1	1.3	0.0	1.0	0.4	0.9	0.6	0.8
Israel	0.0	0.0	-	1.1	0.0	0.0	0.0	0.2	0.0	10.3	1.6
China	2.6	0.8	0.0	4.4	4.7	0.0	11.9	2.5	1.0	4.3	2.9
Other Asia	0.0	0.1	0.0	0.0	0.0	-	0.5	0.0	0.1	0.1	0.1
Asia Tot	7.0	1.2	0.0	8.5	6.5	0.0	20.7	11.5	2.7	18.4	7.6
USA	2.3	0.0	0.0	2.7	1.2	0.0	0.1	2.6	0.5	1.2	1.3
Australia	0.6	0.0	-	0.3	0.0	0.0	0.0	0.1	0.0	0.1	0.1
Canada	0.3	-	0.0	0.8	0.0	-	0.0	0.0	0.0	0.3	0.2
Norway	0.0	-	-	0.0	-	-	0.0	-	0.0	0.0	0.0
Rest' World	0.4	0.2	0.0	0.2	0.1	-	0.1	0.4	0.1	1.0	0.3
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

3.2 Principal Exports by Source

Discussions on major exports by destination for 2008 are based on Tables 3.2A, B and C, with Table 3.2A presenting values while percentage distributions appear on Table 3.2 B and C.

Most of Botswana's exports are destined to the European Union, especially the United Kingdom. During 2008, *59.0 percent* (P19, 399.9 million) of total exports (P32, 889.1 million) went to European Union, with the United Kingdom alone receiving *55.5 percent* (P18, 267.0 million), refer to the last columns of Tables 3.2A and C.

Exports to South Africa were valued at P6, 019.4 million during 2008, representing *18.3 percent* of total exports during that year. Exports destined to China were valued at P1, 568.2 million, *4.8 percent* of the total exports during 2008. Zimbabwe and Norway received *4.4 percent* (P1, 457.7 million) and *4.0 percent* (P1, 304.3 million) respectively.

Table 3.2A and Table 3.2B show that total exports to the United Kingdom were valued at P18, 267.0 million during 2008, *97.4 percent* (P17, 784.1 million) of this was attributed to *Diamonds* while *Textile* exports contributed *1.9 percent* (P354.8 million). The same tables show that exports to South Africa were valued at P6, 019.4 million during the same period, consisting mainly of *Copper/Nickel* with *36.9 percent* (P2, 220.4 million) and *Textiles* with *18.9 percent* (P1, 138.5 million).

Chinas exports were valued at P1, 568.2 million during 2008, and received mostly *Copper/Nickel* exports with a contribution of *74.3 percent* (P1, 164.6 million) followed by *Diamonds* with *22.5 percent*, while exports to Zimbabwe were valued at P1, 457.7 million during 2008, with *80.8 percent* (P1, 177.5 million) being *Copper/ Nickel* while *4.3 percent* was attributable to *Salt & Soda Ash*. Norway received mostly *Copper/ Nickel* exports, at the value of P1, 304.0 million, thus a *100 percent* contribution, while total exports to Israel were valued at P1, 010.2 million with *99.8 percent* (P1, 008.6 million) attributed to *Diamonds*.

Table 3.2C gives major export groups at country or region level as a percentage of the total for a particular major export group. Discussions that follow are based on this table together with Table 3.2A. Botswana's major export, *Diamonds*, contributed *63.2 percent* (P20, 793.3 million) of total exports during 2008. *Diamonds* are the most exported commodity with *85.5 percent* (P17, 784.1 million) of them being destined to the United Kingdom, *4.9 percent* (P1, 008.6 million) received by Israel while Belgium got *3.9 percent* (P805.8 million) during 2008.

Most of *Copper/Nickel* exports were destined to South Africa during 2008, constituting *37.5 percent* (P2, 220.4 million) of P5, 923.6 million. Norway received *22.0 percent* (P1, 304.0 million), Zimbabwe got *19.9 percent* (P1, 177.5 million) and China got *19.7 percent* (P1, 164.6 million).

Textile exports were mainly destined to South Africa and the United Kingdom during 2008, with the two countries having received *62.6 percent* (P1, 138.5 million) and *19.5 percent* (P354.8 million) respectively. The United States of America received *7.9 percent* (P143.5 million),

Taiwan got 3.2 percent (P58.2 million) while Germany got 2.7 percent (P49.1 million) of *Textile* exports during the same year.

The bulk of *Meat & Meat Products* was destined to the European Union during 2008, having received of 51.0 percent (P310.3 million) of P608.8 million. The United Kingdom received 18.4 percent (P112.0 million), Germany got 14.7 percent (P89.7 million) and Greece 16.4 percent (P99.8 million) of the group total. South Africa received 38.7 percent (P235.7 million) of *Meat & Meat Products* while Reunion received 4.6 percent (P27.9 million) during the same year.

Salt & Soda Ash was exported to the SADC region only during 2008, especially South Africa. South Africa received 54.9 percent (P121.3 million) of P221.2 million, while Zimbabwe got 28.6 percent (P63.2 million). Zambia and DRC received 11.0 percent (P24.3 million) and 5.0 percent (P11.0 million) respectively, of *Salt & Soda Ash* exports during the same year.

The two commodity groups which did not contribute significantly to total exports are *Iron Steel & Related Products*, and *Vehicles & Parts*. These two commodity groups were exported to the SADC region mainly.

Table 3.2A: Principal Export Commodity Groups by Region and Partner -2008
(*000 Pula)

	C&N	Diamonds	Iron Steel & Related Products	M&EE	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total
Lesotho	-	-	-	5,624	-	1	-	44	14	867	6,550
Swaziland	-	-	89	1,906	-	644	-	2,400	355	2,165	7,558
Namibia	-	-	16,252	63,608	951	3,596	82	597	54,582	238,460	378,127
South Africa	2,220,400	4,357	160,620	559,519	235,736	104,920	121,331	1,138,499	280,039	1,193,957	6,019,378
SACU Total	2,220,400	4,357	176,961	630,657	236,687	109,161	121,414	1,141,539	334,989	1,435,449	6,411,613
Zimbabwe	1,177,464	-	3,794	27,922	21	1,151	63,194	18,069	38,135	127,953	1,457,703
Zambia	-	-	6,996	33,675	3	3,676	24,322	3,800	32,076	207,497	312,045
Angola	-	-	301	133	-	3	-	427	123	20,662	21,650
DRC	-	-	1,443	8,127	-	1,011	11,047	227	18,518	38,038	78,411
Mozambique	-	-	-	2,136	485	364	-	1,017	130	11,849	15,982
Tanzania	-	-	-	455	-	12	19	57	769	14,874	16,186
Other SADC	-	-	426	4,463	-	502	1,053	6,329	9,723	5,348	27,844
SADC Total	3,397,864	4,357	189,922	707,569	237,195	115,879	221,048	1,171,466	434,463	1,861,670	8,341,433
Kenya	-	-	-	2	-	3	-	-	430	796	1,231
Senegal	-	-	-	-	-	-	-	-	-	1,962	1,962
Equatorial guinea	-	-	-	5,814	-	-	-	-	3,915	-	9,728
Nigeria	-	-	-	7,221	-	-	-	-	7,168	536	14,925
Niger	-	18,211	-	-	-	-	-	-	-	-	18,211
Reunion	-	-	-	-	27,899	-	-	-	-	-	27,899
Other Africa	-	-	304	1,074	142	10	64	698	273	2,265	4,830
Africa Total	3,397,864	22,568	190,225	721,680	265,236	115,892	221,112	1,172,165	446,248	1,867,229	8,420,219
France	-	-	-	241	-	-	-	2,684	75	493	3,493
Portugal	-	-	-	3,352	-	114	-	-	-	88	3,554
Italy	-	-	-	23,012	-	-	-	8	-	44	23,064
Netherlands	-	-	-	1,763	6,121	-	-	27,274	-	315	35,473
Greece	-	-	-	-	99,848	-	-	-	-	2,028	101,876
Germany	-	-	-	1,080	89,731	7	25	49,076	216	1,059	141,194
Belgium	9,622	805,816	-	23	1,438	-	-	-	-	1,252	818,151
UK	-	17,784,136	-	8,259	112,007	-	-	354,791	184	7,666	18,267,044
Other EU	-	11	-	587	1,121	0	18	2	2,330	1,986	6,056
EU Total	9,622	18,589,962	1	38,318	310,267	122	43	433,836	2,805	14,929	19,399,905
Korea	-	-	-	31	-	-	-	22	-	491	544
Bangladesh	-	-	-	-	-	-	-	596	-	19	616
UAE	-	-	-	96	-	41	-	-	-	503	639
Iran	-	-	-	-	-	-	-	-	-	7,101	7,101
Hong Kong	-	28	-	-	-	45	-	1,269	-	12,897	14,239
Japan	-	76	-	1	4	-	-	-	199	24,388	24,669
Taiwan	-	-	-	1	-	-	-	58,203	-	-	58,205
India	-	141,256	167	1,109	-	9	-	24	-	2,025	144,590
Thailand	-	221,086	-	-	-	-	-	-	-	70	221,157
Israel	-	1,008,646	-	862	-	7	-	5	-	681	1,010,200
China	1,164,567	353,477	-	1,123	-	-	-	7,544	-	41,535	1,568,246
Other ASIA	-	-	-	89	-	-	-	36	-	1,208	1,332
ASIA Total	1,164,567	1,724,569	167	3,312	4	102	-	67,701	199	90,918	3,051,538
Norway	1,304,012	-	-	47	-	-	-	-	-	271	1,304,330
Switzerland	47,511	294,299	-	-	-	-	-	-	-	1,498	343,308
USA	-	161,888	9	12,024	-	1	-	143,494	4,416	6,286	328,118
Rest'World	-	29	153	575	33,297	737	-	472	202	6,206	41,673
Total	5,923,575	20,793,315	190,555	775,956	608,804	116,854	221,155	1,817,668	453,871	1,987,337	32,889,091

Note: C&N= Copper & Nickel; M&EE= Machinery & Electric Equipment

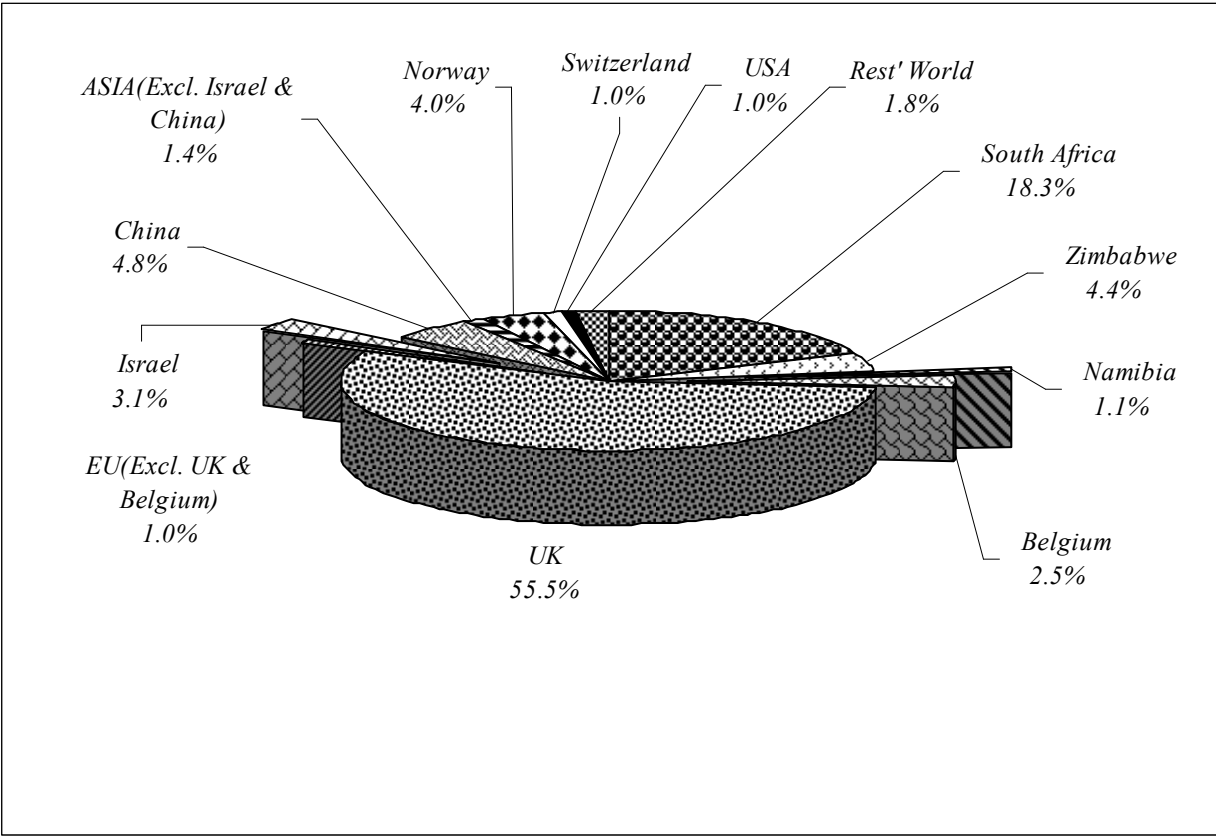
Table 3.2B: Principal Export Commodity Groups as a Percentage of Total Exports at Country or Region Level – (2008)

	Copper & Nickel	Diamonds	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total
Lesotho	-	-	-	85.9	-	0.0	-	0.7	0.2	13.2	100.0
Swaziland	-	-	1.2	25.2	-	8.5	-	31.8	4.7	28.7	100.0
Namibia	-	-	4.3	16.8	0.3	1.0	0.0	0.2	14.4	63.1	100.0
South Africa	36.9	0.1	2.7	9.3	3.9	1.7	2.0	18.9	4.7	19.8	100.0
SACU Total	34.6	0.1	2.8	9.8	3.7	1.7	1.9	17.8	5.2	22.4	100.0
Zimbabwe	80.8	-	0.3	1.9	0.0	0.1	4.3	1.2	2.6	8.8	100.0
Zambia	-	-	2.2	10.8	0.0	1.2	7.8	1.2	10.3	66.5	100.0
Angola	-	-	1.4	0.6	-	0.0	-	2.0	0.6	95.4	100.0
DRC	-	-	1.8	10.4	-	1.3	14.1	0.3	23.6	48.5	100.0
Mozambique	-	-	-	13.4	3.0	2.3	-	6.4	0.8	74.1	100.0
Tanzania	-	-	-	2.8	-	0.1	0.1	0.4	4.7	91.9	100.0
Other SADC	-	-	1.5	16.0	-	1.8	3.8	22.7	34.9	19.2	100.0
SADC Total	40.7	0.1	2.3	8.5	2.8	1.4	2.6	14.0	5.2	22.3	100.0
Kenya	-	-	-	0.2	-	0.2	-	-	34.9	64.7	100.0
Senegal	-	-	-	-	-	-	-	-	-	100.0	100.0
Equatorial guinea	-	-	-	59.8	-	-	-	-	40.2	-	100.0
Nigeria	-	-	-	48.4	-	-	-	-	48.0	3.6	100.0
Niger	-	100.0	-	-	-	-	-	-	-	-	100.0
Reunion	-	-	-	-	100.0	-	-	-	-	-	100.0
Other Africa	-	-	6.3	22.2	2.9	0.2	1.3	14.5	5.7	46.9	100.0
Africa Total	40.4	0.3	2.3	8.6	3.1	1.4	2.6	13.9	5.3	22.2	100.0
France	-	-	-	6.9	-	-	-	76.8	2.1	14.1	100.0
Portugal	-	-	-	94.3	-	3.2	-	-	-	2.5	100.0
Italy	-	-	-	99.8	-	-	-	0.0	-	0.2	100.0
Netherlands	-	-	-	5.0	17.3	-	-	76.9	-	0.9	100.0
Greece	-	-	-	-	98.0	-	-	-	-	2.0	100.0
Germany	-	-	-	0.8	63.6	0.0	0.0	34.8	0.2	0.7	100.0
Belgium	1.2	98.5	-	0.0	0.2	-	-	-	-	0.2	100.0
UK	-	97.4	-	0.0	0.6	-	-	1.9	0.0	0.0	100.0
Other EU	-	0.2	-	9.7	18.5	-	0.3	0.0	38.5	32.8	100.0
EU Total	0.0	95.8	0.0	0.2	1.6	0.0	0.0	2.2	0.0	0.1	100.0
Korea	-	-	-	5.6	-	-	-	4.1	-	90.3	100.0
Bangladesh	-	-	-	-	-	-	-	96.8	-	3.2	100.0
UAE	-	-	-	15.0	-	6.4	-	-	-	78.6	100.0
Iran	-	-	-	-	-	-	-	-	-	100.0	100.0
Hong Kong	-	0.2	-	-	-	0.3	-	8.9	-	90.6	100.0
Japan	-	0.3	-	0.0	0.0	-	-	-	0.8	98.9	100.0
Taiwan	-	-	-	0.0	-	-	-	100.0	-	-	100.0
India	-	97.7	0.1	0.8	-	0.0	-	0.0	-	1.4	100.0
Thailand	-	100.0	-	-	-	-	-	-	-	0.0	100.0
Israel	-	99.8	-	0.1	-	0.0	-	0.0	-	0.1	100.0
China	74.3	22.5	-	0.1	-	-	-	0.5	-	2.6	100.0
Other ASIA	-	-	-	6.6	-	-	-	2.7	-	90.7	100.0
ASIA Total	38.2	56.5	0.0	0.1	0.0	0.0	-	2.2	0.0	3.0	100.0
Norway	100.0	-	-	0.0	-	-	-	-	-	0.0	100.0
Switzerland	13.8	85.7	-	-	-	-	-	-	-	0.4	100.0
USA	-	49.3	0.0	3.7	-	0.0	-	43.7	1.3	1.9	100.0
Rest'World	-	0.1	0.4	1.4	79.9	1.8	-	1.1	0.5	14.9	100.0
Total	18.0	63.2	0.6	2.4	1.9	0.4	0.7	5.5	1.4	6.0	100.0

Table 3.2C: Principal Export Commodity Groups by Region and Partner as a Percentage of Total Export Group - 2008

	Copper & Nickel	Diamonds	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total
Lesotho	-	-	-	0.7	-	0.0	-	0.0	0.0	0.0	0.0
Swaziland	-	-	0.0	0.2	-	0.6	-	0.1	0.1	0.1	0.0
Namibia	-	-	8.5	8.2	0.2	3.1	0.0	0.0	12.0	12.0	1.1
South Africa	37.5	0.0	84.3	72.1	38.7	89.8	54.9	62.6	61.7	60.1	18.3
SACU Total	37.5	0.0	92.9	81.3	38.9	93.4	54.9	62.8	73.8	72.2	19.5
Zimbabwe	19.9	-	2.0	3.6	0.0	1.0	28.6	1.0	8.4	6.4	4.4
Zambia	-	-	3.7	4.3	0.0	3.1	11.0	0.2	7.1	10.4	0.9
Angola	-	-	0.2	0.0	-	0.0	-	0.0	0.0	1.0	0.1
DRC	-	-	0.8	1.0	-	0.9	5.0	0.0	4.1	1.9	0.2
Mozambique	-	-	-	0.3	0.1	0.3	-	0.1	0.0	0.6	0.0
Tanzania	-	-	-	0.1	-	0.0	0.0	0.0	0.2	0.7	0.0
Other SADC	-	-	0.2	0.6	-	0.4	0.5	0.3	2.1	0.3	0.1
SADC Total	57.4	0.0	99.7	91.2	39.0	99.2	100.0	64.4	95.7	93.7	25.4
Kenya	-	-	-	0.0	-	0.0	-	-	0.1	0.0	0.0
Senegal	-	-	-	-	-	-	-	-	-	0.1	0.0
Equatorial guinea	-	-	-	0.7	-	-	-	-	0.9	-	0.0
Nigeria	-	-	-	0.9	-	-	-	-	1.6	0.0	0.0
Niger	-	0.1	-	-	-	-	-	-	-	-	0.1
Reunion	-	-	-	-	4.6	-	-	-	-	-	0.1
Other Africa	-	-	0.2	0.1	0.0	0.0	0.0	0.0	0.1	0.1	0.0
Africa Total	57.4	0.1	99.8	93.0	43.6	99.2	100.0	64.5	98.3	94.0	25.6
France	-	-	-	0.0	-	-	-	0.1	0.0	0.0	0.0
Portugal	-	-	-	0.4	-	0.1	-	-	-	0.0	0.0
Italy	-	-	-	3.0	-	-	-	0.0	-	0.0	0.1
Netherlands	-	-	-	0.2	1.0	-	-	1.5	-	0.0	0.1
Greece	-	-	-	0.0	16.4	-	-	-	-	0.1	0.3
Germany	-	-	-	0.1	14.7	0.0	0.0	2.7	0.0	0.1	0.4
Belgium	0.2	3.9	-	0.0	0.2	-	-	-	-	0.1	2.5
UK	-	85.5	-	1.1	18.4	-	-	19.5	0.0	0.4	55.5
Other EU	0.0	0.0	-	0.1	0.2	-	0.0	0.0	0.5	0.1	0.0
EU Total	0.2	89.4	0.0	4.9	51.0	0.1	0.0	23.9	0.6	0.8	59.0
Korea	-	-	-	0.0	-	-	-	0.0	-	0.0	0.0
Bangladesh	-	-	-	-	-	-	-	0.0	-	0.0	0.0
UAE	-	-	-	0.0	-	0.0	-	-	-	0.0	0.0
Iran	-	-	-	-	-	-	-	-	-	0.4	0.0
Hong Kong	-	0.0	-	-	-	0.0	-	0.1	-	0.6	0.0
Japan	-	0.0	-	0.0	0.0	-	-	-	0.0	1.2	0.1
Taiwan	-	-	-	0.0	-	-	-	3.2	-	-	0.2
India	-	0.7	0.1	0.1	-	0.0	-	0.0	-	0.1	0.4
Thailand	-	1.1	-	-	-	-	-	-	-	0.0	0.7
Israel	-	4.9	-	0.1	-	0.0	-	0.0	-	0.0	3.1
China	19.7	1.7	-	0.1	-	-	-	0.4	-	2.1	4.8
Other ASIA	-	-	-	0.0	-	-	-	0.0	-	0.1	0.0
ASIA Total	19.7	8.3	0.1	0.4	0.0	0.1	-	3.7	0.0	4.6	9.3
Norway	22.0	-	-	0.0	-	-	-	-	-	0.0	4.0
Switzerland	0.8	1.4	-	-	-	-	-	-	-	0.1	1.0
USA	-	0.8	0.0	1.5	-	0.0	-	7.9	1.0	0.3	1.0
Rest' World	-	0.0	0.1	0.1	5.5	0.6	-	0.0	0.0	0.3	0.1
Total	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Chart 3.2: Total Exports by Region and Partner (2008)



Note: Rest' World includes all other trading partners not specified as in Table 3.2

CHAPTER 4: TRADE AT CHAPTER LEVEL

4.0 Introduction

Trade at Chapter level presents external trade at the 2-digit presentation of the Harmonized Commodity Description and Coding System. This trade appears on this section for both imports and exports during 2008. Table 4, which carries data for both imports and exports, presents trade values together with the associated percentage distributions for the 99 chapters of the Harmonized Commodity Description and Coding System.

4.1 Total Imports by Chapter

Botswana imports all commodities found in all the 99 Chapters of the Harmonized Commodity Description & Coding System (excluding Chapter 77 which is reserved for future customs use in the coding system). Imports in most chapters, at individual chapter level, contribute less than 2.0 percent of total imports. The discussion will be centered on chapters that contributed not less than 2.0 percent during 2008, and statistics associated with other chapters, can be viewed in Table 4.

During 2008, Chapter 27 which consists of “*Mineral Fuels & Associated Products*” contributed 17.0 percent (P6, 005.5 million) of total imports (P35, 428.4 million). This was followed by Chapter 84 which consists of “*Nuclear Reactors & Parts*” with 11.1 percent (P3, 938.4 million). Chapter 87, consisting of “*Vehicles & Parts*” contributed 10.2 percent (P3, 625.8 million) while Chapter 71 which comprises “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” contributed 8.9 percent (P3, 165.0 million) to total imports.

Some of the chapters that contributed imports valued at 2.0 percent or more of total imports during 2008 were Chapter 85 “*Electrical Machinery & Equipment, Sound Recorders & Reproducers, Television image & Parts*” with 6.6 percent (P2, 329.1 million); Chapter 73 “*Articles of Iron or Steel*” with 4.5 percent (P1, 577.9 million); Chapter 30 which comprises “*Pharmaceutical Products*” and Chapter 39 which consists of “*Plastics & Articles thereof*” each contributed 2.1 percent, with values of P730.3 million and P740.5 million respectively.

4.2 Total Exports by Chapter

Significant contribution to total exports is mainly centered on a few chapters, with contributions in excess of one percent, while most chapters contributed less than 1.0 percent of the yearly total. Total exports consists mainly of minerals, especially rough diamonds, and discussions on total exports at chapter level are confined to chapters that contributed not less than 1.0 percent of the yearly total during 2008 while others can be viewed on Table 4.

During 2008, Chapter 71 which comprises “*Natural or Cultured Pearls, Precious or Semi Precious Stones and Precious Metals*” contributed 65.3 percent (P21, 468.2 million) of total exports (P32, 889.1 million). Chapter 75, consisting of “*Nickel & Articles thereof*” contributed 13.7 percent (P4, 509.1 million) of total exports during the same year.

Other chapters that contributed exports valued at more than *1.0 percent* of total exports during 2008 were; Chapter 26 consisting of “*Ores, Slag & Ash*” with *4.1 percent*, Chapter 61 comprising “*Articles of Apparel & Clothing Accessories, Knitted or Crocheted*” with *2.7 percent* (P886.3 million), Chapter 62 consisting of “*Articles of Apparel & Clothing Accessories, not knitted or crocheted*”, with a contribution of *2.5 percent* (P835.2 million), Chapter 02 which contains “*Meat & Meat Products*”, making a contribution of *1.9 percent* (P608.8 million), Chapter 84; “*Nuclear Reactors, Boilers, Machinery & Mechanical Appliances; Parts thereof*” and Chapter 87; “*Vehicles other than Railway or Tramway rolling-stock; Parts & Accessories thereof*” contributed *1.4 percent* each with the values (P455.2 million) and (P453.9 million) respectively.

Other chapters together with associated percentage contributions can be viewed on Table 4.

Table 4: Total Exports and Imports at Chapter Level (‘000 Pula) - 2008

Chapter	Description	Imports	%	Total Exports	%
01	Live animals.	43,812	0.1	3,303	0.0
02	Meat and edible meat offal.	57,376	0.2	608,804	1.9
03	Fish and crustaceans, mollusc and other aquatic invertebrates	20,591	0.1	36	0.0
04	Dairy produce; bird's eggs; natural honey; edible products of animal origin, NES	401,350	1.1	3,348	0.0
05	Products of animal origin, not elsewhere specified or included	7,309	0.0	59,103	0.2
06	Live trees & other plants; bulbs, roots, & the like; cut flowers and ornamental foliage	8,219	0.0	53	0.0
07	Edible vegetables and certain root and tubers	223,681	0.6	1,669	0.0
08	Edible fruits and nuts; peel of citrus fruit or melon	101,422	0.3	151	0.0
09	Coffee, tea, mate and spices	129,399	0.4	1,764	0.0
10	Cereals	491,126	1.4	8,536	0.0
11	Products of the milling industry; malt; starches; inulin; wheat gluten	269,334	0.8	3,565	0.0
12	Oil seeds and oleaginous fruits; misc grains, seeds & fruit; industrial/ medicinal	32,553	0.1	5,049	0.0
13	Lac; gums, resins and other vegetable saps and extracts	6,813	0.0	681	0.0
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	279	0.0	0	0.0
15	Animal/ vegetable fats, oils, waxes & their cleavage products.	342,890	1.0	6,589	0.0
16	Preparations of fish/ crustaceans, mollusc/ other aquatic invertebrates	66,845	0.2	8,136	0.0
17	Sugar and sugar confectionery	332,773	0.9	80,473	0.2
18	Cocoa and cocoa preparations	38,916	0.1	417	0.0
19	Preparations of cereals, flour, starch or milk; pastrycooks' products	196,107	0.6	49,004	0.1
20	Preparation of vegetables, fruit, nuts or other parts of plants	343,783	1.0	3,769	0.0
21	Miscellaneous edible preparations	287,122	0.8	4,400	0.0
22	Beverages, spirits and vinegar	409,501	1.2	64,800	0.2
23	Residues and waste from the food industries; prepared animal fodder.	170,176	0.5	29,385	0.1
24	Tobacco and manufactured tobacco substitutes	295,594	0.8	52,519	0.2
25	Salt, sulphur; earths and stone; plastering materials, lime and cement	460,613	1.3	160,447	0.5
26	Ores, slag and ash	544,209	1.5	1,362,561	4.1
27	Mineral fuels,oils, waxes & products of their distillation; bituminous substances	6,005,495	17.0	121,694	0.4
28	Inorganic chemicals; organic/ inorganic compounds of precious,rare earth metals etc	84,756	0.2	101,383	0.3
29	Organic chemicals	56,828	0.2	502	0.0
30	Pharmaceutical products	730,285	2.1	95,349	0.3
31	Fertilisers	124,042	0.4	6,396	0.0
32	Tanning/ dyeing extracts; their derivatives;etc	178,143	0.5	10,943	0.0
33	Essential oils and resinoid; perfumery, cosmetic or toilet preparations	342,423	1.0	6,519	0.0
34	Soap, organic surface active agents, washing and lubricating prep.etc	407,935	1.2	9,206	0.0
35	Albuminoid substances; modified starches; glues; enzymes	31,180	0.1	1,129	0.0
36	Explosives; pyrotechnic prod.; matches; pyrophoric alloys; certain combustible prep	111,267	0.3	19,975	0.1
37	Photographic and cinematographic goods	40,681	0.1	185	0.0
38	Miscellaneous chemical products	238,150	0.7	5,997	0.0
39	Plastics and articles thereof	740,514	2.1	119,595	0.4
40	Rubber and articles thereof	652,076	1.8	6,883	0.0
41	Raw hides and skins (other then furskins) and leather	7,660	0.0	39,786	0.1
42	Articles of leather; saddlery & harness; articles of animal gut; etc	44,973	0.1	3,361	0.0
43	Furskins and artificial fur; manufactures thereof	334	0.0	386	0.0

Table 4: Total Exports and Imports at Chapter Level ('000 Pula) - 2008 continued

Chapter	Description	Imports	%	Total Exports	%
44	Wood and articles of wood; wood charcoal	494,775	1.4	14,899	0.0
45	Cork and articles of cork	226	0.0	123	0.0
46	Manufactures of straw, of esparto or of other plaiting materials	2,072	0.0	114	0.0
47	Pulp of wood /of other fibrous cellulosic material; waste & scrap of paper etc	620	0.0	5,172	0.0
48	Paper or paperboard; articles of paper pulp, of paper or paperboard	523,308	1.5	81,387	0.2
49	Printed books, newspapers, pictures and other products	184,636	0.5	7,606	0.0
50	Silk	1,030	0.0	4	0.0
51	Wool, fine and coarse animal hair, horsehair yarn and woven fabric	5,316	0.0	625	0.0
52	Cotton	23,939	0.1	686	0.0
53	Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	41,129	0.1	64	0.0
54	Man-made filaments	27,435	0.1	2,296	0.0
55	Man-made staple fibres	63,119	0.2	5,836	0.0
56	Wadding felts, non wovens;articles thereof	23,354	0.1	1,107	0.0
57	Carpets and other textile floor covering	28,838	0.1	11,766	0.0
58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	15,299	0.0	2,933	0.0
59	Impregnated, coated, covered/laminated textile fabrics & articles for industrial use	26,360	0.1	2,083	0.0
60	Knitted or crocheted fabrics	6,999	0.0	3,499	0.0
61	Articles of apparel and clothing accessories, knitted or crocheted	295,618	0.8	886,319	2.7
62	Articles of apparel and clothing accessories, not knitted or crocheted	402,884	1.1	835,196	2.5
63	Other made up textile articles; sets; worn clothing and worn textile articles;rags	135,180	0.4	65,254	0.2
64	Footwear, gaiters and the like; parts of such articles	282,074	0.8	14,124	0.0
65	Headgear and parts thereof	15,851	0.0	1,980	0.0
66	Umbrellas, walking-sticks, seat sticks, whips, riding crops & parts thereof	4,832	0.0	164	0.0
67	Prepared feathers, articles made of feathers/down or human hair; artificial flowers	13,868	0.0	195	0.0
68	Articles of stone, plaster, cement, asbestos, mica or similar materials	115,065	0.3	11,525	0.0
69	Ceramic products	183,743	0.5	3,910	0.0
70	Glass and glassware	101,338	0.3	16,261	0.0
71	Natural/ cultured pearls, precious/semi-precious stones, precious metals...	3,165,025	8.9	21,468,202	65.3
72	Iron and steel	629,525	1.8	107,499	0.3
73	Articles of iron or steel	1,577,914	4.5	83,375	0.3
74	Copper and articles thereof	88,781	0.3	87,525	0.3
75	Nickel and articles thereof	2,396	0.0	4,509,060	13.7
76	Aluminium and articles thereof	128,204	0.4	8,170	0.0
78	Lead and articles thereof	13,526	0.0	4,753	0.0
79	Zinc and articles thereof	27,305	0.1	1,440	0.0
80	Tin and articles thereof	2,020	0.0	11	0.0
81	Other base metals; cements; articles thereof	2,268	0.0	357	0.0
82	Tools, implements, cutlery, spoons and forks, of base metal; parts	160,258	0.5	17,566	0.1
83	Miscellaneous articles of base metal	165,316	0.5	4,716	0.0
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	3,938,446	11.1	455,174	1.4
85	Electrical machinery, equip.; sound recorders, reproducers, TV image; parts	2,329,124	6.6	320,783	1.0
86	Railway/tramway locomotives & track fixtures; rolling-stock; parts & accessories	25,949	0.1	2,186	0.0
87	Vehicles others than railway/ tramway rolling-stock; parts & accessories thereof	3,625,779	10.2	453,871	1.4
88	Aircraft, spacecraft and parts thereof	157,849	0.4	12,886	0.0
89	Ships, boats and floating structures	4,058	0.0	3,309	0.0
90	Opt, photo., cinema, measuring, medical instruments & appa.; parts & access thereof	401,314	1.1	13,961	0.0
91	Clocks and watches and parts thereof	7,906	0.0	2,435	0.0
92	Musical instruments; parts and accessories of such articles	6,347	0.0	633	0.0
93	Arms and ammunition; parts and accessories thereof	104,371	0.3	240	0.0
94	Furniture; stuffed furnishing; lamps & lighting fittings, NES	495,070	1.4	15,180	0.0
95	Toys, games and sports requisites; parts and accessories thereof	52,910	0.1	639	0.0
96	Miscellaneous manufactured articles	65,262	0.2	1,416	0.0
97	Works of art, collectors' pieces and antiques	1,718	0.0	1,732	0.0
98	Original equipment components	61	0.0	17	0.0
99	Personal effects, etc.	152,290	0.4	268,982	0.8
Total		35,428,432	100.0	32,889,091	100.0

CHAPTER 5: MOST TRADED COMMODITIES

5.0 Introduction

This section presents the most traded commodities during 2008, for both imports and total exports. As imports into Botswana are of a wide variety, the top 100 imported commodities during 2008 are presented here, while with regard to exports only the top 50 are given since the top 50 exported commodities contribute over 90 percent of total exports. The top 100 imported commodities together with associated percentage distributions are presented in Table 5.1 while Table 5.2 presents the top 50 exported commodities.

5.1 The Most Traded Imports

The top most imported commodity during 2008 was “*Non-industrial diamonds unworked or simply sawn, cleaved or bruted*”, with a contribution of 8.7 percent (P3, 091.6 million) of total imports, followed by “*Distilled Fuel*” with 7.7 percent (P2, 742.6 million).

Other commodities that contributed significantly to total imports during 2008, as presented in Table 5.1, included “*Unleaded Petrol*” with 5.6 percent (P1, 993.3 million) and “*Vehicles of cylinder capacity exceeding 1,500cm³ but not exceeding 3,000cm³*” (cars) with a value of P840.1 million, representing 2.4 percent of total imports.

“*Motor vehicles for the transport of goods with Gross Vehicle Mass not exceeding 5 tones*” contributed 1.6 percent to total imports with P552.1 million. “*Nickel Ores and Concentrates*” contributed 1.5 percent (P536.8 million) while “*Electrical Energy*” contributed 1.3 percent (P443.0 million). “*Medicaments of mixed or unmixed products, for retail sale*” and “*Portland cement (excluding white)*” each made a contribution of 1.2 percent to total imports with P429.2 million and P409.8 million respectively. Other individual commodities in the top 100 imports can be observed in Table 5.1

5.2 The Most Traded Exports

As earnings from exports are heavily dependent on minerals especially rough diamonds, only seven commodities contributed more than 1.0 percent to total exports during 2008. These seven commodities were “*Rough Diamonds*” with 56.8 percent (P18, 684.4 million), “*Nickel Mattes*” with 13.7 percent (P4, 509.1 million), “*Non Industrial Diamonds, Not Mounted*”, with 6.2 percent (P2, 041.8 million), “*Copper Ores & Concentrates*” with 3.0 percent (P983.9 million), “*Unwrought gold*” with 2.0 percent (P670.8 million) while “*Nickel Ores and Concentrates*” and “*Fresh or chilled boneless bovine meat*” contributed 1.2 percent (P378.3 million) and 1.1 percent (P377.4 million) respectively. Other commodities can be viewed on Table 5.2.

Table 5.1: Top 100 Imported Commodities – 2008 (Pula)

Rank	Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	3,091,580,061	8.7
2	27101130	Distillate fuel	2,742,598,387	7.7
3	27101103	Petrol, unleaded	1,993,299,281	5.6
4	87032390	Other vehicles of a cylinder capacity exceeding 1500cm ³ but not exceeding 3000cm ³ NES	840,060,479	2.4
5	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t NES	552,110,443	1.6
6	26040000	Nickel ores and concentrates	536,838,639	1.5
7	27160000	Electrical energy	442,988,151	1.3
8	30049000	Other medicaments of mixed or unmixed products, for retail sale, NES	429,247,677	1.2
9	25232900	Portland cement (excl. white)	409,841,792	1.2
10	84295900	Self-propelled bulldozers, excavators..., NES	286,050,047	0.8
11	24022000	Cigarettes containing tobacco	258,253,575	0.7
12	27101105	Petrol, leaded, as defined in additional note 1(c)	254,859,590	0.7
13	84749000	Parts of machinery of 84.74	240,569,286	0.7
14	73089090	Other structures of steel/iron not elsewhere specified	224,493,914	0.6
15	87041090	Other dumpers designed for off-highway use NES	213,482,601	0.6
16	87032490	Other vehicles of a cylinder capacity exceeding 3000cm ³	189,961,014	0.5
17	87089990	Other parts and accessories of motor vehicles of heading no.87.01 to 87.05 NES	181,391,909	0.5
18	15121900	Other sunflower-seed or safflower oil and fractions thereof	167,698,962	0.5
19	10063000	Semi-milled or wholly milled rice	167,514,940	0.5
20	17019900	Cane or beet sugar, in solid form, NES	167,134,114	0.5
21	73102100	Cans closed by soldering or crimping of capacity <50l of iron/steel	157,547,642	0.4
22	72149900	Iron/steel bars and rods, hot-rolled, hot-drawn or hot extruded, NES	151,350,056	0.4
23	84314990	Other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49 NES	149,524,200	0.4
24	10019000	Spelt, common wheat and meslin	146,828,603	0.4
25	85442090	Other co-axial cable & other co-axial electric conductors NES	141,318,292	0.4
26	34012000	Soap in other forms, NES	137,441,722	0.4
27	20099010	Fruit Juices of mixtures of juices	131,014,875	0.4
28	44071000	Coniferous wood sawn or chipped lengthwise, sliced or peeled, >6mm thick	123,021,420	0.3
29	87042290	Other vehicles for goods with GVM exceeding 5t but not exceeding 20t NES	120,638,935	0.3
30	40111000	New pneumatic tyres, of rubber of a kind used on motor cars	116,771,675	0.3
31	27101152	Other prepared lubricating oils	116,099,118	0.3
32	87032290	Other vehicles of cylinder capacity exceeding 1000cm ² but not exceeding 1500cm ² NES	116,022,980	0.3
33	30039000	Other medicaments with >=2 constituents, not for retail sale, NES	114,581,949	0.3
34	33049900	Beauty, make-up, skin-care (incl. suntan), NES	110,363,328	0.3
35	84733000	Parts and accessories of the machines of 84.71	107,584,463	0.3
36	49019900	Printed books, brochures, leaflets and similar printed matter, NES	107,088,884	0.3
37	73083090	Other doors, windows, frames & thresholds for doors NES	106,522,047	0.3
38	85251090	Other transmission apparatus NES	103,583,278	0.3
39	87052000	Mobile drilling derricks	102,575,136	0.3
40	85178000	Electrical apparatus for line telephony or line telegraphy, NES	100,136,162	0.3
41	85252000	Radio/TV transmission apparatus incorporating reception apparatus	97,933,041	0.3
42	87012020	Other tractors of a vehicle mass exceeding 1600KG	97,835,860	0.3
43	84295190	Other front-end shovel loaders NES	89,286,273	0.3
44	39041000	Polyvinyl chloride, not mixed with other substances, in primary forms	89,276,244	0.3
45	99990100	New personal imports	88,976,910	0.3
46	84742000	Crushing or grinding machines for earth, stone, ores, etc	84,869,397	0.2
47	73030000	Tubes, pipes and hollow profiles, of cast iron	82,244,514	0.2
48	90189000	Instruments and apparatus, NES, for medical, surgical... Sciences	78,188,137	0.2
49	84138100	Pumps for liquids, NES	77,470,627	0.2
50	84292000	Graders and levelers	76,219,186	0.2

Table 5.1: Top 100 Imported Commodities – 2008 (Pula); Continued

Rank	Code	Description	Value	%
51	17049000	Sugar confectionery (incl. white chocolate), not containing cocoa, NES	75,155,029	0.2
52	85171200	Telephones for cellular networks or for other wireless networks	74,790,950	0.2
53	44182000	Doors and their frames and thresholds, of wood	74,430,786	0.2
54	48191000	Cartons, boxes and cases, of corrugated paper or paperboard	74,269,353	0.2
55	87041025	Vehicles for the transport of goods of G.V.M. not exceeding 50T	73,772,348	0.2
56	04011010	Ultra high temp(UHT)or long life milk in containers holding 1ltr or less	73,683,752	0.2
57	30032000	Medicaments of other antibiotics, not for retail sale	73,164,563	0.2
58	27111100	Natural gas, liquefied	73,027,323	0.2
59	21039090	Other sauces & preparations thereof NES	72,999,503	0.2
60	38220000	Diagnostic/ lab. reagents on a backing; prepared diagnostic/ lab. reagents excl. Ch 30	72,682,978	0.2
61	94035000	Wooden furniture of a kind used in the bedroom (excl. seats)	72,536,235	0.2
62	40112090	Other new pneumatic rubber tyres of a kind used on lorries/buses NES	72,244,875	0.2
63	34022000	Washing and cleaning preparations, put up for retail sale	71,737,990	0.2
64	87049090	Other motor vehicles for the transport of goods of sub-heading 8704.90--other	70,254,639	0.2
65	87021090	Other motor vehicles for the transport of ten or more persons, including driver	69,701,398	0.2
66	87043180	Other, of a vehicle mass not exceeding 1600kg without rear body or 2000...	69,216,512	0.2
67	87042390	Other motor vehicles of G.V.M exceeding 20t	68,801,064	0.2
68	84435900	Printing machinery , NES	67,885,781	0.2
69	11022000	Maize (corn) flour	66,511,593	0.2
70	94036000	Wooden furniture, NES	65,512,872	0.2
71	11010000	Wheat or meslin flour	65,288,050	0.2
72	40119990	Other pneumatic tyres of rubber NES	63,713,919	0.2
73	22030000	Traditional African beer as defined in additional note 1 to chapter 19	63,160,929	0.2
74	84071000	Aircraft spark-ignition piston engines	62,943,454	0.2
75	84748000	Other machinery for earth, stone, ores, etc, NES	62,710,812	0.2
76	40116320	Tyres with herring-bone, for construction/industrial cars & machines, of rim < 61cm	62,464,305	0.2
77	84642000	Grinding or polishing machines, for working stone, ceramics, etc	62,191,084	0.2
78	73063000	Tubes and pipes, welded, circular, of iron or non-alloy steel, NES	62,184,320	0.2
79	44031000	Wood in the rough..., treated with paint, stains, creosote, etc	60,576,673	0.2
80	27101107	Aviation kerosene	60,374,890	0.2
81	84716000	ADP input or output units whether or not containing storage units in same housing	59,451,987	0.2
82	73269090	Other articles of iron or steel wire NES	59,107,425	0.2
83	93069000	Bombs, grenades, torpedoes, mines, missiles and similar munitions, etc	58,962,526	0.2
84	88033000	Parts of aeroplanes or helicopters, NES	58,861,627	0.2
85	23099090	Other preparations of a kind used in animal feeding NES	58,831,038	0.2
86	85444900	Electric conductors, NES, for a voltage <=80 V, not fitted with connectors	58,321,195	0.2
87	99990000	Used personal effects	57,442,355	0.2
88	85369090	Other elec. apparatus for switching or protecting elec. circuits NES	56,768,007	0.2
89	87019090	Other tractors	56,259,355	0.2
90	22060080	Other unfortified beverages	55,207,453	0.2
91	84129000	Parts of engines and motors	54,538,052	0.2
92	84139100	Parts of pumps for liquids	54,269,532	0.2
93	84291900	Self-propelled bulldozers and angle dozers, (excl. track laying)	54,040,580	0.2
94	22042140	Unfortified wine in containers holding 2 litres or less	53,688,528	0.2
95	39269090	Other articles of plastics and articles of other materials NES	51,690,290	0.1
96	85179090	Other parts for electrical apparatus for line telephone/line telegraphy NES	51,683,670	0.1
97	31028000	Mixtures of urea and ammonium nitrate in aqueous or ammoniacal solution	51,271,888	0.1
98	36020000	Prepared explosives, (excl. propellant powders)	51,257,717	0.1
99	11072020	Malt of barley roasted	51,247,545	0.1
100	48181000	Toilet paper	50,972,664	0.1
Top 100 Imports			19,874,151,230	56.1
Other Goods			15,554,281,071	43.9
Total Imports			35,428,432,301	100.0

Table 5.2: Top 50 Exported Commodities – 2008 (PULA)

Rank	Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	18,684,442,822	56.8
2	75011000	Nickel mattes	4,509,058,744	13.7
3	71023900	Non-industrial diamonds, not mounted or set, NES	2,041,800,403	6.2
4	26030000	Copper ores and concentrates	983,876,925	3.0
5	71081200	Unwrought gold (incl. gold plated with platinum), non-monetary	670,784,511	2.0
6	26040000	Nickel ores and concentrates	378,317,873	1.2
7	02013000	Fresh or chilled boneless bovine meat	377,436,775	1.1
8	62046900	Women's or girls' trousers, breeches, etc, of other textiles, NES	321,450,546	1.0
9	61102020	Jerseys, Pullovers, Slipovers, Cardigans, Twinsets, Bed jackets and Jumpers	304,485,591	0.9
10	99990300	Consolidated Cargo - Various Goods	229,604,855	0.7
11	02023000	Frozen boneless bovine meat	221,612,179	0.7
12	85369090	Other elec. apparatus for switching or protecting elec. circuits NES	204,976,700	0.6
13	61069000	Women's or girls' blouses, etc, of other textiles NES, knitted or crocheted	173,113,475	0.5
14	61099000	T-shirts, singlets, etc, of other textiles, NES, knitted or crocheted	170,365,291	0.5
15	62034900	Men's or boys' trousers, breeches of other textiles, NES	165,374,842	0.5
16	25010000	Salt and pure sodium chloride, whether or not cont.g anti-caking agents...; sea water	121,496,647	0.4
17	28362000	Disodium carbonate	99,658,519	0.3
18	87012020	Other tractors of a vehicle mass exceeding 1600KG	98,045,427	0.3
19	87163900	Trailers and semi-trailers for the transport of goods, NES	78,283,505	0.2
20	87041090	Other dumpers designed for off-highway use NES	77,050,875	0.2
21	62059000	Men's or boys' shirts of other textiles, NES	75,451,177	0.2
22	17041000	Chewing gum	75,038,407	0.2
23	61109000	Jerseys, pullovers, cardigans, waistcoats & similar articles of other textiles materials	74,895,187	0.2
24	71022100	Industrial diamonds unworked or simply sawn, cleaved or bruted	60,397,684	0.2
25	48194000	Sacks and bags, including cones of paper, paperboard, NES	59,314,968	0.2
26	05071000	Ivory, its powder and waste, unworked	58,479,170	0.2
27	72042900	Waste and scrap of alloy steel (excl. stainless)	53,252,775	0.2
28	62045900	Skirts and divided skirts of other textiles, NES	52,916,132	0.2
29	74011000	Copper mattes	52,321,804	0.2
30	24022000	Cigarettes containing tobacco	52,044,488	0.2
31	27011200	Bituminous coal, not agglomerated	50,269,242	0.2
32	87032390	Other vehicles of a cylinder capacity exceeding 1500cm ³ but not exceeding 3000cm ³ NES	46,687,250	0.1
33	62063000	Women's or girls' blouses, shirts, etc, of cotton	45,931,885	0.1
34	84314990	Other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49 NES	40,667,036	0.1
35	30032000	Medicaments of other antibiotics, not for retail sale	39,397,971	0.1
36	39172190	Other tubes, pipes and hoses, rigid of polymers of ethylene	38,377,908	0.1
37	25232900	Portland cement (excl. white)	37,825,232	0.1
38	99990000	Used personal effects	37,094,613	0.1
39	30023000	Vaccines for veterinary medicine	36,857,869	0.1
40	62034200	Men's or boys' trousers, breeches, etc, of cotton	34,535,523	0.1
41	63026090	Toilet linen	34,475,093	0.1
42	62069000	Women's or girls' blouses, shirts, etc, of other textiles, NES	34,066,257	0.1
43	84305000	Self-propelled earth moving, grading, excavating... machinery, NES	32,266,220	0.1
44	22030000	Traditional African beer	32,010,529	0.1
45	61034900	Men's or boys' trousers, etc, of other textiles, knitted or crocheted	31,450,787	0.1
46	85071000	Lead-acid accumulators for starting piston engines	30,005,324	0.1
47	84291100	Self-propelled bulldozers and angle dozers, track laying	29,967,359	0.1
48	19053100	Sweet biscuits	28,760,646	0.1
49	84295900	Self-propelled bulldozers, excavators..., NES	28,641,954	0.1
50	74040000	Copper waste and scrap	25,378,923	0.1
Top 50 Exported Commodities			31,240,015,918	95.0
Other Goods			1,649,075,166	5.0
Total Exports			32,889,091,084	100.0

CHAPTER 6: TRADE BY OTHER COMMODITY CLASSIFICATIONS

6.0 Introduction

This chapter gives trade by other commodity classifications. The three other commodity classifications discussed here are the Standard International Trade Classification (SITC), Broad Economic Categories (BEC) and the International Standard Industrial Classification (ISIC).

6.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification is another statistical classification of commodities entering external trade and is designed to provide the commodity aggregates required for purposes of economic analysis, to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections.

This report uses SITC Revision 4, which is based on Harmonized Commodity Description & Coding System of 2007 (HS 2007), and figures presented here are for the Sections and Divisions only. Table 6.1A gives imports while Table 6.1B presents exports.

6.1.1 Imports by Standard International Trade Classification (SITC) - 2008

Table 6.1A shows that from a total of P35, 428.4 million worth of imports during 2008, *Machinery & Transport Equipment* (Section 7) contributed 28.5 percent (P10, 112.0 million). Divisions that contributed mostly in this Section were *Road Vehicles, including air-cushion vehicles* (Division 78), with 10.0 percent (P3, 553.0 million) of total imports during the year, followed by *Machinery Specialized for Particular Industries* (Division 72) with 5.5 percent (P1, 941.5 million) and *Electrical Machinery, Apparatus & Appliances* (Division 77) with 4.0 percent at P1, 431.0 million.

Other Divisions that contributed significantly in this Section were *General Industrial Machinery & Equipment* (Division 74) and *Telecommunications & Sound Recording/Reproducing Apparatus* (Division 76) with 3.3 percent (P1, 153.8 million) and 2.3 percent (P809.8 million) respectively, while *Power-Generating Machinery & Equipment* (Division 71) and *Office Machines and Automatic Data Processing Machines* (Division 75) each contributed 1.3 percent with values of P462.9 million and P467.7 million respectively.

Section 6, which comprises *Manufactured Goods Classified Chiefly by Material*, contributed 24.0 percent (P8, 492.3 million) to total imports during 2008. Divisions that contributed most to this Section were Division 66, *Non-metallic Mineral Manufactures* with 11.1 percent (P3, 940.9 million) of total imports; Division 69, *Manufactures of Metals* with 4.7 percent (P1, 659.9 million); Division 67, *Iron & Steel* with 2.8 percent (P975.5 million); Division 62, *Rubber Manufactures* with 1.8 percent (P635.1 million); Division 64, *Paper, Paperboard & Articles thereof* with 1.4 percent (P506.3 million) and Division 65, *Textile yarn, Fabrics, made-up articles & related products* with 1.0 percent (P366.6 million).

The other section that contributed significantly to total imports during 2008 was Section 3 which comprises *Mineral Fuels, Lubricants & Related Materials*. This section contributed *16.9 percent* (P5, 973.8 million) to total imports. The Divisions that contributed mostly in this Section were *Petroleum, Petroleum Products & Related Materials* with *15.2 percent* (P5, 374.1 million) and *Electric Current* with *1.3 percent* (P443.0 million).

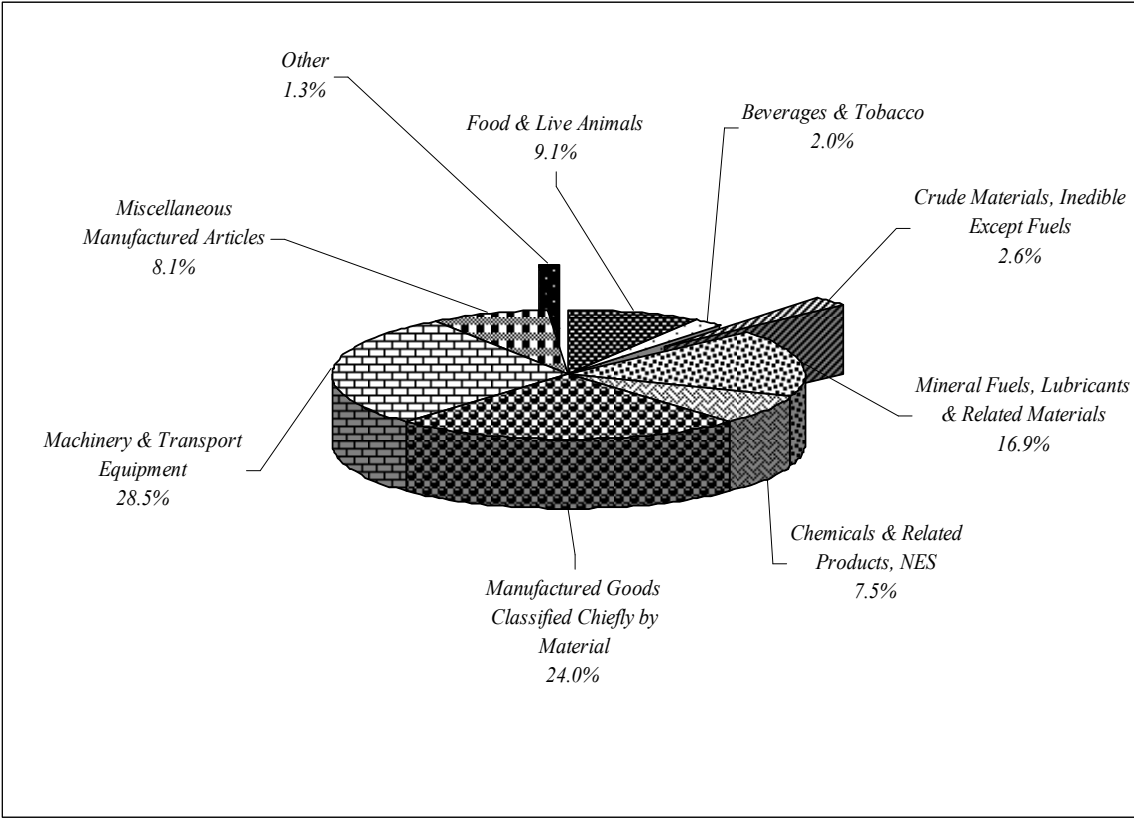
Table 6.1A: Imports by Standard International Trade Classification (SITC) – 2008 (Pula)

Section	Division	Value	%
0: Food & Live Animals			
	00 Live animals other than animals of division 03	43,811,549	0.1
	01 Meat and meat preparations	87,550,338	0.2
	02 Dairy products and birds eggs	418,776,932	1.2
	03 Fish, crustaceans, molluscs & aquatic invertebrates, and preparations thereof	56,369,597	0.2
	04 Cereals and cereal preparations	917,072,068	2.6
	05 Vegetables and fruit	670,619,213	1.9
	06 Sugars, sugar preparations and honey	337,391,022	1.0
	07 Coffee, tea, cocoa, spices, and manufactures thereof	178,675,421	0.5
	08 Feeding stuff for animals (not including unmilled cereals)	176,217,498	0.5
	09 Miscellaneous edible products and preparations	327,214,493	0.9
Total Section 0		3,213,698,131	9.1
1: Beverages & Tobacco			
	11 Beverages	404,756,343	1.1
	12 Tobacco and tobacco manufactures	295,593,896	0.8
Total Section 1		700,350,239	2.0
2: Crude Materials, Inedible, except Fuels			
	21 Hides, skins and furskins, raw	3,288,903	0.0
	22 Oil-seeds and oleaginous fruits	18,254,743	0.1
	23 Crude rubber (including synthetic and reclaimed)	5,674,917	0.0
	24 Cork and wood	242,518,189	0.7
	25 Pulp and waste paper	619,738	0.0
	26 Textile fibres (other than wool tops); wastes (not manufactured into yarn or fabric)	17,776,223	0.1
	27 Crude fertilizers & minerals (excluding coal, petroleum and precious stones)	72,588,159	0.2
	28 Metalliferous ores and metal scrap	548,100,321	1.5
	29 Crude animal and vegetable materials, NES.	27,118,368	0.1
Total Section 2		935,939,561	2.6
3: Mineral Fuels, Lubricants & Related Materials			
	32 Coal, coke and briquettes	3,795,299	0.0
	33 Petroleum, petroleum products and related materials	5,374,128,023	15.2
	34 Gas, natural and manufactured	152,869,813	0.4
	35 Electric current	442,988,161	1.3
Total Section 3		5,973,781,296	16.9
4: Animal & Vegetable Oils, Fats & Waxes			
	41 Animal oils and fats	2,132,507	0.0
	42 Fixed vegetable fats and oils, crude, refined or fractionated	301,351,841	0.9
	43 Animal/ vegetable fats & oils, processed; waxes; inedible mixtures/ preparations NES	10,198,449	0.0
Total Section 4		313,682,797	0.9

**Table 6.1A: Imports by Standard International Trade Classification (SITC) –
2008 (Pula) continued,**

Section	Division	Value	%
5: Chemicals & Related Products, NES			
51	Organic chemicals	46,832,154	0.1
52	Inorganic chemicals	84,633,348	0.2
53	Dyeing, tanning and colouring materials	191,376,498	0.5
54	Medicinal and pharmaceutical products	743,953,867	2.1
55	Essential oils, resinoids & perfume materials; toilet, polishing & cleansing preparations	699,811,831	2.0
56	Fertilizers	117,466,708	0.3
57	Plastics in primary forms	239,497,173	0.7
58	Plastics in non-primary forms	173,225,515	0.5
59	Chemical materials and products, NES	358,178,665	1.0
Total Section 5		2,654,975,759	7.5
6: Manufactured Goods classified chiefly by material			
61	Leather, leather manufactures, NES, and dressed fur skins	7,117,943	0.0
62	Rubber manufactures, NES	635,114,644	1.8
63	Cork and wood manufactures (excluding furniture)	252,482,489	0.7
64	Paper, paperboard and articles of paper pulp, of paper or of paperboard	506,314,221	1.4
65	Textile yarn, fabrics, made - up articles, NES, and related products	366,591,908	1.0
66	Non- metallic mineral manufactures, NES	3,940,893,251	11.1
67	Iron and steel	975,504,750	2.8
68	Non-ferrous metals	148,407,549	0.4
69	Manufactures of metals, NES	1,659,868,426	4.7
Total Section 6		8,492,295,181	24.0
7: Machinery & Transport Equipment			
71	Power-generating machinery and equipment	462,873,995	1.3
72	Machinery specialized for particular industries	1,941,522,267	5.5
73	Metalworking machinery	108,586,678	0.3
74	General industrial machinery & equipment; parts, NES	1,153,828,060	3.3
75	Office machines and automatic data-processing machines	467,721,769	1.3
76	Telecommunications; sound-recording; reproducing apparatus & equipment	809,751,367	2.3
77	Electrical machinery, apparatus & appliances, NES, and electrical parts thereof	1,430,963,243	4.0
78	Road vehicles (including air-cushion vehicles)	3,552,990,685	10.0
79	Other transport equipment	183,752,206	0.5
Total Section 7		10,111,990,270	28.5
8: Miscellaneous Manufactured Articles			
81	Prefabricated buildings; sanitary, plumbing, heating; lighting fixtures & fittings, NES	147,314,614	0.4
82	Furniture & parts thereof; bedding; mattresses & supports, cushions etc	373,341,260	1.1
83	Travel goods, handbags and similar containers	34,888,797	0.1
84	Articles of apparel and clothing accessories	737,805,026	2.1
85	Footwear	282,073,676	0.8
87	Professional, scientific and controlling instruments and apparatus, NES	279,450,138	0.8
88	Photographic apparatus; equipment & supplies; optical goods, NES; watches, etc	94,809,853	0.3
89	Miscellaneous manufactured articles, NES	929,743,049	2.6
Total Section 8		2,879,426,413	8.1
9: Commodities & transactions not classified elsewhere in the SITC			
93	Special transactions and commodities not classified according to kind	152,290,188	0.4
97	Gold, non-monetary (excluding gold ores and concentrates)	2,466	0.0
Total Section 9		152,292,654	0.4
Total Imports		35,428,432,301	100.0

Chart 6.1A: Imports by Standard International Trade Classification (SITC) – 2008



Note: NES= Not Elsewhere Specified

6.1.2 Exports by Standard International Trade Classification (SITC) - 2008

The Section that contributed most to total exports values during 2008 was Section 6, which consists of “*Manufactured Goods classified chiefly by material*”. This Section accounted for *64.4 percent* (P21, 168.6 million) of total exports (P32, 889.1 million) during the year. The Division that contributed the most in this Section was Division 66 which comprises “*Non-metallic mineral manufactures not elsewhere specified*”. This Division contributed *63.2 percent* (P20, 797.2 million) of total exports during the year. This is the Division that contains rough diamonds.

Section 2, consisting of “*Crude Materials Inedible, Except Fuels*”, contributed *19.2 percent* (P6, 326.8 million) to total exports during 2008. The Division that contributed the most in this Section was Division 28, which comprises “*Metalliferous Ores and Scrap Metal*”, with *18.3 percent* (P6, 023.7 million) of total exports during the year. This is the Division that contains Copper/Nickel.

“*Miscellaneous Manufactured Articles*” (Section 8) contributed *5.6 percent* (P1, 832.7 million) to total exports during 2008, with Division 84, “*Articles of Apparel & Clothing Accessories*” contributing *5.2 percent* (P1, 724.2 million) of the overall total.

“*Machinery & Transport Equipment*” (Section 7) contributed *3.8 percent* (P1, 245.9 million) to total exports during 2008 with Division 78, “*Road Vehicles*” contributing *1.4 percent* (P451.9 million). “*Food & Live Animals*” (Section 0) contributed *2.5 percent* (P808.1 million) to total exports during the year, with most contribution coming from “*Meat & Meat Preparations*” (Division 01), having contributed *1.9 percent* (P616.8 million).

Table 6.1B: Exports by Standard International Trade Classification (SITC) – 2008 (Pula)

Section	Division	Value	%	
0: Food & Live Animals				
	00	Live animals other than animals of division 03	3,303,475	0.0
	01	Meat and meat preparations	616,820,414	1.9
	02	Dairy products and birds eggs	3,347,475	0.0
	03	Fish , crustaceans, molluscs & preparations thereof	153,910	0.0
	04	Cereals and cereal preparations	46,927,905	0.1
	05	Vegetables and fruit	6,344,129	0.0
	06	Sugars, sugar preparations and honey	80,569,830	0.2
	07	Coffee, tea, cocoa, spices, and manufactures thereof	2,651,728	0.0
	08	Feeding stuff for animals (not including unmilled cereals)	29,385,316	0.1
	09	Miscellaneous edible products and preparations	18,562,955	0.1
Total Section 0			808,067,137	2.5
1: Beverages & Tobacco				
	11	Beverages	64,791,233	0.2
	12	Tobacco and tobacco manufactures	52,518,557	0.2
Total Section 1			117,309,790	0.4

**Table 6.1B: Exports by Standard International Trade Classification (SITC) –
2008 (Pula) continued,**

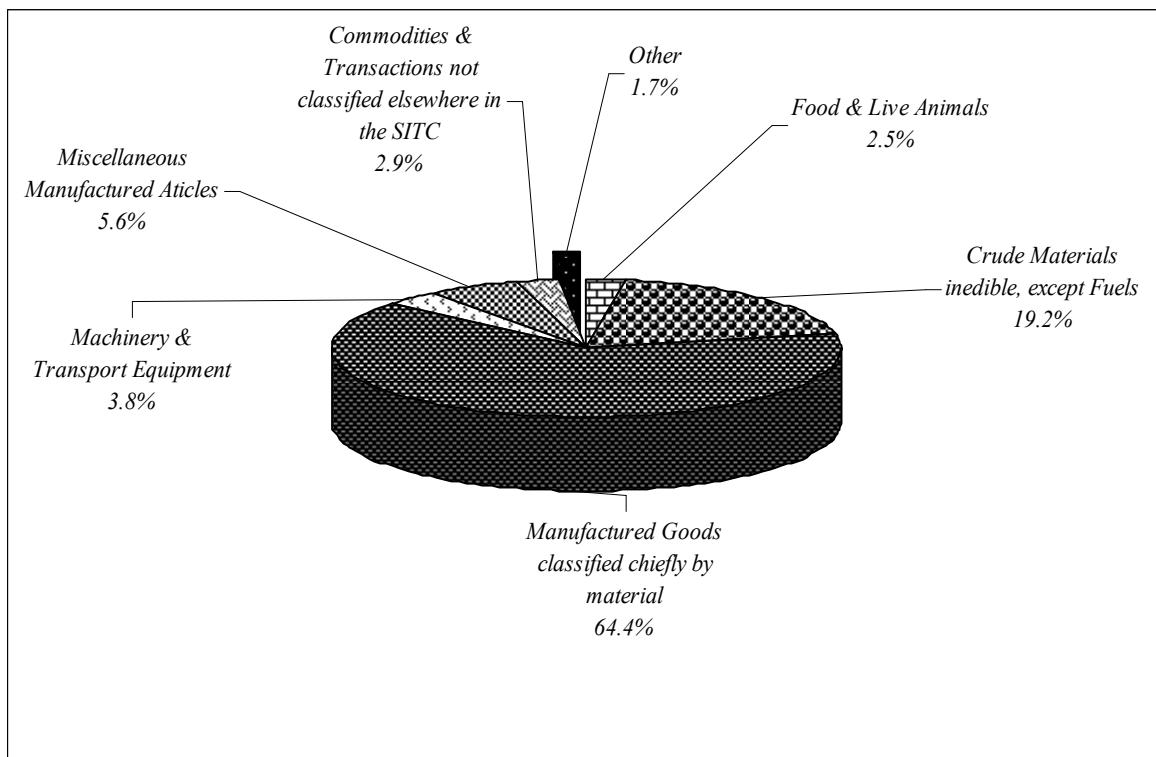
Section	Division	Value	%
2: Crude Materials inedible, except Fuels			
	21 Hides, skins and furskins, raw	30,362,919	0.1
	22 Oil-seeds and oleaginous fruits	4,300,699	0.0
	23 Crude rubber (including synthetic and reclaimed)	145,671	0.0
	24 Cork and wood	2,445,871	0.0
	25 Pulp and waste paper	5,171,660	0.0
	26 Textile fibres (other than wool tops), wastes;not manufactured into yarn/Fabric	523,782	0.0
	27 Crude fertilizers, and minerals (excl. coal, petroleum and precious stones)	199,985,453	0.6
	28 Metalliferous ores and metal scrap	6,023,669,003	18.3
	29 Crude animal and vegetable materials, NES	60,178,298	0.2
Total Section 2		6,326,783,356	19.2
3: Mineral Fuels, Lubricants & Related Materials			
	32 Coal, coke and briquettes	50,619,658	0.2
	33 Petroleum, petroleum products and related materials	59,405,324	0.2
	34 Gas, natural and manufactured	1,993,368	0.0
	35 Electric current	1,953	0.0
Total Section 3		112,020,303	0.3
4: Animal & Vegetable Oil Fats & Waxes			
	41 Animal oils and fats	1,127,817	0.0
	42 Fixed vegetable fats and oils, crude, refined or fractionated	4,478,812	0.0
	43 Animal/ vegetable fats and oils, processed; animal/ vegetable waxes	85,039	0.0
Total Section 4		5,691,668	0.0
5: Chemicals & Related Products; NES			
	51 Organic chemicals	477,089	0.0
	52 Inorganic chemicals	101,382,672	0.3
	53 Dyeing, tanning and colouring materials	13,019,757	0.0
	54 Medicinal and pharmaceutical products	95,394,548	0.3
	55 Essential oils; perfume materials; toilet, polishing and cleansing preparations	15,350,650	0.0
	56 Fertilizers (other than those of group 272)	5,477,928	0.0
	57 Plastics in primary forms	28,040,317	0.1
	58 Plastics in non-primary forms	48,397,375	0.1
	59 Chemical materials and products, NES	24,625,489	0.1
Total Section 5		332,165,825	1.0
6: Manufactured Goods classified chiefly by material			
	61 Leather, leather manufactures, and dressed furskins	12,781,436	0.0
	62 Rubber manufactures, NES	6,377,791	0.0
	63 Cork and wood manufactures (excluding furniture)	12,576,962	0.0
	64 Paper, paperboard and articles of paper pulp, of paper or of paperboard	81,096,654	0.2
	65 Textile yarn, fabrics, made-up articles, and related products	83,905,529	0.3
	66 Non-metallic mineral manufactures, NES	20,797,229,140	63.2
	67 Iron and steel	51,471,304	0.2
	68 Non-ferrous metals	22,525,437	0.1
	69 Manufactures of metals, NES	100,668,691	0.3
Total Section 6		21,168,632,944	64.4
7: Machinery & Transport Equipment			
	71 Power-generating machinery and equipment	76,123,412	0.2
	72 Machinery specialized for particular industries	264,309,542	0.8
	73 Metalworking machinery	17,783,868	0.1
	74 General industrial machinery and equipment, and machine parts NES	86,587,764	0.3
	75 Office machines and automatic data-processing machines	19,228,542	0.1
	76 Telecommunications, sound-recording, reproducing apparatus & equipment	48,732,293	0.1
	77 Electrical machinery, apparatus, appliances, and parts thereof NES	263,368,063	0.8
	78 Road vehicles (including air-cushion vehicles)	451,877,079	1.4
	79 Other transport equipment	17,897,146	0.1
Total Section 7		1,245,907,709	3.8

Table 6.1B: Exports by Standard International Trade Classification (SITC) – 2008 (Pula); Continued

Section	Division	Value	%
8: Miscellaneous Manufactured Articles			
81	Prefabricated buildings; sanitary, plumbing, heating, lighting fixtures & fittings, NES	1,977,814	0.0
82	Furniture and parts thereof; bedding, mattresses, mattress supports, etc	13,952,238	0.0
83	Travel goods, handbags and similar containers	241,374	0.0
84	Articles of apparel and clothing accessories	1,724,166,781	5.2
85	Footwear	14,123,592	0.0
87	Professional, scientific, controlling instruments and apparatus, NES	11,130,685	0.0
88	Photographic apparatus, equipment, supplies, optical goods, watches & clocks NES	4,342,453	0.0
89	Miscellaneous manufactured articles, NES	62,810,971	0.2
Total Section 8		1,832,745,908	5.6
9: Commodities & Transactions not classified elsewhere in the SITC			
93	Special transactions and commodities not classified according to kind	268,981,933	0.8
97	Gold, non-monetary (excluding gold ores and concentrates)	670,784,511	2.0
Total Section 9		939,766,444	2.9
Total Exports		32,889,091,084	100.0

Note: NES= Not Elsewhere Specified

Chart 6.1B: Exports by Standard International Trade Classification (SITC) – 2008



6.2 Broad Economic Categories

The Broad Economic Categories classification was designed to serve as a means for converting trade data compiled in terms of SITC into end use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

Broad Economic Categories has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis.

The discussion here is only based on the seven (7) sections of the Broad Economic Categories.

During 2008, imports by Broad Economic Categories, consisted mainly of *“Industrial Supplies not elsewhere specified”* (Section 2). This Section contributed *30.3 percent* (P10, 719.4 million) of total imports (P35, 428.4 million) during the year (Table 6.2). Most contribution in this Section came from Division 22 *“Industrial supplies, processed”*, with *19.2 percent* (P6, 806.4 million) of total imports during the year.

“Capital Goods (Excluding Transport Equipment) Parts & Accessories”, Section 4, constituted *17.3 percent* (P6, 111.6 million) of total imports during 2008, with *11.6 percent* (P4, 093.4 million) attributable to Division 41; *“Capital Goods (Excluding Transport Equipment)”*.

Section 3, *“Fuel & Lubricants”*, constituted *16.8 percent* (P5, 951.1 million) of total imports during the year. This contribution was coming mainly from Division 32 *“Fuel & Lubricants, Processed”* with a contribution of *16.8 percent* (P5, 939.9 million). Section 5, *“Transport Equipment, Parts & Accessories”* constituted *12.7 percent* (P4, 507.2 million) of total imports during 2008 with Division 52, *“Other Transport Equipment”* contributing *5.4 percent* (P1, 915.3 million) of total imports during the year.

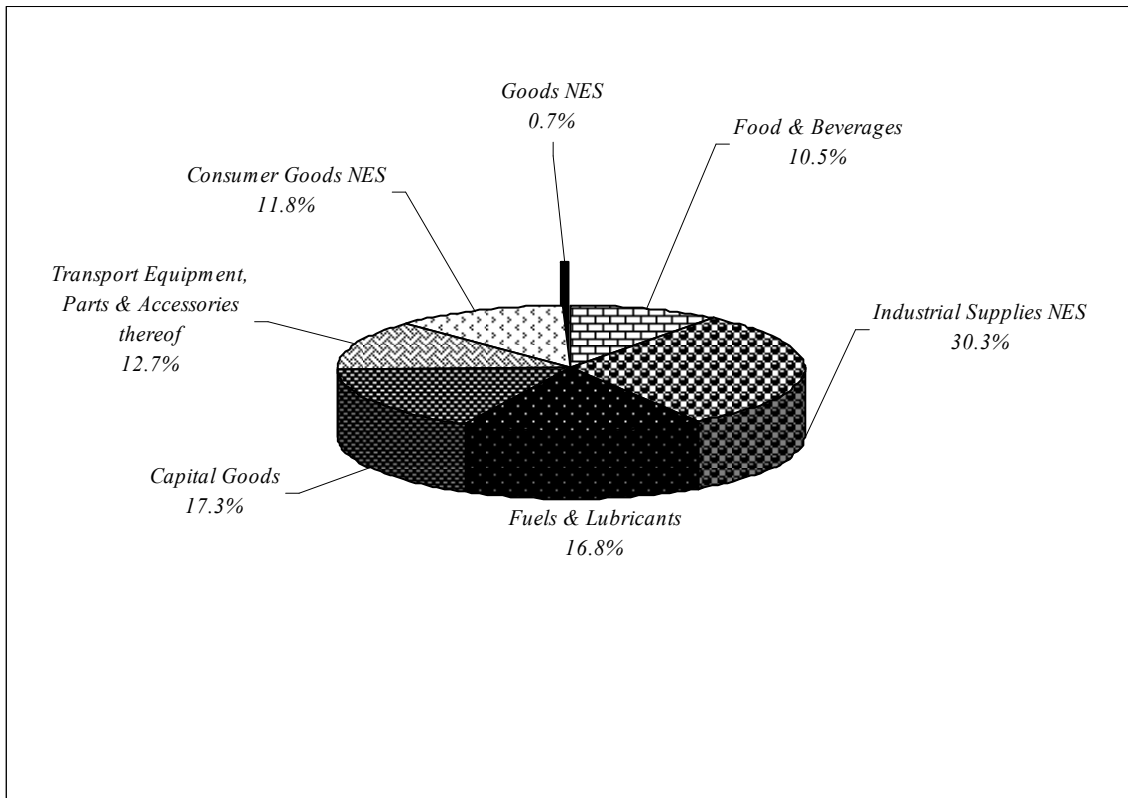
Contributions made by other Sections and Divisions of the Broad Economic Categories can be observed in Table 6.2 and Chart 6.3 A.

Table 6.2: Trade by Broad Economic Category (BEC) – 2008 (Pula)

Section	Division	Imports	%	Total Exports	%
Section 1: Food & Beverages					
11	Food and beverages in primary form	980,612,858	2.8	19,575,901	0.1
12	Food and beverages, processed	2,731,901,656	7.7	855,737,587	2.6
Total Section 1		3,712,514,514	10.5	875,313,488	2.7
Section 2: Industrial Supplies not elsewhere specified					
21	Industrial supplies, NES, primary form	3,912,959,916	11.0	20,438,336,635	62.1
22	Industrial supplies, processed	6,806,449,355	19.2	7,965,866,256	24.2
Total Section 2		10,719,409,271	30.3	28,404,202,891	86.4
Section 3: Fuels & Lubricants					
31	Fuel and lubricants, primary form	11,236,496	0.0	51,585,978	0.2
32	Fuel and lubricants, processed	5,939,873,456	16.8	44,759,975	0.1
Total Section 3		5,951,109,952	16.8	96,345,953	0.3
Section 4: Capital Goods (Excl. Transport equip) Parts & Accessories					
41	Capital goods (except transport equipment)	4,093,393,803	11.6	363,748,692	1.1
42	Parts and accessories of capital goods	2,018,184,515	5.7	348,439,541	1.1
Total Section 4		6,111,578,318	17.3	712,188,233	2.2
Section 5: Transport Equipment, Parts & Accessories thereof					
51	Passenger motor cars	1,247,458,583	3.5	67,341,135	0.2
52	Other transport equipment	1,915,331,566	5.4	364,942,185	1.1
53	Parts & accessories of transport equipment	1,344,387,313	3.8	121,597,947	0.4
Total Section 5		4,507,177,462	12.7	553,881,267	1.7
Section 6: Consumer Goods not elsewhere specified					
61	Durable consumer goods NES	622,030,028	1.8	43,600,759	0.1
62	Semi-durable durable consumer goods NES	1,477,242,155	4.2	1,634,262,934	5.0
63	Non-durable consumer goods NES	2,093,458,432	5.9	299,949,714	0.9
Total Section 6		4,192,730,615	11.8	1,977,813,407	6.0
Section 7: Goods not elsewhere specified		233,912,169	0.7	269,345,845	0.8
Total		35,428,432,301	100.0	32,889,091,084	100.0

Note: NES= Not Elsewhere Specified

Chart 6.2A: Imports by Broad Economic Categories (2008)



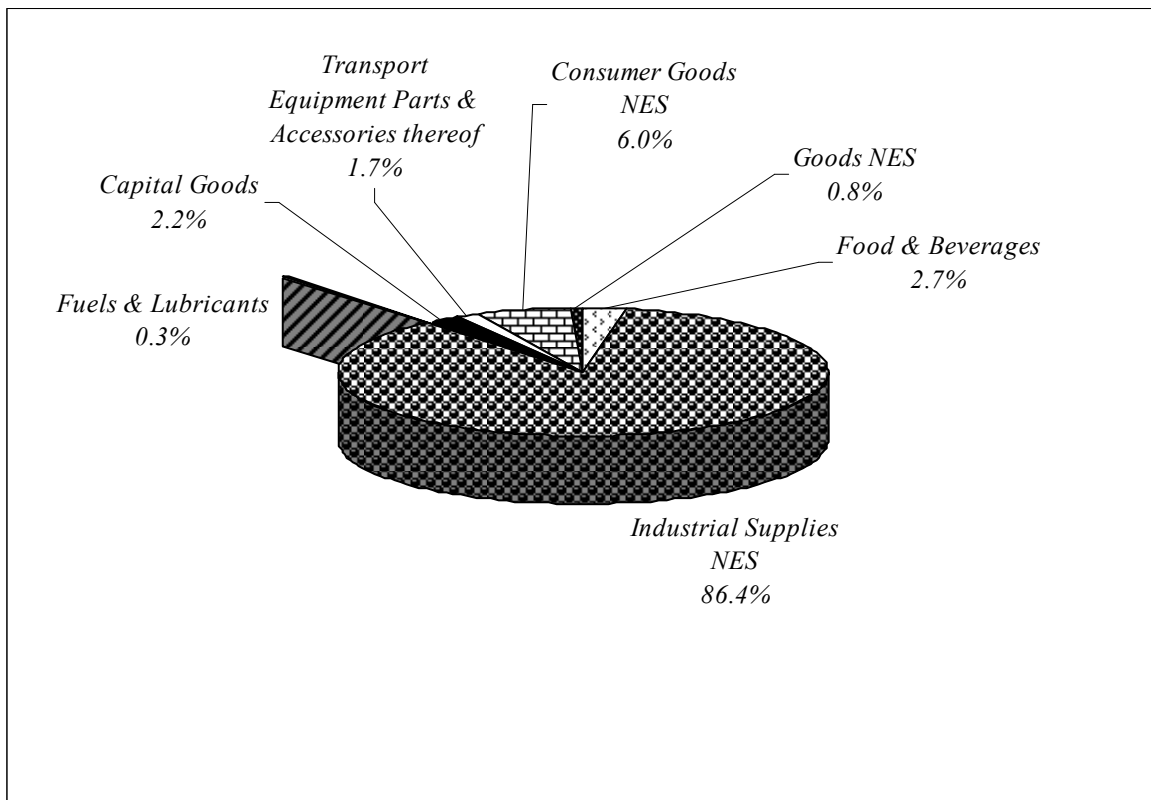
Note: NES= Not Elsewhere Specified

It is also of interest to look at the commodities that are exported by Broad Economic Categories. This data is also presented in Table 6.2 together with the imports data. This table shows that during 2008, almost 90 percent of total exports were “*Industrial Supplies not elsewhere specified*”; Section 2. The Section contributed 86.4 percent (P28, 404.2 million) to total exports (P32, 889.1 million) during 2008, with 62.1 percent (P20, 438.3 million) attributable to Division 21, “*Industrial Supplies in primary form*”, and 24.2 percent (P7, 965.9 million) contributed by Division 22, “*Industrial Supplies, Processed*”.

Section 6; “*Consumer Goods not elsewhere specified*” contributed 6.0 percent (P1, 977.8 million) to total exports during the year, with 5.0 percent (P1, 634.3 million) attributable to Division 62, “*Semi-durable consumer goods*”. Section 1, *Food & Beverages* made a contribution of 2.7 percent (P875.3 million) during the year, with 2.6 percent (P855.7 million) attributable to Division 12, “*Food and Beverages processed*”.

Contributions made by other Sections and Divisions of the Broad Economic Categories can be observed in Table 6.2 and Chart 6.2 B.

Chart 6.2B: Exports by Broad Economic Categories (2008)



Note: NES= Not Elsewhere Specified

6.3 Trade by International Standard Industrial Classification (ISIC)

Trade by International Standard Industrial Classifications presents trade by the various industrial activities. During 2008, imports were destined to the *Manufacturing* industry mainly, 86.2 percent (P30, 538.1 million) of P35, 428.4 million. *Mining & Quarrying* imported 10.6 percent (P3, 765.8 million) while *Agriculture, Hunting & Forestry* received 2.5 percent (P877.9 million) of total imports during the year. Data on trade by industry is presented in Table 6.3 for both imports and exports.

Exports were made by two industries mainly, *Mining & Quarrying* and the *Manufacturing* industries. Between them, the two industries exported 98.5 percent of total exports (P32, 398.6 million). *Mining and Quarrying* exported 61.7 percent (P20, 291.2 million) while the *Manufacturing* industry exported 36.8 percent (P12, 107.4 million) of total exports during the year.

**Table 6.3: Trade by International Standard Industrial Classification (ISIC) –
2008 ('000 Pula)**

Code	Description	Imports	%	Exports	%
A	Agriculture, hunting and forestry	877,889	2.5	29,314	0.1
B	Fishing	2,838	0.0	4	0.0
C	Mining and quarrying	3,765,829	10.6	20,291,207	61.7
D	Manufacturing	30,538,067	86.2	12,107,355	36.8
E	Electricity, gas and water supply	1,119	0.0	64	0.0
F	Construction	-	-	-	-
G	Wholesale & retail trade; repair of motor vehicles, motorcycles & personal household goods	-	-	-	-
H	Hotels and restaurants	-	-	-	-
I	Transport, storage and communications	-	-	-	-
J	Financial intermediation	-	-	-	-
K	Real estate, renting and business activities	6,045	0.0	174	0.0
L	Public administration and defence; compulsory social security	-	-	-	-
M	Education	-	-	-	-
N	Health and social work	-	-	-	-
O	Other community, social and personal service activities	5,360	0.0	1,745	0.0
P	Activities of private households as employers and undifferentiated production activities of private households	152,953	0.0	268,982	0.8
Q	Extraterritorial organizations and bodies	-	-	-	-
R	Other commodities not classified in ISIC	78,332	0.2	190,246	0.6
Total		35,428,432	100.0	32,889,091	100.0

7.0 SOURCES AND METHODS OF EXTERNAL TRADE STATISTICS

Botswana trade statistics are compiled by External Trade Statistics Unit, being part of Central Statistics Office (CSO). External trade statistics here refers to trade in goods only (International Merchandise Trade Statistics). Trade Statistics in services are not compiled by this unit. The primary source of external trade data is Customs & Excise Division which is part of Botswana Unified Revenue Service. Customs is responsible for data capture for both computerized and manual borders and the monthly raw data files are transferred to CSO for data processing, in electronic form.

Up to 2006 External Trade Statistics Annual Report, Botswana was practicing Relaxed Special Trade Type. The Relaxed Special Trade Type takes in to account goods that have been cleared for local consumption in the case of imports, and those that are exported permanently form external trade statistics. This means that only goods that have been imported into Botswana and have been cleared by customs to be consumed in Botswana are recorded for external trade statistics as imports. In the case of exports, only goods that have been cleared by customs as being exported for consumption by the outside world are recorded as exports.

As from 2007 External Trade Statistics Annual Report, the Botswana External Trade database has been revised to cater for General Trade Type as per the United Nations Statistics Division recommendations. The General Trade Type gives a complete coverage of external trade compared to the Special Trade Type.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country.

Domestic exports: Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world.

Re-Exports: Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of Botswana (for various reasons best known to individual exporters) for consumption in the outside world

Imports: Goods imported from the outside world, into Botswana for local consumption

Trade Balance (Net Export): This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it sells as exports.

8.0 ABBREVIATIONS USED

SADC	Southern African Development Community
SACU	Southern African Customs Union
EU	European Union
SITC	Standard International Trade Classification
BEC	Broad Economic Categories
ISIC	International Standard Industrial Classification
UK	United Kingdom
USA	United States of America
UAE	United Arab Emirates

9.0 APPENDICES

Appendix 1 Principal Imports list

Chemicals & Rubber Products: *Chapters 28-40*
Food, Beverages & Tobacco: *Chapters 01-24*
Furniture: *Chapter 94*
Machinery & Electric Equipment: *Chapters 84 & 85*
Metals & Metal Products: *Chapters 72-83*
Vehicle & Transport Equipment: *Chapters 86-89*
Wood & Paper Products: *Chapters 44-49*
Other Goods: This is the residual of Total Imports and Principal Imports

Appendix 2 Principal Exports list

Copper & Nickel: *Commodities (26030000, 26040000, 75011000, 74011000)*
Diamonds: *Commodities (71021000, 71022100, 71022900, 71023100, 71023900)*
Gold: *Commodities (71081100, 71081200, 71081300)*
Hides & Skins: *Chapter 41*
Iron Steel & Related Products: *Chapters 72 & 73*
Machinery & Electric Equipment: *Chapters 84 & 85*
Meat & Meat Products: *Chapter 02*
Salt & Soda Ash: *Commodities (25010000, 2836200)*
Textiles: *Chapters 50-63*
Vehicles & Parts: *Chapters 87*
Plastic & Plastic Products: *Chapters 39*
Other Goods: This is the residual of Total Exports and Principal Exports

Appendix 3 Standard International Trade Classification

- 0 Food and Live animals
- 1 Beverages and tobacco
- 2 Crude materials inedible, except fuels
- 3 Mineral fuels, lubricants and related materials
- 4 Animal and vegetable oils fats and waxes
- 5 Chemicals and related products not elsewhere specified
- 6 Manufactured goods classified chiefly by material
- 7 Machinery and transport equipment
- 8 Miscellaneous manufactured articles
- 9 Commodities & transactions not classified elsewhere in the SITC

Appendix 4 Broad Economic Categories

- 1 Food and beverages
- 2 Industrial supplies not elsewhere specified
- 3 Fuels and lubricants
- 4 Capital goods (excluding transport equipment), parts & accessories
- 5 Transport equipment, parts and accessories thereof
- 6 Consumer goods not elsewhere specified
- 7 Goods not elsewhere specified

Appendix 5 International Standard Industrial Classification

- A Agriculture, hunting and forestry
- B Fishing
- C Mining and quarrying
- D Manufacturing
- E Electricity, gas and water supply
- F Construction
- G Wholesale & retail trade; repair of motor vehicles, motorcycles, personal & h/h goods
- H Hotels and restaurants
- I Transport, storage and communications
- J Financial intermediation
- K Real estate, renting and business activities
- L Public administration and defence; compulsory social security
- M Education
- N Health and social work
- O Other community, social and personal service activities
- P Activities of private h/h as employers & undifferentiated production activities of private h/h
- Q Extraterritorial organizations and bodies
- R Other Commodities not classified in ISIC

Note: h/h= Households

10.0 OTHER RELATED REPORTS

1. External Trade Monthly Digest
2. External Trade Quarterly Digest