



Republic of Botswana

EXTERNAL TRADE STATISTICS 2004



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Preface

The 2004 External Trade Statistics report presents annual data for trade during the year 2004.

The current report is in a different format compared to the previous ones. This is because it has been observed over time that data on the main tables of the previous annual reports, imports/exports by origin/destination, is hardly used. It was realized that users who need this type of detailed tables would rather ask for soft copies of various portions of the report, and not use data from the hard copies. It was as a result decided to publish different summary annual data, giving discussions on those summary tables.

The previous annual reports were presenting Botswana external trade in Unit of Account (UA) which is equivalent to South African Rand and this was to allow for comparison with other Southern African Customs Union (SACU) member states. The 2004 annual report is presented in Botswana Pula, as is the case with the Monthly and Quarterly reports.

This annual report includes figures on other commodity classifications, these being Standard International Trade Classification (SITC) and Broad Economic Categories (BEC).

We are grateful to the Division of Customs and Excise of the Botswana Unified Revenue Services for making available the necessary raw data for compilation of external trade statistics. We also hope that users will find this report useful and give us feedback as to how the report can be further improved.



A. N. Majelantle
Government Statistician

October 2009

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CHAPTER 1: TOTAL TRADE

1.0 Introduction

This section deals with the components of total trade, which are: total exports, imports and trade balance. Total exports in this report refer to the sum of domestic exports (exports of Botswana origin) and re-exports (exports that were originally imports and are now being exported for reasons best known to the exporter). Trade balance is the difference between total exports and imports for a given period of time.

These components of external trade are displayed in Table 1.1 for the period covering 2000 to 2004 (annual) and Table 1.2 which gives monthly, quarterly and annual figures for 2003 and 2004.

Trade for the period 2000 up to April 2002 was originally recorded in Unit of Account, which is equivalent to South African Rand. Trade figures for this period were converted to Botswana Pula using the yearly average Bank of Botswana exchange rates for 2000 and 2001 and average monthly exchange rates for January to April 2002. The January to April 2002 data was then added to other 2002 months data to have a complete data for the year recorded in Botswana Pula.

Comparison of trade for the years where data had to be converted from Unit of Account to Pula and where trade data is readily available in Pula may seem not to be consistent. This may be a result of the exchange rates between the South African Rand and the Pula during the various periods of time.

1.1 Yearly Total Trade

Yearly Total Trade, giving total exports, imports and trade balance for the years 2000 to 2004 are displayed in Table 1.1 while the discussions for these trade flows follow in the sub-sections below. The discussions focus mainly on the 2004 trade, making some comparisons to the 2003 trade situation.

1.1.1 Imports

Imports values for 2000 to 2004 as presented in Table 1.1, do not show a consistent trend over the period, with the highest value having been recorded during 2002. However, 2004 imports value (P15, 165.1 million) recorded an increase of *26.1 percent* (P3, 136.4 million) over the 2003 value of P12, 028.7 million.

1.1.2 Total Exports

Total Exports displayed a similar pattern to that of imports, with the highest total export value having been recorded during 2002. Total exports value for 2004 stood at P16, 486.6 million, having increased by *18.5 percent* from the 2003 value of P13, 910.8 million.

1.1.3 Trade balance

Throughout the five year period under consideration, Botswana recorded a trade deficit during 2002 only, where a deficit of P210.5 million was registered. The 2004 trade year recorded a lower trade surplus as compared to 2003, with the two years having recorded trade surpluses of P1, 882.1 million and P1, 321.4 million for 2003 and 2004 respectively.

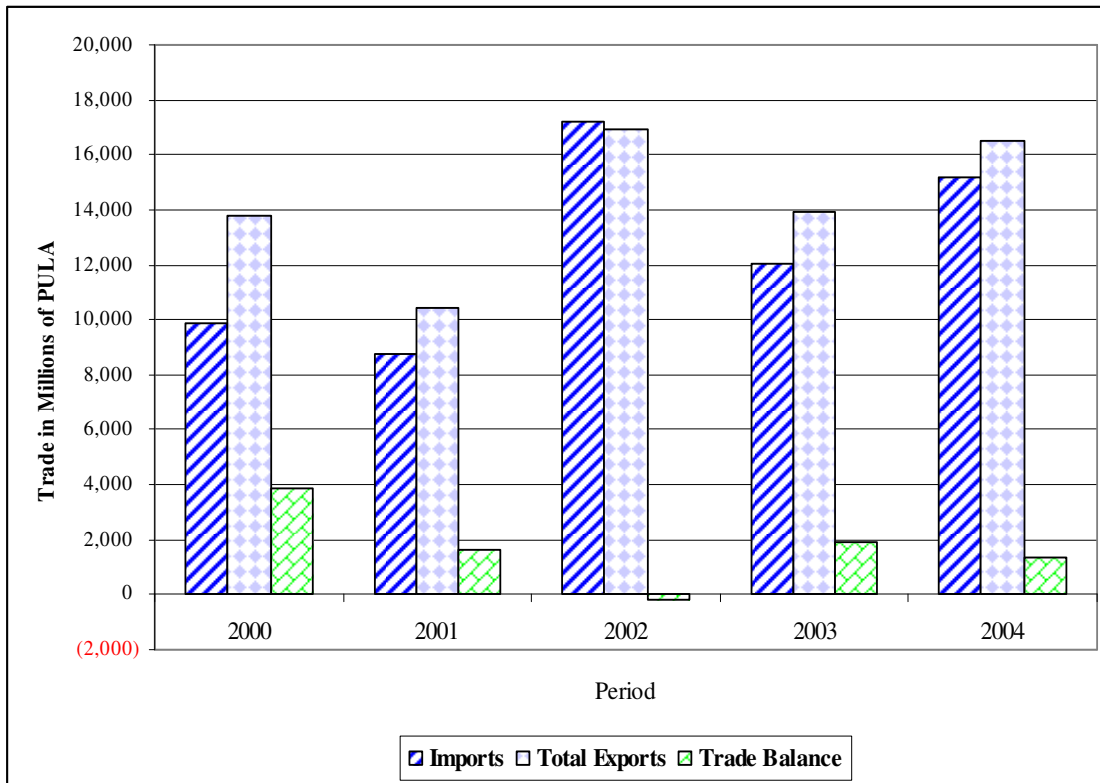
Table 1.1: Total Trade, 2000 - 2004 in millions of Pula

Flow Type	2000	2001	2002	2003	2004
Imports	9,865.5	8,766.5	17,171.6	12,028.7	15,165.1
Re-exports	467.9	354.9	175.0	35.2	22.9
Domestic Exports	13,291.6	10,074.0	16,786.1	13,875.6	16,463.7
Total Exports	13,759.5	10,429.0	16,961.1	13,910.8	16,486.6
Trade Balance	3,894.0	1,662.4	(210.5)	1,882.1	1,321.4

() denotes negative numbers

Chart 1.1 gives the graphical presentation of components of total trade from 2000 to 2004. The graph shows a marked difference between imports and exports during the year 2000 leading to a trade balance of just under P4, 000 million. The marginal trade deficit of P210.5 million recorded in 2002 is also noticeable on the graph.

Chart 1.1: Total Trade 2000 to 2004 (Millions of PULA)



1.2 Monthly and Quarterly Trade

Although this report is an annual one and is supposed to concentrate on annual trade only as quarterly and monthly reports are produced separately, some users will however want to see all the three sets of data displayed in one report. This section therefore presents components of total trade by month, quarter and year for the period 2003 and 2004 only. These are shown in Table 1.2 and the graphical presentation of the extraction from this table is given on Chart 1.2.

1.2.1 Imports

Table 1.2 shows that the quarterly imports data registered consistent increases from quarter to quarter for both 2003 and 2004 trade. Total imports during the first quarter of 2004 were valued at P3, 437.3 million, having increased by 2.2 percent (P73.2 million) from the P3, 364.1 million recorded during 2003 fourth quarter.

Comparison of the second and the first quarters of 2004 shows an increase of *6.1 percent* (P210.1 million) from P3, 437.3 million recorded during the first quarter to P3, 647.4 million registered during the second quarter. Total imports during the third quarter of the same year (P3, 939.1 million) registered an increase of *8.0 percent* (P291.8 million) as compared to P3, 647.4 million recorded during the second quarter. The fourth quarter of 2004 shows an increase of *5.1 percent* (P202.2 million) in total imports, from the value of P3, 939.1 million recorded during the third quarter of the same year to P4, 141.4 million during fourth quarter.

The total imports value (P3, 437.3 million) for the first quarter of 2004 shows an increase of *25.1 percent* (P690.3 million) from the value of P2, 747.0 million recorded during 2003 first quarter. The second quarter of 2004 shows an increase of *27.6 percent* (P789.3 million) in imports, from the value of P2, 858.1 million registered during the second quarter of 2003 to the value of P3, 647.4 million recorded during the same quarter of the current year (2004).

Total imports for the third quarter of 2004 were valued at P3, 939.1 million, having increased by *28.8 percent* (P879.6 million) as compared to the value of P3, 059.5 million registered during the corresponding quarter of 2003. Total imports for the fourth quarter of 2004, valued at P4, 141.4 million, registered an increase of *23.1 percent* (P777.3 million) as compared to P3, 364.1 million recorded during the corresponding quarter of 2003.

Changes in the monthly imports data during 2004 were not consistent as there was a series of slight ups and downs during the year. The trend of monthly import data for 2004 and 2003 can be observed on Chart 1.2.

1.2.2 Total Exports

Total exports as discussed here should be understood to mean the sum of domestic exports and re-exports. Discussions on this sub-section are based on Table 1.2.

The value of total exports is heavily dependent on exports of rough diamonds, as a result, total exports values will show ups and downs depending on exportation of rough diamonds during specific period of time.

Comparison of total exports value for the first quarter of 2004 with that of the fourth quarter of 2003 gives an increase of *38.0 percent* (P1, 106.0 million), from P2, 907.6 million during 2003 fourth quarter to P4, 013.7 million during 2004 first quarter.

The second quarter of 2004 recorded total exports valued at P3, 309.4 million, giving a decrease of *17.5 percent* (P704.3 million) as compared to the value of P4, 103.7 million recorded during the first quarter of the same year. However, the third quarter of the

same year recorded an increase of *41.6 percent* (P1, 377.0 million) from the value of P3, 309.4 million recorded during the second quarter to P4, 686.4 million during the third quarter of the same year.

During the fourth quarter of 2004, total exports were valued at P4, 477.1 million, having declined by *4.5 percent* (P209.3 million), compared to P4, 686.4 million recorded during the third quarter of the same year.

Comparison of quarterly total exports during 2004 to the corresponding quarters in 2003 is also of interest. The first quarter of 2004 registered an increase of *10.7 percent* (P388.3 million) from P3, 625.3 million recorded during the first quarter of 2003 to P4, 013.7 million during the same quarter in 2004.

The second quarter of 2004 however recorded a decline of *3.6 percent* (P124.4 million) in total exports value, from P3, 433.8 million recorded during the second quarter of 2003 to P3, 309.4 million during 2004 same quarter. Comparison of third quarters for 2004 and 2003 gives an increase of *18.8 percent* (P742.4 million), from the value of P3, 944.0 million during the third quarter of 2003 to P4, 686.4 million recorded during the corresponding quarter of 2004.

The 2004 fourth quarter total exports were valued at P4, 477.1 million, having increased by *54.0 percent* (P1, 569.5 million) from the value of P2, 907.6 million recorded during the 2003 corresponding quarter.

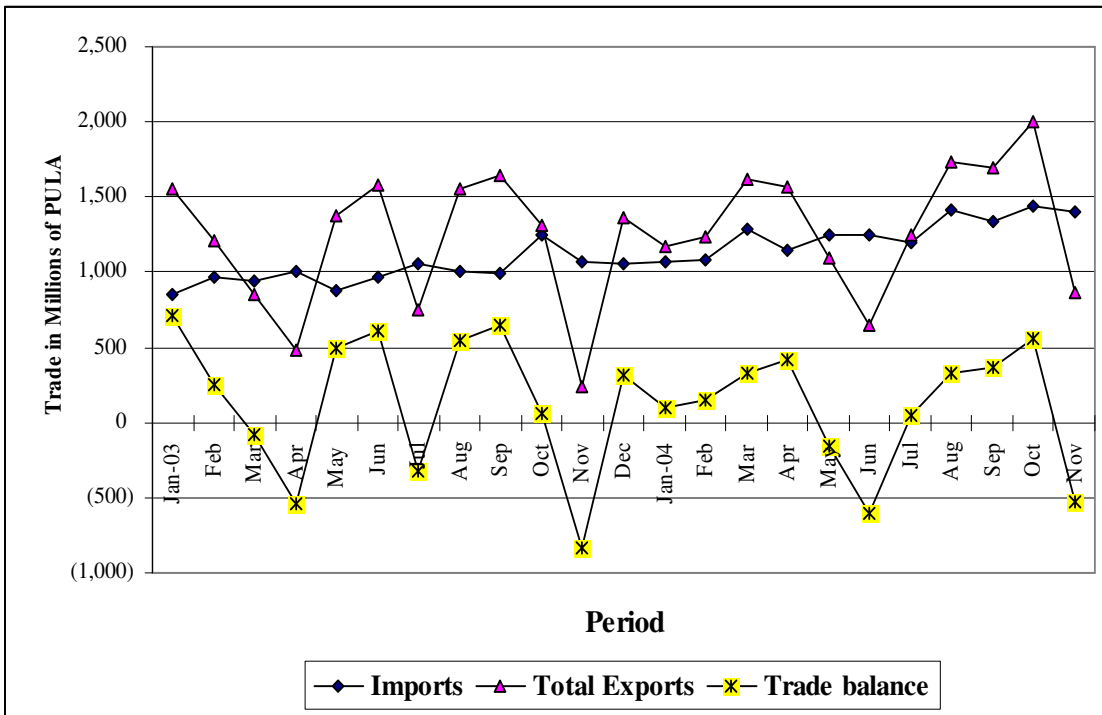
1.2.3 Trade Balance

During most of the period under consideration, Botswana external trade registered trade surpluses while trade deficits were recorded during March, April, July and November 2003 as well as during May, June and November 2004. Movements on trade balance are better depicted by Chart 1.2 which is based on Table 1.2.

Observation of Chart 1.2 shows a general upward trend with regard to the imports line for the two years under consideration. The imports trend line starts at around P800 million in January 2003 and reaches the highest peak of just under P1, 500 million during October and November 2004.

The total exports trend line however shows erratic ups and downs, depending on the value of diamonds exports during various months.

Chart 1.2: Total Trade 2003 and 2004 (Million Pula)



Total exports value was very low during November 2003, the low value is partly due to under reporting of diamonds exports for Sir Seretse Khama Airport during the month whereby some documents were misplaced. This resulted in low export value for the month, leading to a huge trade deficit.

Table 1.2: Monthly Total Trade 2003 & 2004 (Pula'000)

Flow Type / Period	Imports	Domestic Exports	Re- Exports	Total Exports	Trade Balance
Jan 2003	847,852	1,549,342	7,227	1,556,569	708,717
Feb	960,807	1,208,666	7,015	1,215,682	254,874
Mar	938,359	852,731	349	853,080	(85,279)
Q1	2,747,018	3,610,740	14,591	3,625,331	878,312
Apr	1,011,470	473,074	2,922	475,996	(535,474)
May	883,988	1,379,037	1,907	1,380,944	496,956
Jun	962,645	1,573,701	3,190	1,576,890	614,245
Q2	2,858,104	3,425,811	8,019	3,433,830	575,727
Jul	1,062,319	742,056	3,554	745,611	(316,709)
Aug	1,010,695	1,557,137	1,699	1,558,835	548,141
Sep	986,492	1,638,905	658	1,639,562	653,071
Q3	3,059,506	3,938,098	5,910	3,944,008	884,502
Oct	1,246,718	1,304,547	3,897	1,308,444	61,726
Nov	1,065,864	232,002	1,865	233,866	(831,997)
Dec	1,051,507	1,364,368	954	1,365,322	313,815
Q4	3,364,089	2,900,917	6,715	2,907,633	(456,457)
Total 2003	12,028,717	13,875,566	35,235	13,910,802	1,882,085
Jan 2004	1,069,967	1,170,138	1,547	1,171,686	101,718
Feb	1,085,151	1,227,420	1,653	1,229,073	143,922
Mar	1,282,119	1,611,295	1,602	1,612,897	330,778
Q1	3,437,237	4,008,854	4,802	4,013,656	576,419
Apr	1,146,808	1,564,964	1,127	1,566,092	419,283
May	1,251,763	1,099,511	1,397	1,100,909	(150,854)
Jun	1,248,820	639,452	2,933	642,386	(606,434)
Q2	3,647,391	3,303,928	5,458	3,309,386	(338,005)
Jul	1,198,704	1,247,107	3,417	1,250,524	51,820
Aug	1,409,047	1,734,711	2,968	1,737,679	328,632
Sep	1,331,398	1,696,103	2,102	1,698,206	366,808
Q3	3,939,148	4,677,921	8,487	4,686,408	747,260
Oct	1,440,086	2,001,116	1,429	2,002,545	562,459
Nov	1,395,832	867,069	1,755	868,824	(527,009)
Dec	1,305,466	1,604,817	934	1,605,751	300,286
Q4	4,141,384	4,473,002	4,119	4,477,120	335,736
Total 2004	15,165,161	16,463,705	22,865	16,486,570	1,321,409

() denotes negative numbers

CHAPTER 2: TRADE BY PRINCIPAL COMMODITIES

2.0 Introduction

Principal commodity groups refer to selections of commodities grouped together to form major groups of related commodities. Commodities forming a group may be of related chapters, for example; “*Machinery & Electrical Equipment*” which combines machines and electrical appliances; “*Vehicles & Transport Equipment*” which combines vehicles and other equipment used for transport purposes.

In some cases it becomes difficult to come up with further groups of related chapters or commodities. This is in the case when commodity groupings’ contributions to the total remain minimal. In such cases, the commodities are grouped together under one category called “*Other*”.

2.1. Composition of Principal Imports

Principal imports commodity groups are driven mainly by five groups, these being *Machinery & Electrical Equipment*; *Food, Beverages & Tobacco*; *Vehicles & Transport Equipment*; *Fuel* and *Chemicals & Rubber Products*. The discussion on principal is based on Table 2.1A which presents values and Table 2.1B giving percentage distributions.

During 2004, *Machinery & Electrical Equipment* contributed 17.5 percent (P2, 660.9 million) to total imports (P15, 165.1 million), making the highest group contribution to total imports during that year. This was followed by *Food, Beverages & Tobacco* with 14.5 percent (P2, 201.6 million). The third most contributing group was *Vehicles & Transport Equipment* with 14.3 percent (P2, 167.1 million), then *Chemicals & Rubber Products* in fourth position with 11.9 percent (P1, 812.0 million) being closely followed by *Fuel* on fifth position with 11.8 percent (P1, 783.5 million).

The quarterly data did not show much variance from the yearly data for 2004 with regard to percentage distributions. *Machinery & Electrical Equipment* contributed the most to total imports during the three quarters of 2004. These quarters were the second quarter with 19.6 percent (P716.3 million) of P3, 647.4 million, third quarter with 16.7 percent (P657.2 million) of P3, 939.1 million and fourth quarter with 16.7 percent (P691.5 million) of P4,141.4 million.

During the first quarter of 2004, *Vehicles & Transport Equipment* contributed the most to total imports with *17.8 percent* (P612.5 million) of P3, 437.2 million and was closely followed by *Machinery & Electrical Equipment* with *17.3 percent* (P596.0 million). Percentage distributions for other Principal Import Commodity Groups can be viewed on Table 2.1B which is based on Table 2.1A. Chart 2.1 displays percentage distributions for Principal Imports for 2004 as a whole.

2.2 Composition of Principal Exports

Principal Exports consists mainly of four (4) major groups; these being *Diamonds*, *Copper & Nickel*, *Textiles* and *Vehicle & Parts*. Discussions on major export groups are based on Tables 2.2A and 2.2B.

In 2004, *Diamonds* contributed *75.4 percent* (P12, 434.5 million) to total exports (P16, 486.6 million), followed by *Copper & Nickel* with *10.1 percent* (P1, 668.0 million), *Vehicle & Parts* with *3.5 percent* (P568.8 million), then *Textiles* with a contribution of *3.4 percent* (P560.9 million).

The quarterly data follows a similar trend to that of the yearly data for 2004, with *Diamonds* contributing *74.5 percent* (P2, 989.6 million) of P 4,013.7 million during the first quarter, *71.0 percent* (P2, 348.6 million) of P 3,309.4 million during the second quarter, *81.3 percent* (P3, 811.2 million) of P4, 686.4 million during the third quarter and *73.4 percent* (P3, 285.0 million) of P4, 477.1 during the fourth quarter of that year.

The contributions made by *Copper & Nickel* during the four quarters of 2004 were as follows: *13.2 percent* (P530.9 million) of P4, 013.7 million during the first quarter, *10.6 percent* (P351.0 million) of P3, 309.4 million during the second quarter, *5.4 percent* (P253.8 million) of P4, 686.4 million during the third quarter and *11.9 percent* (P532.8 million) of P4, 477.1 million of during the fourth quarter of the same year.

Percentage distributions of other commodity groups for 2003 and 2004 can be observed on Table 2.2B while Chart 2.2 displays percentage distributions for principal exports during 2004 only.

Table 2.1A: Principal Import Commodity Groups 2003 and 2004 (Pula '000)

Period	Chemicals & Rubber Products	Food *	Fuel	Machine*	Metals & Product	Salt, Ores & Product	Textiles & Footwear	Vehicles	Wood & Paper Product	Other Goods	Total Imports
Jan 2003	92,270	169,806	38,446	196,835	56,089	19,798	24,988	107,018	34,278	108,324	847,852
Feb	113,219	181,347	60,556	167,117	74,323	16,696	45,934	144,897	44,440	112,278	960,807
Mar	90,102	79,998	49,746	120,628	49,258	6,581	41,585	107,321	64,383	328,757	938,359
Q1	295,591	431,150	148,748	484,580	179,670	43,074	112,507	359,236	143,100	549,362	2,747,018
Apr	117,998	176,812	58,170	216,852	72,632	21,320	50,418	137,604	36,278	123,386	1,011,470
May	109,171	138,338	50,239	176,027	66,712	14,826	48,942	123,449	35,159	121,125	883,988
Jun	125,260	166,850	71,163	182,961	72,273	22,658	43,746	119,526	39,512	118,696	962,645
Q2	352,430	481,999	179,572	575,840	211,618	58,804	143,106	380,579	110,949	363,207	2,858,104
Jul	131,998	182,253	79,325	205,787	87,080	25,359	45,267	121,860	53,623	129,767	1,062,319
Aug	131,894	189,393	72,122	160,091	86,524	22,131	49,312	122,249	46,491	130,488	1,010,695
Sep	119,138	178,080	62,622	171,853	89,867	22,722	55,149	114,008	52,755	120,298	986,492
Q3	383,030	549,725	214,069	537,731	263,472	70,211	149,728	358,116	152,869	380,555	3,059,506
Oct	174,708	205,122	83,494	220,807	96,896	29,053	62,234	175,601	56,345	142,458	1,246,718
Nov	148,877	184,481	79,350	195,440	95,087	24,775	63,004	93,171	70,735	110,944	1,065,864
Dec	125,612	178,398	118,800	236,921	74,566	23,713	45,213	110,433	49,268	88,583	1,051,507
Q4	449,198	568,002	281,643	653,169	266,549	77,541	170,451	379,204	176,347	341,985	3,364,089
Total 2003	1,480,248	2,030,876	824,033	2,251,319	921,308	249,630	575,793	1,477,136	583,266	1,635,108	12,028,717
Jan 2004	98,807	152,808	78,148	166,601	76,387	15,893	26,494	283,426	40,292	131,097	1,069,953
Feb	139,654	175,822	77,525	171,057	89,479	15,597	45,152	174,796	49,397	146,672	1,085,151
Mar	162,163	188,969	135,579	258,301	102,089	19,654	62,963	154,239	56,856	141,306	1,282,119
Q1	400,624	517,599	291,252	595,959	267,956	51,145	134,609	612,461	146,545	419,073	3,437,223
Apr	135,600	160,073	121,575	227,595	99,676	20,369	62,797	149,935	45,899	123,289	1,146,808
May	142,971	179,345	102,531	236,707	103,417	19,978	66,851	226,055	50,810	123,098	1,251,763
Jun	160,094	187,482	92,832	251,953	114,680	23,868	47,233	167,973	53,481	149,224	1,248,820
Q2	438,664	526,900	316,938	716,254	317,772	64,216	176,881	543,962	150,190	395,614	3,647,391
Jul	150,940	182,512	131,130	195,182	111,257	22,400	62,124	162,781	55,079	125,299	1,198,704
Aug	149,844	187,107	267,967	243,814	113,213	20,216	83,373	141,216	52,009	150,288	1,409,047
Sep	142,426	197,538	150,725	218,253	112,087	21,371	58,658	242,152	59,452	128,736	1,331,398
Q3	443,210	567,157	549,822	657,249	336,557	63,987	204,155	546,150	166,540	404,321	3,939,148
Oct	175,384	191,914	280,996	240,454	116,210	21,792	72,971	139,840	57,220	143,305	1,440,086
Nov	172,534	201,898	190,666	242,815	119,962	31,065	84,855	133,738	76,289	142,010	1,395,832
Dec	181,592	196,149	153,809	208,194	99,207	51,799	59,901	190,992	63,265	100,558	1,305,466
Q4	529,510	589,961	625,471	691,463	335,379	104,656	217,728	464,570	196,775	385,871	4,141,384
Total 2004	1,812,009	2,201,618	1,783,481	2,660,925	1,257,664	284,003	733,373	2,167,143	660,050	1,604,881	15,165,147

Food = Food, Beverages & Tobacco*

Machine = Machinery & Electrical Equipment*

**Table 2.1B: Principal Import Commodity Groups 2003 - 2004
(Percentage Distributions)**

Period	Chemicals & Rubber Products	Food *	Fuel	Machine*	Metals & Product	Salt, Ores & Product	Textiles & Footwear	Vehicles	Wood & Paper Product	Other Goods	Total Imports
Jan 2003	10.9	20.0	4.5	23.2	6.6	2.3	2.9	12.6	4.0	12.8	100.0
Feb	11.8	18.9	6.3	17.4	7.7	1.7	4.8	15.1	4.6	11.7	100.0
Mar	9.6	8.5	5.3	12.9	5.2	0.7	4.4	11.4	6.9	35.0	100.0
Q1	10.8	15.7	5.4	17.6	6.5	1.6	4.1	13.1	5.2	20.0	100.0
Apr	11.7	17.5	5.8	21.4	7.2	2.1	5.0	13.6	3.6	12.2	100.0
May	12.3	15.6	5.7	19.9	7.5	1.7	5.5	14.0	4.0	13.7	100.0
Jun	13.0	17.3	7.4	19.0	7.5	2.4	4.5	12.4	4.1	12.3	100.0
Q2	12.3	16.9	6.3	20.1	7.4	2.1	5.0	13.3	3.9	12.7	100.0
Jul	12.4	17.2	7.5	19.4	8.2	2.4	4.3	11.5	5.0	12.2	100.0
Aug	13.0	18.7	7.1	15.8	8.6	2.2	4.9	12.1	4.6	12.9	100.0
Sep	12.1	18.1	6.3	17.4	9.1	2.3	5.6	11.6	5.3	12.2	100.0
Q3	12.5	18.0	7.0	17.6	8.6	2.3	4.9	11.7	5.0	12.4	100.0
Oct	14.0	16.5	6.7	17.7	7.8	2.3	5.0	14.1	4.5	11.4	100.0
Nov	14.0	17.3	7.4	18.3	8.9	2.3	5.9	8.7	6.6	10.4	100.0
Dec	11.9	17.0	11.3	22.5	7.1	2.3	4.3	10.5	4.7	8.4	100.0
Q4	13.4	16.9	8.4	19.4	7.9	2.3	5.1	11.3	5.2	10.2	100.0
Total 2003	12.3	16.9	6.9	18.7	7.7	2.1	4.8	12.3	4.8	13.6	100.0
Jan 2004	9.2	14.3	7.3	15.6	7.1	1.5	2.5	26.5	3.8	12.3	100.0
Feb	12.9	16.2	7.1	15.8	8.2	1.4	4.2	16.1	4.6	13.5	100.0
Mar	12.6	14.7	10.6	20.1	8.0	1.5	4.9	12.0	4.4	11.0	100.0
Q1	11.7	15.1	8.5	17.3	7.8	1.5	3.9	17.8	4.3	12.2	100.0
Apr	11.8	14.0	10.6	19.8	8.7	1.8	5.5	13.1	4.0	10.8	100.0
May	11.4	14.3	8.2	18.9	8.3	1.6	5.3	18.1	4.1	9.8	100.0
Jun	12.8	15.0	7.4	20.2	9.2	1.9	3.8	13.5	4.3	11.9	100.0
Q2	12.0	14.4	8.7	19.6	8.7	1.8	4.8	14.9	4.1	10.8	100.0
Jul	12.6	15.2	10.9	16.3	9.3	1.9	5.2	13.6	4.6	10.5	100.0
Aug	10.6	13.3	19.0	17.3	8.0	1.4	5.9	10.0	3.7	10.7	100.0
Sep	10.7	14.8	11.3	16.4	8.4	1.6	4.4	18.2	4.5	9.7	100.0
Q3	11.3	14.4	14.0	16.7	8.5	1.6	5.2	13.9	4.2	10.3	100.0
Oct	12.2	13.3	19.5	16.7	8.1	1.5	5.1	9.7	4.0	10.0	100.0
Nov	12.4	14.5	13.7	17.4	8.6	2.2	6.1	9.6	5.5	10.2	100.0
Dec	13.9	15.0	11.8	15.9	7.6	4.0	4.6	14.6	4.8	7.7	100.0
Q4	12.8	14.2	15.1	16.7	8.1	2.5	5.3	11.2	4.8	9.3	100.0
Total 2004	11.9	14.5	11.8	17.5	8.3	1.9	4.8	14.3	4.4	10.6	100.0

Food = Food, Beverages & Tobacco*

Machine = Machinery & Electrical Equipment*

Chart 2.1: Principal Imports Composition (2004)

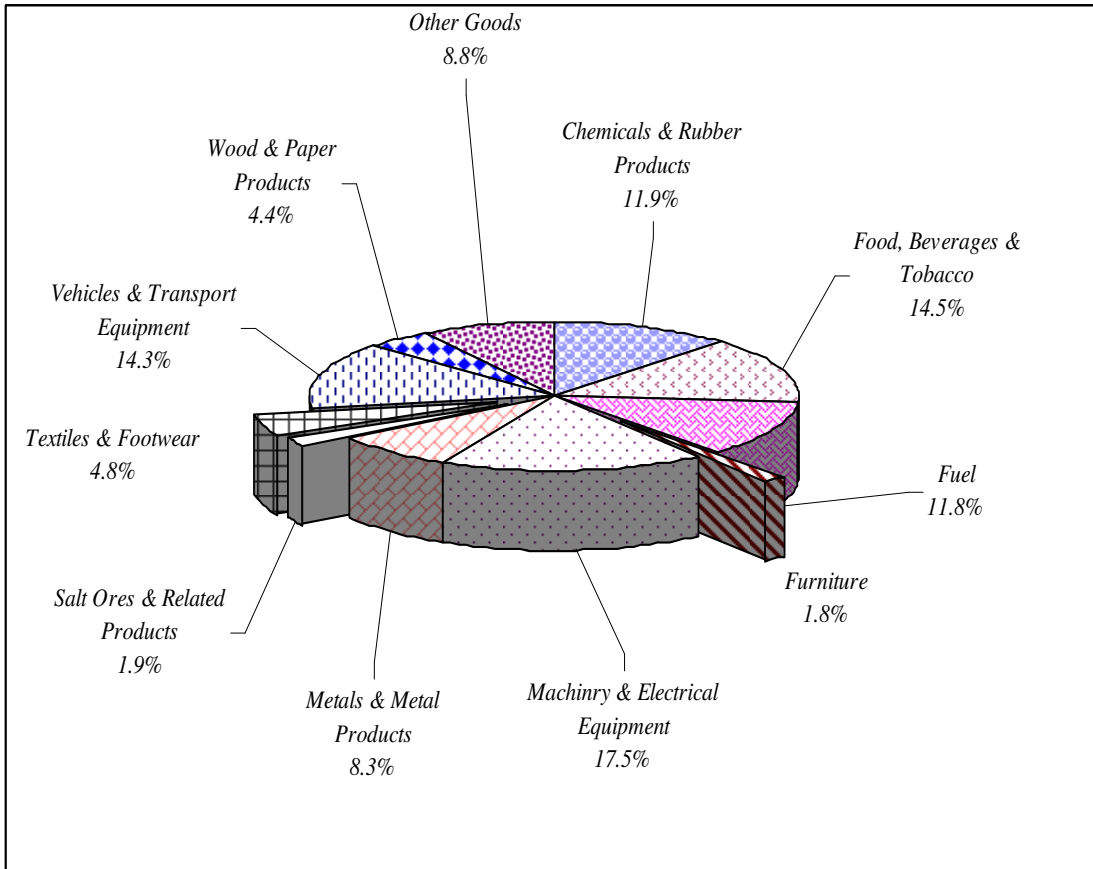


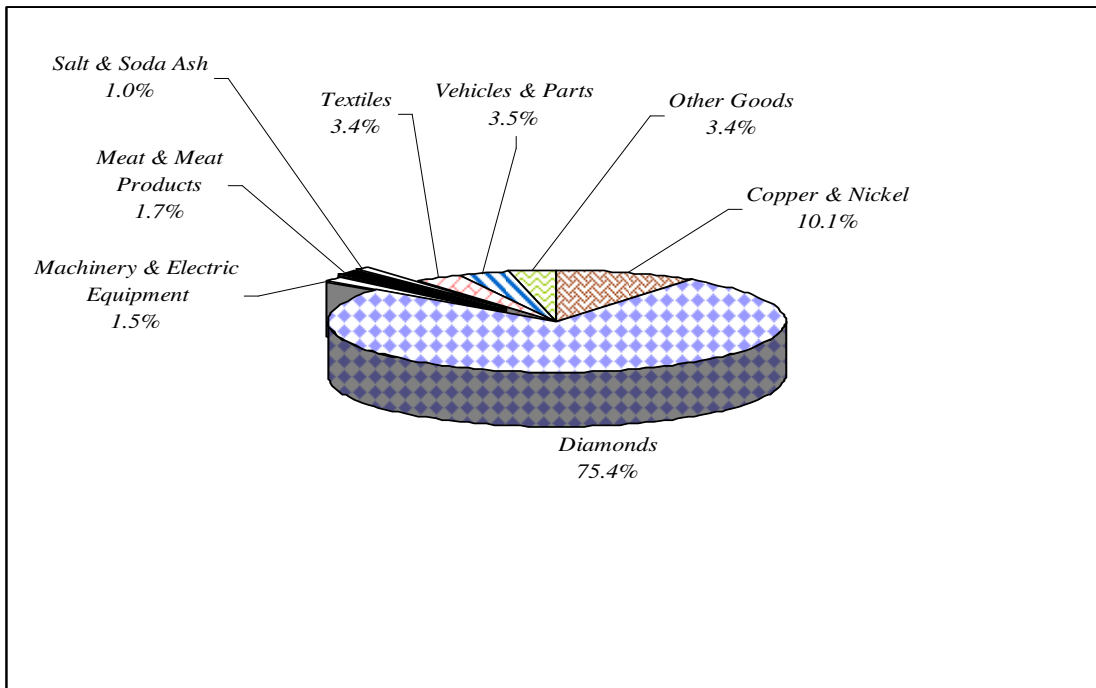
Table 2.2A: Principal Export Commodity Groups 2003 and 2004 (Pula '000)

	Copper & Nickel	Diamonds	Hides & Skins	Iron, Steel & Related Products	Machine & Electric Equip.	Meat & Meat Product	Plastic & Plastic Product	Salt & Soda Ash	Textiles	Vehicle & Parts	Other Goods	Total Exports
Jan 2003	457,316	979,113	1,022	4,384	15,041	2,366	1,265	8,899	16,167	51,130	19,866	1,556,569
Feb	17,424	1,049,702	1,460	5,635	22,486	4,666	1,954	7,378	23,823	49,442	31,712	1,215,682
Mar	40,202	675,726	855	5,204	15,108	20,038	2,867	5,848	20,977	49,214	17,041	853,080
Q1	514,942	2,704,540	3,337	15,224	52,634	27,070	6,086	22,125	60,967	149,786	68,620	3,625,331
Apr	13,271	297,381	2,076	4,171	14,025	45,200	2,370	12,642	16,039	43,839	24,982	475,996
May	104,733	1,097,517	1,161	4,360	25,918	32,465	936	10,843	20,265	57,590	25,156	1,380,944
Jun	111,930	1,275,787	1,125	7,815	26,631	30,787	2,625	12,630	19,906	45,994	41,660	1,576,890
Q2	229,934	2,670,685	4,362	16,346	66,574	108,452	5,930	36,115	56,210	147,423	91,799	3,433,830
Jul	107,812	456,546	625	6,050	28,152	29,769	1,830	10,014	16,027	43,693	45,093	745,611
Aug	91,344	1,262,954	6,002	10,180	20,370	45,537	1,732	13,357	24,048	44,244	39,067	1,558,835
Sep	86,688	1,380,703	11,440	6,480	17,000	24,475	1,530	12,237	30,284	35,869	32,856	1,639,562
Q3	285,844	3,100,202	18,067	22,710	65,522	99,780	5,093	35,608	70,359	123,806	117,017	3,944,008
Oct	157,902	982,043	3,933	8,958	16,161	26,949	1,975	12,096	31,296	29,107	38,024	1,308,444
Nov	88,716	4,566	1,782	5,616	12,931	19,531	2,454	10,222	14,259	36,312	37,477	233,866
Dec	60,045	1,219,422	796	5,923	11,564	3,799	1,605	5,999	13,494	6,124	36,551	1,365,322
Q4	306,663	2,206,031	6,511	20,497	40,656	50,279	6,034	28,316	59,049	71,544	112,053	2,907,633
Total 2003	1,337,383	10,681,459	32,276	74,778	225,386	285,581	23,143	122,164	246,585	492,557	389,490	13,910,802
Jan 2004	258,961	776,501	2,051	4,487	14,951	14,395	1,919	11,318	21,098	46,323	19,682	1,171,686
Feb	170,001	905,116	351	5,843	19,263	5,031	1,768	14,641	34,180	43,480	29,399	1,229,073
Mar	101,426	1,308,029	3,390	6,781	20,797	12,416	3,500	15,422	38,863	69,822	32,451	1,612,897
Q1	530,388	2,989,646	5,792	17,111	55,011	31,842	7,187	41,381	94,140	159,625	81,533	4,013,656
Apr	167,984	1,216,750	899	5,376	30,252	3,635	3,566	15,175	30,590	63,396	28,469	1,566,092
May	87,009	826,374	605	5,568	14,820	20,997	2,517	16,968	41,789	44,111	40,151	1,100,909
Jun	96,037	305,485	3,896	6,491	27,014	36,735	3,626	13,788	57,153	52,255	39,906	642,386
Q2	351,030	2,348,608	5,400	17,435	72,086	61,367	9,709	45,930	129,532	159,762	108,527	3,309,386
Jul	27,140	1,032,205	1,178	6,303	15,468	24,544	2,275	3,556	48,442	54,223	35,190	1,250,524
Aug	79,945	1,421,420	3,343	8,982	24,739	23,383	3,219	12,111	69,803	51,233	39,501	1,737,679
Sep	146,702	1,357,610	3,456	7,889	18,291	27,137	3,236	11,058	46,589	42,642	33,596	1,698,206
Q3	253,787	3,811,235	7,977	23,175	58,499	75,064	8,730	26,725	164,835	148,097	108,284	4,686,408
Oct	185,373	1,566,599	1,261	7,250	40,247	33,016	2,863	17,199	49,542	57,918	41,277	2,002,545
Nov	165,335	479,205	5,756	8,313	13,483	28,086	5,107	16,802	53,738	33,426	59,573	868,824
Dec	182,100	1,239,211	4,988	5,744	12,494	11,163	2,657	15,513	69,112	9,990	52,779	1,605,751
Q4	532,808	3,285,015	12,005	21,307	66,224	72,265	10,627	49,514	172,393	101,334	153,628	4,477,120
Total 2004	1,668,014	12,434,504	31,174	79,028	251,821	240,538	36,254	163,550	560,899	568,817	451,971	16,486,570

**Table 2.2B: Principal Export Commodity Groups 2003 and 2004
(Percentage Distributions)**

	Copper & Nickel	Diamonds	Hides & Skins	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
2003_Jan	29.4	62.9	0.1	0.3	1.0	0.2	0.1	0.6	1.0	3.3	1.3	100.0
Feb	1.4	86.3	0.1	0.5	1.8	0.4	0.2	0.6	2.0	4.1	2.6	100.0
Mar	4.7	79.2	0.1	0.6	1.8	2.3	0.3	0.7	2.5	5.8	2.0	100.0
Q1	14.2	74.6	0.1	0.4	1.5	0.7	0.2	0.6	1.7	4.1	1.9	100.0
Apr	2.8	62.5	0.4	0.9	2.9	9.5	0.5	2.7	3.4	9.2	5.2	100.0
May	7.6	79.5	0.1	0.3	1.9	2.4	0.1	0.8	1.5	4.2	1.8	100.0
Jun	7.1	80.9	0.1	0.5	1.7	2.0	0.2	0.8	1.3	2.9	2.6	100.0
Q2	6.7	77.8	0.1	0.5	1.9	3.2	0.2	1.1	1.6	4.3	2.7	100.0
Jul	14.5	61.2	0.1	0.8	3.8	4.0	0.2	1.3	2.1	5.9	6.0	100.0
Aug	5.9	81.0	0.4	0.7	1.3	2.9	0.1	0.9	1.5	2.8	2.5	100.0
Sep	5.3	84.2	0.7	0.4	1.0	1.5	0.1	0.7	1.8	2.2	2.0	100.0
Q3	7.2	78.6	0.5	0.6	1.7	2.5	0.1	0.9	1.8	3.1	3.0	100.0
Oct	12.1	75.1	0.3	0.7	1.2	2.1	0.2	0.9	2.4	2.2	2.9	100.0
Nov	37.9	2.0	0.8	2.4	5.5	8.4	1.0	4.4	6.1	15.5	16.0	100.0
Dec	4.4	89.3	0.1	0.4	0.8	0.3	0.1	0.4	1.0	0.4	2.7	100.0
Q4	10.5	75.9	0.2	0.7	1.4	1.7	0.2	1.0	2.0	2.5	3.9	100.0
Total 03	9.6	76.8	0.2	0.5	1.6	2.1	0.2	0.9	1.8	3.5	2.8	100.0
2004_Jan	22.1	66.3	0.2	0.4	1.3	1.2	0.2	1.0	1.8	4.0	1.7	100.0
Feb	13.8	73.6	0.0	0.5	1.6	0.4	0.1	1.2	2.8	3.5	2.4	100.0
Mar	6.3	81.1	0.2	0.4	1.3	0.8	0.2	1.0	2.4	4.3	2.0	100.0
Q1	13.2	74.5	0.1	0.4	1.4	0.8	0.2	1.0	2.3	4.0	2.0	100.0
Apr	10.7	77.7	0.1	0.3	1.9	0.2	0.2	1.0	2.0	4.0	1.8	100.0
May	7.9	75.1	0.1	0.5	1.3	1.9	0.2	1.5	3.8	4.0	3.6	100.0
Jun	15.0	47.6	0.6	1.0	4.2	5.7	0.6	2.1	8.9	8.1	6.2	100.0
Q2	10.6	71.0	0.2	0.5	2.2	1.9	0.3	1.4	3.9	4.8	3.3	100.0
Jul	2.2	82.5	0.1	0.5	1.2	2.0	0.2	0.3	3.9	4.3	2.8	100.0
Aug	4.6	81.8	0.2	0.5	1.4	1.3	0.2	0.7	4.0	2.9	2.3	100.0
Sep	8.6	79.9	0.2	0.5	1.1	1.6	0.2	0.7	2.7	2.5	2.0	100.0
Q3	5.4	81.3	0.2	0.5	1.2	1.6	0.2	0.6	3.5	3.2	2.3	100.0
Oct	9.3	78.2	0.1	0.4	2.0	1.6	0.1	0.9	2.5	2.9	2.1	100.0
Nov	19.0	55.2	0.7	1.0	1.6	3.2	0.6	1.9	6.2	3.8	6.9	100.0
Dec	11.3	77.2	0.3	0.4	0.8	0.7	0.2	1.0	4.3	0.6	3.3	100.0
Q4	11.9	73.4	0.3	0.5	1.5	1.6	0.2	1.1	3.9	2.3	3.4	100.0
Total 04	10.1	75.4	0.2	0.5	1.5	1.5	0.2	1.0	3.4	3.5	2.7	100.0

Chart 2.2: Principal Export Commodity Groups 2004 (%)



Note:

Meat & Meat Products: in the above Chart include Hides & Skins

Other Goods: include All Other Goods not specified as in Table 2.2 B

CHAPTER 3: DIRECTION OF TRADE

3.0 Introduction

Direction of trade presents trade by major trading partners for principal commodity groups. Section 3.1 discusses principal imports by source at region and country level while Section 3.2 deals with principal exports by destination at region and country level. At country level, only those countries that had significant trade with Botswana during 2004 are shown separately while the ones with insignificant trade are grouped together under one category referred to as “*Other*”.

3.1 Principal Imports by Source

Discussions for direction of principal imports commodities are based on Tables 3.1 A and B, with values appearing on Table 3.1A while percentage distributions are presented on Table 3.1B.

3.1.1 Total Imports by Source

This sub section looks at total imports by source. Botswana sources most of her imports from the Southern Africa Customs Union (SACU), especially South Africa. During 2004, *83.2 percent* (P12, 611.9 million) of total imports (P15, 165.1million) came from South Africa.

The other African country that supplied imports worth more than *1.0 percent* of total imports during 2004 was Zimbabwe, having supplied *1.6 percent* (P239.2 million) of total imports during the year.

Imports from the European Union as a whole were valued at P1, 139.6 million, representing *7.5 percent* of total imports during the year. Three countries from the European Union supplied imports representing more than *1.0 percent* of total imports during 2004, these three countries being Sweden with *3.1 percent* (P463.0 million) the United Kingdom with *1.4 percent* (P215.9 million) and France with *1.2 percent* (P175.7 million).

Asia as a whole contributed *3.4 percent* (P518.7 million) of total imports during 2004, with none of the individual member states of Asia supplying imports valued at more than *1.0 percent*.

Imports from the United States of America were valued at P210.7 million, representing *1.4 percent* of total imports during the year while Switzerland supplied imports valued at

P242.4 million (*1.6 percent*). Graphical representation of percentage distributions of imports by major trading partners during 2004 is given on Chart 3.1.

3.1.2 Import Commodity Groups by Source

Sub Section 3.1.2 looks at Principal Import Commodity Groups by source as presented on Tables 3.1 A and B. Machinery & Electrical Equipment was the major import group during 2004 having contributed *17.5 percent* (P2, 660.9 million) of P15, 165.1 million. Most of Machinery & Electrical Equipment came from South Africa, *77.1 percent* (P2, 051.2 million) of P2, 660.9 million. The European Union supplied *10.4 percent* (P276.0 million) of the same commodity group, with *2.7 percent* (P71.4 million) coming from the United Kingdom, *2.3 percent* (P60.3 million) from Sweden and *1.0 percent* (P27.4 million) from Germany.

Asia provided *4.7 percent* (P124.8 million) of Machinery & Electrical Equipment, with *1.2 percent* (P31.5 million) coming from the United Arab Emirates and *1.0 percent* (P25.8 million) from China. Imports of Machinery & Electrical equipment from the United States of America were valued at P151.7 million, representing *5.7 percent* of 2004 imports of Machinery & Electrical Equipment.

Almost all of Fuel was imported from the Southern African Customs Union during 2004, with *98.0 percent* (P1, 748.1 million) of P1, 783.5 million coming from South Africa and *1.8 percent* (P32.9 million) from Namibia.

The bulk of Food Beverages & Tobacco was imported from South Africa during 2004, having contributed *95.4 percent* (P2, 100.9 million) of P2, 201.6 million, while Zimbabwe and Namibia contributed *2.9 percent* (P63.7 million) and *1.0 percent* (P21.8 million) respectively. Imports of Metals & Metal Products during 2004 were mainly from South Africa, with a contribution of *93.6 percent* (P1, 177.1 million) to P1, 257.7 million. Zimbabwe contributed *3.3 percent* (P42.1 million) of Metals & Metal Products imports during 2004.

Most of Vehicles & Transport Equipment came from South Africa during 2004, *71.4 percent* (P1, 546.5 million) of P2, 167.1 million. The European Union supplied *12.0 percent* (P260.1 million) of Vehicles & Transport Equipment imports, with *6.7 percent* (P145.3 million) coming from France, *3.9 percent* (P85.3 million) from Belgium and *1.0 percent* (P22.2 million) from the United Kingdom. Asia supplied *4.5 percent* (P97.0 million) of Vehicles & Transport Equipment, with *3.0 percent* (P64.8 million) coming from Japan. Switzerland and the United States of America provided *9.9 percent* (P215.1 million) and *1.2 percent* (P26.6 million), respectively, of Vehicles & Transport Equipment during the 2004.

Chemicals & Rubber Products imports were valued at P1, 812.0 million during 2004, with *87.6 percent* (P1, 586.5 million) coming from South Africa, *2.4 percent* (P44.0 million) from the United States of America, *1.0 percent* (P22.2 million) from the United Kingdom, *1.0 percent* (P22.2 million) from the European Union, *1.0 percent* (P22.2 million) from Japan, *1.0 percent* (P22.2 million) from Switzerland, and *1.0 percent* (P22.2 million) from other countries.

million) from the United Kingdom, *1.5 percent* (P26.3 million) from Japan and 1.2 percent (P21.0 million) from Switzerland. Textiles & Footwear imports were valued at P733.4 million during 2004, *88.0 percent* (P645.1 million) of these came from South Africa, *4.9 percent* (P35.7 million) from China, *1.8 percent* (P13.3 million) from Zimbabwe and *1.3 percent* (P9.6 million) from Hong Kong.

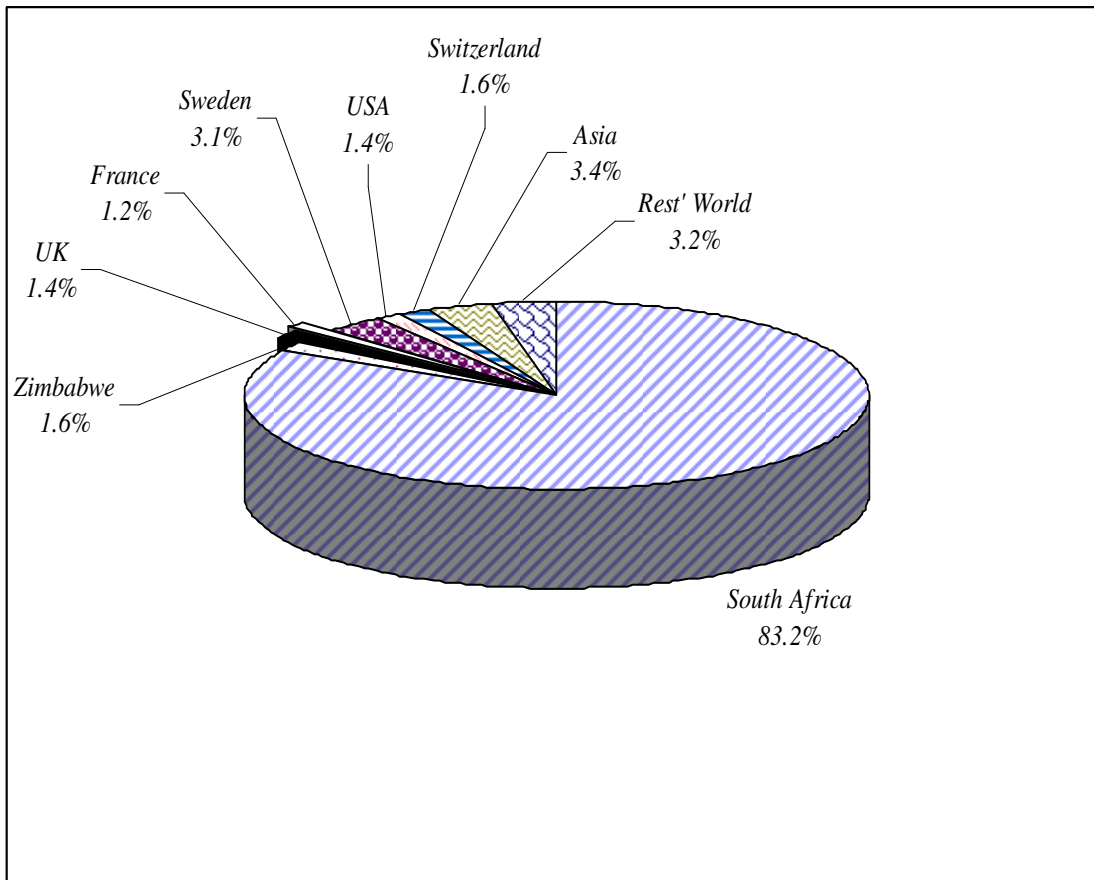
**Table 3.1A: Principal Import Commodity Groups by Region and Partner
2004 (Pula '000)**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machine & Electric Equipment	Metals & Metal Products	Salt Ores & Product	Textiles & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
South Africa	1,586,495	2,100,919	1,748,088	2,051,178	1,177,120	249,944	645,097	1,546,493	562,309	944,303	12,611,946
Namibia	1,998	21,838	32,917	805	187	416	436	5,316	379	3,404	67,696
Lesotho	0	46	0	0	0	0	1	223	0	83	353
Swaziland	18	166	1	708	34	0	64	98	35	225	1,349
SACU Tot	1,588,511	2,122,969	1,781,005	2,052,691	1,177,341	250,361	645,598	1,552,130	562,724	948,013	12,681,343
Mauritius	10,948	0	0	89	46	0	1,322	832	589	537	14,363
Malawi	122	1,036	0	81	9	0	192	440	870	520	3,270
Mozambique	0	4	745	394	7,060	0	3	1,348	63	1,139	10,756
Zambia	23	1,830	19	113	1,435	165	2,411	302	286	915	7,499
Zimbabwe	21,042	63,748	738	4,266	42,061	32,812	13,340	3,225	31,830	26,115	239,177
Other SADC	51	342	0	336	58	20	412	106	30	1,856	3,211
SADC Total	1,620,697	2,189,929	1,782,507	2,057,970	1,228,010	283,358	663,278	1,558,383	596,392	979,095	12,959,619
Other Africa	276	270	0	488	18	1	1,825	367	2,203	1,562	7,010
Africa Total	1,620,973	2,190,199	1,782,507	2,058,458	1,228,028	283,359	665,103	1,558,750	598,595	980,657	12,966,629
U K	44,002	123	129	71,383	6,307	4	2,711	22,246	38,207	30,823	215,935
France	5,947	1,588	0	18,044	611	5	65	145,347	1,032	3,076	175,715
Germany	9,723	7	0	27,447	395	0	12	2,367	991	8,041	48,983
Belgium	4,748	11	0	19,631	303	0	151	85,321	17	3,154	113,336
Spain	514	71	0	1,785	27	0	1	2,079	293	180	4,950
Ireland	479	0	0	22,517	2	0	5	32	1,842	501	25,378
Italy	534	133	0	17,082	616	0	965	327	292	3,404	23,353
Netherlands	409	6	0	11,519	66	0	49	1,446	96	329	13,920
Portugal	12,844	0	0	9,831	1,008	0	411	18	54	67	24,233
Sweden	129	1	0	60,265	98	0	1	136	4,795	397,579	463,004
Denmark	2,073	13	0	9,361	224	0	12	529	1	324	12,537
Other EU	3,114	3,945	0	7,102	1,671	0	4	279	10	2,111	18,236
EU Total	84,516	5,898	129	275,967	11,328	9	4,387	260,127	47,630	449,589	1,139,580
China	10,717	561	0	25,787	2,884	52	35,747	1,596	822	13,373	91,539
Israel	121	0	0	3,688	0	0	0	4,334	10	68,625	76,778
India	10,815	1,780	0	10,763	8,491	287	7,024	1,592	2,352	34,654	77,758
Japan	26,364	5	0	5,692	6	0	805	64,812	58	949	98,691
Hong Kong	1,312	2	0	20,580	2,617	228	9,637	1,287	1,436	3,269	40,368
Taiwan	853	0	0	8,629	671	32	3,045	3,926	139	1,458	18,753
Singapore	37	0	0	12,281	8	0	560	6,214	1,845	8,618	29,563
UAE	1,013	33	55	31,484	109	0	232	1,037	200	1,173	35,336
Korea	6,142	7	0	2,134	84	0	2,361	10,325	13	430	21,496
Thailand	239	4	0	664	45	0	2,197	428	20	932	4,529
Malaysia	7,454	4	0	1,780	62	0	6	559	4,195	1,441	15,501
Other Asia	1,882	1,494	411	1,355	75	1	1,326	856	334	609	8,343
Asia Total	66,949	3,890	466	124,837	15,052	600	62,940	96,966	11,424	135,531	518,655
USA	6,737	286	122	151,685	971	11	636	26,645	1,717	21,907	210,717
Australia	2,563	129	0	11,283	243	3	39	4,318	219	4,294	23,091
Canada	8,550	103	189	29,488	303	0	13	4,754	14	8,188	51,602
Switzerland	20,997	0	7	4,747	342	0	83	215,057	309	881	242,423
Rest' World	724	1,113	61	4,460	1,397	21	172	526	142	3,834	12,450
Total Imports	1,812,009	2,201,618	1,783,481	2,660,925	1,257,664	284,003	733,373	2,167,143	660,050	1,604,881	15,165,147

**Table 3.1B: Principal Import Commodity Groups by Region and Partner 2004
(Percentage Distributions)**

	Chemicals & Rubber Products	Food Beverages & Tobacco	Fuel	Machine & Electric Equipment	Metals & Metal Products	Salt Ores & Product	Textiles & Footwear	Vehicle & Transport Equipment	Wood & Paper Products	Other Goods	Total Imports
South Africa	87.6	95.4	98.0	77.1	93.6	88.0	88.0	71.4	85.2	58.8	83.2
Namibia	0.1	1.0	1.8	0.0	0.0	0.1	0.1	0.2	0.1	0.2	0.4
Lesotho	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
SACU Total	87.7	96.4	99.9	77.1	93.6	88.2	88.0	71.6	85.3	59.1	83.6
Mauritius	0.6	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.1	0.0	0.1
Malawi	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Mozambique	0.0	0.0	0.0	0.0	0.6	0.0	0.0	0.1	0.0	0.1	0.1
Zambia	0.0	0.1	0.0	0.0	0.1	0.1	0.3	0.0	0.0	0.1	0.0
Zimbabwe	1.2	2.9	0.0	0.2	3.3	11.6	1.8	0.1	4.8	1.6	1.6
Other SADC	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.1	0.0
SADC Total	89.4	99.5	99.9	77.3	97.6	99.8	90.4	71.9	90.4	61.0	85.5
Other Africa	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.3	0.1	0.0
Africa Total	89.5	99.5	99.9	77.4	97.6	99.8	90.7	71.9	90.7	61.1	85.5
U K	2.4	0.0	0.0	2.7	0.5	0.0	0.4	1.0	5.8	1.9	1.4
France	0.3	0.1	0.0	0.7	0.0	0.0	0.0	6.7	0.2	0.2	1.2
Germany	0.5	0.0	0.0	1.0	0.0	0.0	0.0	0.1	0.2	0.5	0.3
Belgium	0.3	0.0	0.0	0.7	0.0	0.0	0.0	3.9	0.0	0.2	0.7
Spain	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.1	0.0	0.0	0.0
Ireland	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.3	0.0	0.2
Italy	0.0	0.0	0.0	0.6	0.0	0.0	0.1	0.0	0.0	0.2	0.2
Netherlands	0.0	0.0	0.0	0.4	0.0	0.0	0.0	0.1	0.0	0.0	0.1
Portugal	0.7	0.0	0.0	0.4	0.1	0.0	0.1	0.0	0.0	0.0	0.2
Sweden	0.0	0.0	0.0	2.3	0.0	0.0	0.0	0.0	0.7	24.8	3.1
Denmark	0.1	0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.1
Other EU	0.2	0.2	0.0	0.3	0.1	0.0	0.0	0.0	0.0	0.1	0.1
EU Total	4.7	0.3	0.0	10.4	0.9	0.0	0.6	12.0	7.2	28.0	7.5
China	0.6	0.0	0.0	1.0	0.2	0.0	4.9	0.1	0.1	0.8	0.6
Israel	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.2	0.0	4.3	0.5
India	0.6	0.1	0.0	0.4	0.7	0.1	1.0	0.1	0.4	2.2	0.5
Japan	1.5	0.0	0.0	0.2	0.0	0.0	0.1	3.0	0.0	0.1	0.7
Hong Kong	0.1	0.0	0.0	0.8	0.2	0.1	1.3	0.1	0.2	0.2	0.3
Taiwan	0.0	0.0	0.0	0.3	0.1	0.0	0.4	0.2	0.0	0.1	0.1
Singapore	0.0	0.0	0.0	0.5	0.0	0.0	0.1	0.3	0.3	0.5	0.2
UAE	0.1	0.0	0.0	1.2	0.0	0.0	0.0	0.0	0.0	0.1	0.2
Korea	0.3	0.0	0.0	0.1	0.0	0.0	0.3	0.5	0.0	0.0	0.1
Thailand	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.1	0.0
Malaysia	0.4	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.6	0.1	0.1
Other Asia	0.1	0.1	0.0	0.1	0.0	0.0	0.2	0.0	0.1	0.0	0.1
Asia Total	3.7	0.2	0.0	4.7	1.2	0.2	8.6	4.5	1.7	8.4	3.4
USA	0.4	0.0	0.0	5.7	0.1	0.0	0.1	1.2	0.3	1.4	1.4
Australia	0.1	0.0	0.0	0.4	0.0	0.0	0.0	0.2	0.0	0.3	0.2
Canada	0.5	0.0	0.0	1.1	0.0	0.0	0.0	0.2	0.0	0.5	0.3
Switzerland	1.2	0.0	0.0	0.2	0.0	0.0	0.0	9.9	0.0	0.1	1.6
Rest' World	0.0	0.1	0.0	0.2	0.1	0.0	0.0	0.0	0.0	0.2	0.1
Total Imports	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Chart 3.1: Total Imports by Region and Partner 2004



Rest of the world includes all other trading partners not specified as in Table 3.1*

3.2 Major Exports by Destination

Major exports discussions for 2004 are based on Tables 3.2 A & B, with Table 3.2A presenting values while percentage distributions appear on Table 3.2 B.

3.2.1 Total Exports by Destination

Most of Botswana's exports are destined to the European Union, especially the United Kingdom. During 2004, 76.2 percent (P12, 567 million) of total exports (P16, 486.6 million) went to European Union, with the United Kingdom alone receiving 74.4 percent (P12, 265.2 million).

Exports to South Africa were valued at P1, 544.5 million during 2004, representing 9.4 percent of total exports during that year. Norway received 5.6 percent (P922.0 million)

of total exports, mainly Copper Nickel. Exports destined for the United States of America during 2004 were valued at P264.4 million, *1.6 percent* of the total exports.

3.2.2 Major Exports Groups by Destination

Botswana's major export, Diamonds, contributed *75.4 percent* (P12, 434.5 million) of total exports during 2004. Almost all of these Diamonds exports, *97.4 percent* (P12, 106.4 million) were destined to the United Kingdom.

Most of Copper/Nickel exports were destined to Norway during 2004, *55.2 percent* (P920.5 million) of P1, 668.0 million. Zimbabwe received *30.0 percent* (P501.2 million), Canada got *9.3 percent* (P154.4 million) while Finland received *5.3 percent* (P88.6 million) of total Copper/Nickel exports during the same year.

Textile exports were mainly destined to South Africa and the United States of America during 2004, with the two countries having received *45.5 percent* (P255.5 million) and *40.1 percent* (P225.0 million) respectively. The United Kingdom received *6.2 percent* (P35.0 million) of Textile exports, Germany received *2.4 percent* (P13.6 million) while France received *2.0 percent* (P11.2 million).

The bulk of Meat & Meat Products is destined to the European Union, with *47.1 percent* (P113.3 million) going to the United Kingdom, Germany receiving *18.1 percent* (P43.4 million) and the Netherlands with *2.1 percent* (P5.0 million). The European Union as a whole received *75.3 percent* (P181.1 million) of total Meat & Meat Products exports during 2004. South Africa received *18.1 percent* (P43.7 million) of Meat & Meat Products while Reunion received *5.9 percent* (P14.2 million).

Salt & Soda Ash was exported to the SADC region only during 2004, especially South Africa and Zimbabwe. South Africa received *67.1 percent* (P109.8 million) of P163.6 million, while Zimbabwe got *30.5 percent* (P49.8 million). Zambia received *2.0 percent* (P3.2 million) of Salt & Soda Ash exports during the same year.

Even though Hides & Skins did not contribute significantly to total exports, of interest is the places to which this commodity group is exported to. During 2004, Hides & Skins export value was P31.2 million, contributing far much less than *1.0 percent* of total exports. This commodity group is however exported to all regions of the world. Italy received *50.9 percent* (P15.9 million), South Africa *38.9 percent* (P12.1 million), China *3.7 percent* (P1, 160 thousand), the United States of America *3.0 percent* (P938 thousand) while the United Kingdom got *1.2 percent* (P389 thousand).

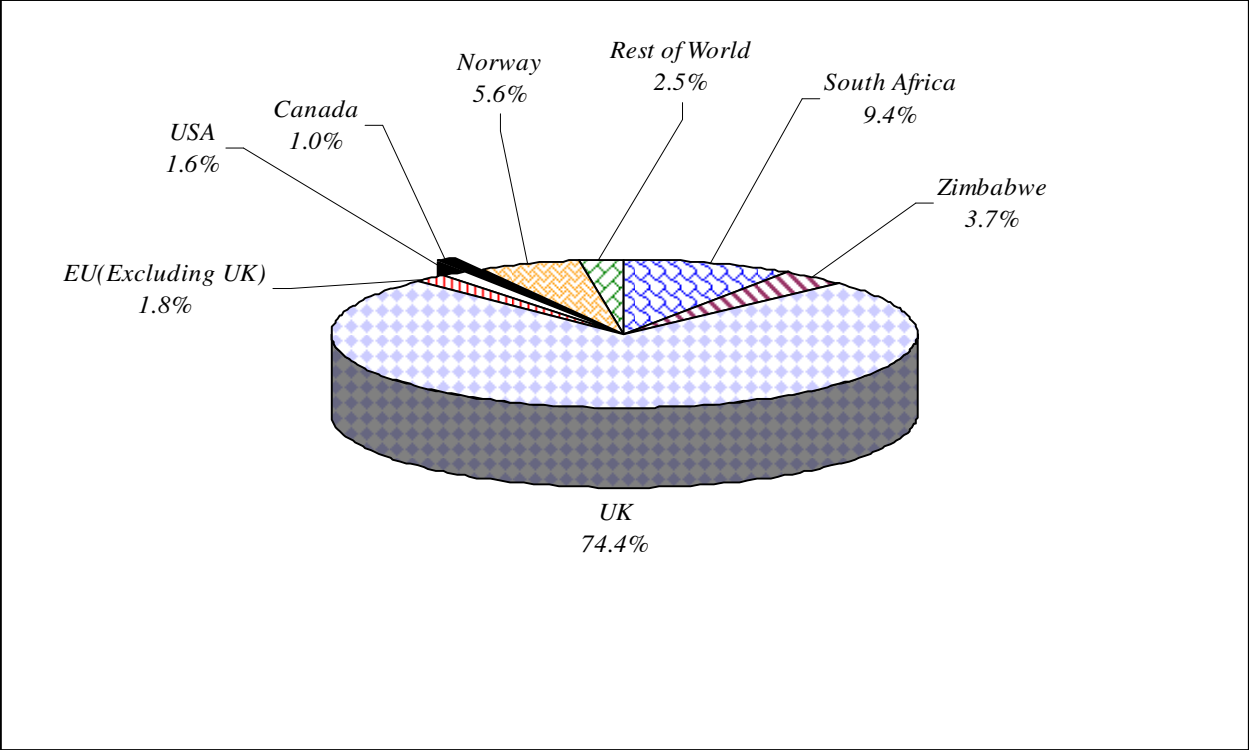
Table 3.2A: Principal Export Commodity Groups by Region and Partner - 2004 (Pula '000)

Partner	Copper Nickel	Diamonds	Hides & Skins	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	3,313	24,187	12,135	68,093	159,304	43,657	32,415	109,781	255,206	535,501	300,952	1,544,544
Namibia	0	0	20	5,136	4,163	164	1,164	42	810	5,474	9,093	26,066
Lesotho	0	0	0	0	0	0	0	0	22	437	221	680
Swaziland	0	0	2	1	28	0	1	0	2	390	825	1,249
SACU Tot	3,313	24,187	12,157	73,229	163,495	43,820	33,581	109,823	256,041	541,802	311,091	1,572,539
Mauritius	0	0	0	0	0	0	0	0	1,153	314	257	1,724
Malawi	0	0	0	0	584	0	0	144	12	4,274	1,515	6,529
Mozambique	0	0	0	130	92	0	7	0	46	683	4,285	5,243
Tanzania	0	0	0	506	84	0	0	0	0	91	3,859	4,540
Zambia	0	0	0	615	2,208	0	26	3,236	123	12,648	6,095	24,951
Zimbabwe	501,202	0	0	1,659	3,346	82	2,242	49,803	2,534	5,984	47,600	614,452
Rest 'SADC	1	0	0	140	554	0	279	517	237	32	1,548	3,308
SADC	504,516	24,187	12,157	76,279	170,363	43,902	36,135	163,523	260,146	565,828	376,250	2,233,286
Gambia	0	0	0	110	522	0	0	0	866	0	0	1,498
Ethiopia	0	0	0	0	1	0	0	0	0	401	379	781
Reunion	0	0	0	0	0	14,195	0	0	0	0	0	14,195
Uganda	0	0	0	25	19	0	0	0	0	151	730	925
Rest 'Africa	0	0	22	0	87	66	0	0	3	278	2,881	3,337
AFRICA	504,516	24,187	12,179	76,414	170,992	58,163	36,135	163,523	261,015	566,658	380,240	2,254,022
UK	0	12,106,439	389	5	555	113,316	0	0	35,020	956	8,565	12,265,245
France	0	0	11	0	112	0	0	0	11,168	29	1,210	12,530
Germany	0	0	11	0	168	43,400	0	0	13,573	26	2,219	59,397
Belgium	0	21,886	0	0	10	581	0	0	4,793	24	18,095	45,389
Portugal	0	0	8	0	43,589	0	61	0	0	35	78	43,771
Italy	0	0	15,865	0	0	1,280	0	0	0	0	3,969	21,114
Netherlands	0	0	0	0	1,230	4,975	0	0	1,273	36	494	8,008
Spain	0	0	129	0	0	0	0	0	301	0	3,057	3,487
Finland	88,580	0	6	0	0	0	0	0	0	0	0	88,586
Rest 'EU	0	0	3	0	55	17,500	0	0	2	44	1,724	19,328
EU	88,580	12,128,325	16,422	5	45,719	181,052	61	0	66,130	1,150	39,411	12,566,855
China	0	0	1,160	1	0	0	47	0	233	0	223	1,664
Israel	0	53,335	0	2,584	582	0	0	0	0	7	2,797	59,305
India	0	0	1	5	0	0	0	0	42	0	862	910
Japan	0	0	0	0	5	0	0	0	0	0	37	42
Hong Kong	0	0	211	0	1	0	0	0	5,204	0	583	5,999
Oman	0	0	0	5	729	0	10	0	0	270	126	1,140
USA	0	0	0	0	640	0	0	0	1,363	0	240	2,243
Thailand	0	846	0	0	4	0	0	0	0	0	120	970
Saudi Arabia	0	0	161	0	0	0	0	10	108	123	289	691
Rest 'Asia	0	-1	0	0	212	588	0	5	1	-1	2101	2905
ASIA	0	54,180	1,533	2,595	2,173	588	57	15	6,951	399	7,378	75,869
USA	0	0	938	0	30,453	0	0	0	225,001	443	7,516	264,351
Australia	2	0	12	0	0	0	0	0	0	143	3,477	3,634
Canada	154,434	0	8	14	102	0	0	0	173	0	9,215	163,946
Norway	920,482	0	7	0	0	429	0	0	0	0	1,017	921,935
Switzerland	0	0	0	0	165	3	0	0	61	0	619	848
Rest' World	0	227,812	75	0	2,217	303	1	12	1,568	24	3,098	235,110
Total Exports	1,668,014	12,434,504	31,174	79,028	251,821	240,538	36,254	163,550	560,899	568,817	451,971	16,486,570

**Table 3.2B: Principal Export Commodity Groups by Region and Partner 2004 -
(Percentage Distributions)**

Partner	Copper Nickel	Diamonds	Hides & Skins	Iron Steel & Related Products	Machinery & Electric Equipment	Meat & Meat Products	Plastic & Plastic Products	Salt & Soda Ash	Textiles	Vehicles & Parts	Other Goods	Total Exports
South Africa	0.2	0.2	38.9	86.2	63.3	18.1	89.4	67.1	45.5	94.1	66.6	9.4
Namibia	0.0	0.0	0.1	6.5	1.7	0.1	3.2	0.0	0.1	1.0	2.0	0.2
Lesotho	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Swaziland	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.2	0.0
SACU Tot	0.2	0.2	39.0	92.7	64.9	18.2	92.6	67.1	45.6	95.3	68.8	9.5
Mauritius	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.1	0.1	0.0
Malawi	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.1	0.0	0.8	0.3	0.0
Mozambique	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.1	0.9	0.0
Tanzania	0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.0
Zambia	0.0	0.0	0.0	0.8	0.9	0.0	0.1	2.0	0.0	2.2	1.3	0.2
Zimbabwe	30.0	0.0	0.0	2.1	1.3	0.0	6.2	30.5	0.5	1.1	10.5	3.7
Rest 'SADC	0.0	0.0	0.0	0.2	0.2	0.0	0.8	0.3	0.0	0.0	0.3	0.0
SADC	30.2	0.2	39.0	96.5	67.7	18.3	99.7	100.0	46.4	99.5	83.2	13.5
Gambia	0.0	0.0	0.0	0.1	0.2	0.0	0.0	0.0	0.2	0.0	0.0	0.0
Ethiopia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.1	0.0
Reunion	0.0	0.0	0.0	0.0	0.0	5.9	0.0	0.0	0.0	0.0	0.0	0.1
Uganda	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0
Rest 'Africa	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.6	0.0
AFRICA	30.2	0.2	39.1	96.7	67.9	24.2	99.7	100.0	46.5	99.6	84.1	13.7
UK	0.0	97.4	1.2	0.0	0.2	47.1	0.0	0.0	6.2	0.2	1.9	74.4
France	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.0	0.0	0.3	0.1
Germany	0.0	0.0	0.0	0.0	0.1	18.0	0.0	0.0	2.4	0.0	0.5	0.4
Belgium	0.0	0.2	0.0	0.0	0.0	0.2	0.0	0.0	0.9	0.0	4.0	0.3
Portugal	0.0	0.0	0.0	0.0	17.3	0.0	0.2	0.0	0.0	0.0	0.0	0.3
Italy	0.0	0.0	50.9	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.9	0.1
Netherlands	0.0	0.0	0.0	0.0	0.5	2.1	0.0	0.0	0.2	0.0	0.1	0.0
Spain	0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.7	0.0
Finland	5.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.5
Rest 'EU	0.0	0.0	0.0	0.0	0.0	7.3	0.0	0.0	0.0	0.0	0.4	0.1
EU	5.3	97.5	52.7	0.0	18.2	75.3	0.2	0.0	11.8	0.2	8.7	76.2
China	0.0	0.0	3.7	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0
Israel	0.0	0.4	0.0	3.3	0.2	0.0	0.0	0.0	0.0	0.0	0.6	0.4
India	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0
Japan	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Hong Kong	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.9	0.0	0.1	0.0
Oman	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0
USA	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.2	0.0	0.1	0.0
Thailand	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Saudi Arabia	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Rest 'Asia	0.0	0.0	0.0	0.0	0.1	0.2	0.0	0.0	0.0	0.0	0.5	0.0
ASIA	0.0	0.4	4.9	3.3	0.9	0.2	0.2	0.0	1.2	0.1	1.6	0.5
USA	0.0	0.0	3.0	0.0	12.1	0.0	0.0	0.0	40.1	0.1	1.7	1.6
Australia	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0
Canada	9.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.0	1.0
Norway	55.2	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.2	5.6
Switzerland	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.1	0.0
Rest' World	0.0	1.8	0.2	0.0	0.9	0.1	0.0	0.0	0.3	0.0	0.7	1.4
Total Exports	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Chart 3.2: Total Exports by Region and Partner 2004



Rest of the world includes all other trading partners not specified as in Table 3.2*

CHAPTER 4: TRADE AT CHAPTER LEVEL

4.0 Introduction

Trade at Chapter level, that is the 2-digit presentation of the Harmonized Commodity Description and Coding System, appear on this section for both imports and exports during 2004. Table 4 present trade values together with the associated percentage distributions for the 99 chapters.

4.1 Imports by Chapter

Although Botswana imports commodities in almost every chapter, imports in most chapters, at individual chapter level, contribute less than *2.0 percent* of total imports. The discussion will be centered on chapters that contributed not less than *2.0 percent* during 2004, and statistics associated with other chapters, that contributed less than 2.0 percent can be viewed on Table 4.

During 2004, Chapter 87 which comprises "*Vehicles, Parts & Accessories thereof*" contributed *13.5 percent* (P2, 050.0 million) of total imports (P15, 165.1 million). This was followed by Chapter 27 which consists of "*Mineral Fuels & Associated Products*" with *11.8 percent* (P1, 783.5 million). Chapter 84, consisting of "*Machinery & Mechanical Appliances*" contributed *10.4 percent* (P1, 577.7 million) while Chapter 73 which comprises "*Articles of Iron and Steel*" contributed *5.0 percent* (P754.8 million) to total imports.

Some of the chapters that contributed imports valued at *2.0 percent* or more, of total imports during 2004 were Chapter 98 with *2.6 percent* (P392.8 million); Chapter 39 with *2.4 percent* (P358.3 million) and Chapter 10 with *2.2 percent* (P337.4 million). Chapter 98 consists of "*Original Equipment Components*" which are parts of vehicles imported for vehicle assembly. Chapter 39 comprises *Plastics & Articles thereof*" while Chapter 10 deals with "*Cereals*".

4.2 Total Exports at Chapter Level

Significant contribution to total exports is mainly centered on a few chapters, with contributions in excess of one percent, while most chapters contribute less than *1.0 percent* of the yearly total. Total exports consists of mainly minerals, especially rough diamonds, and discussions on total exports at chapter level will be confined to chapters

that contributed not less than *1.0 percent* of the yearly total during 2004 while others can be viewed on Table 4.

During 2004, Chapter 71 which comprises "*Natural or cultured pearls, precious or semi precious stones and precious metals*" contributed *75.6 percent* (P12, 465.4 million) of total exports (P16, 486.6 million). Chapter 74, consisting of "*Copper & articles thereof*" contributed *9.6 percent* (P1, 585.7 million) of total exports during the same year.

Other chapters that contributed exports valued at more than 1.0 percent of total exports during 2004 were; Chapter 87 consisting of "*Vehicles & Parts*", with a contribution of *3.5 percent* (P568.8 million), Chapter 61 comprising "*Articles of apparel & Clothing Accessories, knitted or crocheted*" with *2.1 percent* (P347.0 million) and Chapter 2 which contains "*Meat & Meat Products*", making a contribution of *1.5 percent* (P241.3 million).

Other chapters together with associated percentage contributions can be viewed on Table 4.

Table 4: Total Exports and Imports 2004 at Chapter Level ('000 PULA)

Chapter	Description	Total Exports		Imports	
		Value	%	Value	%
1	Live animals.	72	0.0	18,570	0.1
2	Meat and edible meat offal.	240,538	1.5	17,886	0.1
3	Fish and crustaceans, mollusk and other aquatic invertebrates	45	0.0	12,610	0.1
4	Dairy produce; bird's eggs; natural honey; edible products of animal origin	584	0.0	279,687	1.8
5	Products of animal origin, not elsewhere specified or included	189	0.0	2,186	0.0
6	Live trees, other plants, bulbs, roots, and the like; cut flowers and ornamental foliage	252	0.0	7,546	0.0
7	Edible vegetables and certain root and tubers	820	0.0	149,471	1.0
8	Edible fruits and nuts; peel of citrus fruit or melon	177	0.0	65,896	0.4
9	Coffee, tea, mate and spices	622	0.0	71,165	0.5
10	Cereals	19,522	0.1	337,427	2.2
11	Products of the milling industry; malt; starches; insulin; wheat gluten	20,931	0.1	104,237	0.7
12	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit	2,132	0.0	15,959	0.1
13	Lac; gums, resins and other vegetable saps and extracts	19	0.0	174	0.0
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included	890	0.0	217	0.0
15	Animal or vegetable fats and oils and their cleavage products	1,387	0.0	125,573	0.8
16	Preparations of meats, of fish or of crustaceans, mollusk, other aquatic invertebrates	4,457	0.0	41,115	0.3
17	Sugar and sugar confectionery	54,723	0.3	173,326	1.1
18	Cocoa and cocoa preparations	453	0.0	20,536	0.1
19	Preparations of cereals, flour, starch or milk; pastry cooks' products	37,076	0.2	82,850	0.5
20	Preparation of vegetables, fruit, nuts or other parts of plants	5,108	0.0	169,490	1.1
21	Miscellaneous edible preparations	1,360	0.0	140,920	0.9
22	Beverages, spirits and vinegar	11,175	0.1	164,097	1.1
23	Residues and waste from the food industries; prepared animal fodder.	10,035	0.1	88,405	0.6
24	Tobacco and manufactured tobacco substitutes	160	0.0	112,276	0.7
25	Salt, sculpture; earths and stone; plastering materials, lime and cement	57,606	0.3	243,174	1.6
26	Ores, slag and ash	90,167	0.5	40,829	0.3
27	Mineral fuels, mineral oils and products of their distillation; bituminous substances	6,159	0.0	1,783,481	11.8
28	Inorganic chemicals; organic or inorganic compounds of precious metals	107,675	0.7	34,384	0.2
29	Organic chemicals	431	0.0	23,929	0.2
30	Pharmaceutical products	27,306	0.2	394,112	2.6
31	Fertilizers	346	0.0	40,885	0.3
32	Tanning or dyeing extracts; tannin and their derivatives	8,674	0.1	99,681	0.7
33	Essential oils and retinoid; perfumery, cosmetic or toilet preparations	2,982	0.0	223,307	1.5
34	Soap, organic surface active agents, washing and lubricating preparations	7,361	0.0	216,917	1.4
35	Albuminoidal substances; modified starches; glues; enzymes	146	0.0	14,284	0.1
36	Explosives; pyrotechnic products; matches; certain combustible preparations	14,045	0.1	47,092	0.3
37	Photographic and cinematographic goods	51	0.0	13,162	0.1
38	Miscellaneous chemical products	686	0.0	82,071	0.5
39	Plastics and articles thereof	36,254	0.2	358,318	2.4
40	Rubber and articles thereof	2,108	0.0	263,866	1.7
41	Raw hides and skins (other than fur skins) and leather	31,174	0.2	688	0.0
42	Articles of leather; saddler and harness; travel goods, handbags etc	295	0.0	21,758	0.1
43	Fur skins and artificial fur; manufactures thereof	150	0.0	83	0.0
44	Wood and articles of wood; wood charcoal	3,962	0.0	214,781	1.4
45	Cork and articles of cork	8	0.0	520	0.0
46	Manufactures of straw, of esparto or of other plaiting materials; basket ware	68	0.0	1,382	0.0
47	Pulp of wood or of other fibrous cellulose material; waste and scrap of paper	5,655	0.0	264	0.0
48	Paper or paperboard; articles of paper pulp, of paper or paperboard	24,963	0.2	287,931	1.9
49	Printed books, newspapers, pictures and other products of the printing industry	3,929	0.0	155,172	1.0
50	Silk	23	0.0	196	0.0
51	Wool, fine and coarse animal hair, horsehair yarn and woven fabric	129	0.0	4,950	0.0
52	Cotton	14,630	0.1	29,759	0.2
53	Other vegetable textile fibers; paper yarn and woven fabrics of paper yarn	24	0.0	9,072	0.1

Table 4: Total Exports and Imports 2004 at Chapter Level ('000 PULA) continued,

Chapter	Description	Total Exports		Imports	
		Value	%	Value	%
54	Man-made filaments	66	0.0	3,100	0.0
55	Man-made staple fibers	12,829	0.1	49,469	0.3
56	Wadding felts and non woven; special yarn; twine, cordage, ropes and cables	7,706	0.0	10,608	0.1
57	Carpets and other textile floor covering	7,913	0.0	14,127	0.1
58	Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery	1,316	0.0	9,610	0.1
59	Impregnated, coated, covered or laminated textile fabrics	464	0.0	11,371	0.1
60	Knitted or crocheted fabrics	7,749	0.0	6,510	0.0
61	Articles of apparel and clothing accessories, knitted or crocheted	346,958	2.1	171,570	1.1
62	Articles of apparel and clothing accessories, not knitted or crocheted	133,383	0.8	189,814	1.3
63	Other made up textile articles; sets; worn clothing and worn textile articles; rags	27,710	0.2	71,559	0.5
64	Footwear, gaiters and the like; parts of such articles	11,776	0.1	151,656	1.0
65	Headgear and parts thereof	1,805	0.0	11,489	0.1
66	Umbrellas, sun umbrellas, walking-sticks, seat sticks, whips, riding crops and parts	189	0.0	3,029	0.0
67	Prepared feathers and down and articles made of feathers or of down; artificial flowers	207	0.0	5,469	0.0
68	Articles of stone, plaster, cement, asbestos, mica or similar materials	1,256	0.0	112,293	0.7
69	Ceramic products	2,399	0.0	99,962	0.7
70	Glass and glassware	1,401	0.0	65,475	0.4
71	Natural or cultured pearls, precious or semi-precious stones, precious metals	12,465,363	75.6	120,206	0.8
72	Iron and steel	21,112	0.1	236,577	1.6
73	Articles of iron or steel	57,916	0.4	754,795	5.0
74	Copper and articles thereof	1,585,677	9.6	36,807	0.2
75	Nickel and articles thereof	7,253	0.0	410	0.0
76	Aluminum and articles thereof	1,702	0.0	64,275	0.4
77	(Reserved for possible future use in the Harmonized System)	0	0.0	0	0.0
78	Lead and articles thereof	176	0.0	7,584	0.1
79	Zinc and articles thereof	256	0.0	6,541	0.0
80	Tin and articles thereof	157	0.0	632	0.0
81	Other base metals; cements; articles thereof	226	0.0	685	0.0
82	Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal	3,240	0.0	72,903	0.5
83	Miscellaneous articles of base metal	7,325	0.0	76,455	0.5
84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof	165,835	1.0	1,577,662	10.4
85	Electrical machinery and equipment and parts thereof	85,986	0.5	1,083,263	7.1
86	Railway or tramway locomotives, rolling-stock and parts thereof	2,321	0.0	13,837	0.1
87	Vehicles others than railway or tramway rolling-stock, and parts and accessories	568,817	3.5	2,049,963	13.5
88	Aircraft, spacecraft and parts thereof	17,368	0.1	102,178	0.7
89	Ships, boats and floating structures	387	0.0	1,164	0.0
90	Optical, photographic, cinematographic, measuring, checking, precision instruments	6,593	0.0	203,069	1.3
91	Clocks and watches and parts thereof	454	0.0	5,405	0.0
92	Musical instruments; parts and accessories of such articles	101	0.0	2,965	0.0
93	Arms and ammunition; parts and accessories thereof	248	0.0	45,871	0.3
94	Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishing	7,667	0.0	275,748	1.8
95	Toys, games and sports requisites; parts and accessories thereof	1,974	0.0	32,671	0.2
96	Miscellaneous manufactured articles	2,278	0.0	46,820	0.3
97	Works of art, collectors' pieces and antiques	2,619	0.0	899	0.0
98	Original equipment components	208	0.0	392,802	2.6
99	personal effects, etc.	48,452	0.3	158,179	1.0
Total		16,486,570	100.0	15,165,147	100.0

NES = Not Else where Specified

CHAPTER 5: MOST TRADED COMMODITIES

5.0 Introduction

This section presents the most traded commodities during 2004, for both imports and total exports. As imports into Botswana are of a wide variety, the top 100 imported commodities during 2004 will be presented while with regard to exports only the top 50 will be given since the top 50 exported commodities contribute over 90 percent of total exports. The top 100 imported commodities together with associated percentage distributions are presented on Table 5.1 while Table 5.2 presents the top 50 exported commodities.

5.1 The Most Traded Imports

“Distillate Fuel” was the top most imported commodity during 2004, with a contribution of 4.1 percent (P626.3 million) of total imports during the year. This was followed by *‘Vehicles of cylinder capacity exceeding 1,500cm³ but not exceeding 3,000 cm³’* (cars) with a value of P489.2 million, representing 3.2 percent of total imports.

Other commodities that contributed significantly to total imports during 2004, as presented on Table 5.1, included motor vehicles, especially *“Original equipment for road tractors for semi trailers of heading 870120 of mass greater than 1600 kg”* with 2.5 percent (P377.0 million). The original equipment consisted of parts imported to assemble vehicles. *“Leaded Petrol”* also contributed 2.5 percent (P372.1 million) to total imports during 2004.

“Medicaments of mixed or unmixed products, for retail sale” contributed 1.9 percent, (P284.1 million) while *“Unleaded Petrol”* and *“Motor vehicles for the transport of goods with Gross Vehicle Mass not exceeding 5 tones”*, each contributed 1.6 percent to total imports with P243.6 million and P237.1 million respectively. *“Special purpose vehicles and parts thereof”* contributed 1.4 percent to total imports during 2004, while *“Portland cement (excluding white)”* made a contribution of 1.2 percent (P189.5 million) and *“Other vehicles for the transport of goods with gross vehicle mass exceeding 5 tones but not exceeding 20 tones”* contributed 1.1 percent (P164.5 million). Other individual commodities in the top 100 imports can be observed in Table 5.1

5.2 The Most Traded Exports

As earnings from exports are heavily dependent on minerals especially rough diamonds, only three commodities contributed more than 1.0 percent to total exports during 2004. These three commodities were *“Rough Diamonds”* with 74.8 percent (P12, 328.9 million), *“Copper Mattes”* with 9.6 percent (P1, 578.3 million) *“Tractors for semi*

trailers of vehicle mass exceeding 1, 600 kg” with 2.4 percent (P402.4 million). Other commodities can be viewed on Table 5.2.

Table 5.1: Top 100 Imported Commodities – 2004 (' PULA)

Rank	Code	Description	Value	%
1	27101130	Distillate fuel	626,290,592	4.1
2	87032390	Other vehicles of a cylinder capacity exceeding 1500cmcb but not exceeding 3000cmcb NES	489,235,061	3.2
3	98010015	Original equipment for road tractor for semi trailer of heading 8701.20 of mass >1600 kg	377,020,747	2.5
4	27100005	Petrol, leaded	372,092,487	2.5
5	30049000	Other medicaments of mixed or unmixed products, for retail sale, NES	284,139,496	1.9
6	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t NES	243,637,127	1.6
7	27100003	Petrol, unleaded	237,107,757	1.6
8	87100000	Special purpose vehicles	205,655,668	1.4
9	25232900	Portland cement (excl. white)	189,479,484	1.2
10	87042290	Other vehicles for goods with GVM exceeding 5t but not exceeding 20t NES	164,528,869	1.1
11	85252000	Radio/TV transmission apparatus incorporating reception apparatus	135,844,676	0.9
12	27160000	Electrical energy	132,950,883	0.9
13	27101105	Petrol, leaded	128,245,031	0.8
14	73102100	Cans closed by soldering or crimping of capacity <50l of iron/steel	126,402,769	0.8
15	04012000	Milk and cream of >1% but =<6% fat, not concentrated or sweetened	111,077,574	0.7
16	10059000	Maize (excl. seed)	104,400,863	0.7
17	24022000	Cigarettes containing tobacco	99,118,260	0.7
18	17011100	Raw cane sugar, in solid form	97,872,367	0.6
19	87032490	Other vehicles of a cylinder capacity exceeding 3000cm3	93,884,035	0.6
20	49019900	Printed books, brochures, leaflets and similar printed matter, NES	91,633,279	0.6
21	27101103	Petrol, unleaded	84,389,843	0.6
22	34012000	Soap in other forms, NES	83,256,138	0.5
23	10019000	Spelt, common wheat and muslin	81,534,289	0.5
24	87089990	Other parts and accessories of motor vehicles of heading no.87.01 to 87.05 NES	78,581,334	0.5
25	20099010	Fruit juices of mixtures of juices	74,065,747	0.5
26	73089090	Other structures of steel/iron NES	69,928,407	0.5
27	87031000	Vehicles for traveling on snow; golf cars, etc, with engines	68,893,315	0.5
28	84314990	Other parts of boring or sinking machinery of subheading no.8430.41 or 8430.49 NES	67,543,833	0.4
29	40111000	New pneumatic tyres, of rubber of a kind used on motor cars	57,259,558	0.4
30	72104100	Flat-rolled iron/steel, width >=600mm, plated...with zinc,(excl .electro-plated)corrugated	55,715,061	0.4
31	10064000	Broken rice	54,842,889	0.4
32	99990000	Used personal effects	52,042,930	0.3
33	71022100	Industrial diamonds not worked or simply sawn, cleaved or bruted	51,445,122	0.3
34	87032290	Other vehicles of cylinder capacity exceeding 1000cmsq but not exceeding 1500cmsq NES	51,115,643	0.3
35	84071000	Aircraft spark-ignition piston engines	50,854,955	0.3
36	33049900	Beauty, make-up, skin-care (incl. suntan), NES	50,155,931	0.3
37	84733000	Parts and accessories of the machines of 84.71	47,312,157	0.3
38	71023100	Non-industrial diamonds not worked or simply sawn, cleaved or bruted	46,995,521	0.3
39	88021100	Helicopters of an unladen weight =<2000kg	46,604,554	0.3
40	34022000	Washing and cleaning preparations, put up for retail sale	45,540,458	0.3
41	99990100	New personal imports	44,800,265	0.3
42	87041090	Other dumpers designed for off-highway use not elsewhere specified	44,776,583	0.3
43	94035000	Wooden furniture of a kind used in the bedroom (excl. seats)	44,606,181	0.3
44	44071000	Coniferous wood sawn or chipped lengthwise, sliced or peeled, >6mm thick	44,286,424	0.3
45	84749000	Parts of machinery of 84.74	43,705,945	0.3
46	17049000	Sugar confectionery (incl. white chocolate), not containing cocoa, NES	42,920,857	0.3
47	23099090	Other preparations of a kind used in animal feeding NES	42,613,965	0.3
48	48191000	Cartons, boxes and cases, of corrugated paper or paperboard	42,323,884	0.3
49	94036000	Wooden furniture, NES	40,901,194	0.3
50	27111100	Natural gas, liquefied	40,497,654	0.3
51	85251010	For radio telephony or radio telegraph	40,268,164	0.3
52	87021090	other motor vehicles for the transport of ten or more persons, including driver	40,094,098	0.3
53	73089030	Spiral chutes, smoke stacks	39,252,696	0.3

Table 5.1: Top 100 Imported Commodities – 2004 (' PULA) Continued

Rank	Commodity Code	Description	Value	%
54	11010000	Wheat or muslin flour	38,971,535	0.3
55	85251090	Other transmission apparatus NES	38,953,500	0.3
56	87042190	Other dumpers for off highway use with G.V.M not exceeding 5t NES	38,885,203	0.3
57	10070000	Grain sorghum	38,140,820	0.3
58	30041000	Medicaments of penicillin... or streptomycin..., for retail sale	37,760,911	0.2
59	85173000	Telephonic or telegraphic switching apparatus	36,077,326	0.2
60	88033000	Parts of airplanes or helicopters, NES	35,172,049	0.2
61	26040000	Nickel ores and concentrates	35,123,353	0.2
62	68112000	Sheets,(excl. corrugated) panels.... of asbestos-cement, of cellulose fiber-cement, etc	34,491,657	0.2
63	87082900	Parts and accessories of bodies (incl. cabs), NES	34,350,456	0.2
64	84139100	Parts of pumps for liquids	32,960,970	0.2
65	44182000	Doors and their frames and thresholds, of wood	32,680,898	0.2
66	84716000	ADP input or output units whether or not containing storage units in same housing	32,466,942	0.2
67	07019000	Other potatoes, fresh or chilled	32,307,465	0.2
68	85445900	Electric conductors, NES , for a voltage >80 V-<=1000 V, not fitted with connectors	32,235,244	0.2
69	87029020	Vehicle of mass exceeding 2000kg	31,975,578	0.2
70	90189000	Instruments and apparatus, NES, for medical, surgical... sciences	31,698,870	0.2
71	94041000	Mattress supports	31,200,357	0.2
72	25239000	Other hydraulic cements, etc	30,947,025	0.2
73	87081000	Bumpers and parts thereof	30,898,317	0.2
74	15121920	Other sunflower-seed, safflower oil & fractions in containers holding 205 liters or less	30,733,117	0.2
75	84711000	Analogue or hybrid automatic data processing machines	30,569,066	0.2
76	72022900	Ferro-silicon, containing by weight =<55% silicon	30,463,958	0.2
77	09109900	Other spices, NES	29,757,518	0.2
78	84295900	Self-propelled bulldozers, excavators..., NES	29,727,602	0.2
79	22030000	Traditional African beer	29,361,310	0.2
80	85179090	Other parts for electrical apparatus for line telephone/line telegraphy NES	28,723,257	0.2
81	99990300	Consolidated Cargo - Various Goods	28,656,587	0.2
82	04022900	Milk and cream in solid forms of >1.5% fat, sweetened	28,450,295	0.2
83	85281230	Reception Apparatus, incorporating or designed to incorporate cathode ray	28,357,870	0.2
84	33072000	Personal deodorants and antiperspirants	27,804,943	0.2
85	48182000	Handkerchiefs and cleansing or facial tissues of paper...	27,799,645	0.2
86	33059000	Preparations for use on the hair, NES	27,496,048	0.2
87	10063000	Semi-milled or wholly milled rice	27,313,503	0.2
88	84295190	other front-end shovel loaders NES	27,100,980	0.2
89	85175000	Apparatus for carrier-current line systems or for digital line systems, NES	26,913,442	0.2
90	73084010	Mining Appliances	26,851,457	0.2
91	84292000	graders and levelers	26,719,230	0.2
92	87043130	Off the road logging trucks	26,538,973	0.2
93	31028000	Mixtures of urea and ammonium nitrate in aqueous or ammonia cal solution	26,507,649	0.2
94	15121990	Other sunflower, safflower ,cotton-seed oil & fractions not chemically modified NES	25,986,087	0.2
95	87012020	Vehicle of a mass exceeding 600KG")	25,702,421	0.2
96	39041000	Polyvinyl chloride, not mixed with other substances, in primary forms	25,680,593	0.2
97	84151090	Other window/wall type self-contained air conditioning machines NES	25,458,541	0.2
98	21039010	Sauces and preparations thereof, of flour meal or malt extract	24,653,085	0.2
99	40112015	Other tyres with a load index not exceeding 121	24,255,605	0.2
100	48235900	Paper and paperboard writing, printing, etc, cut to shape, NES	23,882,948	0.2
Top 100 Imports			7,508,506,826	49.5
Other goods			7,656,654,329	50.5
Total imports			15,165,161,155	100

NES = Not Else where Specified

Table 5.2: Top 50 Exported Commodities – 2004 (' PULA)

Rank	Hs Code	Description	Value	%
1	71023100	Non-industrial diamonds not worked or simply sawn, cleaved or bruted	12,328,944,475	74.8
2	74011000	Copper mattes	1,578,290,271	9.6
3	87012020	Tractors for semi trailers of vehicle of a mass exceeding 1600KG	402,549,909	2.4
4	02013000	Fresh or chilled boneless bovine meat	132,232,190	0.8
5	61109020	Jerseys, pullovers, cardigans, twin sets, bed jackets and jumpers	107,803,721	0.7
6	28362000	Disodium carbonate	106,547,877	0.6
7	02023000	Frozen boneless bovine meat	100,395,820	0.6
8	26030000	Copper ores and concentrates	89,680,935	0.5
9	71022100	Industrial diamonds not worked or simply sawn, cleaved or bruted	63,490,901	0.4
10	25010000	Salt and pure sodium chloride, whether or not containing anti-caking agents...; sea water	57,002,387	0.3
11	61091000	T-shirts, singlets and other vests, of cotton, knitted or crocheted	54,222,771	0.3
12	17041000	Chewing gum	51,871,032	0.3
13	87060020	Chassis fitted with engine for vehicle of mass > 1600KG or of a G.V.M. exceeding 3500 KG	50,935,708	0.3
14	84071000	Aircraft spark-ignition piston engines	50,072,045	0.3
15	99990000	Used personal effects	47,898,912	0.3
16	61103090	Other similar articles of man made fibres ; NES	37,350,257	0.2
17	87032390	Other vehicles of a cylinder capacity exceeding 1500cmcb but not exceeding 3000cmcb NES	36,952,733	0.2
18	73262090	Other articles of iron or steel not elsewhere specified	26,264,947	0.2
19	85369020	Other electric apparatus identifiable for use or principal with motor vehicles	25,993,058	0.2
20	30023000	Vaccines for veterinary medicine	25,937,040	0.2
21	62046200	Women's or girls' trousers, breeches, etc, of cotton	25,332,033	0.2
22	71023900	Non-industrial diamonds, not mounted or set; NES	23,985,333	0.1
23	61099000	T-shirts, singlets, etc, of other textiles, knitted or crocheted; NES	23,519,934	0.1
24	19053000	Sweet biscuits; waffles and wafers	20,281,392	0.1
25	85443000	Ignition wiring sets and other wiring sets for vehicles, aircraft...	19,034,586	0.1
26	71103900	Rhodium in semi-manufactured forms	17,824,869	0.1
27	41011000	Whole hides and skins of bovine animals, =<8kg dried..., etc	17,366,860	0.1
28	63026090	Toilet linen	17,170,303	0.1
29	48194000	Sacks and bags, including cones of paper, paperboard; NES	17,115,303	0.1
30	62034200	Men's or boys' trousers, breeches, etc, of cotton	16,894,299	0.1
31	61034900	Men's or boys' trousers, etc, of other textiles, knitted or crocheted	15,942,584	0.1
32	11010000	Wheat or meslin flour	15,458,136	0.1
33	71022900	Industrial diamonds, not mounted or set; NES	14,938,000	0.1
34	61103020	Jerseys, pullovers, cardigans, twin sets, bed jackets and jumpers	14,927,392	0.1
35	61069000	Women's or girls' blouses, etc, of other textiles, knitted or crocheted	14,754,012	0.1
36	87032490	Other vehicles of a cylinder capacity exceeding 3000cm3	13,566,488	0.1
37	62069000	Women's or girls' blouses, shirts, etc, of other textiles; NES	13,456,982	0.1
38	87042290	Other vehicles for goods with GVM exceeding 5t but not exceeding 20tones; NES	13,287,971	0.1
39	62041900	Women's or girls' suits of other textiles; NES	12,950,549	0.1
40	62034900	Men's or boys' trousers, breeches of other textiles; NES	12,203,623	0.1
41	55131900	Other unbleached/bleached woven fabric of synthetic fibre with cotton mass < 170g/m	11,924,454	0.1
42	61121900	Track-suits of other textiles, knitted or crocheted	11,778,925	0.1
43	62046900	Women's or girls' trousers, breeches, etc, of other textiles, NES	11,753,327	0.1
44	73262010	Gabions of wire netting, covered with plastics	11,667,584	0.1
45	88033000	Parts of aeroplanes or helicopters, NES	10,924,412	0.1
46	62059000	Men's or boys' shirts of other textiles, NES	10,211,923	0.1
47	71081200	Unwrought gold (incl. gold plated with platinum), non-monetary	9,516,034	0.1
48	39232900	Sacks and bags (incl. cones) of other plastics (excl. ethylene)	9,379,473	0.1
49	36020000	Prepared explosives, (excl. propellant powders)	9,189,467	0.1
50	87043190	Other motor vehicles for the transport of goods with G.V.M. not exceeding 5t NES	9,143,017	0.1
Top 50 Exported Commodities			15,819,936,254	96.0
Other Goods			666,633,973	4.0
Total Exports			16,486,570,227	100.0

NES = Not Else where Specified

CHAPTER 6: TRADE BY OTHER COMMODITY CLASSIFICATIONS

6:0 Introduction

This chapter gives trade by other commodity classifications. The two other classifications discussed here are the Standard International Trade Classification (SITC) and Broad Economic Categories (BEC).

6.1 Standard International Trade Classification (SITC)

The Standard International Trade Classification is another statistical classification of commodities entering external trade and is designed to provide the commodity aggregates required for purposes of economic analysis, to facilitate the international compilation of trade by commodity data. The SITC has 3,118 basic headings and sub headings which are assembled in 261 groups, 67 divisions and 10 sections.

This report uses SITC Revision 3, which is based on HS 2002, and figures presented here are for the Sections and Divisions only. Table 6.1A gives imports while Table 6.1B presents exports.

6.1.1 Imports by Standard International Trade Classification (SITC) 2004

Table 6.1A shows that from a total of P15, 165.1 million worth of imports during 2004, *Machinery & Transport Equipment* (Section 7) contributed 33.2 percent (P5, 029.0 million). Divisions that contributed mostly in this Section were *Road Vehicles, including air-cushion vehicles* (Division 78), with 14.6 percent (P2, 219.2 million) of total imports during the year, followed by *Electrical Machinery, Apparatus & Appliances* (Division 77) and *General Industrial Machinery & Equipment* (Division 74) with 3.6 percent each, at values of P553.3 million and P539.7 million respectively.

Other Divisions that contributed significantly in this Section were *Machinery Specialized for Particular Industries* (Division 72) and *Telecommunications & Sound Recording/Reproducing Apparatus* (Division 76) with 3.5 percent each, at values of P527.4 million and P524.2 million respectively.

Section 6, which comprises *Manufactured Goods Classified Chiefly by Material*, contributed 17.5 percent (P5, 029.0 million) to total imports during 2004. Divisions that contributed most to this Section were Division 66; *Non-metallic Mineral Manufactures* with 3.6 percent (P547.3 million) of total imports, Division 67; *Iron & Steel* with 2.5 percent (P377.3 million), Division 64; *Paper, Paperboard and Articles thereof* with 1.8 percent (P275.2 million), Division 62; *Rubber Manufactures* with 1.7 percent (P256.4 million) and Division 65; *Textile yarn, Fabrics, made-up articles & related products* with 1.4 percent (P211.7 million).

The other section that contributed significantly to total imports during 2004 was Section Zero which comprises *Food & Live Animals*. This section contributed *11.8 percent* (P1,791.5 million) to total imports. The Divisions that contributed mostly in this Section were *Cereals & Cereal Preparations* with *3.3 percent* (P505.9 million), *Vegetables & Fruits* with *2.5 percent* (P383.4 million) and *Dairy Products & Bird Eggs* with *1.9 percent* (P286.3 million).

Table 6.1A: Imports by Standard International Trade Classification (SITC) – 2004 (PULA)

Section	Division	Value	% Distribution
0: Food & Live Animals			
	00:Live animals other than animals of division 03	18,569,514	0.1
	01:Meat and meat preparations	35,622,030	0.2
	02:Dairy products and bird's eggs	286,303,889	1.9
	03:Fish, crustaceans and molluscs and preparations thereof	33,792,574	0.2
	04:Cereals and cereal preparations	505,931,741	3.3
	05:Vegetables and fruit	383,375,486	2.5
	06:Sugars, sugar preparations and honey	174,249,632	1.1
	07:Coffee, tea, cocoa, spices, and manufactures thereof	95,977,013	0.6
	08:Feeding stuff for animals (not including unmilled cereals)	92,939,367	0.6
	09:Miscellaneous edible products and preparations	164,776,988	1.1
Total Section 0		1,791,538,234	11.8
1: Beverages & Tobacco			
	11:Beverages	158,612,388	1.0
	12:Tobacco and tobacco manufactures	112,275,613	0.7
Total Section 1		270,888,001	1.8
2: Crude Materials inedible, except Fuels			
	21:Hides, skins and furskins, raw	278,258	0.0
	22:Oil-seeds and oleaginous fruits	8,634,937	0.1
	23:Crude rubber (including synthetic and reclaimed)	21,458,852	0.1
	24:Cork and wood	91,603,876	0.6
	25:Pulp and waste paper	264,049	0.0
	26:Textile fibres (other than wool tops), wastes; not manufactured	9,333,578	0.1
	27:Crude fertilizers and minerals (excl. coal, petrol, precious stones)	88,107,612	0.6
	28:Metalliferous ores and metal scrap	42,874,695	0.3
	29:Crude animal and vegetable materials; NES	12,679,835	0.1
Total Section 2		275,235,692	1.8
3: Mineral Fuels, Lubricants & Related Materials			
	32:Coal, coke and briquettes	5,409,723	0.0
	33:Petroleum, petroleum products and related materials	1,585,539,664	10.5
	34:Gas, natural and manufactured	45,332,991	0.3
	35:Electric current	132,950,883	0.9
Total Section 3		1,769,233,261	11.7
4:Animal & Vegetable oil fats & waxes			
	41:Animal oils and fats	1,824,028	0.0
	42:Fixed vegetable fats and oils, crude, refined or fractionated	77,199,457	0.5
	43:Anim. or vegetable fats and oils, processed; animal or vegetable waxes	30,937,071	0.2
Total Section 4		109,960,556	0.7

**Table 6.1A: Imports by Standard International Trade Classification (SITC) –
2004 (PULA); Continued**

Section	Division	Value	% Distribution
5:Chemicals & Related Products ; NES			
	51:Organic chemicals	26,020,200	0.2
	52:Inorganic chemicals	34,282,179	0.2
	53:Dyeing, tanning and colouring materials	89,933,097	0.6
	54:Medical and pharmaceutical products	400,032,358	2.6
	55:Essential oils, perfume materials; toilet cleaning preparations	421,352,340	2.8
	56:Fertilizers , manufactured (other than those of group 272)	39,946,794	0.3
	57:Plastics in primary forms	92,484,170	0.6
	58:Plastics in non-primary forms	103,825,562	0.7
	59:Chemical materials and products; NES	133,758,867	0.9
Total Section 5		1,341,635,567	8.8
6: Manufactured Goods classified chiefly by material			
	61:Leather, leather manufactures, and dressed furskins; NES	1,513,221	0.0
	62:Rubber manufactures; NES	256,352,824	1.7
	63:Cork and wood manufactures (excl. furniture)	123,696,992	0.8
	64:Paper, paperboard, and articles of paper pulp, paper or paperboard	275,248,797	1.8
	65:Textile yarn, fabrics, made-up articles, and related products; NES	211,701,273	1.4
	66:Non-metallic mineral manufactures; NES	547,342,017	3.6
	67:Iron and steel	377,331,292	2.5
	68:Non-ferrous metals	47,704,833	0.3
	69:Manufactures of metals; NES	819,449,830	5.4
Total Section 6		2,660,341,079	17.5
7: Machinery & Transport Equipment			
	71:Power generating machinery and equipment	253,759,656	1.7
	72:Machinery specialized for particular industries	527,373,593	3.5
	73:Metal working machinery	60,837,912	0.4
	74:General industrial machinery and equipment, machine parts; NES	539,723,747	3.6
	75:Office machines and automatic data-processing machines	239,459,393	1.6
	76:Telecommunications and sound recording/reproducing apparatus, etc	524,208,385	3.5
	77:Electrical machinery, apparatus and appliances; NES	553,258,117	3.6
	78:Road vehicles (including air-cushion vehicles)	2,219,211,596	14.6
	79:Other transport equipment	111,200,114	0.7
Total Section 7		5,029,032,513	33.2
8: Miscellaneous manufactured articles			
	81:Prefabricated buildings; sanitary, plumbing, etc, fixtures and fittings	61,733,478	0.4
	82:Furniture and parts thereof; bedding, mattresses, mattress supports, etc	228,581,616	1.5
	83:Travel goods, handbags and similar containers	16,396,605	0.1
	84:Articles of apparel and clothing accessories	383,937,155	2.5
	85:Footwear	151,656,371	1.0
	87:Professional, scientific and controlling instruments and apparatus; NES	135,723,946	0.9
	88:Photographic apparatus, equipment and supplies and optical goods; watches	44,296,365	0.3
	89:Miscellaneous manufactured articles; NES	736,601,050	4.9
Total Section 8		1,758,926,586	11.6

Table 6.1A: Imports by Standard International Trade Classification (SITC) – 2004 (PULA); Continued

Section	Division	Value	% Distribution
9: Commodities & transactions not classified elsewhere in the SITC			
	91:Postal packages not classified according to kind	0	0.0
	93:Special transactions and commodities not classified according to kind	158,178,795	1.0
	96:Coin (excl. gold coin), not being legal tender	0	0.0
	97:Gold, non-monetary (excl. gold ores and concentrates)	88,847	0.0
Total Section 9		158,267,642	1.0
Total Imports		15,165,059,131	100.0

6.1.2 Exports by Standard International Trade Classification (SITC) 2004

The Section that contributed most to total exports values during 2004 was Section 6, which consists of *Manufactured Goods classified chiefly by material*. This Section accounted for 76.3 percent (P12, 5723.0 million) of total exports (P16, 486.6 million) during the year. The Division that contributed the most in this Section was Division 66 which comprises *Non-metallic mineral manufactures not elsewhere specified*. This Division contributed 75.0 percent (P12, 364.6 million) of total exports during the year. This is the Division that contains rough diamonds.

Section 2; consisting of *Crude Materials inedible, except Fuels* contributed 11.4 percent (P1, 872.6 million) to total exports during 2004. The Division that contributed the most in this Section was Division 28; which comprises *Metalliferous Ores and Scrap Metal*, with 10.2 percent (P1, 688.0 million) of total exports during the year. This is the Division that contains Copper/Nickel.

Machinery & Transport Equipment (Section 7) contributed 5.1 percent to total exports during 2004. Exports in this Section comprise a combination of domestic exports and re-exports. The contribution in this Section was attributed mainly to Division 78: *Road Vehicles* which contributed 3.4 percent (P565.8 million) to total exports during the year.

Miscellaneous Manufactured Articles (Section 8) contributed 3.3 percent (P542.1 million) to total exports during 2004, with Division 84: *Articles of Apparel & Clothing Accessories* contributing 2.9 percent (P482.5 million) of the overall total.

Food & Live Animals (Section 0) contributed 2.4 percent (P396.3 million) to total exports during the year, with most contribution coming from *Meat & Meat Preparations* (Division 01), having contributed 1.5 percent (P244.6 million).

**Table 6.1B: Exports by Standard International Trade Classification (SITC) –
2004 (PULA)**

Section	Division	Value	% Distribution
0: Food & Live Animals			
	00:Live animals other than animals of division 03	72,176	0.0
	01:Meat and meat preparations	244,616,892	1.5
	02:Dairy products and bird's eggs	637,921	0.0
	03:Fish, crustaceans and molluscs and preparations thereof	164,218	0.0
	04:Cereals and cereal preparations	62,455,034	0.4
	05:Vegetables and fruit	6,110,943	0.0
	06:Sugars, sugar preparations and honey	54,723,012	0.3
	07:Coffee, tea, cocoa, spices, and manufactures thereof	1,111,318	0.0
	08:Feeding stuff for animals (not including unmilled cereals)	10,053,254	0.1
	09:Miscellaneous edible products and preparations	16,386,646	0.1
Total Section 0		396,331,414	2.4
1: Beverages & Tobacco			
	11:Beverages	11,171,359	0.1
	12:Tobacco and tobacco manufactures	159,854	0.0
Total Section 1		11,331,213	0.1
2: Crude Materials inedible, except Fuels			
	21:Hides, skins and furskins, raw	30,991,876	0.2
	22:Oil-seeds and oleaginous fruits	1,810,890	0.0
	23:Crude rubber (including synthetic and reclaimed)	716,516	0.0
	24:Cork and wood	3,149,129	0.0
	25:Pulp and waste paper	5,654,578	0.0
	26:Textile fibres (other than wool tops), wastes; not manufactured	4,979,079	0.0
	27:Crude fertilizers and minerals (excl. coal, petrol, precious stones)	135,693,939	0.8
	28:Metalliferous ores and metal scrap	1,687,958,971	10.2
	29:Crude animal and vegetable materials; NES	1,652,869	0.0
Total Section 2		1,872,607,847	11.4
3: Mineral Fuels, Lubricants & Related Materials			
	32:Coal, coke and briquettes	3,528,997	0.0
	33:Petroleum, petroleum products and related materials	2,020,598	0.0
	34:Gas, natural and manufactured	583,683	0.0
	35:Electric current	0	0.0
Total Section 3		6,133,278	0.0
4:Animal & Vegetable oil fats & waxes			
	41:Animal oils and fats	1,283,294	0.0
	42:Fixed vegetable fats and oils, crude, refined or fractionated	95,339	0.0
	43:Anim. or vegetable fats and oils, processed; animal or vegetable waxes	1,437	0.0
Total Section 4		1,380,070	0.0
5:Chemicals & Related Products; NES			
	51:Organic chemicals	398,536	0.0
	52:Inorganic chemicals	107,675,072	0.7
	53:Dyeing, tanning and coloring materials	8,611,599	0.1
	54:Medical and pharmaceutical products	27,338,201	0.2
	55:Essential oils, perfume materials; toilet cleaning preparations	10,217,018	0.1
	56:Fertilizers , manufactured (other than those of group 272)	342,130	0.0
	57:Plastics in primary forms	5,596,388	0.0
	58:Plastics in non-primary forms	9,405,232	0.1
	59:Chemical materials and products; NES	15,157,212	0.1
Total Section 5		184,741,388	1.1

Table 6.1B: Botswana's Exports by Standard International Trade Classification (SITC) – 2004 (PULA); Continued

Section	Division	Value	% Distribution
6: Manufactured Goods classified chiefly by material			
	61:Leather, leather manufactures, and dressed furskins; NES	431,894	0.0
	62:Rubber manufactures; NES	1,851,178	0.0
	63:Cork and wood manufactures (excl. furniture)	821,688	0.0
	64:Paper, paperboard, and articles of paper pulp, paper or paperboard	24,918,692	0.2
	65:Textile yarn, fabrics, made-up articles and related products	75,544,971	0.5
	66:Non-metallic mineral manufactures; NES	12,364,645,217	75.0
	67:Iron and steel	15,105,945	0.1
	68:Non-ferrous metals	22,142,764	0.1
	69:Manufactures of metals; NES	67,504,521	0.4
Total Section 6		12,572,966,870	76.3
7: Machinery & Transport Equipment			
	71:Power generating machinery and equipment	64,724,103	0.4
	72:Machinery specialized for particular industries	71,027,941	0.4
	73:Metal working machinery	2,316,944	0.0
	74:General industrial machinery and equipment, machine parts; NES	27,630,339	0.2
	75:Office machines and automatic data-processing machines	5,958,189	0.0
	76:Telecommunications and sound recording/reproducing apparatus	21,961,512	0.1
	77:Electrical machinery, apparatus and appliances; NES	61,889,074	0.4
	78:Road vehicles (including air-cushion vehicles)	565,792,007	3.4
	79:Other transport equipment	19,753,823	0.1
Total Section 7		841,053,932	5.1
8: Miscellaneous manufactured articles			
	81:Prefabricated buildings; sanitary, plumbing, etc, fixtures and fittings	1,187,834	0.0
	82:Furniture and parts thereof; bedding, mattresses, mattress supports, etc	6,738,769	0.0
	83:Travel goods, handbags and similar containers	117,097	0.0
	84:Articles of apparel and clothing accessories	482,471,900	2.9
	85:Footwear	11,776,154	0.1
	87:Professional, scientific and controlling instruments	5,434,929	0.0
	88:Photographic apparatus, equipment, supplies and optical goods;	832,036	0.0
	89:Miscellaneous manufactured articles; NES	33,497,195	0.2
Total Section 8		542,055,914	3.3
9: Commodities & transactions not classified elsewhere in the SITC			
	91:Postal packages not classified according to kind	0	0.0
	93:Special transactions and commodities not classified according to kind	48,452,267	0.3
	96:Coin (excl. gold coin), not being legal tender	0	0.0
	97:Gold, non-monetary (excl. gold ores and concentrates)	9,516,034	0.1
Total Section 9		57,968,301	0.4
Total Imports		16,486,570,227	100.0

6.2 Broad Economic Categories

The Broad Economic Categories classification was designed to serve as a means for converting trade data compiled in terms of SITC into end-use categories that were meaningful within the framework of System of National Accounts (SNA). These categories are approximating the three basic classes of goods in SNA; namely capital goods, intermediate goods and consumption goods.

Broad Economic Categories has 19 basic categories that can be aggregated to approximate the three basic classes of goods, thus permitting trade statistics to be considered jointly with other sets of general economic statistics such as national accounts and industrial statistics; for national, regional and global economic analysis.

The discussion here is only based to the seven (7) sections of the Broad Economic Categories.

**Table 6.2: Botswana's imports by Broad Economic Category (BEC) –
2004 ('000 PULA)**

Section	Description	Imports	% Share
1	Food and beverages	1,844,202	12.2
2	Industrial supplies not elsewhere specified	3,604,969	23.8
3	Fuels and lubricants	1,746,769	11.5
4	Capital goods (excl. transport equipment), parts & accessories	2,491,135	16.4
5	Transport equipment, parts and accessories thereof	2,698,039	17.8
6	Consumer goods not elsewhere specified	2,389,286	15.8
7	Goods not elsewhere specified in BEC	390,660	2.6
Total		15,165,059	100.0

During 2004, imports by Broad Economic Categories consisted mainly of *Industrial Supplies not elsewhere specified* (Section 2). This section contributed 23.8 percent (P3, 605.0 million) of total imports during the year (Table 6.2).

APPENDICIES

APPENDIX 1

SOURCES AND METHODS OF EXTERNAL TRADE STATISTICS

This section gives a brief summary of how the data used in this publication was processed from Customs clearing to the final product which is 2004 annual report.

Botswana trade statistics are compiled by External Trade Statistics unit, which is a unit of Central Statistics Office (CSO) in the Ministry of Finance & Development Planning. External trade statistics here refer to trade in goods only and trade statistics in services are not compiled by this unit. The primary source of external trade data is Customs & Excise Division, which is part of Botswana Unified Revenue Service. The Division of Customs is responsible for data collection and capture for both computerized and manual borders and the monthly raw data files are transferred to CSO in electronic form for data processing.

Botswana practices special type of trade where only goods that have been cleared for local consumption in the case of imports, and those that are exported permanently form external trade statistics. This means that only goods that have been imported into Botswana and have been cleared by customs to be consumed in Botswana are recorded for external trade statistics as imports. In the case of exports, only goods that have been cleared by customs as being exported for consumption by the outside world are recorded as exports.

As there are two types of Special Trade Types; these being the Strict Special Trade Type and the Relaxed Special Trade Type, Botswana practices the Relaxed Special Trade Type. The difference between the two is that the Strict Special Trade Type excludes goods imported or exported for inward or outward customs processing while the Relaxed Special Trade type includes them. These are goods that are either exported or imported for further processing and will either return to the country of origin (together with associated bye-products) or be exported to a different country, in a different or altered form.

Imports are valued CIF (cost, insurance & freight) while exports are valued FOB (free on board). The value of imports includes transport and insurance costs to the importing country. Exports value consists only of the value of goods as they leave the exporting country.

Definitions used

Domestic exports: Goods of Botswana origin being exported permanently out of Botswana for consumption in the outside world

Re-Exports: Goods that were initially imported into Botswana for local consumption but are now being exported permanently out of Botswana for consumption in the outside world

Imports: Goods imported from the outside world, into Botswana for local consumption.

Trade Balance (Net Export): This refers to the total value of goods exported minus the total value of goods imported by a given economy in a given period of time. A positive trade balance (trade surplus) indicates that a country is exporting more in value terms than it is importing. A negative trade balance (trade deficit) indicates that the country imports more as compared to what it exports.

APPENDIX 2

PRINCIPAL COMMODITY GROUPS (Harmonized Commodity Description & Coding System)

A. Principal Imports

Chemicals and Rubber Products – Chapters 28 - 40

Code	Description
28	Inorganic chemicals; organic or inorganic compounds of precious metals
29	Organic chemicals
30	Pharmaceutical products
31	Fertilizers
32	Tanning or dyeing extracts; tannin and their derivatives
33	Essential oils and retinoid; perfumery, cosmetic or toilet preparations
34	Soap, organic surface active agents, washing and lubricating preparations
35	Albuminoidal substances; modified starches; glues; enzymes
36	Explosives; pyrotechnic products; matches; certain combustible preparations
37	Photographic and cinematographic goods
38	Miscellaneous chemical products
39	Plastics and articles thereof
40	Rubber and articles thereof

Food, Beverages and Tobacco – Chapters 01- 24

Code	Description
01	Live animals.
02	Meat and edible meat offal.
03	Fish and crustaceans, mollusk and other aquatic invertebrates
04	Dairy produce; bird's eggs; natural honey; edible products of animal origin
05	Products of animal origin, not elsewhere specified or included
06	Live trees and other plants, bulbs, roots, and the like; cut flowers and ornamental foliage
07	Edible vegetables and certain root and tubers
08	Edible fruits and nuts; peel of citrus fruit or melon
09	Coffee, tea, mate and spices
10	Cereals
11	Products of the milling industry; malt; starches; insulin; wheat gluten
12	Oil seeds and oleaginous fruits; miscellaneous grains, seeds and fruit
13	Lac; gums, resins and other vegetable saps and extracts
14	Vegetable plaiting materials; vegetable products not elsewhere specified or included
15	Animal or vegetable fats and oils and their cleavage products
16	Preparations of meats, of fish or of crustaceans, mollusk or other aquatic invertebrates
17	Sugar and sugar confectionery
18	Cocoa and cocoa preparations
19	Preparations of cereals, flour, starch or milk; pastry cooks' products
20	Preparation of vegetables, fruit, nuts or other parts of plants
21	Miscellaneous edible preparations
22	Beverages, spirits and vinegar
23	Residues and waste from the food industries; prepared animal fodder.
24	Tobacco and manufactured tobacco substitutes

Furniture – Chapter 94

- 94 Furniture; bedding, mattresses, mattress supports, cushions and similar stuffed furnishing

Machinery and Electrical Equipment– Chapters 84 & 85

- 84 Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof
- 85 Electrical machinery and equipment and parts thereof

Metals and Metal Products– Chapters 72 – 83

Code	Description
72	Iron and steel
73	Articles of iron or steel
74	Copper and articles thereof
75	Nickel and articles thereof
76	Aluminum and articles thereof
77	(Reserved for possible future use in the Harmonized System)
78	Lead and articles thereof
79	Zinc and articles thereof
80	Tin and articles thereof
81	Other base metals; cements; articles thereof
82	Tools, implements, cutlery, spoons and forks, of base metal; parts thereof of base metal
83	Miscellaneous articles of base metal

Vehicles & Transport Equipment– Chapters 86- 89

- 86 Railway or tramway locomotives, rolling-stock and parts thereof
- 87 Vehicles others than railway or tramway rolling-stock, and parts and accessories
- 88 Aircraft, spacecraft and parts thereof
- 89 Ships, boats and floating structures

Wood & Paper Products– Chapters 44-49

- 44 Wood and articles of wood; wood charcoal
- 45 Cork and articles of cork
- 46 Manufactures of straw, of esparto or of other plaiting materials; basket ware and wickerwork
- 47 Pulp of wood or of other fibrous cellulose material; waste and scrap of paper or paperboard
- 48 Paper or paperboard; articles of paper pulp, of paper or paperboard
- 49 Printed books, newspapers, pictures and other products of the printing industry

Other Goods-

This is the residual of Total imports and Principal Imports as above

B. Principal Exports

Diamonds

71022000	Unsorted diamonds
71022100	Industrial diamonds not worked or simply sawn, cleaved or bruted
71022900	Industrial diamonds, not mounted or set, NES
71023100	Non-industrial diamonds not worked or simply sawn, cleaved or bruted
71023900	Non-industrial diamonds, not mounted or set, NES

Copper & Nickel

26030000	Copper ores and concentrates
26040000	Nickel ores and concentrates
74011000	Copper mattes
75011000	Nickel mattes

Gold

71481100	Powder of gold, non-monetary
71081200	Unwrought gold (incl. gold plated with platinum), non-monetary
71081300	Semi-manufactured gold (incl. gold plated with platinum), non-monetary

Hides & Skins- Chapter 41

41	Raw hides and skins (other than furskins) and leather
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Iron Steel & Related Products – Chapters 72 & 73

72	Iron and steel
73	Articles of iron or steel

Machinery & Electric Equipment– Chapters 84 & 85

84	Nuclear reactors, boilers, machinery and mechanical appliances; parts thereof
85	Electrical machinery and equipment and parts thereof

Meat & Meat Products– Chapters 02

02	Meat and edible meat offal.
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Plastic & Plastic Products– Chapters 39

39	Plastics and articles thereof
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Salt & Soda Ash

- 25362000 Disodium carbonate
- 25010000 Salt and pure sodium chloride, whether or not containing anti-caking agents...; sea water

Textiles – Chapters 50-63

- 50 Silk
- 51 Wool, fine and coarse animal hair, horsehair yarn and woven fabric
- 52 Cotton
- 53 Other vegetable textile fibres; paper yarn and woven fabrics of paper yarn
- 54 Man-made filaments
- 55 Man-made staple fibres
- 56 Wadding felts and non wovens; special yarn; twine, cordage, ropes and cables and articles thereof
- 57 Wadding felts and non wovens; special yarn; twine, cordage, ropes and cables and articles thereof
- 58 Special woven fabrics; tufted textile fabrics; lace; tapestries; trimmings; embroidery
- 59 Impregnated, coated, covered or laminated textile fabrics; textile articles of a kind suitable for industrial use
- 60 Knitted or crocheted fabrics
- 61 Articles of apparel and clothing accessories, knitted or crocheted
- 62 Articles of apparel and clothing accessories, not knitted or crocheted
- 63 Other made up textile articles; sets; worn clothing and worn textile articles; rags

Vehicles and Parts – Chapters 87

- 87 Vehicles others than railway or tramway rolling-stock, and parts and accessories

Other Goods

This is the residual of Total exports and Principal Exports as outlined above

Total Exports

All goods exported from the Botswana, these include Re-exports

APPENDIX 3

COMMODITIES BY STANDARD INTERNATIONAL TRADE CLASSIFICATION (SITC) SECTIONS

- 0 Food and Live animals
- 1 Beverages and tobacco
- 2 Crude materials inedible, except fuels
- 3 Mineral fuels, lubricants and related materials
- 4 Animal and vegetable oils fats and waxes
- 5 Chemicals and related products not elsewhere specified
- 6 Manufactured goods classified chiefly by material
- 7 Machinery and transport equipment
- 8 Miscellaneous manufactured articles
- 9 Commodities & transactions not classified elsewhere in the SITC

APPENDIX 4

COMMODITIES BY BROAD ECONOMIC CATEGORIES (BEC) SECTIONS

- 1 Food and Beverages
- 2 Industrial supplies not elsewhere specified
- 3 Fuels and lubricants
- 4 Capital goods (excluding transport equipment), parts & accessories
- 5 Transport equipment, parts and accessories thereof
- 6 Consumer goods not elsewhere specified
- 7 Goods not elsewhere specified