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Preface

The 2005 External Trade Statistics report presents annual data for trade during 2005.

The current report is in the same format as the 2004 External Trade Statistics report. This is because it has been observed over time that data on the main tables of the previous annual reports, imports/exports by origin/destination, is hardly used. It was realized that users who need this type of detailed tables would rather ask for soft copies of various portions of the report, and not use data from the hard copies. It was as a result decided to publish different summary annual data, giving discussions on those summary tables.

The previous annual reports were presenting Botswana external trade in Unit of Account (UA) which is equivalent to South African Rand and this was to allow for comparison with other Southern African Customs Union (SACU) member states. The 2005 annual report is presented in Botswana Pula, as is the case with the Monthly and Quarterly reports.

This annual report includes figures on other commodity classifications, which are based on the Harmonized Commodity Description and coding system (HS Codes), these being Standard International Trade Classification (SITC) and Broad Economic Categories (BEC).

We are grateful to the Division of Customs and Excise of the Botswana Unified Revenue Services (BURS) for making available the necessary raw data for compilation of external trade statistics. We also hope that users will find this report useful and give us feedback as to how the report can be further improved.



A. N. Majelantle
Government Statistician

January 2010

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CHAPTER 1: TOTAL TRADE

1.0 Introduction

This section deals with the components of total trade, these being; total exports, imports and trade balance. Total exports in this report refers to the sum of domestic exports (exports of Botswana origin) and re-exports (exports that were originally imports and are now being exported for reasons best known to the exporter). Trade balance is the difference between total exports and imports for a given period of time.

These components of external trade are displayed in Table 1.1 for the period covering 2001 to 2005 (annual) and Table 1.2 gives monthly, quarterly and annual figures for 2004 and 2005.

Trade for the period 2001 up to April 2002 was originally recorded in Unit of Account, which is equivalent to the South African Rand. Trade figures for this period were converted to Botswana Pula using the yearly average exchange rates for 2001 and the average of monthly exchange rates for January to April 2002. The January to April 2002 data was then added to the May 2002 (onwards) trade, which is now recorded in Botswana Pula, to have complete annual data for 2002 in Botswana Pula.

Comparison of trade for the years where data was converted from Unit of Account to Pula and where trade data is readily available in Pula may not seem to be consistent and this may be as a result of the exchange rates between the South African Rand and the Pula during the various periods of time.

1.1 Yearly Total Trade

Yearly Total Trade, giving total exports, imports and trade balance for the years 2001 to 2005 are displayed in Table 1.1 while the discussions for these trade flows follow in the sub-sections below. The discussions focus mainly on 2005 and some comparisons will be made between this year's trade and 2004 trade.

1.1.1 Imports

Imports values for 2001 to 2005 as presented in Table 1.1 do not show a consistent trend over the period, with the highest value having been recorded during 2002. However, 2005 imports value recorded an increase of *6.0 percent* (P911.7 million) from P15, 165.2 million in 2004 to the 2005 value of P16, 076.9 million.

1.1.2 Total Exports

Total Exports displayed a different pattern to that of imports, with the highest total export value having been recorded during 2005. Total exports value for 2005 stood at P22, 480.4 million, having increased by 36.4 percent (P5, 993.8 million) from the 2004 value of P16, 486.6 million.

1.1.3 Trade Balance

Throughout the five year period under consideration, Botswana recorded a trade deficit during one year only, 2002 where a deficit of P261.6 million was registered. The 2005 trade year recorded a higher trade surplus as compared to 2004. These two years recorded trade surpluses of P1, 321.4 million and P6, 403.4 million for 2004 and 2005 respectively.

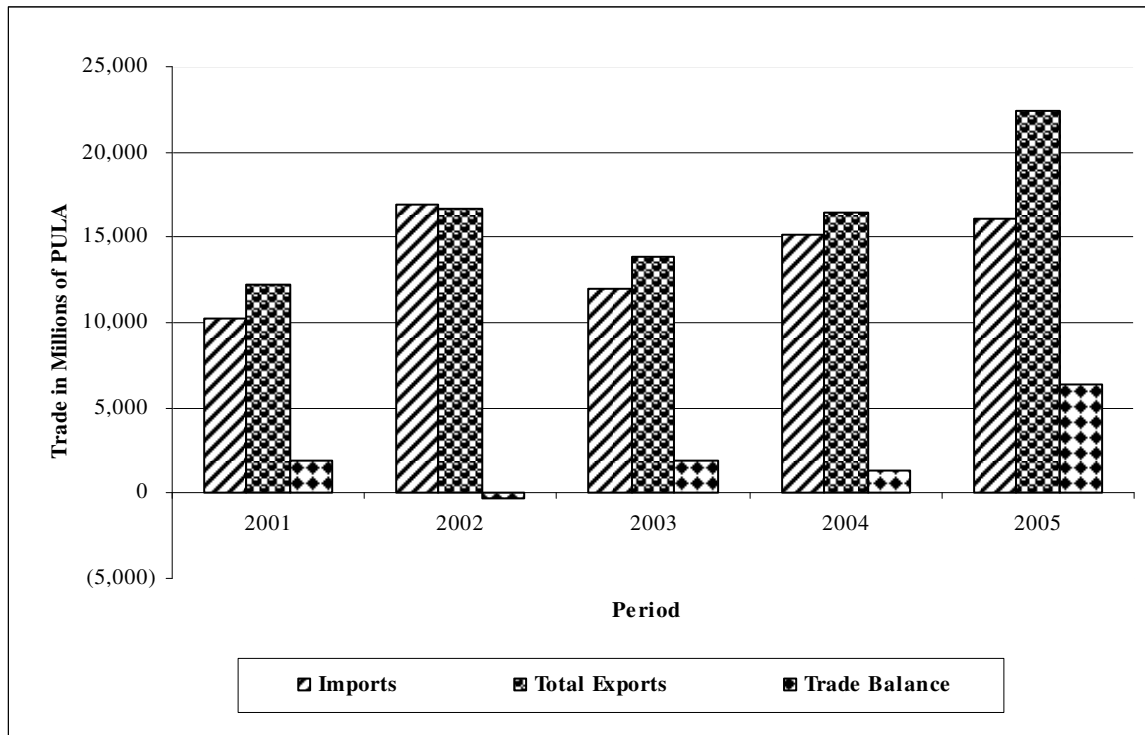
Table 1.1: Total Trade 2001- 2005 in Millions of Pula

Flow Type \ Year	2001	2002	2003	2004	2005
Imports	10,258.6	16,970.3	12,028.7	15,165.2	16,076.9
Domestic Exports	11,788.7	16,540.4	13,875.6	16,463.7	22,463.5
Re-Exports	415.3	168.3	35.2	22.9	16.9
Total Exports	12,204.0	16,708.7	13,910.8	16,486.6	22,480.4
Trade Balance	1,945.4	(261.6)	1,882.1	1,321.4	6,403.4

Note :() Denotes negative numbers

Chart 1.1 gives a graphical presentation of components of total trade from 2001 to 2005. The graph shows that a huge difference between import and export values was recorded during 2005 only, as indicated by the large trade balance. The marginal trade deficit recorded in 2002 is also noticeable on the graph.

Chart 1.1: Total Trade 2001 to 2005 (Millions of PULA)



Note :() Denotes negative numbers

1.2 Monthly and Quarterly Trade

Though this report is an annual one and was to concentrate on annual trade only as the unit also produces quarterly and monthly reports separately, some users will however want to see all the three sets of data displayed in one report.

This section presents components of total trade by month, quarter and year, for 2004 and 2005 in Table 1.2 and the graphical presentation of the extraction from this table is given on Chart 1.2.

1.2.1 Imports

Table 1.2 shows that the quarterly imports data registered consistent increases from quarter to quarter for both 2004 and 2005 trade. Total imports during the first quarter of 2005 were valued at P3, 842.0 million, having decreased by 7.2 percent (P299.4 million) from the P4, 141.4 million recorded during 2004 fourth quarter.

Comparison of the first and the second quarters of 2005 shows an increase of 1.8 percent (P71.0 million), from P3, 842.0 million recorded during the first quarter of 2005 to P3, 913.0 million registered during the second quarter of the same year.

The second quarter to third quarter comparison gives an increase of *5.7 percent* (P223.5 million) from P3, 913.0 million recorded during the second quarter of 2005 to P4, 136.5 million during the third quarter of the same year.

Total imports during the fourth quarter of 2005 were valued at P4, 185.5 million, giving an increase of *1.2 percent* (P49.0 million) over the third quarter value of P4, 136.5 million.

Comparison of 2005 quarterly data to that of the corresponding quarters in 2004 is also of interest to some users of external trade statistics. The first quarter of 2005 total imports value shows an increase of *11.8 percent* (P404.8 million), from P3, 437.2 million recorded during the first quarter of 2004 to P3, 842.0 million during the corresponding quarter in 2005.

With regard to the corresponding second quarters for 2005 and 2004, and increase of *7.3 percent* (P265.6 million) was registered from P3, 647.4 million during second quarter 2004 to P3, 913.0 million during the same quarter in 2005.

Total imports during the third quarter of 2005 were valued at P4, 136.5 million, having increased by *5.0 percent* (P197.4 million) as compared to the value of P3, 939.1 million registered during the corresponding quarter of 2004.

The fourth quarter of 2005 total imports, valued at P4, 185.5 million, registered an increase of *1.1 percent* (P44.1 million) as compared to P4, 141.4 million recorded during the 2004 corresponding quarter.

Changes in the monthly imports data during 2005 were not consistent as there was a series of slight ups and downs during the year. The trend of monthly import data for 2005 and 2004 can be observed on Chart 1.2.

1.2.2 Total Exports

Total exports as discussed here should be understood to mean the sum of domestic exports and re-exports. Discussions on this sub-section are based on Table 1.2.

The value of total exports is heavily dependent on exports of rough diamonds, as a result, total exports values will show ups and downs depending on exportation of rough diamonds during specific periods of time.

Comparison of total exports value for the first quarter of 2005 with that of the fourth quarter of 2004 gives an increase of *31.4 percent* (P1, 405 million), from P4, 477.1 million to P 5,882.1 million.

The second quarter of 2005 total exports were valued at P4, 514.9 million, as compared to the value of P5, 882.1 million recorded during the first quarter of the same year, this gives a decrease of *23.2 percent* (P1, 367.2 million) between the two quarters.

Total exports value during the third quarter of 2005 was P7, 210.5 million, having increased by *59.7 percent* (P2, 695.6 million) from the second quarter value of P4, 514.9 million.

Comparison of total exports value during the fourth quarter of 2005, to the value recorded during the third quarter of the same year, shows a decline of *32.4 percent* (P2, 337.5 million), from P7, 210.5 million to P4, 873.0 million.

With regard to comparison of quarterly total exports during 2005 to the corresponding quarters in 2004, the first quarter of 2005 shows an increase of *46.6 percent* (P1, 868.4 million) from P4, 013.7 million recorded during the first quarter of 2004 to P5, 882.1 million during the same quarter in 2005.

The second quarter of 2005 shows a rise of *36.4 percent* (P1, 205.5 million) in total exports value, from P3, 309.4 million during the second quarter of 2004 to P4, 514.9 million during 2005 same quarter.

Comparison of third quarters of 2005 and 2004 gives an increase of *53.9 percent* (P2, 524.1 million) from the value of P4, 686.4 million during the third quarter of 2004 to P7, 210.5 million recorded during the corresponding quarter of 2005.

The 2005 fourth quarter total exports were valued at P4, 873.0 million, having risen by *8.8 percent* (P395.9 million) from the value of P4, 477.1 million recorded during the 2004 corresponding quarter.

1.2.3 Trade Balance

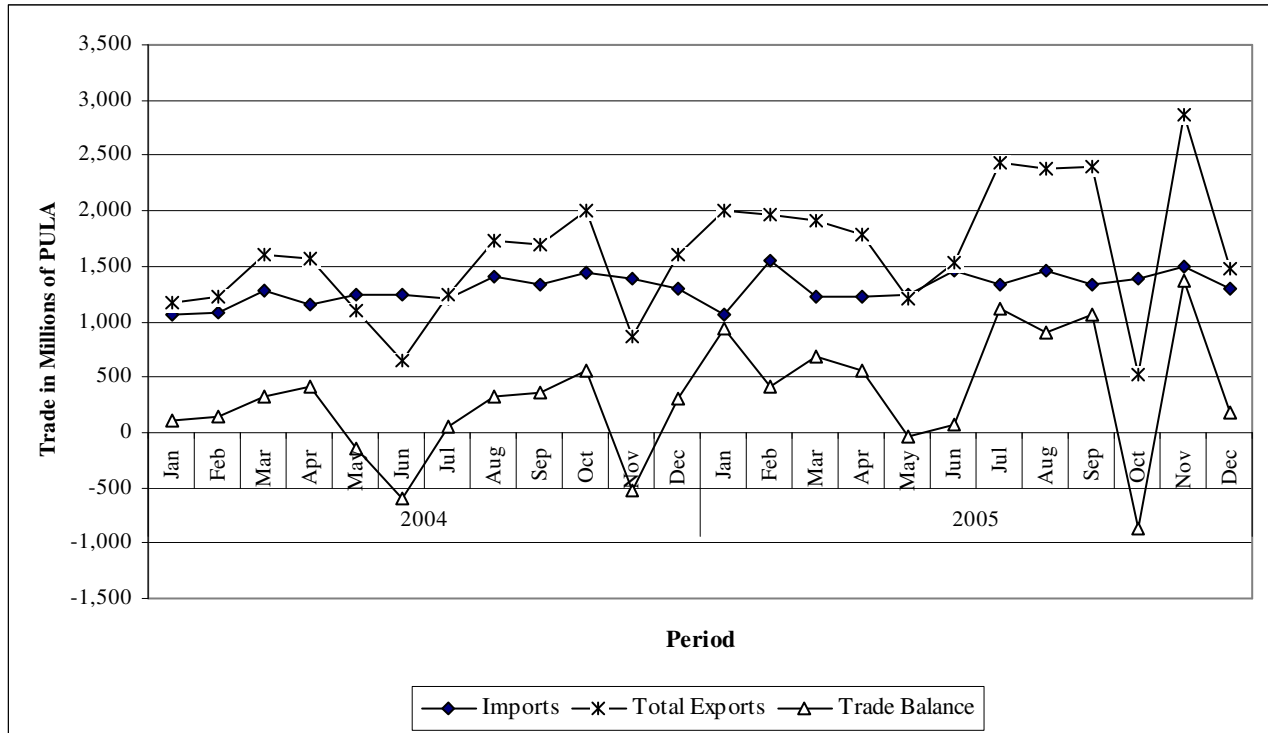
The 2005 trade year recorded a trade surplus of P6, 403.4 million as compared to P1, 321.4 million during 2004. During most of the period under consideration, Botswana external trade registered trade surpluses while trade deficits were recorded during May, June, and November 2004 as well as during May and October 2005. The 2005 trade year recorded trade deficit during May and October, with values of P34.9 million and P867.4 million respectively. Movements on trade balance are better depicted by Chart 1.2 which is based on Table 1.2.

Table 1.2: Monthly Total Trade 2004 and 2005 (PULA' 000)

Flow Type/ Period	Imports	Exports	Re-Exports	Total Exports	Trade Balance
Jan-04	1,069,967	1,170,138	1,547	1,171,686	101,718
Feb	1,085,151	1,227,420	1,653	1,229,073	143,922
Mar	1,282,119	1,611,295	1,602	1,612,897	330,778
Q1	3,437,237	4,008,854	4,802	4,013,656	576,419
Apr	1,146,808	1,564,964	1,127	1,566,092	419,283
May	1,251,763	1,099,511	1,397	1,100,909	(150,854)
Jun	1,248,820	639,452	2,933	642,386	(606,434)
Q2	3,647,391	3,303,928	5,458	3,309,386	(338,005)
July	1,198,704	1,247,107	3,417	1,250,524	51,820
Aug	1,409,047	1,734,711	2,968	1,737,679	328,632
Sep	1,331,398	1,696,103	2,102	1,698,206	366,808
Q3	3,939,148	4,677,921	8,487	4,686,408	747,260
Oct	1,440,086	2,001,116	1,429	2,002,545	562,459
Nov	1,395,832	867,069	1,755	868,824	(527,009)
Dec	1,305,466	1,604,817	934	1,605,751	300,286
Q4	4,141,384	4,473,002	4,119	4,477,120	335,736
Total-2004	15,165,161	16,463,705	22,865	16,486,570	1,321,409
Jan-05	1,064,237	1,994,289	685	1,994,974	930,737
Feb	1,555,475	1,972,994	599	1,973,593	418,117
Mar	1,222,252	1,909,710	3,788	1,913,498	691,246
Q1	3,841,964	5,876,993	5,072	5,882,065	2,040,101
Apr	1,217,311	1,780,865	655	1,781,520	564,209
May	1,237,742	1,202,307	506	1,202,813	(34,929)
Jun	1,457,929	1,528,615	1,903	1,530,518	72,590
Q2	3,912,981	4,511,787	3,064	4,514,851	601,870
July	1,329,170	2,438,907	269	2,439,176	1,110,007
Aug	1,468,956	2,376,047	587	2,376,634	907,679
Sep	1,338,357	2,391,118	3,558	2,394,676	1,056,319
Q3	4,136,482	7,206,072	4,414	7,210,487	3,074,004
Oct	1,384,346	514,274	2,677	516,951	(867,395)
Nov	1,495,051	2,869,649	869	2,870,518	1,375,467
Dec	1,306,119	1,484,680	827	1,485,507	179,388
Q4	4,185,516	4,868,603	4,373	4,872,976	687,460
Total-2005	16,076,944	22,463,455	16,923	22,480,378	6,403,435

Note :() Denotes negative numbers

Chart 1.2 Total Trade 2004 and 2005 (Million Pula)



The graphical presentation of components of total trade in Chart 1.2 shows a steady growth for imports over the period under consideration.

The total exports trend line gives an inconsistent movement, mainly due to dependency on rough Diamonds exports during the various months. There seem to be some decrease as from January 2005, and the decrease is more pronounced in October, with a sharp fall which resulted in a trade deficit. Even though there were ups and downs with regard to exports the above chart shows that there is growth in foreign trade.

CHAPTER 2: TRADE BY PRINCIPAL COMMODITIES

2.0 Introduction

Principal commodity groups refer to selections of commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; “*Machinery & Electrical Equipment*” which combines machines and electrical appliances; “*Vehicles & Transport Equipment*” which combines vehicles and other equipment used for transport purposes. In some cases it becomes difficult to come up with further groups of related chapters or commodities. This is in the case when commodity groupings’ contributions to the total remain minimal. In such cases, the commodities are grouped together under one general category called “*Other*”.

2.1. Composition of Principal Imports

Principal imports commodity groups are concentrated mainly on five groups, these being *Machinery & Electrical Equipment*; *Food, Beverages & Tobacco*; *Vehicles & Transport Equipment*; *Fuel* and *Chemicals & Rubber Products*. The discussions on principal imports are based on Table 2.1A, presenting values and Table 2.1B giving percentage distributions.

During 2005, *Machinery & Electrical Equipment* contributed the most to total imports with *16.9 percent* (P2, 715.3 million), followed by *Food, Beverages & Tobacco* with *14.0 percent* (P2, 243.9 million). These two groups were followed by *Fuel* with *13.7 percent* (P2, 207.5 million) and *Vehicles & Transport Equipment* with *12.9 percent* (P2, 080.1 million) while *Chemicals & Rubber Products* contributed *12.3 percent* (P1, 983.5 million) to total imports during the year.

The quarterly data did not show much variance from the yearly data for 2005 with regard to percentage distributions. *Machinery & Electrical Equipment* contributed the most to total imports during two quarters of 2005. These quarters were, the second quarter with *16.0 percent* (P624.9 million) of P3, 913.0 million, third quarter with *17.0 percent* (P701.8 million) of P4, 136.5 million. During the fourth quarter both *Machinery & Electrical Equipment* and *Fuel* contributed *17.1 percent* each, with the values P715.0 million and P715.7 million respectively.

During the first quarter of 2005, *Vehicles & Transport Equipment* contributed the most to total imports with *19.1 percent* (P732.6 million) of P3, 842 million and was followed by *Machinery & Electrical Equipment* with *17.5 percent* (P673.5 million).

Percentage distributions for other Principal Import Commodity Groups can be viewed on Table 2.1B which is based on Table 2.1A. Chart 2.1 displays percentage distributions for Principal Imports for 2005 as a whole.

2.2 Composition of Principal Exports

Principal Exports consist mainly of four (4) major groups; these being *Diamonds*, *Copper & Nickel*, *Textiles* and *Vehicle & Parts*. Discussions on major export groups are based on Tables 2.2A and 2.2B.

In 2005, *Diamonds* contributed 75.0 percent (P16, 863.9 million) to total exports (P22, 480.4 million), followed by *Copper & Nickel* with 10.3 percent (P2, 317.8 million), *Textiles* with a contribution of 5.0 percent (P1, 119.4 million) and then *Vehicle & Parts* with 2.5 percent (P572.5 million).

The quarterly data follows a similar trend to that of the yearly data for 2005, with *Diamonds* contributing, 80.1 percent (P4, 713.5 million) of P5, 882.1 million during the first quarter, 67.8 percent (P3, 061.4 million) of P4, 514.9 million during the second, 77.7 percent (P5, 602.5 million) of P7, 210.5 million during the third quarter and 71.5 percent (P3, 486.6 million) of P4, 873.0 during the fourth quarter.

The contribution made by *Copper & Nickel* during the four quarters of 2005 was as follows; 9.2 percent (P540.4 million) of P5, 882.1 million during the first quarter, 12.1 percent (P547.2 million) of P4, 514.9 million during the second quarter, 8.1 percent (P581.6 million) of P7, 210.5 million during the third quarter and 13.3 percent (P648.6 million) of P4, 873.0 million during 2005 fourth quarter.

Percentage distributions for other commodity groups during 2004 and 2005 can be observed on Table 2.1B while Chart 2.1 displays percentage distributions for principal exports during 2005 only.

Table 2.1A: Principal Import Commodity Groups 2004 and 2005 (Pula '000)

Period	Chemicals & Rubber Products	Food*	Fuel	Furniture	Machine*	Metal*	Salt, Ores & Products	Textiles	Vehicle*	Wood *	Other Goods	Total Imports
Jan-04	98,807	152,808	78,148	9,343	166,601	76,387	15,893	26,494	283,440	40,292	121,753	1,069,967
Feb	139,654	175,822	77,525	18,512	171,057	89,479	15,597	45,152	174,796	49,397	128,160	1,085,151
Mar	162,163	188,969	135,579	20,165	258,301	102,089	19,654	62,963	154,239	56,856	121,139	1,282,119
Q1	400,624	517,599	291,252	48,020	595,959	267,956	51,145	134,609	612,475	146,545	371,052	3,437,237
Apr	135,600	160,073	121,575	20,396	227,595	99,676	20,369	62,797	149,935	45,899	102,894	1,146,808
May	142,971	179,345	102,531	23,005	236,707	103,417	19,978	66,851	226,055	50,810	100,094	1,251,763
Jun	160,094	187,482	92,832	24,696	251,953	114,680	23,868	47,233	167,973	53,481	124,528	1,248,820
Q2	438,664	526,900	316,938	68,098	716,254	317,772	64,216	176,881	543,962	150,190	327,516	3,647,391
Jul	150,940	182,512	131,130	22,550	195,182	111,257	22,400	62,124	162,781	55,079	102,748	1,198,704
Aug	149,844	187,107	267,967	25,539	243,814	113,213	20,216	83,373	141,216	52,009	124,749	1,409,047
Sep	142,426	197,538	150,725	26,661	218,253	112,087	21,371	58,658	242,152	59,452	102,076	1,331,398
Q3	443,210	567,157	549,822	74,750	657,249	336,557	63,987	204,155	546,150	166,540	329,573	3,939,148
Oct	175,384	191,914	280,996	27,892	240,454	116,210	21,792	72,971	139,840	57,220	115,413	1,440,086
Nov	172,534	201,898	190,666	35,189	242,815	119,962	31,065	84,855	133,738	76,289	106,822	1,395,832
Dec	181,592	196,149	153,809	21,800	208,194	99,207	51,799	59,901	190,992	63,265	78,757	1,305,466
Q4	529,510	589,961	625,471	84,880	691,463	335,379	104,656	217,728	464,570	196,775	300,993	4,141,384
Total 04	1,812,009	2,201,618	1,783,481	275,748	2,660,925	1,257,664	284,003	733,373	2,167,157	660,050	1,329,133	15,165,161
Jan-05	130,174	152,027	122,657	12,175	185,554	78,076	51,961	44,754	111,558	51,831	123,471	1,064,237
Feb	157,463	159,593	137,255	23,376	271,308	89,037	45,054	56,035	470,039	52,738	93,578	1,555,475
Mar	159,634	175,481	121,981	20,691	216,592	89,284	42,827	64,573	151,005	49,407	130,774	1,222,252
Q1	447,271	487,101	381,892	56,242	673,454	256,397	139,842	165,362	732,602	153,976	347,824	3,841,964
Apr	154,645	162,334	139,022	24,200	212,795	96,351	38,985	61,403	155,818	50,566	121,191	1,217,311
May	160,077	194,968	153,034	24,843	184,915	92,378	36,032	62,869	156,353	53,100	119,174	1,237,742
Jun	187,248	177,277	185,262	30,370	227,204	120,284	47,648	59,552	188,638	57,776	176,670	1,457,929
Q2	501,969	534,579	477,318	79,413	624,914	309,013	122,664	183,825	500,809	161,443	417,035	3,912,981
Jul	169,057	180,146	179,515	25,274	241,326	105,469	44,708	60,416	186,878	60,105	76,276	1,329,170
Aug	178,346	215,629	246,789	27,430	242,321	114,366	54,223	72,482	152,777	59,564	105,030	1,468,956
Sep	168,723	195,162	206,207	28,441	218,191	111,393	46,367	75,463	138,362	57,854	92,194	1,338,357
Q3	516,126	590,936	632,510	81,145	701,837	331,228	145,299	208,360	478,017	177,523	273,500	4,136,482
Oct	173,507	208,687	276,381	31,232	209,125	111,822	57,597	72,533	111,375	60,561	71,526	1,384,346
Nov	175,760	211,624	229,549	35,123	262,305	131,113	47,830	82,723	149,994	74,743	94,284	1,495,051
Dec	168,903	211,003	209,817	23,259	243,616	97,687	51,497	63,026	107,265	55,790	74,255	1,306,119
Q4	518,171	631,314	715,748	89,614	715,046	340,623	156,924	218,283	368,634	191,094	240,065	4,185,516
Total 05	1,983,537	2,243,929	2,207,468	306,414	2,715,251	1,237,261	564,729	775,830	2,080,063	684,036	1,278,425	16,076,944

Machine = Machinery & Electrical Equipment*

Vehicle = Vehicles & Transport Equipment*

Food = Food, Beverages & Tobacco*

Metal = Metals & Metal Products*

Wood = Wood & Paper Products*

Table 2.1B: Principal Import Commodity Groups 2004 – 2005 (Percentage Distributions)

Period	Chemicals & Rubber Products	Food	Fuel	Furniture	Machine	Metal*	Salt, Ores & Product	Textile	Vehicle*	Wood*	Other Goods	Total Import
Jan-04	9.2	14.3	7.3	0.9	15.6	7.1	1.5	2.5	26.5	3.8	11.4	100.0
Feb	12.9	16.2	7.1	1.7	15.8	8.2	1.4	4.2	16.1	4.6	11.8	100.0
Mar	12.6	14.7	10.6	1.6	20.1	8.0	1.5	4.9	12.0	4.4	9.4	100.0
Q1	11.7	15.1	8.5	1.4	17.3	7.8	1.5	3.9	17.8	4.3	10.8	100.0
Apr	11.8	14.0	10.6	1.8	19.8	8.7	1.8	5.5	13.1	4.0	9.0	100.0
May	11.4	14.3	8.2	1.8	18.9	8.3	1.6	5.3	18.1	4.1	8.0	100.0
Jun	12.8	15.0	7.4	2.0	20.2	9.2	1.9	3.8	13.5	4.3	10.0	100.0
Q2	12.0	14.4	8.7	1.9	19.6	8.7	1.8	4.8	14.9	4.1	9.0	100.0
Jul	12.6	15.2	10.9	1.9	16.3	9.3	1.9	5.2	13.6	4.6	8.6	100.0
Aug	10.6	13.3	19.0	1.8	17.3	8.0	1.4	5.9	10.0	3.7	8.9	100.0
Sep	10.7	14.8	11.3	2.0	16.4	8.4	1.6	4.4	18.2	4.5	7.7	100.0
Q3	11.3	14.4	14.0	1.9	16.7	8.5	1.6	5.2	13.9	4.2	8.4	100.0
Oct	12.2	13.3	19.5	1.9	16.7	8.1	1.5	5.1	9.7	4.0	8.0	100.0
Nov	12.4	14.5	13.7	2.5	17.4	8.6	2.2	6.1	9.6	5.5	7.7	100.0
Dec	13.9	15.0	11.8	1.7	15.9	7.6	4.0	4.6	14.6	4.8	6.0	100.0
Q4	12.8	14.2	15.1	2.0	16.7	8.1	2.5	5.3	11.2	4.8	7.3	100.0
Total-04	11.9	14.5	11.8	1.8	17.5	8.3	1.9	4.8	14.3	4.4	8.8	100.0
Jan-05	12.2	14.3	11.5	1.1	17.4	7.3	4.9	4.2	10.5	4.9	11.6	100.0
Feb	10.1	10.3	8.8	1.5	17.4	5.7	2.9	3.6	30.2	3.4	6.0	100.0
Mar	13.1	14.4	10.0	1.7	17.7	7.3	3.5	5.3	12.4	4.0	10.7	100.0
Q1	11.6	12.7	9.9	1.5	17.5	6.7	3.6	4.3	19.1	4.0	9.1	100.0
Apr	12.7	13.3	11.4	2.0	17.5	7.9	3.2	5.0	12.8	4.2	10.0	100.0
May	12.9	15.8	12.4	2.0	14.9	7.5	2.9	5.1	12.6	4.3	9.6	100.0
Jun	12.8	12.2	12.7	2.1	15.6	8.3	3.3	4.1	12.9	4.0	12.1	100.0
Q2	12.8	13.7	12.2	2.0	16.0	7.9	3.1	4.7	12.8	4.1	10.7	100.0
Jul	12.7	13.6	13.5	1.9	18.2	7.9	3.4	4.5	14.1	4.5	5.7	100.0
Aug	12.1	14.7	16.8	1.9	16.5	7.8	3.7	4.9	10.4	4.1	7.1	100.0
Sep	12.6	14.6	15.4	2.1	16.3	8.3	3.5	5.6	10.3	4.3	6.9	100.0
Q3	12.5	14.3	15.3	2.0	17.0	8.0	3.5	5.0	11.6	4.3	6.6	100.0
Oct	12.5	15.1	20.0	2.3	15.1	8.1	4.2	5.2	8.0	4.4	5.2	100.0
Nov	11.8	14.2	15.4	2.3	17.5	8.8	3.2	5.5	10.0	5.0	6.3	100.0
Dec	12.9	16.2	16.1	1.8	18.7	7.5	3.9	4.8	8.2	4.3	5.7	100.0
Q4	12.4	15.1	17.1	2.1	17.1	8.1	3.7	5.2	8.8	4.6	5.7	100.0
Total-05	12.3	14.0	13.7	1.9	16.9	7.7	3.5	4.8	12.9	4.3	8.0	100.0

Machines = Machinery & Electrical Equipment*

Vehicles = Vehicles & Transport Equipment*

Food = Food, Beverages & Tobacco*

Metal = Metals & Metal Products*

Wood = Wood & Paper Products*

Chart 2.1: Principal Imports Composition (2005)

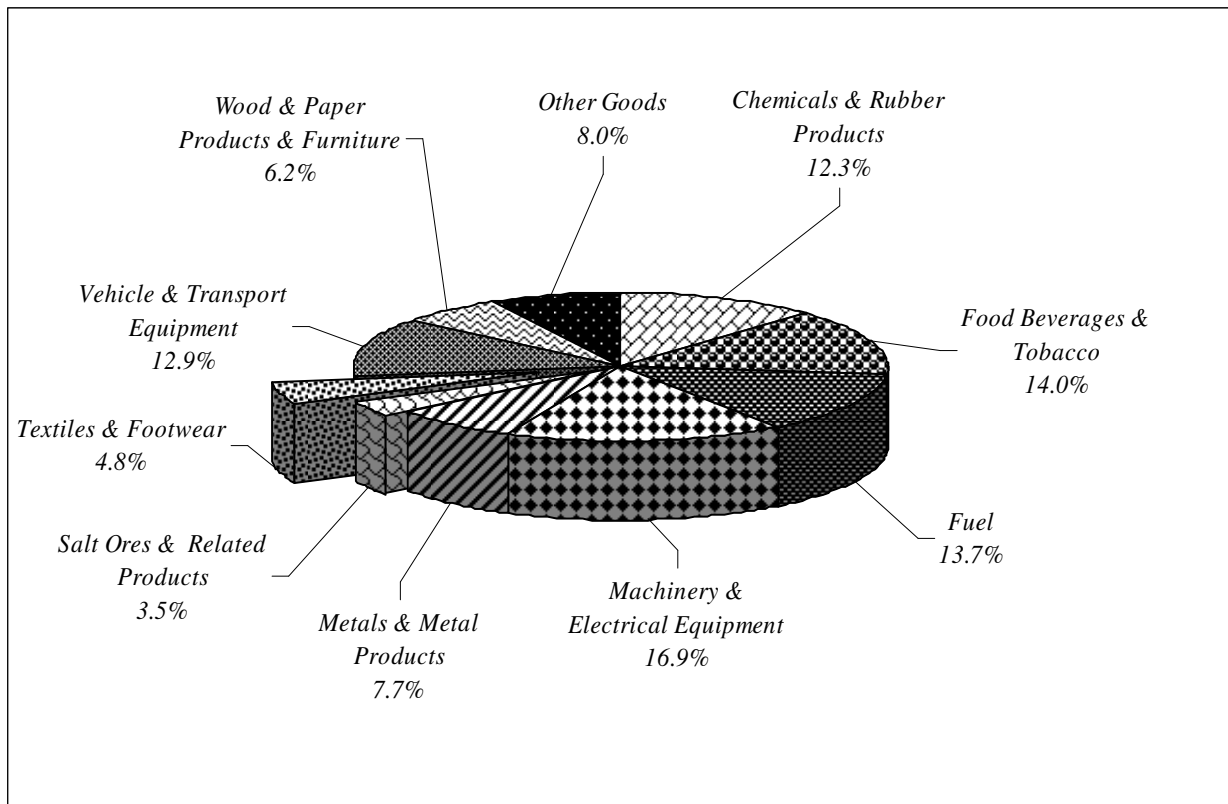


Table 2.2A: Principal Export Commodity Groups 2004 and 2005 (Pula '000)

Period	Copper & Nickel	Diamonds	Hides & Skins	Iron*	Machine*	Meat *	Plastic *	Salt & Soda Ash	Textiles	Vehicle*	Other Goods	Total Exports
Jan-04	258,961	776,501	2,051	4,487	14,951	14,395	1,919	11,318	21,098	46,323	19,683	1,171,686
Feb	170,001	905,116	351	5,843	19,263	5,031	1,768	14,641	34,180	43,480	29,399	1,229,073
Mar	101,426	1,308,029	3,390	6,781	20,797	12,416	3,500	15,422	38,863	69,822	32,450	1,612,897
Q1	530,388	2,989,646	5,792	17,111	55,011	31,842	7,187	41,381	94,140	159,625	81,532	4,013,656
Apr	167,984	1,216,750	899	5,376	30,252	3,635	3,566	15,175	30,590	63,396	28,469	1,566,092
May	87,009	826,374	605	5,568	14,820	20,997	2,517	16,968	41,789	44,111	40,151	1,100,909
Jun	96,037	305,485	3,896	6,491	27,014	36,735	3,626	13,788	57,153	52,255	39,906	642,386
Q2	351,030	2,348,608	5,400	17,435	72,086	61,367	9,709	45,930	129,532	159,762	108,526	3,309,386
Jul	27,140	1,032,205	1,178	6,303	15,468	24,544	2,275	3,556	48,442	54,223	35,190	1,250,524
Aug	79,945	1,421,420	3,343	8,982	24,739	23,383	3,219	12,111	69,803	51,233	39,500	1,737,679
Sep	146,702	1,357,610	3,456	7,889	18,291	27,137	3,236	11,058	46,589	42,642	33,595	1,698,206
Q3	253,787	3,811,235	7,977	23,175	58,499	75,064	8,730	26,725	164,835	148,097	108,285	4,686,408
Oct	185,373	1,566,599	1,261	7,250	40,247	33,016	2,863	17,199	49,542	57,918	41,278	2,002,545
Nov	165,335	479,205	5,756	8,313	13,483	28,086	5,107	16,802	53,738	33,426	59,573	868,824
Dec	182,100	1,239,211	4,988	5,744	12,494	11,163	2,657	15,513	69,112	9,990	52,778	1,605,751
Q4	532,808	3,285,015	12,005	21,307	66,224	72,265	10,627	49,514	172,393	101,334	153,629	4,477,120
Total 2004	1,668,014	12,434,504	31,174	79,028	251,821	240,538	36,254	163,550	560,899	568,817	451,972	16,486,570
Jan-05	182,503	1,643,868	1,404	6,021	22,101	1,970	2,110	14,641	40,697	54,902	24,756	1,994,974
Feb	201,253	1,540,046	1,151	6,554	18,149	10,753	2,197	9,722	83,900	61,771	38,097	1,973,593
Mar	156,619	1,529,606	3,425	6,003	21,392	22,695	3,721	17,282	55,183	52,330	45,244	1,913,498
Q1	540,375	4,713,519	5,980	18,578	61,641	35,418	8,028	41,644	179,780	169,003	108,097	5,882,065
Apr	171,474	1,372,677	5,355	6,750	15,250	36,855	3,912	15,514	39,190	64,502	50,041	1,781,520
May	227,262	678,926	1,801	6,268	19,190	34,673	2,553	19,480	85,763	69,303	57,595	1,202,813
Jun	148,431	1,009,759	2,759	7,987	24,126	61,828	2,800	33,662	103,322	74,056	61,789	1,530,518
Q2	547,168	3,061,362	9,915	21,005	58,565	133,355	9,265	68,656	228,275	207,861	169,425	4,514,851
Jul	148,949	1,964,203	1,612	8,168	16,529	53,335	4,692	2,511	137,724	64,187	37,267	2,439,176
Aug	251,822	1,778,833	4,105	11,554	24,397	49,210	4,299	22,089	134,478	37,339	58,510	2,376,634
Sep	180,856	1,859,422	1,812	10,989	23,168	47,265	4,935	19,424	140,337	46,111	60,358	2,394,676
Q3	581,626	5,602,457	7,529	30,711	64,093	149,810	13,926	44,023	412,539	147,637	156,135	7,210,487
Oct	204,362	16,138	2,238	12,081	26,385	23,187	6,015	3,008	151,643	22,946	48,950	516,951
Nov	279,491	2,352,484	1,714	10,360	19,226	20,770	7,353	19,566	69,043	11,209	79,302	2,870,518
Dec	164,764	1,117,929	1,036	5,036	21,494	13,821	4,264	18,564	78,105	13,806	46,687	1,485,507
Q4	648,618	3,486,551	4,988	27,477	67,104	57,778	17,631	41,138	298,790	47,961	174,939	4,872,976
Total 2005	2,317,787	16,863,889	28,412	97,772	251,404	376,361	48,850	195,461	1,119,385	572,461	608,597	22,480,378

Iron= Iron Steel & Related Products*

Meat= Meat & Meat Products

Plastic= Plastic & Plastic Products*

Machine = Machinery & Electrical Equipment*

Vehicle= Vehicles & Parts*

Table 2.2B: Principal Export Commodity Groups 2004 and 2005 (Percentage Distributions)

Period	Copper & Nickel	Diamonds	Hide & Skins	Iron*	Machine*	Meat *	Plastic *	Salt & Soda Ash	Textiles	Vehicle*	Other Goods	Total Exports
Jan-04	22.1	66.3	0.2	0.4	1.3	1.2	0.2	1.0	1.8	4.0	1.7	100.0
Feb	13.8	73.6	0.0	0.5	1.6	0.4	0.1	1.2	2.8	3.5	2.4	100.0
Mar	6.3	81.1	0.2	0.4	1.3	0.8	0.2	1.0	2.4	4.3	2.0	100.0
Q1	13.2	74.5	0.1	0.4	1.4	0.8	0.2	1.0	2.3	4.0	2.0	100.0
Apr	10.7	77.7	0.1	0.3	1.9	0.2	0.2	1.0	2.0	4.0	1.8	100.0
May	7.9	75.1	0.1	0.5	1.3	1.9	0.2	1.5	3.8	4.0	3.6	100.0
Jun	15.0	47.6	0.6	1.0	4.2	5.7	0.6	2.1	8.9	8.1	6.2	100.0
Q2	10.6	71.0	0.2	0.5	2.2	1.9	0.3	1.4	3.9	4.8	3.3	100.0
Jul	2.2	82.5	0.1	0.5	1.2	2.0	0.2	0.3	3.9	4.3	2.8	100.0
Aug	4.6	81.8	0.2	0.5	1.4	1.3	0.2	0.7	4.0	2.9	2.3	100.0
Sep	8.6	79.9	0.2	0.5	1.1	1.6	0.2	0.7	2.7	2.5	2.0	100.0
Q3	5.4	81.3	0.2	0.5	1.2	1.6	0.2	0.6	3.5	3.2	2.3	100.0
Oct	9.3	78.2	0.1	0.4	2.0	1.6	0.1	0.9	2.5	2.9	2.1	100.0
Nov	19.0	55.2	0.7	1.0	1.6	3.2	0.6	1.9	6.2	3.8	6.9	100.0
Dec	11.3	77.2	0.3	0.4	0.8	0.7	0.2	1.0	4.3	0.6	3.3	100.0
Q4	11.9	73.4	0.3	0.5	1.5	1.6	0.2	1.1	3.9	2.3	3.4	100.0
Total 2004	10.1	75.4	0.2	0.5	1.5	1.5	0.2	1.0	3.4	3.5	2.7	100.0
Jan-05	9.1	82.4	0.1	0.3	1.1	0.1	0.1	0.7	2.0	2.8	1.2	100.0
Feb	10.2	78.0	0.1	0.3	0.9	0.5	0.1	0.5	4.3	3.1	1.9	100.0
Mar	8.2	79.9	0.2	0.3	1.1	1.2	0.2	0.9	2.9	2.7	2.4	100.0
Q1	9.2	80.1	0.1	0.3	1.0	0.6	0.1	0.7	3.1	2.9	1.8	100.0
Apr	9.6	77.1	0.3	0.4	0.9	2.1	0.2	0.9	2.2	3.6	2.8	100.0
May	18.9	56.4	0.1	0.5	1.6	2.9	0.2	1.6	7.1	5.8	4.8	100.0
Jun	9.7	66.0	0.2	0.5	1.6	4.0	0.2	2.2	6.8	4.8	4.0	100.0
Q2	12.1	67.8	0.2	0.5	1.3	3.0	0.2	1.5	5.1	4.6	3.8	100.0
Jul	6.1	80.5	0.1	0.3	0.7	2.2	0.2	0.1	5.6	2.6	1.5	100.0
Aug	10.6	74.8	0.2	0.5	1.0	2.1	0.2	0.9	5.7	1.6	2.5	100.0
Sep	7.6	77.6	0.1	0.5	1.0	2.0	0.2	0.8	5.9	1.9	2.5	100.0
Q3	8.1	77.7	0.1	0.4	0.9	2.1	0.2	0.6	5.7	2.0	2.2	100.0
Oct	39.5	3.1	0.4	2.3	5.1	4.5	1.2	0.6	29.3	4.4	9.5	100.0
Nov	9.7	82.0	0.1	0.4	0.7	0.7	0.3	0.7	2.4	0.4	2.8	100.0
Dec	11.1	75.3	0.1	0.3	1.4	0.9	0.3	1.2	5.3	0.9	3.1	100.0
Q4	13.3	71.5	0.1	0.6	1.4	1.2	0.4	0.8	6.1	1.0	3.6	100.0
Total 2005	10.3	75.0	0.1	0.4	1.1	1.7	0.2	0.9	5.0	2.5	2.7	100.0

NOTE:

Iron= Iron Steel & Related Products*

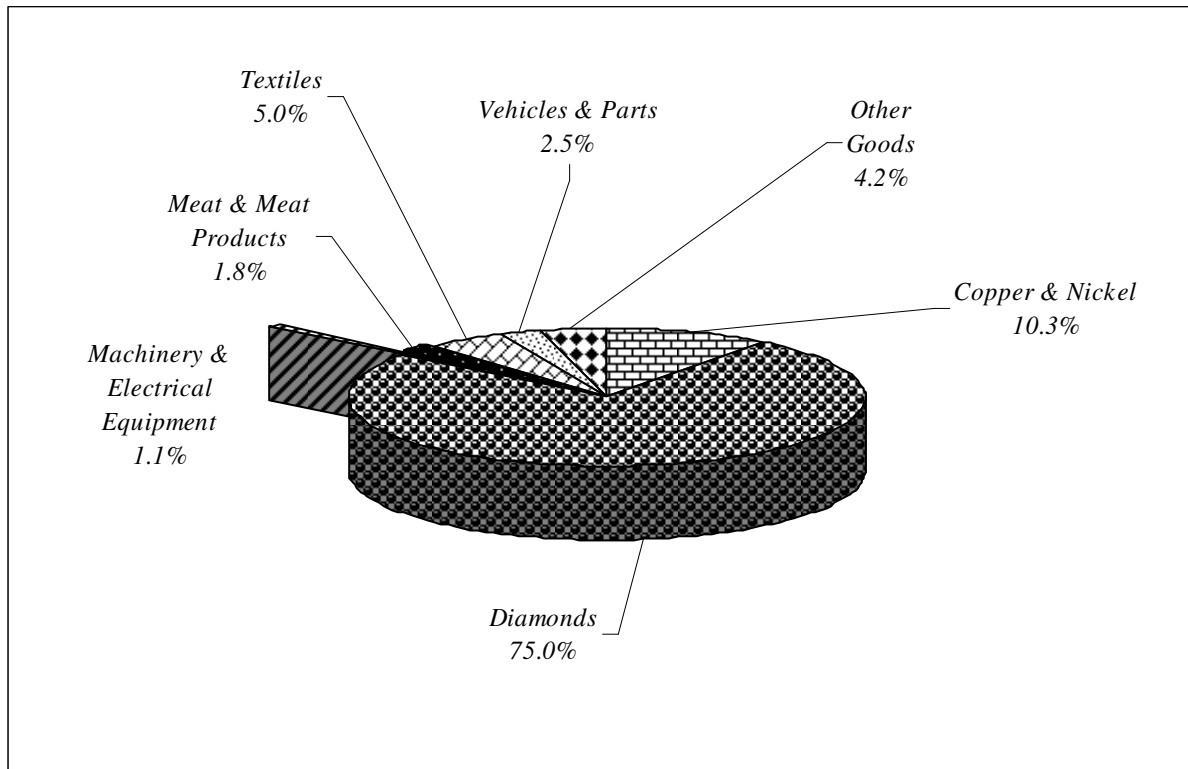
Meat= Meat & Meat Products*

Plastic= Plastic & Plastic Products*

Machine= Machinery & Electrical Equipment*

Vehicle= Vehicles & Parts*

Chart 2.2: Principal Export Commodity Groups 2005



Note:

Meat & Meat Products: include Meat & Meat Products plus Hides & Skins from Table 2.2B
Copper & Nickel: consists of Copper / Nickel Matte plus Copper / Nickel Ores & Concentrates
Other Goods: includes All Other goods not specified as in Table 2.2B

CHAPTER 3: DIRECTION OF TRADE

3.0 Introduction

Direction of trade in this report looks at trade by major trading partners for principal commodity groups. Section 3.1 discusses principal imports by source at region and country level while Section 3.2 deals with principal exports by destination at region and country level. At country level, only those countries that had significant trade with Botswana during 2005 are shown separately while the ones with insignificant trade are grouped together under one category referred to as “*Other*”.

3.1 Principal Imports by Source

Botswana sources most of her imports from the Southern Africa Customs Union (SACU), especially South Africa. During 2005, *84.1 percent* (P13, 524.6 million) of total imports (P16, 076.9 million) came from South Africa.

The other individual African country that supplied imports worth more than *1.0 percent* of total imports during 2005 was Zimbabwe, having supplied *1.6 percent* (P249.4 million) of the total imports during the year.

Imports from the European Union as a whole were valued at P1, 087.3 million, representing *6.8 percent* of total imports during the year. Two countries from the European Union supplied imports valued at more than *1.0 percent* of total imports during 2005; the two countries being Sweden with *3.1 percent* (P494.4 million) and United Kingdom with *1.3 percent* (P202.6 million).

Asia as a whole contributed *4.3 percent* (P697.9 million) of total imports during 2005, with China having supplied *1.1 percent* (P175.6 million), being the only member state in Asia which contributed more than *1.0 percent* of the total imports.

Imports from the United States of America were valued at P201.9 million, representing *1.3 percent* of total imports during the year. Chart 3.1 gives graphical representation of percentage distributions by major trading partners for 2005 imports.

3.2 Major Exports by Destination

Most of Botswana’s exports are destined to European Union, especially the United Kingdom. During 2005, *77.0 percent* (P17, 302.2 million) of total exports (P22, 480.4 million) went to European Union, with the United Kingdom alone receiving *75.7 percent* (P17, 011.2 million) of the total exports.

Exports to South Africa were valued at P1, 985.0 million during 2005, representing *8.8 percent* of the total. Norway received *5.9 percent* (P1, 331.6 million) of total exports, mainly *Copper Nickel*.

Exports destined for the United States of America in 2005 were valued at P497.9 million, *2.2 percent* of the total exports.

Major exports by destination during 2005 are presented on Table 3.2; however percentage distributions do not form part of this table.

Table 3.1A: Principal Import Commodity Groups by Region and Partner 2005 (Pula '000)

	Chemical*	Food*	Fuel	Machines*	Metal*	Salt*	Textiles	Vehicles*	Other	Total Imports
South Africa	1,725,598	2,099,507	2,168,134	1,980,477	1,124,771	515,058	629,771	1,759,220	1,522,021	13,524,557
Namibia	314	29,080	34,835	6,131	108	585	899	1,882	3,941	77,775
Lesotho	472	0	0	26	0	0	323	491	102	1,414
Swaziland	65	73	0	8	0	0	785	71	90	1,091
SACU Total	1,726,448	2,128,659	2,202,970	1,986,642	1,124,880	515,643	631,777	1,761,664	1,526,154	13,604,837
Malawi	559	3,134	0	366	57	0	404	172	1,786	6,479
Mauritius	11,655	0	0	20,399	0	0	976	773	1,496	35,299
Tanzania	3	331	0	1,048	89	0	72	1,516	100	3,159
Zambia	121	6,512	756	193	4,443	2,371	3,817	816	3,238	22,267
Zimbabwe	15,666	78,043	257	5,059	36,954	43,531	13,723	5,413	50,769	249,416
Other SADC	17	84	2,328	3	714	1,910	1	143	37	5,237
SADC Total	1,754,469	2,216,762	2,206,311	2,013,710	1,167,138	563,455	650,772	1,770,497	1,583,579	13,926,693
Other Africa	274	710	3	8,484	118	0	576	4,468	2,524	17,157
Africa Total	1,754,743	2,217,473	2,206,314	2,022,194	1,167,255	563,455	651,347	1,774,966	1,586,103	13,943,851
Spain	5,503	39	0	2,175	0	0	7	750	1,125	9,601
Portugal	3,562	0	0	6,888	1,195	0	427	0	251	12,323
Ireland	635	1	0	15,476	0	0	2	0	226	16,340
Italy	351	15	0	6,032	2,386	0	736	929	6,685	17,134
Denmark	19,459	54	0	1,519	228	0	0	0	91	21,351
Austria	0	0	0	313	5	0	0	1,146	22,117	23,581
Belgium	3,740	11	0	9,397	514	0	231	856	9,047	23,795
France	7,204	323	0	14,121	223	75	263	9,643	8,209	40,061
Netherlands	20,347	430	0	25,090	112	0	1,671	1,517	2,599	51,768
Germany	8,604	1	0	113,728	6,309	0	47	2,115	13,835	144,640
UK	41,794	256	230	64,773	5,045	104	2,617	20,162	67,588	202,571
Sweden	1,158	7	0	140,730	42	0	1	32	352,381	494,351
Other EU	10,657	0	0	13,749	317	0	15	278	4,787	29,803
EU Total	123,017	1,136	230	413,992	16,374	179	6,018	37,428	488,942	1,087,317
China	19,426	5,272	0	26,495	29,225	709	66,892	6,335	21,229	175,583
India	24,455	3,051	0	14,107	13,168	211	7,647	2,739	52,397	117,776
Japan	10,956	0	0	6,881	36	0	737	85,485	843	104,938
Hong Kong	2,572	10	0	24,943	1,695	98	23,652	4,213	7,237	64,420
Israel	186	29	0	10,537	350	0	0	2,581	49,771	63,454
Singapore	153	1	0	19,151	6	0	409	29,043	511	49,274
Korea	3,423	0	0	2,220	61	0	3,598	19,600	592	29,493
UAE	239	596	0	21,046	275	0	536	435	4,832	27,960
Malaysia	13,753	0	0	1,936	112	0	86	22	5,459	21,369
Taiwan	1,602	13	4	5,009	1,605	0	6,206	1,635	896	16,969
Thailand	207	26	0	609	48	0	2,611	368	8,523	12,392
Other ASIA	4,131	1,163	896	902	132	0	4,398	224	2,411	14,256
Asia Total	81,103	10,162	900	133,837	46,712	1,018	116,773	152,680	154,701	697,885
USA	6,930	745	22	117,366	4,737	1	1,393	43,574	27,163	201,930
Canada	12,521	30	0	9,416	48	0	10	45,425	5,082	72,532
Switzerland	3,159	462	0	4,216	33	0	144	21,508	1,341	30,863
Australia	993	19	1	9,098	213	53	139	4,367	3,158	18,041
Brazil	1	1,432	0	3,120	1,848	0	0	0	202	6,603
Rest' World	1,071	12,471	0	2,003	41	23	5	116	2,176	17,906
Total Imports	1,983,537	2,243,929	2,207,468	2,715,251	1,237,261	564,729	775,830	2,080,063	2,268,874	16,076,944

Note:

Chemical*= Chemicals & Rubber Products

Salt*=Salt Ores &Related Product

Vehicle*= Vehicles & Transport Equipment

Food*= Food, Beverages & Tobacco

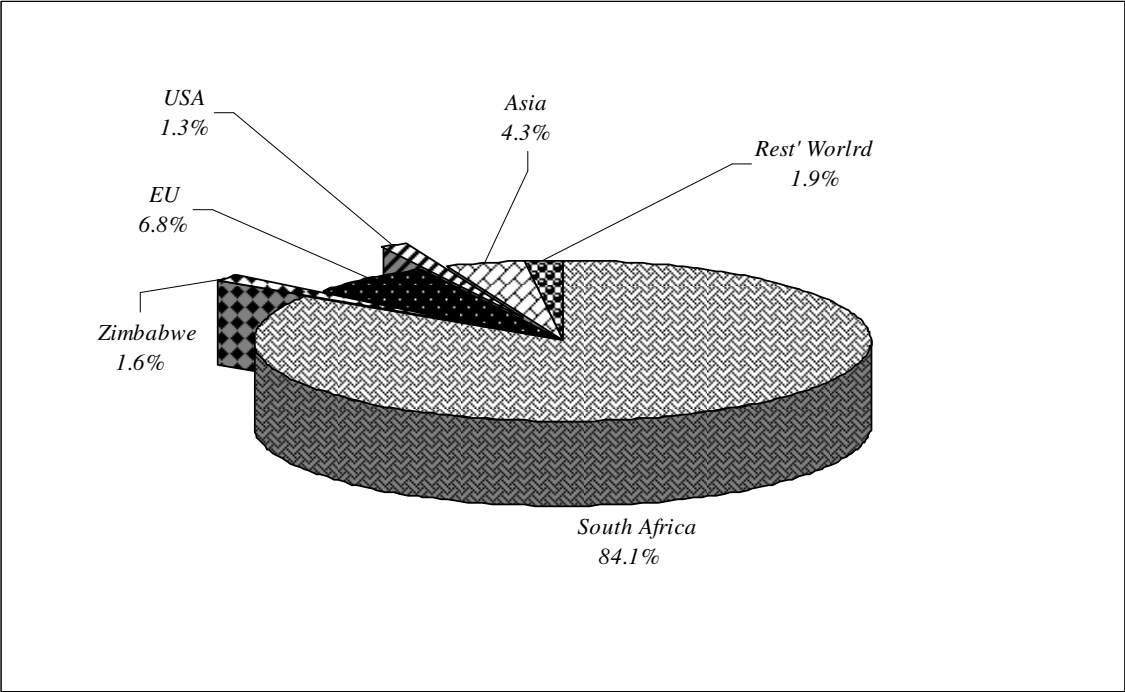
Machines*=Machinery & Electric Equipment

Metal*=Metals Meat Products

Table 3.1B: Principal Import Commodity Groups by Region and Partner 2005 (Percentage Distributions)

	Chemical*	Food*	Fuel	Machines*	Metal*	Salt*	Textiles	Vehicles*	Other	Total Imports
South Africa	87.0	93.6	98.2	72.9	90.9	91.2	81.2	84.6	67.1	84.1
Namibia	-	1.3	1.6	0.2	-	0.1	0.1	0.1	0.2	0.5
Lesotho	-	-	-	-	-	-	-	-	-	-
Swaziland	-	-	-	-	-	-	0.1	-	-	-
SACU Total	87.0	94.9	99.8	73.2	90.9	91.3	81.4	84.7	67.3	84.6
Malawi	-	0.1	-	-	-	-	0.1	-	0.1	-
Mauritius	0.6	-	-	0.8	-	-	0.1	-	0.1	0.2
Tanzania	-	-	-	-	-	-	-	0.1	-	-
Zambia	-	0.3	-	-	0.4	0.4	0.5	-	0.1	0.1
Zimbabwe	0.8	3.5	-	0.2	3.0	7.7	1.8	0.3	2.2	1.6
Other SADC	-	-	0.1	-	0.1	0.3	-	-	-	-
SADC Total	88.5	98.8	99.9	74.2	94.3	99.8	83.9	85.1	69.8	86.6
Other Africa	-	-	-	0.3	-	-	0.1	0.2	0.1	0.1
Africa Total	88.5	98.8	99.9	74.5	94.3	99.8	84.0	85.3	69.9	86.7
Spain	0.3	-	-	0.1	-	-	-	-	-	0.1
Portugal	0.2	-	-	0.3	0.1	-	0.1	-	-	0.1
Ireland	-	-	-	0.6	-	-	-	-	-	0.1
Italy	-	-	-	0.2	0.2	-	0.1	-	0.3	0.1
Denmark	1.0	-	-	0.1	-	-	-	-	-	0.1
Austria	-	-	-	-	-	-	-	0.1	1.0	0.1
Belgium	0.2	-	-	0.3	-	-	-	-	0.4	0.1
France	0.4	-	-	0.5	-	-	-	0.5	0.4	0.2
Netherlands	1.0	-	-	0.9	-	-	0.2	0.1	0.1	0.3
Germany	0.4	-	-	4.2	0.5	-	-	0.1	0.6	0.9
UK	2.1	-	-	2.4	0.4	-	0.3	1.0	3.0	1.3
Sweden	0.1	-	-	5.2	-	-	-	-	15.5	3.1
Other EU	0.5	-	-	0.5	-	-	-	-	0.2	0.2
EU Total	6.2	0.1	-	15.2	1.3	-	0.8	1.8	21.5	6.8
China	1.0	0.2	-	1.0	2.4	0.1	8.6	0.3	0.9	1.1
India	1.2	0.1	-	0.5	1.1	-	1.0	0.1	2.3	0.7
Japan	0.6	-	-	0.3	-	-	0.1	4.1	-	0.7
Hong Kong	0.1	-	-	0.9	0.1	-	3.0	0.2	0.3	0.4
Israel	-	-	-	0.4	-	-	-	0.1	2.2	0.4
Singapore	-	-	-	0.7	-	-	0.1	1.4	-	0.3
Korea	0.2	-	-	0.1	-	-	0.5	0.9	-	0.2
UAE	-	-	-	0.8	-	-	0.1	-	0.2	0.2
Malaysia	0.7	-	-	0.1	-	-	-	-	0.2	0.1
Taiwan	0.1	-	-	0.2	0.1	-	0.8	0.1	-	0.1
Thailand	-	-	-	-	-	-	0.3	-	0.4	0.1
Other ASIA	0.2	0.1	-	-	-	-	0.6	-	0.1	0.1
Asia Total	4.1	0.5	-	4.9	3.8	0.2	15.1	7.3	6.8	4.3
USA	0.3	-	-	4.3	0.4	-	0.2	2.1	1.2	1.3
Canada	0.6	-	-	0.3	-	-	-	2.2	0.2	0.5
Switzerland	0.2	-	-	0.2	-	-	-	1.0	0.1	0.2
Australia	0.1	-	-	0.3	-	-	-	0.2	0.1	0.1
Brazil	-	0.1	-	0.1	0.1	-	-	-	-	-
Rest' World	0.1	0.6	-	0.1	-	-	-	-	0.1	0.1
Total Imports	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Chart 3.1: Total Imports by Region and Partner 2005



Rest of the world includes all other trading partners not specified as in Table 3.1*

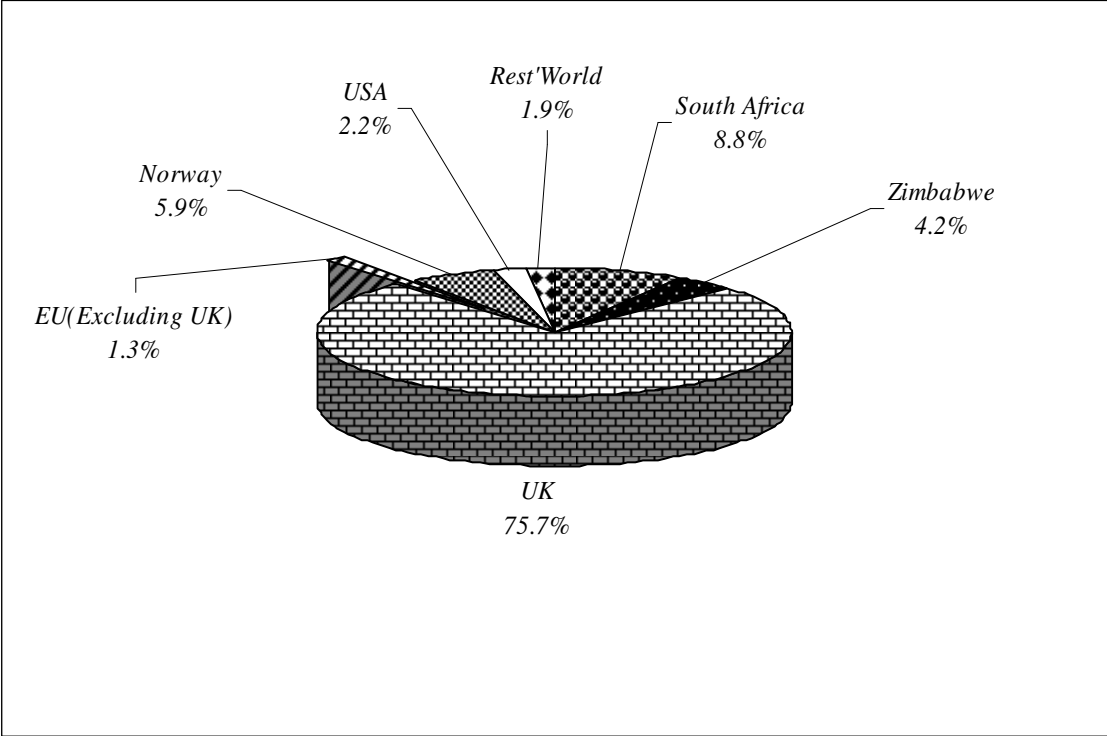
Table 3.2A: Principal Export Commodity Groups by Region and Partner 2005 (Pula '000)

Partner	Copper & Nickel	Diamonds	Hides & Skins	Machinery & Electric Equipment	Meat & Meat Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	148,296	47,272	21,573	132,209	144,816	99,582	296,159	541,354	553,738	1,984,998
Namibia	0	0	577	14,506	249	45	1,216	2,683	23,409	42,685
Swaziland	0	0	0	70	0	0	251	498	928	1,748
Lesotho	0	0	0	8	0	0	259	147	209	624
SACU Total	148,296	47,272	22,149	146,793	145,065	99,627	297,884	544,683	578,284	2,030,055
Zimbabwe	740,043	0	0	12,456	0	83,494	17,019	11,500	68,512	933,023
Zambia	0	0	0	18,950	105	8,962	844	8,014	29,517	66,392
Mauritius	0	0	4	101	0	0	17,517	35	462	18,119
DRC	0	0	0	0	0	3,155	0	17	2,299	5,470
Tanzania	0	0	0	371	0	47	2,516	538	816	4,289
Malawi	0	0	0	560	0	27	45	762	1,243	2,637
Mozambique	0	0	0	194	16	0	25	723	93	1,052
Rest 'SADC	0	0	0	178	0	0	51	63	2,116	2,409
SADC Total	888,339	47,272	22,153	179,604	145,186	195,311	335,901	566,336	683,344	3,063,445
Reunion	0	0	0	0	29,780	0	0	0	0	29,780
Kenya	0	0	0	5	0	0	0	1,586	1,341	2,931
Mauritania	0	0	0	2,727	0	0	0	15	71	2,813
Ghana	0	0	0	31	0	0	4	0	694	729
Rest 'Africa	0	0	0	381	0	0	348	406	2,025	3,160
Africa Total	888,339	47,272	22,153	182,747	174,966	195,311	336,253	568,343	687,473	3,102,859
UK	0	16,717,066	0	4,754	92,654	0	176,746	2,761	17,184	17,011,164
Germany	0	0	15	2,408	65,995	144	75,972	158	1,657	146,348
Belgium	0	51,344	0	0	0	0	0	0	1,520	52,864
Portugal	0	0	0	38,585	0	0	14	0	388	38,988
Greece	0	0	0	3	33,011	0	3	0	363	33,380
Netherlands	0	0	0	250	5,277	0	17	0	207	5,751
Italy	0	0	5,274	0	0	0	0	0	32	5,306
France	0	0	0	207	0	0	0	0	2,601	2,809
Bulgaria	0	0	0	0	2,741	0	0	0	0	2,742
Rest 'EU	0	0	107	759	0	0	30	1	1,987	2,884
EU Total	0	16,768,409	5,396	46,967	199,678	144	252,782	2,919	25,940	17,302,236
Israel	0	48,196	0	211	0	0	0	0	7,275	55,682
Singapore	0	0	0	1	0	0	32,000	21	838	32,860
UAE	0	0	0	9,538	0	0	9,346	0	665	19,550
India	0	0	0	1,605	0	0	0	0	10,500	12,105
China	0	0	519	503	0	0	225	0	416	1,663
Taiwan	0	0	0	0	0	0	1,234	0	0	1,234
Hong Kong	0	0	0	5	0	0	0	0	379	384
Thailand	0	0	0	0	0	0	0	239	137	375
Saudi Arabia	0	0	0	0	0	0	116	176	15	306
Rest 'Asia	0	0	0	26	19	0	0	0	1,359	1,404
Asia Total	0	48,196	519	11,889	19	0	42,922	436	21,583	125,563
Norway	1,323,377	0	0	14	0	0	873	0	7,343	1,331,608
USA	0	0	344	4,751	1,698	0	486,507	157	4,427	497,884
Canada	3,105	0	0	32	0	0	3	0	2,309	5,449
Switzerland	0	6	0	2,072	0	0	0	165	207	2,449
Australia	0	0	0	5	0	0	0	63	2,371	2,439
Rest 'World	102,966	5	0	2,926	0	6	45	377	3,564	109,890
Total Exports	2,317,787	16,863,889	28,412	251,404	376,361	195,461	1,119,385	572,461	755,219	22,480,378

**Table 3.2B: Principal Export Commodity Groups by Region and Partner 2005
(Percentage Distributions)**

Partner	Copper & Nickel	Diamonds	Hides & Skins	Machinery & Electric Equipment	Meat & Meat Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	6.4	0.3	75.9	52.6	38.5	50.9	26.5	94.6	73.3	8.8
Namibia	-	-	2.0	5.8	0.1	-	0.1	0.5	3.1	0.2
Swaziland	-	-	-	-	-	-	-	0.1	0.1	-
Lesotho	-	-	-	-	-	-	-	-	-	-
SACU Total	6.4	0.3	78.0	58.4	38.5	51.0	26.6	95.1	76.6	9.0
Zimbabwe	31.9	-	-	5.0	-	42.7	1.5	2.0	9.1	4.2
Zambia	-	-	-	7.5	-	4.6	0.1	1.4	3.9	0.3
Mauritius	-	-	-	-	-	-	1.6	-	0.1	0.1
DRC	-	-	-	-	-	1.6	-	-	0.3	-
Tanzania	-	-	-	0.1	-	-	0.2	0.1	0.1	-
Malawi	-	-	-	0.2	-	-	-	0.1	0.2	-
Mozambique	-	-	-	0.1	-	-	-	0.1	-	-
Rest 'SADC	-	-	-	0.1	-	-	-	-	0.3	-
SADC Total	38.3	0.3	78.0	71.4	38.6	99.9	3-	98.9	90.5	13.6
Reunion	-	-	-	-	7.9	-	-	-	-	0.1
Kenya	-	-	-	-	-	-	-	0.3	0.2	-
Mauritania	-	-	-	1.1	-	-	-	-	-	-
Ghana	-	-	-	-	-	-	-	-	0.1	-
Rest 'Africa	-	-	-	0.2	-	-	-	0.1	0.3	-
Africa Total	38.3	0.3	78.0	72.7	46.5	99.9	3-	99.3	91.0	13.8
UK	-	99.1	-	1.9	24.6	-	15.8	0.5	2.3	75.7
Germany	-	-	0.1	1.0	17.5	0.1	6.8	-	0.2	0.7
Belgium	-	0.3	-	-	-	-	-	-	0.2	0.2
Portugal	-	-	-	15.3	-	-	-	-	0.1	0.2
Greece	-	-	-	-	8.8	-	-	-	-	0.1
Netherlands	-	-	-	0.1	1.4	-	-	-	-	-
Italy	-	-	18.6	-	-	-	-	-	-	-
France	-	-	-	0.1	-	-	-	-	0.3	-
Bulgaria	-	-	-	-	0.7	-	-	-	-	-
Rest 'EU	-	-	0.4	0.3	-	-	-	-	0.3	-
EU Total	-	99.4	19.0	18.7	53.1	0.1	22.6	0.5	3.4	77.0
Israel	-	0.3	-	0.1	-	-	-	-	1.0	0.2
Singapore	-	-	-	-	-	-	2.9	-	0.1	0.1
UAE	-	-	-	3.8	-	-	0.8	-	0.1	0.1
India	-	-	-	0.6	-	-	-	-	1.4	0.1
China	-	-	1.8	0.2	-	-	-	-	0.1	-
Taiwan	-	-	-	-	-	-	0.1	-	-	-
Hong Kong	-	-	-	-	-	-	-	-	0.1	-
Thailand	-	-	-	-	-	-	-	-	-	-
Saudi Arabia	-	-	-	-	-	-	-	-	-	-
Rest 'Asia	-	-	-	-	-	-	-	-	0.2	-
Asia Total	-	0.3	1.8	4.7	-	-	3.8	0.1	2.9	0.6
Norway	57.1	-	-	-	-	-	0.1	-	1.0	5.9
USA	-	-	1.2	1.9	0.5	-	43.5	-	0.6	2.2
Canada	0.1	-	-	-	-	-	-	-	0.3	-
Switzerland	-	-	-	0.8	-	-	-	-	-	-
Australia	-	-	-	-	-	-	-	-	0.3	-
Rest 'World	4.4	-	-	1.2	-	-	-	0.1	0.5	0.5
Total Exports	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Chart 3.2: Total Exports by Region and Partner 2005



Rest of the world includes all other trading partners not specified as in Table 3.2*

CHAPTER 4: TRADE AT CHAPTER LEVEL

4.0 Introduction

Trade at Chapter level, that is the 2-digit presentation of the Harmonized Commodity Description and Coding System appear on this section for both imports and exports during 2005. Table 4 presents trade values together with the associated percentage distributions for the 99 chapters.

4.1 Imports by Chapter

Although Botswana imports commodities found in almost every chapter, imports in most chapters, at individual chapter level, contribute less than 2.0 percent of total imports. The discussion will be centered on chapters that contributed not less than 2.0 percent during 2005 and statistics associated with other chapters can be viewed on Table 4.

During 2005, Chapter 27 which comprises “*Mineral Fuels & Associated Products*” contributed 13.7 percent (P2, 207.5 million) of total imports (P16, 076.9 million). This was followed by Chapter 84; “*Nuclear Reactors, Boilers, Machinery & Mechanical Appliances*” and Chapter 87; “*Vehicles, Parts & Accessories thereof*” contributing 10.1 percent each with value of (P1, 618.7 million) and (P1, 622.4 million) respectively. Chapter 85; “*Electrical Machinery & Parts Thereof*” contributed 6.8 percent (P1, 096.6 million) while Chapter 73 which comprises “*Articles of Iron and Steel*” contributed 4.3 percent (P696.5 million) to total imports.

Some of the chapters that contributed imports valued at 2.0 percent or more, of total imports during 2005 were Chapter 30 “*Pharmaceutical Products*” with 2.7 percent (P431.4 million), Chapter 39 “*Plastics & Articles thereof*” with 2.4 percent (P386.6 million), Chapter 98 “*Original Equipment Components*” with 2.2 percent (P347.2 million), Chapter 86 “*Railway or Tramway Locomotives*” with 2.1 percent (P336.0 million) and Chapter 26 “*Ores, Slag and Ash*” with 2.0 percent (P316.1 million).

4.2 Total Exports at Chapter Level

Contribution of various chapters, to total exports, is mainly centered on a few chapters, whose contribution is in excess of one percent while most chapters contribute less than 1.0 percent of the yearly total. Total exports consists of minerals mainly, especially rough diamonds and discussions on Total Exports at Chapter Level will be confined to chapters that contributed not less than 1.0 percent of the yearly total during 2005, while other chapters can be viewed on Table 4.

During 2005, Chapter 71 which comprises “*Natural or cultured pearls, precious or semi precious stones and precious metals*” contributed 75.6 percent (P16, 997.2 million) of total exports (P22, 480.4 million). Chapter 74, consisting of “*Copper & articles thereof*” contributed 10.4 percent (P2, 334.6 million) of total exports during the same year.

The other chapters that contributed exports valued at more than 1.0 percent of total exports during 2005 were; Chapter 61 comprising “Articles of apparel & Clothing Accessories, knitted or crocheted” with 2.6 percent (P580.2 million), Chapter 87 consisting of “Vehicles & Parts” with a contribution of 2.5 percent (P572.5 million), Chapter 62 “Articles of apparel & Clothing Accessories, not knitted or crocheted” with 2.0 percent (P449.8 million) and Chapter 2 which contains “Meat & Meat Products” with 1.7 percent (P376.4 million).

Other chapters together with associated percentage contributions can be viewed on Table 4.

Table 4: Total Exports and Imports 2005 at Chapter Level ('000 PULA)

Chap.	Description	Total Exports		Imports	
		Value	%	Value	%
01	Live animals.	438	0.0	22,984	0.1
02	Meat and edible meat offal.	376,361	1.7	15,185	0.1
03	Fish and crustaceans, mollusc and other aquatic invertebrates	292	0.0	13,255	0.1
04	Dairy produce; bird's eggs; natural honey; edible products of animal origin	304	0.0	300,216	1.9
05	Products of animal origin, not elsewhere specified or included	357	0.0	1,583	0.0
06	Live trees & other plants, bulbs, roots, & the like; cut flowers & ornamental foliage	21	0.0	6,001	0.0
07	Edible vegetables and certain root and tubers	3,318	0.0	146,802	0.9
08	Edible fruits and nuts; peel of citrus fruit or melon	149	0.0	67,160	0.4
09	Coffee, tea, mate and spices	857	0.0	70,686	0.4
10	Cereals	19,657	0.1	312,320	1.9
11	Products of the milling industry; malt; starches; inulin; wheat gluten	4,905	0.0	71,867	0.4
12	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit	9,447	0.0	11,081	0.1
13	Lac; gums, resins and other vegetable saps and extracts	1,371	0.0	1,104	0.0
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	0	0.0	172	0.0
15	Animal or vegetable fats and oils and their cleavage products	2,069	0.0	138,543	0.9
16	Preparations of meats, of fish or of crustaceans, mollusc /other aquatic invertebrates	7,135	0.0	41,458	0.3
17	Sugar and sugar confectionery	61,219	0.3	200,727	1.2
18	Cocoa and cocoa preparations	224	0.0	20,747	0.1
19	Preparations of cereals, flour, starch or milk; pastrycooks' products	47,920	0.2	92,949	0.6
20	Preparation of vegetables, fruit, nuts or other parts of plants	1,540	0.0	191,896	1.2
21	Miscellaneous edible preparations	642	0.0	142,902	0.9
22	Beverages, spirits and vinegar	7,792	0.0	177,066	1.1
23	Residues and waste from the food industries; prepared animal fodder.	5,075	0.0	78,900	0.5
24	Tobacco and manufactured tobacco substitutes	9,642	0.0	118,326	0.7
25	Salt, sulphur; earths and stone; plastering materials, lime and cement	85,510	0.4	248,605	1.5
26	Ores, slag and ash	2,971	0.0	316,124	2.0
27	Mineral fuels, mineral oils and products of their distillation; bituminous substances	20,144	0.1	2,207,468	13.7
28	Inorganic chemicals; organic or inorganic compounds of precious metals	119,259	0.5	41,564	0.3
29	Organic chemicals	267	0.0	30,918	0.2
30	Pharmaceutical products	18,849	0.1	431,377	2.7
31	Fertilisers	249	0.0	50,141	0.3
32	Tanning or dyeing extracts; tannin and their derivatives	5,466	0.0	119,692	0.7
33	Essential oils and resinoid; perfumery, cosmetic or toilet preparations	3,285	0.0	223,675	1.4
34	Soap, organic surface active agents, washing and lubricating preparations	5,991	0.0	250,596	1.6
35	Albuminoidal substances; modified starches; glues; enzymes	45	0.0	17,781	0.1
36	Explosives; pyrotechnic products; matches; pyrophoric alloys	9,883	0.0	45,724	0.3
37	Photographic and cinematographic goods	295	0.0	11,917	0.1
38	Miscellaneous chemical products	779	0.0	105,447	0.7
39	Plastics and articles thereof	48,850	0.2	386,565	2.4
40	Rubber and articles thereof	3,943	0.0	268,140	1.7
41	Raw hides and skins (other than furskins) and leather	28,412	0.1	750	0.0
42	Articles of leather; saddlery & harness; travel goods, handbags & similar containers	749	0.0	27,704	0.2
43	Furskins and artificial fur; manufactures thereof	0	0.0	178	0.0
44	Wood and articles of wood; wood charcoal	1,516	0.0	246,667	1.5
45	Cork and articles of cork	125	0.0	686	0.0
46	Manufactures of straw, of esparto or of other plaiting materials	194	0.0	1,464	0.0

Table 4: Total Exports and Imports 2005 at Chapter Level ('000 PULA) Continued,

Description	Total Exports		Imports	
	Value	%	Value	%
47 Pulp of wood or of other fibrous cellulosic material; waste and scrap of paper	5,602	0.0	778	0.0
48 Paper or paperboard; articles of paper pulp, of paper or paperboard	32,157	0.1	293,228	1.8
49 Printed books, newspapers, pictures & other products of the printing industry	4,585	0.0	141,213	0.9
50 Silk	13	0.0	1,605	0.0
51 Wool, fine and coarse animal hair, horsehair yarn and woven fabric	133	0.0	4,400	0.0
52 Cotton	7,454	0.0	31,664	0.2
53 Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn	2	0.0	18,256	0.1
54 Man-made filaments	28	0.0	4,122	0.0
55 Man-made staple fibres	20,268	0.1	54,084	0.3
56 Wadding felts and non wovens; special yarn; twine, cordage, ropes &cables	6,460	0.0	17,738	0.1
57 Carpets and other textile floor covering	6,121	0.0	14,614	0.1
58 Special woven fabrics; tufted fabrics; lace; tapestries;trimmings; embroidery	1,442	0.0	10,333	0.1
59 Impregnated, coated, covered or laminated textile fabrics	307	0.0	13,088	0.1
60 Knitted or crocheted fabrics	2,690	0.0	6,917	0.0
61 Articles of apparel and clothing accessories, knitted or crocheted	580,161	2.6	156,167	1.0
62 Articles of apparel and clothing accessories, not knitted or crocheted	449,795	2.0	206,036	1.3
63 Other made up textile articles; sets; worn clothing & textile articles;rags	44,510	0.2	81,730	0.5
64 Footwear, gaiters and the like; parts of such articles	10,768	0.0	155,076	1.0
65 Headgear and parts thereof	1,294	0.0	9,858	0.1
66 Umbrellas, walking-sticks, seat sticks, whips, riding crops & parts	26	0.0	1,906	0.0
67 Prepared feathers & articles made of feathers; artificial flowers	516	0.0	4,539	0.0
68 Articles of stone, plaster, cement, asbestos, mica or similar materials	5,271	0.0	104,771	0.7
69 Ceramic products	1,487	0.0	98,703	0.6
70 Glass and glassware	1,153	0.0	61,129	0.4
71 Natural or cultured pearls, precious or semi-precious stones, precious metals	16,997,226	75.6	170,030	1.1
72 Iron and steel	39,095	0.2	216,097	1.3
73 Articles of iron or steel	58,677	0.3	696,536	4.3
74 Copper and articles thereof	2,334,642	10.4	52,298	0.3
75 Nickel and articles thereof	25	0.0	1,315	0.0
76 Aluminium and articles thereof	2,184	0.0	64,108	0.4
78 Lead and articles thereof	297	0.0	7,581	0.0
79 Zinc and articles thereof	196	0.0	9,022	0.1
80 Tin and articles thereof	2	0.0	187	0.0
81 Other base metals; cements; articles thereof	144	0.0	783	0.0
82 Tools, implements, cutlery, spoons and forks, of base metal	6,478	0.0	87,824	0.5
83 Miscellaneous articles of base metal	2,668	0.0	101,511	0.6
84 Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	148,536	0.7	1,618,656	10.1
85 Electrical machinery and equipment and parts thereof	102,867	0.5	1,096,595	6.8
86 Railway or tramway locomotives, rolling-stock and parts thereof	958	0.0	336,048	2.1
87 Vehicles others than railway or tramway rolling-stock, and partsf	572,461	2.5	1,622,383	10.1
88 Aircraft, spacecraft and parts thereof	23,444	0.1	120,712	0.8
89 Ships, boats and floating structures	1,756	0.0	921	0.0
90 Optical,photographic,cinematographic, measuring, checking, precision inst.	14,662	0.1	191,430	1.2
91 Clocks and watches and parts thereof	77	0.0	4,645	0.0
92 Musical instruments; parts and accessories of such articles	266	0.0	4,076	0.0
93 Arms and ammunition; parts and accessories thereof	568	0.0	58,783	0.4
94 Furniture; bedding, mattresses, mattress supports, cushions	12,114	0.1	306,414	1.9
95 Toys, games and sports requisites; parts and accessories thereof	538	0.0	35,090	0.2
96 Miscellaneous manufactured articles	781	0.0	44,838	0.3
97 Works of art, collectors' pieces and antiques	269	0.0	622	0.0
98 Original equipment components	593	0.0	347,217	2.2
99 Personal effects, etc.	59,092	0.3	112,156	0.7
Total	22,480,378	100.0	16,076,944	100.0

NES = Not Else where Specified
Chap.= Chapter

CHAPTER 5: MOST TRADED COMMODITIES

5.0 Introduction

This section presents the most traded commodities during 2005 for both total imports and exports. As imports into Botswana are of a wide variety, the top 100 imported commodities during 2005 will be presented while with regard to exports only the top 50 will be given. Since earnings from exports are heavily dependent on minerals, the top 50 exported commodities contribute over 90 percent of total exports and that is why only the top 50 exports will be presented on this section. The top 100 imported commodities are presented together with associated percentage distributions on Table 5.1 while Table 5.2 presents the top 50 exported commodities.

5.1 The Most Traded Imports

“Distillate Fuel” was the top most imported commodity during 2005, with a contribution of 5.1 percent (P826.2 million) of total imports during the year. This was followed by *“Leaded Petrol”* at the value of P522.3 million, representing 3.2 percent of total imports.

Other commodities that contributed significantly to total imports during 2005 can be observed on Table 5.1. These include *“Vehicles of cylinder capacity exceeding 1,500cm³ but not exceeding 3,000 cm³”* with 2.7 percent (P430.7 million). *“Unleaded Petrol”* contributed 2.5 percent (P399.6 million) to total imports during 2005.

“Medicaments of mixed or unmixed products, for retail sale”, *“Original equipment for road tractors for semi trailers of heading 870120 of mass greater than 1600 kg”* and *“Motor vehicles for the transport of goods with gross vehicle mass not exceeding 5 tones”*, each contributed 2.1 percent to total imports, with P343.4 million, P338.2 million and P336.8 million respectively. The original equipment consists of parts imported to assemble vehicles. *“Axles, wheels and parts of bogies, etc, of railway...locos/rolling stock”* contributed 2.0 percent (P328.8 million), *“Nickel Ores and Concentrates”* contributed 1.9 percent (P303.8 million) to total imports during 2005. *“Radio/TV transmission apparatus incorporating reception apparatus”*, *“Portland cement (excluding white)”* and *“Electrical Energy”* made a contributions of 1.5 percent (P241.3 million), 1.3 percent (P216.1 million) and 1.1 percent (P182.6 million) respectively. Other individual commodities in the top 100 imports can be observed on Table 5.1.

5.2 The Most Traded Exports

As earnings from exports are heavily dependent on mineral exports, especially rough diamonds, only four commodities contributed more than 1.0 percent to the total exports during 2005. These four commodities were *“Non-industrial diamonds unworked or simply sawn, cleaved or bruted”* with 74.3 percent (P16, 693.3 million), *“Copper Mattes”* with 10.3 percent (P2, 314.9 million), *“Tractors for semi trailers of vehicle mass exceeding 1, 600 kg”* with 1.8 percent (P398.0 million) and *“Other similar Articles of man made fibres”* with 1.4 percent (P317.2 million). Tractors for semi trailers are mechanical horses that pull trailers and the combination is referred to as horse and trailer. These mechanical horses used to be assembled in Botswana and were contributing significantly to exports. Other commodities can be viewed on Table 5.

Table 5.1: Top 100 Imported Commodities – 2005 (PULA)

Rank	Code	Description	Value	%
1	27101130	Distillate fuel	826,241,109	5.1
2	27101105	Petrol,leaded	522,307,233	3.2
3	87032390	Other vehicles of a cylinder capacity exceeding 1500cm ³ but not exceeding 3000cm ³ , NES	430,743,243	2.7
4	27101103	Petrol,unleaded	399,647,895	2.5
5	30049000	Other medicaments of mixed or unmixed products, for retail sale, NES	343,374,456	2.1
6	98010015	Original equipment for road tractor for semi trailer of heading 8701.20 of mass >1600 kg	338,175,971	2.1
7	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t ,NES	336,830,382	2.1
8	86071900	Axles, wheels and parts of bogies, etc, of railway.. locos/rolling stock	328,811,604	2.0
9	26040000	Nickel ores and concentrates	303,834,486	1.9
10	85252000	Radio/tv transmission apparatus incorporating reception apparatus	241,288,671	1.5
11	25232900	Portland cement (excl. white)	216,060,734	1.3
12	27160000	Electrical energy	182,590,225	1.1
13	73102100	Cans closed by soldering or crimping of capacity <50l of iron/steel	117,148,211	0.7
14	17011100	Raw cane sugar, in solid form	106,363,919	0.7
15	04012000	Milk and cream of >1% but =<6% fat, not concentrated or sweetened	105,080,454	0.7
16	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	103,899,894	0.6
17	10059000	Maize (excl. seed)	103,718,537	0.6
18	24022000	Cigarettes containing tobacco	99,620,910	0.6
19	84314990	Other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49,NES	94,456,502	0.6
20	20099010	Fruit juices of mixtures of juices	92,481,680	0.6
21	34012000	Soap in other forms, NES	92,027,571	0.6
22	49019900	Printed books, brochures, leaflets and similar printed matter, NES	80,873,298	0.5
23	84749000	Parts of machinery of 84.74	77,642,155	0.5
24	87041090	Other dumpers designed for off-highway use not elsewhere specified	75,471,310	0.5
25	87089990	Other parts and accessories of motor vehicles of heading no.87.01 to 87.05, NES	71,125,660	0.4
26	84295900	Self-propelled bulldozers, excavators..., NES	68,735,821	0.4
27	10019000	Spelt, common wheat and meslin	66,797,705	0.4
28	84733000	Parts and accessories of the machines of 84.71	60,401,560	0.4
29	34022000	Washing and cleaning preparations, put up for retail sale	59,246,498	0.4
30	40111000	New pneumatic tyres, of rubber of a kind used on motor cars	59,122,442	0.4
31	87032290	Other vehicles of cylinder capacity exceeding 1000cm ² but not exceeding 1500cm ² NES	58,560,836	0.4
32	87042290	Other vehicles for goods with GVM exceeding 5t but not exceeding 20t NES	56,319,196	0.4
33	44071000	Coniferous wood sawn or chipped lengthwise, sliced or peeled, >6mm thick	55,444,333	0.3
34	33049900	Beauty, make-up, skin-care (incl. suntan), NES	54,999,012	0.3
35	99990100	New personal imports	52,567,965	0.3
36	87032490	Other vehicles of a cylinder capacity exceeding 3000cm ³	51,272,895	0.3
37	04011000	Milk and cream of =<1% fat, not concentrated or sweetened	48,211,740	0.3
38	17049000	Sugar confectionery (incl. white chocolate), not containing cocoa, NES	48,204,533	0.3
39	10063000	Semi-milled or wholly milled rice	48,071,829	0.3
40	27111100	Natural gas, liquefied	46,916,932	0.3
41	93063090	Other cartridges and parts thereof	46,400,960	0.3
42	44182000	Doors and their frames and thresholds, of wood	46,273,898	0.3
43	94035000	Wooden furniture of a kind used in the bedroom (excl. seats)	45,831,037	0.3
44	71022100	Industrial diamonds unworked or simply sawn, cleaved or bruted	45,465,797	0.3
45	73089090	Other structures of steel/iron not elsewhere specified	45,132,955	0.3
46	94036000	Wooden furniture, NES	45,083,139	0.3
47	68112000	Sheets,(excl.corrugated) panels.... of asbestos-cement, of cellulose fibre-cement, etc	43,021,853	0.3
48	88021200	Helicopters of an unladen weight >2000KG	42,733,211	0.3
49	88033000	Parts of aeroplanes or helicopters, NES	41,385,597	0.3
50	27112100	Natural gas in gaseous state	40,643,694	0.3
51	48191000	Cartons, boxes and cases, of corrugated paper or paperboard	40,638,787	0.3
52	72104100	Flat-rolled iron/steel,width >=600mm, plated...with zinc,(excl.electro-plated)corrugated	39,693,109	0.2
53	90189000	Instruments and apparatus, nes, for medical, surgical... sciences	39,607,787	0.2
54	27101101	Aviation spirits	39,525,687	0.2
55	99990000	Used personal effects	39,512,069	0.2

Table 5.1: Top 100 Imported Commodities – 2005 ('PULA); Continues

Rank	Code	Description	Value	%
56	87021090	Other motor vehicles for the transport of ten or more persons,including driver	39,443,282	0.2
57	23099090	Other preparations of a kind used in animal feeding, NES	39,177,813	0.2
58	84139100	Parts of pumps for liquids	38,578,102	0.2
59	87082900	Parts and accessories of bodies (incl. cabs), NES	37,690,858	0.2
60	38220000	Diagnostic or lab.reagents on a backing; prepared diagnostic or lab.reagents excl. Ch 30	37,126,040	0.2
61	27101152	Other prepared lubricating oils	36,407,650	0.2
62	32151900	Printing ink, whether or not concentrated or solid (excl. black)	36,291,390	0.2
63	73030000	Tubes, pipes and hollow profiles, of cast iron	36,136,105	0.2
64	31028000	Mixtures of urea and ammonium nitrate in aqueous or ammoniacal solution	35,148,199	0.2
65	85251090	Other transmission apparators ,NES	34,719,628	0.2
66	04022900	Milk and cream in solid forms of >1.5% fat, sweetened	34,534,868	0.2
67	10064000	Broken rice	34,418,685	0.2
68	07019000	Other potatoes, fresh or chilled	33,577,654	0.2
69	84716000	ADP input or output units whether or not containing storage units in same housing	33,271,739	0.2
70	85442090	Other co-axial cable & other co-axial electric conductors ,NES	32,411,182	0.2
71	33072000	Personal deodorants and antiperspirants	31,688,511	0.2
72	83099090	Other stoppers,caps,lids of steel NES	30,653,315	0.2
73	73083090	Other doors,windows,frames & thresholds for doors, NES	30,580,205	0.2
74	84295200	Self-propelled bulldozers... with a 360* revolving superstructure	30,486,319	0.2
75	87029020	Other motor vehicles for the transport of 10 >= persons incl. driver of vehicle mass >2000KG	29,177,792	0.2
76	84711000	Analogue or hybrid automatic data processing machines	28,867,338	0.2
77	39041000	Polyvinyl chloride, not mixed with other substances, in primary forms	28,860,797	0.2
78	73063000	Tubes and pipes, welded, circular, of iron or non-alloy steel, NES	28,749,693	0.2
79	15121990	Other sunflower,safflower,cotton-seed oil & fractions not chemically modified, NES	28,176,895	0.2
80	21039090	Other sauces & preparations thereof ,NES	27,801,110	0.2
81	33059000	Preparations for use on the hair, NES	27,227,029	0.2
82	21032000	Tomato ketchup and other tomato sauces	26,766,087	0.2
83	48181000	Toilet paper	26,557,388	0.2
84	22030000	Traditional african beer as defined in additional note 1 to chpt 19.	26,391,229	0.2
85	84181000	Combined refrigerators-freezers, with separate external doors	26,279,135	0.2
86	84159090	Other parts of air conditioning machines NES	25,985,190	0.2
87	33021000	Mixtures of,or with basis of,odoriferous subst's incl alc. sol's for food or drink ind.	25,862,842	0.2
88	84138100	Pumps for liquids, NES	25,507,285	0.2
89	39241000	Tableware and kitchenware of plastics	25,423,211	0.2
90	85179090	Other parts for electrical apparatus for line telephone/line telegraphy NES	25,166,511	0.2
91	94041000	Mattress supports	25,063,283	0.2
92	84071000	Aircraft spark-ignition piston engines	24,919,505	0.2
93	85281230	Reception Apparatus, incorporating or designed to incorporate cathode ray	24,899,041	0.2
94	85445900	Electric conductors, NES, for a voltage >80 V-<=1000 V, not fitted with connectors	24,840,907	0.2
95	87012020	Road tractors for semi-trailers of a vehicle mass exceeding 1600KG	24,299,796	0.2
96	85166000	Electric ovens, NES; cookers, cooking plates, boiling rings, grillers...	23,987,023	0.1
97	10070000	Grain sorghum	23,952,330	0.1
98	08081000	Apples, fresh	23,857,644	0.1
99	34011100	Soap and organic surface-active products in bars, etc, for toilet use	23,852,316	0.1
100	09109900	Other spices, NES	23,457,949	0.1
Top 100 Imports			8,503,909,858	52.9
Other goods			7,573,033,799	47.1
Total Imports			16,076,943,657	100.0

NES=Not Elsewhere Specified

Table 5.2: Top 50 Exported Commodities – 2005 (' PULA)

Rank	HS Code	Description	Value	%
1	71023100	Non-industrial diamonds unworked or simply sawn, cleaved or bruted	16,693,266,279	74.3
2	74011000	Copper mattes	2,314,852,049	10.3
3	87012020	Tractors of a vehicle mass exceeding 1600kg	397,964,198	1.8
4	61103090	Other similar articles of man mae fibres ,NES	317,235,186	1.4
5	02013000	Fresh or chilled boneless bovine meat	206,793,113	0.9
6	02023000	Frozen boneless bovine meat	163,021,811	0.7
7	62069000	Women's or girls' blouses, shirts, etc, of other textiles, NES	140,808,522	0.6
8	71081200	Unwrought gold (incl. gold plated with platinum), non-monetary	130,038,995	0.6
9	28362000	Disodium carbonate	110,397,488	0.5
10	25010000	Salt and pure sodium chloride, whether or not cont.g anti-caking agents...; sea water	85,063,895	0.4
11	61091000	T-shirts, singlets and other vests, of cotton, knitted or crocheted	84,955,087	0.4
12	62046900	Women's or girls' trousers, breeches, etc, of other textiles, NES	76,499,136	0.3
13	71022100	Industrial diamonds unworked or simply sawn, cleaved or bruted	74,769,538	0.3
14	62034900	Men's or boys' trousers, breeches of other textiles, NES	70,283,636	0.3
15	17041000	Chewing gum	59,551,025	0.3
16	99990000	Used personal effects	56,337,470	0.3
17	71022900	Industrial diamonds, notmounted or set, NES	48,167,781	0.2
18	71021000	Unsorted diamonds	44,201,858	0.2
19	87032390	Other vehicles of a exceeding 1500cm3≤cylinder capacity≤3000cm3, NES	42,309,299	0.2
20	62046200	Women's or girls' trousers, breeches, etc, of cotton	41,503,265	0.2
21	62034200	Men's or boys' trousers, breeches, etc, of cotton	38,686,398	0.2
22	87060020	Chasis fitted with engen for vehicle of mass > 1600kg or of A G.V.M. >3500Kg	37,367,002	0.2
23	61109020	Jerseys, Pullovers, Slip-overs,cardigans,twinsets,bed jackets and jumpers	36,821,416	0.2
24	19053000	Sweet biscuits; waffles and wafers	31,887,641	0.1
25	85369090	Other elec. apparatus for switching or protecting elec. circuits ,NES	30,014,075	0.1
26	73262090	Other articles of iron or steel not elsewhere specified	27,534,658	0.1
27	48194000	Sacks and bags, including cones of paper, paperboard, NES	24,940,217	0.1
28	62059000	Men's or boys' shirts of other textiles, NES	24,871,651	0.1
29	63026090	Toilet linen	24,015,153	0.1
30	61099000	T-shirts, singlets, etc, of other textiles, NES, knitted or crocheted	23,886,011	0.1
31	61069000	Women's or girls' blouses, etc, of other textiles NES, knitted or crocheted	22,516,897	0.1
32	55131900	Other unbleached/bleached woven fabric of synthetic fibre with cotton mass < 170g/m	19,196,283	0.1
33	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t ,NES	18,402,867	0.1
34	61102020	Jerseys, Pull-overs, Slipovers,Cardigans,Twinsets,Bedjackets and jumpers	17,928,520	0.1
35	85252000	Radio/tv transmission apparatus incorporating reception apparatus	17,668,522	0.1
36	30023000	Vaccines for veterinary medicine	16,982,048	0.1
37	62063000	Women's or girls' blouses, shirts, etc, of cotton	14,928,594	0.1
38	72043000	Waste and scrap of tinned iron or steel	14,387,254	0.1
39	10070000	Grain sorghum	13,053,642	0.1
40	41012900	Hides and skins of bovine animals, fresh or wet-salted, NES	11,081,967	0.0
41	39232900	Sacks and bags (incl. cones) of other plastics (excl. ethylene)	10,910,389	0.0
42	61046900	Women's or girls' trousers, etc, of other textile, knitted or crocheted	10,886,684	0.0
43	73262010	Articles of iron or steel wire; Gabions of wire netting, covered with plastics	10,757,291	0.0
44	39232100	Sacks and bags (incl. cones) of polymers of ethylene	10,009,568	0.0
45	84292000	Graders and levellers	9,921,906	0.0
46	88022000	Aeroplanes and other aircraft, NES, of an unladen weight =<2000kg	9,846,044	0.0
47	61102090	Other similar articles of cotton, NES	9,574,438	0.0
48	85071000	Lead-acid accumulators for starting piston engines	9,408,996	0.0
49	84082000	Engines of a kind used for the propulsion of vehicles of chapter 87	8,989,949	0.0
50	61034900	Men's or boys' trousers, etc, of other textiles, knitted or crocheted	8,511,761	0.0
Top 50 Exported Commodities			21,723,007,473	96.6
Other Goods			757,370,961	3.4
Total Exports			22,480,378,434	100.0

NES=Not Elsewhere Specified

CHAPTER 6: TRADE BY OTHER COMMODITY CLASSIFICATIONS

6.0 Introduction

This chapter gives trade by other commodity classifications that are based on the Harmonized Commodity Description & Coding System (HS Codes). The two to be discussed are the Standard International Trade Classification (SITC) and the Broad Economic Categories (BEC).

6.1 Standard International Trade Classification (SITC) 2005

The Standard International Trade Classification is another statistical classification of commodities entering external trade and is designed to provide the commodity aggregates required for purposes of economic analysis, to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 97 divisions and 10 sections.

This report uses SITC Revision 3, which is based on Harmonized Commodity Description & Coding System of 2002 (HS 2002), and figures presented here are for the Sections and Divisions only. Table 6.1A gives imports while Table 6.1B presents exports.

6.1.1 Imports by Standard International Trade Classification (SITC) 2005

Table 6.1A shows that from a total of P16, 076.9 million worth of imports during 2005, *Machinery & Transport Equipment* (Section 7) contributed 32.0 percent (P5, 143.7 million). Divisions that contributed mostly in this Section were *Road Vehicles, including air-cushion vehicles* (Division 78), with 12.0 percent (P1, 931.3 million) of total imports during the year, followed by *Machinery Specialized for Particular Industries* (Division 72) with 3.8 percent (P614.8 million) and *Electrical Machinery, Apparatus and Appliances* (Division 77) with 3.7 percent (P592.0 million).

Other Divisions that contributed significantly in this Section were *General Industrial Machinery and Equipment* (Division 74) and *Telecommunications & Sound Recording/Reproducing Apparatus* (Division 76) with 3.4 percent (P551.9 million) and 3.1 percent (P500.5 million) respectively.

Section 6 which comprises *Manufactured Goods Classified Chiefly by Material* contributed 17.0 percent (P2, 726.2 million) to 2005 total imports. Divisions that contributed most to this Section were Division 69; *Manufactures of Metals* with 4.9 percent (P781.5 million) of total imports, Division 66; *Non-metallic Mineral Manufactures* with 3.6 percent (P584.1 million), Division 67; *Iron and Steel* with 2.3 percent (P375.0 million), Division 64; *Paper, Paperboard, and Articles of Paper Pulp, Paper or Paperboards* with 1.8 percent (P282.0 million), Division 62; *Rubber manufactures* with 1.6 percent (P258.1 million) and Division 65; *Textile Yarn, Fabrics, Made-up Articles, NES, and Related Products* with 1.5 percent (P243.0 million).

The other section that contributed significantly to total imports during 2005 was Section 3 which comprises *Mineral Fuels, Lubricants and Related Materials*. This section contributed 13.6 percent (P2, 193.0 million) to total imports. The Divisions that contributed mostly in this Section were *Petroleum, Petroleum Products and Related Materials* with 11.9 percent (P1, 907.7 million), and *Electric Current* with 1.1 percent (P182.6 million).

Table 6.1A: Imports by Standard International Trade Classification (SITC) – 2005(PULA)

Section	Division	Value	%
0: Food & Live Animals			
	00: Live animals other than animals of division 03	22,983,984	0.1
	01: Meat and meat preparations	33,804,807	0.2
	02: Dairy products and bird's eggs	309,892,305	1.9
	03: Fish, crustaceans and molluscs and preparations thereof	35,402,893	0.2
	04: Cereals and cereal preparations	450,379,614	2.8
	05: Vegetables and fruit	403,826,300	2.5
	06: Sugars, sugar preparations and honey	202,292,158	1.3
	07: Coffee, tea, cocoa, spices, and manufactures thereof	93,975,262	0.6
	08: Feeding stuff for animals (not including unmilled cereals)	80,938,071	0.5
	09: Miscellaneous edible products and preparations	171,856,222	1.1
Total Section 0		1,805,351,616	11.2
1: Beverages & Tobacco			
	11: Beverages	171,533,541	1.1
	12: Tobacco and tobacco manufactures	118,326,471	0.7
Total Section 1		289,860,012	1.8
2: Crude Materials, (excl fuels)			
	21: Hides, skins and furskins, raw	209,894	0.0
	22: Oil-seeds and oleaginous fruits	6,019,312	0.0
	23: Crude rubber (including synthetic and reclaimed)	17,089,136	0.1
	24: Cork and wood	110,714,717	0.7
	25: Pulp and waste paper	778,152	0.0
	26: Textile fibres (other than wool tops), wastes; not manufactured	16,407,840	0.1
	27: Crude fertilizers and minerals (excl. coal, petrol, precious stones)	84,336,287	0.5
	28: Metalliferous ores and metal scrap	314,823,108	2.0
	29: Crude animal and vegetable materials, NES	11,784,963	0.1
Total Section 2		562,163,409	3.5
3: Mineral Fuels, Lubricants & Related Materials")			
	32: Coal, coke and briquettes	6,457,991	0.0
	33: Petroleum, petroleum products and related materials	1,907,717,138	11.9
	34: Gas, natural and manufactured	96,281,967	0.6
	35: Electric current	182,590,225	1.1
Total Section 3		2,193,047,321	13.6
4: Animal & Vegetable Oils, Fats & Waxes			
	41: Animal oils and fats	2,120,098	0.0
	42: Fixed vegetable fats and oils, crude, refined or fractionated	96,724,344	0.6
	43: Anim. or veget. fats and oils, processed; animal or vegetable waxes	23,453,169	0.1
Total Section 4		122,297,611	0.8
5: Chemicals			
	51: Organic chemicals	29,772,906	0.2
	52: Inorganic chemicals	41,528,753	0.3
	53: Dyeing, tanning and colouring materials	116,341,771	0.7
	54: Medical and pharmaceutical products	441,301,296	2.7

**Table 6.1A: Imports by Standard International Trade Classification (SITC) – 2005(PULA);
Continued**

Section	Division	Value	%
	55: Essential oils, perfume materials; toilet cleaning preparations	454,836,746	2.8
	56: Fertilizers , manufactured (other than those of group 272)	49,296,275	0.3
	57: Plastics in primary forms	117,554,675	0.7
	58: Plastics in non-primary forms	94,689,323	0.6
	59: Chemical materials and products, NES	160,266,021	1.0
Total Section 5		1,505,587,766	9.4
6: Manufactured Goods classified chiefly by material			
	61: Leather, leather manufactures, NES, and dressed furskins	2,237,770	0.0
	62: Rubber manufactures, NES	258,099,549	1.6
	63: Cork and wood manufactures (excl. furniture)	136,638,205	0.8
	64: Paper, paperboard, and articles of paper pulp, paper or paperboard	281,971,304	1.8
	65: Textile yarn, fabrics, made-up articles, NES, and related products	243,040,692	1.5
	66: Non-metallic mineral manufactures, NES	584,109,230	3.6
	67: Iron and steel	375,011,588	2.3
	68: Non-ferrous metals	63,599,261	0.4
	69: Manufactures of metals, NES	781,458,847	4.9
Total Section 6		2,726,166,446	17.0
7: Machinery & Transport Equipment			
	71: Power generating machinery and equipment	228,440,753	1.4
	72: Machinery specialized for particular industries	614,757,878	3.8
	73: Metal working machinery	28,560,130	0.2
	74: General industrial machinery and equipment, NES, machine parts, NES	551,920,005	3.4
	75: Office machines and automatic data-processing machines	239,646,491	1.5
	76: Telecommunications and sound recording/reproducing apparatus, etc	500,465,205	3.1
	77: Electrical machinery, apparatus and appliances, NES	591,985,035	3.7
	78: Road vehicles (including air-cushion vehicles)	1,931,297,210	12.0
	79: Other transport equipment	456,593,888	2.8
Total Section 7		5,143,666,595	32.0
8: Miscellaneous Manufactured Articles			
	81: Prefabricated buildings; sanitary, plumbing, etc, fixtures and fittings	67,169,921	0.4
	82: Furniture and parts thereof; bedding, mattresses, mattress supports, etc	255,122,276	15.9
	83: Travel goods, handbags and similar containers	20,035,072	0.1
	84: Articles of apparel and clothing accessories	388,870,265	2.4
	85: Footwear	155,081,230	1.0
	87: Professional, scientific and controlling instruments and apparatus, nes	132,914,057	0.8
	88: Photographic apparatus, equipment and supplies and optical goods; watches	37,565,974	0.2
	89: Miscellaneous manufactured articles, NES	552,507,115	3.4
Total Section 8		1,609,265,910	10.0
9: Commodities & Transactions not classified elsewhere in the SITC			
	93: Special transactions and commodities not classified according to kind	112,155,815	0.7
	96: Coin (excl. gold coin), not being legal tender	831	0.0
	97: Gold, non-monetary (excl. gold ores and concentrates)	7,380,325	0.0
Total Section 9		119,536,971	0.7
Total Imports		16,076,943,657	100.0

6.1.2 Exports by Standard International Trade Classification (SITC) 2005

The Section that contributed most to total exports during 2005 was Section 6, which consists of *Manufactured Goods classified chiefly by material*. This Section accounted for 75.5 percent (P16, 969.7 million) of total exports (P22, 480.4 million) during the year. The Division that contributed the most in this Section was Division 66 which comprises *Non-metallic mineral manufactures not elsewhere specified*. This Division contributed 74.5 percent (P16, 750.1 million) of total exports during the year. This is the Division that contains rough diamonds.

Section 2; consisting of *Crude Materials excluding Fuels* contributed 11.6 percent (P2, 608.6 million) to 2005 total exports. The Division that contributed the most in this Section was Division 28; which comprises *metalliferous ores and Scrap Metal*, with 10.5 percent (P2, 353.5 million) of total exports during the year. This is the Division that contains Copper/Nickel.

Miscellaneous Manufactured Articles (Section 8) contributed 5.0 percent (P1, 114.8 million) to total exports during 2005, with Division 84: *Articles of Apparel & Clothing Accessories* contributing 4.6 percent (P1, 032.3 million) of total exports during the year.

Machinery & Transport Equipment (Section 7) contributed 3.8 percent (P846.0 million) to 2005 total exports. Exports in this Section mainly comprise of re-exports as most of commodities falling in the section are not manufactured in Botswana. Also contained in this section are road tractors for semi trailers as evidenced by Table 5.2. The contribution in this Section was attributed mainly to Division 78: *Road Vehicles* which contributed 2.5 percent (P569.1 million) to total exports during the year.

Food & Live Animals (Section 0) contributed 2.4 percent (P529.7 million) to total exports during the year, with most contribution coming from *Meat & Meat Preparations* (Division 01), having contributed 1.7 percent (P382.9 million).

**Table 6.1B: Exports by Standard International Trade Classification (SITC) –2005
(PULA)**

Section	Division	Value	%
0: Food & Live Animals			
	00: Live animals other than animals of division 03	438,491	0.0
	01: Meat and meat preparations	382,889,055	1.7
	02: Dairy products and bird's eggs	299,146	0.0
	03: Fish, crustaceans and molluscs and preparations thereof	898,255	0.0
	04: Cereals and cereal preparations	58,023,537	0.3
	05: Vegetables and fruit	5,442,299	0.0
	06: Sugars, sugar preparations and honey	61,219,541	0.3
	07: Coffee, tea, cocoa, spices, and manufactures thereof	1,120,668	0.0
	08: Feeding stuff for animals (not including unmilled cereals)	5,122,836	0.0
	09: Miscellaneous edible products and preparations	14,242,234	0.1
Total Section 0		529,696,062	2.4
1: Beverages & Tobacco			
	11: Beverages	7,785,434	0.0
	12: Tobacco and tobacco manufactures	9,641,780	0.0
Total Section 1		17,427,214	0.1
2: Crude Materials, (excl fuels)			
	21: Hides, skins and furskins, raw	27,225,343	0.1
	22: Oil-seeds and oleaginous fruits	9,277,112	0.0
	23: Crude rubber (including synthetic and reclaimed)	630,647	0.0
	24: Cork and wood	292,409	0.0
	25: Pulp and waste paper	5,602,437	0.0
	26: Textile fibres (other than wool tops), wastes; not manufactured	1,985,976	0.0
	27: Crude fertilizers and minerals (excl. coal, petrol, precious stones)	208,326,884	0.9
	28: Metalliferous ores and metal scrap	2,353,468,887	10.5
	29: Crude animal and vegetable materials, NES	1,789,541	0.0
Total Section 2		2,608,599,236	11.6
3: Mineral Fuels, Lubricants & Related Materials			
	32: Coal, coke and briquettes	7,614,501	0.0
	33: Petroleum, petroleum products and related materials	11,454,707	0.1
	34: Gas, natural and manufactured	1,029,973	0.0
Total Section 3		20,099,181	0.1
4: Animal & Vegetable Oils, Fats & Waxes			
	41: Animal oils and fats	2,046,607	0.0
	42: Fixed vegetable fats and oils, crude, refined or fractionated	16,520	0.0
	43: Anim. or vegetable. fats and oils, processed; animal or vegetable waxes	8,064	0.0
Total Section 4		2,071,191	0.0
5: Chemicals			
	51: Organic chemicals	257,116	0.0
	52: Inorganic chemicals	119,258,860	0.5
	53: Dyeing, tanning and colouring materials	3,202,565	0.0
	54: Medical and pharmaceutical products	18,860,422	0.1
	55: Essential oils, perfume materials; toilet cleaning preparations	9,251,798	0.0
	56: Fertilizers, manufactured (other than those of group 272)	248,869	0.0
	57: Plastics in primary forms	12,912,317	0.1

**Table 6.1 B: Exports by Standard International Trade Classification (SITC) –
2005 (PULA); Continued**

Section	Division	Value	%
	58: Plastics in non-primary forms	7,879,428	0.0
	59: Chemical materials and products, NES	10,892,891	0.0
Total Section 5		182,764,266	0.8
6: Manufactured Goods classified chiefly by material			
	61: Leather, leather manufactures, NES, and dressed furskins	1,242,722	0.0
	62: Rubber manufactures, NES	3,723,736	0.0
	63: Cork and wood manufactures (excl. furniture)	1,348,536	0.0
	64: Paper, paperboard, and articles of paper pulp, paper or paperboard	32,085,732	0.1
	65: Textile yarn, fabrics, made-up articles, NES, and related products	87,384,594	0.4
	66: Non-metallic mineral manufactures, NES	16,750,050,517	74.5
	67: Iron and steel	15,091,404	0.1
	68: Non-ferrous metals	12,007,532	0.1
	69: Manufactures of metals, NES	66,808,834	0.3
Total Section 6		16,969,743,607	75.5
7: Machinery & Transport Equipment			
	71: Power generating machinery and equipment	31,836,307	0.1
	72: Machinery specialized for particular industries	67,824,568	0.3
	73: Metal working machinery	9,615,919	0.0
	74: General industrial machinery and equipment, NES, machine parts, NES	34,340,967	0.2
	75: Office machines and automatic data-processing machines	13,131,076	0.1
	76: Telecommunications and sound recording/reproducing apparatus, etc	29,863,574	0.1
	77: Electrical machinery, apparatus and appliances, NES	64,264,360	0.3
	78: Road vehicles (including air-cushion vehicles)	569,098,155	2.5
	79: Other transport equipment	26,068,538	0.1
Total Section 7		846,043,464	3.8
8: Miscellaneous Manufactured Articles			
	81: Prefabricated buildings; sanitary, plumbing, etc, fixtures and fittings	1,155,745	0.0
	82: Furniture and parts thereof; bedding, mattresses, mattress supports, etc	11,181,904	0.0
	83: Travel goods, handbags and similar containers	517,357	0.0
	84: Articles of apparel and clothing accessories	1,032,314,328	4.6
	85: Footwear	10,768,418	0.0
	87: Professional, scientific and controlling instruments and apparatus, NES	13,171,069	0.1
	88: Photographic apparatus, equipment and supplies and optical goods; watches	1,296,199	0.0
	89: Miscellaneous manufactured articles, NES	44,374,418	0.2
Total Section 8		1,114,779,438	5.0
9: Commodities & Transactions not classified elsewhere in the SITC			
	93: Special transactions and commodities not classified according to kind	59,091,530	0.3
	97: Gold, non-monetary (excl. gold ores and concentrates)	130,063,245	0.6
Total Section 9		189,154,775	0.8
Total Exports		22,480,378,434	100.0

6.2 Broad Economic Categories

The Broad Economic Categories (BEC) classification was designed to serve as a means for converting trade data compiled in terms of SITC into end-use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

Broad Economic Categories has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics for national, regional and global economic analysis.

The discussion here is only based to the six (6) sections of Broad Economic Categories.

Table 6.2: Botswana's Imports by Broad Economic Category (BEC) –2005 ('000 PULA)

Section	Division	Value	%
1: Food & Beverages			
11	Food & beverages in primary form	669,518	4.2
12	Food & beverages, processed	1,339,274	8.3
Total Section 1		2,008,792	12.5
2: Industrial Supplies			
21	Industrial supplies, NES, primary form	693,094	4.3
22	Industrial supplies, processed	3,206,391	19.9
Total Section 2		3,899,485	24.3
3: Fuel & Lubricants			
31	Fuel & lubricants, primary form	54,937	0.3
32	Fuel & lubricants, processed	2,137,445	13.3
Total Section 3		2,192,382	13.6
4: Capital Goods			
41	Capital goods (except transport equipment)	1,748,259	10.9
42	Parts and accessories of capital goods	954,415	5.9
Total Section 4		2,702,674	16.8
5: Transport Equipment			
51	Passenger motor cars	577,303	3.6
52	Other transport equipment	1,187,206	7.4
53	Parts & accessories of transport equipment	983,471	6.1
Total Section 5		2,747,980	17.1
6: Consumer Goods			
61	Durable consumer goods NES	397,408	2.5
62	Semi-durable durable consumer goods NES	817,656	5.1
63	Non-durable consumer goods NES	1,310,566	8.2
Total Section 6		2,525,631	15.7
Total Imports		16,076,944	100.0

During 2005, imports by Broad Economic Categories consisted mainly of *Industrial Supplies not elsewhere specified* (Section 2), contributing 24.3 percent (P3, 899.5 million) of total imports during the year. The Division that contributed the most in this section was Division 22 which

comprises *Industrial Supplies, Processed*. The Division contributed *19.9 percent* (P3, 206.4 million) of total imports during the year.

Section 5; *Transport Equipment*, Section 4; *Capital Goods*, and Section 6; *Consumer Goods* contributed *17.1 percent* (P2, 748.0 million), *16.8 percent* (P2, 702.7 million) and *15.7 percent* (P2, 525.6 million) to total imports respectively.

Fuel & Lubricants (Section 3) contributed *13.6 percent* (P2, 192.3 million) to total imports during 2005, with Division 32: *Fuel & Lubricants, Processed* contributing *13.3 percent* (P2, 137.4 million) of total imports during the year.

The Section that contributed the least was *Food & Beverages* (Section 1) with *12.5 percent* (P2, 008.8 million), with most contribution coming from *Food & Beverages, Processed* (Division 12), having contributed *8.3 percent* (P1, 339.3 million).

7.0 SOURCES AND METHODS OF EXTERNAL TRADE STATISTICS

Botswana trade statistics are compiled by External Trade Statistics Unit, being part of Central Statistics Office (CSO). External trade statistics here refer to trade in goods only (International Merchandise Trade Statistics). Trade Statistics in services are not compiled by this unit. The primary source of external trade data is Customs & Excise Division which is part of Botswana Unified Revenue Service. Customs is responsible for data capture for both computerized and manual borders and the monthly raw data files are transferred to CSO for data processing, in electronic form.

Botswana practices special type of trade where only goods that have been cleared for local consumption in the case of imports, and those that are exported permanently form external trade statistics. This means that only goods that have been imported into Botswana and have been cleared by customs to be consumed in Botswana are recorded for external trade statistics as imports. In the case of exports, only goods that have been cleared by customs as being exported for consumption by the outside world are recorded as exports.

The special trade type system is divided into two types; the strict special trade type and the relaxed special trade type. With the strict special trade type, goods imported or exported for inward or outward customs processing do not form part of international merchandise trade; while with the relaxed special trade type these goods form part of external trade statistics. These are goods that are either exported or imported for further processing and will either return to the country of origin as exports or be exported to a different country in a different or altered form.

Up to the *August/September 2006 Monthly Trade Digest*, the Botswana External Trade database was set on the strict special trade type. The system was revised during November 2006 to the relaxed special trade type, to take into account goods exported or imported for further processing. The revision affects data from May 2002 onwards.

However, the difference in the values between the database set on the strict special trade type and the one set on the relaxed special trade type is less than five (5) percent. The difference could be expected to be on the upward direction BUT in some cases this is compounded by the normal revision through further data editing.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country.

Domestic exports: Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world

Re- Exports: Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of Botswana (for various reasons best known to individual exporters) for consumption in the outside world.

Imports: Goods imported from the outside world, into Botswana for local consumption.

Trade Balance (Net Export): This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it sells as exports.

Abbreviations used

SADC	Southern African Development Community
SACU	Southern African Customs Union
EU	European Union
SITC	Standard International Trade Classification
BEC	Broad Economic Categories

8.0 APPENDICES

Appendix 1: Principal Imports

Chemicals and rubber products – Chapters 28 - 40

Food beverages and Tobacco – Chapters 01- 24

Furniture – Chapter 94

Machinery and Electric Equipment– Chapters 84 & 85

Metals and Metal Products– Chapters 72 - 83

Vehicle & Transport Equipment– Chapters 86- 89

Wood & Paper Products– Chapters 44-49

Other Goods- This is the residual of Total imports and principal Imports

Total Imports – All goods imported for home use.

Appendix 2: Principal Exports

Copper & Nickel– Chapters 26,74 & 75 (HS Codes; 26030000, 26040000, 75011000, 74011000)

Diamonds – Chapters 71 (HS Codes;71021000,71022100,71022900,71023100,71023900)

Gold – Chapters 71 (HS Codes;71081100,71081200 & 71081300)

Hides & Skins– Chapter 41

Iron Steel & Related Products– Chapters 72 & 73

Machinery & Electric Equipment– Chapters 84 & 85

Meat & Meat Products– Chapters 02

Plastic & Plastic Products– Chapters 39

Salt & Soda Ash– Chapters 25 & 28 (HS Codes;25010000,2836200)

Textiles – Chapters 50-63

Vehicles and Parts Exports – Chapters 87

Other Goods - This is the residual of Total Exports and Principal Exports.

Total exports– All goods Exported from the country. These include Re-exports.

Appendix 3 SITC

Standard International Trade Classification (SITC)

0	Food and Live animals
1	Beverages and tobacco
2	Crude materials inedible, except fuels
3	Mineral fuels, lubricants and related materials
4	Animal and vegetable oils fats and waxes
5	Chemicals and related products not elsewhere specified
6	Manufactured goods classified chiefly by material
7	Machinery and transport equipment
8	Miscellaneous manufactured articles
9	Commodities & transactions not classified elsewhere in the SITC

Appendix 4 BEC

1	Food & Beverages
2	Industrial Supplies not elsewhere specified
3	Fuels & Lubricants
4	Capital Goods (excluding transport equipment), Parts & Accessories
5	Transport Equipment, Parts & Accessories thereof
6	Consumer Goods not elsewhere specified
7	Goods not elsewhere specified

9.0 Other Related Reports

1. External Trade Monthly Digest
2. External Trade Quarterly Digest